



Plante & Moran, PLLC

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September 22, 2016

Ms. Diane Holder
Purchasing Division
City of Gainesville
200 East University Avenue, Room 339
Gainesville, Florida 32601

Dear Ms. Holder:

Plante Moran is pleased to submit our Price Proposal in response to your Request for Proposal (RFP) No. FADM-170007-DH to provide Enterprise Resource Planning (ERP) Consulting Services to the City of Gainesville (the "City"). As a business partner with our clients in executing these types of projects, we recognize the inherent risks in such an endeavor and, as a result, are looking forward to the opportunity of working with the City of Gainesville throughout all phases of this project.

We are very excited about the opportunity to work with the City of Gainesville on this very important and strategic project. If you have any questions concerning this proposal please feel free to contact me at 248-223-3447 or at Scott.Eiler@plantemoran.com.

Sincerely,

PLANTE & MORAN, PLLC

E. Scott Eiler

E. Scott Eiler, Partner



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Price Proposal

Response Form - Price Proposal (to be completed by all Respondents).

Please provide the following information in the table below. Estimated dollars, man hours, and duration in months may be provided in ranges. The methodology and approach on each of the ERP Consulting Services one through six, must be included under the Price Proposal Response Form and should not exceed five pages.

| | Enterprise Resource Planning Consulting Services | Estimated Professional Services | Estimated Travel and Expenses | Estimated Man hours | Estimated Duration (Months) | Typical Billing Approach Fixed Fee, Time and Expenses, etc. |
|---|--|---------------------------------------|-------------------------------------|------------------------|-----------------------------------|--|
| 1 | Needs Assessment | \$45,360 | included | 189 | 1.5 | Fixed Fee |
| 2 | Assistance With Structure/Setup of Internal Project Management Team | \$11,520 | included | 48 | 8 | Fixed Fee |
| 3 | Development of Enterprise Resource Planning RFP | \$18,720 | included | 78 | 3 | Fixed Fee |
| 4 | Assistance in ERP Proposal Submission/Evaluation Process | \$42,720 | included | 178 | 5 | Fixed Fee |
| 5 | Assistance with ERP Vendor Contract Negotiations | \$14,400 | included | 60 | 1 | Fixed Fee |
| 6 | Assistance in Implementation | Low \$102,720 Hi \$384,000 | included | 428 1600 | 24 | Fixed Fee |

| Company Name: Plante & Moran, PLLC | |
|---|-----------------|
| Authorized Signature & Title: | Partner |
| Print/type Name as Signed Above: E. Scott Eiler | Date: 9/21/2016 |

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For more information contact:

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