



PRICE PROPOSAL



June 28, 2018

Proposal to Provide Professional auditing services to:

City of Gainesville, Florida

RFP No. CAUD-190002-DH

Prepared by:

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WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING

Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor.

TABLE OF CONTENTS

Price Proposal	1
Professional Fees	3
Billing for Phone Calls and Questions	4



PROFESSIONAL FEES

Our fees are based on the timely delivery of services provided, the experience of personnel assigned to the engagement, and our commitment to meeting your deadlines. Please note that this proposal is not a joint venture. As requested in the City of Gainesville, Florida's (the City) Request for Proposal (RFP) NO. CAUD-190002-DH, the first year fee will be adjusted according to the previous year's Consumer Price Index (CPI) for the South region, all urban consumers, all items with a five (5) percent limit on any increase. No decrease will be implemented if the CPI happens to fall in any particular year. However, future adjustments will be measured from the base year's (first year contract) CPI index to the future CPI index, minus the increases already provided, again not allowing a decrease in any year.

CLA understands the importance of providing our clients with value-added approaches. We propose to provide routine, proactive quarterly meetings — as part of our fee — that will allow us to review and discuss with you the impact of new accounting issues, as well as any other business issues you are facing and how they should be handled. This level and frequency of interaction will no doubt enable CLA to help you tackle challenges as they come up, and take full advantage of every opportunity that presents itself.

We have found over the years that our clients don't like fee surprises. Neither do we. We commit to you, as we do all of our clients, that:

- We will be available for brief routine questions at no additional charge, a welcome investment in an ongoing relationship.
- Any additional charges not discussed in this proposal will be mutually agreed upon up front.
- We will always be candid and fair in our fee discussions, and we will avoid surprises.

Below is our first years' total all-inclusive maximum price including all direct and indirect costs for the General Government Audit:

Professional Services	FY 2018
Financial Statement Audit	\$78,000
Single Audit**	\$16,000
Total	\$94,000

** Note that the single audit fee estimate above includes the audit of two major federal programs and two major state projects. Additional costs associated with auditing more than two major program and state projects are \$4,000 per program/project.



Billing for Phone Calls and Questions

It is not our policy or practice to bill our clients every time we receive a phone call. In the course of providing our services to you, we will regularly consult with you regarding accounting, financial reporting, and significant business issues. If a specific project is complex or requires significant time or resources, we will discuss the scope of the project and its fee with you first to make sure there are no surprises. While it is difficult to establish an exact policy for billing in these situations, we commit to discussing the request with you in advance of performing our services if we believe the time requirement to provide you the desired assistance is other than routine. We will discuss the scope of the project and our estimate to complete it prior to commencing work.

Our last word on fees — we are committed to serving you. Therefore, if fees are a deciding factor in your selection of an accounting firm, we would appreciate the opportunity to discuss with you the scope of our services.

At CLA, it's more than just getting the job done.

As requested in the City's RFP NO. CAUD-190002-DH, Andrew P. Laflin, engagement principal, is legally authorized to enter into a contractual relationship on behalf of CLA.

Sincerely,

CliftonLarsonAllen LLP



Andrew P. Laflin, CPA
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Bridget Leon
6/27/18

