



Seller's Contact Information

Alpine Armoring Inc.
570 Herndon Parkway
Herndon, Virginia 20170, USA
Cel: 1.703.650.0000
Fax: 1.703.471.0202
Fred Khoroushi
Fred.K@alpineco.com

Client's Contact Information

Name: **Dexter Martin**
Company: **City of Gainesville**
Email: martind@cityofgainesville.org
Phone: **352-393-8255**
Address: **PO Box 490**
City: **Gainesville**
State: **Florida**
Country: **United States** ZIP: 32627

Quote Number

A160121GPD

Date Prepared

Jan. 21, 2016

Complete Pricing

QTY	DESCRIPTION	SEE PAGE	ITEM #	GSA COST	Discounts
1	Armored Pointer® SWAT Vehicle (VIN: WDYPF345785321881)			\$157,410	
	GSA Contractor Part No: ALP-POINT GSA Contract No: GS-07F-9376S				
	SPECIAL DISCOUNT				-\$77,610
	Additional Features (included):				
1	A) An Auxiliary air conditioning/heating unit for rear of the vehicle		A-AC01	\$1,700	
1	B) Water Leak sealed per last discussion with Gainesville PD visit to VA 1/05/2016		A-REP08	No Charge	
1	C) Elevated devise be fabricated and installed for better access to the roof hatch		A-SNI01	\$900	
1	(see attached PDF)				
	D) 1 year bumper to bumper warranty (electrical, powertrain, all added equipment)		A-WAR01	Included	
	Taxes and other charges				N/C

TURNAROUND & SHIPPING DESCRIPTION

The quoted price includes both the vehicle, the armoring and Alpine Armoring's shipping of this vehicle to client's location in Gainesville Florida. Vehicle will be ready to ship within 4-5 weeks of receipt of the purchase order.

SUBTOTAL (FOB Gainesville FL) \$82,500

SHIPPING TOTAL (see table to the left) N/C

Total Payment: \$82,500

Payment Terms & Conditions

- 1) Payment terms and conditions per negotiated GSA specifications under contract GS-07F-9376S.
- 2) Order is initiated by issuance of purchase order from City of Gainesville.
- 3) Payment due within 5 days of delivery of the vehicle to Gainesville.

Wire Transfer Information

Bank.....Wells Fargo
Location.....California, USA
Beneficiary.....Alpine Armoring Inc.
Account #.....5662802841
Routing.....121000248
SWIFT Code.....WFBIUS6S

ALPINE ARMORING INC.





This Quote and its Terms & Conditions of Sale ("Terms and Conditions"), together with any other documents attached hereto, constitute an offer to supply Customer goods and/or services of Alpine Armoring, Inc. pursuant to this proposal. By accepting or ordering the goods and/or services of Alpine Armoring, Inc., Customer agrees to and accepts the terms and conditions contained herein as the only terms and conditions applying to the sale of goods and/or services purchased from Alpine Armoring, Inc.

1. DEFINITIONS

1.1 The following definitions apply with respect to these Terms and Conditions:

"Customer" refers to the party to whom the Quotation is addressed or any other party who, with the prior consent of Supplier, accepts the Quotation.

"Supplier" refers to Alpine Armoring, Inc.

"Quotation" refers to a document, duly signed by an authorized representative of Supplier, that sets forth a proposal to supply Customer with goods, materials and/or services.

"Order" refers to Customer's acceptance of a Quotation, including without limitation these Terms and Conditions.

"Product" refers to the goods, articles, materials and/or services specified in the Quotation as to be supplied by Supplier under the Order.

"Delivery Date" refers to the date the Product is available for collection or performance at the premises of Supplier or, where the Product is delivered by independent carrier, the date of delivery to the independent carrier.

"Warranty" means the warranties, if any, detailed below in paragraph 7.

"Price" means the total amount payable to Supplier for the Product as specified in the Quotation, along with any modifications made in accordance with these Terms and Conditions.

2. ACCEPTANCE

2.1 The Quotation and these Terms and Conditions, together with any other documents attached hereto, constitute an offer to supply Customer with goods, articles, materials and/or services of Supplier. BY ACCEPTING THE QUOTATION OR PLACING AN ORDER FOR GOODS, ARTICLES, MATERIALS AND/OR SERVICES OF SUPPLIER, CUSTOMER AGREES TO AND ACCEPTS THE TERMS AND CONDITIONS CONTAINED HEREIN AS THE ONLY TERMS AND CONDITIONS APPLYING TO THE SALE OF GOODS, ARTICLES, MATERIALS AND/OR SERVICES BY SUPPLIER. SUPPLIER OBJECTS TO ANY ADDITIONAL OR DIFFERENT TERMS OR CONDITIONS OF CUSTOMER.

3. PRICING

3.1 The Price quoted is in U.S. Dollars, unless otherwise stated in the Quotation. Any changes to the scope of work by Customer may affect the Price and must be approved in writing by Supplier. If Customer cancels an accepted Order, Customer shall compensate Supplier for its costs, expenses and anticipated profit to date of cancellation.

4. PAYMENT

4.1 Payment of the full Price quoted is due prior to shipment. Customer shall make the payment by Electronic Funds Transfer. In the event Customer cancels its Order more than three (3) days after it is placed, Customer agrees to forfeit its deposit, but no more than 50% of the purchase Price. Customer agrees that the 50% cancellation fee is fair and reasonable in light of the goods, articles, materials, and services to be provided by Supplier.

5. DELIVERY AND RISK OF LOSS

5.1 Supplier will effort to meet a delivery time proposed by Customer, but delivery times are not binding on Supplier. Delivery is conditioned on payment; Customer's provision of any documents, licenses, approvals, releases, plans, or specifications requested by Customer; and the satisfaction of any other obligation of Customer. Unless otherwise agreed to by Supplier in writing, all Products shall be shipped C&F to the port of destination identified by Customer; thus, the Price for a shipment does not include insurance charges, but includes all expenses up to the named port of destination by a carrier selected by Supplier. Upon delivery to the port of destination, all Product shall be at the risk and expense of Customer regarding loss, destruction, damage, freight, taxes and charges of every kind. If Customer refuses to take delivery or fails to provide information or instructions required for the delivery, the Product will be stored at the Customer's risk. In that case, Customer will owe all additional costs, including storage costs.

6. TITLE

6.1 Supplier reserves title to the Product until the Price is paid for in full and any other obligation of Customer hereunder is satisfied. Notwithstanding the foregoing, Customer shall have the right to sell the Product provided always that the proceeds of sale and all claims against sub-purchasers shall be held by Customer as trustee for and on behalf of Supplier until the Price is paid to Supplier in full.

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7. WARRANTY

7.1. The Customer will accept any manufacturer's warranty on a Product supplied by Supplier.

7.2 Unless otherwise agreed to in writing, the Product is sold under Supplier's standard limited warranty covering Supplier's armored parts, added accessories, and Supplier's labor for a period of 12 months from the Delivery Date. SUPPLIER'S LIABILITY IN RESPECT OF ANY DEFECT IN OR FAILURE OF THE PRODUCT SHALL BE LIMITED TO MAKING GOOD BY REPAIR OR REPLACEMENT (AT SUPPLIER'S OPTION) THE PRODUCT OR ANY PART OR ACCESSORY THEREOF WHICH ARE SHOWN TO SUPPLIER'S REASONABLE SATISFACTION TO HAVE PROVED DEFECTIVE UNDER PROPER USE AND MAINTENANCE AS INSTRUCTED OR RECOMMENDED BY SUPPLIER WITHIN THE WARRANTY PERIOD.

7.3 Any defects in the Product must be promptly notified to Supplier in writing. Unless a mutually agreeable solution is agreed upon by both Supplier and Customer, The defective Product will have to be required to be returned to Supplier.

7.4 Supplier's warranty shall be vitiated and unenforceable if:

Customer allows any person other than Supplier or its authorized agents to repair, adjust, alter, modify or otherwise tamper with the Product without the prior written consent of Supplier; the defect arises through any act or omission of Customer, its employees, or agents or any third party contrary to the operating and maintenance instructions and recommendations provided by Supplier; further defects arise where Customer knows or ought to have known that defects existed in the Product and, as a result of continued use of the Product, such use causes or contributed in causing such further defects or exacerbating existing defects; the defect is caused by a design fault where the design for the Product was prepared by Customer or any third party.

8. FORCE MAJEURE

8.1 Supplier shall not be liable for any damages or delays resulting directly or indirectly from (i) fire, embargo, strikes, Acts of God, civil unrest or insurrection; (ii) failure of any vendor, subcontractor or supplier to timely perform; (iii) any law, ordinance, rule, regulation or order of any governmental authority; or (iv) any other cause or event beyond Supplier's control. If any of such events occur, the date for Supplier to provide its Product shall be extended for a reasonable length of time, which shall be at least equal to the period of such event or events.

9. LIMITATION OF LIABILITY

9.1 EXCEPT EXPRESSED IN WRITING HEREIN, SUPPLIER MAKES NO WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING ANY WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR WITH RESPECT TO THE CAPACITY OF THE PRODUCT. SUPPLIER SHALL NOT BE RESPONSIBLE OR LIABLE FOR ANY GOODS, WORKMANSHIP OR SERVICES PROVIDED BY ANY THIRD PARTIES WITH RESPECT TO ITS GOODS OR SERVICES. IN NO EVENT, WHETHER AS A RESULT OF BREACH OF CONTRACT, WARRANTY, OR TORT (INCLUDING ALLEGED NEGLIGENCE OR STRICT LIABILITY), SHALL SUPPLIER BE LIABLE TO CUSTOMER OR ANY THIRD PARTY FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING WITHOUT LIMITATION ANY LOSS OF PROFITS, SALES, OR REVENUE, WHETHER OR NOT THE POSSIBILITY OF SUCH DAMAGES HAD BEEN DISCLOSED TO SUPPLIER IN ADVANCE OR COULD HAVE BEEN REASONABLY FORESEEN BY SUPPLIER.

10. TECHNICAL DATA

10.1 All technical data contained in or evidenced by drawings, illustrations, designs, plans, computations, descriptions, weights and measurements prepared by Supplier are, unless otherwise agreed to in writing, the exclusive property of Supplier and must not be copied, disclosed to any other person, or used for any purpose whatsoever without the prior written consent of Supplier.

11. SEVERABILITY

11.1 If any provision of these Terms and Conditions should be held to be invalid or unenforceable, the validity and enforceability of the remaining provisions shall not be affected hereby.

12. APPLICABLE LAW

12.1 THIS PROPOSAL, INCLUDING THESE TERMS AND CONDITIONS, AND THE RIGHTS AND OBLIGATIONS OF CUSTOMER AND SUPPLIER SHALL BE CONSTRUED PURSUANT TO THE LAWS OF COMMONWEALTH OF VIRGINIA. EXCLUSIVE VENUE FOR ALL DISPUTES RELATING TO THE PRODUCT AND THE GOODS AND SERVICES OF SUPPLIER SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION LOCATED IN FAIRFAX COUNTY, VIRGINIA. This proposal and its Terms and Conditions, together with any other documents attached hereto, constitute the entire agreement between the parties relating to the goods and services provided by Supplier and shall supersede all previous communications or understandings between Customer and Supplier with respect to the subject matter hereof. No alteration or addition to the proposal shall be binding on Supplier unless it is in writing and signed by a duly authorized representative of Supplier. These Terms and Conditions shall be binding upon Customer and its successors, legal representatives, estates and permitted assigns.

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LEVEL
A9



"no one
protects you
better."

Armored to Level A9/B6+
Against 7.62x39, 5.56x45, 7.62x51, M193, & M80 Ball

Armored Pointer® SWAT Van

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VEHICLE SPECIFICATIONS

GENERAL SPECIFICATIONS

VIN:	WDYPF345785321881
MAKE:	Freightliner Owned by Mercedes-Benz
MODEL:	Pointer®
YEAR:	NEW (Based on previous model)
ENGINE:	3.0L V6 Mercedes-Benz Turbo Diesel
POWER:	154 hp @ 3,400 rpm
TRANSMISSION:	4-Speed Automatic
COLOR:	Black
INTERIOR:	Vinyl and nylon upholstery
SEATING:	2 + 8 crew
FINAL WEIGHT:	9,988 lbs. (4,530 kg.)

OTHER SPECIFICATIONS

HEIGHT:
108 in.
(274 cm)

WIDTH:
98 in.
(249 cm)

LENGTH:
239 in.
(607 cm)

WHEELBASE:
144 in.
(366 cm)



Width: 98 in. (249 cm)



Height: 108 in. (274 cm)

Wheelbase: 144 in. (366 cm)

Length: 239 in. (607 cm)

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OPAQUE ARMOR DETAILS

**Firewall**

Ballistic steel firewall provides protection up front.

4-1

Internal Body Construction

The entire body of the vehicle's cabin is constructed using ballistic steel, providing uncompromised protection

4-5

**Floor**

Floor is constructed out of ballistic steel and lined with non-slip textured steel.

4-2

Ballistic Steel Roof

Roof is lined with ballistic steel for maximum overhead protection

4-6

**Armor Overlap**

Provides seamless protection. Used on rear doors, and front door pillars

4-3

Fuse Box Protection

The fuse box is protected by a ballistic steel box.

4-7

**Certified Ballistic Steel**

Protection at **Level A9/B6+**, against high power rifles including: 7.62x39, 5.56x45, 7.62x51, M193, & M80 ball

4-4

Wheel Wells

Front and rear wheel wells are lined with ballistic steel.

4-8



TRANSPARENT ARMOR DETAILS



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5
no one protects you better.



Glass Thickness

Minimum 40 mm thick glass/
polycarbonate composite
transparent armor.

5-1



Anti-Spall Layer

Inner-most anti-spall layer
prevents glass and bullet
fragments from penetrating into
passenger cabin area.

5-2



Multi-Hit Protection

All windows are capable of
sustaining multiple hits while
providing protection to
passengers.

5-3

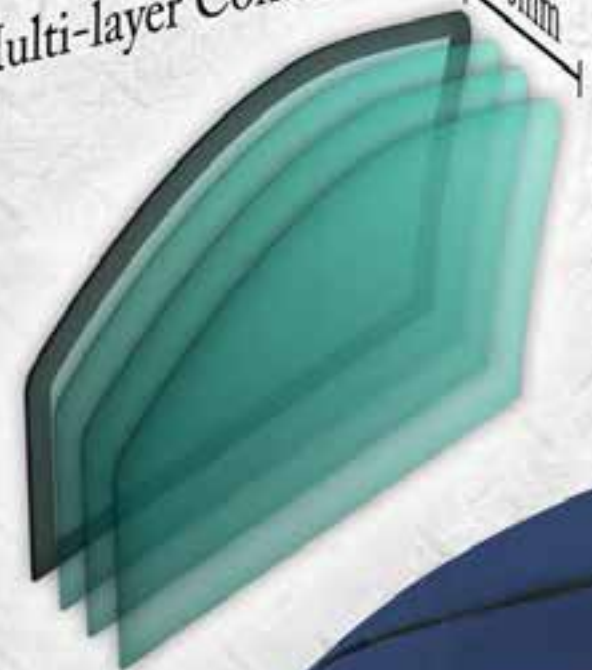


Anchored Windows

All windows are anchored for
additional protection from
explosions.

5-4

Multi-layer Construction 40mm



ADDITIONAL FEATURES



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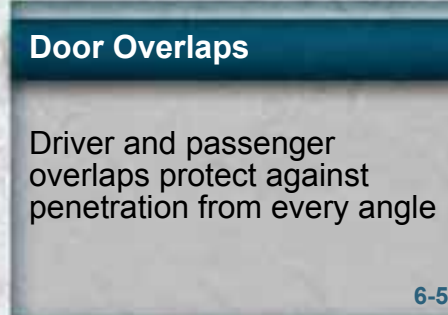
no one protects you better.



Front Doors

Front doors feature heavy duty locks and gun ports

6-1



Door Overlaps

Driver and passenger overlaps protect against penetration from every angle

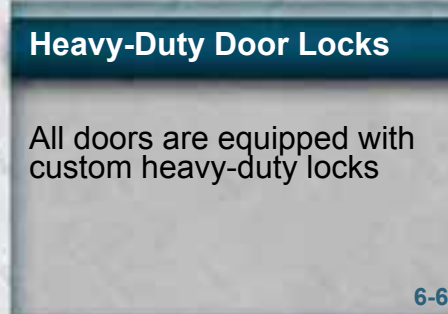
6-5



Rear Doors

Rear features double doors for easy entrance and exit

6-2



Heavy-Duty Door Locks

All doors are equipped with custom heavy-duty locks

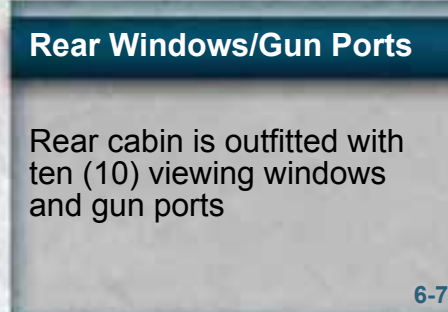
6-6



Heavy-Duty Hinges

Ensure smooth and reliable door operation and compensate for the weight of the armoring

6-3



Rear Windows/Gun Ports

Rear cabin is outfitted with ten (10) viewing windows and gun ports

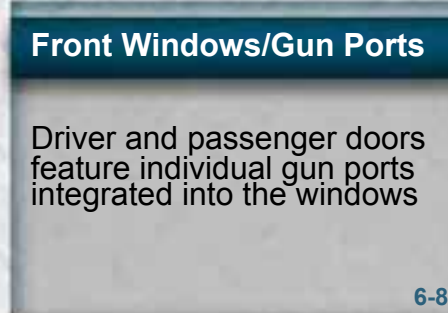
6-7



Rear Seating (Pass Side)

Seats up to 3 people (includes jump seat by messenger door)

6-4



Front Windows/Gun Ports

Driver and passenger doors feature individual gun ports integrated into the windows

6-8



ADDITIONAL FEATURES

**Roof Hatch**

Features integrated roof hatch in the rear cabin. Opening measures 20" x 30"

7-1

Messenger Door

Messenger door installed in the rear cabin for easy side exiting and entering. Has built-in viewing window and gun port.

7-5

**Strobes**

Red and blue strobes are mounted on the front bumper

7-2

Detachable Ladder

Detachable roof access ladder on the exterior of the van

7-6

**Exterior**

Exterior handle rails, running boards, and low profile rear step installed.

7-3

Bull Bar

Full size heavy-duty bull bar mounted to the front bumper

7-7

**Dome Lights**

Dome lights are installed on the ceiling of the driver and crew areas of the cabin roof.

7-4

Disconnect Battery Switch

Used to save vehicle's battery if vehicle not in use.

7-8



COMPLETED VEHICLE PHOTOS

8-1



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8-2



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8-9



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ALPINE ARMORING'S BALLISTIC CHART

WEAPONS	SPECS			LEVELS					BULLETS			NUMBER OF SHOTS
	TYPE	CALIBER (mm)	CLASS	STANAG	UL	ALPINE	NIJ	CEN	MASS (g)	MATERIAL	VELOCITY	
	.38 Special	9 x 19	Handgun	-	1	A1	I,II,III	-	8.00	LCCJ	358 M/S	5
	.357 Magnum	9 x 33	Handgun	-	2	A2	I,IIA	B1 & B3	10.20	JSP	430 M/S	5
	.44 Magnum	11 x 33	Handgun	-	3	A3	III	B4	15.60	LWC	440 M/S	5
	MPS	9 x 19	SMG	-	6	A4	III	B2	8.00	LCCJ	427 M/S	5
	Shotgun	12 Gauge	Shotgun	-	3 & 4	A5	III	SG2	28.30	SLUG	503 M/S	3
	Tokarev	7.62 x 25	Handgun	-	-	A5	III	-	5.50	LCSJ	488 M/S	5
	Kalashnikov (AK-47)	7.62 x 39	Assault Rifle	-	-	A6	III	B5	9.70	SCCJ	732 M/S	5
	Kalashnikov (AK-47 Military)	7.62 x 39 API B2	Assault Rifle	II	-	A7	-	B5+	11.70	SCCJ	774 M/S	3
	M16/AR-15	5.56 x 45 NATO STANAG 5.56 x 45 NATO Ball	Assault Rifle	I	7	A8	IV	B5	4.00	SCCJ LCCJ	900 M/S 833 M/S	5
	Winchester .308	7.62 x 51	Rifle	I	7	A9	III	B6	10.90	LCCJ	810 M/S	5
	Barnington 700 SPS	7.62 x 63 AP (.30-06) 7.62 x 51AP (W.C. case)	High-Power Rifle	III	5 & 8	A10	IV	B7-	10.80 8.40	AP	869 M/S 930 M/S	5
	Dragunov	7.62 x 54R B32 API	Sniper Rifle	III	-	A11	IV+	B7+	10.04	SCCJ	854 M/S	1
	50 Cal	12.7 x 99	High-Power Rifle	IV	10	A12	-	-	45.00	CJ	908 M/S	1

"no one protects you better"

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"no one protects you better"

<p>UL Underwriters Laboratory, 752</p> <p>NIJ National Institute of Justice, 0108.01</p> <p>CEN European Standard</p> <p>STANAG NATO's Standard (STANAG 4569)</p> <p>ALPINE Alpine Armoring's Certified Standard</p>	<p>LCCJ Lead Core Copper Jacket</p> <p>JSP Jacketed Soft Point</p> <p>LWC Lead Wad Cutter</p> <p>LCSJ Lead Core Steel Jacket</p> <p>SCCJ Steel Core Copper Jacket</p> <p>AP Armor Piercing</p> <p>SG Shotgun</p>	<p>Shots (5) 11.4 cm Square Pattern (Corners & Center)</p> <p>Shots (3) 11.4 cm Triangular Pattern</p> <p>Velocity Minimum Measured Velocity</p> <p>NIJ Rating Levels I, II, IIIA, & IIIA (based on 1 of 2 required calibers of ballistic threat)</p>
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WARRANTY

POINTER® SWAT VAN

This vehicle, as proposed to the client, would be under Alpine Armoring's premium warranty covering all its armored parts and labor as well as all added accessories for one full year, effective the day of sale. Additional warranty for longer period is available upon request.

Alpine Armoring Inc. hereby honors this warranty, in the United States and worldwide, against any and all related manufacturer's defects, including parts and labor.

MANAGEMENT AUTHORIZED
ALPINE ARMORING INC.
HERNDON, VIRGINIA, USA

DATE ISSUED

