



Gainesville Regional Utilities Initial Biomass Project Risk Analysis

October 3, 2013

(Preliminary – Subject to Change as additional information becomes available)

nFront Consulting

- Principals have 25 to 40 years experience
- Pertinent Areas
 - Evaluating and helping to negotiate transactions
 - PPA's
 - Evaluating power supply resources
 - Costs, Risks, Operations
 - Including Biomass
 - Utility and power plant management
 - Operations
 - Maintenance
 - Fuel procurement

Assignment: **Independently** Identify and Assess Potential that Benefits Could be Different

- **Independently** identify and assess certain uncertainties
 - Risk that benefits from GRU ownership would be less
 - Potential that benefits may be higher
- **Relative to the Base-line Analyses**
- **Process**
 - Qualitative assessment
 - Sensitivity analyses
 - Probabilistic risk assessment

Qualitative Risk Assessment

Fixed Costs	Fuel and Power Costs	Variable O&M Costs	Operating Conditions
<ul style="list-style-type: none">• PPA Non-fuel Energy Price v. GRU debt service• Property taxes• Fixed O&M• Insurance• Interest rate risk• Counterparty credit risk• Sales taxes	<ul style="list-style-type: none">• Fuel price conversion factor• Biomass fuel price levels• Market price levels• Fuel hedging• Fuel supply risk• Replacement/ Surplus power• Ancillary services	<ul style="list-style-type: none">• Variable O&M charges/costs• Emissions policy related charges & costs• Shutdown charges• Environmental regulations• Renewables regulations	<ul style="list-style-type: none">• Unit availability• Dependable capacity• Dispatch flexibility• Unit efficiency• Transmission and losses• Real-time v. day-ahead scheduling• Retrofit potential• GRU load uncertainty

Key:

- Issues modeled in **Sensitivity Analysis and Risk Analysis**
- Issues where PPA and ownership risks are similar
- Issues marginally beneficial to GRU (but not modeled)

Benefits are Not Very Sensitive to Certain Key Uncertainties

Similar or Somewhat Less Exposure to Risk
under GRU Ownership and PPA Options

Fixed Costs	<ul style="list-style-type: none">• Investment and Other Costs to Comply with Changes in Law
Fuel and Power Costs	<ul style="list-style-type: none">• Prevailing Biomass fuel price levels• Market price levels
Variable O&M Costs	<ul style="list-style-type: none">• Emissions policy related charges & costs
Operating Conditions	<ul style="list-style-type: none">• Transmission and losses

Key Assumptions and Considerations

■ Key Considerations

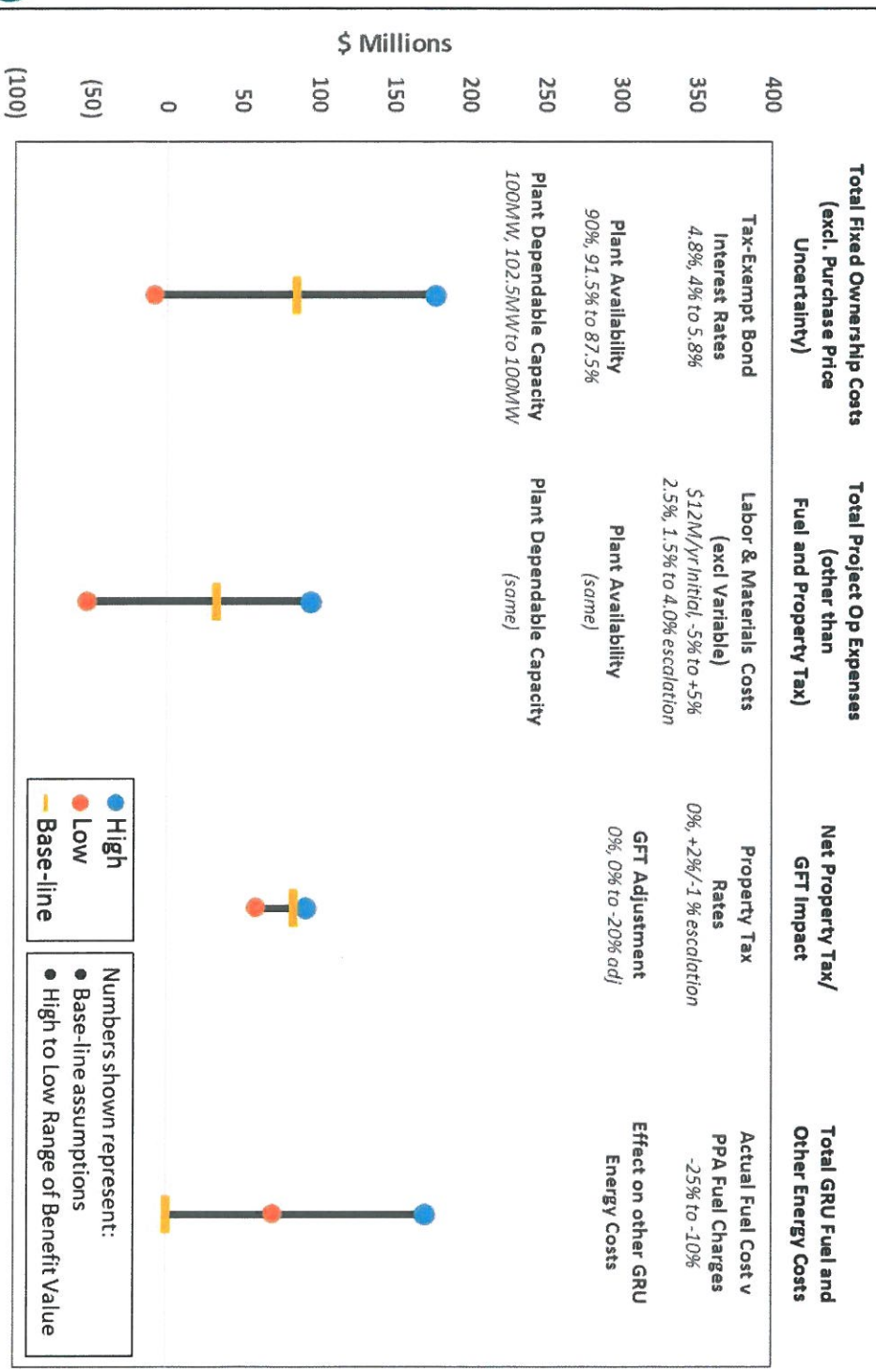
- Focus on one Purchase Price with 1603 Grant
 - We chose \$720 million to illustrate uncertainties
- Assume NewCo structure is implemented
 - Return to Partner would be negligible
 - NewCo Income Tax Liability negligible
- Assume plant appropriately constructed – “Normal Standards”
 - Construction meets appropriate standards
 - Compliance with All Existing Permits
- Reflect GRU Operating Costs from year 1
- Assume GREC receives 1603 Grant

Key Assumptions and Considerations

- Key Base-line Assumptions Provided to Us
 - Interest Rates
 - Operating Expense Levels
 - Major Maintenance/Capital Expense Allowances
 - Property Tax Rates and Assessed Value
 - Escalation

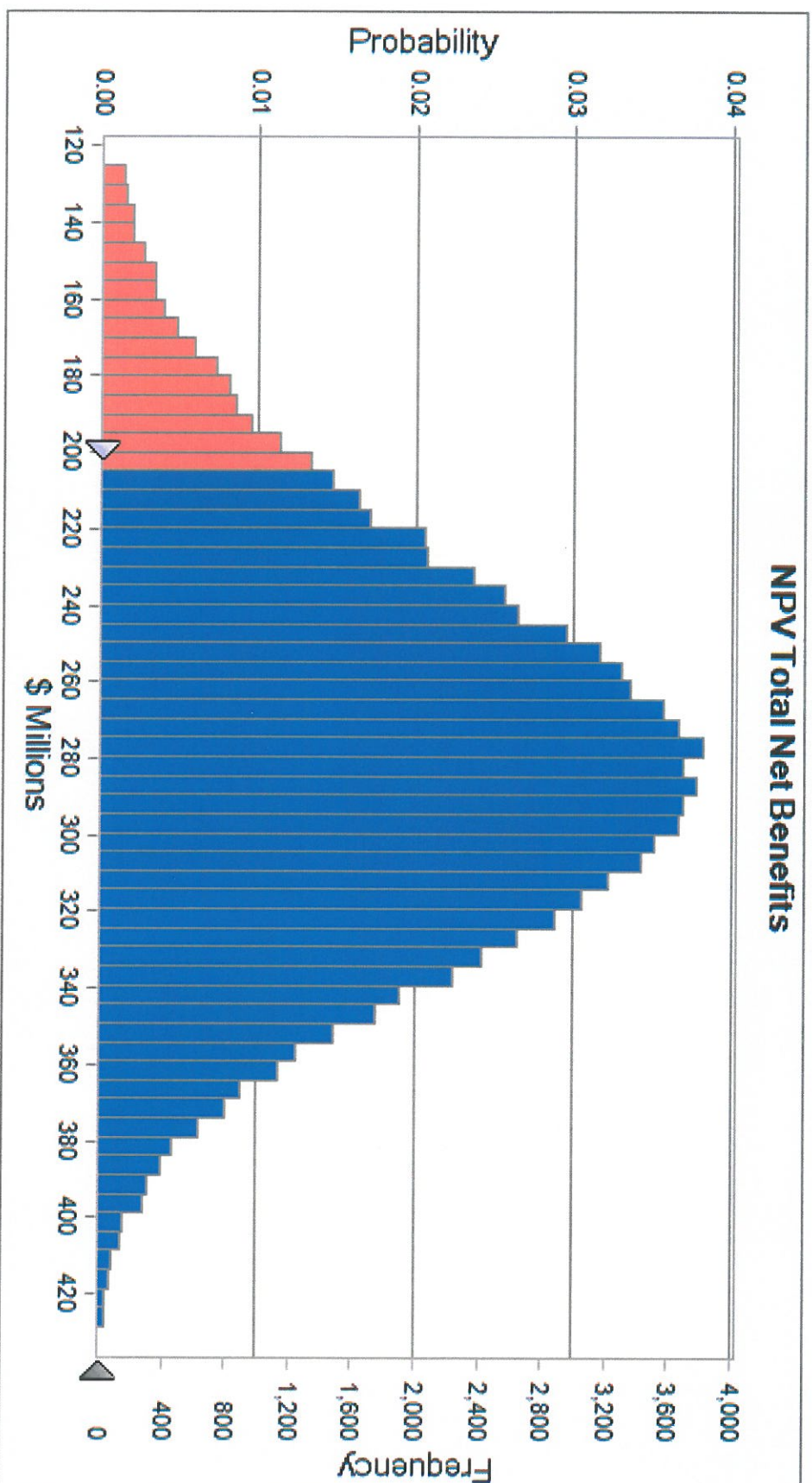
Sensitivity Analysis

Sensitivity Analyses: Ranges of Benefits of Biomass Plant Ownership



Risk Analysis

Distribution of Projected Net Benefits to GRU



Assumes \$600M debt and NewCo structure necessary for \$120 million 1603 Grant