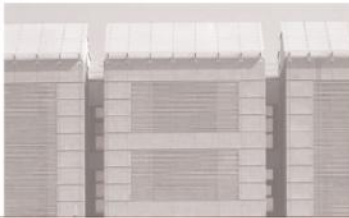


Southeast Gainesville Renaissance Initiative Master Plan

include something as integral part
or element of.
weave



connection

a relationship in which
a person, thing, or idea is linked
or associated with something else.

the action of linking
one thing with another

City of Gainesville

Russ Blackburn

City Manager

Anthony Lyons

CRA Director

Client Project Manager

John Wachtel

Neighborhood Coordinator

Andre Davis

Housing Finance Coordinator



Team Members

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Swan Development Advisors

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Chris Johansen

Urban Studio Architects

Mickey Jacob, AIA

Dennis Carr, AIA

Shaun Luttrell



Process

Phase 1

- ✓ Project Kickoff (March 2007)
- ✓ Data Gathering, Stakeholder Interviews and Fieldwork

Phase 2

- ✓ Community Participation (April 2007 – Present)
- ✓ Market Study
- ✓ Focus Site Selection
- ✓ Site Marketing Package Development
- ✓ Presentation to City Commission

Phase 3

Developer and Investor Meetings (Underway)

Master Plan Document (October 2007)



Phase 1

Data Gathering

- Review Prior Studies and Comprehensive Plan
- GIS Graphics

Stakeholder Interviews

- Selected City and County Elected Officials and Staff
- Health Department
- Shands Healthcare
- GTEC & Chamber of Commerce
- School District
- FDOT
- Neighborhood Leaders

Fieldwork

- Neighborhood Tour
- Photograph Study Area



Phase 2

Community Participation



Community Participation

Neighborhood Stakeholder Meeting
April 18, 2007

- Lincoln Estates
- North Lincoln Heights
- Sugarhill
- Springhill



Community Participation

Design Charrette: June 23, 2007



Community Participation

Lincoln Heights HOA Meeting: July 11, 2007



Community Participation

Design Review Open House: July 28, 2007



Community Participation

2nd Community Design Review

August 30, 2007

5:30 pm

Lincoln Middle School



Market Analysis

Identify Market Potential for:

- Retail
- Office
- Residential



Retail Market Analysis

Analyzed Demographics &
Aggregate Buying Behavior

Estimated Consumer
Spending Leakage

Surveyed Residents to Identify
Likes, Dislikes, Wants

Identified Profitable
Products & Services

Compared to Current
Store Mix

Choose/Select Target Segments
& Stores to Recruit



Spending Leakage = Retail Opportunities

Restaurants with or without Liquor: 4–6 stores at 4,500 – 7,500 sq ft

Family Apparel Stores: 1–2 stores at 30,000–40,000 sq ft

Men's/Women's/Children's Stores: 3–4 stores at 4,000–10,000 sq ft

Electronics Store: 1 store at 40,000–50,000 sq ft

Variety Store (such as a dollar store): 1–2 stores at 8,500 sq ft

Drug Store: 1 store at 23,000 sq ft

Gas Station/Auto Parts & Repair: 2–3 stores at 6,200 sq ft



Survey of Residents' Shopping Habits

What . . .

- 76 surveys collected
- Shopping Behavior
- Satisfaction
- Likes, Dislikes, Wants
- Demographics

Analysis

- Averages, standard deviations
- Want Rankings
- Correlations Between Demographics & Satisfaction

Methodology

- Intercept (Health Clinic)
- Volunteers (Child Care Centers)
- Community Meetings
- Direct Mail



Satisfaction Survey

- Satisfaction Survey
 - Reveals Neighborhood Wants Wider Range of Goods/Services
- Most Desired Goods Include:
 - Groceries
 - Clothing & Shoes
 - Banking/Check Cashing
 - Restaurants
 - Take Out Foods



Retail Development Strategy

- Super Wal Mart Will Satisfy Certain Needs:
 - Groceries
 - Clothing & Shoes
 - Banking/Check Cashing
- Remaining Opportunities Include:
 - Variety Stores
 - Neighborhood Convenience Services
 - Restaurants & Take-Out
 - Specialty Retail



Office Demand

- Institutional Decentralization – UF, Shands, etc.
- Related Medical/Educational/Technology
- Professional Services Opportunities for Existing and Future



Office Development Strategies

- Demonstrate Physical Opportunities
- Generate Political Support
- Identify Local and Out of Town Developers
- Introduce Flexible Development Types, e.g. Pad Ready Development
- Work to Align Institutions with Related Business Interest
- Attract Professional Practitioners



Residential Market Analysis

Analyzed Demographics:
Household Growth

Analyzed Aggregate Housing
Market in Alachua County

Analyzed Existing & New
Housing Market in SEGRI

Compared SEGRI to
Alachua County

Compared to Gainesville Housing
Market

Choose Housing
Development Strategy



Alachua County Residential Market Analysis

- Development is slowing in Alachua County
- Demand and supply are in balance, hence no crash
- SEGRI Development Lags the County
- SEGRI is Well Positioned, Geographically:
 - Close to University of Florida, Downtown, Airport
 - Available Land
 - Demographic Composition of Surrounding Communities Suggests New SEGRI Residents



SEGRI Residential Market Analysis

Current Conditions

- Existing Home Sales
 - 60–80 sell annually for \$55 to \$65 per sq. ft
- New Home Sales
 - 6–10 new homes built & sold annually for \$65 to \$70 per sq ft
 - Size: 1,800 sq ft (20% larger than a decade ago)

(Source: Alachua County Property Appraiser)

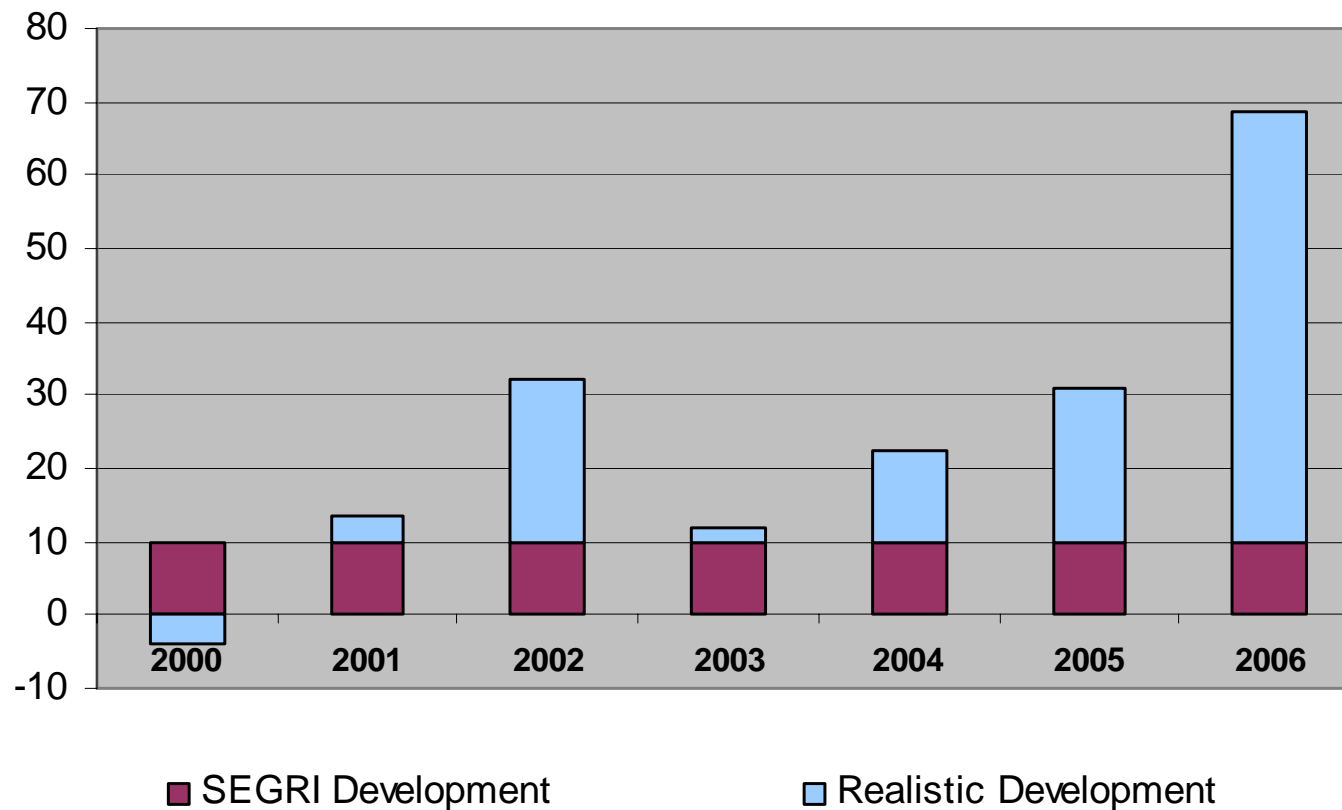


County – SEGRI Comparison

		SEGRI	Alachua County	SEGRI as a %		
		Households (HHs)	Households	of Alachua HHs		
		3,891	87,509	4%		
	# of New Alachua	SEGRI Market Potential			Avg # of New SEGRI Homes	(Overbuilt) or Underbuilt
Date	Households	2.5%	5.0%	7.5%		
April 1, 2000		<i>pessimistic</i>	<i>realistic</i>	<i>optimistic</i>		
July 1, 2000	118	3	6	9	10	(4)
July 1, 2001	266	7	13	20	10	3
July 1, 2002	644	16	32	48	10	22
July 1, 2003	238	6	12	18	10	2
July 1, 2004	447	11	22	33	10	12
July 1, 2005	621	16	31	47	10	21
July 1, 2006	1,370	34	68	103	10	58

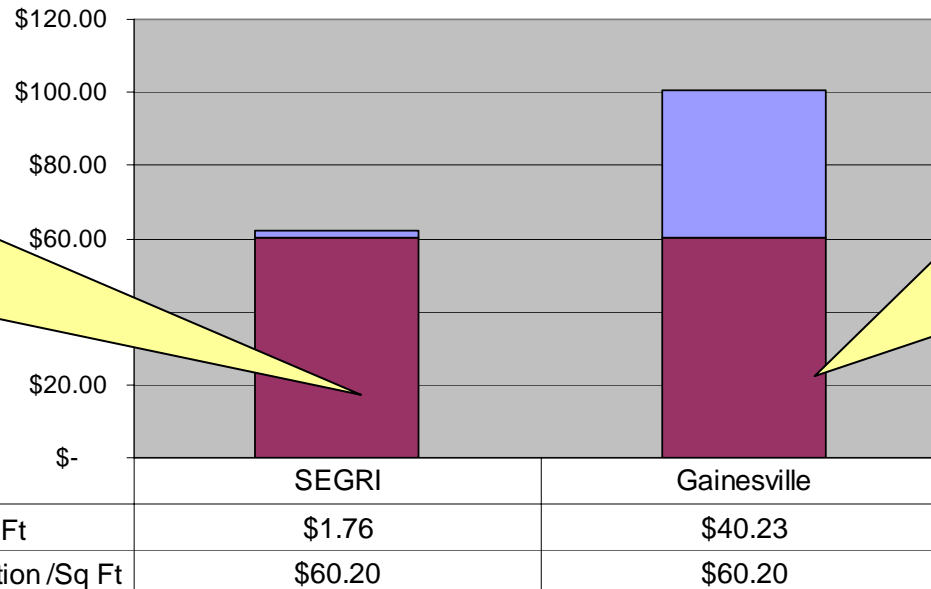


SEGRI Lags Gainesville MSA 115 Homes Since 2001



Home Sales Price Comparison: SEGRI Vs Similar Communities

1008 SE 19th TR
3 bedroom, 2 bath
Sold for \$78,500
1,041 square feet
\$75.41/sq ft



614 NE 15th St
3 bedroom, 2 bath
Sold for \$122,000
1,189 square feet
\$103/sq ft

Sale Price	\$111,529	\$180,766
Average Sq Ft	1,800	1,800
Mortgage Payment	\$705	\$1,143
Household Income	\$42,296	\$68,554

Sources: U.S. Census, City of Gainesville & Zillow.com



SEGRI Residential Development Activities

- **Maintenance Activities**
 - Clean-ups, Public Realm Investments, Code Enforcement
- **Growth Activities**
 - Create Targeted 1st Time Home-Buyer Programs
 - Develop Employer-Assisted Home-Buying Program
 - Introduce Meaningful New Home Construction Opportunities
 - Utilize Financial and Regulatory Power to Encourage New Construction, Redevelopment and Renovations
 - Develop Strategies to ‘Grow’ Home Prices
 - Support Future Development Opportunities as Successes



Focus Sites

Step 1 – Potential Site Identification



Focus Sites

Step 2: Evaluate and Screen Potential Sites

Criteria:

- Stakeholder Interviews & Fieldwork
- Market Potential
- Visibility/Access
- Ownership
- Size
- Catalytic Potential

Result: Narrowed Down to 9 Potential Sites



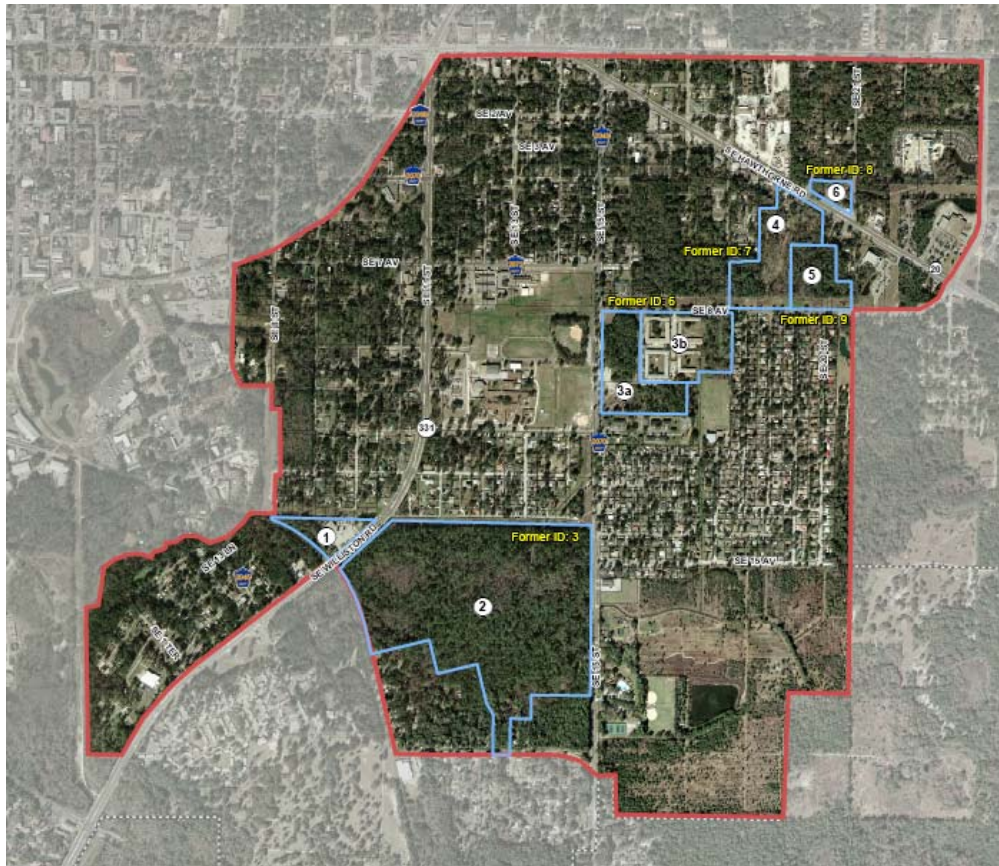
Focus Sites

Step 2: Evaluate and Screen Potential Sites

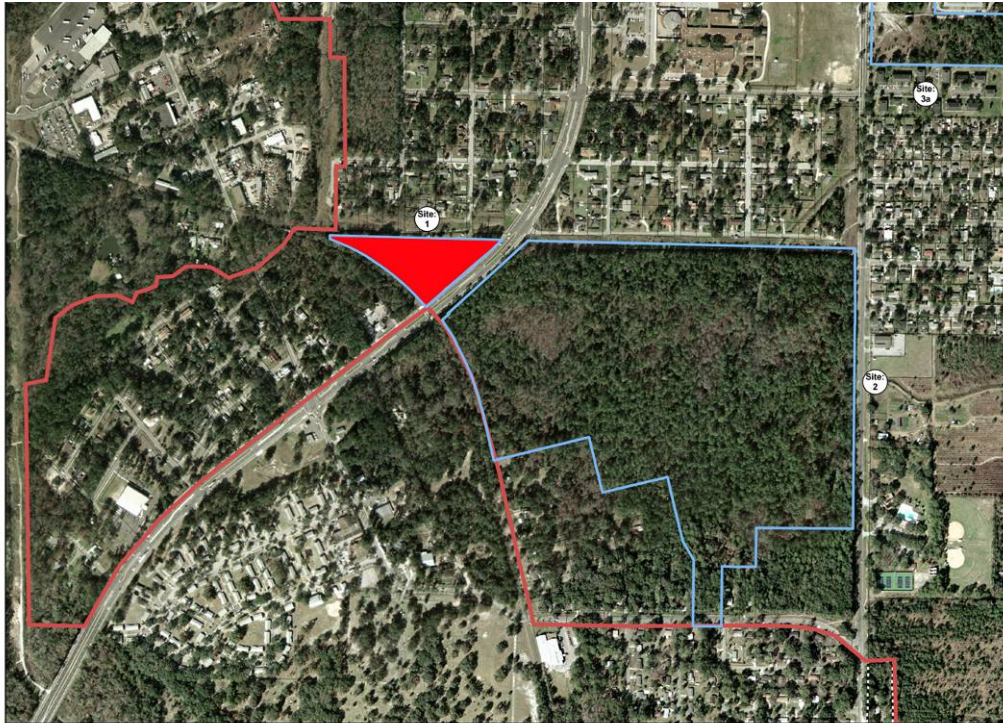


Focus Sites

Step 3: Finalize Focus Site List (Six Total)



Focus Site 1



Location

- West of Williston Road at SE 13th Ave.
- 5.1 Acres



Focus Site 1



Ownership

- Williams Temple Church of God 4.6 Acres
- Private Owner .5 Acres



Focus Site 1



Focus Site 1

Proposed Development Plan

- Three One-Story Retail Buildings
 - One 18,000 Sq. Ft. Building
 - Two 4,000 Sq. Ft. Buildings
- Total SQ FT: 26,000 Sq. Ft. /FAR: .12
- Parking: 121 spaces/4.7 per 1,000 sq. ft.



Focus Site 1

Architectural Images - Commercial/Retail

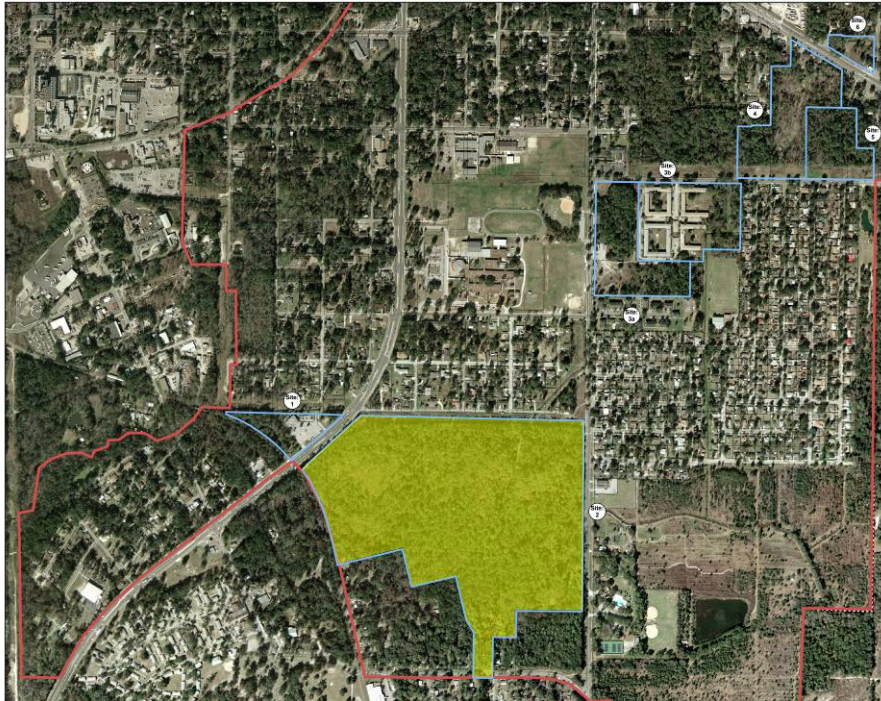


Focus Site 1

Architectural Images – Commercial/Retail



Focus Site 2



Location

- East of Williston Road at SE 13th Ave.
- 84.5 Acres



Focus Site 2



Ownership

- Age of Renaissance Group 84.5 Acres

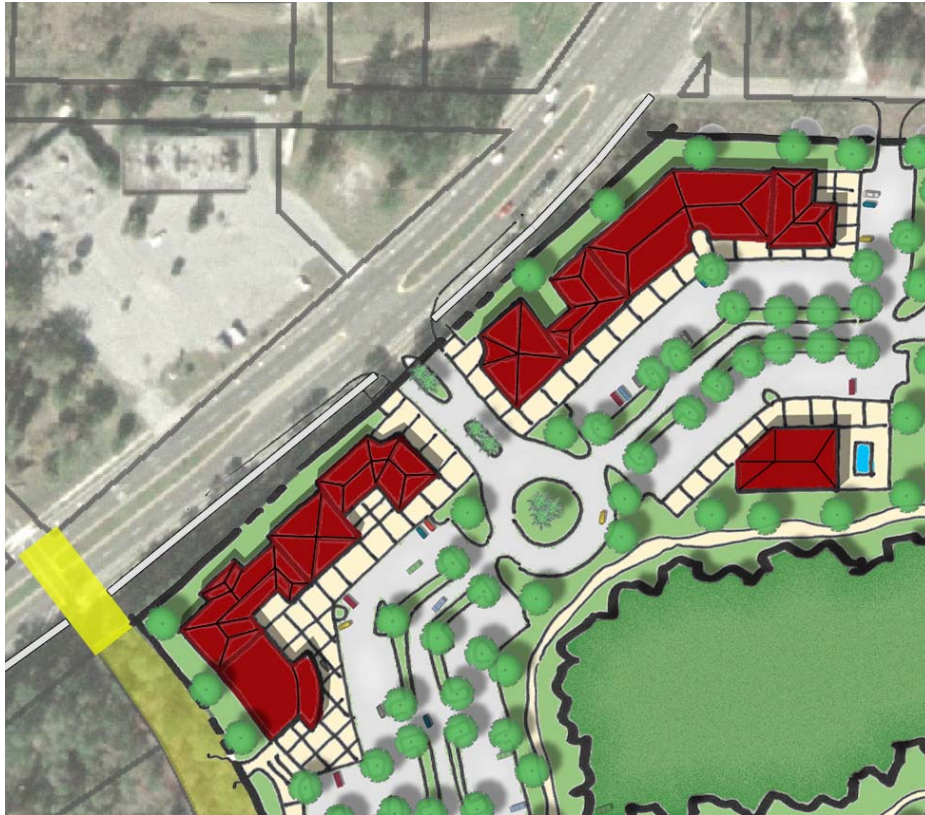


Focus Site 2



Focus Site 2

Commercial on Williston Road: 55,000 sq. ft.



Focus Site 2

Proposed Development Plan –

Mixed Use Community

Commercial/Retail

- 55,000 sq. ft.
- FAR: .12
- Parking: 279 (5 spaces/1,000 sq. ft.)

Residential

- 173 Units
 - Multi Family: 45 Townhomes
 - Single Family: 47 – 60' X 120' lots
81– 90' X 130' lots
- Density: 2.4 units/acre



Focus Site 2

Architectural Images – Commercial



Focus Site 2

Architectural Images – Residential (Multi-Family)



Focus Site 2

Architectural Images – Residential (Single Family)

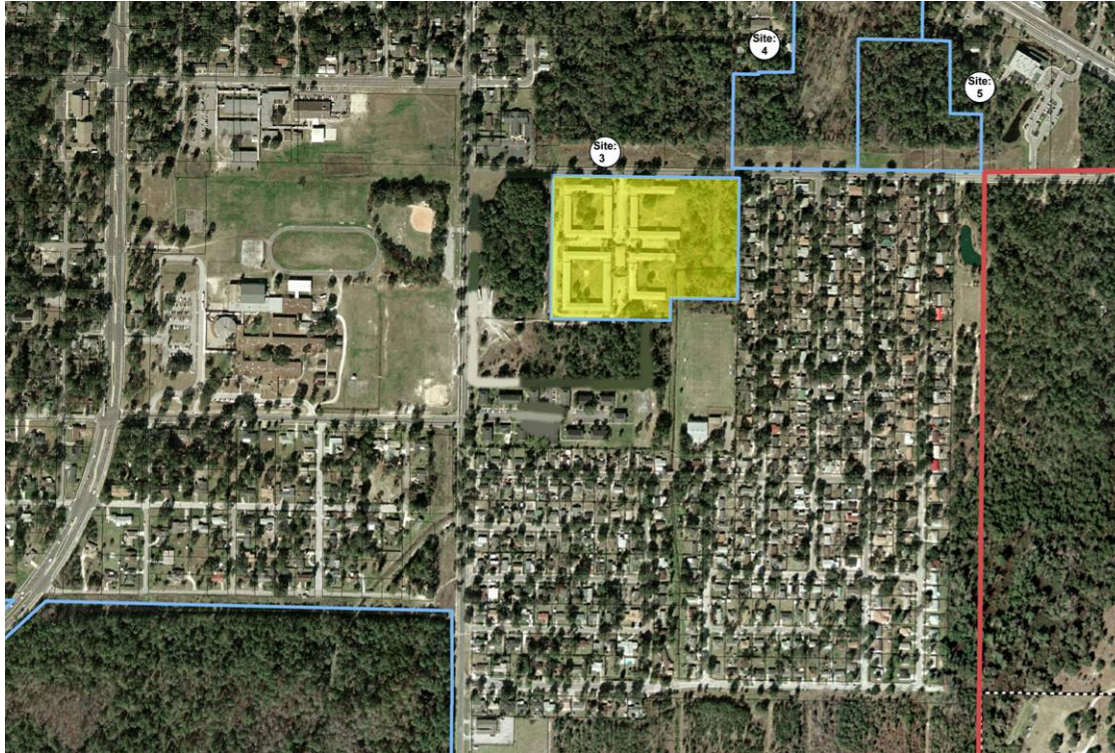


Focus Site 2

Architectural Images – Residential (Single Family)



Focus Site 3



Location

- SE 15th St. and SE 8th Ave. (includes former Kennedy Homes)
- 15.1 Acres
- Ownership: City of Gainesville



Focus Site 3



Focus Site 3

Proposed Development Plan

- Total Number of Units: 99
 - Townhomes: 65
 - Single Family: 24
 - Live/Work Units: 10
- Density: 7.0 Units/Acre
- Parking: 130 Spaces (5/1,000 sq. ft.)
- Community Center/Daycare: 7,000 sq. ft.



Focus Site 3

Architectural Images – Live Work/Multi-Family Residential

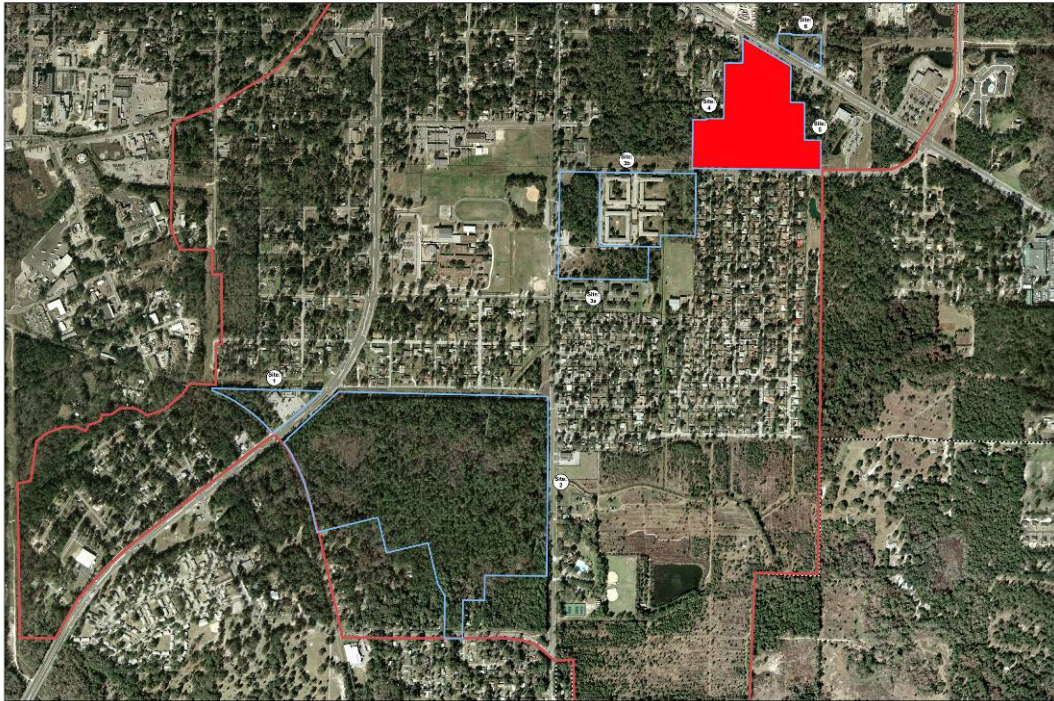


Focus Site 3

Architectural Images – Residential (Single Family)



Focus Sites 4 & 5



Location

- North of 8th Ave. 23.6 Acres



Focus Sites 4 & 5



Ownership

- King and West Tech Partnership 3.4 Acres
- Southeastern Healthcare (Shands) 12.0 Acres
- Gainesville Development Company 5.0 Acres
- City of Gainesville 3.2 Acres



Focus Sites 4 & 5



Focus Sites 4 & 5

Proposed Development Plan

- Medical Village
- Total Number of Buildings: 13
- Total Sq. Ft.: 173,000
- FAR: .17
- Parking: 4/1,000 sq. ft. (Includes Parking Structure)
- Buildings Include:
 - Four 5,000 SF (Spec Office)
 - One 7,000 SF (Spec Office)
 - One 9,600 SF (Spec Office)
 - Two 10,000 SF (Spec Office)
 - One 10,400 SF (Spec Office)
 - Two 12,000 SF (Spec Office)
 - One 22,000 SF (Medical Office)
 - One 60,000 SF – 3 stories (Medical Laboratory)



Focus Sites 4 & 5

Architectural Images – Office

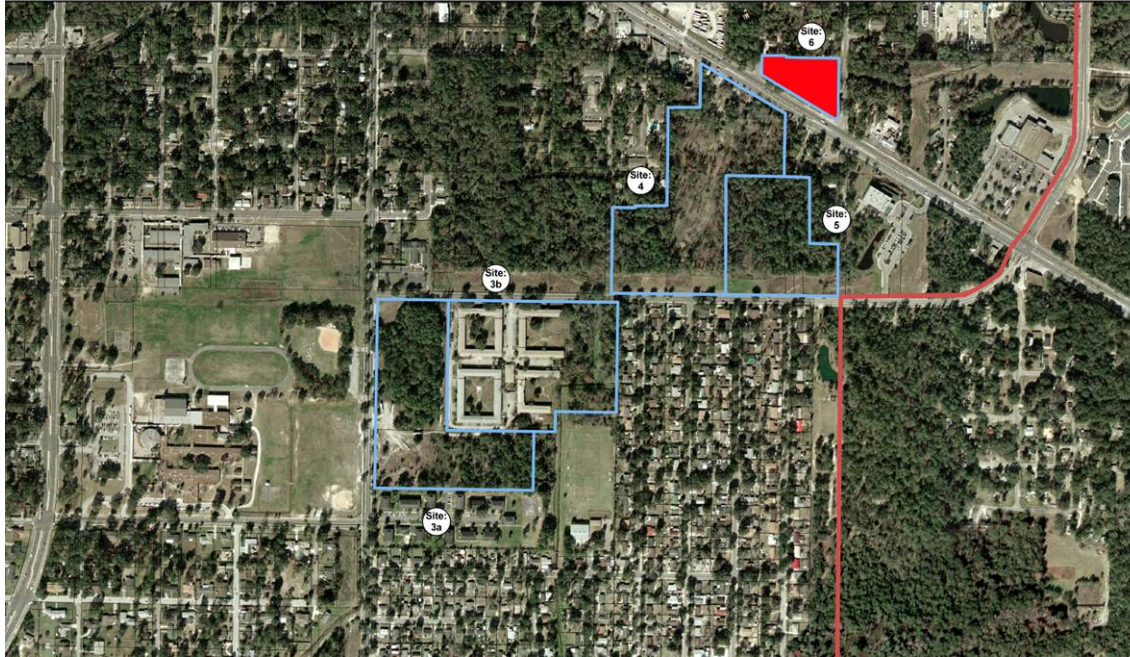


Focus Sites 4 & 5

Architectural Images – Office



Focus Site 6



Location

- North of Hawthorne Rd. at SE 20th St. 2.3 Acres



Focus Site 6



Ownership

- Private Ownership .5 Acres
- Private Ownership 1.8 Acres



Focus Site 6



Focus Site 6

Proposed Development Plan

- Two Commercial Buildings
 - One Adaptive Reuse: 1,200 Sq. Ft.
 - One New Building: 15,400 Sq. Ft.
- Total Sq. Ft.: 16,800
- Parking: 79 Spaces/4.7+ Spaces/1,000 sq. ft.
- FAR: .17



Focus Site 6

Architectural Images – Adaptive Re-Use



Focus Site 6

Architectural Images – Adaptive Re-Use



Focus Site 6

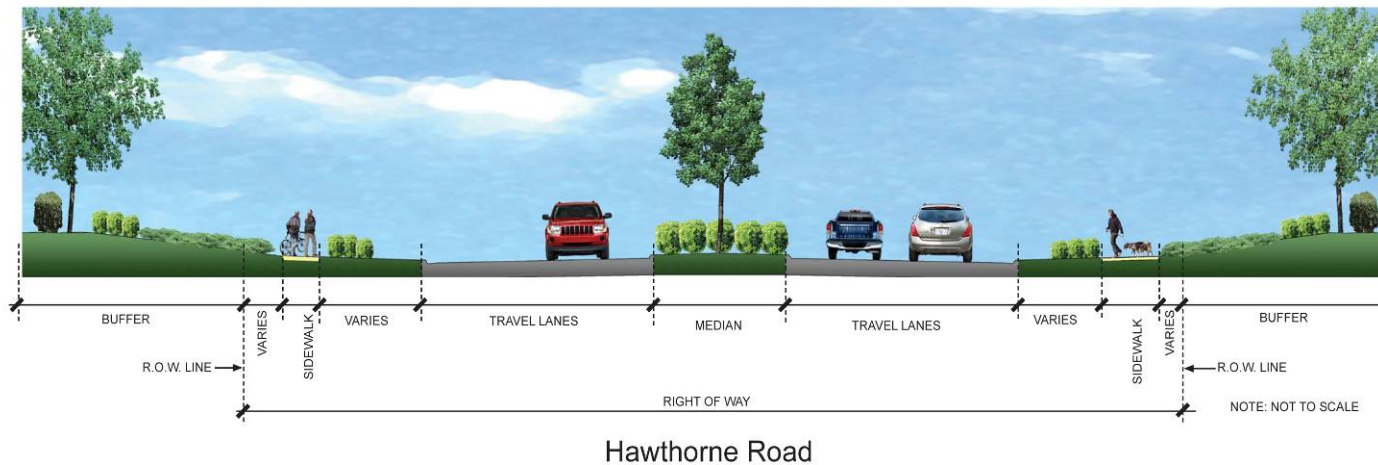
Architectural Images – Commercial



Public Realm – Williston Road Streetscape



Public Realm – Hawthorne Road Streetscape



Public Realm – Bus Storage Site on Hawthorne Road



Before

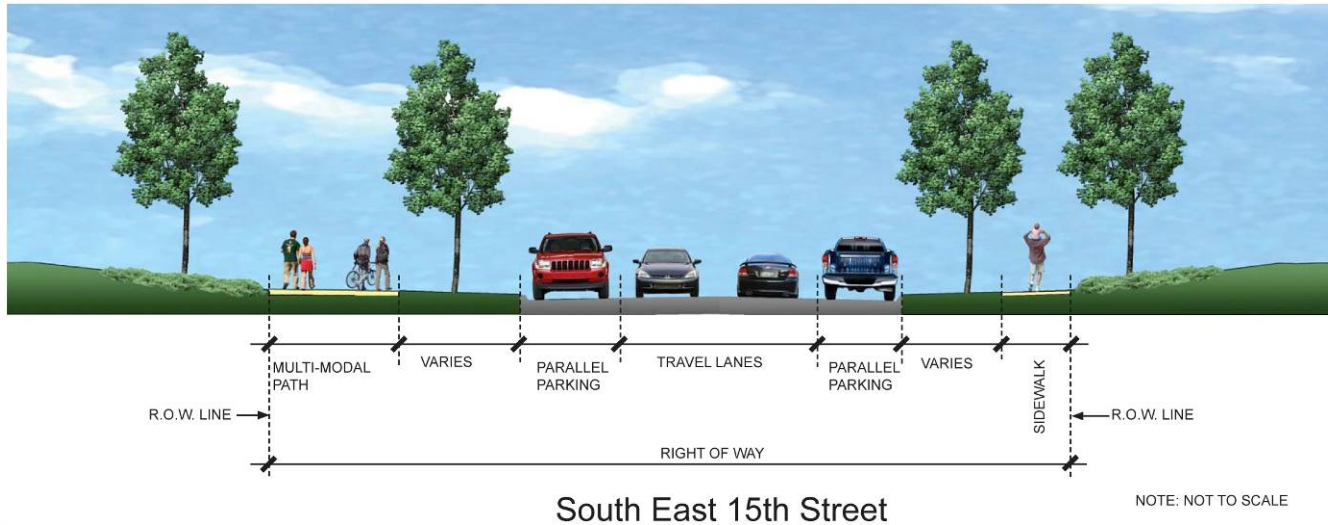
After



Large shade trees, small ornamental trees, evergreen shrubs and different types of groundcover have been used to screen the school bus site north of SE Hawthorne Road.



Public Realm – 15th Street



Public Realm – 15th Street School Yard Screening



Before



After



Marketing Packages



Phase 3

Developer/Investor Meetings:

- Five or More Meetings/Tours
- Includes Developers/Investors from:
 - Local Area
 - Tampa Bay Area
 - Out of State



Southeast Gainesville Renaissance Initiative Master Plan

include something as integral part
or element of.
weave



connection

a relationship in which
a person, thing, or idea is linked
or associated with something else.
the action of linking
one thing with another

Conclusion

- Thank You for this Opportunity
- Questions?

