East Gainesville Urgent Care Initiative Request for Information (RFI) Analysis of Responses

On December 2, 2021, the City of Gainesville released a Request for Information (RFI) designed to solicit information from parties interested in provision of medical facilities within East Gainesville providing accessible services specifically to those residing in zip code areas 32609 and 32641.

Interested parties were asked to outline what considerations would be required and/or desirable to establish and sustain an urgent care facility that improves equitable access to healthcare per the City Commission's Strategic Plan, particularly Goal 1: Equitable Community.

A non-mandatory information meeting was held on December 10, 2021 with no interested parties in attendance.

Interested parties were informed that contents of responses should explain the manner in which the proposal would enhance equitable access to healthcare, including but not limited to an urgent care facility. In addition, responses were to address the City's intent to have jobs created within a reasonable vicinity from the proposed facility and the manner in which the City's Community Paramedic Program could be integrated. Encouragement was given to consideration of services beyond urgent care such as mental health, dental care and primary care and/or any additional strategies designed to address continuum of care health care disparity in East Gainesville.

Three responses were received from the City from: 1) SIMEDHealth, LLC; 2) University of Florida College of Dentistry; and, 3) Solutions Consulting, LLC. Following is a brief analysis of the three received responses:

1) SIMEDHealth, LLC

- Proposes to establish a 6,000 square foot building space to be occupied by primary care, behavioral health, dental, PT/OT, diagnostic services, administration and community space.
- Professional staffing to include 4 primary care clinicians, 4 medical assistants 2 clinical coordinators, 3 behavioral health staff, 1 dentist and 2 dental hygienists and other positions.
- Estimated Start-Up Financial Assistance is \$4.270 million dollars inclusive of; \$1.6 million dollars for building; \$300,000 for furnishings/equipment; \$2.3 million for staffing costs; and \$70,000 for IT

Analysis: Proposed health care program is broad and proposed start up assistance is comparable to total assistance requested on Eastside Urgent Care Initiative proposal (from City/County). Site location/disposition has not been identified in this proposal at this time. Recurring costs are not identified at this time. SIMEDHealth, LLC has the organizational and professional capacity to offer the requested services however issues regarding site considerations and prospective recurring costs may hinder this response.

2) University of Florida College of Dentistry/Department of Community Dentistry and Behavioral Science

- Seeks support for an existing program (Saving Smiles Program) which would offer free comprehensive dental services to children/adolescents through the development of an extramural clinical rotation at the Fearnside Family Services Center located at 3600 NE 15th Street, Gainesville, FL, 32609.
- The Saving Smiles Program utilizes state of the art mobile dental equipment that can be set up in most indoor spaces. The Program addresses the primary barrier for many families accessing dental care which is cost.
- Offering the Saving Smiles Program at the Fearnside Family Services Center would supplement other health services as part of the Eastside Urgent Care Initiative.
- The College seeks funds for increased clinical staffing to support expansion of the Program

Analysis: This response appears to be supplemental to the proposed Eastside Urgent Care Initiative however it is to be located at a different site, the Fearnside Family Services Center, which is an entity under Alachua County Public Schools. No specific funding request has been identified at this time.

3) Solutions Consulting, LLC

- Proposed location of this project is the Job Corps Facility at 5301 NE 40th Terrace, Gainesville, FL, 32609 and the Wildflower Event Center in 201 US 441, Micanopy, FL, 32667 (this proposal indicates that the respondent advocates for adding the 32667 zip code area to the effort as well)
- Proposed partners are provided inclusive of the Rotary Club, University of Florida, Santa Fe
 College, SIMEDHealth, the Alachua County Health Department and others
- Proposed scope of care would encompass primary as well as mental health, dental/vision/hearing, maternal/child health, nutrition, pharmacy as well as provide for various other health oriented and community care programs
- A project (task) schedule is offered and then various grant funding mechanisms inclusive of the American Rescue Plan, Rural Health Center Funds and a variety of other Federal HHS grant opportunities
- A schedule of positions that would be created to operate the project is incorporated

Analysis: This response does not include a specific funding request. The proposed locations are currently under the control of others (in terms of Job Corps, the Federal General Services Administration (GSA), with disposition of the property recently reported to take approximately 12-18 months to complete the Federal process; in terms of the Wildflower Event Center, a private property owner). Although the response lays out the tasks to be accomplished and an overall timeline (one year) it's not clear if that covers disposition of the prospective properties (nor actual acquisition cost and/or facility improvement cost). The grants identified suggest the various initiatives however not the potential grant funding amounts for their relation to implementation of the program.