

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 1

DATE: 1/20/15

FIRM NAME: HORIZON HOSPITALITY MANAGEMENT

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	52	
o Capability of Meeting Time and Budget	45	44	
TOTAL	100	96	

### WRITTEN PROPOSAL EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10      RFP#: ECOD150026-FB

EVALUATOR: 1      DATE: 1/20/15

FIRM NAME: HORIZON HOSPITALITY MANAGEMENT

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	29	
o Project Approach	30	25	renderings (?) ✓
o Project Manager	15	14	
o Project Team	15	14	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	92	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 1

DATE: 1/20/15

FIRM NAME: BEAFIELD LOGGING

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	50	
o Capability of Meeting Time and Budget	45	44	
TOTAL	100	94	

### WRITTEN PROPOSAL EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 1

DATE: 1/20/15

FIRM NAME: BEDFORD LODGING

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	29	
o Project Approach	30	28	
o Project Manager	15	12	
o Project Team	15	12	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	91	

TECHNICAL PROPOSAL  
QUALIFICATIONS EVALUATION

PROJECT: MIXED USE DEVELOPMENT FOR CITY PARKS LOT 110 RFP/RFQ #: ECOD150026-FB  
 EVALUATOR: 2 DATE: 1/7/15  
 FIRM NAME: HORIZONTAL HOSPITALITY MANAGEMENT, LLC

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	40	1) HORIZONTAL ALSO TEAM IN THE 2) MEMBERS HAVE SUBSIDIA 3) 30 EXP. PLACE AIB 10/11 4) HAS DONE MANY PROJECTS 5) OVER 42 YEARS - A MIXED USE 6) 5 GROUPS TOWN/CITY 7) 5 SHOW THREAT / CONFE BRING MIX OF USES CMA SNOF
o Capability of Meeting Time and Budget	45	35	1) CONSIDERED 10/15 ; OPEN 8/10 2) DON'T KNOW (ALTERNATIVE) 3) NOT SUBMITTING 4) YES (NO RESPONSIBILITY) 5) HEAVY WORKLOAD 6) DON'T KNOW
TOTAL	100	75	

WRITTEN PROPOSAL EVALUATION

PROJECT: MIXED USE DEVELOPMENT FOR CITY PARKS LOT 10 RFP/RFQ #: EL0150026-FB.  
 EVALUATOR: 2 DATE: 1/7/15  
 FIRM NAME: HORIZON HOSPITALITY MANAGEMENT, LLC.

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	BROAD MIX OF USES AND FIRM DOES HAVE MIXED DEVELOPMENT EXPERIENCE.
o Project Approach	30	20	GOOD - NOT SURE ABOUT <sup>MIXED USE</sup> SITE CONCEPT HOWEVER.
o Project Manager	15	10	HORIZON HOSPITALITY HAS LONG TRACK RECORD
o Project Team	15	15	DIVERSE AND WELL ESTABLISHED
o Project Schedule	5	5	SEEMS REASONABLE - NO CITY TRACK ESTABLISHED.
o Proposal Organization	5	5	ORGANIZED WELL
TOTAL	100	80	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 2

DATE: 1/7/15

FIRM NAME: BEDFORD LODGING, LLC

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	40	1) } 2) } 3) } 30 4) } 5) } CURIAL (6) 5 7) 5 ACROSS THE BOARD SOLID EXPERIENCE BUT ONE PROJECT UNDER CONSTRUCTION CHW DECISION BUT NOT SURE ABOUT MOST OF THEM LOGG 19/6/15 BUILD L/AC PROJECT
o Capability of Meeting Time and Budget	45	35	1) CONSTRUCTION 10/15 14 MONTH DURATION OPENING IN Q4 = JAN YEAR 2017 (5) SEVERAL PROJECTS COMPLETED UNDER 2015 ONE WORK CONSTRUCTION 3) YES 4) YES (NOTE ESTABLISHED) PRESUMABLY 2) DON'T KNOW (6) DON'T KNOW
TOTAL	100	75	

**WRITTEN PROPOSAL EVALUATION**

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 2

DATE: 1-7-15

FIRM NAME: Bedford Lodge, LLC

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	- MIXED USE / ALL POINTS NOTED ONE PROJECT UNDER CONSTRUCTION SEVERAL IN PIPELINE
o Project Approach	30	20	- APPROACH MAKES SENSE IN TERMS OF CITY GOALS / PRIORITIES / BUSINESS POINTS
o Project Manager	15	10	- RELATIVELY NEW FIRM BUT HAS AS EXPERIENCE WITH OTHER FIRMS
o Project Team	15	15	- SOLID
o Project Schedule	5	5	- SEEMS REASONABLE; NO CITY IMPLICIT ESTIMATES
o Project Organization	5	5	- ORGANIZED WELL
TOTAL			
	100	80	



## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 3

DATE: 1/7/2015

FIRM NAME: Bedford Lodging

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	36	
o Capability of Meeting Time and Budget	45	40	
TOTAL	100	76	

**WRITTEN PROPOSAL EVALUATION**

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 3

DATE: 1/7/2015

FIRM NAME: Bedford Lodging

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	<i>Not sure project manager has experience with a project of this size</i>
o Project Approach	30	25	
o Project Manager	15	10	
o Project Team	15	10	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	80	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 3

DATE: 1/7/2015

FIRM NAME: Horizon Hospitality Manager

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	30	
o Capability of Meeting Time and Budget	45	40	
TOTAL	100	70	

**WRITTEN PROPOSAL EVALUATION**

PROJECT: Mixed Use Development for City Parking Lot 10

RFP#: ECOD150026-FB

EVALUATOR: 3

DATE: 1/07/2013

FIRM NAME: Horizon Hospitality Management

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	Design not of the site, but is a representation of the site
o Project Approach	30	30	Project proposal... with retain
o Project Manager	15	8	Not sure who the project manager is but overall team is good
o Project Team	15	12	HKS leading firm C***
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL			
	100	80	