

PROPOSAL EVALUATION SUMMARY

PROJECT: Integrated Parking Management & Mobile Ticketing Solution

RFP#: DOMX-190023-DS

DATE: February 21, 2019

	FIRM NAMES	EVALUATOR 1						EVALUATOR 2						EVALUATOR 3						RANKING POINT TOTAL	FINAL RANKING
		TECHNICAL	WRITTEN	PRICE	ORAL	TOTAL POINTS	RANK	TECHNICAL	WRITTEN	PRICE	ORAL	TOTAL POINTS	RANK	TECHNICAL	WRITTEN	PRICE	ORAL	TOTAL POINTS	RANK		
1	Electronic Data Collection Corporation	70.00	80.00	50.00	55.00	200.00	2	40.00	41.00	50.00	90.00	131.00	1	93.00	84.00	50.00	75.00	227.00	2	5	2
2	Passport Labs, Inc. dba Passport	90.00	100.00	30.78	90.00	220.78	1	52.00	28.00	30.78	85.00	110.78	2	98.00	100.00	30.78	95.00	228.78	1	4	1
3																					
4																					
5																					
6																					
7																					
8																					
9																					

PROPOSAL PRESENTATION/INTERVIEW (ORAL) EVALUATION

PROJECT: Integrated Parking Management & Mobile Ticketing Solution

RFP#: DOMX-190023-DS

EVALUATOR#: 1

FIRM NAME: Electronic Data Collection Corporation

PRESENTATION/INTERVIEW PTS)	(100	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project		40	20	focus on citation process; good features (real time - "dispatch" display info to officers based on location in field / proximity to violator. Can add audio note or image/video trans + device - same interface as parking; mentioned potential future features to make more usable, but not currently available portals branded to city's specs. ^{is not suitable for city needs} hard to validate if driver no mode to ticket allowed once printed out can add supplemental information i.e. more photos.
o Responsiveness to Questions		15	10	system expandable to allow integration of other technologies i.e. future pay-by-space stations ... Stressed real time features Permit module very briefly discussed; customizable geofenced?
o Project Team		25	15	no mention of cash pay options. Very brief mention of reporting tools. Do not integrate currently w/ JET pay, doable, road. permits - city sets list of eligible addresses which generate a drop down of available addresses.
o Project Manager		20	10	Updates to address list done manually by city staff. Charge for permit doesn't occur until validated by staff (i.e. documentation verified); no return needed - 15 day pre-authorization on card. Not part of presentation. 10-12 weeks typical implementation time. Connected to EDCM.
	TOTAL	100	55	

Oral-Ind

Evaluator Signature: _____

Date: _____

2/21/19

PROPOSAL PRESENTATION/INTERVIEW (ORAL) EVALUATION

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EVALUATOR#: 1

FIRM NAME: Passport Labs, Inc dba Passport

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	40	<p><i>Provided info that demonstrated full understanding of project requirements. Mobile pay includes features to facilitate user interaction. Citation/enforcement module based on 4 distinct pillars ease to manage from admin perspective, potential to facilitate collections of overdue payments, real time information to facilitate officer work in the field, transit module description of demo to fit city's needs, potential integration w/ vt's needs. VR of cash options provided.</i></p>
o Responsiveness to Questions	15	15	
o Project Team	25	20	
o Project Manager	20	15	
TOTAL	100	<hr style="width: 50px; margin: 0 auto;"/> 90	

Oral-Ind

Evaluator Signature: 

Date: 2/21/19

PROPOSAL PRESENTATION/INTERVIEW (ORAL) EVALUATION

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EVALUATOR#: 2

FIRM NAME: Electronic Data Collection Corporation

PRESENTATION/INTERVIEW PTS)	(100	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project		40	40	user friendly; will customize software Per user request; real time (all services) Transit, Decal, Citation DMV connected
o Responsiveness to Questions		15	15	very knowledgeable system & its functions 10 to 12 wks for implementation (6 wks if in hurry)
o Project Team		25	25	Answered all question very satisfied with presentation
o Project Manager		20	10	not very informative as to role
TOTAL		100	90	

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Evaluator Signature: Shelley Owen Date: 2/2/19

PROPOSAL PRESENTATION/INTERVIEW (ORAL) EVALUATION

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EVALUATOR#: 2

FIRM NAME: Passport Labs, Inc dba Passport

PRESENTATION/INTERVIEW (PTS)	(100)	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project		40	30	very informative but a bit misleading as their product provide
o Responsiveness to Questions		15	10	very illusive ans
o Project Team		25	25	Presentation was good
o Project Manager		20	20	satisfactory
TOTAL		100	85	

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Evaluator Signature: [Signature] Date: 2/21/19

PROPOSAL PRESENTATION/INTERVIEW (ORAL) EVALUATION

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EVALUATOR#: 3

FIRM NAME: Electronic Data Collection Corporation

PRESENTATION/INTERVIEW PTS)	(100	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project		40	35	<p>Patroller ✓ Enforcement ✓ Always live data ✓ picture, video, voice attachments ✓ multi search criteria, integrate with multisporo stations and all major vendors iframe or redirect to payment gateway - PCI level I Reports only downloadable. can import from gis file for zones re: permits 15 days to process permit req. before the card needs to be re-authorized. 10-12 weeks inspl. our org = connected to FL DMV for lookups</p>
o Responsiveness to Questions		15	15	
o Project Team		25	15	
o Project Manager		20	10	
TOTAL		100	75	

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Evaluator Signature: _____

Date: 02/21/2019

PROPOSAL PRESENTATION/INTERVIEW (ORAL) EVALUATION

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EVALUATOR#: 3

FIRM NAME: Passport Labs, Inc dba Passport

PRESENTATION/INTERVIEW PTS)	(100	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project		40	35	<ul style="list-style-type: none"> Updated UI improved menu flow updated signage included allows submitting receipts, notes live search for license plate once ticket issued → can immediately pay
o Responsiveness to Questions		15	15	<ul style="list-style-type: none"> payments processed; IVR available cash options SSO - no city provided postal; DMV; ^{building} integration
o Project Team		25	25	<ul style="list-style-type: none"> define who can pay where; LPR; integrates with Genetec; API: YES, they have API
o Project Manager		20	20	<ul style="list-style-type: none"> experience migrating from T2 # of mobile apps: 2 .com can read the barcode from UF ID; board office covers all modules
TOTAL		100	95	

Oral-Ind

Evaluator Signature: [Signature]

Date: 02/21/2019

automatic letters (physical)