

LEGISLATIVE #

110214

Specified Source Justification: Camera and Projector System Upgrade

Vendor: Encore Broadcast Solutions, Inc.
2401 W. Kennedy Blvd.
Tampa, FL 33606-1535
(813) 253-2774

William W Taylor, Broadcast Services Division
City of Gainesville
July 20, 2011

The City of Gainesville and Alachua County jointly operate the community's local government access channel, referred to as Community 12TV. While providing continuous coverage at monthly City Commission and Planning and Development Services meetings, City Communications staff have identified significant operational problems caused by aging and, in some cases, obsolete telecast system equipment. The video and projection systems in the city auditorium have had numerous equipment components replaced over the past several years. System cameras were originally purchased in 2003 and many other components are similarly out dated. We are now upgrading City local government cable access telecast equipment to newer digital formats, a process which began in 2005.

This request is for a selected source method of purchasing using Encore Broadcast Solutions, Inc. Encore was previously selected to rebuild the telecast system head-end equipment after that equipment was destroyed in a basement flood in December 2007. The company has provided excellent service support of the equipment they sell and they have been diligent in the performance and execution of their contracts with the city of Gainesville.

New systems equipment purchases must properly interface with the head-end equipment that Encore has already installed, and meet accepted broadcast industry standards. The company is very familiar with city and county equipment, service needs, and response times.

Included in this packet is a copy of the Alachua County invoice for the purchase of the same Panasonic cameras that are specified for this equipment purchase. Also, the Alachua County Emergency Operations Center invoice for the purchase of the same Sanyo projectors that are specified for this purchase is provided. The purchase of the same equipment as used by Alachua County will provide Community 12 TV and our live web streams with a more consistent level of high quality signals as programming switches back and forth from City to County.

This purchase is not to exceed \$85,000, all of which will be provided for with a combination of Cox capital grant funds and allocated funds from City of Gainesville.

CITY OF GAINESVILLE, GENERAL GOVERNMENT METHOD OF SOURCE SELECTION

DATE: 7/25/2011

DEPARTMENT: CO
DIVISION: BSD

CONTACT: William Taylor
EXTENSION: 8361

PURCHASE/PROJECT AMOUNT: \$82,487.58

CITY COMMISSION APPROVAL REQUIRED:

COST TERM: N/A (annual, quarterly, etc.)

NO YES, DATE: TBD

ONE-TIME, SINGLE PURCHASE

CONTRACT/PURCHASE ORDER/AGREEMENT/PROJECT

TERM BEGIN/END DATES: /

DESCRIPTION OF THE MATERIAL OR SERVICE TO BE PROVIDED: Auditorium Camera & Projector Systems purchase and installation with a video switcher upgrade

PROPOSED VENDOR/CONTRACTOR NAME: Encore Broadcast Solutions, Inc.
ADDRESS: 2401 W. Kennedy Blvd.
CITY, STATE, ZIP: Tampa, FL 33606-1535

INDICATE ONE METHOD OF SOURCE SELECTION

- OTHER AGENCY: Purchasing Policy #060732, Section 6.3(c) Materials, equipment or services purchased under state or federal contracts or other public agency cooperative purchasing opportunities.
- UTILITY: Purchasing Policy #060732, Section 6.3(d) Utility services when the subject utility is the only available source of such service.
- CONTRACTURAL: (PROFESSIONAL SERVICES*) Purchasing Policy #060732, Section 6.3(e) Contractual services of a professional* nature whose cost does not exceed \$50,000, except as required by State law and except for legal services in connection with litigation involving the City. Continuing contracts for professional services of indefinite duration shall be reviewed for appropriateness with regard to the quality of the service and the competitiveness of the cost. Such review shall be the responsibility of the appropriate charter officer and his/her designee and shall be conducted not less than every five years.
* Services which involve extended analysis, the exercise of discretion and independent judgment in their performance, and an advanced, specialized type of knowledge, expertise, or training customarily acquired either by a prolonged course of study or equivalent experience in the field.
- EMERGENCY: Purchasing Policy #060732, Section 6.3(f) Emergency purchases, at the discretion of the (City) Manager, where the circumstances of the emergency do not permit sufficient time to obtain competitive quotes.

CITY OF GAINESVILLE, GENERAL GOVERNMENT METHOD OF SOURCE SELECTION

DATE: 7/25/2011

WAIVED SITUATIONS:

Written detailed justification is required and must be attached to the signed Method of Source Selection form.

- ONLY APPROVED: Purchasing Policy #060732, Section 5(o) – Only one source meets the stated requirements of a specification based on a thorough qualitative and/or quantitative evaluation.

REQUISITIONER/REQUESTER **shall provide a detailed description and justification in writing and include** with supporting documentation as to why the vendor/contractor is the ONLY APPROVED SOURCE to provide the commodity/service. **Attach** all supporting documentation, including detailed written justification to the Method of Source Selection form for review and approval or rejection by the applicable listed City approving authorities.

- SOLE SOURCE: Purchasing Policy #060732, Section 5(r) – The only source through which materials or services may be purchased.

REQUISITIONER/REQUESTER **shall provide a detailed description and justification in writing and include** with supporting documentation as to why the vendor/contractor is the SOLE SOURCE to provide the commodity/service. **Attach** all supporting documentation to the Method of Source Selection form for review and approval or rejection by the applicable listed City approving authorities.

- SPECIFIED SOURCE: Purchasing Policy #060732, Section 5(s) – A source selected without competitive bidding for justifiable reasons.

REQUISITIONER/REQUESTER **shall provide a detailed description and justification in writing and include** with supporting documentation as to why the vendor/contractor is the SPECIFIED SOURCE to provide the commodity/service. **Attach** all supporting documentation to the Method of Source Selection form for review and approval or rejection by the applicable listed City approving authorities.

The REQUISITIONER/REQUESTER hereby attests (certify under oath) that he/she took part in the procurement represented and that he/she is independent of, and have no conflict of interest in, the entity evaluated and selected. He/she recommends that competitive bidding be waived and that the material or service be purchased from the vendor indicated based on the existence of a non-competitive situation as described and attached in detail hereto.

Written detailed justification is required and must be attached to the signed Method of Source Selection form.

William W. Taylor
REQUISITIONER/REQUESTER

7-25-2011
Date

Approved
 Denied

DEPARTMENT HEAD SIGNATURE

Date

Approved
 Denied

LEADERSHIP TEAM SIGNATURE

Date

Approved
 Denied

EXECUTIVE TEAM SIGNATURE

Date

Approved
 Denied

CHARTER OFFICER SIGNATURE

Date

Encore BROADCAST SOLUTIONS, INC.

2104 WEST KENNEDY BLVD. • TAMPA, FLORIDA 33606-1535 • USA

Martin Otilio Febres Jr. – Sales Consultant

www.encorebroadcast.com E-mail: mfebres@encorebroadcast.com

ProForma Invoice **Your P.O. #** _____ **7/21/11**

Company: Gainesville (City of) – (GAINES-01)
 Attention: William "Bill" W. Taylor
 Address: 200 East University Avenue, Basement - Room 10
 City / St. / Zip: Gainesville, FL 32601
 Phone: (352) 393-8361
 Phone2: (352) 316-5973
 Fax: (352) 334-3119
 E-mail: taylorww@cityofgainesville.org or taylorww@ci.gainesville.fl.us

We are pleased to offer the following products in accordance with the terms and conditions specified below.

Payment: Prepay – Cashier's Check, Money Order, and Cash or Net 30 w/A.P.O.
 Delivery: 30 days FOB: Destination – UPS Ground Offer Valid: 30 days

A restocking fee of 20% will be assessed on all orders refused at dock or returned unused.

Qty	Model Number	Description	Unit Price	Extended
4	AW-HE100	Panasonic Multiformat Pan-Tilt Integrated Camera	\$9,090.00	\$36,360.00
4	AW-HHD100	Panasonic HD/SDI-SDI Output Board for AW-HE100 PTZ Camera	\$1,995.00	\$7,980.00
4	FEC-100WM	Panasonic Wall Mount for Pan-Tilt Camera	\$230.00	\$920.00
1	AW-RP655N	Panasonic Multi-Function Remote Control Panel	\$4,758.00	\$4,758.00
1	AW-PS510AN	Panasonic Power Supply	\$765.00	\$765.00
3	PLC-WM5500	Sanyo Multimedia Projector	\$5,399.00	\$16,197.00
3	PRG-UNV	Peerless Industries Precision Gear Projector Mount	\$258.00	\$774.00
1	HD5DA	AJA 1x4 HD-SDI Distribution Amplifier	\$250.00	\$250.00
1	1T-FC-677	TV One 3G-SDI Extender with HDMI Converter	\$395.00	\$395.00
1	1T-CT-637	TV One HDMI to 8-Output Cat6 Transmitter	\$550.00	\$550.50
3	1T-CT-632	TV One Cat6 to HDMI Receiver	\$130.00	\$390.00
4	HD-HD-3ST	Comprehensive Standard Series HDMI 30 AWG 1.3a Cat 2 Cable (3')	\$10.39	\$41.56
Equipment Total (Less 15% Discount per Bid) New Equipment Total (after disc.)				\$69,381.06 (\$10,407.16) \$58,973.90
Pricing above based on HILLSBOROUGH COUNTY PUBLIC SCHOOLS - PROCUREMENT DEPARTMENT ITB #9156-EST TV Studio Equipment Awarded From: 12/9/2010 through 12/8/2011				
1		{Installation Break Down} Labor, AMX Programming, Travel, Cables & Connectors and Warranty 1 yr On-Site Warranty (for above equipment)		\$8,940.00
Shipping and Handling (UPS Ground) (Certificate Needed for Exemption) Tax TOTAL				Included Exempt \$67,913.90
Broadcast Pix (ADVANCE REPLACE Upgrade)				
1	932	Broadcast Pix Slate G Series upgrade with new Slate	\$6,700.00	\$6,700.00

Encore BROADCAST SOLUTIONS, INC.

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Martin Otilio Febres Jr. – Sales Consultant

www.encorebroadcast.com E-mail: mfebres@encorebroadcast.com

1	910	main board for advanced replacement from legacy workstation		
		Broadcast Pix Slate SD to HD upgrade	\$3,000.00	\$3,000.00
1	47	Upgrade Slate SD switcher to HD, by swapping I/O cards		
		Broadcast Pix Analog I/O - 4 Analog inputs & 1 output (Composite, Y/C & YUV) - includes 5 YUV/Composite and 2 composite break-out cable	\$950.00	\$950.00
		Equipment Total (Less 15% Discount per Bid) New Equipment Total (after disc.)		\$10,650.00 (\$1,597.50) \$9,052.50
Pricing above based on HILLSBOROUGH COUNTY PUBLIC SCHOOLS - PROCUREMENT DEPARTMENT ITB #9156-EST TV Studio Equipment Awarded From: 12/9/2010 through 12/8/2011				
1	622	Broadcast Pix Slate 500 OR 1000 extended warranty (1 year)	\$1,750.00	\$1,750.00
1		Installation (if done at the same time as camera install)		\$2,200.00
		Shipping and Handling (UPS Ground) (Certificate Needed for Exemption) Tax TOTAL		Included Exempt \$13,002.50
Grand Total				\$80,916.40

I have read and accept, by my signature, the terms of this ProForma invoice which govern the sale of products or services to me or, if a corporation, by me as a duly authorized representative of said corporation. When sent by facsimile, I agree that my signature shall be conclusive evidence of the Buyer's acceptance of these terms. Price quoted does not include applicable sales tax, shipping charges, installation, or training charges, unless otherwise specified.

ACCEPTED AND AGREED BY:

Print Name: _____ Date: _____

Signature: _____ Title: _____

Martin Otilio Febres Jr. _____ Encore Representative
mfebres@encorebroadcast.com

Encore Broadcast Solutions

A/V Equipment Specialists

REPRINT

INVOICE

Invoice No.	TN0018245
Date	2/20/2009
Order No.	T000032565
Shipper ID	TS0021652
Order Type	Tampa Sales
Customer ID	ALACHU-01
Due Date:	3/22/2009

Remittance Address
 2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Sales Address
 2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

BILL TO:	SHIP TO:
ACCOUNTS PAYABLE ALACHUA COUNTY BOCC P. O. BOX 2877 GAINESVILLE, FL 32602-2877	A. YEATTER / M. SEXTON ALACHUA COUNTY BOCC 12 SE 1ST STREET GAINESVILLE, FL 32601 (352) 374-5226

Notes: COUNTY RECEIVED AN EXCEL INVOICE PER THEIR PURCHASE ORDER

PAGE 1

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.
All Freight Charges Included	Encore Delivery		190915 (GRACE KNIGHT RM
ORDER DATE	TERMS	SALES PERSON	SITE
12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A

PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
PAN AWHE100	2	EA	2	8,790.0000	0.00	17,580.0000
PANASONIC AW-HE100N (MULTIFORMAT HD/SD PAN/TILT (
Serial Nos: J8TYA0029, J8TYA0069						
PAN AWHHD100N	2	EA	2	1,995.0000	0.00	3,990.0000
PANASONIC AW-HHD100N (OPT HD/SD SDI BOARD FOR AW						
Serial Nos: ENC0000000000000000000001, ENC0000000000000000000002						
PAN AWIF400	2	EA	2	1,200.0000	0.00	2,400.0000
PANASONIC AW-IF400 (PROTOCOL CONVERTER FOR CONT						
Serial Nos: ENC0000000000000000000001, ENC0000000000000000000002						
PAN ENCPB6	1	EA	1	375.0000	0.00	375.0000
PANASONIC ENC-PB6 (CAMERA EXPANSION MODULE)						
Serial Nos: 788597001616						
LEC DM1624	1	EA	1	4,550.0000	0.00	4,550.0000

Cameras

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****Please reference our Invoice number on all payments.**

****Please Note: All past due invoices will be assessed a 1.5% interest charge.**

THANK YOU FOR YOUR BUSINESS

Continued

Encore Broadcast Solutions
A/V Equipment Specialists

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Invoice No. TN0018245
Date 2/20/2009
Order No. T000032565
Shipper ID TS0021652
Order Type Tampa Sales
Customer ID ALACHU-01
Due Date: 3/22/2009

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12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
LECTROSONIC DM1624 / DIG. MATRIX PROCESSOR (16 IN 2)						
Serial Nos: 101338						
ELM HVC1000XG	1	EA	1	8,325.0000	0.00	8,325.0000
ELMO HV-C1000XG (CEILING MOUNT VISUAL PRESENTER)						
Serial Nos: 160204						
ECH 4OPERAUNIDIG4	1	EA	1	3,000.0000	0.00	3,000.0000
ECHOLAB 4-OPERA-UNIDIG4 (OPERA DIGITAL INPUT MOD }						
Serial Nos: 07168-00132						
TVO C22105	2	EA	2	2,495.0000	0.00	4,990.0000
TVONE C2-2105 (DOWN CONVERTER W/ GENLOCK & SDI C						
Serial Nos: 2105A-00086, 2105A-00090						
SAN PLCXP100L	1	EA	1	9,995.0000	0.00	9,995.0000

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12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

SANYO PLCXP100L (6500 ANSI XGA PROJECTOR)						
Serial Nos: G87054614						
SAN LNSS31	1	EA	1	650.0000	0.00	650.0000
SANYO LNS-S31 (STANDARD LENS 1.8 TO 2.4 THROW RATIO)						
Serial Nos: 111921350						
PAN TH50PH11UKA	2	EA	2	2,255.0000	0.00	4,510.0000
PANASONIC TH-50PH11UKA (50" PLASMA MONITOR)						
Serial Nos: ME83230243, ME83230415						
PEE PJF2UNV	1	EA	1	213.0000	0.00	213.0000
PEERLESS PJF2-UNV (UNV CEILING MOUNT)						
Serial Nos: ENC00000000000000000000000002						
TOA P912MK2	1	EA	1	874.0000	0.00	874.0000

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A/V Equipment Specialists

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Invoice No.	TN0018245
Date	2/20/2009
Order No.	T000032565
Shipper ID	TS0021652
Order Type	Tampa Sales
Customer ID	ALACHU-01
Due Date:	3/22/2009

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ORDER DATE	TERMS	SALES PERSON	SITE
12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A

PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
TOA P-912MK2, POWER AMP, 120 WATTS						
Serial Nos: 08J8705603						
TOA ML11T	1	EA	1	82.0000	0.00	82.0000
TOA ML-11T (MIC / LINE INPUT MODULE W/ MUTE SWITCH)						
Serial Nos: ENC000000000000000000000000						
MAG 400R364901	1	EA	1	395.0000	0.00	395.0000
MAGENTA 400R3649-01 (MULTIVIEW MV500S RECEIVER)						
Serial Nos: ENC000000000000000000000001						
MAG 802006903	3	EA	3	30.0000	0.00	90.0000
MAGENTA RESEARCH 8020069-03 / POWER SUPPLY						
Serial Nos: ENC000000000000000000000020, ENC000000000000000000000021, ENC000000000000000000000022						
REV 01EXESYSBLKNM	1	EA	1	4,403.0000	0.00	4,403.0000

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A/V Equipment Specialists

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ORDER DATE		TERMS		SALES PERSON		SITE	
12/8/2008		Net Due - 30 Days		MARTIN OTILIO FEBRES		TPA-A	
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE	
REVOLABS 01-EXESYS-BLK-NM (SOLO EXEC 8 CH WIRELESS) Serial Nos: 501050051444							
REV 05TBLMICOM11	6	EA	6	199.0000	0.00	1,194.0000	
REVOLABS 05-TBLMIC-OM-11 (SOLO TABLETOP OMNI MIC) Serial Nos: ENC0000000000000000000004, ENC0000000000000000000005, ENC0000000000000000000006, ENC0000000000000000000007							
Serial Nos: ENC0000000000000000000008, ENC0000000000000000000009							
KIP PANWMPT	1	EA	1	275.0000	0.00	275.0000	
KIPP PANWMPT (PANASONIC WALLMOUNT FOR PAN/TILT) Serial Nos: ENC0000000000000000000009							
PAN FEC100WM	2	EA	2	0.0000	0.00	0.0000	
PANASONIC FEC-100WM (WALL MNT KIT FOR AW-HE100 PT) Serial Nos: ENC0000000000000000000001, ENC0000000000000000000002							

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12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A

PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
PEE PLCKUNL	2	EA	2	426.0000	0.00	852.0000
PEERLESS PLCK-UNL (FLAT PANEL CONVERSION KIT FOR :						
Serial Nos: ENC0000000000000000000001, ENC0000000000000000000002						
PEE PJF2UNV	1	EA	1	0.0000	0.00	0.0000
PEERLESS PJF2-UNV (UNV CEILING MOUNT)						
Serial Nos: ENC0000000000000000000003						
RDL STDA3	1	EA	1	0.0000	0.00	0.0000
RDL ST-DA3 / 1X3 AUDIO DISTRIBUTION AMPLIFIER						
Serial Nos: ENC00000000000000000000017						
IDX IA60A	2	EA	2	0.0000	0.00	0.0000
IDX IA-60A POWER SUPPLY						
Serial Nos: D2-06835, D2-06843						
PAN CAE4T1	2	EA	2	0.0000	0.00	0.0000

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Remittance Address
 2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Sales Address
 2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

BILL TO:	SHIP TO:
ACCOUNTS PAYABLE ALACHUA COUNTY BOCC P. O. BOX 2877 GAINESVILLE, FL 32602-2877	A. YEATTER / M. SEXTON ALACHUA COUNTY BOCC 12 SE 1ST STREET GAINESVILLE, FL 32601 (352) 374-5226

Notes: COUNTY RECEIVED AN EXCEL INVOICE PER THEIR PURCHASE ORDER

PAGE 7

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.			
All Freight Charges Included	Encore Delivery		190915 (GRACE KNIGHT RM			
ORDER DATE	TERMS	SALES PERSON	SITE			
12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

PANASONIC CAE4T1 / POWER SUPPLY CABLE

Serial Nos: ENC00000000000000000004, ENC00000000000000000005

PEE CMJ453	1	EA	1	0.0000	0.00	0.0000
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PEERLESS CMJ-453 / VARIABLE POSITION SUSPENDED C

Serial Nos: ENC000000000000000000018

TEC CWPT1680278	1	EA	1	0.0000	0.00	0.0000
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TECNEC CWP-T1680278 (CUSTOM 1 GANG WALL PLATE - W

Serial Nos: ENC000000000000000000001

001-INSTALLS-OUT	1	EA	1	2,750.0000	0.00	2,750.0000
------------------	---	----	---	------------	------	------------

AMX PROGRAMMING CHANGES

Serial Nos: T32565RZ-A

001-INSTALLS-OUT	1	EA	1	1,700.0000	0.00	1,700.0000
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THANK YOU FOR YOUR BUSINESS

Continued

Encore Broadcast Solutions
AV Equipment Specialists

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Remittance Address

2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Sales Address

2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Invoice No. TN0018245
 Date 2/20/2009
 Order No. T000032565
 Shipper ID TS0021652
 Order Type Tampa Sales
 Customer ID ALACHU-01
 Due Date: 3/22/2009

BILL TO:

SHIP TO:

ACCOUNTS PAYABLE ALACHUA COUNTY BOCC P. O. BOX 2877 GAINESVILLE, FL 32602-2877	A. YEATTER / M. SEXTON ALACHUA COUNTY BOCC 12 SE 1ST STREET GAINESVILLE, FL 32601 (352) 374-5226
---	--

Notes: COUNTY RECEIVED AN EXCEL INVOICE PER THEIR PURCHASE ORDER

PAGE 8

F.O.B. POINT		SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.		
All Freight Charges Included		Encore Delivery		190915 (GRACE KNIGHT RM)		
ORDER DATE	TERMS	SALES PERSON		SITE		
12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES		TPA-A		
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

INSTALLATION

Serial Nos: T32565RZ-B

001-INSTALLS-OUT

1 EA 1 1,500.0000 0.00 1,500.0000

INSTALLATION

Serial Nos: T32565GF

001-INSTALLS-IN

1 EA 1 4,000.0000 0.00 4,000.0000

INSTALLATION

Serial Nos: T32565DT

001-INSTALLS-IN

1 EA 1 1,790.0000 0.00 1,790.0000

INSTALLATION

Serial Nos: T32565

001-SERVICE-OUTSOURC

1 EA 1 4,400.0000 0.00 4,400.0000

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THANK YOU FOR YOUR BUSINESS

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Encore Broadcast Solutions
A/V Equipment Specialists

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INVOICE

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P: (813) 253-2774 F: (813) 254-5907

Sales Address

2104 W. Kennedy Blvd., Tampa, FL 33606
P: (813) 253-2774 F: (813) 254-5907

Invoice No. TN0018245
Date 2/20/2009
Order No. T000032565
Shipper ID TS0021652
Order Type Tampa Sales
Customer ID ALACHU-01
Due Date: 3/22/2009

BILL TO:	SHIP TO:
ACCOUNTS PAYABLE ALACHUA COUNTY BOCC P. O. BOX 2877 GAINESVILLE, FL 32602-2877	A. YEATTER / M. SEXTON ALACHUA COUNTY BOCC 12 SE 1ST STREET GAINESVILLE, FL 32601 (352) 374-5226

Notes: COUNTY RECEIVED AN EXCEL INVOICE PER THEIR PURCHASE ORDER

PAGE 10

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.			
All Freight Charges Included	Encore Delivery		190915 (GRACE KNIGHT RM)			
ORDER DATE	TERMS	SALES PERSON	SITE			
12/8/2008	Net Due - 30 Days	MARTIN OTILIO FEBRES	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

TOA MB-25B MOUNTING BRACKET FOR TOA AMP

Lot Nos: 1129200610018	1					
KRA VP200N	1	EA	1	0.0000	0.00	0.0000
KRAMER VP-200 N VGA 1X2 VGA DISTRIBUTION AMPILIER						
Serial Nos: ENC0000000000000000000001						

Sales Total	85,817.00
Shipping & Handling	0.00
Misc. Charges	0.00
Tax Total	0.00
	85,817.00
Less Paid Amount	0.00
TOTAL	85,817.00

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THANK YOU FOR YOUR BUSINESS

Encore Broadcast Solutions

A/V Equipment Specialists

REPRINT

INVOICE

Invoice No.	TN0021323
Date	6/23/2011
Order No.	T000035790
Shipper ID	TS0025260
Order Type	Tampa Sales
Customer ID	ALACHU-04
Due Date:	7/23/2011

Remittance Address

2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Sales Address

2104 W. Kennedy Blvd., Tampa, FL 33606
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BILL TO:	SHIP TO:
EMERGENCY OPERATIONS CTR ALACHUA COUNTY BOCC 1100 S.E. 27TH STREET GAINESVILLE, FL 32641	DAVID DONNELLY ALACHUA COUNTY EOC 1100 SE 27TH ST GAINESVILLE, FL 32641 (352) 265-6100

Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 1

F.O.B. POINT		SHIP VIA	ORDERED BY		CUSTOMER P.O. NO.		
All Freight Charges Included		Encore Delivery	SENIOR ADMIN ASST		111236		
ORDER DATE	TERMS	SALES PERSON		SITE			
5/2/2011	Net Due - 30 Days	DOUG TAYLOR		TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE	
AMX FGP461616567	1	EA	1	13,128.2500	0.00	13,128.2500	
AMX FGP46-1616-567 (AVS-OP-1616-567SD 16X16 RGBHV R)							
Serial Nos: FGP461616567AP19B0001							
AMX FG2275114	1	EA	1	9,350.0000	0.00	9,350.0000	
AMX FG2275-114 (TPI-PRO-4-DVI TPI INTERFACE W/ 4 MULT							
Serial Nos: 2275114X06B0042							
AMX FG210505	1	EA	1	2,142.0000	0.00	2,142.0000	
AMX FG210505-05 (NI-3000 INTEGRATED MASTER/NETLINX C							
Serial Nos: 210505X12B0077							
AMX FG42345	1	EA	1	127.5000	0.00	127.5000	
AMX FG423-45 (PSN4.4 12VDC 4.4A POWER SUPPLY)							
Serial Nos: 42345AU4900816							
AMX FG225801K	1	EA	1	3,230.0000	0.00	3,230.0000	

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THANK YOU FOR YOUR BUSINESS

Continued

Projector
Page 8

Encore Broadcast Solutions
AV Equipment Specialists

REPRINT

INVOICE

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 2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Sales Address
 2104 W. Kennedy Blvd., Tampa, FL 33606
 P: (813) 253-2774 F: (813) 254-5907

Invoice No. TN0021323
 Date 6/23/2011
 Order No. T000035790
 Shipper ID TS0025260
 Order Type Tampa Sales
 Customer ID ALACHU-04
 Due Date: 7/23/2011

BILL TO:

SHIP TO:

EMERGENCY OPERATIONS CTR ALACHUA COUNTY BOCC 1100 S.E. 27TH STREET GAINESVILLE, FL 32641	DAVID DONNELLY ALACHUA COUNTY EOC 1100 SE 27TH ST GAINESVILLE, FL 32641 (352) 265-6100
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Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 2

F.O.B. POINT		SHIP VIA		ORDERED BY		CUSTOMER P.O. NO.	
All Freight Charges Included		Encore Delivery		SENIOR ADMIN ASST		111236	
ORDER DATE		TERMS		SALES PERSON		SITE	
5/2/2011		Net Due - 30 Days		DOUG TAYLOR		TPA-A	
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE	

AMX FG2258-01K (NXT-CV7 7" DESKTOP CONTROL PANEL)

Serial Nos: 225801X11B0038

AMX FG42317	1	EA	1	102.0000	0.00	102.0000
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AMX FG423-17 (PSN2.8 POWER SUPPLY)

Serial Nos: 42317AU4901331

AMX FG10217008	4	EA	4	51.0000	0.00	204.0000
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AMX FG10-2170-08 (CC-DVI-5BNCM DVI TO 5 BNC MALE CAB

Serial Nos: T35790A, T35790B, T35790C, T35790D

AMX FG226301	1	EA	1	841.5000	0.00	841.5000
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AMX NVX-300 (MODERO VIRTUAL TOUCH PANEL)

Serial Nos: 226301X13B0105

AMX FG225507	1	EA	1	238.0000	0.00	238.0000
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Encore Broadcast Solutions

AV Equipment Specialists

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Invoice No.	TN0021323
Date	6/23/2011
Order No.	T000035790
Shipper ID	TS0025260
Order Type	Tampa Sales
Customer ID	ALACHU-04
Due Date:	7/23/2011

BILL TO:	SHIP TO:
EMERGENCY OPERATIONS CTR ALACHUA COUNTY BOCC 1100 S.E. 27TH STREET GAINESVILLE, FL 32641	DAVID DONNELLY ALACHUA COUNTY EOC 1100 SE 27TH ST GAINESVILLE, FL 32641 (352) 265-6100

Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 3

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.			
All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236			
ORDER DATE	TERMS	SALES PERSON	SITE			
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

AMX FG2255-07 (NXA-WC80211G/CF 802.11G WIRELESS INT

Serial Nos: T35790

AMX FG225505K	1	EA	1	1,020.0000	0.00	1,020.0000
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AMX FG2255-05K (NXA-BASE/1 KIT BATTERY BASE KIT W/ B

Serial Nos: 225505WE1190483

AMX FG225510	1	EA	1	289.0000	0.00	289.0000
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AMX FG2255-10 (NXT-BP BATTERY PACK FOR MODERO BA

Serial Nos: T35790

SAN 6103475158	2	EA	2	510.0000	0.00	1,020.0000
----------------	---	----	---	----------	------	------------

SANYO 6103475158 (REPLACEMENT LAMP FOR LCD PROJE

Serial Nos: T35790A, T35790B

HIT FXDU088W	2	EA	2	2,209.1500	0.00	4,418.3000
--------------	---	----	---	------------	------	------------

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AV Equipment Specialists

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Invoice No. TN0021323
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 Due Date: 7/23/2011

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Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 4

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.
All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236
ORDER DATE	TERMS	SALES PERSON	SITE
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A

PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
HITACHI FXDUO-88W (INTERACTIVE WHITE BOARD - 88"W)						
Serial Nos: FXD88B01672, FXT88W000743						
PEE CMJ455	2	EA	2	94.3500	0.00	188.7000
PEERLESS CMJ455 (VARIABLE POSITION SUSP. CEILING MC						
Serial Nos: T35790A, T35790B						
PEE ACC455	2	EA	2	26.3500	0.00	52.7000
PEERLESS ACC455 (HANGER BRACKETS & CLAMPS FOR C						
Serial Nos: T35790A, T35790B						
PEE PRSUNVW	2	EA	2	200.6000	0.00	401.2000
PEERLESS PRS-UNV-W (WHITE UNIVERSAL PROJECTOR C						
Serial Nos: T35790A, T35790B						
PEE AEC0203W	2	EA	2	86.7000	0.00	173.4000

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THANK YOU FOR YOUR BUSINESS

Continued

Encore Broadcast Solutions

A/V Equipment Specialists

REPRINT

INVOICE

Invoice No.	TN0021323
Date	6/23/2011
Order No.	T000035790
Shipper ID	TS0025260
Order Type	Tampa Sales
Customer ID	ALACHU-04
Due Date:	7/23/2011

Remittance Address

2104 W. Kennedy Blvd., Tampa, FL 33606
P: (813) 253-2774 F: (813) 254-5907

Sales Address

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Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 5

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.			
All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236			
ORDER DATE	TERMS	SALES PERSON	SITE			
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

PEERLESS AEC0203-W (2-3FT ADJUST. EXT COLUMN - WHI

Serial Nos: T35790A, T35790B

CAB 29341	2	EA	2	84.9900	0.00	169.9800
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CABLES TO GO 29341 (USB SUPERBOOSTER EXTENDER)

Serial Nos: T35790A, T35790B

CON 232MCT	2	EA	2	382.5000	0.00	765.0000
------------	---	----	---	----------	------	----------

CONTEMPORARY RESEARCH 232-MCT (AV TUNER W/ PS)

Serial Nos: 3955074305, 3955074306

CON RK2	1	EA	1	38.2500	0.00	38.2500
---------	---	----	---	---------	------	---------

CONTEMPORARY RESEARCH RK2 (DUAL RACK KIT)

Serial Nos: T35790

MID U1	1	EA	1	44.2000	0.00	44.2000
--------	---	----	---	---------	------	---------

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A/V Equipment Specialists

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 P: (813) 253-2774 F: (813) 254-5907

Invoice No. TN0021323
 Date 6/23/2011
 Order No. T000035790
 Shipper ID TS0025260
 Order Type Tampa Sales
 Customer ID ALACHU-04
 Due Date: 7/23/2011

BILL TO:

SHIP TO:

EMERGENCY OPERATIONS CTR ALACHUA COUNTY BOCC 1100 S.E. 27TH STREET GAINESVILLE, FL 32641	DAVID DONNELLY ALACHUA COUNTY EOC 1100 SE 27TH ST GAINESVILLE, FL 32641 (352) 265-6100
---	--

Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 6

F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.			
All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236			
ORDER DATE	TERMS	SALES PERSON	SITE			
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

MIDDLE ATLANTIC U1 (SINGLE RACK SPACE SHELF)

Serial Nos: T35790

EXT 6072601	1	EA	1	1,181.5000	0.00	1,181.5000
-------------	---	----	---	------------	------	------------

EXTRON 60-726-01 (IN1502, TWO INPUT VIDEO SCALER)

Serial Nos: A0C28RYER22826

EXT 2653412	2	EA	2	32.3000	0.00	64.6000
-------------	---	----	---	---------	------	---------

EXTRON 26-534-12 (3FT 15P HD F TO 5 BNC M CABLE)

Serial Nos: T35790A, T35790B

EXT 2653101	1	EA	1	32.3000	0.00	32.3000
-------------	---	----	---	---------	------	---------

EXTRON 26-531-01, SY VGAM-RGBHVF,O 5FT, 15PIN M-5BNC

Lot Nos: T35790

EXT 2626015	1	EA	1	39.1000	0.00	39.1000
-------------	---	----	---	---------	------	---------

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Encore Broadcast Solutions

A/V Equipment Specialists

REPRINT

INVOICE

Invoice No.	TN0021323
Date	6/23/2011
Order No.	T000035790
Shipper ID	TS0025260
Order Type	Tampa Sales
Customer ID	ALACHU-04
Due Date:	7/23/2011

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Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

PAGE 7

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All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236			
ORDER DATE	TERMS	SALES PERSON	SITE			
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
EXTRON 26-260-15 (3FT (5) BNC M TO (5) BNC M CABLE)						
Serial Nos: T35790						
EXT 2656603	2	EA	2	51.0000	0.00	102.0000
EXTRON 26-566-03, 12FT VGA W/ AUDIO MICRO CABLE, MM						
Lot Nos: 0510201110009						
EXT 2653303	1	EA	1	47.6000	0.00	47.6000
EXTRON 26-533-03 / 12FT 15P HD MALE TO BNC-5 MALE						
Serial Nos: 0510201110007						
001-INSTALLS-OUT	1	EA	1	2,750.0000	0.00	2,750.0000
AMX PROGRAMMING / TRAINING						
Serial Nos: T35790RZ						
001-INSTALLS-IN	1	EA	1	6,950.0000	0.00	6,950.0000

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BILL TO:

SHIP TO:

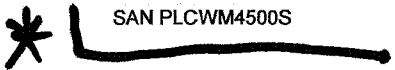
EMERGENCY OPERATIONS CTR ALACHUA COUNTY BOCC 1100 S.E. 27TH STREET GAINESVILLE, FL 32641	DAVID DONNELLY ALACHUA COUNTY EOC 1100 SE 27TH ST GAINESVILLE, FL 32641 (352) 265-6100
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Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

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F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.
All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236
ORDER DATE	TERMS	SALES PERSON	SITE
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A

PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE
INSTALLATION						
Serial Nos: T35790DT						
001-INSTALLS-OUT	1	EA	1	0.0000	0.00	0.0000
INSTALLATION						
Serial Nos: T35790MS						
001-INSTALLS-IN	1	EA	1	0.0000	0.00	0.0000
INSTALLATION						
Serial Nos: T35790ROB						
EXT 10026301	1	EA	1	0.0000	0.00	0.0000
EXTRON 100-263-01 (MINI 59 CRIMP BNC CONNECTOR-QTY						
Lot Nos: 0510201110000	1					
SAN PLCWM4500S	2	EA	2	3,229.1500	0.00	6,458.3000



A restocking charge of 20% may be applied to all merchandise refused, cancelled or returned, unless return is for manufacturer's warranty repair / replacement. Credit cards will not be accepted for payment unless specified in the "TERMS" section of this quote. Price does not include installation, training, sales tax, or shipping/handling charges (unless otherwise specified.)

**Please reference our Invoice number on all payments.

**Please Note: All past due invoices will be assessed a 1.5% interest charge.

THANK YOU FOR YOUR BUSINESS

Continued

Encore Broadcast Solutions

A/V Equipment Specialists

REPRINT

INVOICE

Remittance Address

2104 W. Kennedy Blvd., Tampa, FL 33606
P: (813) 253-2774 F: (813) 254-5907

Sales Address

2104 W. Kennedy Blvd., Tampa, FL 33606
P: (813) 253-2774 F: (813) 254-5907

Invoice No.	TN0021323
Date	6/23/2011
Order No.	T000035790
Shipper ID	TS0025260
Order Type	Tampa Sales
Customer ID	ALACHU-04
Due Date:	7/23/2011

BILL TO:

SHIP TO:

EMERGENCY OPERATIONS CTR
ALACHUA COUNTY BOCC
1100 S.E. 27TH STREET
GAINESVILLE, FL 32641

DAVID DONNELLY
ALACHUA COUNTY EOC
1100 SE 27TH ST
GAINESVILLE, FL 32641
(352) 265-6100

Notes: INSTALLED BY DOUG TAYLOR FROM ENCORE BROADCAST SOLUTIONS

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F.O.B. POINT	SHIP VIA	ORDERED BY	CUSTOMER P.O. NO.			
All Freight Charges Included	Encore Delivery	SENIOR ADMIN ASST	111236			
ORDER DATE	TERMS	SALES PERSON	SITE			
5/2/2011	Net Due - 30 Days	DOUG TAYLOR	TPA-A			
PART NUMBER	QTY ORDERED	UNITS	QTY SHIPPED	PRICE	DISC %	EXT. PRICE

SANYO PLC-WM4500S/WXGA LCD PROJECTOR-4500 LUMEN

Serial Nos: 60701522, 60701565

Sales Total	55,569.38
Shipping & Handling	0.00
Misc. Charges	0.00
Tax Total	0.00
	<hr/>
	55,569.38
Less Paid Amount	0.00

A restocking charge of 20% may be applied to all merchandise refused, cancelled or returned, unless return is for manufacturer's warranty repair / replacement. Credit cards will not be accepted for payment unless specified in the "TERMS" section of this quote. Price does not include installation, training, sales tax, or shipping/handling charges (unless otherwise specified.)

**Please reference our Invoice number on all payments.

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THANK YOU FOR YOUR BUSINESS

TOTAL

55,569.38

Broadcast Pix Services

PART #	Description	MSRP US \$
Training, Commissioning and Database service for North America		
601	On site training Day 1, includes expenses in North America	\$2,000
602	On site training additional consecutive day(s), to extend option 601	\$1,500
605	Commissioning - one day of Broadcast Pix system commissioning includes expenses in North America	\$2,000
606	Commissioning - one day of Broadcast Pix system commissioning exclusive of expenses (outside North America)	\$2,000
610	Rapid CG database consulting and design Database set up for Rapid CG and assistance with building and connecting Rapid CG into production (8 hours or one day on-site)	\$2,000
611	Rapid CG database consulting and design exclusive of expenses (outside North America)	\$2,000
Training, Commissioning and Database service for South America and EAME		
603	On site training Day 1, excludes expenses	\$2,000
604	on site training additional consecutive day to extend option 603	\$1,500
Warranty and support		
extended warranty is 1 year on parts and labor; 1 year of software upgrades		
631	GR 100 extended warranty (1 year)	\$2,200
632	GR 500 OR 1000 extended warranty (1 year)	\$2,750
633	GR 2000 extended warranty (1 year)	\$3,250
634	GR 5000 extended warranty (1 year)	\$3,900
621	Slate 100 extended warranty (1 year)	\$1,400
622	Slate500 OR 1000 extended warranty (1 year)	\$1,750
623	Slate 600 (Portable) extended warranty (1 year)	\$2,250
624	Slate 2100 extended warranty (1 year)	\$2,250
625	Slate 3000 extended warranty (1 year)	\$2,250
630	Slate 5000 extended warranty (1 year)	\$3,250
680	Owners manual, hard copy	\$60

PART # Description MSRP US \$

Slate and Granite product upgrades (all orders MUST include Serial Number in order to process correctly)

NOTES *Slate workstation must be returned within 30 days of upgrade purchase to avoid additional invoicing.
 Customer retains control panel and router
 Redundant power supplies & 22 inputs on Granite Switcher are optional
 Quad monitor card on granite Server is optional
 Non-G series control panels require option 913
 Copying of content is not included with any system upgrade*

947	G-Series Upgrade from Slate G Series workstation to Granite Factory upgrade to allow installation of Granite Hardware, customer keeps control panel and/or router - allow 3 weeks for delivery	\$14,900
948	Slate to Granite Standard Server Upgrade	\$18,900
949	Slate to Granite PREMIUM Server upgrade	\$21,900
211	Premium Server Adds RAID 10 array for media drives, RAID 1 array for system drive, redundant power supplies and rack rails	\$3,900
341	Quad Monitor Support* Upgrade dual monitor Multi-View output to quad monitor Multi-View, 4 DVI-D	\$1,900
203	Redundant Switcher Power* for Granite Switcher	\$900
951	Additional I/O for Granite 100, 1000 & 2000 - 11 inputs and 6 outputs	\$2,900
953	Additional I/O for Granite 5000 - 11 inputs and 6 outputs	\$4,900
950	Upgrade Granite 1ME to 2ME	contact sales
910	Slate SD to HD upgrade Upgrade Slate SD switcher to HD, by swapping I/O cards. Send in 1 working SD board (digital or analog) for 1 HD board. May upgrade both boards to HD in a dual I/O board system (except 2100 which may only have 1 HD board)	\$3,000
930	Slate G Series Upgrade from legacy workstation	\$4,700
932	Slate G Series upgrade with new Slate main board for advanced replacement	\$6,700
931	Slate G Series upgrade to Premium workstation	\$5,900
934	Slate G Series upgrade to Premium workstation with new Slate main board for advanced replacement	\$7,900

PART #	Description	MSRP US \$
PRODUCT OPTIONS		
48	Digital I/O - 4 SD SDI inputs and 1 SD SDI output	\$950
47	Analog I/O - 4 Analog inputs & 1 output (Composite, Y/C & YUV) - includes 5 YUV/Composite and 2 composite break-out cable	\$950
46	1 YUV/composite break-out-cable to BNCs	\$15
49	HD I/O -4 HD/SD SDI inputs and 1 HD/SD SDI output	\$3,900
50	DVI I/O** 2DVI-I inputs and 2 outputs (VGA adapters included) <i>Requires HD I/O (requires dual HD I/O for both DVI I/Os)</i>	\$1,000
51	10' DVI to HDMI output cable, requires DVI I/O	\$90
Panel Options		
100	1 M/E Soft Panel - Software license to control system through web browser	\$600
103	1 M/E Soft Panels, qty 3 for simultaneous control	\$1,500
105	2 M/E Soft Panel license to control 2MEs, includes option #126	\$4,900
201	External redundant power supply for the 1 ME control panel	\$200
Switcher Options		
28	Tally 8 and GPI box - for 8 tally sources and provides 8 GPIs	\$700
126	Keys 4, 5 & 6 - adds 3 more keyers each with DVE	\$1,000
140	Advanced Keyers - Increases standard 1 chroma/luma key to 8	\$1,000
Fluent Options		
318	More Clip Storage - Upgrade to 1TB of clip storage	\$600
161	Additional Inscrber GS license for remote CG operation - requires PC running Windows XP	\$500
172	Fluent Rapid CG Easy Updates with Action Buttons & Allows CG to update from database, includes TMGS	\$3,900
340	Quad Multi-View* - upgrade to quad DVI/VGA multi-view monitor outputs (4 DVI-I)	\$1,500
Device Control Options		
880	Audio Follow Video Software to control digital audio mixers via midi protocol, includes USB->MIDI adapter	\$900
800	Sony Camera Control: Control up to 9 Sony cameras (VISCA Protocol), included RS232->VISCA 6' cable	\$950
801	Hitachi Camera Control: Control up to 9 Hitachi cameras, includes RS232->RS485 converter	\$950
802	Panasonic Camera Control: Control up to 12 Panasonic cameras via RS422, software only (requires 811, 814, or 818)	\$950
803	Telemetrics Camera Control: up to 10 Telemetrics Camera Systems - software only (contact telemetrics for configuration)	\$950
811	RS422 converter for - 1 x RS232 to RS422 converter for 1 camera - Requires 800 or 802	\$200
814	RS422 star output - USB to RS422 box for 4 cameras - Requires 800 or 802	\$650
818	RS422 star output - USB toRS422 box for 8 cameras - Required 800 or 802	\$1,200
823	360/Harris DDR Control: VDCP Control of 360 Systems or Harris Nexio servers (includes option 814)	\$1,200
824	Omneon DDR Control: VDCP Control of Omneon servers (Includes option 814)	\$1,200

ViewCast Streamer Control: Control ViewCast Encoders through TCP/IP - software only

PART #	Description	MSRP US-\$
Slate 1000Gh	Hybrid HD/SD Live Video Production System with 1ME Control Panel and 4 HDSDI Inputs	\$20,900

New Cost

- Switcher
 - System: 4 live inputs + dual clip store + 5 graphics stores
 - Keyers: 3 Keyers with a DVE on each keyer, 1 Chromakey/Lumakey
 - Inputs: 4 HD SDI, with genlock or asynchronous
 - Outputs: 1 HD/SD-SDI, 2 SD SDI and 1 Analog; program, preview, auxiliary, clean feed
 - Cables: 1 YUV/composite, 1 analog audio
 - Aspect: Mix 4:3 and 16:9 sources, clips and graphics without stretching pictures
 - Fail-Safe: 1 camera stays on air, even if computer should stop
 - Fluent Workflow Software
 - 2 channels of clip store, 250GB of storage, with key and audio. QuickTime & uncompressed
 - 5 channels of graphics, up to 250GB of storage, Harris Inscribe TitleMotion GS
 - Watch-Folders: Enables animations, clips & graphics to automatically be added to shows through the network
 - Multi-View: Monitoring on 1 or 2 DVI-I monitors: preview, program, sources, keyers, files
 - Macros: Save and recall memory sequences for switcher, files and devices
 - Hardware
 - G-Series rack-mountable workstation with Slate video boards & back-up software, USB keyboard/mouse & removable drives
 - Owners manual
 - ViewCast Streamer Control: Control ViewCast Encoders through TCP/IP - software only
- For additional product specifications please refer to installation guides or contact your Regional Sales Manager*

Notes for all Slate 1000G switchers
 Analog (Black Burst) reference signal

Warranty on all Broadcast Pix Products

The Products will be of a professional quality, meet the specifications set forth in the Product descriptions and are warranted to be free from defects in materials and workmanship for a period of fourteen(14) months from shipment from Manufacturer. Broadcast Pix will repair or, at its sole option, replace any component found to be faulty on any system returned to the service center of Broadcast Pix in the USA for repair. The costs of any visit to the customer's site are not included in the warranty.

The cost of returning Product to Broadcast Pix is the responsibility of the end user or the Dealer.

Dealer is authorized to deliver the Broadcast Pix warranty, as described above to purchasers of the Products and the Future Products. No software is to be added to the product from any other source than Broadcast Pix, unless approved by Broadcast Pix, or it will invalidate this warranty.

BROADCAST PIX MAKES NO OTHER WARRANTY, EXPRESSED OR IMPLIED, AND PARTICULARLY EXCLUDES ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.