

City of Gainesville, Florida

Request for Proposal # RTSX-210006-DS

Digital Signage and Content Management Software

April 29, 2021

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See separate file for attachments:

“Redmon Group - Response -RFP RTSX-210030-DS (PART 2 OF 2 ATTACHMENTS)”



Technical Proposal

About Redmon Group

Redmon Group (Redmon) is a small, woman and minority-owned business with more than 30 years of experience in the development of web, multimedia, digital signage, and technology products for a diverse group of clients. Our experience in building digital products for transit spans our history. Redmon has deployed outdoor Transit Display units to the following transit agencies and clients in the last two years:

- Port Authority of NY & NJ
- Arlington County Commuter Services
- Driving Alexandria Safely Home (DASH)
- Portage Area Regional Transportation Authority (PARTA)
- NYC Ferry (Hornblower)
- LYNX (Orlando, Florida)
- Jacksonville Transportation Authority
- GoRaleigh Transit
- Spokane Transit Authority
- Pierce Transit

Redmon takes pride in its hands-on, team-oriented approach. We prefer to work in a highly collaborative manner, forming a partnership with our clients and vendors for the duration of a project. We believe in open, frequent communication, making assumptions explicit to reduce possibilities for misunderstanding, and taking a problem-solving approach to issues that do arise. Ken Cline, Director of Development will lead our experienced team through the deployment of the City of Gainesville's Regional Transit System (RTS) Transit Display system. Ken manages hundreds of Transit Display systems for many of our transit agency clients. Ken will be responsible for facilitating communications to identify, assess, and deploy the appropriate digital signage solution.

Redmon works closely with our partners to identify objectives, create project plans, collaborate on technical decisions, confirm requirements, and secure sign-offs from stakeholders at each step in the process. We believe our capabilities make Redmon

the ideal choice to provide a full suite of digital signage solutions powered by our transit-specific CMS. We have extensive experience delivering rich, dynamic transit information to travelers at bus stops, rail stations, airports, residential and commercial cores.



LYNX Central Station, Orlando, Florida

Transit Display Software Overview

Redmon Group provides a powerful digital information signage system for transit called Transit Display. Transit Display software offers a flexible, modular digital signage system that allows



data and content, in many forms and from many sources, to be easily aggregated and aesthetically displayed to convey information effectively. The software is designed specifically to present transportation information and options to travelers, from any travel mode and any transit provider, in one, unified display so they may make informed travel decisions easily.

The Transit Display content management system (CMS) aggregates data from multiple sources and routes the results to the presentation application for each display. From a customer perspective, multiple nearby travel options are seamlessly shown alongside alerts, PSAs or ads, weather information, or other client-defined data. The CMS is cloud-based with both web and desktop clients and allows agency users to add, edit, and assign content to displays at specific locations. Content may also be sequenced and scheduled in advance.



The Transit Displays presentation software “pings” our servers at designated intervals, indicating their operational status and notifying us to intervene should an issue arise. Our CMS dashboard also incorporates screen-captures taken directly from the presentation computers, allowing Redmon technicians and our clients to inspect the output of each display and diagnose potential issues remotely.

Arlington County Commuter Services

Other key features of the Transit Display system enable our clients to deliver information via the CMS:

- Interoperability with data from many transit agencies and sources is a core function of the Transit Display. The digital signage software supports GTFS, GTFS-Real-Time, custom API's provided by leading CAD-AVL providers, and RSS Feeds.
- Module layout is customized given the display type (LCD, LED, or ePaper) and location (types of transit modes available at a given stop). There is no intrinsic limit to the number of data feeds that may be displayed and the modular system interface allows for extremely flexible designs. Screen regions can be assigned individual modules for persistent information, or a module “play list” (a collection of modules that cycle through a designated region), optimizing on-screen real-estate. Modules can also be styled using a variant of CSS so that Transit Displays follow agency brand guidelines and preferences.
- If both real-time and scheduled arrival data are available in digital format (and share common identifiers such as a common Trip ID) the software can be configured to fall



back to schedules in the event of an internet outage. This means that if internet connectivity is out of service or data providers are experiencing technical issues, our system will gracefully transition from real-time arrival data to schedule data stored locally at each sign without interruption of service, giving passengers the peace of mind of when to expect their transit arrival.

Transit Display Software Specifications

In our long experience deploying digital transit signage, Redmon has integrated our Transit Display software with many hardware types and vendors, as well as helping our clients integrate transit information capabilities seamlessly into existing and new infrastructure. Transit Display software is hardware “agnostic” and adaptable to many display solutions.

In typical deployments, Redmon will provide our Transit Display software installed and prepared for use on small form-factor PCs to a local installation team, either managed by Redmon, a contracting partner, or the agency. PC’s are connected to a given display, internet (wired or cellular), and a networked power switch that allows for remote power cycling. Access to our web-based CMS will be granted to users authorized by the agency. Redmon will work with agency stakeholders to identify and deploy content and transit feeds, as well as assemble the design of the presentation interface.

Overall, the Redmon Transit Display software is deployed as a cloud-hosted SaaS solution. It is a COTS system that is licensed-based on the number of primary displays (defined as the first screen attached to a presentation computer), and secondary displays (defined as additional displays attached to a given presentation computer). Each primary license includes remote monitoring and reboot service as well. For this service, Redmon staff will actively review the status of all Transit Display screens three-times daily (morning, afternoon, and evening) on work-days and in the event of an identified issue attempt to remediate remotely.

Redmon will provide a dedicated hosting server to accommodate current requirements and allow for the City’s signage system to scale up in the future. Hosted solutions feature multi-tier credentials-based access to the CMS, as well as encrypted layout and content transmissions for published updates to displays. Our CMS allows authorized users to distribute image and text content to displays at specific locations. The CMS is the default system for managing digital signage. The content may also be sequenced and scheduled in advance. There is no limit to how many authorized users may access and update content within the CMS (i.e. no “seat license”).

The Transit Display software supports all the content and features required by RTS, plus more. We have integrated

NEWS4JAX LOCAL NEWS
Shots heard, body found on Moncrief Road.
The body of a man found Sunday morning on Moncrief Road. Police say neighbors heard gunshots and numerous shell casings were found nearby.

ROUTE OPTIMIZATION

BUS DEPARTURES

Route #	Route	Bay	Next Bus
12	To Gateway Mall	I	36 min 73 min
15	To Herlong Rd.	Q	25 min 63 min
9	To Jax Beach	M	Arriving 30 min
18	To McCormick Rd.	N	39 min 84 min
4	To Moncrief/New Kings	H	15 min
14	To Normandy Wal-Mart	R	15 min 48 min
5	To Orange Park Mall	P	36 min 67 min
11	To Phoenix Ave.	L	40 min 75 min
18	To Regency Square	N	66 min
19	To Regency Square	O	12 min 31 min

are no Service Alerts at this time.

1:44 PM
Monday, December 1, 2014

JACKSONVILLE
TRANSPORTATION
AUTHORITY

73°F
Current



with the Clever Devices API and GTFS/GTFS-RT in many other transit agency projects. Our software supports service alerts whether alerts are delivered in the API, GTFS/GTFS-RT, or an RSS feed. Our system is managed and controlled by our web-based CMS. Maintenance, monitoring, and periodic software updates are all managed within the CMS. Public service announcements, image or text based, may be delivered to a specific signs, a group of signs (e.g. all the signs on a given route), or to the entire system of displays using our CMS. Other content, such as weather conditions and time and date, are provided as persistent feeds on all our systems.

Another key advantage of the Redmon Transit Display system is that it is designed and built from the ground up to be ADA compliant by adhering to the Smithsonian Guidelines for Accessible Design. If desired, we can also provide our “Push-to-Talk” (PTT) screen-reader system. The Redmon PTT system consists of a small, weather-resistant, vandal-resistant, steel gang box and speaker mounted on or near the display in an accessible location. A push-button activates the system to read arrival times and other information shown on the screen. The system may also trigger large, pop-up text on the screen if desired. The system allows for a user to skip pieces of information by pressing the button multiple times until the desired piece of information is read.

Diagnostics & Remote Monitoring

Redmon Group’s diagnostics and remote monitoring services ensure signage systems are operating optimally. Dedicated, in-house staff performs remote monitoring tasks and visual inspections using our CMS on all our systems. Additionally, all Redmon signage systems are deployed with an application that pings our servers, indicating their operational status and notifying us to intervene should an issue arise. If a system goes off-line, without having reported a shut-down state, Redmon will receive an automatically generated an email alert. Alerts are sent to Redmon’s technical staff and may also be sent to agency-authorized users, if desired.

Upon receipt of the email alert, Redmon technicians log into the CMS to remotely diagnose and resolve the issue. During business hours, this task is typically performed within a matter of minutes. During limited after-hours, this task is typically performed within an hour. During business hours and limited off-hours, Redmon technicians also perform periodic “eyes-on” check of all our Transit Display systems to ensure they are operating optimally.

Historically our system has uptime in excess of 99%, assuming consistent and reliable internet and power services are available. In locations where a hard-wired internet connection is not available, we require a managed cell modem to ensure maximum uptime.



Should RTS provide network connectivity through a firewall, the following ports and servers will need to be open to our devices:

Servers

CMS Server: *.redmon.com

FTP Server: *.redmon.com

LogMeIn: *.logmein.com; *.logme.in

Open Ports	Port
Windows time service (clock sync)	123
HTTP	80
FTP Data Transfer	20
FTP Control	21
HTTPS	443

Training

Redmon offers agency staff with software training on how to use the administrative area of the CMS. We offer 3 tiers of training depending on the level of customization desired, Tier 3 is quoted in our estimate:

- CMS**
 During CMS training, RTS staff will be given credentials and access to the RTS instance of the Transit Display CMS. Users will be guided through the process of logging in, content management, and options for backup and retrieval. Content management tasks include the ability to add, change, schedule, and remove content such as images and on-screen text. This training is suitable for any user with basic computer skills and with authorization to upload content to the displays. User documentation and a video tutorial are also provided.
- Player Setup and Configuration**
 For this training session, RTS technical staff will be shown the process of installing and configuring new and replacement presentation computer devices. This includes configuring the operating system for automatic reboot, installation of the various display components, and instruction on the associated configuration files. This training is suitable for any user comfortable with installing applications on the Windows platform, using the DOS prompt, and editing text files with notepad. Finally the presentation computer decommissioning process will be reviewed. Written documentation will be provided.
- Hardware Management**
 For this training session, RTS technical staff will be shown the process of troubleshooting and replacement of electronic AV equipment, removing and installing the LCD displays and accessing the serviceable kiosk interior electronics. This includes the wall-mounted displays and associated video splitter and cables, computer components, text-to-speech components, and kiosk displays and components. This training is suitable for any user comfortable with electronics and basic A/V cabling. Written documentation will be provided.

Display Hardware & Components – General Notes

The Redmon Transit Display software system is essentially hardware “agnostic”. We have integrated our software with many types of off-the-shelf LCD displays, LED displays, and e-Paper solutions. As a service to our clients, we offer display recommendations based on specific client needs, budget, and location of a Transit Display system. Some components of our recommended hardware configuration, such as the small form factor, Windows-based computer, remain constant regardless of what type of LCD display is used.



For the specifications outlined in the RFP and in consideration of the environmental conditions of RTS' stations, Redmon is offering a solution that includes a single, two-sided kiosk with dual 55" back-to-back displays for the Rosa Parks location, and two wall-mounted outdoor-rated 55" displays for Butler Plaza. All displays are 24x7x365 IP-56 rated commercial displays with 3 year manufacturer warranties.

Butler Plaza Transfer Station Hardware



Artist Rendering of the Installed Display

For the Butler Plaza Transfer Station, the Redmon solution incorporates two 55" Samsung high-brightness outdoor displays mounted in landscape orientation above head-height to either side of the information booth building. The displays are driven by a single small-form-factor PC connected to the internet via a Cradlepoint managed cell modem (cell data service to be provided by RTS). Redmon will also mount a braille metal sign and push-button speaker box on the building's exterior wall in proximity to one of the displays to increase accessibility via text-to-speech technology.

- **Wall Mounted LCD Displays:** 2x Samsung Outdoor OHF Series – 55-inch; Outdoor Mounting Brackets
- **Media Player:** MINIX Small Form Factor Computer with Windows IOT operating system
- **Networked Power:** iBoot Remote Power Switch
- **Cell Modem:** Cradlepoint Managed Cell Modem
- **Accessibility:** Redmon Text-to-Speech Speaker Box (in addition to ADA visual design); Aluminum Braille Sign
- **Video Signal:** Long-Run HDMI Cable with Booster; HDMI Signal Splitter



Rosa Parks Transfer Station Hardware



Artist Rendering of the Installed Kiosk

For the Rosa Parks Transfer Station, the Redmon solution features a dedicated kiosk enclosure with back-to-back mounted 55" Samsung high-brightness outdoor displays (identical to the displays used at Butler Plaza) mounted in portrait orientation. The displays are driven by a single small-form-factor PC connected to the internet via a Cradlepoint managed cell modem (cell data service to be provided by RTS). Redmon will also work with the kiosk manufacturer to mount a braille metal sign and push-button on the kiosk's exterior to increase accessibility via text-to-speech technology.

- **Kiosk:** Palmer Digital Group Back-to-Back Digital Kiosk Enclosure with Dual Samsung Outdoor OHF Series – 55-inch Displays
- **Media Player:** MINIX Small Form Factor Computer with Windows IOT operating system
- **Networked Power:** iBoot Remote Power Switch
- **Cell Modem:** Cradlepoint Managed Cell Modem
- **Accessibility:** Redmon Text-to-Speech Button and Integrated Speaker (in addition to ADA visual design); Aluminum Braille Sign
- **Video Signal:** Kiosk Integrated



Hardware Installation and Software Deployment

Redmon Group is proud to partner again with Cohen Construction (Cohen) as our subcontractor to deploy transit information hardware and software to the RTS transfer stations. Cohen is located in Lake Monroe in Florida and they are a full service General Contractor. Cohen partnered with Redmon to install 4 dozen outdoor, pole-mounted LCD systems for Lynx at their central station in downtown Orlando, Florida. Cohen also holds the on-going, on-site hardware maintenance contract with Lynx.

For RTS, Cohen will obtain required local permits, provide required drawings or plans, and will provide a professional licensed electrician to perform required electrical work. Cohen will be responsible for on-site installation of the hardware components and serve as an on-site hardware technician as needed for ongoing support and maintenance during the post-installation 5-year period. Cohen's site work will include any necessary concrete trenching, pulling power, installing electrical and conduit components, mounting and securing display/kiosk hardware and components, and patching concrete trenches.

Redmon will be responsible for project management, preparing presentation interface and design to RTS' requirements and preferences, setting up and configuring media players with Transit Display software, managing the licensing Transit Display software which includes remote monitoring and remote reboot of systems, and provide remote support to on-site Cohen technicians for hardware trouble-shooting. Cohen will provide a 5-year, on-site hardware support agreement. Site service from Cohen will be available within 24-36 hours of reported outage.

Cohen is registered in the state of Florida and their SunBiz Document Number is P06000130934 and their certificate is provided in the Attachments section.



Price Proposal

Estimate Summary

Estimate Summary		Subtotal
System & Data Setup, Design, Configuration, & Project Management	\$	15,709.64
On-Site Training & 1 Year of Technical Phone Support	\$	5,398.40
Installation (Cohen Construction)	\$	29,884.00
Hardware - Butler Plaza Station	\$	17,694.02
Hardware - Rosa Parks Station	\$	21,547.48
Annual Fees - Year 1		
Licenses, Remote Monitoring, Hosting	\$	8,420.15
On-Site Support	\$	2,950.00
Annual Fees - Year 2		
Licenses, Remote Monitoring, Hosting	\$	8,672.75
On-Site Support	\$	2,950.00
Annual Fees - Year 3		
Licenses, Remote Monitoring, Hosting	\$	8,932.93
On-Site Support	\$	2,950.00
Annual Fees - Year 4		
Licenses, Remote Monitoring, Hosting	\$	9,200.92
On-Site Support	\$	2,950.00
Annual Fees - Year 5		
Licenses, Remote Monitoring, Hosting	\$	9,476.95
On-Site Support	\$	2,950.00
TOTAL: \$		149,687.23

Assumptions

- RTS will provide 4G LTE Cell Services
- Software license provides updated schedules as needed, remote monitoring, software updates and client access to the Transit Displays Content Management System (CMS).

Discount Option

15% Discount for Years 2 thru 5 of Annual Fees if Paid Up-front after Installation = \$7,212.53 Discount



Estimate Breakout

Estimate Detail - On-Site Support		Subtotal
Year 1	\$	2,950.00
Year 2	\$	2,950.00
Year 3	\$	2,950.00
Year 4	\$	2,950.00
Year 5	\$	2,950.00
TOTAL:		\$ 14,750.00

Estimate Detail - Annual Licensing & Fees*	Year	Unit Cost	Quantity	Subtotal
<i>*licensing & fees are subject to 3% annual increase</i>				
Software License & Remote Monitoring; Cradlepoint Cloud License	Year 1	\$ 1,613.38	2	\$ 3,226.76
	Year 2	\$ 1,661.78	2	\$ 3,323.57
	Year 3	\$ 1,711.64	2	\$ 3,423.27
	Year 4	\$ 1,762.99	2	\$ 3,525.97
	Year 5	\$ 1,815.88	2	\$ 3,631.75
Shared Display License	Year 1	\$ 131.13	2	\$ 262.25
	Year 2	\$ 135.06	2	\$ 270.12
	Year 3	\$ 139.11	2	\$ 278.23
	Year 4	\$ 143.29	2	\$ 286.57
	Year 5	\$ 147.58	2	\$ 295.17
PTT Software License	Year 1	\$ 65.56	2	\$ 131.13
	Year 2	\$ 67.53	2	\$ 135.06
	Year 3	\$ 69.56	2	\$ 139.11
	Year 4	\$ 71.64	2	\$ 143.29
	Year 5	\$ 73.79	2	\$ 147.58
Annual Fees Subtotals	Annual Fees Year 1	SUBTOTAL	\$	8,420.15
	Annual Fees Year 2	SUBTOTAL	\$	8,672.75
	Annual Fees Year 3	SUBTOTAL	\$	8,932.93
	Annual Fees Year 4	SUBTOTAL	\$	9,200.92
	Annual Fees Year 5	SUBTOTAL	\$	9,476.95



Estimate Detail - Hardware	Unit Cost	Quantity	Subtotal
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Butler Plaza Transfer Station

55" High Brightness Outdoor Wall-Mount Display	\$ 7,101.54	2	\$ 14,203.08
Outdoor Wall Mount - Landscape for 55"	\$ 627.10	2	\$ 1,254.19
Weatherproof Enclosure Cabinet	\$ 126.50	1	\$ 126.50
Small Form Factor Computer	\$ 287.50	1	\$ 287.50
Windows IoT OS	\$ 57.50	1	\$ 57.50
USB Memory Stick	\$ 11.50	1	\$ 11.50
Cradlepoint Cell Modem	\$ 345.00	1	\$ 345.00
IP-based Power Switch	\$ 201.25	1	\$ 201.25
Push-to-Talk ADA Hardware	\$ 575.00	1	\$ 575.00
Braille Metal Sign	\$ 402.50	1	\$ 402.50
Cables and Conduit Budget	\$ 57.50	4	\$ 230.00
SUBTOTAL:			\$ 17,694.02

Rosa Parks Transfer Station

55" Double-sided Outdoor Freestanding Kiosk	\$ 16,446.15	1	\$ 16,446.15
ODPK55-BB ADA Modifications	\$ 2,898.00	1	\$ 2,898.00
Small Form Factor Computer	\$ 287.50	1	\$ 287.50
Windows IoT OS	\$ 57.50	1	\$ 57.50
USB Memory Stick	\$ 11.50	1	\$ 11.50
Cradlepoint Cell Modem	\$ 345.00	1	\$ 345.00
IP-based Power Switch	\$ 201.25	1	\$ 201.25
HDMI 1-to-2 Powered Splitter	\$ 19.49	1	\$ 19.49
100' HDMI Cable with Booster	\$ 73.59	1	\$ 73.59
Push-to-Talk ADA Hardware	\$ 575.00	1	\$ 575.00
Braille Metal Sign	\$ 402.50	1	\$ 402.50
Cables and Conduit Budget	\$ 57.50	4	\$ 230.00
SUBTOTAL:			\$ 21,547.48

TOTAL: \$ 39,241.50



Qualifications: General

Licenses and Permits for Digital Video Installations in Jurisdiction

See attachments for Cohen electrical and contractor licenses.

Relevant References

See next section (“Qualifications: Past Projects and References”)

Company Lifespan, History and Personnel Experience

John Redmon and Kenneth Cline (Redmon Group)	Redmon Group (Redmon) is a small, woman and minority-owned business with 30 years of experience in the development of web, multimedia, digital signage, and technology products for a diverse group of clients. Our experience in building digital products for transit spans our history. Ken Cline, Director of Development will lead our experienced team through the deployment of the City of Gainesville’s Regional Transit System (RTS) Transit Display system. Ken manages hundreds of Transit Display systems for many of our transit agency clients, including those in Jacksonville FL, Orlando FL, New York NY, Raleigh NC, and Pierce County, WA. Ken will be responsible for facilitating communications to identify, assess, and deploy the appropriate digital signage solution.
Dan Cohen and Jason Grannis (Cohen Construction)	Cohen Construction Inc. is a full-service General Contractor with offices located all throughout Florida. Their group of highly experienced project managers and superintendents provides clients with combined experience of 65+ years in the construction industry . Cohen specializes in providing capital improvements, major renovations, re-positioning and insurance restoration projects throughout the United States. Their longevity in the business has enabled them to develop the workforce, project managers, and the infrastructure needed to complete projects in a timely manner, within budget, and with minimal inconvenience. In Cohen Construction’s continuing efforts to stay innovative and current, they have partnered with large suppliers to obtain exclusive pricing. This provides them with additional resources to meet all of their clients and customer’s needs. As a “client-centered” company, understanding their prospective client’s concerns and wishes is vital. This has enabled Cohen Construction to not simply meet, but exceed expectations.

Use of Professional Licensed Electrician / Company

Cohen Construction uses C&G Electric (EC13006904) for their electrical work in Florida.



Qualifications: Past Projects and References

LYNX Central Station, Orlando, Florida

Redmon Group was selected to deploy our Transit Display system at LYNX Central Station in Downtown Orlando, Florida. LYNX utilizes the Redmon Transit Display software and content management system (CMS) to deliver tailored transit information and advertising to 24 bus bays. Partnered with Cohen Construction, we deployed outdoor-rated LCD displays mounted back-to-back on existing column infrastructure at the station. The Redmon Transit Display CMS delivers route arrivals, alerts, and ads specific to the destination serving a given bay.



Redmon collaborated with LYNX transit planners and a general contractor to deploy a hardware solution that would seamlessly integrate into existing station platforms and awnings. Redmon specified and designed an off-the-shelf and custom-designed mounting solution to meet design and architectural requirements. We also deployed our Push-to-



Talk ADA compliant text-to-speech devices that help passengers of all abilities access real-time transit information. Our engineers trained staff on updating content within our CMS and provided documentation in order for agency staff to train others on the use of the CMS.

Project Contact:

Doug Jamison
(407) 254-6071
DJamison@golynx.com



NYC Ferry - Ferry Landing Transit Displays

Redmon Group was selected by Hornblower to implement our Transit Display system for a new passenger ferry service between the boroughs of New York City. Redmon deployed our Transit Display software and content management system (CMS) to over 20 outdoor-rated LCD displays in 2017. Redmon designed a custom presentation that incorporates bus arrivals and CitiBike availability near the ferry landings. Our ferry



arrival module incorporated the ferry's real-time data feed and features a real-time departure information icon that indicates to riders whether times shown are in real-time or scheduled time.

Redmon worked with Hornblower to recommend the SunBriteTV hardware solution and advise on proper hardware installation that would withstand the exposed environment at the dockside landings. Hornblower also deployed our Push-to-Talk system, an ADA-compliant component that allows sight or sound-impaired riders to receive transit information. Our engineers trained staff on updating content within our CMS and provided documentation in order for agency staff to train others on use of the CMS. Redmon continues to provide remote monitoring of the signage software. Our video shows the completed sign installations in New York City:

<https://youtu.be/XpCbjKxm7L0>

DUMBO – BBP PIER 1
Wednesday, August 16, 2017 1:32 PM

Ferry Departures - Expected In

Route	Now	29 min	59 min
ER: East 34th Street	NOW	29 min	59 min
ER: Wall St./Pier 11	NOW	21 min	51 min
SB: Wall St./Pier 11	8 min	53 min	
SB: Bay Ridge	18 min		

EAST RIVER

CitiBike

Location	Bikes	Docks
E 34 St	0 Bikes	42 Docks
Hunter's Point South	1 Bikes	18 Docks
Greenpoint	Check citibikenyc.com	
North Williamsburg	35 Bikes	18 Docks
South Williamsburg	8 Bikes	17 Docks
Dumbo BBP Pier 1	19 Bikes	24 Docks
Wall St - Pier 11	28 Bikes	8 Docks

LOCAL TRANSIT OPTIONS

Brooklyn Bridge Park/DUMBO
CitiBike
B25 Old Fulton St/Elizabeth Pl
High Street Brooklyn Bridge Station

MTA Bus Arrivals

Route	Now	1:37 PM	1:45 PM
B25: BWAY JCT ALABAMA AV via...			
Old Fulton St/Elizabeth Pl			

NOW TESTING REAL-TIME
INDICATES REAL-TIME DEPARTURES & ARRIVALS

Testing: Please note NYC Ferry is testing real-time depart

WWW.FERRY.NYC

Transit display by redmon group

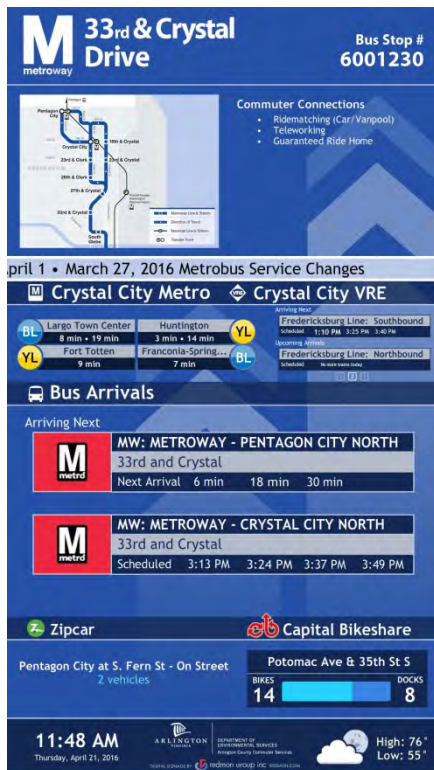
Project Contact:
Arto Altincatal
aaltincatal@hornblower.com
(201) 889-5968



Arlington County and City of Alexandria

Crystal City Potomac Yard Metroway bus stops (LCD and LED)

Subcontracted through WM Schlosser, Redmon Group deployed our Transit Display system for the Crystal City Potomac Yard Metroway, a dedicated bus rapid transit (BRT) route that spans the jurisdictions of Arlington County and the City of Alexandria, in 2016. The signs provide real-time bus arrival data on Suntronic LCD and Daktronics LED displays, multimodal transit options, and text-to-speech capability for the sight-impaired. The Redmon Transit Display system includes our web-based content management system (CMS) so authorized users can configure the signs and add content to keep them up to date.



Redmon, working as a subcontractor to general contractor WM Schlosser, specified, acquired, configured and installed weather/vandal proof digital LCD and LED displays, computers, mounts, and speaker systems at 10 BRT stations. The equipment was installed at ground level in custom stanchions. Redmon advised and collaborated with the general contractor to ensure the custom stanchions would securely house LCD and LED equipment. Redmon connected each device to agency-provided power and internet connections. Once installed, Redmon configured and tested the digital signage software and text-to-speech program to ensure proper functionality of each sign and speaker at each station. Redmon created installation plans, punch lists, training guides, and other necessary documentation to Arlington County and the City of Alexandria as needed. Redmon continues to provide monthly on-site checks, maintenance, and remote monitoring of the signage software for the municipalities.

Our video shows the completed sign installations along the BRT: <https://youtu.be/vSY0GbrKRqw>

Project Contact:

Tom Scherer
Tscherer@arlingtonva.us
(703) 228-3281

April 29, 2021



Design Treatments

 Regional Transit System			
ROUTE	DESTINATION	BAY	TIMES
2	Downtown Station Walmart Super Center	3	7 min 30 min
3	Downtown Station N Main St. Post Office	2	9 min 39 min
5	Downtown Station Oaks Mall	7	11 min 40 min
7	Downtown Station Eastwood Meadows	1	16 min 45 min
10	Downtown Station Santa Fe College	4	20 min 50 min

To demonstrate Redmon's Transit Display system design possibilities, a set of portrait and landscape design treatments (illustrations) are provided here. These treatments are mock-ups of how actual data and information could be presented with Transit Display software to show what a passenger may see at the Transfer Station. If awarded this contract, part of our design process includes the creation of final design treatments incorporating input, feedback and reflecting any other requirements of RTS stakeholders.

Route 117 from November 21st, 2020 thru



Enjoy Your Summer Break!

Visit www.go-rts.com for the latest schedule updates.



transit display

12:04 PM **70°** 

Thursday, November 19, 2020 Current



Regional Transit System

12:04 PM **70°** 

Thursday, November 19, 2020 Current

ROUTE	DESTINATION	BAY	TIMES
1	Downtown Station Butler Plaza	3	7 min 30 min
12	Reitz Union Butler Plaza	2	9 min 39 min
33	Butler Plaza Midtown	7	11 min 40 min
75	Oaks Mall Butler Plaza	1	16 min 45 min
901	Gainesville Lake City PNR	4	20 min 50 min



Enjoy Your Summer Break!

Visit www.go-rts.com for the latest schedule updates.

Route 117 from November 21st, 2020 thru December 4th, 2020 is going to



Compliance Matrix

This section of the document is intended to explicitly address all stated preferences and requirements from the RFP and should be reviewed within the context of the preceding document.

Requirement	Response
Prices quoted must be all-inclusive and represent complete installation at both of RTS's transfer stations. The proposer will be responsible for all parts, labor, and all other associated apparatus necessary to completely install, test, and turnover for acceptance of the Digital Signage/CMS Solution to RTS.	Acknowledged
Qty: 4 (four) All in One Outdoor Solution (Water/Dust Proof/Impact/Anti-Graffiti) Commercial Grade LCD/LED/EPaper Monitors or Freestanding Kiosks. Minimum 46" display for Butler Plaza Transfer Station. Minimum 55" display for Rosa Parks Transfer Station. (24x7 Rated.).	Acknowledged and reflected in proposal. Displays are: fully integrated, self-contained outdoor displays with IP56 certification for use in heat, cold, rain, snow and dust; high brightness optimized for visibility in bright ambient light, even while wearing polarized sunglasses; reliable for 24/7 operation; built to handle extreme temperatures with a self-cooling system and protected from vandalism with tempered Magic Glass
Displays should be:	
<ul style="list-style-type: none"> Designed for continuous 24/7/365 operation with life span of 50,000 hours or greater 	Acknowledged
<ul style="list-style-type: none"> Super high brightness 	Acknowledged
<ul style="list-style-type: none"> Audio required (built in or standalone) 	Audio will be provided through a dedicated exterior speaker-box for the Butler Plaza system and through integrating a speaker into the kiosk enclosure for the Rosa Parks system.
<ul style="list-style-type: none"> Minimum High Brightness 2500-NIT 	Acknowledged
<ul style="list-style-type: none"> Minimum 3-year manufacturer. warranty on displays with Onsite Support 	Acknowledged
<ul style="list-style-type: none"> Anti-Glare Technology 	Acknowledged
<ul style="list-style-type: none"> Installed 	Acknowledged
<ul style="list-style-type: none"> Minimum IPS 56 Rated 	Acknowledged
<ul style="list-style-type: none"> Qty: 2 (two) - 4G/LTE Cell Modems (Ruggedized Compact) 	Acknowledged – Cradlepoint managed cell modems will be incorporated into both designs.
<ul style="list-style-type: none"> Qty: 2 (two) - Media Players for Displays with all Hardware Included 	Acknowledged – Small form-factor all solid-state Windows 10 IoT computers will be used.
Rosa Parks Transfer Station (700 SE 3rd Street, Gainesville, FL 32601) - Qty: 2 (two) - Outdoor Displays with hardware to be installed at transfer station. Proposer will provide recommendations for best type of displays and install location(s). Preference would be at midpoint of station.	As proposed. See renderings for suggested placements.
Butler Plaza Transfer Station (4231 SW 30th Ave, Gainesville, FL. 32608) - Qty: 2 (two) - Outdoor wall mounts with hardware. To be mounted on walls of station office or a freestanding kiosk near station office.	As proposed. See renderings for suggested placements.



The vendor will be responsible for all electric work that will be needed at each transfer station.	Acknowledged
Displayed Content and Information	
<ul style="list-style-type: none"> Real Time Bus Arrival and Departure information. Scheduled arrival and departures when real time is not available. Product must be compatible with Clever Devices CAD/AVL system. 	Acknowledged with the assumption that real-time and scheduled arrival and departure information are available in the data feeds provided. We also assume that there is a logical and consistent key available between real-time and schedule data (such as a consistent Trip ID) to facilitate fail-over.
<ul style="list-style-type: none"> Local Weather Alerts Option will need to be included with Emergency option so RTS can display during bad weather conditions. 	Acknowledged. The system features a weather module that can be incorporated to display normal weather status and short-term forecast information. In addition a specialized and alert-stylized "emergency module" can be incorporated that only appears either when associated feeds are updated in the Transit Displays CMS or when a linked Alerts RSS feed contains data.
<ul style="list-style-type: none"> RTS Marketing Branding options must also be displayed throughout all Non-Interactive screens. 	Acknowledged
<ul style="list-style-type: none"> Displays will provide RTS multi-media information and photos in schedule sequences. 	Acknowledged and intrinsic to the system.
<ul style="list-style-type: none"> The ability for RTS staff to remote access the monitors and add content via internet. 	Acknowledged and intrinsic to the system.
<ul style="list-style-type: none"> Each unit can display both unique and group content. 	Acknowledged and intrinsic to the system.
Server/Cloud and Software Capabilities	
<ul style="list-style-type: none"> Digital Media Players or Built in display 	Our solution uses small-form-factor Windows 10 IoT PC computers as Digital Media Players.
<ul style="list-style-type: none"> Interactive Multi-User technology capabilities 	Acknowledged and intrinsic to the system.
<ul style="list-style-type: none"> Software that will provide interactive and digital signage 	Acknowledged and intrinsic to the system.
<ul style="list-style-type: none"> Media Servers that can handle Digital Signage with backup capabilities 	Acknowledged. Signage layout and content is stored redundantly on the media player PCs as well as on the dedicated cloud server. (In fact, updates to displays can be made and previewed using the desktop CMS client prior to publishing the changes "live" to the displays.)
<ul style="list-style-type: none"> Ability to monitor, diagnose and update software remotely 	Acknowledged and intrinsic to the system. The Transit Displays CMS includes interfaces to monitor current system status (the "Dashboard"), update displayed content (the "Feed Manager"), and run reports.
<ul style="list-style-type: none"> Ability to add additional display units in the future, each with unique content 	Acknowledged and intrinsic to the system.
Network Connectivity Specifications	
<ul style="list-style-type: none"> Proposers must specify minimum workstation requirements, including 	The CMS can be accessed with any reasonably modern browser (IE 11 is not supported). A Windows OS desktop application for the CMS is also available that provides content preview capabilities. All other features are available using the web-based CMS.
<ul style="list-style-type: none"> Cell modem required for all 4 screens for 	Our solution incorporates Cradlepoint managed cell modems.



remote access (AT&T or Verizon Compatibility Required).	
<ul style="list-style-type: none">RTS will be responsible for 4G LTE Cell Services	We assume a minimum of 4G with an “unlimited” bandwidth plan (to allow for the continuous streaming of real-time data).
Viewing	
<ul style="list-style-type: none">A 1920x1080 resolution area is preferred	Acknowledged and present
<ul style="list-style-type: none">Video Screens shall allow for the viewing of multiple videos and documents on all screens	Acknowledged and intrinsic to the system.
<ul style="list-style-type: none">ADA requirements for video, monitor height and sound	Acknowledged and intrinsic to the interface design (we will make recommendations during the interface design process with regards to interface elements such as point size and contrast to meet primary ADA requirements), associated accessibility hardware, and physical hardware placement.
<ul style="list-style-type: none">RTS will need all displays purchased with mounting hardware and installed to view the media content	Acknowledged
Testing Equipment and Hardware Installation of all equipment, software, laying of wire and all ancillary equipment and connectors must be installed, test verified and delivered in operating and ready-to use condition. RTS is forecasting to have this project completed within six (6) months of the contract execution.	Acknowledged
Software	
Furnish, design, develop, configure, install, test, train and deliver the equipment and computer operating system(s) in a ready-to-use condition, and perform all other related work.	Acknowledged
Provide an anticipated future release schedule/frequency of software updates and provide pricing of updates within first five (5) years.	Acknowledged. Note that the Transit Displays system is focused on continuous enhancement, with a minor update typically every 6 months and a significant update roughly annually. Usually these updates are transparent to the system users and take place behind the scenes, but when a significant upgrade may impact the user interface, notifications will be provided well ahead of roll-out. Since the Transit Displays system is a SaaS solution, these upgrades are provided at no cost to the customer.
Training	
<ul style="list-style-type: none">Proposer shall submit a training plan that describes the procedures that the Proposer will employ to adequately accomplish training related to the implementation and full utilization of the system.	Acknowledged
<ul style="list-style-type: none">Proposer shall provide a contact person and phone number to assist RTS with any technical questions. This service shall be provided as a part of the training for a minimum of six months from the date of	Acknowledged



installation.	
<ul style="list-style-type: none"> • Training shall be provided to personnel designated by RTS within 15 business days from the completed installation and acceptance date. 	Acknowledged
<ul style="list-style-type: none"> • Training for all hardware and software must be provided on-site and shall at a minimum include: <ul style="list-style-type: none"> ○ Name and phone number of the person responsible for training for six months. 	Acknowledged
<ul style="list-style-type: none"> <ul style="list-style-type: none"> ○ How to install or setup a computer as a viewing station. 	Acknowledged
<ul style="list-style-type: none"> <ul style="list-style-type: none"> ○ How to operate the Media Software. 	Acknowledged
<ul style="list-style-type: none"> <ul style="list-style-type: none"> ○ How to backup and retrieve data. 	Acknowledged
<ul style="list-style-type: none"> <ul style="list-style-type: none"> ○ How to search and program media servers. 	Acknowledged
<ul style="list-style-type: none"> <ul style="list-style-type: none"> ○ How to remove and reinstall the LCD/LED/EPaper Monitors if need to. 	Acknowledged
Materials and workmanship hereinafter specified and furnished shall be fully guaranteed by Monitor Manufacturer for three (3) years from transfer of title against any defects. The successful proposer shall correct defects that may occur as the result of faulty workmanship within First year, after installation and acceptance by RTS, at no additional cost to RTS. The successful proposer shall promptly, at no cost to RTS, correct or re-perform (including modifications or additions as necessary) any nonconforming or defective work within the First Year after completion of the project of which the work is a part. The period of the successful proposer's warranty for any items herein are not exclusive remedies, and RTS has recourse to any warranties of additional scope given by the successful proposer to RTS and all other remedies available at law or in equity. The successful proposer's warranties shall commence with acceptance of/or payment for the work in full.	Acknowledged
If the successful proposer procures equipment or materials under the Contract, the proposer shall obtain for the benefit of RTS and materials warranties against defects in materials and workmanship to the extent such warranties are reasonably obtainable.	Acknowledged
The successful proposer shall pass along to RTS any additional warranties offered by the manufacturers, at no additional costs to RTS, should said warranties extend beyond the one year period specified herein.	Acknowledged



This warranty shall in no manner cover equipment that has been damaged or rendered unserviceable due to negligence, misuse, acts of vandalism, or tampering by RTS or anyone other than employees or agents of the successful proposer. The successful proposer's obligation under its warranty is limited to the cost of repair of the warranted item or replacement thereof, at the successful proposer's option. Insurance covering said equipment from damage or loss is to be borne by the successful proposer until full acceptance of equipment and services.

Acknowledged



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Attachments



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Cover Page

BID COVER



Procurement Division
(352) 334-5021 (main)

Issue Date: March 12, 2021

REQUEST FOR PROPOSAL: #RTSX-210030-DS

Digital Signage and Content Management Software

PRE-PROPOSAL MEETING: ☒ Non-Mandatory ☐ Mandatory ☐ N/A ☐ Includes Site Visit
 DATE: April 6, 2021 TIME: 9:00 a.m.
 LOCATION: via Zoom

QUESTION SUBMITTAL DUE DATE: April 16, 2021

All meetings and submittal deadlines are Eastern Time (ET).

DUE DATE FOR UPLOADING PROPOSAL: April 29, 2021, 3:00 p.m.

SUMMARY OF SCOPE OF WORK:

Purchase complete Digital Signage and Content Management Software (CMS) system for two bus transfer stations, including electrical services.

For questions relating to this solicitation, contact: Daphyne SESCO, Procurement Specialist 3, sescoda@cityofgainesville.org

Bidder is not in arrears to City upon any debt, fee, tax or contract: ☒ Bidder is NOT in arrears ☐ Bidder IS in arrears
 Bidder is not a defaulter, as surety or otherwise, upon any obligation to City: ☒ Bidder is NOT in default ☐ Bidder IS in default

Bidders who receive this bid from sources other than City of Gainesville Procurement Division or DemandStar.com MUST contact the Procurement Division prior to the due date to ensure any addenda are received in order to submit a responsible and responsive offer. Uploading an incomplete document may deem the offer non-responsive, causing rejection.

ADDENDA ACKNOWLEDGMENT: Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all) # 1, 2

Legal Name of Bidder: Redman Group Inc

DBA: _____

Authorized Representative Name/Title: John Redman, President

E-mail Address: john@redman.com FEIN: 54-1674464

Street Address: 118 North Union Street, Alexandria, VA 22314

Mailing Address (if different): _____

Telephone: (571) 319.0882 Fax: () N/A

By signing this form, I acknowledge I have read and understand, and my business complies with all General Conditions and requirements set forth herein; and,

- ☒ Proposal is in full compliance with the Specifications.
☐ Proposal is in full compliance with the Specifications except as specifically stated and attached hereto.

SIGNATURE OF AUTHORIZED REPRESENTATIVE: John Redman

SIGNER'S PRINTED NAME: John Redman DATE: April 29, 2021

This page must be completed and uploaded to DemandStar.com with your Submittal.



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#210009G

Contractor Responsibility Certification

CONTRACTOR RESPONSIBILITY CERTIFICATION

The proposer is required to certify compliance with the following contractor responsibility standards by checking appropriate boxes. For purposes hereof, all relevant time periods are calculated from the date this Certification is executed.

	YES	NO
1. Has the firm been suspended and/or debarred by any federal, state or local government agency or authority in the past three years?		✓
2. Has any officer, director, or principal of the firm been convicted of a felony relating to your business industry?		✓
3. Has the firm defaulted on any project in the past three (3) years?		✓
4. Has the firm had any type of business, contracting or trade license revoked or suspended for cause by any government agency or authority in the past three (3) years?		✓
5. Has the firm been found in violation of any other law relating to its business, including, but not limited to antitrust laws, licensing laws, tax laws, wage or hour laws, environmental or safety laws, by a final unappealed decision of a court or government agency in the past three (3) years, where the result of such adjudicated violation was a payment of a fine, damages or penalty in excess of \$1,000?		✓
6. Has the firm been the subject of voluntary or involuntary bankruptcy proceedings at any time in the past three (3) years?		✓
7. Has the firm successfully provided similar products or performed similar services in the past three (3) years with a satisfactory record of timely deliveries or on-time performance?	✓	
8. Does the firm currently possess all applicable business, contractor and/or trade licenses or other appropriate licenses or certifications required by applicable state or local laws to engage in the sale of products or services?	✓	
9. Does the firm have all the necessary experience, technical qualifications and resources, including but not limited to equipment, facilities, personnel and financial resources, to successfully provide the referenced product(s) or perform the referenced service(s), or will obtain same through the use of qualified, responsible subcontractors?	✓	
10. Does the firm meet all insurance requirements per applicable law or bid specifications including general liability insurance, workers' compensation insurance, and automobile liability insurance?	✓	
11. Firm acknowledges that it must provide appropriate documentation to support this Contractor Responsibility Certification if so requested by the City of Gainesville. The firm also understands that the City of Gainesville may request additional information or documents to evaluate the responsibility of firm. Firm agrees to provide such additional information or supporting documentation for this Certification.	✓	

Under the penalty of perjury, the Proposer's authorized representative hereby certifies that all information included in the Contractor Responsibility Certification or otherwise submitted for purposes of determining the Proposer's status as a responsible contractor is true, complete and accurate and that he/she has knowledge and authority to verify the information in this certification or otherwise submitted on behalf of the Proposer by his or her signature below.

Proposer Name: Redman Group Inc.

Name/Title of person completing this form: John Redman, President

Signature: 

Date: April 29, 2021

This page must be completed and uploaded to DemandStar.com with your Submittal.



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Bidder Verification Form

BIDDER VERIFICATION FORM**QUALIFIED SMALL BUSINESS AND/OR SERVICE DISABLED VETERAN BUSINESS STATUS** (Check one)

Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Small Business? ☐ YES ☒ NO

Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Service-Disabled Veteran Business? ☐ YES ☒ NO

REGISTERED TO DO BUSINESS IN THE STATE OF FLORIDA

Is Bidder registered with Florida Department of State's, Division of Corporations, to do business in the State of Florida?

☐ YES ☒ NO (refer to Part 1, 1.6, last paragraph)

If the answer is "YES", provide a copy of SunBiz registration or SunBiz Document Number (# Cohen Construction P0600130934)

If the answer is "NO", please state reason why: Redman Group can apply for this registration

Our sub Cohen Construction will be performing on-site work. They are registered in Florida,

DIVERSITY AND INCLUSION (Applies to solicitations above \$50,000)

Does your company have a policy on diversity and inclusion? YES NO

If yes, please attach a copy of the policy to your submittal. Please see next 6 pages from our employee handbook

Note: Possessing a diversity and inclusion policy will have no effect on the City's consideration of your submittal, but is simply being requested for information gathering purposes.

Redman Group Inc.

Bidder's Name

John Redman, President

Printed Name/Title of Authorized Representative

[Signature]

Signature of Authorized Representative

Apr. 1 29, 2021

Date

Section 1 - Governing Principles of Employment

1-1. Equal Employment Opportunity

Redmon is an Equal Opportunity Employer that does not discriminate on the basis of actual or perceived race, creed, color, religion, alienage or national origin, ancestry, citizenship status, age, disability or handicap, sex, marital status, veteran status, sexual orientation, genetic information, arrest record, or any other characteristic protected by applicable federal, state or local laws. Our management team is dedicated to this policy with respect to recruitment, hiring, placement, promotion, transfer, training, compensation, benefits, employee activities and general treatment during employment.

Redmon will endeavor to make a reasonable accommodation to the known physical or mental limitations of qualified employees with disabilities unless the accommodation would impose an undue hardship on the operation of our business. If you need assistance to perform your job duties because of a physical or mental condition, please communicate with John or Veronica Redmon.

Redmon will endeavor to accommodate the sincere religious beliefs of its employees to the extent such accommodation does not pose an undue hardship on the Company's operations. If you wish to request such an accommodation, please speak to John or Veronica Redmon.

Any employees with questions or concerns about equal employment opportunities in the workplace are encouraged to bring these issues to the attention of John or Veronica Redmon. The Company will not allow any form of retaliation against individuals who raise issues of equal employment opportunity. To ensure our workplace is free of artificial barriers, violation of this policy will lead to discipline, up to and including discharge. All employees must cooperate with all investigations.

1-2. Non-Harassment

It is Redmon's policy to prohibit intentional and unintentional harassment of any individual by another person on the basis of any protected classification including, but not limited to, race, color, national origin, disability, religion, marital status, veteran status, sexual orientation or age. The purpose of this policy is not to regulate our employees' personal morality, but to ensure that in the workplace, no one harasses another individual.

If you feel that you have been subjected to conduct which violates this policy, you should immediately report the matter to John or Veronica Redmon. Every report of perceived harassment will be fully investigated and corrective action will be taken where appropriate. Violation of this policy will result in disciplinary action, up to and including discharge. All complaints will be kept confidential to the extent possible, but confidentiality cannot be guaranteed. In addition, the Company will not allow any form of retaliation against individuals who report unwelcome conduct to management or who cooperate in the investigations of such reports in accordance with this policy. Employees who make complaints in bad faith may be subject to disciplinary action, up to and including discharge. All employees must cooperate with all investigations.

1-3. Sexual Harassment

It is Redmon's policy to prohibit harassment of any employee by any supervisor, employee, customer or vendor on the basis of sex or gender. The purpose of this policy is not to regulate personal morality within the Company. It is to ensure that at Redmon all employees are free from sexual harassment. While it is not easy to define precisely what types of conduct could constitute sexual harassment, examples of prohibited behavior include unwelcome sexual advances, requests for sexual favors, obscene gestures, displaying sexually graphic magazines, calendars or posters, sending sexually explicit e-mails, text messages and other verbal or physical conduct of a sexual nature, such as uninvited touching of a sexual nature or sexually related comments. Depending upon the circumstances, improper conduct also can include sexual joking, vulgar or offensive conversation or jokes, commenting about an employee's physical appearance, conversation about your own or someone else's sex life, or teasing or other conduct directed toward a person because of his or her gender which is sufficiently severe or pervasive to create an unprofessional and hostile working environment.

If you feel that you have been subjected to conduct which violates this policy, you should immediately report the matter to John or Veronica Redmon. Every report of perceived harassment will be fully investigated and corrective action will be taken where appropriate. Violation of this policy will result in disciplinary action, up to and including discharge. All complaints will be kept confidential to the extent possible, but confidentiality cannot be guaranteed. In addition, Redmon will not allow any form of retaliation against individuals who report unwelcome conduct to management or who cooperate in the investigations of such reports in accordance with this policy. Employees who make complaints in bad faith may be subject to disciplinary action, up to and including discharge. All employees must cooperate with all investigations.

1-4. Drug and Alcohol

To help ensure a safe, healthy and productive work environment for our employees and others, to protect Company property, and to ensure efficient operations, Redmon has adopted a policy of maintaining a workplace free of drugs and alcohol. This policy applies to all employees and other individuals who perform work for the Company.

The unlawful or unauthorized use, abuse, solicitation, theft, possession, transfer, purchase, sale or distribution of controlled substances, drug paraphernalia or alcohol by an individual anywhere on Company premises, while on Company business (whether or not on Company premises) or while representing Redmon, is strictly prohibited. Employees and other individuals who work for the Company also are prohibited from reporting to work or working while they are using or under the influence of alcohol or any controlled substances, except when the use is pursuant to a licensed medical practitioner's instructions and the licensed medical practitioner authorized the employee or individual to report to work.

Employees must notify the Company within five calendar days if they are convicted of a criminal drug violation in the workplace. Such employees will be subject to discipline up to and including discharge.

Occasionally, alcohol may be allowed at company functions (such as meals, parties and other events), but only with prior authorization by John or Veronica Redmon. At Company functions where alcohol is available, it is the choice of the employee whether to drink alcoholic beverages; non-alcoholic options will always be made available. Choosing to consume alcohol does not exempt an employee from the expectation of appropriate business behavior. Alcoholic beverages are never allowed in individual offices or workspaces.

The Company has established a drug-free awareness program to make employees aware of the dangers of drug abuse in the workplace.

The Company maintains a policy of non-discrimination and will endeavor to make reasonable accommodations to assist individuals recovering from substance and alcohol dependencies, and those who have a medical history which reflects treatment for substance abuse conditions. We encourage employees to seek assistance before their substance abuse or alcohol misuse renders them unable to perform the essential functions of their jobs, or jeopardizes the health and safety of any Company employee, including themselves.

Violation of the drug and alcohol policies described above will result in disciplinary action, up to and including discharge.

1-5. Workplace Violence

Redmon is strongly committed to providing a safe workplace. The purpose of this policy is to minimize the risk of personal injury to employees and damage to Company and personal property.

Threats, threatening language or any other acts of aggression or violence made toward or by any Company employee will not be tolerated. For purposes of this policy, a threat includes any verbal or physical harassment or abuse, any attempt at intimidating or instilling fear in others, menacing gestures, flashing of weapons, stalking or any other hostile, aggressive, injurious or destructive action undertaken for the purpose of domination or intimidation. To the extent permitted by law, employees and visitors are prohibited from carrying weapons onto Company premises.

We specifically discourage employees from engaging in any physical confrontation with a violent or potentially violent individual. However, we do expect and encourage employees to exercise reasonable judgment in identifying potentially dangerous situations.

All potentially dangerous situations, including threats by co-workers, should be reported immediately to any Director with whom you feel comfortable or to John or Veronica Redmon. Reports of threats may be maintained confidential to the extent maintaining confidentiality does not impede our ability to investigate and respond to the complaints. All threats will be promptly investigated. All employees must cooperate with all investigations. No employee will be subjected to retaliation, intimidation or disciplinary action as a result of reporting a threat in good faith under this policy.

If the Company determines, after an appropriate good faith investigation, that someone has violated this policy, the Company will take swift and appropriate corrective action.

If you are the recipient of a threat made by an outside party, please report this as well to any Director with whom you feel comfortable or to John or Veronica Redmon. It is important for us to be aware of any potential danger in our offices. Indeed, we want to take effective measures to protect everyone from the threat of a violent act by an employee or by anyone else.

Warning Signs

Experts in the mental health profession state that prior to engaging in acts of violence, troubled individuals often exhibit one or more of the following behaviors or signs:

- Over-resentment, anger and hostility
- Extreme agitation
- Making ominous threats such as bad things will happen to a particular person, or a catastrophic event will occur
- Sudden and significant decline in work performance
- Irresponsible, irrational, intimidating, aggressive or otherwise inappropriate behavior
- Reacting to questions with an antagonistic or overtly negative attitude
- Discussing weapons and their use, and/or brandishing weapons in the workplace
- Overreacting or reacting harshly to changes in Company policies and procedures
- Personality conflicts with co-workers
- Obsession or preoccupation with a co-worker or supervisor
- Attempts to sabotage the work or equipment of a co-worker
- Blaming others for mistakes and circumstances
- Demonstrating a propensity to behave and react irrationally

1-6. Pay Transparency Policy Statement

The contractor will not discharge or in any other manner discriminate against employees or applicants because they have inquired about, discussed or disclosed their own pay or the pay of another employee or applicant. However, employees who have access to the compensation information of other employees or applicants as a part of their essential job functions cannot disclose the pay of other employees or applicants to individuals who do not otherwise have access to compensation information, unless the disclosure is: (a) in response to a formal complaint or charge; (b) in furtherance of an investigation, proceeding, hearing or action, including an investigation conducted by the employer; or (c) consistent with the contractor's legal duty to furnish information.

Receipt of Sexual Harassment Policy

It is Redmon's policy to prohibit harassment of any employee by any supervisor, employee, customer or vendor on the basis of sex or gender. The purpose of this policy is not to regulate personal morality within the Company. It is to ensure that at Redmon all employees are free from sexual harassment. While it is not easy to define precisely what types of conduct could constitute sexual harassment, examples of prohibited behavior include unwelcome sexual advances, requests for sexual favors, obscene gestures, displaying sexually graphic magazines, calendars or posters, sending sexually explicit e-mails, text messages and other verbal or physical conduct of a sexual nature, such as uninvited touching of a sexual nature or sexually related comments. Depending upon the circumstances, improper conduct also can include sexual joking, vulgar or offensive conversation or jokes, commenting about an employee's physical appearance, conversation about your own or someone else's sex life, or teasing or other conduct directed toward a person because of his or her gender which is sufficiently severe or pervasive to create an unprofessional and hostile working environment.

If you feel that you have been subjected to conduct which violates this policy, you should immediately report the matter to John or Veronica Redmon. Every report of perceived harassment will be fully investigated and corrective action will be taken where appropriate. Violation of this policy will result in disciplinary action, up to and including discharge. All complaints will be kept confidential to the extent possible, but confidentiality cannot be guaranteed. In addition, Redmon will not allow any form of retaliation against individuals who report unwelcome conduct to management or who cooperate in the investigations of such reports in accordance with this policy. Employees who make complaints in bad faith may be subject to disciplinary action, up to and including discharge. All employees must cooperate with all investigations.

I have read and I understand Redmon Group Inc.'s Sexual Harassment Policy.

Employee's Printed Name: _____

Employee's Signature: _____ Date: _____

The signed original copy of this receipt should be given to Veronica Redmon. It will be filed in your personnel file.

Receipt of Non-Harassment Policy

It is Redmon's policy to prohibit intentional and unintentional harassment of any individual by another person on the basis of any protected classification including, but not limited to, race, color, national origin, disability, religion, marital status, veteran status, sexual orientation or age. The purpose of this policy is not to regulate our employees' personal morality, but to ensure that in the workplace, no one harasses another individual.

If you feel that you have been subjected to conduct which violates this policy, you should immediately report the matter to John or Veronica Redmon. Every report of perceived harassment will be fully investigated and corrective action will be taken where appropriate. Violation of this policy will result in disciplinary action, up to and including discharge. All complaints will be kept confidential to the extent possible, but confidentiality cannot be guaranteed. In addition, the Company will not allow any form of retaliation against individuals who report unwelcome conduct to management or who cooperate in the investigations of such reports in accordance with this policy. Employees who make complaints in bad faith may be subject to disciplinary action, up to and including discharge. All employees must cooperate with all investigations.

Employee's Printed Name: _____

Employee's Signature: _____ Date: _____

The signed original copy of this receipt should be given to Veronica Redmon. It will be filed in your personnel file.



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Reference Form

REFERENCE FORM

Name of Proposer: Redmon Group Inc.

Provide information for three references of similar scope performed within the past three years. You may include photos or other pertinent information.

#1 Year(s) services provided (i.e. 1/2015 to 12/2018): 6/2018 to Ongoing

Company Name: GoLynx
 Address: 455 N. Garland Ave.
 City, State Zip: Orlando, Florida 32801
 Contact Name: Doug Jamison
 Phone Number: (407) 254-6071 Fax Number: _____
 Email Address (if available): DJamison@golynx.com

#2 Year(s) services provided (i.e. 1/2015 to 12/2018): 6/2001 to Ongoing

Company Name: Arlington County Commuter Services
 Address: 2100 Clarendon Blvd
 City, State Zip: Arlington, Virginia 22201
 Contact Name: Tom Scherer
 Phone Number: (703) 228-3281 Fax Number: _____
 Email Address (if available): Tscherer@arlingtonva.us

#3 Year(s) services provided (i.e. 1/2015 to 12/2018): 11/2016 to Ongoing

Company Name: GoRaleigh
 Address: 4104 Poole Rd
 City, State Zip: Raleigh, North Carolina 27610
 Contact Name: Marie Parker
 Phone Number: 919-996-3864 Fax Number: _____
 Email Address (if available): Marie.Parker@raleighnc.gov

This page must be completed and uploaded to DemandStar.com with your Submittal.



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Bidder's W-9

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Redmon Group, Inc.	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C: C corporation, S: S corporation, P: Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
5 Address (number, street, and apt. or suite no.) See instructions. 118 N Union St	Requester's name and address (optional) City of Gainesville/Procurement Division
6 City, state, and ZIP code Alexandria, VA 22314-3245	200 E University Avenue, Rm 339 Gainesville, FL 32601
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
5	4		1	6	7	4	4	6	4

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <i>Vernon Redmon</i>	Date ► <i>12/10/2020</i>
------------------	---	--------------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.



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DBE Form

Reports and other correspondence must be submitted to the RTS DBE Coordinator with copies provided to the Procurement Division. Reports shall continue to be submitted quarterly until final payment is issued or until DBE participation is completed.

The successful Proposer shall permit:

- The City of Gainesville to have access to necessary records to examine information as the City of Gainesville deems appropriate for the purpose of investigating and determining compliance with this provision, including, but not limited to, records of expenditures, invoices, and contract between the successful Proposer and other DBE parties entered into during the life of the Contract.
- The authorized representative(s) of the City of Gainesville, the U.S. Department of Transportation, the Comptroller General of the United States, to inspect and audit all data and record of the Contractor relating to its performance under the Disadvantaged Business Enterprise Participation provision of this Contract.
- All data/record(s) pertaining to DBE shall be maintained as stated in Section [insert reference to record keeping requirements for the Project.]

Sanctions for Violations

If at any time the City of Gainesville has reason to believe that the Contractor is in violation of its obligations under this Agreement or has otherwise failed to comply with terms of this Section, the City of Gainesville may, in addition to pursuing any other available legal remedy, commence proceedings, which may include but are not limited to, the following:

- Suspension of any payment or part due the Contractor until such time as the issues concerning the Contractor's compliance are resolved; and
- Termination or cancellation of the Contract, in whole or in part, unless the successful Contractor is able to demonstrate within a reasonable time that it is in compliance with the DBE terms stated herein.

DBE UTILIZATION FORM

The undersigned Proposer has satisfied the requirements of the solicitation in the following manner (please check the appropriate space):

☒ The Proposer is committed to a minimum of 48 % DBE utilization on this contract.

☐ The Proposer (if unable to meet the DBE goal of %) is committed to a minimum of _____ % DBE utilization on this contract and submits documentation demonstrating good faith efforts.

DBE PARTICIPATION SCHEDULE

The Proposer shall complete the following information for all DBE's participating in the contract that comprises the DBE Utilization percent stated in the DBE Utilization Form. The Proposer shall also furnish the name and telephone number of the appropriate contact person should the Authority have any questions in relation to the information furnished herein.

DBE IDENTIFICATION AND INFORMATION FORM

Name and Address	Contact Name and Telephone Number	Participation Percent (Of Total Contract Value)	Description Of Work To Be Performed	Race and Gender of Firm
Redmon Group Inc.	John Redmon, 571-319-0882	48%	Design, Software, Support & Management	Asian, Woman

G. ENERGY CONSERVATION

Refer to 42 U.S.C. 6321 et seq., and 49 C.F.R. part 622, subpart C.

The contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.



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Certification for DBE

Metropolitan Washington
Airports Authority
Aviation Center
Washington, DC 20001-6000



May 4, 2018

MS. VERONICA REDMON
REDMON GROUP, INC.
211 N. UNION STREET, SUITE 350
ALEXANDRIA, VA 22314

Certification Expiration Date: May 4, 2021

Dear MS. REDMON:

We are pleased to inform you that your firm's application for certification as a Local Disadvantaged Business Enterprise (LDBE) with the Metropolitan Washington Airports Authority (Airports Authority) has been approved.

This certification qualifies **REDMON GROUP, INC.** to participate as a LDBE on non-federally funded contracts with the Airports Authority, which require LDBE participation.

If, there is a material change in the firm that may affect LDBE eligibility, you must promptly notify this office in writing. This includes, but is not limited to: ownership, officers, directors, scope of work being performed, daily operations, and affiliations with other businesses or individuals or physical location of the firm. Notification should include supporting documentation. The Airports Authority may commence actions to remove your firm's eligibility if you fail to comply with these requirements or otherwise fail to cooperate with the Airports Authority in any inquiry or investigation.

The Airports Authority reserves the right to review your firm's LDBE certification at any time and you may be required to provide any and all relevant documentation. Failure to cooperate by providing the requested information may lead to de-certification.

If you wish to expand or change your firm's LDBE certification to include NAICS codes not listed on page 2 of this letter, you must send a written request to this office. You may be asked to provide additional information concerning your firm's qualifications to perform work in the areas covered by the requested NAICS codes.

MS. VERONICA REDMON
REDMON GROUP, INC.

Page 2

Please note that for LDBE program purposes, this certification allows **REDMON GROUP, INC.** to be counted toward LDBE participation credit only for those business activities covered under the following North American Industry Classification System (NAICS) Codes:

NAICS Codes and Descriptions

NAICS 512110: MOTION PICTURE AND VIDEO PRODUCTION

NAICS 541511: CUSTOM COMPUTER PROGRAMMING SERVICES

NAICS 541511: WEB (I.E., INTERNET) PAGE DESIGN SERVICES, CUSTOM

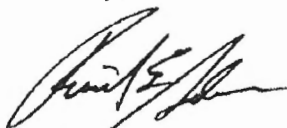
NAICS 541519: OTHER COMPUTER RELATED SERVICES

NAICS 611420: COMPUTER TRAINING

Please apply for recertification 60 days before the expiration date to avoid loss of the certification.

Thank you for your interest in doing business with the Airports Authority. We look forward to your participation as a LDBE in the Airports Authority's contracting programs. If you have any questions, please contact the Department of Supplier Diversity at 703-417-8660.

Sincerely,

A handwritten signature in black ink, appearing to read "Richard Gordon", written over a horizontal line.

Richard Gordon
Manager
Department of Supplier Diversity

RG:js



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Subcontractors

SUBCONTRACTOR/SUBCONSULTANT LIST and BIDDER STATUS

The Proposer shall provide information on ALL prospective subcontractor(s)/subconsultant(s) who submit bids/quotations in support of this solicitation. Use additional sheets as necessary.

IDENTIFY EVERY SUBCONTRACTOR(S)/ SUBCONSULTANT(S)	SCOPE OF WORK TO BE PERFORMED	CERTIFIED D/M/WBE FIRM? (Check all that apply)	PERVIOUS YEAR'S ANNUAL GROSS RECEIPTS	UTILIZING ON THIS PROJECT
NAME: <u>Cohen Construction</u> ADDRESS: <u>PO Box 470819</u> <u>Lake Monroe, FL 32747</u> PHONE: <u>734-649-5200</u> FAX: <u>N/A</u> CONTACT PERSON: <u>Jason Grannis</u>	SCOPE OF WORK: <u>Electrical</u> <u>Installation</u> <u>Yearly On-Site Support</u> AGE OF FIRM: <u>16 years</u>	YES _____ NO: <u>X</u> IF YES, DBE _____ OR MBE _____ OR WBE _____	____ Less than \$500K ____ \$500K-\$2 mil ____ \$2 mil - \$5 mil <u>X</u> more than \$5 mil.	<u>YES</u> or NO
NAME: _____ ADDRESS: _____ PHONE: _____ FAX: _____ CONTACT PERSON: _____	SCOPE OF WORK: _____ _____ _____ AGE OF FIRM: _____	YES _____ NO _____ IF YES, DBE _____ OR MBE _____ OR WBE _____	____ Less than \$500K ____ \$500K-\$2 mil ____ \$2 mil - \$5 mil ____ more than \$5 mil.	YES or NO
NAME: _____ ADDRESS: _____ PHONE: _____ FAX: _____ CONTACT PERSON: _____	SCOPE OF WORK: _____ _____ _____ AGE OF FIRM: _____	YES _____ NO _____ IF YES, DBE _____ OR MBE _____ OR WBE _____	____ Less than \$500K ____ \$500K-\$2 mil ____ \$2 mil - \$5 mil ____ more than \$5 mil.	YES or NO

Check here if use of subcontractor(s)/subconsultant(s) is/are not applicable for this project: ☐

Name of Proposer: Redman Group Inc
Name/Title of person completing this form: John Redman, President
Is Proposer a DBE? ☒ Yes ☐ No If No, is Proposer a M/WBE? ☐ Yes ☐ No
Signature: [Signature] Date: April 29, 2021

This page must be completed and uploaded to DemandStar.com with your Submittal.



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Florida State License

Ron DeSantis, Governor

Halsey Beshears, Secretary



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

COHEN, DANIEL JOSEPH

COHEN CONSTRUCTION INC.

PO BOX 470819

LAKE MONROE FL 32747

LICENSE NUMBER: CGC1524650

EXPIRATION DATE: AUGUST 31, 2022

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.



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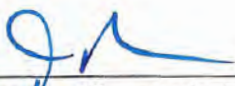
Certification Regarding Lobbying

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.



Signature of Proposer's Authorized Official

John Redman

Name of Proposer's Authorized Official

President

Title of Proposer's Authorized Official

April 29, 2021

Date

This page must be completed and uploaded to DemandStar.com with your Submittal.



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Drug-Free Form

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that


Redman Group Inc

does:

(Name of Bidder)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.



Bidder's Signature

April 29, 2021

Date

In the event of a tie bid, bidders with a Drug Free Workplace Program will be given preference. To be considered for the preference, this document must be completed and uploaded to DemandStar.com with your Submittal.



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RFP Amendments



ADDENDUM NO. 1

Date: April 6, 2021

Bid Due Date: April 29, 2021, 3:00 P.M. (Local Time)

Bid Name: Digital Signage and Content Management Software

Bid Number: RTSX-210030-DS

NOTE: This Addendum has been issued to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

1. The following information was shared with attendees at today's pre-proposal meeting:
 - This is a non-mandatory meeting.
 - The cone of silence (blackout period) began once the bid was released and continues until contract award. No lobbying or discussions can occur between bidder and any representative of the City or GRU, except the designated procurement staff contact; otherwise, your bid will be disqualified.
 - Verbal instruction does not change the terms of the solicitation – changes will only be made via written addenda. Questions/Answers and topics of discussion addressed at this pre-proposal will be available in an addendum for download through DemandStar.
 - Send questions in writing via email only to me. Submit final questions by April 16, 2021.
 - Upload your response in pdf format before the due date and time.
 - Be sure to sign and include all Addenda.
 - Upload response to DemandStar by April 29, 2021, 3pm (local time). The platform does not accept late submittals.

2. Q&A (includes questions received via email before the meeting:

Question1: Will a single, dual-sided unit be sufficient to meet your qualifications for Rosa Parks?

Answer1: Yes.

- Question2: Will it be sufficient for us to quote this one dual-sided unit – and plan for deployment at Location #3 – as depicted on p. 62 of the RFP?
- Answer2:** *Location #3 is our third choice for install if preferred locations #1 or #2 are not viable options.*
- Question3: While there is a “Power Source” depicted in the photo of Location #3 on p. 62, there is no such depiction on p. 60 (Location #1) or on p. 61 (Location #2) – If we are to plan for deployment at either of these locations, where are the electrical sources located?
- Answer3:** *The breaker box is located inside the ticket office at the south end of the transfer station. There are electrical junction boxes under the pavers at preferred locations #1 and #2 which has conduit running to the breaker box in the ticket office. The power source depicted in the picture on p. 62 is the light, which is on a timer.*
- Question4: Do you have a preference for LCD or Epaper monitor?
- Answer4:** *No preference; whichever looks like it will work for us.*
- Question5: Bus maps may show in real time. Will this be a link from a webpage?
- Answer5:** *Yes, we will provide the data, either webpage or API. API, but bus maps not required in new RFP; just arrival and departure information.*
- Question6: How is output of data, HTML?
- Answer6:** *This is related to display of bus map, which is not required in this new RFP.*
- Question7: Wasn't map request removed for this bid?
- Answer7:** *Yes, it has been removed from this bid.*
- Question8: Arrival/Departure data. We will rely on source provided? We will not estimate?
- Answer8:** *Yes, that is correct.*
- Question9: Interactive concepts – from viewer, limited to receiving ADA audio (on/off), stated messages will have audio output to alert people outside with video?
- Answer9:** *We want ADA function and emergency alerts, if possible. ADA functions is a mandatory feature. Emergency alerts and advertising sound, if possible.*
- Question10: Any information from previous two bids available?
- Answer10:** *All relevant Q&A from previous bids were included in this RFP document; refer to the end of the specifications section.*

3. Find attached:


- Prohibition of lobbying in procurement matters
- Pre-Proposal Meeting Registration Report

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 1 by his or her signature below, **and shall attach a copy of this Addendum to its proposal.**

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: Redman Group Inc.

BY: 

DATE: April 29, 2021

CITY OF _____ GAINESVILLE

FINANCIAL SERVICES PROCEDURES MANUAL

41-424 Prohibition of lobbying in procurement matters

Except as expressly set forth in Resolution 060732, Section 10, during the cone of silence (formerly black out period) as defined herein no person may lobby, on behalf of a competing party in a particular procurement process, City Officials or employees except the purchasing division, the purchasing designated staff contact. Violation of this provision shall result in disqualification of the party on whose behalf the lobbying occurred.

Black out period means the period between the issue date which allows for immediate submittals to the City of Gainesville Purchasing Department for an invitation for bid or the request for proposal, or qualifications, or information, or the invitation to negotiate, as applicable, and the time the City Officials and Employee awards the contract.

Lobbying means when any natural person for compensation, seeks to influence the governmental decision making, to encourage the passage, defeat, or modification of any proposal, recommendation or decision by City Officials and Employees, except as authorized by procurement documents.

First Name	Last Name	Email	Registration Time	Approval Status
Tom	Jacob	tjacob@evogence.com	3/12/2021 13:59	approved
DJ	Hammingh	djhammingh@etatransit.com	3/12/2021 16:33	approved
Bob	Parrish	bparrish@bcifl.net	3/15/2021 15:27	approved
Matthew	Parker	mparker@visix.com	3/16/2021 9:43	approved
Nathalie	Ricci	nathalie@buspas.com	3/19/2021 11:30	approved
Christian	Waller	christian.waller@bounteous.com	4/1/2021 14:07	approved
Jon	Day	jd1416@att.com	4/2/2021 16:08	approved
Sandro	Natale	sn921r@att.com	4/2/2021 17:20	approved
Johnna	McQuinn	jmcquinn@cleverdevices.com	4/5/2021 13:39	approved
Dan	Bartolucci	Dbartolucci@redmon.com	4/5/2021 16:35	approved
Kenneth	Cline	kcline@redmon.com	4/5/2021 16:48	approved
John	Redmon	john@redmon.com	4/5/2021 19:55	approved
Steve	Chapman	schapman@redmon.com	4/5/2021 21:09	approved
George	Cone	gccone@alpinesy.com	4/6/2021 7:56	approved
Roy	Darnold	darnoldrt@cityofgainesville.org	4/6/2021 8:56	approved
Sean	Koljonen	sean.koljonen@acquia.com	4/6/2021 9:02	approved



ADDENDUM NO. 2

Date: April 20, 2021

Bid Due Date: April 29, 2021, 3:00 P.M. (Local Time)

Bid Name: Digital Signage and Content Management Software

Bid Number: RTSX-210030-DS

NOTE: This Addendum has been issued to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

1. The question submittal deadline has passed; no additional questions will be answered.
2. Q&A:

Question1: Regarding the API for the bus arrival/departure information: What is the connection to the API? Is there a database such as xml, sql, or does the API output the data as a text file?

Answer1: *The API uses XML or JSON document.*

The BusTime® Developer API is a web service that uses HTTP/1.1 as its application protocol. Each type of call or request that can be made to the API is represented by a unique URL. Requests are made to the API using HTTP GET calls to the appropriate URL. Parameters are encoded in the HTTP GET request by following the URL with a "?" and "argument=value" pairs separated by "&".

A response is returned as a well-formed XML document with a Content-Type of "text/xml", or as a JSON document with a Content-Type of "application/json".

3. Find attached:


- Prohibition of lobbying in procurement matters

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 2 by his or her signature below, **and shall attach a copy of this Addendum to its proposal.**

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 2 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER:

 Redman Group Inc

BY:

DATE:

April 29, 2021

CITY OF _____ GAINESVILLE

FINANCIAL SERVICES PROCEDURES MANUAL

41-424 Prohibition of lobbying in procurement matters

Except as expressly set forth in Resolution 060732, Section 10, during the cone of silence (formerly black out period) as defined herein no person may lobby, on behalf of a competing party in a particular procurement process, City Officials or employees except the purchasing division, the purchasing designated staff contact. Violation of this provision shall result in disqualification of the party on whose behalf the lobbying occurred.

Black out period means the period between the issue date which allows for immediate submittals to the City of Gainesville Purchasing Department for an invitation for bid or the request for proposal, or qualifications, or information, or the invitation to negotiate, as applicable, and the time the City Officials and Employee awards the contract.

Lobbying means when any natural person for compensation, seeks to influence the governmental decision making, to encourage the passage, defeat, or modification of any proposal, recommendation or decision by City Officials and Employees, except as authorized by procurement documents.