

Development Advisors

Milliken

May 23, 2017

Erik Bredfeldt, Director  
City of Gainesville  
200 East University Ave  
Gainesville FL 32601

Dear Mr. Bredfeldt:

SiVance, LLC, a subsidiary of Milliken & Company, is a manufacturer of silane and silicone products and is evaluating a capital expansion opportunity at their facility in Gainesville or three other facilities located in South Carolina. The total investment required for the project would be a minimum of \$10m up to \$30m over 5 years. The new investment in consideration would support new business growth opportunities to serve customers in the marketplace.

In considering this new investment opportunity, the company is evaluating the impact of economic incentives available at each location. Currently, the company resides in Gainesville's Enterprise Zone, however incentives outlined under this program today would not be applicable to a large machinery and equipment investment under the project. Conversely, the alternate locations in South Carolina have mechanisms in place to incentivize new capital investment including Fee In lieu of Taxes (FILOT) which offers a lower assessment percentage and static millage rate up to 30 years. Also, there are several surrounding communities including Columbia and Marion Counties that offer property tax relief for investments. Moreover, Development Advisors has worked in other Florida communities such as Jacksonville/Duval County which have programs in place to assist with large capital investments.

As company leadership evaluates this expansion opportunity, we would ask consideration in support for local economic assistance with property taxes. Understanding the company is already located in an Enterprise Zone and the City is doing a review of incentives available in the Zone, the incentive request would be a 10-year property tax abatement on a sliding scale starting at 100% in Year 1 declining by 10% each year thereafter on the new investment.

We look forward to partnering with the City of Gainesville and Alachua County to support SiVance's growth plans in your community and appreciate your response as it relates to this matter.

With Warm Regards,



Taylor Oswald  
Director, Project Management  
Development Advisors

**Bredfeldt, Erik A.**

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**From:** Gerry Dedenbach <GerryD@chw-inc.com>  
**Sent:** Wednesday, June 07, 2017 12:06 PM  
**To:** Bredfeldt, Erik A.; Eddleton, Forrest K; Beard, Michael T; Meek, Rachel D; Thomas, Tara R  
**Cc:** 'Stephanie Sutton'; Heather Hinson; 'Mary Alford'; 'mariacallen@gmail.com';  
 'jennifer@jlangford.com'; hsimon@drmp.com; jay.brown@jbprogroup.com  
**Subject:** Enterprise Zone Focus Group Notes & Message

Erik,

Thanks for following up with the notes. While the notes reflect items discussed, I feel that they don't bring forward some of the very important home-town experiences that are salient examples of what the Enterprise District can and could do in the future if intentionally and purposefully restructured.

The stories that Jay, Jennifer, and Teresa bring are the most important voice in our community. Creating a coordinated Enterprise Zone (EZ) Program that functions in concert with the Community Redevelopment Agencies (CRA), the newly restructure Department of Doing, and all City Departments should be included. This is the opportunity to refine the EZ Program to best serve all.

The EZ Program can be an important catalyst to preserving Gainesville's intrinsic character, while fostering economic stability through small cap business creation. The EZ Program, the CRA, and Department of Doing have a mission to serve the community and its many residents who desire to keep Gainesville growing in a positive direction.

The Focus Group participants have all brought great input to the table! Please be empowered to refine the program to strengthen our city and the community.

Regards,

**GERRY DEDENBACH, AICP LEED AP** | Vice President

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PLANNING, DESIGN, SURVEYING, ENGINEERING, CONSTRUCTION

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**From:** Bredfeldt, Erik A. [mailto:bredfeldea@cityofgainesville.org]

**Sent:** Wednesday, June 07, 2017 8:56 AM

**To:** 'ssutton@edafl.com'; 'kyle@cheshirecompanies.com'; 'mariacallen@gmail.com'; 'jwshatkin@gmail.com';  
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**Subject:** RE: Enterprise Zone Focus Group