

RE: RFI Project Number: CMGR 220029-DH  
Project Name: Urgent Care Facility in Gainesville, FL  
RESPONDANT: Soultions Consulting, LLC; Debra A. Newell, BS, MS, PhD, CEO  
[danewell10@gmail.com](mailto:danewell10@gmail.com) 352-614-8379  
AREA of Interest: Zip Codes 32609 and 32641  
DATE: January 3, 2022  
Response Date: January 6, 2022 or before via Demandstar  
City of Gainesville Procurement Division  
<https://network.demandstar.com/>

Note: This respondent advocates for the addition of Zip Code 32667 to this plan. This is the Micanopy area which encompasses a large rural area as well as a small town comprised of diverse racial, ethnic and socioeconomic populations with little or no access to health care, dental, mental health, vision care, hearing care, dental care unless employed by the University or other large employer.

**Response content to address:**

1) Equitable access to

healthcare/urgent care facility: needs to be open and in a geographic location reachable by the most vulnerable populations of the county

accessibility – ease of access for differently-abled individuals of all ages; transportation available for those who do not drive, do not have a vehicle, do not have funds to put gasoline in vehicle without the necessity of calling an ambulance

insured and uninsured – citizens not turned away if no insurance, or not sent to the ER is no insurance

job creation and training – hiring individuals from an area close to the facility(ies) has a positive impact on the area, makes economic sense on many levels and creates a sense of community as well as first-hand knowledge concerning potential underlying issues which can make treatment and care more successful

proposed facility location(s) – see description below

co-location of Community Resource Paramedicine Program (2K sf: community health plan, community resources paramedicine program, mobile integrated health plans, r & D, outreach, collaboration and intake.) The requested space would readily be available in the Job Corps Center.

**Proposed Location(s):** Job Corps Center (5301 NE 40<sup>th</sup> Terr. GNV, 32609) facility off Waldo Rd.- accessible by 32609 and 32641 zip codes; with an additional site for the 32667 zip code

1) Former Job Corp facility: available for <\$200K

needs: roof repair, Chapel in center (optional addition); cooking facilities upgraded and supplied

has: space for training, administration, housing, fitness, also co-location of paramedical fire/rescue, preceptor site for all medical, allied health, alternative medicine and the arts, Senior Center/food site. peace corps, ECFMG, missional and rural medicine

Source of income for initial capital outlay is described in the section below.

2) Micanopy (32667): Wildflower Event Center currently for sale at approx. \$200K; might be able to negotiate donation OR possible \$100K price.

Scope of services would be dictated by the size of the facility. The building is located within a mile of the Micanopy Fire/Rescue station.

Exercise, food, training, housing for missions, residents/fellows, global health

Sources of income for initial capital outlay is described in the sections below.

## How the project addresses:

City Strategic Goal 1: Equitable Community through addressing the following Objectives and each of the “value” statements.

### Objectives

3. Have equitable access for all Neighbors to healthcare, mental health services and other neighborhood services
  5. Be a welcoming and inclusive community for all, including our Neighbors from other countries, including the expansion of multi-lingual capacity of Community Builders which enhances City services to our diverse Neighbors
  7. Enhance the access to City services, information, programs, facilities and activity for all Neighbors
- Value
1. Equal access to all
  2. City services delivered in multi languages
  3. Neighbor-focused City services
  4. Confidence and trust in City government

### Community Health Improvement Plan

This project would specifically address Goals 1-5, and the remainder as well at some level perhaps, AND Alachua County CHIP Objectives to meet Alignment goals

### Alachua County Needs Assessment

The proposed scope of project addresses most, and could possibly address almost all of the articulated strategic priorities identified in the 2020 Health Needs Assessment

#### TABLE 21: LIST OF STRATEGIC PRIORITY ISSUES, ALACHUA COUNTY, 2020.

##### Strategic Issue

Access to mental health care

Health disparities (burden of disease higher among specific races, ethnicities, and residents living at various poverty rates)

Access to affordable housing and utilities

Access to employment

Homelessness

Income disparities

Low utilization of preventive healthcare services

Access to healthcare (physical healthcare)

Lack of funding for safety-net providers

Access to health insurance

Access to dental care

Public engagement and representation in policy change

Adequacy of linkage to care services

Access to nutritious food (proximity and affordability)

High rate of STDs

Opioid epidemic and substance misuse

Inappropriate use of healthcare resources

Source: Alachua Strategic Issue Prioritization Meeting, 2020. Prepared by: WellFlorida Council, 2020

### Healthy access & equity

It is reasonable to expect that the City and County would provide appropriate funding mechanisms as seed funds for meeting the health goals and objectives identified. **The proposed project** addresses the needs identified by the population surveyed and reported upon.

Fire Rescue expansion program:

There is certainly space available to support the Fire Rescue program. By utilizing this amazing existing community resource of trained individuals who are already being paid for working in the community, cost of service and services which are not readily available, particularly in the rural areas and less densely populated areas, will be much more cost effective and should reduce inappropriate use of health care resources (in conjunction with the other segments of the proposed project), as well as address some of the R & D, intake, referral and outreach

2) submitting entity and partners; proposed location(s) / proposed scope of medical care / proposed project schedule / explanation of funding mechanisms for initial capital outlay, ongoing funding and facility maintenance/ incentives requested of the city for programs & services facilitating access to health services / license explanation for provision of proposed services.

**Submitting entity:** Soulutions Consulting /Debra A. Newell, BS, MS, PhD

**Proposed Partners/potential partners:**

Santa Fe River Baptist Association

Rotary Clubs of Gainesville/Rotary Foundation

Alachua County Medical Society

Island Doctors

Palms Medical

Simed

Adventist Health

Dragon Rises

Five Elements

Alachua County Health Department

Florida School of Massage

DOJ community services

DOC medicine (close proximity)

Alachua County Christian Pastors Association (ACCPA); pastoral and chaplain services; basic medical training for parishoners

medical student housing/community individuals

ECFMG

Santa Fe College (precepting site for health care professions)

Santa Fe College Construction Apprentice programs

Local construction and roofing contractors, HVAC, plumbing and electrical contractors

Youth Build program – Gainesville

North Central Florida Safety Council

Culinary School

University of Florida

**Proposed Location(s):**

1) Job Corps Center compound with access from both the 32609 and 32641 zip codes via 53<sup>rd</sup> Ave and Waldo Road

5301 NE 40<sup>th</sup> Terr. Gainesville, FL 32609

2) Wildflower Event Center with ease of access and accessibility to the 32667 zip code

201 US 441 Micanopy, FL 32667

Both buildings are accessible for differently-abled individuals, are one level

**Proposed Scope of Care:**

- Primary Care
- Emergent Care
- Pharmacy
- Nutrition Center
- Telemedicine
- Rural Health Center
- Mental Health/Psychiatry
- Maternal and Child Health
- Substance Abuse monitoring?
- Alternative and Holistic Care
- Art, Music, Dance, Writing Therapies
- Dental, Vision, Hearing
- Community Health Workers
- Farmers Market
- Housing Match
- Evaluation and Assessment team
- Health Education
- Respite Care
- Fire Rescue expansion
- Spiritual Care

**Proposed Project Schedule:**

- Select Team
- Determine Facility
- Seek planning Grant (optional)
- Commitment from City/County on funding and incentives
- Seek Grant funding
- Repair and renovation of Facility
- Licenses and occupancy in place
- Supplies and Services contracted
- Staff and Employees hired and trained

If using the City/County current planning documents, it is estimated to take 1 year to have the facility up and running.

**Funding mechanisms:**

There are Rural Health Center funds available. Several opportunities (many with a short window timeline for submitting a request for funding) are viewable at:

<https://www.ruralhealthinfo.org/topics/rural-health-clinics/funding> (accessed 012022)

Initial Outlay – American Rescue Plan Act: COVID Relief Funds

Operations – <https://www.grants.gov/web/grants/search-grants.html> (accessed 01062022)

Opportunity #	Opportunity Title	Agency	Opportunity Status	Posted Date	Close Date
RFA-AG-23-008	Pharmacokinetic and Pharmacodynamic Studies	HHS-NIH11	Posted	01052022	06152022

	of mTOR Inhibitors on Aging-Related Indications				
RFA-MD-22-003	Technologies for Improving Minority Health and Eliminating Health Disparities	HHS-NIH11	Posted	01052022	04042022
HRSA-22-115	Rural Maternity and Obstetrics Management Strategies Program	HHS-HRSA	Posted	01052022	04052022
HRSA-22-121	American Rescue Plan Act – Pediatric Mental Health Care Access – New Area Expansion	HHS-HRSA	Posted	01052022	04052022
HRSA-22-139	Teaching Health Center Graduate Medical Education Program	HHS-HRSA	Forecasted	01032022	
CDC-RFA-IP22-2203	Tracking the burden, distribution, and impact of Post COVID-19 conditions in diverse populations for children, adolescents, and adults (Track PCC)	HHS-CDC-NCIRD	Posted	01052022	03072022
RFA-DA-22-051	HEAL Initiative: HEAL Data2Action Innovation Projects	HHS-NIH11	Posted	01032022	03102022
RFA-DA-22-050	HEAL Initiative: HEAL	HHS-NIH11	Posted	01032022	03252022
RFA-DA-22-034	HEAL Initiative: Planning Grants for Efficacy or Effectiveness Trails of Recovery Support Services.....	HHS-NIH11	Posted	12292021	03102022

**Maintenance:** Maintaining funding for the facility would come through continued grant funding.

**Potential FUNDING SOURCES FOR INDIGENT CARE:**

The Samaritan Health Care under the auspices of Westside Baptist Church, then the Santa Fe River Baptist Association, and now defunct for approximately 2 years, utilized volunteer health care professionals and service professionals to staff and provide services to an underserved and needy population in the greater Gainesville community. This service provided primary care and mental health services as well as referrals to other services. Underwriting by the SFRBA and other faith-based organizations can be one source to provide for the needs of those who cannot pay, or pay via sliding scale. Research also provides mechanisms for covering non-insured individuals.

**Another option would be for the County to tap into the Alachua County Health District low income insurance program.**

**Incentives** requested of the city for programs & services facilitating access to health services:

Community Development Funds

Economic Development Funds

Rural Health Funds

Water and electric

Bus and Medical Transportation van

Tax credits for co-location of safety-net providers/services

Alachua County Health District income-eligible sliding scale insurance

**License** explanation for provision of proposed services

The request by the city also mentioned the expectation of job creation for individuals living in the area. Below is a short list of positions that would be necessary and desirable:

**Positions:**

Project Director and Project Manager

Facilities & Operations

Medical director

NP Supervisor

MA Supervisor

Pharmacy Supervisor

Education Director

Training Director (internship/externship, resident, fellow)

Community outreach director

Missions director/community health workers/health educators

youth education and initiatives director/volunteer coordinator

Population Health researcher(s)

Food Service Director

Arts Director

Peace Corp, etc. Coordinator

IT/EHR

HIPAA

Data Entry Team

Telemedicine Director

Pharmacy Director

Mental Health Coordinator

Dental hygiene coordinator

Vision coordinator

Hearing coordinator

Evaluation and Assessment Director

Telemedicine Director

and staffing to provide care

Respite Care Coordinator

Fire/Rescue Director

Spiritual Care Director

3) Additions and/or exceptions: beyond urgent care include:

Focus on high touch, low tech, holistic care, even in an urgent care setting and supportive services; thus the incorporation of

holistic medicine

artistic therapies

Mental health,

dental care,

primary care ALL HOURS;

vision,

hearing;

spiritual care (on site and perhaps house calls?)

TELEMEDICINE

strategies/services to address continuum of care disparity in E Gnv

There is a dearth of medical care facilities past Main running North and South in Gainesville.

These residents tend to be lower income, a diverse population, work shifts or intermittently, rent or own less than sterling facilities, have less access to nutritional and cost effective foods, lower educational level, less access to transportation/less transportation accessibility, less resources for alternative transportation on a personal level (cannot afford UBER for instance).

Geographic area of Micanopy, FL 32667

TTUHSC Telemedicine Training program and follow up research (for outcomes)

Chaplain Training site; US Chaplains Association (Dept. of Homeland Security)

Community health worker / nurse– retired individuals; drop outs to earn GED through community participation/portfolio; individuals NOT retired who want to work part-time

Nutritional demonstration site DOAgriculture

Community and senior living

dental care

mental health care

art therapy

music therapy

dance therapy

writing therapy

senior food site / school food site

Disaster care/training response

Community gardens/personal garden wisdom and care

Short-term emergent living for those who have been homeless and are dealing with multiple health issues needing continued attention, but not at the level of being in a hospital (e.g., severely malnourished)

**Additional staff positions:**

cooks, chefs

hostesses, hospitality

coaches – health, fitness, career

fitness, personal trainer

aides of all types

maintenance

instructors

cleaning

billing and coding

CE and training can be provided via ZOOM, in-person: North Central Florida Safety Council can provide some; Coursera through UF can provide additional.