



CITY OF
GAINESVILLE
every path starts with passion
FLORIDA

Price Proposal Corresponding to RFP # CAUD140037-DH
External Investigative Review of Gainesville Regional Utilities

May 8, 2014

submitted by:

WINDHAM BRANNON

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Price Proposal

We realize that fees are an important consideration, and we are sensitive to your objective of controlling costs. We will cooperate to minimize your costs consistent with maintaining our standards of quality. As a means of cost control, we expect to leverage our technology expertise as part of our approach. Equally important, we expect to enlist the assistance of your personnel wherever possible.

While fees are not the sole factor in selecting accountants and consultants, you should expect your service providers to deliver value and share your commitment to managing external costs. With regard to fees, our Firm's guiding principles are:

- Provide value for the fees we charge in the form of knowledge sharing, providing relevant feedback and excellent client service;
- Never surprise a client by having them open a bill without our discussing it with them beforehand; and,
- Ensure fairness.

Our fee schedule is subject to revision if unforeseeable circumstances are encountered. In that unlikely event, we will discuss the matter with you before incurring additional costs. Our fee schedule is based on the facts and circumstances made available to us at the time the proposal was developed.

Our estimated fees are outlined on the following pages.

Our estimated hours and fees are as follows:

	Hourly Rate	Estimated Hours
Forensic Investigation		
Lead Partner (McGimsey)	\$380	248
Partner (Sibley)	380	72
Forensics Manager (Ferguson)	275	384
Legal Partner (Maycock)	475	104
Legal Partner (Bowers)	340	88
Business Analysis		
Lead Partner (Harreld)	380	220
Partner SME (Morin)	380	24
Financial Analyst (TBD)	180	60
Institutional Controls		
Partner (Halleran)	380	36
Manager (TBD)	250	96
Associate (TBD)	150	88
Partner SME (Harreld)	380	8
Project Management		
Engagement Partner (McGimsey)	380	46
Senior Manager (TBD)	250	90

Total Estimated Hours	<u>1,564</u>
Total Estimated Hourly Fees (above)	\$503,940
Total Estimated Out-of-Pocket Expenses (next page)	<u>68,050</u>
Total Estimated Fees	<u>\$ 571,990</u>
Not-to-Exceed Fee	<u>\$ 671,990</u>

Our estimated out-of-pocket expenses are as follows:

	Air Fare	Ground Fare	Per Diem
Forensic Investigation			
Lead Partner (McGimsey)	\$3,750	\$1,500	\$9,000
Partner (Sibley JM)	NA	1,500	9,000
Forensics Manager (Ferguson)	3,750	1,500	9,000
Legal Partner (Maycock)	2,250	325	1,950
Legal Partner (Bowers)	2,250	275	1,650
Business Analysis			
Lead Partner (Harreld)	3,250	1,300	9,000
Partner SME (Morin)	750	75	450
Financial Analyst (TBD)	500	200	1,200
Institutional Controls			
Partner (Sibley/Halleran JM)	NA	125	NA
Manager (TBD JM)	NA	300	NA
Associate (TBD JM)	NA	275	NA
Partner SME (Harreld)	Above	Above	Above
Project Management			
Engagement Partner (McGimsey)	Above	Above	Above
Senior Manager (TBD)	1,000	275	1,650
Total Estimated Out-of-Pocket Expenses			<u>\$ 68,050</u>