

## **Patrick J. Keogh**



### **Principal, Highbridge LLC (2018 to Present)**

Manage a family office with two adult children that involves portfolios of stocks, bonds, partnership interests and real estate assets. Real estate developer of restaurants and commercial and health services facilities.

### **President, AMV, LLC (1996 - 2017)**

Provided advisory services to public agencies on asset management, leasing, development, procurement and financing. Awarded GSA schedule contract covering these areas as well as legal services. Advised public owners on asset management matters including the private financing of public development. Expert in the use of the Federal procurement regime to create public-private partnerships.

### **Attorney (1994 - 1995)**

Private practice focused on public-private partnerships, leasing and public development. Advised the National Institutes of Health on the procurement and financing of the \$500 million Clinical Research Center in Bethesda. The CRC project involved the first use of a Request for Qualifications solicitation under the Federal Procurement Regulations.

### **National Performance Review (1992-1993)**

Served on Vice President Gore's Reinventing Government task force. Work focused on redesign of Federal procurement practices and real estate.

### **Program Manager, GSA Public Buildings Service (1988-1992)**

Managed a national program to develop about fifteen million square feet of leased office, courthouse, laboratory and archival facilities. The projects were privately financed and involved the first use of a securitized Federal lease. Among the projects were the Archives II in College Park, MD, the Foley Square Courthouse and Federal Buildings in New York City each of one million square feet, the \$200 million Oakland CA Federal Building, the new \$250 million Atlanta Federal Building, the conversion of the Tacoma WA Union Station into a Federal courthouse, the Miami Criminal Justice Center and a number of other developments.

### **Director, Economic Analysis, GSA (1976-1988)**

Managed a staff of professionals responsible for conducting the first competitive procurements of telecommunications services and systems. Staff also represented the government as a consumer of telecommunications services before Federal and state regulatory commissions.

### **Chairman and Treasurer, GSA #1 Federal Credit Union (1983-1987)**

Led reorganization of bankrupt credit union under special assistance agreement with the National Credit Union Administration.

**Associate Program Manager, Purchase Contracting (1972-1976)**

Managed the procurement and private financing of 70 public buildings projects around the country comprising about ten million square feet.

**Program Analyst and Management Intern (1965-1972)**

Prepared budgets and cost models for public buildings projects. Drafted legislation and justification for reform of public buildings financial management.

**Education**

JD, Georgetown University Law Center, 1971

BS, Manhattan College, 1965

**Professional**

\* Frequent contributor to professional publications and conferences on procurement, financing and public-private partnering matters.

\* Coauthored book on public lease financing practices (1988). Author of “Make Your Family Rich; Why to Replace Retirement Planning with Succession Planning” (2020). Author of the soon to be issued teen investment book entitled “Hey Kid; Wanna Own Great American Companies?”

\* Member of the Virginia Bar.

\* Founding Board member of National Federal Development Association. Contributing editor, The Journal of Government Real Estate.

**Community**

\* Former Trustee and Chairman of the Board of City of Fernandina Beach Police and Firefighters Pension Plan. Certified as a Florida pension trustee.

\* Former Board Member, Nassau County FL Planning and Zoning Board.

\* Former Member, Nassau County Impact Fee and Concurrency Task Force.

\* Founding Director and Treasurer for Amelia Island Film Festival and the Amelia Island Songwriters’ Festival.

\* Former Board Member and Treasurer, Coral Sands Condominium Association.

\* Board Member and Treasurer, River Place Homeowners Association

\* Nassau County Representative, Citizens Advisory Committee, Northeast FL Transportation Planning Organization

\* Founding Board member, Fernandina Beach Waterfront Development Citizens’ Authority, Inc