



RFQ NO. FPUR-180009-GD Statement of Qualifications for Continuing Construction Management Professional Services For Minor Projects

October 23, 2017 | 3:00 PM

**Attention: Gayle Dykeman, Senior Buyer
Purchasing Division
200 East University Avenue, Room 339,
City Hall, Gainesville, FL 32601**



FORESIGHT
CONSTRUCTION GROUP

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October 23, 2017

Attn: Gayle Dykeman, Senior Buyer
Purchasing Division, City of Gainesville



Re: FPUR-180009-GD, Continuing Construction Management Professional Services for Minor Projects

Dear Ms. Dykeman and Members of the Selection Committee:

Planning, designing, constructing and managing all physical facilities for the City of Gainesville is a big task; it's a mission that includes supporting the largest city and county seat of Alachua County, the multi-service, comprehensive utility service, and the City's innovative redevelopment agency.

The City of Gainesville, Gainesville Regional Utilities and the Gainesville Community Redevelopment Agency must deliver their projects within budget and on schedule, while meeting programmatic requirements, supporting the city's sustainability mission, and conforming with all State requirements, codes and ordinances, all while upholding the high-quality standard that the city strives for. Indeed, this can be quite a challenge.

At Foresight Construction Group, we want to partner with you to support this critical mission. Our expert team is well-versed in continuing services contracts; we have held 8 since our inception. We understand the technical requirements of such contracts and have successfully delivered over 550 minor projects under continuing services contracts of all types, complexities and scopes since 2009.

We understand that it takes a dedicated, experienced team to deliver an outstanding construction experience to the City of Gainesville. We also understand that a project's success will be measured by the entire process. We are well-aware that getting it right one time isn't good enough; a successful relationship with you will be achieved through consistent, thorough and systematic planning and execution on every project, every time. Our approach is all about a can-do attitude, ownership mentality, spirit of excellence, and responsiveness – all of the values we strive to implement both internally and externally that serve to uphold our "Culture of Service."

We rely on a dedicated project team to service the contract, so that your project managers and architect/engineering consultants are working with the same faces, all the time. Our model provides efficiencies in the cost estimating, scheduling and actual construction process to make the entire experience easier for your project managers. We offer the attention-to-detail, value and flexibility of a small firm, with the staff experience of a large firm.

As a Gainesville-based construction management firm, we recognize The City of Gainesville, GRU and the CRA's passion to create a vibrant, healthy city that enhances the lives of the citizens. As fellow residents that live, work and play within the City of Gainesville, we have a vested interest in upholding the City's standards for innovation, safety and quality.

Thank you again for your consideration of Foresight Construction Group as the construction partner you can count on. Please find our specific, relevant qualifications enclosed, for your review. We look forward to detailing more specifically how we can leverage best practices from our past experience during the interview phase.

Sincerely,

A handwritten signature in blue ink, appearing to read "Juan M. Segarra", written over a horizontal line.

Juan M. Segarra,
President/CEO

5080 W. Newberry Road, Suite 2A T // 352.335.6352
Gainesville, FL 32607 F // 888.638.4790

jsegarra@foresightcgi.com
WWW.FORESIGHTCGI.COM

A Culture of Service™



Company Information and Certification (CMQS 0)



COMPANY INFORMATION and CERTIFICATION (CMQS 0)

PROJECT NUMBER: FPUR-180009-GD

PROJECT NAME: Continuing Construction Management Services for Minor Projects

FIRM NAME: D&M Construction Group, Inc. d/b/a Foresight Construction Group, Inc.

ADDRESS OF PROPOSED OFFICE IN CHARGE: 5080 W. Newberry Road, Suite 2-A
Gainesville, FL 32607

Telephone & Fax Numbers: T// (352) 335-6352
F// (888) 638-4790

E-Mail Address & Website Address: E-mail: jsegarra@foresightcgi.com
Website: www.foresightcgi.com

Florida Corporate Charter Number: P00000112873

Federal ID Number: 59-3712327

For how many years has your firm been providing construction management services? General contracting? CM -16.5 years; GC-16.5 years

Total billings, past three calendar years (submitting office)? \$39,088,869

Total billings, past three calendar years (company-wide)? \$39,088,869

Notarized signature below certifies the following:

I. Regarding information furnished by the applicant herewith, and as may be provided subsequently (including information presented at interview, if a finalist):

- a) All information of a factual nature is certified to be true and accurate (subject to perjury laws, Chapter 837, Florida Statutes).
- b) All statements of intent or proposed future action (including the assignment of personnel and the provision of services) are commitments that will be honored by the applicant if awarded the contract.
- c) The provision of false information could be cause for my firm's disqualification from applying for other OWNERS of Gainesville work for a period of up to three years.

II. Applicant acknowledges that:

- a) If any information provided by the applicant is found to be, in the opinion of the Selection Committee or the OWNERS, substantially unreliable, this application may be rejected.
- b) The Selection Committee may reject all applicants and may stop the selection process at any time.
- c) The selection of finalists for interview will be made on the basis of information provided herein. Finalists will be ranked based on additional criteria, the interview, and the results of reference checks.
- d) It is understood that this sealed submittal must be received at OWNERS, 200 East University Avenue, Room 339, City Hall, Gainesville, FL 32601 attention Gayle Dykeman, no later than 3:00 PM, October 23, 2017.

Facsimile (FAX) submittals are not acceptable and will not be considered. In addition, proposer must provide one (1) electronic copy of their submittal in PDF format on a CD or USB flash drive. The statement of qualifications shall be clearly labeled: Statement of Qualifications for Continuing Construction Management Services for Minor Projects.

- e) Failure to file a protest within the time prescribed in City of Gainesville Purchasing Procedures shall constitute a waiver of proceedings.
- f) Failure to sign this form will result in disqualification.

- III. The undersigned certifies that he/she is a principal or officer of the firm applying for consideration and is authorized to make the above acknowledgments and certifications for and on behalf of the applicant.
- IV. The undersigned certifies that the Applicant has not been convicted of a public entity crime within the past 36 months, as set forth in Section 287.133, Florida Statutes.

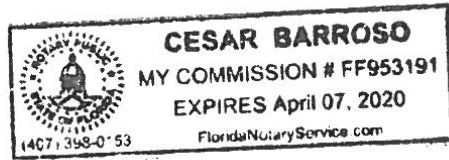
SWORN TO AND SUBSCRIBED TO ME,
A NOTARY PUBLIC, THIS 23rd DAY
OF October, 2017.

FOR AND ON BEHALF OF THE APPLICANT: Juan M. Segarra, President/CEO



BY: Cesar Barroso, Finance Director

(SEAL)





J. WAYNE
REED UNION

2

Personnel Resumes (CMQS 1)

THE FORESIGHT ADVANTAGE

Foresight's team of professionals are well-qualified to execute the City of Gainesville's minor projects. We understand the technical requirements of your contract and have successfully delivered over 550 minor projects for continuing services contracts of all types, complexities and scopes since 2009. Our experience with minor projects has involved innovative LEED design and construction, commissioning, and coordination with multiple permitting agencies, Owners and User groups - all of the same elements we'll see on your projects.

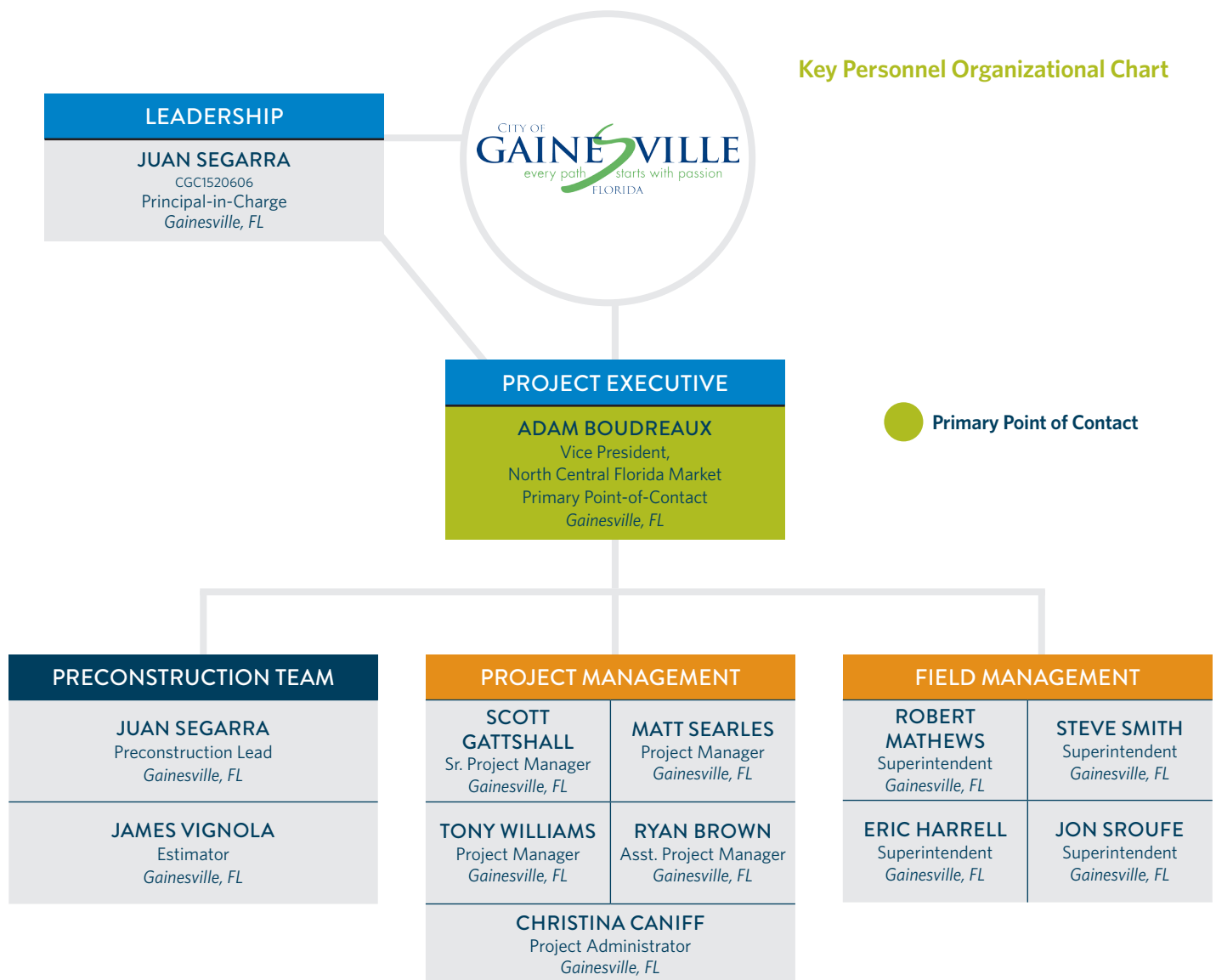
Additionally, one of the advantages of working with Foresight is having direct owner involvement for the entire duration of the contract term.

Juan Segarra, Foresight's owner, will oversee all preconstruction activities and is directly involved in providing project solutions and client relationship management throughout all phases of a project. Juan's careful oversight and authority ensures that the City of Gainesville's expectations are met.

Our organizational chart below outlines our proposed key personnel organization, including lines of reporting and authorities. Our Project Managers and Superintendents are OSHA-certified and have completed the U.S. Army Corps of Engineers' Construction Quality Management for Contractors certification course.

Resumes for all key staff are included on pages 5-9.

Key Personnel Organizational Chart





JUAN SEGARRA

CGC 1520606

**Principal-in-Charge/
Preconstruction Lead**

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (15)

Foresight's Owner, Mr. Juan Segarra, will provide guidance and support to the entire project team. Juan is directly involved in the preconstruction effort, but also provides conflict resolution and client relationship management throughout all phases of the project. He has spent the last eight years working on continuing services contracts and is dedicated to meeting and exceeding the City's expectations.

EDUCATION/CERTIFICATIONS

B.S. in Business Administration, *University of Florida*

Construction Technology, *Santa Fe College*

Florida Certified GC - License #CGC1520606

USACE Construction Quality Management Certified

OSHA 10-Hour Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL)

Aggregate Value-to-Date: \$3,701,143

Marion County Public Schools Continuing Contract for Construction Management Services (Ocala, FL)

Aggregate Value-to-Date: \$1,687,904

U.S. Dept. of Agriculture/Animal and Plant Health Inspection Services (APHIS), Wildlife Services Field Station Modernization, LEED Silver Qualified (Gainesville, FL) Project Value: \$2,668,478

NAVFAC Mayport Fuel Facility 1458 Drainage Oil Water Separator (Mayport, FL)

Project Value: \$925,111

University of Florida Center of Excellence Roof Replacement Building 1383 (Gainesville, FL)

Project Value: \$829,392

University of Florida Frazier Rogers Hall Institute for Global Food Systems Renovation (Gainesville, FL)

Project Value: \$611,622



ADAM BOUDREAUX, PhD

**Vice President, North Central
Florida/Project Executive**

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (15)

Mr. Adam Boudreaux will provide executive oversight for the overall contract. He is involved in the day-to-day operations for all projects performed under this contract and will monitor performance, schedule and expenditures with the project staff. He is directly accountable for client satisfaction.

EDUCATION/CERTIFICATIONS

Doctor of Philosophy (PhD), Leadership & Non-Profit/Public/Organizational Management, *University of Florida*

MBA in Organizational Leadership, *Baker College Center for Graduate Studies*

B.S. in Business Management & Leadership, *University of Phoenix*

A.A.S. in Logistics, Materials, and Supply Chain Management, *Community College of the Air Force*

Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL)

Aggregate Value-to-Date: \$3,701,143

University of Florida, Continuing Minor Projects Annual Contract for General Contractors (Gainesville, FL)

Aggregate Value-to-Date: \$8,623,869

Hillsborough County Public Schools Continuing Contract for Construction Management Services - Northeast Florida (Tampa, FL)

Contract Value: Projects Up To \$2,000,000

University of Florida, IFAS Plant Disease Clinic (Gainesville, FL) LEED Silver

Project Value: \$1,500,000

University of Florida Frazier Rogers Hall Institute for Global Food Systems Renovation (Gainesville, FL)

Project Value: \$611,622

University of Florida, Tigert Hall Student Affairs Interior Renovation (Gainesville, FL)

Project Value: \$481,194

Marion County Public Schools, Cooler/Freezer Replacement (Ocala, FL)

Project Value: \$174,733





JAMES VIGNOLA

LEED AP BD+C
Estimator

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (30)

Mr. James Vignola will serve as the Estimator under the oversight of the Preconstruction Lead. He will help manage all preconstruction activities including estimating, coordination of site visits, subcontractor solicitations, and preparation of bid packages. He will also lead the development of comprehensive estimates at major milestones and value engineering options to maintain budget control. His background as an Architect gives him an intimate understanding of the construction process and makes him a valuable resource for value engineering ideas.

EDUCATION / CERTIFICATIONS

Master of Architecture, *University of Florida*
FL Certified Architect – License #AR0014893
LEED Accredited Professional BD+C,
United States Green Building Council

RELEVANT PROJECT EXPERIENCE

City of Gainesville Public Works, Material Bins at MMF (Gainesville, FL)
Project Value: \$1,400,000

City of Gainesville - Community Redevelopment Agency (CRA), Power District Catalyst Building - GRU Warehouse Renovation (Gainesville, FL)
Project Value: \$1,100,000

City of Gainesville Public Works, Fire Station #5 Renovations and Additions (Gainesville, FL)
Project Value: \$566,072

City of Gainesville - Community Redevelopment Agency (CRA), Southern Charm Kitchen Interior Build-Out (Gainesville, FL)
Project Value: \$400,000

City of Gainesville Public Works, Pole Barn for Payloaders at MMF (Gainesville, FL)
Project Value: \$325,000

City of Gainesville Public Works, Pole Barn and Cement Wash #2 at MMF (Gainesville, FL)
Project Value: \$175,000



SCOTT GATTSHALL

Sr. Project Manager

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (28)

Mr. Scott Gattshall will serve as the Senior Project Manager on this contract. Providing over 28 years of experience in the construction industry, he will be responsible for coordinating and managing the necessary resources throughout the each project, from preconstruction through closeout. He has lived and worked in the Gainesville area for decades, building a network of local subcontractors capable of performing this contract.

EDUCATION/CERTIFICATIONS

B.S. in Building Construction Management,
University of Florida
U.S. Army Corps of Engineers Construction
Quality Management Certification
30-Hour Occupational Safety and Health
Administration (OSHA) Certification
Current First Aid and CPR Training

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL)
Aggregate Value-to-Date: \$3,701,143

Beasley Middle School Renovations (Palatka, FL)
Project Value: \$1,684,000

Palatka High School, Renovation of Administrative Offices and Classrooms (Palatka, FL)
Project Value: \$1,622,000

Mellon Elementary School, Administration/ Media Building Renovation and HVAC Replacement (Palatka, FL)
Project Value: \$1,514,000

Middleton Burney E. S. - Classroom Additions & HVAC Renovations (Crescent City, FL)
Project Value: \$999,400

University of Florida, Tigert Hall Student Affairs Interior Renovation (Gainesville, FL)
Project Value: \$481,194

Gilchrist County Courthouse HVAC Renovation (Trenton, FL)
Project Value: \$237,000





MATT SEARLES

Project Manager

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (19)

Mr. Matt Searles will be an additional Project Manager resource for the City of Gainesville and has extensive experience with continuing services contracts within the public sector. He will ensure that expectations and budgetary guidelines are met or exceeded. Matt manages budget, costs, schedule, risk management, insurance, general work performance and quality, and overall progress against the plan.

EDUCATION/CERTIFICATIONS

B.S. in Building Construction Management,
University of North Florida

U.S. Army Corps of Engineers Construction
Quality Management

Infection Control Risk Assessment (ICRA)
for Healthcare Construction Certification

OSHA 30-Hour Certification

CPR & First Aid Certification

"Your Role in the Green Environment" Training Course
(*National Center for Construction Education and Research*)

RELEVANT PROJECT EXPERIENCE

**University of Florida, Continuing Minor Projects
Annual Contract for Construction Managers
(Gainesville, FL)**

Aggregate Value-to-Date: \$3,701,143

**Marion County Public Schools Continuing
Contract for Construction Management Services
(Ocala, FL)** Aggregate Value-to-Date: \$1,687,904

**U.S. Dept. of Agriculture/Animal and Plant Health
Inspection Services (APHIS), Wildlife Services
Field Station Modernization, *LEED Silver Qualified*
(Gainesville, FL)** Project Value: \$2,668,478

**InTec Facilities Solutions, Interior & Exterior
Renovations (Ocala, FL)**
Project Value: \$935,000

**University of Florida Frazier Rogers Hall Institute for
Global Food Systems Renovation (Gainesville, FL)**
Project Value: \$611,622

**University of Florida, Physical Plant Division
Interior Renovations and Foundation Repairs
(Gainesville, FL)**
Project Value: \$425,727

**University of Florida, Weil Hall Chilled Water Piping
Installation (Gainesville, FL)**
Project Value: \$358,000

**University of Florida, Architecture Bldg Curtainwall
& Balcony Deck Replacement (Gainesville, FL)**
Project Value: \$345,764



TONY WILLIAMS,

LEED GREEN ASSOCIATE Project Manager

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (5)

Mr. Tony William's responsibilities will include coordinating and managing budget, costs, schedule, risk management, insurance, general work performance and quality, and overall progress against the plan. As a LEED Green Associate, Tony is well-versed with LEED processes and how to apply its principals and approach, even to a non-LEED project.

EDUCATION/CERTIFICATIONS

B.S. in Building Construction Management,
University of North Florida

Associate of Art in Building Construction
Palm Beach State College

LEED Green Associate Certification,
United States Green Building Council

Infection Control Risk Assessment (ICRA)
for Healthcare Construction Certification

OSHA 30-Hour Certification

CPR & First Aid Certification

RELEVANT PROJECT EXPERIENCE

**University of Florida, Continuing Minor Projects
Annual Contract for Construction Managers
(Gainesville, FL)**

Aggregate Value-to-Date: \$3,701,143

**University of Florida, Continuing Minor Projects
Annual Contract for General Contractors
(Gainesville, FL)**

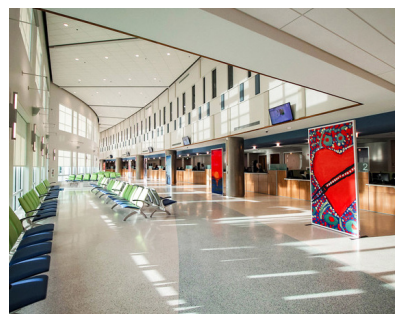
Aggregate Value-to-Date: \$8,623,869

**Marion County Public Schools Continuing
Contract for Construction Management Services
(Ocala, FL)** Aggregate Value-to-Date: \$1,687,904

**University of Florida Center of Excellence Roof
Replacement Building 1383 (Gainesville, FL)**
Project Value: \$829,392

**University of Florida, Tigert Hall Business Affairs
Renovation (Gainesville, FL)**
Project Value: \$244,534

**University of Florida, IBC & IHLC Preservation &
Sitework (Gainesville, FL) *Targeting LEED Gold***
Project Value: \$201,467





RYAN BROWN

Assistant Project Manager

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (3)

As Assistant Project Manager, Mr. Ryan Brown will provide assistance in both the preconstruction and construction phases. He will provide estimating support, including coordination of site visits, subcontractor solicitations and preparation of bid packages. He will also assist the Project Manager with his daily responsibilities, including the administration of all contractual requirements, maintenance of budget and schedule. He will maintain subcontractor agreements, purchase orders, meeting minutes, shop drawing logs and other project documentation.

EDUCATION/CERTIFICATIONS

Associate of Art in Building Construction Technology,
Santa Fe College

Infection Control Risk Assessment (ICRA)
for Healthcare Construction Certification

OSHA 30-Hour Certification

CPR & First Aid Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL)

Aggregate Value-to-Date: \$3,701,143

University of Florida, Continuing Minor Projects Annual Contract for General Contractors (Gainesville, FL)

Aggregate Value-to-Date: \$8,623,869

U.S. Dept. of Agriculture/Animal and Plant Health Inspection Services (APHIS), Wildlife Services Field Station Modernization, LEED Silver Qualified (Gainesville, FL) Project Value: \$2,668,478

University of Florida, Architecture Bldg Curtainwall & Balcony Deck Replacement (Gainesville, FL)

Project Value: \$345,764

University of Florida Chemistry Lab Bldg Lab C309 HVAC Renovations (Gainesville, FL)

Project Value: \$139,577

Shands Medical Plaza IMMP Vitals Renovation (Gainesville, FL)

Project Value: \$119,983

University of Florida, Van Fleet Hall ADA Upgrades (Gainesville, FL) Project Value: \$67,837



CHRISTINA CANIFF

Project Administrator

YEARS OF EXPERIENCE
Industry (22)

CITY OF RESIDENCE
Gainesville, FL

Mrs. Christina Caniff will serve as Project Administrator for this contract. With over 22 years of experience in business operations management and support, she provides the administrative support needed to ensure work is performed per plans and specifications. She will assist with the assembly and management of lien releases, accurate billings, O&M manuals, validation of project invoicing, subcontracts and insurances.

EDUCATION / CERTIFICATIONS

A.A. in French and Spanish,
Tyler Junior College Kansas State University

CPR & First Aid Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL)

Aggregate Value-to-Date: \$3,701,143

University of Florida, Continuing Minor Projects Annual Contract for General Contractors (Gainesville, FL)

Aggregate Value-to-Date: \$8,623,869

Marion County Public Schools Continuing Contract for Construction Management Services (Ocala, FL)

Aggregate Value-to-Date: \$1,687,904

University of Florida, IFAS FSHN Kitchen Renovation (Gainesville, FL)

Project Value: \$600,000

University of Florida, Tigert Hall Student Affairs Interior Renovation (Gainesville, FL)

Project Value: \$481,194

University of Florida, IFAS FSHN Bldg. 475 Brew Equipment & Laboratory Renovations (Gainesville, FL) Project Value: \$180,000





ROBERT MATHEWS

Superintendent

CITY OF RESIDENCE
Starke, FL

YEARS OF EXPERIENCE
Industry (30)

Mr. Mathews will be responsible for managing the daily field and safety operations. He will supervise, coordinate, and monitor all work to exceed your standards for quality. He has extensive experience with minor and major projects throughout North and Central Florida and understands the nuances of working on municipal service projects.

EDUCATION/CERTIFICATIONS
High School Diploma, *Hawthorne High School*
Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification
OSHA 30-Hour/10-Hour Certification
CPR & First Aid Certification
AGC Supervisory Training
Total Quality Management
U.S. Army Corps of Engineers Construction Quality Management Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL) Aggregate Value-to-Date: \$3,701,143

University of Florida, Continuing Minor Projects Annual Contract for General Contractors (Gainesville, FL) Aggregate Value-to-Date: \$8,623,869

Marion County Public Schools Continuing Contract for Construction Management Services (Ocala, FL) Aggregate Value-to-Date: \$1,687,904

U.S. Dept. of Agriculture/Animal and Plant Health Inspection Services (APHIS), Wildlife Services Field Station Modernization, LEED Silver Qualified (Gainesville, FL) Project Value: \$2,668,478

NAVFAC Mayport Fuel Facility 1458 Drainage Oil Water Separator (Mayport, FL) Project Value: \$925,111

Jenkins Middle School Block/Brick, Structural Steel (Palatka, FL) Project Value: \$600,000



STEVE SMITH

Superintendent

CITY OF RESIDENCE
Keystone Heights, FL

YEARS OF EXPERIENCE
Industry (38)

Mr. Smith has been supervising projects on active and occupied spaces for more than a decade. He has earned a stellar reputation for his standard of quality, attention to detail and track record of customer satisfaction. He will supervise, schedule, coordinate and monitor all work to meet your quality standards while ensuring the jobsite is safe, clean and secure.

EDUCATION/CERTIFICATIONS
High School Diploma, *Interlachen High School*
Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification
OSHA 30-Hour Certification
U.S. Army Corps of Engineers Construction Quality Management
OSHA Fall Protection Certification
OSHA Scaffold Building and Inspection Certification
CPR & First Aid Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL) Aggregate Value-to-Date: \$3,701,143

University of Florida, Continuing Minor Projects Annual Contract for General Contractors (Gainesville, FL) Aggregate Value-to-Date: \$8,623,869

University of Florida Frazier Rogers Hall Institute for Global Food Systems Renovation (Gainesville, FL) Project Value: \$611,622

University of Florida Tigert Hall Administration Building Renovations (Gainesville, FL) Project Value: \$209,625

University of Florida English Language Institute Renovation at Matherly Hall (Gainesville, FL) Project Value: \$199,725

University of Florida The Agency Renovation, UF College of Journalism and Communications (Gainesville, FL) Project Value: \$170,303

Shands Medical Plaza IMMP Vitals Renovation (Gainesville, FL) Project Value: \$119,983



ERIC HARRELL

Superintendent

CITY OF RESIDENCE
Gainesville, FL

YEARS OF EXPERIENCE
Industry (25)

Mr. Harrell has been working on continuing services for the past six years and has a knack for getting to the core of customer needs and critical issues. He is a great communicator, with owners, clients and subcontractors alike. He will also be responsible for managing the daily field and safety operations.

EDUCATION/CERTIFICATIONS
Associate of Art in General Studies, *Santa Fe College*
U.S. Army Corps of Engineers Construction Quality Management Certification
Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification
OSHA 30-Hour Certification
CPR & First Aid Certification

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL) Aggregate Value-to-Date: \$3,701,143

Marion County Public Schools Continuing Contract for Construction Management Services (Ocala, FL) Aggregate Value-to-Date: \$1,687,904

Suwannee Correctional Institute Interior & Exterior Annex Renovation (Live Oak, Fla.) Project Value: \$960,000

University of Florida Center of Excellence Roof Replacement Building 1383 (Gainesville, FL) Project Value: \$829,392

University of Florida, Physical Plant Foundation Stabilization and Interior Renovation (Gainesville, FL) Project Value: \$425,727

University of Florida, Architecture Bldg Curtainwall & Balcony Deck Replacement (Gainesville, FL) Project Value: \$345,764



JON SROUFE

Superintendent

CITY OF RESIDENCE
Ocala, FL

YEARS OF EXPERIENCE
Industry (20)

Mr. Sroufe has worked in active and occupied environments for the majority of his career. He knows how to navigate difficult logistical challenges posed by active campus setting and still meet exacting standards for quality and execution. He will manage day-do-day jobsite activities and ensure safety and schedule compliance by all trade contractors.

EDUCATION/CERTIFICATIONS
High School Diploma, *Plantation High School*
OSHA 30-Hour/10-Hour Certification
Infection Control Risk Assessment (ICRA) for Healthcare Construction Certification
U.S. Army Corps of Engineers Construction Quality Management Certification
First Aid, CPR and AED Training

RELEVANT PROJECT EXPERIENCE

University of Florida, Continuing Minor Projects Annual Contract for Construction Managers (Gainesville, FL) Aggregate Value-to-Date: \$3,701,143

Marion County Public Schools Continuing Contract for Construction Management Services (Ocala, FL) Aggregate Value-to-Date: \$1,687,904

Volusia County School District, Freedom Elementary School New Classroom Wing (Deland, FL) Project Value: \$1,900,000

Marion County Public Schools, Osceola Middle School Re-Roof (Ocala, FL) Project Value: \$739,000

Marion County Public Schools, Howard Academy HVAC Upgrades (Ocala, FL) Project Value: \$465,000

Lockheed Martin, Main Plant Window Replacement (Ocala, FL) Project Value: \$271,509



Experience & References (CMQS 2)

3

PROJECT 1 | U.S. DEPARTMENT OF AGRICULTURE/APHIS WILDLIFE SERVICES FIELD STATION MODERNIZATION

NOTE: Complete one 2-page form for each of the 3 “most related” projects – see instructions.

PROJECT INFORMATION

Project # and Title: **AG-32KW-C-14-0005; U.S. Department of Agriculture/APHIS Wildlife Services Field Station Modernization**

Project Location: **Gainesville, FL**

SERVICES PROVIDED (Check all applicable boxes)

☐ CM At-Risk ☐ GC (Low Bid) ☒ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other: Firm Fixed Price

Pre-Construction services provided? **YES** NO

Current Status: **Complete**

Program / Pre-Design Budget: **\$2,000,000**

GMP Proposal (Original): **\$2,395,254**

Construction Start (NTP) Date: **5/28/2015**

Actual Substantial Completion Date: **9/2/2016** (Owner Initiated Scope Increase)

Size of project (gross square feet): **6,100 GSF**

Design Development Budget: **\$2,395,254**

Final Contract Value: **\$ 2,668,478** (Owner Initiated Scope Increase)

Original Substantial Completion Date (at NTP): **3/22/2016**

LEED Certified? **LEED Silver Qualified**

STAFFING INFORMATION (For this project)

Principal: **Juan Segarra**

Project Executive: **Adam Boudreaux**

Project Manager: **Matt Searles**

Project Engineer: **Ryan Brown**

Superintendent: **Robert Mathews**

Other: **Tony Williams, Assistant Project Manager**

Other: **N/A**

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☐ YES ☐ NO

NARRATIVE DESCRIPTION OF PROJECT/FACILITY, INCLUDING SPACE TYPE(S), MAJOR BUILDING COMPONENTS, AND CONSTRUCTION TYPE(S):

This project consisted of the modernization of the existing lab/office building located at the USDA National Wildlife Research Center (NWRC). Foresight designed and constructed a new 1,100-sf Animal Care building and associated parking lot and renovated the existing 5,000-sf office/laboratory building. The new Animal Care building consisted of slab on grade construction, CMU walls and wide flange steel roof framing. The building required an extension of site utilities, including electric and natural gas, plus the infrastructure required of a standalone building. HVAC, electrical and fire protection systems were installed.

Renovations to the existing laboratory/office building included replacement of electrical, mechanical, and fire protection systems; construction of new dedicated electrical and mechanical rooms; replacement of existing bathrooms; and minor ADA modifications. Additionally, an existing garage door providing vehicle access was replaced with a smaller overhead coiling door and a personnel door installed from the loading area. Construction was phased at Owner's request and current building tenants were temporarily relocated. Full commissioning of all MEPF systems was performed. The project was designed and constructed to LEED Silver specifications, although formal LEED certification was not being pursued.

For this project, we had to comply with Federal, GRU, City of Gainesville, Alachua County and OSHA regulations.

EXPLANATION OF RELEVANCE/SIMILARITY TO THE CONTINUING RENOVATION/CONSTRUCTION MINOR PROJECTS (see instructions):

- ✓ Active & Occupied Campus
- ✓ Sustainable Design & Construction (Qualified LEED Silver & Commissioning)
- ✓ Similar Project Value
- ✓ Same Proposed Team Members
- ✓ Permitting Through the City, GRU & SJRWMD



... CMQS Question 2 (Experience & References), continued

OWNER CONTACT INFORMATION

Owner/Client: U.S. Department of Agriculture (USDA) Contact Person or PM: Keith O'Brien
 Address: 4700 River Road, Riverdale, MD 20737
 Phone and Fax: P// (301) 851-2629 F// (301) 734-4846 E-mail Address: keith.m.obrien@aphis.usda.gov

DESIGNER #1 CONTACT INFORMATION

Architect/Eng: Walker Architects, Inc. Contact Person or PM: Joe Walker, AIA, LEED AP+
 Address: 4055 NW 43rd St, Gainesville, FL 32606
 Phone and Fax: P// (352) 672-6448 F// (352) 672-6468 E-mail Address: jwalker@walker-arch.com

DESIGNER #2 CONTACT INFORMATION

Architect/Eng: Affiliated Engineers SE, Inc. Contact Person or PM: Freedlengton Joseph, PE
 Address: 12921 SW 1 Rd #205, Newberry, FL 32669
 Phone and Fax: P// (352) 376-5500 F// (352) 375-3479 E-mail Address: fjoseph@aeieng.com

SUBCONTRACTOR #1 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: Comfort Temp Contact Person or PM: Erik Worthman
 CSI Division/Trade: Division 23 - HVAC Value of Sub-Contract: \$697,125.00
 Address: 7050 NW 23rd Way, Gainesville, FL 32653
 Phone and Fax: P// (352) 376-2366 F// (352) 376-0523 E-mail Address: erik@comforttemp.com

SUBCONTRACTOR #2 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: Circaco Electric, Inc. Contact Person or PM: Paul Davis
 CSI Division/Trade: Division 26 - Electrical Value of Sub-Contract: \$423,926.76
 Address: 306 SW 33rd Avenue, Ocala, FL 34474
 Phone and Fax: P// (352) 629-5976 F// (352) 629-5942 E-mail Address: paul@ciracoelectric.com

SUBCONTRACTOR #3 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: Sunshine Plumbing and Gas, LLC Contact Person or PM: Nate Bazinet
 CSI Division/Trade: Division 22 - Plumbing Value of Sub-Contract: \$126,936.56
 Address: 11745 SW 55th Street, Micanopy, FL 32667
 Phone and Fax: P// (352) 339-5791 F// (352) 372-7773 E-mail Address: nate@sunshineplumbingandgas.com



PROJECT 2 | UNIVERSITY OF FLORIDA ANNUAL MINOR PROJECTS CONSTRUCTION MANAGEMENT SERVICES

NOTE: Complete one 2-page form for each of the 3 “most related” projects – see instructions.

PROJECT INFORMATION

Project # and Title: **UFMP-14; University of Florida – Annual Minor Projects Construction Management Services**

Project Location: **Gainesville, FL**

SERVICES PROVIDED (Check all applicable boxes)

☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other

Pre-Construction services provided? **YES** NO

Current Status: **In Progress**

Program / Pre-Design Budget: **Varies by Project**

GMP Proposal (Original): **Varies by Project**

Construction Start (NTP) Date: **Held Contract Since 2014**

Actual Substantial Completion Date: **Current Term Expires 2020**

Size of project (gross square feet):

Varies by Project

Design Development Budget:

Varies by Project

Final Contract Value: **Cumulative Value to Date \$3.7 Million**

Original Substantial Completion Date (at NTP): **N/A**

LEED Certified?

No

STAFFING INFORMATION (For this project)

Principal: **Juan Segarra**

Project Executive: **Adam Boudreaux**

Project Manager(s): **Matt Searles & Tony Williams**

Project Engineer: **Christina Caniff**

Superintendent(s): **Steve Smith, Eric Harrell, Robert Mathews**

Other: **Jon Sroufe (Superintendent)**

On proposed FPUR-180009-GD team?

☒ YES ☐ NO

On proposed FPUR-180009-GD team?

☒ YES ☐ NO

On proposed FPUR-180009-GD team?

☒ YES ☐ NO

On proposed FPUR-180009-GD team?

☒ YES ☐ NO

On proposed FPUR-180009-GD team?

☒ YES ☐ NO

On proposed FPUR-180009-GD team?

☒ YES ☐ NO

NARRATIVE DESCRIPTION OF FACILITY, INCLUDING SPACE TYPE(S), MAJOR BUILDING COMPONENTS, AND CONSTRUCTION TYPE(S):

Foresight Construction Group was awarded this contract in June 2014. Under this contract, we work with procurement departments within the University including: Planning Design & Construction, Housing, Institute of Food and Agricultural Sciences, University Athletic Association, UF Health, and Facilities Services. Typical projects assigned include new construction, renovation, remodeling, reroofing and other building maintenance, equipment installation, pre-engineered metal buildings, greenhouses, pole barns, asbestos abatement, and fire code corrections. Areas requiring renovation or remodeling typically include animal research or holding areas, research laboratories, classrooms, library and media centers, historic buildings, offices and related functions, outpatient clinics, reception and waiting areas, lobbies and corridors, atriums, courtyards and plazas, modular and pre-engineered buildings, apartments, dormitories, athletic facilities, and associated roadways, sitework, sidewalks, and landscaping. Projects could be located on the University of Florida main campus or at UF and IFAS facilities throughout the State of Florida. The maximum per-project construction cost is \$2,000,000.

EXPLANATION OF RELEVANCE/SIMILARITY TO THE CONTINUING RENOVATION/CONSTRUCTION MINOR PROJECTS (see instructions):

✓ CM Services Provided ✓ Active & Occupied Campus ✓ Local Experience ✓ Same Proposed Team Members

MOST RECENTLY COMPLETED HIGHLIGHTED PROJECT

MP01993; Tigert Hall Business Affairs Renovation (Gainesville, FL)

This project consisted of a 5,267-sf renovation the Business Affairs suite at Tigert Hall. General scope of work consisted of renovations to rooms 203, 203A, 203B, 203C, 203, 210, 211 and the corridor between the main 2nd floor corridor and the entrance to suite 203 and 204. Included ACM abatement of flooring finishes and HVAC duct insulation, selective demolition of existing ceilings, walls, shelving, plumbing and electrical fixtures, new drywall soffits and walls with in-wall insulation, new doors, frames and hardware including an all-glass double entry door, new acoustical ceilings, new paint, new flooring including new LVT and new broadloom carpet, new casework, and new plumbing and electrical fixtures. All work was completed after 5 p.m. during the week, and on weekends to allow the space to remain active and occupied during the day. Abatement was also completed with back-to-back shifts so samples could be couriered to the lab for expedited analysis if desired and the containment removed before staff returned.

Owner: **University of Florida**

Project Manager/Contact: **Marie Brown; (352) 273-4023; mbrown@ufl.edu**

Designer: **STUDIO MJG, LLC; Michael Gilfilen; (352) 226-8061; michael@studiomjg.com**

GMP Proposal Original: **\$213,070** | Final Contract Value: **\$224,534**

NTP Date: **11/16/16**

Original Substantial Completion: **3/3/17** | Actual: **2/24/17**

Major Subcontractors: **ComfortTemp Company (Division 22 – Plumbing / Division 23 – HVAC) \$33,880; Craft Electric, Inc. (Division 26 – Electrical) \$29,115.50; Alachua Environmental Services (Division 2 – Site Remediation) \$22,697**



3 | EXPERIENCE & REFERENCES (CMQS 2)

... CMQS Question 2 (Experience & References), continued

OWNER CONTACT INFORMATION

Owner/Client: University of Florida Contact Person or PM: Harold Barrand
Address: University of Florida Planning, Design & Construction, 245 Gale Lemerand Dr, Gainesville, FL 32611
Phone and Fax: P// (352) 273-4004 F// 352-273-4034 E-mail Address: hbarran@ufl.edu

DESIGNER #1 CONTACT INFORMATION

Architect/Eng: Walker Architects, Inc. Contact Person or PM: Joe Walker, AIA, LEED AP+
Address: 4055 NW 43rd Street, Gainesville, FL 32606
Phone and Fax: P// (352) 672-6448 F// (352) 672-6468 E-mail Address: jwalker@walker-arch.com

DESIGNER #2 CONTACT INFORMATION

Architect/Eng: Fred Vyverberg Architect Contact Person or PM: Fred L. Vyverberg, AIA, LEED AP+
Address: 500 NW 16th Ave #1, Gainesville, FL 32601
Phone and Fax: P// (352) 376-8384 F// (352) 376-6553 E-mail Address: fredvyverberg@bellsouth.net

SUBCONTRACTOR #1 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: ComfortTemp Company Contact Person or PM: Erik Worthman
CSI Division/Trade: Division 23 - HVAC Value of Sub-Contract: \$368,171.00
Address: 7050 NW 23rd Way, Gainesville, FL 32653
Phone and Fax: P// (352) 376-2366 F// (352) 376-0523 E-mail Address: erik@comforttemp.com

SUBCONTRACTOR #2 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: Perry Roofing Contractors Contact Person or PM: Tim Hall
CSI Division/Trade: Division 7 - Roofing Value of Sub-Contract: \$308,193.00
Address: 2505 NW 71st Place, Gainesville, FL 32653
Phone and Fax: P// (800) 487-6637 F// (352) 371-8971 E-mail Address: thall@perryroofing.com

SUBCONTRACTOR #3 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: Craft Electric, Inc. Contact Person or PM: Jimmy Quinn
CSI Division/Trade: Division 26 - Electrical Value of Sub-Contract: \$144,661.00
Address: 2500 NE 18th Terrace, Gainesville, FL 32609
Phone and Fax: P// (352) 380-0317 F// (352) 378-1454 E-mail Address: jquinn@craftelc.com



PROJECT 3 | MAYPORT FUEL FACILITY 1458 DRAINAGE OIL WATER SEPARATOR

NOTE: Complete one 2-page form for each of the 3 “most related” projects – see instructions.

PROJECT INFORMATION

Project # and Title: **N69450-16-C-5641 Mayport Fuel Facility 1458 Drainage Oil Water Separator**

Project Location: **NS Mayport, FL**

SERVICES PROVIDED (Check all applicable boxes)

☐ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☒ Other: Negotiated General Contract

Pre-Construction services provided? YES **NO**

Current Status: **Completed**

Program / Pre-Design Budget: **N/A**

GMP Proposal (Original): **\$943,488**

Construction Start (NTP) Date: **2/10/2017**

Actual Substantial Completion Date: **5/9/2017**

Size of project (gross square feet): **N/A**

Design Development Budget: **\$1,000,000**

Final Contract Value: **\$925,111**

Original Substantial Completion Date (at NTP): **9/17/2017**

LEED Certified? **No**

STAFFING INFORMATION (For this project)

Principal: **Juan Segarra**

Project Executive: **Adam Boudreaux**

Project Manager(s): **Perry Fillingane**

Project Engineer: **Wendy McAnally**

Superintendent: **Robert Mathews**

Other: **N/A**

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☐ YES ☒ NO

On proposed FPUR-180009-GD team? ☐ YES ☒ NO

On proposed FPUR-180009-GD team? ☒ YES ☐ NO

On proposed FPUR-180009-GD team? ☐ YES ☐ NO

NARRATIVE DESCRIPTION OF PROJECT/FACILITY, INCLUDING SPACE TYPE(S), MAJOR BUILDING COMPONENTS, AND CONSTRUCTION TYPE(S):

The project involved restoration of the existing fuel supply facility and construction of a new Oil Water Separator located at Naval Station Mayport, FL.

Our scope of work included performing a GPR survey, excavating approximately 12' for the oil water separator, installation of new oil water separator, demolition of existing structures and piping, demolition of asphalt for new piping, installation and modification of storm water piping, excavation and regrading of two new retention ponds, installation of sod and restoring sight, landscaping, storm water pond, earthwork construction, and trenching. In addition, the project included the major demolition of a 12'x12'x10' cast in place vault in the upstream retaining pond.

For this project, we complied with Federal, Florida Department of Environmental Protection, St. Johns Water Management District, Mayport base and OSHA regulations, and permitting procedures.

This project was completed more than five month ahead of schedule and received a federal CPARS Client Evaluation rating of Very Good. A full copy of this project's Client Evaluation is included in Tab 10, Attachments/Supplements.

EXPLANATION OF RELEVANCE/SIMILARITY TO THE CONTINUING RENOVATION/CONSTRUCTION MINOR PROJECTS (see instructions):

- ✓ **Similar Scope of Work Including Storm Water, Underground Piping, and Infrastructure Improvements**
- ✓ **Similar Project Value**
- ✓ **Same Proposed Team Members**
- ✓ **Permitting through Multiple Agencies**



... CMQS Question 2 (Experience & References), continued

OWNER CONTACT INFORMATION

Owner/Client: Naval Facilities Engineering Command Contact Person or PM: William McGrattan
 Address: NAVFAC Southeast PWD Mayport Building 1966, PO Box 280073 Mayport, FL 32228
 Phone and Fax: P// (904) 270-3166 F// N/A E-mail Address: william.mcgrattan@navy.mil

DESIGNER #1 CONTACT INFORMATION

Architect/Eng: Naval Facilities Engineering Command SE Contact Person or PM: Joseph Williams, P.E.
 Address: PO Box 30, NAS Jacksonville, FL 32212
 Phone and Fax: P// (904) 302-0138 F// N/A E-mail Address: jwilliams@josley.net

DESIGNER #2 CONTACT INFORMATION

Architect/Eng: N/A Contact Person or PM: _____
 Address: _____
 Phone and Fax: _____ E-mail Address: _____

SUBCONTRACTOR #1 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: JB Underground, Inc. Contact Person or PM: Joe Boyd
 CSI Division/Trade: Division 2 – Site Work Value of Sub-Contract: \$242,543.02
 Address: 17053 Oak Hill Road, Hilliard, FL 32046
 Phone and Fax: P// (904) 879-2083 F// N/A E-mail Address: jbu@windstream.net

SUBCONTRACTOR #2 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: Accurate Utility Locating Contact Person or PM: Allen Childs
 CSI Division/Trade: Division 2 – Subsurface Investigation Value of Sub-Contract: \$3,326.40
 Address: 5310 Hidden Gardens Drive Jacksonville, FL 32258
 Phone and Fax: P// (904) 710-0830 F// (904) 262-9670 E-mail Address: allenchilds@aulcjaxfl.com

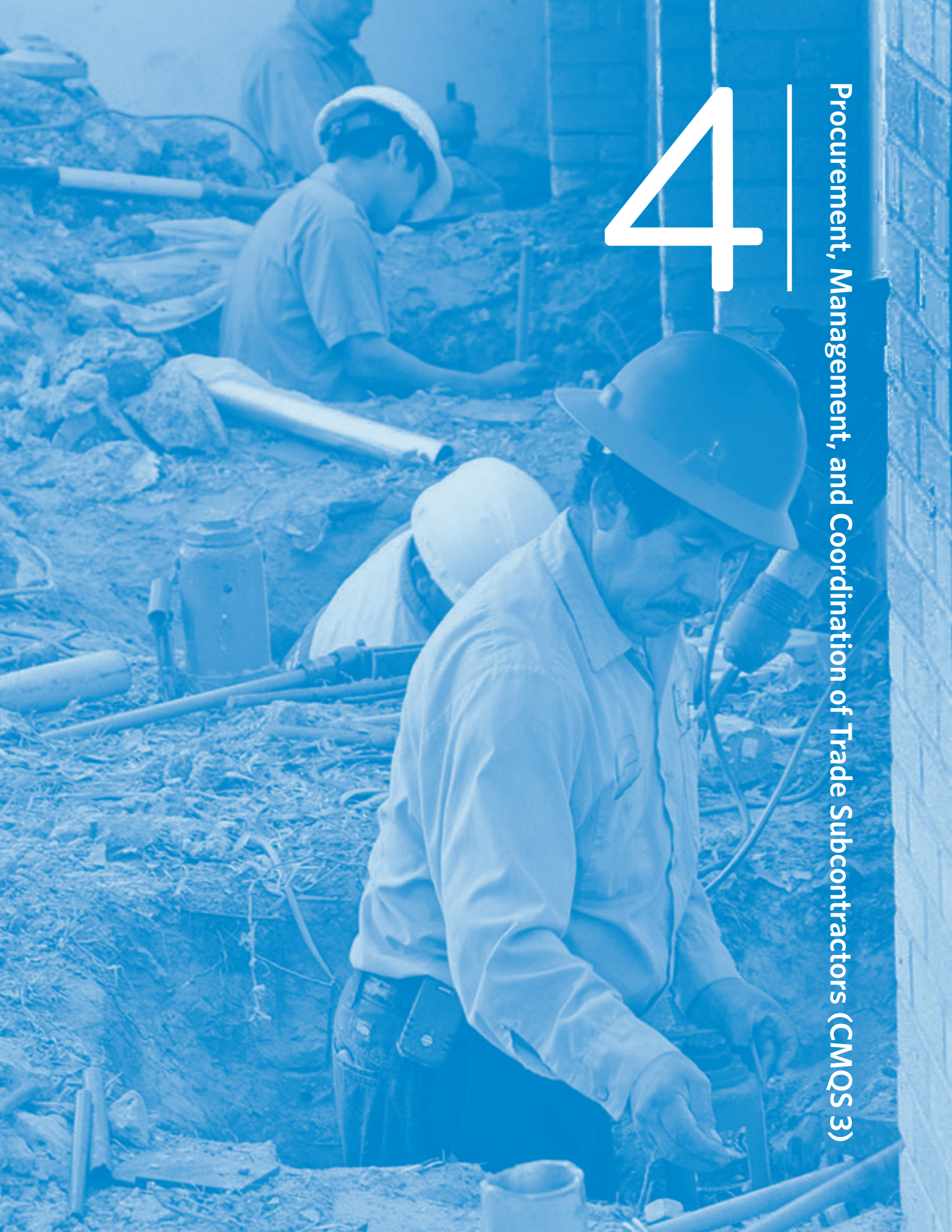
SUBCONTRACTOR #3 INFORMATION *(highest dollar value trade contract on this project)*

Sub-Contractor: N/A Contact Person or PM: _____
 CSI Division/Trade: _____ Value of Sub-Contract: _____
 Address: _____
 Phone and Fax: _____ E-mail Address: _____



Procurement, Management, and Coordination of Trade Subcontractors (CMQS 3)

4



CMQS 3 | PROCUREMENT, MANAGEMENT, AND COORDINATION OF TRADE SUBCONTRACTORS

(a) What means will be used to identify, notify, pre-qualify, and procure sub-contractors for the unique and/or exacting disciplines involved in this project?

Our ability to consistently deliver a quality product to the City of Gainesville is only as strong as the subcontractor relationships we nurture and maintain. At Foresight, we believe in long-term subcontractor relationships characterized by trust, integrity, mentoring and continuous improvement.

We continually seek to broaden our base and establish partnerships with local companies that are aligned with our commitment to excellence. Many of these partnerships are established through our participation in industry trade-shows, events and organizations, including programs initiated by the Builders Association of North Central Florida, the State of Florida Office of Supplier Diversity, the Blue Book Network, the Florida Minority Supplier Diversity Council, the University of Florida's Small Business & Vendor Diversity Relations Division and the City's Office of Equal Opportunity.

We send Invitations to Bid to our pre-qualified list. Those invited bidders will be contacted directly via telephone, e-mail and/or fax to notify them of potential opportunities.

Additionally, we publicly advertise projects through the Gainesville Sun, Florida Administrative Weekly, and other industry websites to generate interest and response from local subs. Foresight is committed to soliciting the entire subcontracting community, including small and minority firms. We will provide opportunities to maximize economic impact to the greater Gainesville area.

All potential subcontractors are pre-qualified in order to mitigate the risk of subcontractor defaults. This pre-qualification process is collaborative between our Finance and Pre-Construction departments and includes a full review of the subcontractor's financials, references, experience, and safety record. Each subcontractor's prequalification status is reviewed and updated annually to ensure they still meet our minimum threshold.

We also have relationships with subcontractors who perform work for us in other geographic markets outside of Gainesville, including Jacksonville, Tampa, Cape Canaveral, and Ocala. We can maximize value, competition and participation on the City's projects by inviting these firms to bid, if needed; however, we utilize local preference scoring through the City to maximize local participation.

At time of procurement, Foresight prepares written scopes of work and a comprehensive checklist of items that must be included in each trade contractor bid package. These detailed scopes of work are incorporated into the contract bid documents and become the basis of the subcontractor's bid. This method of bidding avoids scope gaps as well as overlapping scopes of work between two trades. Pre-bid questions are documented, answered and tracked through addenda.

(b) How will the trade contracts be proactively, rather than reactively, managed?

Successful subcontractor management begins with the selection process. We start by selecting the right-sized trade for the project from the outset. Bid package strategy also plays an important part in subcontractor management. Scope reviews are conducted with the trade contractor to ensure that the complete scope of work and the project requirements are understood.

Once the proper work scopes and subcontractors are determined, Foresight assigns experienced supervisors who can not only manage the day-to-day issues, but who also look down the road to plan for issues and keep the project on track.

Foresight mandates that each subcontractor provide look-head schedules and work plans to establish where they will be working and how they will do it, rather than reacting to the latest issue. Foresight's supervisors use this subcontractor input to help formulate their overall work plan and then hold the subcontractor accountable to their commitments. Prior to starting any new stage of the work, Foresight's supervisors meet with the subcontractors to make sure they have a clear understanding of the work, identify potential pitfalls, and have a Plan B ready in case things do not go as planned.

(c) What specific steps will be taken to ensure communication and to minimize conflicts between trades in the field as well as conflicts between the CM and subcontractors?

Despite our efforts in selecting the right subcontractors for the project, it may be possible that one or more may need additional supervision and help in planning their work. Foresight's supervisors will identify any problem subcontractors early on and devote extra attention to their planning activities; more closely monitor their field work, and be ready to make changes if the subcontractor is not working out.

Communication is the best tool for proactive project management. Foresight supervisors conduct weekly subcontractor meetings (documented with minutes and quickly distributed), coordination meetings, pre-installation meetings, electronic notifications, and other face-to-face or written communication to constantly keep all trade contractors apprised at all times.

**WE DON'T JUST
BUILD BUILDINGS...
WE BUILD RELATIONSHIPS.**

**Competition drives pricing,
and our strong trade network ensures
our team is getting the best price and
quality for the City.**

Cost Estimating & Control (CMQS 4)

5



CMQS 4 | COST ESTIMATING AND CONTROL

(a) Describe the team's approach to, and methods for, cost estimating during the pre-construction phase and cost control during the construction phase.

Cost estimating during the preconstruction phase involves the creation of a conceptual estimate based on the collective information gathered from site visits, meetings with the City, GRU and CRA stakeholders and design team, and a thorough review of the program requirements, basis of design and existing conditions. This conceptual design estimate is developed and controlled by our in-house estimator, in collaboration with the preconstruction director and project team, using Pro-Est construction estimating software. Our estimator uses the RS Means database, our own in-house historical data and experience, and input from potential subcontractors and suppliers to verify units and costs in an effort to ensure the predictability and accuracy of our estimate before design is complete. As design progresses, the accuracy and detail of the estimate increases until Foresight is ready to submit a Guaranteed Maximum Price (GMP) for the project. This process of producing an accurate cost estimate during the preconstruction phase is the foundation of successfully controlling costs during the construction phase.

The next step to controlling costs is to establish clear and precise cost, schedule and scope baselines with each trade contractor during procurement phase. The project manager's engagement and clear communication with the subcontractor base ensures that there are no scope gaps and all have equal understanding as to the expectations of work to be performed.

During the construction phase, Foresight utilizes ComputerEase construction accounting/project management software to manage its budgets, commitments, costs and savings or overruns.

The Project Manager reviews and evaluates subcontracting performance regularly to identify events or activities that may impact the following:

- » Work progress
- » Schedule improvements or delays
(both of which may impact cost and schedule)
- » Potential variances from the specified number of units
- » Development of a recovery plan, if needed to address schedule or cost impacts
- » Requested changes to the technical requirements

Subcontractor and supplier invoices are reviewed thoroughly throughout entire life of project by our superintendent, project manager and project accountant. Any inconsistencies or discrepancies are resolved prior to the approval and payment of any invoice. Detailed cost codes are assigned to track all job costs.

(b) How are cost estimates developed and how dependent are they upon estimates by potential sub-contractors?

The following Figure 4-A illustrates the typical estimating process we follow under a CM delivery method. This process can easily be adjusted based upon the owner's needs and objectives.

Our approach to developing cost estimates is open book and collaborative, working with the owner, the architect, engineers, the Foresight team and its pre-qualified subcontractors to improve the project outcome for all stakeholders. Cost estimating is led by Foresight's skilled, in-house estimators utilizing the ProEst Estimating software, one of the leading applications for construction estimating on the market.

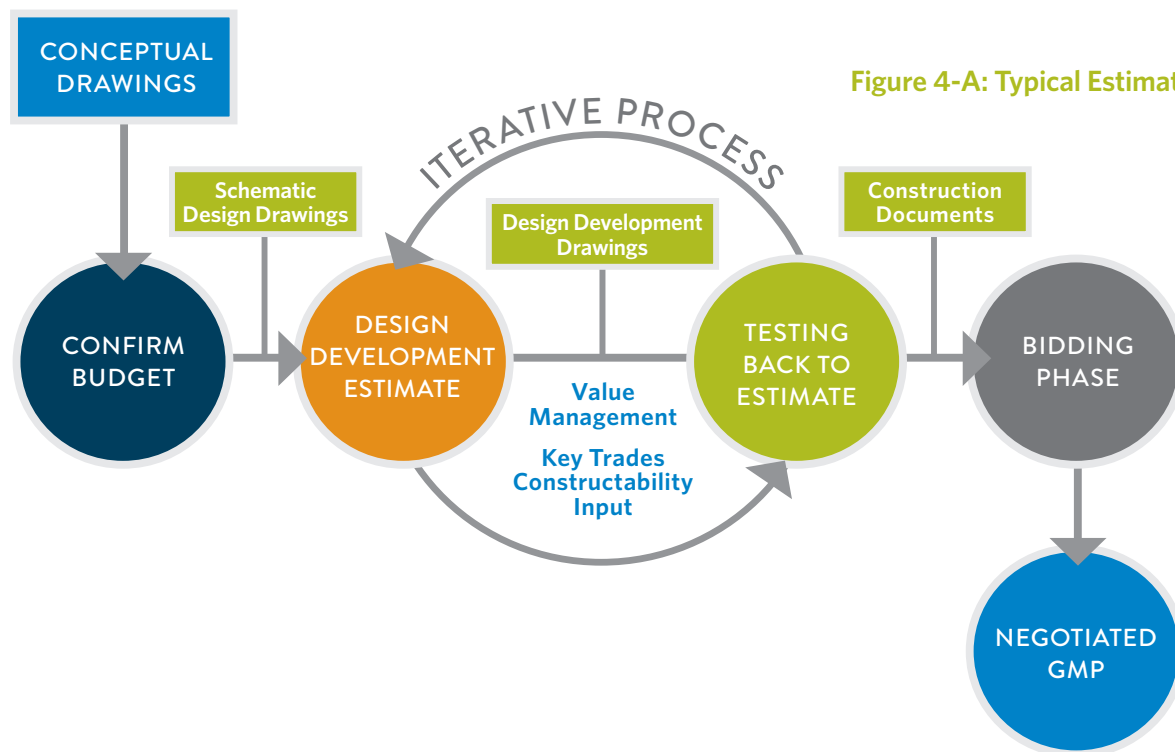


Figure 4-A: Typical Estimating Process

CMQS 4 | COST ESTIMATING AND CONTROL (Continued)

This system allows estimators to draw upon various sources for cost information, including system level benchmarking data, in-house costs database, material cost data and our pricing trends reports. Foresight also uses key potential subcontractors and vendors to check data base units, costs and/or in-house estimates, but we do not rely solely on subcontractor estimates for our estimate preparation in any trade.

In conjunction with our detailed in-house estimate, a series of scope meetings are conducted with the Architect, Engineer, Foresight, and major trade subcontractors to identify design requirements through a "page turn" of the drawings. From these meetings, bid scopes for the major trades are developed, which encompass the design intent including potential scope gaps that may not have been fully developed on the drawings yet. Site visits, to familiarize and identify any potential conflicts, are used in the validation of final scope packages. Bid packages are created for all applicable CSI Divisions. Foresight will also prepare constructability reviews, construction phasing, and material availability to help eliminate change orders, project construction delays and increased project costs during the construction phase. This collaborative process produces value management opportunities which are subsequently incorporated into the final construction documents and competitively bid.

At 50% to 75% design, Foresight will distribute the drawings to the bidders for final pricing and will validate our in-house estimate against the 50% to 75% drawings to establish the Guaranteed Maximum Price (GMP) for the entire project. The GMP is composed of work, overhead, profit, and a contingency (usually 2 - 5%) and incorporates the accepted value management items approved for incorporation into the project. Contingency goes back to the Owner if it is not required for the project.

At Construction Document phase, Foresight will solicit 3-5 bids from a list of pre-qualified subcontractors. Bids are evaluated according to bid scopes prepared during design development to ensure complete scopes are incorporated into the final reconciled GMP.

(c) Provide examples of previous cost estimates. Were they lump sum packages or unit pricing, or a combination of both?

Foresight can provide cost estimates in both lump sum and unit pricing formats.

Under our continuing services contracts with the University of Florida and Hillsborough County Public Schools for construction management services, we typically submit a Gross Maximum Price (GMP) proposal with a lump sum price that is comprised of Cost of the work, Contingency, Staffing cost detailed by staff member and expense category, General Conditions costs, and Overhead and Profit as a fixed percentage.

We also submit a Schedule of Values (SOV) with our GMP package; essentially, a start-to-finish list of work items on a project, broken down into their component parts and with corresponding values. The SOV is organized by anticipated bid package and includes quantities, unit prices and cost extensions.

An SOV is also always required on any contracts completed with the Federal government, with whom we have delivered more than 40 projects for over the past six years.

Additionally, we have held two continuing services contracts, one with the University of Florida and one with Alachua County Board of County Commissioners, that require itemized, unit pricing to back-up the proposed price. The Alachua County Job Order Contract is based on RS Means unit pricing. In past terms, The UF Quick Response Annual Contract for General Contractors contract previously required us to base all proposals off a comprehensive list of approved unit prices, originally submitted by us at time of contract. UF has since departed from that method and now only requires that proposals incorporate unit prices for general conditions, staffing and overhead and profit.

Foresight can accommodate both lump sum and unit price estimating per the City's needs; we keep a historic costs database along with RS Means subscription services to aid in unit pricing exercises.

The following samples include a GMP proposal completed for UF's Tigert Hall Business Affairs Renovation, discussed in Project 2, and the approved cost proposal submitted to the US Naval Facilities Engineering Command for the Mayport Fuel Facility 1458 Drainage Oil Water Separator, discussed in Project 3 of CMQS 2.



WE ARE DEVOTED.

**We always strive to meet the
client's objectives and budget.
Your goals are our goals.**

5 | COST ESTIMATING AND CONTROL (CMQS 4)

GMP Proposal Sample: University of Florida, Tigert Hall Business Affairs Renovation

UF MP # MP01993 Tigert Hall Business Affairs Renovation									
Plans By: Owner									
Specs By: Owner									
Project Manager: Matt Seales									
Status of Estimate: GMP_REV4									
Estimate Prepared By: Matt Seales									
Breakdown of GMP Estimate - UF MP # MP01993 Tigert Hall Business Affairs Renovation, Foresight Construction Group, Inc.									
DIV	DESCRIPTION	Quantity	Units	Labor Unit	Total Labor	Material Unit	Total Material	Subcontract Unit	Total Subcontract
Div 1 General Conditions									
1.01	Reproduction of Documents	1	LS		\$0.00		\$0.00	\$500.00	\$500.00
1.02	Cost Protection	1	MO		\$0.00		\$0.00	\$500.00	\$500.00
1.03	Permits & Fees (by Owner)	1	LS		\$0.00		\$0.00	\$0.00	\$0.00
1.04	Safety & Personal Protection	1	LS		\$0.00	\$150.00	\$150.00	\$0.00	\$0.00
1.05	First Aid	1	LS		\$0.00	\$0.00	\$150.00	\$0.00	\$0.00
1.06	Temp. Storage	1	LS		\$0.00	\$200.00	\$200.00	\$0.00	\$0.00
1.07	Cell Phone - Superintendent	2	MO		\$0.00	\$0.00	\$150.00	\$0.00	\$0.00
1.08	Cell Phone - PM	1	MO		\$0.00	\$0.00	\$80.00	\$0.00	\$0.00
1.09	Vehicle - Superintendent	2	MO		\$0.00	\$0.00	\$400.00	\$1,000.00	\$1,000.00
1.10	RF Badging - overnight	2	EA		\$0.00	\$0.00	\$50.00	\$100.00	\$100.00
1.11	RF Badging - Subcontractors	18	EA		\$0.00	\$0.00	\$50.00	\$50.00	\$50.00
	Sub-Total				\$0.00		\$0.00	\$0.00	\$0.00
	Taxes			48.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
	Total				\$0.00		\$0.00	0.00%	\$0.00
Div 1	Total General Conditions	\$3,883.00	1.87%				\$3,883.00		\$3,883.00
Div 1 Staffing									
1.01	Project Manager	240	Hours		\$42.50	\$11,220.00	\$0.00	\$0.00	\$0.00
1.02	Superintendents (Full time)	480	Hours		\$24.27	\$11,700.00	\$0.00	\$0.00	\$0.00
	Sub-Total					\$22,944.00	\$0.00	0.00%	\$0.00
	Taxes			0.00%		\$0.00	\$0.00	0.00%	\$0.00
	Total					\$22,944.00	\$0.00	0.00%	\$0.00
Div 1	Total Staffing	\$22,944.00	13.98%						
Div 2 Bidding Conditions									
2.01	Activities Worksheet (provide and maintain, 1 commitment)	1	LS		\$0.00	\$0.00	\$13,500.00	\$13,500.00	\$13,500.00
2.02	General Description	1	LS		\$0.00	\$0.00	\$7,000.00	\$7,000.00	\$7,000.00
2.03	Remove Removal	2	Pulls		\$0.00	\$0.00	\$300.00	\$0.00	\$0.00
2.04	Continuous Clean-Up	1	LS		\$2,400.00	\$2,400.00	\$300.00	\$0.00	\$0.00
2.05	Final Clean-Up	1	LS		\$0.00	\$0.00	\$850.00	\$850.00	\$850.00
2.06	Protection of Existing	1	LS		\$800.00	\$800.00	\$1,200.00	\$1,200.00	\$1,200.00
	Sub-Total			0.00%		\$3,000.00	\$850.00	0.00%	\$3,850.00
	Taxes			0.00%		\$0.00	\$0.00	0.00%	\$0.00
	Total					\$3,000.00	\$850.00	0.00%	\$3,850.00
Div 2	Total Bidding Conditions	\$3,850.00	12.48%						
Div 3 Concrete									
3.01	Form	1	LS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Sub-Total				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Taxes			48.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
	Total				\$0.00	\$0.00	\$0.00	0.00%	\$0.00
Div 3	Total Concrete	\$0.00	0.00%						
Div 4 Masonry									
4.01	Form	1	LS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Sub-Total				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Taxes			48.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
	Total				\$0.00	\$0.00	\$0.00	0.00%	\$0.00
Div 4	Total Masonry	\$0.00	0.00%						
Div 5 Steel									
5.01	Form	1	LS		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Sub-Total				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Taxes			48.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
	Total				\$0.00	\$0.00	\$0.00	0.00%	\$0.00
Div 5	Total Steel	\$0.00	0.00%						

GMP Proposal Sample: US Naval Facilities Engineering Command for the Mayport Fuel Facility 1458 Drainage Oil Water Separator

PROPOSAL/ESTIMATE FOR CONTRACT									
CONTRACT TITLE: Mayport Fuel Supply Facility 1458									
DESCRIPTION: Superintendents in site QC and SMO.									
PRIME CONTRACTORS WORK									
1. Direct Materials									
2. Sales Tax on Materials	7.00%	\$	6,093.00						
3. Direct Labor									
4. Insurance, Taxes, and Fringe Benefits	38.00%	\$	30,528.08						
5. Rental Equipment									
6. Sales Tax on Rental Equipment	7.00%	\$	824.60						
7. Equipment Ownership and Operating Expenses									
8. SUBTOTAL									
9. Field Overhead	0.00%	\$	-						
10. SUBTOTAL									
PRIME REMARKS:									
SUB-CONTRACTORS WORK									
11. Direct Materials									
12. Sales Tax on Materials	0.00%	\$	-						
13. Direct Labor									
14. Insurance, Taxes, and Fringe Benefits	0.00%	\$	-						
15. Rental Equipment									
16. Sales Tax on Rental Equipment	0.00%	\$	-						
17. Equipment Ownership and Operating Expenses									
18. SUBTOTAL									
19. Field Overhead	0.00%	\$	-						
20. SUBTOTAL									
21. Home Office Overhead	0.00%	\$	-						
22. Profit	0.00%	\$	-						
23. SUBTOTAL									
PRIME REMARKS:									
SUMMARY									
24. Prime Contractor's Work		\$	163,218.39						
25. Sub-contractor's Work		\$	631,320.00						
26. SUBTOTAL		\$	794,538.39						
27. Prime Overhead on sub-contractor	5.00%	\$	31,566.05						
28. Prime's Home Office Overhead	3.00%	\$	4,886.55						
29. Prime's Profit	7.00%	\$	55,590.45						
30. SUBTOTAL		\$	887,581.44						
31. Prime Contractor's Bond Premium	2.00%	\$	17,811.85						
32. TOTAL COST		\$	905,393.29						
Prime Contractor name:	Foresight Construction								
Name & Title of preparer:	Jed Dean								

Quality Control & Constructability (CMQS 5)

6



CMQS 5 | QUALITY CONTROL AND CONSTRUCTABILITY

(a) Does your staff review design submittals with an eye for errors, discrepancies, conflicts, and other potential change order issues? If so, who specifically does that?

Our entire project team, including Preconstruction team, Project Managers, Superintendents and Project Engineers, conduct a thorough review of design submittals, with the intent of exposing and/or verifying:

- » Compliance with the City of Gainesville's design and construction parameters and standards
- » User's goals
- » Errors/discrepancies
- » Conflicts within existing conditions
- » Budgeting impacts and adjustments to construction
- » Constructability issues
- » Coordination issues
- » Potential conflicts between design disciplines
- » Any other potential change order issue

We utilize Procore, one of the leading cloud-based construction applications, as our main project management tool. Procore offers real-time data and is accessible to the owner, designer and contractor, which helps streamline operations for our construction team in the day-to-day management. Procore tracks submittals, approvals, RFI's, responses, change directives, inspections, and revisions to the drawings, and then notifies all stakeholders of changes made.

Design review comments and Value Engineering ideas put forth during the design submittal review are logged by the project management team into Procore and re-addressed at each consecutive review during the design phase to ensure compliance and closure.

To ensure limited change directives during construction, our team will leverage its experience working on minor projects throughout Gainesville and our knowledge of permitting agency requirements to provide necessary input to the design team to close any gaps prior to formal submittal to the reviewing authorities. We will take an integrated project delivery approach to capitalize on the team's collective knowledge and resources.

Although the entire team is involved in this process, the Project Manager is ultimately responsible and steers the team forward, both internally and externally where subcontractor feedback is needed.

As an added benefit, our Estimator, James Vignola, brings more than 30 years of experience as a Registered Architect and firm owner, but now on the Contractor side, has an intimate understanding of the cost, schedule and constructability impacts that design changes have on a project. He will be a tremendous resource in developing value management opportunities and catching errors and conflicts.

“Foresight Construction did an excellent job on this project. Supervision was excellent on the site with attention to detail for quality construction. Worked well in occupied space under sensitive conditions. Timely response to changes both on the management side and on site. Great job!

Marie Brown, Project Manager & Interior Designer
University of Florida Planning, Design & Construction

”



University of Florida, Tigert Hall Business Affairs Renovation

(b) What means are used to cross-check design submittals against the City design & construction parameters and standards, previous review comments, Value Engineering input, and other direction or feedback?

From conceptual design, to final conformed set of construction documents, to submittals, our team will continuously vet these standards against the design to insure all aspects of the City's requirements are captured. We will lead site walks, conduct site surveys, conduct design and constructability reviews, facilitate coordination reviews with the Building Inspection Department, and life safety reviews with the State Fire Marshall. We will insure the design and budget consider both the general life safety requirements that may or may not be shown on the drawings for temporary ingress, egress and handicapped access as well as those that may need to be captured, including code upgrades to fire protection, fire alarm, building mechanical systems, phasing of work, and wall ratings.

The Procore project management system that we use helps keep this information-gathering and review process organized, efficient and accurate. As comments, value engineering ideas, and other feedback are logged in the system, the entire team, including Owner, Architect and our construction team are alerted real-time. Our team has the most accurate, up-to-date information in front of them at all times to consult with while reviewing design submittals.

To further enhance this process, our team will procure the final conformed set of documents from each respective trade, which will incorporate the final review comments from the reviewing authorities. Our proactive approach insures the best quality control, code compliant and material review possible thereby reducing potential review comments and change orders during construction.

CMQS 5 | QUALITY CONTROL AND CONSTRUCTABILITY *(Continued)**(c) Describe the methods used by the team to maintain quality control during the construction phase.*

We use a structured approach to quality management during construction in order to achieve quality on each project, using the following techniques:

- » Assign highly trained, well-qualified staff with appropriate technical qualifications to each project
- » Daily inspection of job-site to ensure conformance with design and quality of work
- » Require trade contractors to provide mock-ups and/or samples of systems/materials to be used prior to installation to ensure its acceptance
- » Inspect all materials and equipment received to ensure compliance
- » Perform periodic design, records, and field audits to ensure conformance with the City's requirements
- » Quickly implement corrective actions to re-establish conformance and mitigate any impacts that may occur
- » Identify continuous improvement in our approach/process

A variety of documents and certifications are used to support and document the quality control process during project activities. These items will be submitted to the City of Gainesville or maintained by Foresight and available for review, as requested. Documentation will include, as appropriate:

- » Quality Control Plan (QCP) for each project - a derivative of our firm's comprehensive Quality Control Manual
- » Submittal register
- » Daily QCRs
- » Preparatory phase checklists
- » Initial phase checklists and/or minutes
- » Field test reports
- » Testing plan and log
- » All nonconformance and corrective action documents as well as audit documentation
- » Coordination meeting minutes
- » Receipt inspection checklists
- » Material and test results and equipment test, calibration, and maintenance results
- » Punch list and acceptance documentation
- » Approved and disapproved submittals

(d) Briefly describe the firms' existing quality assurance policies & procedures and explain how they're tailored to each project.

Foresight's commitment to quality is codified throughout the company and embedded in each and every project through our Management Team. We maintain a comprehensive QC Manual for all construction activities, which is used as the basis for all projects company wide. Our process for construction quality control was developed in accordance with U.S. Army Corp of Engineers (USACE) contractor quality management requirements.

The manual addresses qualifications, duties and responsibilities for quality control personnel; submittal procedures; testing procedures; procedures for completing rework items; documentation procedures for construction; procedures for performing the Three Phases of Control using a Quality Control checklist; procedures for completion inspections; training standards; and sample logs.

For an individual project under this contract, we would develop an individualized quality control plan that details the specific application for the project. This would include:

- » Information on the assigned Quality Control Manager, along with their qualifications, specific duties and responsibilities
- » A copy of the submittal register
- » A copy of the production report and Quality Control report to be used during the project
- » A testing plan and log for all anticipated tests needed
- » A list of Definable Features of Work (DFOW) specific to the project
- » A written scope of work
- » Copies of the checklist to be used for each of the three phases of control (Preparatory, Initial and Follow-Up)

This project-specific plan will help ensure compliance with plans/specifications, oversee equipment/ materials verification/testing to determine acceptability of equipment/materials, review submittals for compliance, prepare Daily QC Reports, ensure effective record keeping, and enforce corrective actions.

BUILT ON QUALITY.

**They say you get what you pay for.
Our partnership guarantees
quality from the start.**

Scheduling (CMQS 6)

7



CMQS 6 | SCHEDULING

(a) Describe how the team will develop and maintain the construction schedule throughout design and construction. Who develops the schedule during pre-construction? Who develops the schedule that accompanies the GMP proposal? Who is responsible for updating and adhering to the schedule during construction?

Foresight has developed detailed scheduling procedures to ensure the successful sequencing and on-time delivery of all projects. Our proactive approach is based on close collaboration with our staff, design partners, subcontractors and project owners, so all project elements are properly incorporated into the overall program schedule. Our team has an exemplary history of completing projects within or before the scheduled time frames. One key element to this success is schedule management, providing all essential scheduling controls specifically required for the projects.

The initial master schedule will be developed during pre-construction and will incorporate insights from the entire project team, including potential sub-contractors. It is continually updated throughout pre-construction and refined through submission of the GMP proposal. The schedule submitted with the GMP proposal incorporates all site information known to date as well as the planned site logistics and owner provided critical dates. This schedule will be the baseline schedule at construction start and will be updated and adhered to during construction by the Foresight team. The scheduling effort is a collaboration between the Project Manager, Superintendent and Owner using Primavera SureTrak or Microsoft Project construction scheduling software, depending on the needs of the project.

It will be the Project Manager's responsibility to ensure continuity in the master schedule from its inception through final completion of all projects. The schedule will establish the following items as well as durations for the individual construction activities as the project dictates:

- » Major milestone dates
- » Design durations
- » Identification of deliverable and agency submittals
- » Budget and estimate preparations
- » Agency approvals and permitting
- » Procurement timeframes by bid package
- » Hours of construction
- » Detailed construction activities and phasing
- » Commissioning
- » Start-up and close-out activities
- » Owner occupancy and relocation schedules

This detailed schedule becomes the main control document for the duration of the project. Incidental schedules for any discipline or "window" of time can be derived from the master to assist team members in detailed planning control. The project manager and superintendent will provide two-week "look-ahead" schedules to be compared against the master schedule to ensure every stage of construction is on-track. The schedule will be updated monthly or more frequently, at owner's request.

(b) What role, if any, do potential sub-contractors play in developing the schedule? What role, if any, do actual sub-contractors play in refining and maintaining the schedule?

Foresight will work with potential sub-contractors to review and validate the schedule our team has developed, to ensure that the construction durations and sequencing are feasible. Their feedback can also help us determine if there are better, less expensive or faster methods of completing the work. All proposed schedules are reviewed with intended sub-contractors prior to award of contract in order to achieve their "buy-in" to the overall plan.

During construction, we communicate daily with our trade contractors to stay abreast of any issues that could impact the master schedule, such as manpower, resources, material delivery delays, and weather. We require look-ahead schedules from the trades as well to serve this purpose. The Superintendent then works with the Project Manager to incorporate all sub feedback into refining the master schedule as needed.

(c) Given your understanding of the Owner's goals, requirements, and constraints, elaborate on ideas you have for "fast-tracking" the project without sacrificing quality or introducing unreasonable risk.

Foresight has extensive experience with fast-tracked projects that require a condensed schedule. The process of fast-tracking starts with an analysis of the project sequencing and understanding of the owner's goals, requirements and constraints. A detailed critical path schedule is developed, incorporating all key elements and milestones identified. One fast-tracking method is to overlap the construction phase with the design phase. Design would be broken out into sub-phases in order to begin construction before the entire design phase is complete. Another method is through Early Release Packages for long-lead items and equipment. This ensures equipment will be on-site at the start of construction.

The quality of the design and construction process is constantly monitored by the project team to ensure that design decisions build on previous design decisions, and do not cause conflicts that require the revision of completed work efforts.

Foresight's experience working with clients in schedule-sensitive environments has made us aware of the unique scheduling challenges that congested, occupied campuses can pose. We are accustomed to navigating users' schedules and coordinating work for after-hours and holidays to complete projects quickly and transparently. Facilitating the constant flow of communication between all project stakeholders is key to successful quick response project delivery.

PLAN FOR SUCCESS.

You'll always know where we are and what we're doing to ensure your project is delivered on time – and on budget.

Safety, Commissioning and LEED (CMQS 7)

8



CMQS 7 | SAFETY, COMMISSIONING AND LEED

(a) Outline your firm's approach to jobsite safety management, training & education, enforcement and OSHA compliance. Provide proof of your firm's Experience Modification Rate for the past three years.

Delivering a quality project on time, within budget and in a safe manner is our utmost priority. Foresight has established safety procedures that everyone on site must follow in order to ensure the safety of our staff, our subcontractors, and the general public. This includes the application of the Foresight Hazard Communication Program, Medical Surveillance Program, safety training courses and programs, and Health & Safety procedures and policies. At Foresight, safety takes precedence over more expedient yet unsafe operations.

Our Health & Safety Program complies with OSHA, USACE, USEPA, NIOSH, FAR, and DoT requirements, and includes procedures for addressing fall protection, respiratory protection, confined space entry, trenching and excavation safety, electrical safe work practices, lock-out/tag-out procedures, and mitigation of the impacts of hazardous materials, including asbestos, lead-based paint, and mold. Our safety program includes performance objectives, best practices/standard operating procedures, checklists, safety plan templates, hazard communication systems, and safety training.

During the pre-construction phase, the Project Manager and Superintendent work collaboratively to identify risks and analyze potential hazards in order to prepare an Activity Hazard Analysis (AHA). The AHA addresses site specific concerns and actions to protect workers and the public. Based on the AHA, control measures are identified and the framework for the Accident Prevention Plan and Site-Specific Health and Safety Plan (SSHP) are prepared in accordance with OSHA safety requirements. The SSHP describes site conditions, field activities, and hazards associated with performing site-specific activities; it includes information on site control, security, emergency/medical response, personal protective equipment (PPE), recordkeeping, and safework procedures.


Our process also includes:

- » Enforcement/Compliance –The field team, including subcontractors, are required to read and sign the APP/SSHP and compliance is reinforced through daily tailgate meetings and periodic safety audits.
- » Continuous Improvement – Foresight conducts root cause analyses, captures lessons learned, and implements behavior modification to improve safety.
- » Measured Results – Foresight's Experience Modification Rate (EMR) was 0.84 for 2014; 0.83 for 2015; and 0.89 for 2016.

Mandatory safety, health and environmental training requirements for all employees include:

- » Health and Safety Program Orientation (new hires)
- » CPR/First Aid
- » OSHA 10 (every three years for field staff)
- » OSHA 30
- » Fall Protection Training
- » Eight Hour Competent person scaffolding training

2014 Experience Modification Rate (EMR): 0.84



WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: D & M CONSTRUCTION GROUP INC

Risk ID: 091856646

Rating Effective Date: 01/01/2015

Production Date: 11/14/2014

State: FLORIDA

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
FL	.07	11,697	17,814	6,117	0	21,000	2,769	2,769
(A) Wt	(B) (C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.07		11,697	17,814	6,117	0	21,000	831	831


	Primary Losses		Stabilizing Value		Ratable Excess		Totals
Actual	(I)	831	C * (1 - A) + G		(A) * (F)	0	(J)
	(E)		C * (1 - A) + G		(A) * (C)		(K)
Expected		6,117	31,878		819		38,814
	ARAP		FLARAP		SARAP		MAARAP
Factors			1.00				(J) / (K)
							.84

REVISED RATING

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED.

RATING REVISED TO REFLECT APPROVED RATING VALUES

2015 Experience Modification Rate (EMR): 0.83



WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: D & M CONSTRUCTION GROUP INC

Risk ID: 091856646

Rating Effective Date: 01/01/2016

Production Date: 11/13/2015

State: FLORIDA

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
FL	.08	15,494	23,306	7,812	0	21,500	4,295	4,295
(A) Wt	(B) (C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.08	15,494	23,306	7,812	0	21,500	1,289	1,289	


	Primary Losses		Stabilizing Value		Ratable Excess		Totals
Actual	(I)	1,289	C * (1 - A) + G		(A) * (F)	0	(J)
	(E)	7,812	C * (1 - A) + G		(A) * (C)	1,240	(K)
Expected			35,754				44,806
	ARAP		FLARAP		SARAP		MAARAP
							Exp Mod
Factors			1.00				(J) / (K)
							.83

REVISED RATING

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED.

RATING REVISED TO REFLECT APPROVED RATING VALUES

2016 Experience Modification Rate (EMR): 0.89



WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: D & M CONSTRUCTION GROUP INC

Risk ID: 091856646

Rating Effective Date: 01/01/2017

Production Date: 11/04/2016

State: FLORIDA

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
FL	.09	20,191	30,371	10,180	0	21,500	7,438	7,438
FL-A	.09	622	929	307	0	21,500	0	0
(A) Wt	(B) (C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.09	20,813	31,300	10,487	0	21,500	6,370	6,370	

Primary Losses		Stabilizing Value		Ratable Excess		Totals	
(I)	6,370	C * (1 - A) + G		(A) * (F)	0	(J)	46,810
(E)	10,487	C * (1 - A) + G		(A) * (C)	1,873	(K)	52,800
ARAP		FLARAP		SARAP		MAARAP	
						(J) / (K)	
Factors		1.00				.89	

REVISED RATING

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED

REVISED RATING TO INCLUDE UPDATED DATA FOR: FL, POL. #: WC593781427, EFF.: 01/01/2015

CMQS 7 | SAFETY, COMMISSIONING AND LEED (Continued)

(b) Describe the experience of the proposed field staff with building commissioning.

Our team is well-versed in the commissioning process, with experience on minor and major projects. One of our most recent laboratory commissioning exercise was on the USDA APHIS Florida Wildlife Services Field Station Modernization project, discussed in CMQS 2. As the design-builder, we were responsible for hiring an independent Cx consultant to commission the HVAC, Plumbing, Electrical and Controls systems.

During the pre-construction phase, our CxA developed a project-specific Commissioning Plan, provided value engineering support, and provided technical resources to assist our design-build team with resolving any design deficiencies.

During the construction phase, the CxA developed pre-functional Checklists; functional performance test procedures; production of a matrix of all products and equipment that comprised the systems being Commissioned, including governing specification section and location by room number or column lines; leadership of onsite “kickoff” meeting to explain, review, and discuss Commissioning procedures, roles & responsibilities, purposes, etc., plus participation in coordination meetings during construction to further clarify Commissioning procedures; additional field observations visit to document the installation and startup of commissioned systems; development of Cx action items and deficiencies database with photographs, observations and recommendations to manage the resolution of action items resulting from field reports; and modifications of the project-specific Commissioning Plan to reflect changes made to systems and equipment during construction, such as those directed by Requests For Interpretations (RFIs) and supplemental instructions by our design partner.

During the Acceptance phase, our CxA witnessed and provided oversight of the Functional Performance Test and documentation or resulting deficiencies and action items. They produced and distributed the Commissioning Report at successful completion of functional testing.

To achieve a successful LEED certification on any of the City of Gainesville’s minor projects, a CxA needs to get involved early and be proactive in supporting the design and construction team with this effort. Ideally, a CxA should be selected and in place by the time the design team begins evaluating schematic design options. Just like our previous experience, implementation is controlled by a defined Commissioning Plan outlining systems to be verified and assigning responsible participants. Throughout the course of project delivery, our team includes the CxA in design reviews, RFIs and Submittals to keep them current on contract documents and potential changes in the design and construction process. As systems are installed, our field staff reviews pre-functional checklists to ensure all items are addressed, with information provided in a timely manner for systems testing.

Our team participates in peer reviews and we process submittals in a professional and responsive manner. We develop in-house comment/response spreadsheets to track all Engineer-CxA document review periods including design documents, product data, shop drawings, and progress energy models. This effort promotes integrated team involvement to meet the Owner’s Project Requirements, fully understand the basis of design systems, and provide sustainable design solutions.

(c) LEED or equivalent accreditation is preferred; enclose copies of proposed staff’s LEED similar accreditation(s) and describe the experience of the proposed project management staff with sustainable construction and LEED certification efforts.

Our approach to sustainable design and construction is integral to every project and focuses on evaluation of a series of energy conservation and architectural responses. This approach to building performance is related to a comprehensive set of sustainable concepts addressing not only energy issues, but also indoor environmental quality issues, water use both inside and outside, the environmental impacts of construction materials, and environmental construction management practices. A collaborative work effort between Foresight and the selected Architect will ensure concepts developed in the design process and during construction are consistent with the client’s goals and operating philosophies.

Several members of Foresight’s proposed team have experience with LEED certification and sustainable design and construction efforts. Below is a list of LEED projects our team has completed:

ADAM BOUDREAUX, PROJECT EXECUTIVE

PROJECT NAME	LEED CERTIFIED
University of Florida, IFAS Tropical Research & Education Center Laboratory	LEED Silver
University of Florida, IFAS Plant Disease Clinic	LEED Silver
University of Florida, Straughn IFAS Professional Development Center	LEED Gold
University of Florida, ESCO Building Efficiency Project	LEED-certified Existing Building (EB)
University of Florida, IFAS Ft. Pierce Teaching Lab Addition	LEED Silver

MATT SEARLES, ESTIMATOR/PROJECT MANAGER

PROJECT NAME	LEED CERTIFIED
USDA APHIS Florida Wildlife Services Field Station Modernization	LEED Silver Qualified

TONY WILLIAMS, PROJECT MANAGER

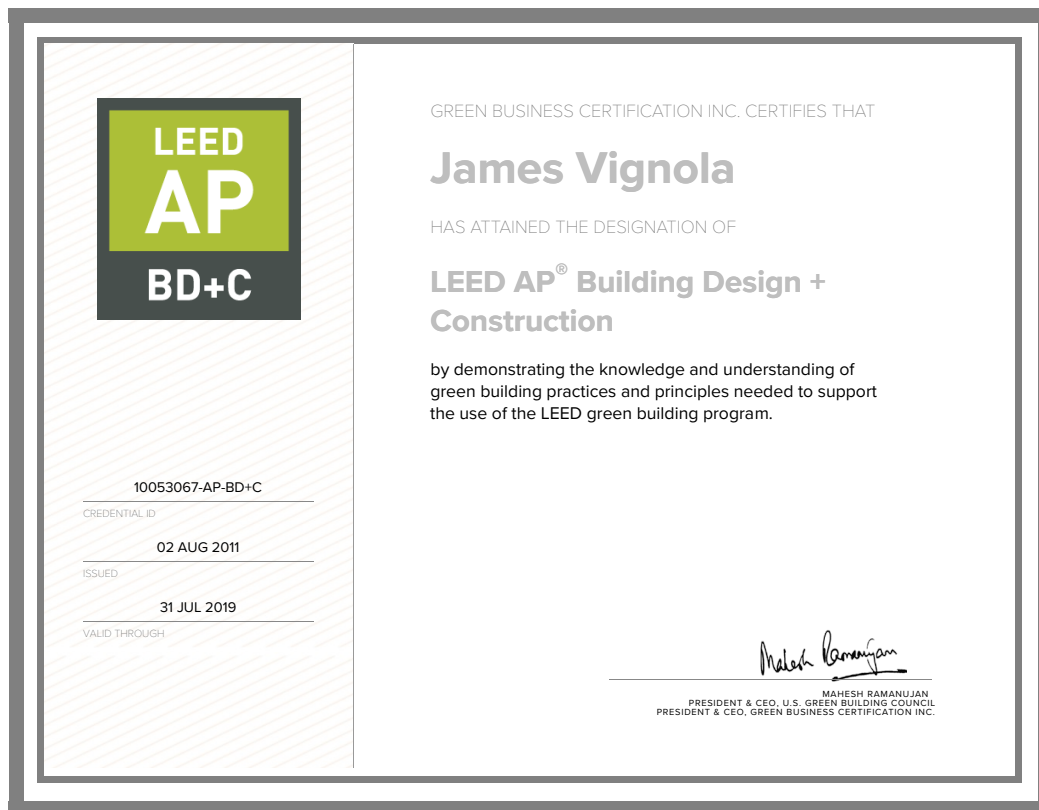
PROJECT NAME	LEED CERTIFIED
USDA APHIS Florida Wildlife Services Field Station Modernization	LEED Silver Qualified
Broward County Aviation Department Maintenance Facility	LEED Silver

ROBERT MATHEWS, SUPERINTENDENT

PROJECT NAME	LEED CERTIFIED
USDA APHIS Florida Wildlife Services Field Station Modernization	LEED Silver Qualified

A copy of James Vignola and Tony Williams’ LEED accreditation can be found on the following page.

James Vignola's LEED Certification



Tony Williams' LEED Certification



An aerial photograph of a city, likely St. Louis, with a blue color overlay. The image shows a mix of urban buildings, including a prominent tall building in the foreground, and surrounding greenery. A large white number '9' is positioned in the upper right quadrant, and a vertical white line is to its right.

Joint Venture Information (CMQS 8)

Not Applicable

10



State of Florida Department of State
Certificate of Status

**State of Florida
Department of State**

I certify from the records of this office that D & M CONSTRUCTION GROUP, INC. is a corporation organized under the laws of the State of Florida, filed on December 4, 2000.

The document number of this corporation is P00000112873.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on January 5, 2017, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fifth day of January, 2017*



Ken Detjen
Secretary of State

Tracking Number: CC9749887948

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Letter of Intent from Surety Company
\$12 Million Single / \$45 Million Aggregate



September 25, 2017

**RE: D & M CONSTRUCTION GROUP, INC.
d/b/a FORESIGHT CONSTRUCTION GROUP, INC.**

To Whom It May Concern:

This is to advise you that our office provides Bid, Performance, and Payment Bonds for D & M Construction Group, Inc. d/b/a Foresight Construction Group, Inc. Their surety is Travelers Casualty and Surety Company of America, which carries an A.M. Best Rating of A++ XV and listed in the Department of the Treasury's Federal Register.

Based upon normal and standard underwriting criteria at the time of the request, we should be in a position to provide Performance and Payment Bonds for projects in the \$12,000,000 single size range and \$45,000,000 in the aggregate. These amounts should not be construed as a limit but rather a guide to handle their day-to-day needs. We obviously reserve the right to review all contractual documents, bond forms, and obtain satisfactory evidence of funding prior to final commitment to issue any bonds.

D & M Construction Group, Inc. d/b/a Foresight Construction Group, Inc. is a fine contractor and we hold them in the utmost highest regard. Over the years, we have provided numerous bonds, all of which have been completed to great satisfaction. Obviously, we feel extremely confident in our contractor and encourage you to offer them an opportunity to execute any upcoming projects.

This letter is not an assumption of liability, nor is it a bid or performance & payment bond. It is issued only as a bonding reference requested by our respected client. If you should have any questions, please do not hesitate to give me a call.

Sincerely,

Warren M. Alter
Warren M. Alter,
Resident Agent

5979 N.W. 151st Street • Suite 202 • Miami Lakes, Florida 33014
Phone: 305-517-3803 • Fax: 305-328-4838

General Contracting License | CGC 1520606 | Expires 8-31-2018

RICK SCOTT, GOVERNOR		KEN LAWSON, SECRETARY	
STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD			
LICENSE NUMBER CGC1520606			
The GENERAL CONTRACTOR Named below IS CERTIFIED Under the provisions of Chapter 489 FS. Expiration date: AUG 31, 2018			
SEGARRA-ROVIRA, JUAN M FORESIGHT CONSTRUCTION GROUP INC 5080 W NEWBERRY RD SUITE 2-A GAINESVILLE FL 32607			
ISSUED: 09/06/2016	DISPLAY AS REQUIRED BY LAW	SEQ # L1609060000517	

MBE Certification

State of Florida

Minority Business Certification

D&M Construction Group, Inc.

Is certified under the provisions of
287 and 295.187, Florida Statutes, for a period from:

06/30/2017 to 06/30/2019


 Erin Rock, Secretary
 Florida Department of Management Services


 Office of Supplier Diversity • 4050 Esplanade Way, Suite 380 • Tallahassee, FL 32399 • 850-487-0915 • www.dms.myflorida.com/osd

Proof of Insurance

ACORD D&MCONS-01 OJHAAB

CERTIFICATE OF LIABILITY INSURANCE DATE (MM/DD/YYYY)
12/27/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Willis of Florida, Inc. 100 25 Century Blvd P.O. Box 305191 Nashville, TN 37230-5191	CONTACT Willis Towers Watson Certificate Center NAME PHONE (AC No. Ext): (877) 945-7378 FAX (AC No.): (888) 467-2378 E-MAIL: certificates@willis.com
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INSURED D & M Construction Group Inc dba Foresight Construction Group, Inc. 5080 Newberry Road, Suite 2A Gainesville, FL 32607	INSURER A: Westfield Insurance Company 24112 INSURER B: American Builders Insurance Company 11240 INSURER C: Illinois Union Insurance Company 27360 INSURER D: INSURER E: INSURER F:
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COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

TYPE OF INSURANCE	ACORD FORM NO. (10/01)	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIED PER POLICY <input checked="" type="checkbox"/> WHICH <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:		TRA4232644	01/01/2017	01/01/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (EA occurrence) \$ 500,000 MED EXP (Any one person) \$ 1,000 PERSONAL & ADJ INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> SCHEDULED <input checked="" type="checkbox"/> OWNED ONLY <input type="checkbox"/> NON-OWNED <input checked="" type="checkbox"/> HIRED ONLY <input type="checkbox"/> OTHER:		TRA4232644	01/01/2017	01/01/2018	COMBINED SINGLE LIMIT (EA accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS MADE DED: RETENTION \$		TRA4232644	01/01/2017	01/01/2018	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
B WORKERS COMPENSATION AND EMPLOYERS LIABILITY ANY PROPRIETARY PARTNERS EXECUTIVE OFFICER/OWNER EXCLUDED? YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> IF YES, LIST DATE OF OPERATION BELOW	Y/N N/A	WCV-0208341-01	01/01/2017	01/01/2018	<input checked="" type="checkbox"/> PER <input type="checkbox"/> STATUTE <input type="checkbox"/> OTHER ALL BODILY INJURY (Per person) \$ 1,000,000 ALL DISEASE - EA EMPLOYEE \$ 1,000,000 ALL DISEASE - POLICY LIMIT \$ 1,000,000
C Prof/Prof Liability		CEO G27844054 001	01/01/2016	01/01/2018	Ded: \$15,000/Limit: 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER
 Proof of Insurance

CANCELLATION
 SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
 AUTHORIZED REPRESENTATIVE

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Client Evaluation - Mayport Fuel Facility 1458 Drainage Oil Water Separator

9/19/2017

CPARS/FAPIIS

FOR OFFICIAL USE ONLY / SOURCE SELECTION INFORMATION - SEE FAR 2.101, 3.104, AND 42.1503

CONTRACTOR PERFORMANCE ASSESSMENT REPORT (CPAR)

INCOMPLETE-RATED

Construction**Name/Address of Contractor:**

Company Name: D & M CONSTRUCTION GROUP, INC.

Division Name: FORESIGHT CONSTRUCTION GROUP

Street Address: 5080 W NEWBERRY RD STE 2A

City: GAINESVILLE

State/Province: FL Zip Code: 326072251

Country: USA

CAGE Code: 61LD7

DUNS Number: 799860932

PSC: Z2NA NAICS Code: 236220

Evaluation Type: Final**Contract Percent Complete:** 100**Period of Performance Being Assessed:** 09/27/2016 - 05/09/2017**Contract Number:** N6945016C5641 **Business Sector & Sub-Sector:** Construction**Contracting Office:** NAVFAC SOUTHEAST **Contracting Officer:** WILLIAM MCGRATTAN **Phone Number:** 904-270-3166**Location of Work:**

Naval Station Mayport FL, DLA Fuel Facility B-1458

Award Date: 09/27/2016 **Effective Date:** 09/27/2016**Completion Date:** 09/17/2017 **Estimated/Actual Completion Date:** 05/09/2017**Total Dollar Value:** \$925,111 **Current Contract Dollar Value:** \$925,111**Complexity:** Low **Termination Type:** None**Competition Type:** Not Available for Competition **Contract Type:** Firm Fixed Price**Key Subcontractors and Effort Performed:****DUNS:****Effort:**

JBU - Utilities Subcontractor - install OWS and Structures

DUNS:**Effort:**

Foresight Construction Group - Site Work Subsidiary of D&M - counted as self perform

DUNS:**Effort:****Project Number:** 1173318**Project Title:**

Facility 1458, Drainage and OWS, NS Mayport, Jacksonville FL

Contract Effort Description:

Contract consisted of construction of two new retention ponds with installation of connecting high density polypropylene pipes and precast concrete intake and outfall structures. Install new precast oil water separator with separating plastic media sheets. One major Modification was demolition of an unknown 12'x12'x10' cast in place vault in the upstream retaining pond.

Small Business Subcontracting:

Does this contract include a subcontracting plan? No

Date of last Individual Subcontracting Report (ISR) / Summary Subcontracting Report (SSR): N/A

Evaluation Areas**Past Rating****Rating**

Quality:

N/A

Very Good

https://cpars.cpars.gov/cpars/app/appviewevaluation_input.action?id=2463292&requestType=P

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9/19/2017

CPARS/FAPIIS

Schedule:	N/A	Very Good
Cost Control:	N/A	Very Good
Management:	N/A	Very Good
Small Business Subcontracting:	N/A	N/A
Regulatory Compliance:	N/A	Very Good
Other Areas:		
(1) SAFETY:		Satisfactory
(2) :		N/A
(3) :		N/A

Variance (Contract to Date):

Current Cost Variance (%): 1.8 Variance at Completion (%): 1.8

Current Schedule Variance (%): 0

Assessing Official Comments:

QUALITY: D&M/Foresight's PM Perry Fillingane and site Supt/QC/SSHO Bob Matthews are both very experienced and ensured quality was met. There were two excellent proposed variations that were approved by Contracting Officer that allowed job to finish early; HDPP pipe replace RCP and aluminum replaced steel OWS hatch. HDPP pipe allowed placement to be made below interferences and made placement much faster and availability of aluminum hatch saved 4 week fabrication. Overall Contractor executed his 3 phase quality control and supervised the subs very well.

SCHEDULE: This contract finished 60+/- days early. Contractor overcame two situations that could have caused substantial delays. The first was the pipe run Structure A to Structure C ran into two underground fuel pipe on that alignment. To get under both of the pipes the contractor proposed high density polypropylene pipes. HDPP has a smaller outer diameter and this cleared the first pipe and then with a slight alignment change we cleared the seconds pipe. The second probable delay was when we found an unknown abandoned 12'x12'x10' CIP vault. The PM Mr. Fillingane prepared a detailed reasonable proposal to remove and dispose of the vault and brought out large track hoe hammer to the site so as soon as mod funding allowed execution, D&M had the vault demolished and disposed of. There was one other item that helped bring this project in early, original delivery time for the OWS precast cover with a steel cover would have been 4-6 weeks fabrication time. By switching to an Aluminum Cover that the precast plant had on hand it allowed earlier finish. DM did a great job on the scheduling, maintaining progress and minimizing delays.

COST CONTROL: Mr. Fillingane and Mr. Matthews brought this job in with minimal cost growth. Contractor just went ahead and did some minor field adjustments without submitting as changes. The only cost change was a \$16,700 mod to demolish and dispose of a 12'x12'x10' cast in place vault.

MANAGEMENT: Successful projects are highly dependent on the management team that was in charge. Wendy McNalley (Home office Admin) , Perry Fillingane (Project Manager) and Bob Matthews (Site Supt/QC/SSHO) worked extremely well as a team. From submittals to schedules, to payrolls to site QC and Safety they knew their role and performed them in a professional manner. Of note, was PM Perry Fillingane understanding the urgency to overcome the field issues encountered. What could have been a series of starts and shutdowns was prevented by Mr. Fillingane and Mr. Matthews working with the subs to solve issues and keep concurrent work going. The management on this contract was excellent.

SMALL BUSINESS SUBCONTRACTING: There was no subcontracting plan required on the contract. DM/Foresight is a small business as were all the subcontractors they employed.

REGULATORY COMPLIANCE: This site was adjacent to the St. Johns river. There were two main permits, Florida Department of Environmental Permit for construction, St. Johns Water Management Water Management District for water quality. Old OWS and retention ponds were part of existing permitted discharge system so during construction there was a large effort for temporary controls for surface water control, siltation and erosion. Because the site was at the fuel farm there was extensive testing of soil to ensure that there was no petroleum product contamination prior to disposal. Mr. Matthews did an excellent job to ensure temporary surface water controls were installed and maintained. He also ensured required testing was performed and test results properly documented. There were zero permit violations or issues during the contract.

OTHER AREAS: There were approximately 2000 man hours of safety exposure time. There was a large amount of crane lifts for precast delivery and a heavy equipment moving on the site. There was also confined space for install of the OWS plastic media.

Mr. Matthews oversaw all of this as site SSHO and did a good job to ensure workers reviewed AHAs and were in proper PPE as required. Unfortunately there was an excavation mishap where an unmarked telephone line was cut and later a minor

https://cpars.cpars.gov/cpars/app/appviewevaluation_input.action?id=2463292&requestType=P

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9/19/2017

CPARS/FAPIIS

vehicle backing accident where a delivery truck hit a worker's vehicle. Mr. Matthews was prompt to report both items using Contract Incident Reporting System (CIRS) and followed up with proper investigation and excavation safety and vehicle operation remedial training.

ADDITIONAL/OTHER: Overall DM/Foresight project team performed the contract in a commendable manner. Management team did an excellent job keeping the COR and the KO informed of procurement and site issues. This was a successful project; brought in ahead of schedule, with very little cost growth, with good quality and nobody was hurt.

RECOMMENDATION:

Given what I know today about the contractor's ability to perform in accordance with this contract or order's most significant requirements, I would recommend them for similar requirements in the future.

Name and Title of Assessing Official:

Name: BRUCE PASTORINI

Title: Construction Manager

Organization: PWD NS Mayport - NAVFAC SE

Phone Number: 904-270-3189 Email Address: bruce.pastorini@navy.mil

Date: 09/19/2017

Contractor Comments:

Name and Title of Contractor Representative:

Name:

Title:

Phone Number: Email Address:

Date:

Review by Reviewing Official:

Name and Title of Reviewing Official:

Name:

Title:

Organization:

Phone Number: Email Address:

Date:

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FORESIGHT
CONSTRUCTION GROUP

A Culture of Service™