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7/11/08

To: Steve Varvel, City of Gainesville

From: Sue Kelman, BCBSF

RE: Multi-year ASO Fee Offer

Steve,

We are engaging our ASO customers on multi-year contracts when feasible. As a longterm ASO customer, we would like to offer you the following multi-year fee arrangement, which features immediate savings in ASO fees of approximately \$100,000 per year in 2009 and 2010 compared to current fees, and an additional \$51,155 in savings per year in 2011 and 2012 compared to current fees for a total savings over the next four years of \$300,000 compared to current fees at current enrollment.

1/1/09:

All contracts (BlueChoice and BlueOptions)

Single: \$32.73 Family: \$75.28

1/1/10: -0- increase

1/1/11: 3% increase

Single: \$33.71 Family: \$77.54

1/1/12: -0- increase

Your current contract has a run-out provision of 15.2% of claims built into your current contract. We would reduce this to 14.5% of claims for the four year life of this contract. after which this run-out provision would expire along with the four year contract. In exchange for this multi year arrangement and immediate savings, the City of Gainesville would agree to not take the ASO contract out to market during the life of the four year agreement.

Please contact me if you have questions or concerns about this offer.

Sincere

Strategic Account Executive BCBSF, Gainesville Office

## **Blue**Options

City of Gainesville - Benefit Planning Health Benefit Summary Plan 3359



## **Benefits for Covered Services**

## Amount Member Pays

Office Services		
Physician Office Services In-Network Family Physician In-Network Specialist Out-of-Network Office Visit In-Network e-Office Visit Out-of-Network e-Office Visit	\$20 Copayment CYD*+20% Coinsurance CYD + 40% Coinsurance \$10 Copayment CYD + 40% Coinsurance	
Advanced Imaging Services (AIS) (MRI, MRA, PET, CT, Nuclear Med.) In-Network Out-of-Network	CYD + 20% Coinsurance CYD + 40% Coinsurance	
Maternity Initial Visit In-Network Specialist Out-of-Network	CYD + 20% Coinsurance CYD + 40% Coinsurance	
Allergy Injections (rendered by an In-Network Family Physician)	\$10 Copayment	
Preventive Care		
Adult Wellness Benefit Maximum (in Network)	No: Benefit Maximum	
Out-of-Network Routine Adult Physical Exam and Immunizations Benefit Maximum	\$150 Benefit Maximum	
Routine Adult Physical Exam and Immunizations In-Network Family Physician In-Network Specialist Out-of-Network	\$20 Copayment 20% Coinsurance 45% Coinsurance	
Well Woman Exam (e.g. Annual GYN) In-Network Family Physician In-Network Specialist Out-of-Network	\$20 Copayment 20% Coinsurance 40% Coinsurance	
Mammograms (Covered at 100% of Allowed Amount; in- and Out-of-Network)	\$O.	
Colonoscopy (Routine for age 50+ then frequency schedule applies) (Covered at 100% of Allowed Amount, In- and Out- of-Network)	\$0	
Well Child In-Network Family Physician In-Network Specialist Cut-of-Network	\$20 Copayment 20% Coinsutance 40% Coinsurance	
Emergency Medical Care		
Urgent Care Centers In-Network Out-of-Network	\$30° GYD + 40% Consurance	
Ernergency Room Facility Services (per visit) (copayment waived if admitted) In-Network / Out-of-Network	\$150 Copayment / \$300 Copayment	
Ambulance Services (Ground, air and water travel, combined per day maximum)	CYD + 20% Coinsurance \$5,000	
Outpatient Diagnostic Services Independent Diagnostic Testing Facility Services (per visit) (e.g. X-rays) (includes Provider Services) In-Network Diagnostic Services (except AIS) In-Network Advanced Imaging Services (AIS) (MRI MRA PET, CT, Nuclear Med.) Cult-of-Network	CYD + 20% Coinsurance CYD + 40% Coinsurance	

# **Blue**Options City of Gainesville – Benefit Planning Health Benefit Summary Plan 3359

Benefits for Covered Services	Amount Member Pays
Outpatient Diagnostic Services (Continued)	
Independent Clinicat Lab (e.g. Blood Work) In-Network / Out-of-Network	\$0 / CYD + 40% Consurance
Outpatient Hospital Facility Services (per visit) (e.g. Blood Work and X-rays) In-Network (Option 1 / Option 2) Out-of Network	CYD + 20% Coinsurance CYD + 40% Coinsurance
Mental Health/Substance Dependency	
Mental Health (PCY?) Impatient Hospital Pacifity Services (peradmit) In-Network (Option 1 / Option 2) Out-of-Network Outpatient Office Visit In-Network Specialist Out-of-Network	45 Inpatient days, 30 Outpatient visits \$750 Copayment / \$1,000 Copayment \$1,500  CYD + 28% Coinsurance CYD + 46% Coinsurance
Substance Dependency (Lifetime max)	\$10,000
Inpatient Hospital Facility Services (per admit) In-Network (Option 1 / Option 2) Out-of-Network Outpatient Office Visit In-Network Specialist Out-of-Network	\$750 Copayment / \$1,000 Copayment \$1,500
	CYD + 20% Coinsurance CYD + 40% Coinsurance
Other Provider Services	
Provider Services at Hospital and ER In-Network and Out-of-Network	CYD + 20% Comsurance
Radiology, Pathology and Anesthesiology Provider Services at an Ambulatory Surgical Center (ASC) In-Network and Out-of-Network	CYD + 20% Coinsurance
Provider Services at Locations other than Office, Hospital and ER In-Network Family Physician In-Network Specialist Out-of-Network	CYD + 20% Coinsurance CYD + 20% Coinsurance CYD + 40% Coinsurance
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Other Special Services  Combined Outpatient Cardiac Rehabilitation and Occupational, Physical,	
Speech and Massage Theraples and Spinal Manipulations (PCY max) In-Network Locations other than Hospital and Physician's Office Out-of-Network Locations other than Hospital	\$10,000 CYD + 20% Consurance CYD + 40% Consurance
Outpatient Hospital Facility Services (per visit) In-Network - Therapy Services (Option 1 / Option 2) Out-of-Network	\$45 Copayment / \$60 Copayment CYD + 40% Coinsurance
Durable Medical Equipment In-Network Out-of-Network	CYD + 20% Coinsurance CYD + 40% Coinsurance
Home Health Care (PCY max) in-Network Out-of-Network	\$5,000 CYD + 20% Coinsurance CYD + 40% Coinsurance
Skilled Nursing Facility (PCY) In-Network Out-of-Network	120 days CYD + 20% Coinsurance CYD + 40% Coinsurance

# **Blue**Options City of Gainesville – Benefit Planning Health Benefit Summary Plan 3359

Amount	Member	Pavs

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Other Special Services (Continued)	
Hospice In-Network Out-of-Network	No Benefit Maximum CYD + 20% Coinstrance CYD + 40% Coinstrance
Hospital/Surgical	
Ambulatory Surgical Center Facility (ASC) In-Network Out-of-Network	CYD + 20% Coinstrance CYD + 40% Coinstrance
Inpatient Hospital Facility and Rehabilitation Services (per admit) In-Network (Option 1 / Option 2) Out-of-Network	Rehabilitation Services limit - 21 days PCY \$750 Copayment / \$1,000 Copayment \$1,500
Outpatient Hospital Facility Services (per visit) In-Network - Therapy Services (Option 1 / Option 2) In-Network - All other Services (Option 1 / Option 2) Out-of-Network	\$45 Copayment / \$60 Copayment CYD + 20% Coinsurance CYD + 40% Coinsurance
Emergency Room Facility Services (per visit) (copayment waived if admitted) In-Network / Out-of-Network	\$150 Copayment / \$300 Copayment
Financial Features	
Calendar Year Deductible (CYD) (per person / family aggregate) In-Network / Out-of-Network (Combined) (CYD is the amount the member is responsible for before BCBSF pays).	\$750 <i>1</i> \$2,250
Coinsurance In-Network / Out-of-Network (Coinsurance is the percentage the member pays for services)	20% / 40%
Out-of-Pocket Maximum (per person / family aggregate) In-Network / Out of-Network (Combined). [Out-of-Pocket Maximum Includes CYD: Comsurance and Copayments: Excludes Prescription Drugs).	\$2,000 / \$6,000
Total Lifetime Maximum Benefit	\$5,000,000

### **Additional Benefits and Features**

BlueScript Prescription Drug Program Retail \$15/30/50 (30 day supply) Mail order \$30/60/100 (90 day supply)