

City of Gainesville January 30, 2013

|   | In      | itial    |         |       |     |      |          |           |           |
|---|---------|----------|---------|-------|-----|------|----------|-----------|-----------|
| Product/Service/Module Description                          | License |          | Monthly |       | Qty | Cost |          | Extension |           |
| 1 additional client licenses                                |         |          |         |       | 10  | \$   | 295.00   | \$        | 2,950.00  |
| 2 FNW Maintenance   |         |          |         |       |     |      |          |           |           |
| 3 Vehicle Maintenance                                       | \$      | 1,595.00 | \$      | 70.00 | 1   | \$   | 1,595.00 | \$        | 1,595.00  |
| 4 Inventory   | \$      | 1,595.00 | \$      | 70.00 | 1   | \$   | 1,595.00 | \$        | 1,595.00  |
| 5 Purchase Orders   | \$      | 1,595.00 | \$      | 70.00 | 1   | \$   | 1,595.00 | \$        | 1,595.00  |
| 6 Work Orders   | \$      | 1,595.00 | \$      | 70.00 | 1   | \$   | 1,595.00 | \$        | 1,595.00  |
| 7 Fast Fuel - Fuel Island Interface                         | \$      | 1,595.00 | \$      | 70.00 | 1   | \$   | 1,595.00 | \$        | 1,595.00  |
| 8 Fast Track - Bar Code Technology                          | \$      | 1,995.00 | \$      | 70.00 | 1   | \$   | 1,995.00 | \$        | 1,995.00  |
| 9 Bar Code Units  |         |          |         |       | 2   | \$   | 2,400.00 | \$        | 4,800.00  |
| 10 Single Unit docking stations (charging and uploading)    |         |          |         |       | 2   | \$   | 595.00   | \$        | 1,190.00  |
| 11 Vehicle Problems   | \$      | 1,595.00 | \$      | 70.00 | 1   | \$   | 1,595.00 | \$        | 1,595.00  |
| 12 Parts Catalog software included with Vehicle Maintenance |         |          |         |       |     |      |          | no c      | harge     |
| 13 Cost per catalog conversion \$2,500.00                   |         |          |         |       | 5   | \$   | 2,500.00 | \$        | 12,500.00 |
| 14 Cost per catalog conversion \$1,500.00                   |         |          |         |       | 3   | \$   | 1,500.00 | \$        | 4,500.00  |
| 15 Asset Management   | \$      | 2,995.00 | \$      | 70.00 | 1   | \$   | 2,995.00 | \$        | 2,995.00  |
| 16 NTD Reporting  | \$      | 2,995.00 | \$      | 70.00 | 1   | \$   | 2,995.00 | \$        | 2,995.00  |
| 17 Total Software Cost                                      |         |          |         |       |     |      |          | \$        | 43,495.00 |
| 18 Asset Management and NTD at no cost                      |         |          |         |       |     |      |          | \$        | 5,990.00  |
|   |         |          |         |       |     |      |          | \$        | 37,505.00 |

- 19 \*Minimum MS Office 2003 Professional license(s) must be purchased separately.
- 20 \*\*Remote locations: Because current network speed may not be sufficient, Fleet-Net recommends Terminal Service, Citrix or other means of communication.
- 21 \*\*\*BCU's require wireless network
- 22 Technician days training/implementation breakdown:

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|---------------------|-------------------------------------|----|----------------|-----|-------------|
| 23 Vehicle Maintena | nce (including data conversions)    | 15 | \$<br>1,800.00 | \$  | 27,000.00   |
| 24 Asset Manageme   | ent                                 | 8  | \$<br>1,800.00 | \$  | 14,400.00   |
| 25 NTD Reporting    |                                     |    |                | pho | one support |
| 26 Post Implementa  | tion Quality Assurance & Review     | 5  | \$<br>1,800.00 | \$  | 9,000.00    |
| 27                  | Total training/implementation Cost  | 28 | \$<br>1,800.00 | \$  | 50,400.00   |
| 28                  | 30% off Training and Implementation |    | 30%            | \$  | 15,120.00   |
| 29                  | Total Project Cost                  |    |                | \$  | 72,785.00   |

- 30 \* Note: Training/Implementation days quoted are the minimum. Additional days may be required and will be discussed on a case by case basis.
- 31 \*\*\*Discount expires 5/31/2013 (need Purchase Order before that date) Scheduling can be determined after receipt of PO