

050414C

Lewis Oil

## City of Gainesville, FL

### Fuel RFP # 010507 - FMDX - RW

August 8, 2001

This document constitutes a proposal to the City of Gainesville, Florida from Lewis Oil Company to supply automotive gasoline and diesel fuel. We are, in fact, proposing three (3) separate fueling scenarios to the City for its consideration. The following items that are consecutively numbered, precisely reference the City's "PRICE QUOTATION SHEET" as stated on the June 28, 2001 RFP # 010507- FMDX - RW. PLEASE NOTE THAT ANY APPLICABLE TAXING OR FEES - FEDERAL, STATE, OR COUNTY - TO BE CHARGED THE CITY IS EXCLUDED IN THIS PROPOSAL PERTAINING TO ALL THREE (3) ITEMS.

#### ITEM # 1 -

PRICING FOR SERVICE WITH VENDOR-MAINTAINED CITY FUELING SITES. VENDOR TO OWN FUEL (AT CITY SITES) UNTIL PUMPED, AND PROVIDE REPORTS. THE BELOW-STATED PRICING IS BASED UPON ACTUAL JACKSONVILLE OPIS AVERAGE AS REQUESTED. (SEE ATTACHMENT FOR EQUIPMENT REGARDING ITEM NUMBER 1). PROPOSAL TO EXTEND FOR A FOUR (4) YEAR PERIOD. 2 - 1 YEAR EXTENSIONS MAY BE ADDED IF CITY DESIRES TO DO SO. PLEASE NOTE: BELOW-STATED PRICING IS BASED ON CITY'S ADDENDUM NUMBER 1 OF JULY 17, 2001. REGARDING ACTUAL ANNUAL VOLUMES ON-SITE. PRICE ON AUTO FUELS DOES NOT INCLUDE ANY "BIODIESEL" (SOYBEAN-BASED) TO SIGNIFICANTLY REDUCE EXHAUST EMISSIONS. PLEASE NOTE: ANY

ACTS OF NEGLIGENCE RESULTING IN DIS-REPAIR TOWARD VENDOR-OWNED EQUIPMENT WILL BE THE CITY'S RESPONSIBILITY TO REPAIR TO A SATISFACTORY & WORKING CONDITION.

EXAMPLE OF AFORE-MENTIONED: CITY OPERATOR DRIVES OFF WITH DISPENSER NOZZLE IN CITY VEHICLE AND TEARS AWAY BREAKWAY, NOZZLE, AND DISPENSER CABINTRY. CITY WOULD BE RESPONSIBLE FOR THIS ACTION.

ANY LOST OR BROKEN REPLACEMENT KEYS WILL ALSO BE THE CITY'S RESPONSIBILITY TO RESTORE.

ITEM NUMBER 1 PRICING -

87 UNLEADED GASOLINE \$ OPIS + \$ .1060 / GAL

RED DYED DIESEL FUEL \$ OPIS + \$.1060 / GAL

ITEM # 2 -

PRICING FOR IN-CITY RE-FUELING (OFF-SITE) BY GPD AT MULTIPLE STATIONS WITH USUAGE REPORTS BY VEHICLE/DRIVER BEING PROVIDED. PRICING BASED ON JACKSONVILLE OPIS AVERAGE. LEWIS OIL COMPANY-OWNED SITES - CFN SITES. THIS IS ALSO A FOUR YEAR PROPSAL WITH TWO - ONE YEAR EXTENSIONS IF CITY DESIRES.

87 UNLEADED: OPIS + .0699 / GAL

89 UNLEADED: OPIS + .0699 / GAL

93 UNLEADED: OPIS + .0699 / GAL

REGARDING ITEM # 2, NOTE: CITY WILL BE PROVIDED WITH DAILY TRANSACTION INFORMATION (VEHICLE NUMBER, OFFICER NAME, FUEL TYPE, AND LOCATION OF TRANSACTION, DATE TIME, AND ECT., ON A WEEKLY BASIS.

[ALACHUA COUNTY IS PRESENTLY USING OUR CARDLOCK SYSTEM AND IS VERY HAPPY WITH REPORTS GENERATED FOR THEIR INTERNAL USE]

CHEVRON COMMERCIAL CREDIT CARDS ALSO PROVIDED TO CITY AT RETAIL PRICING + \$.00 / GAL LEWIS INCREMENTAL.

LEWIS OIL COMPANY FLEET CARDS FOR GAINESVILLE LOCATIONS PROVIDED & MAINTAINED AT NO ADDITIONAL COST TO CITY. (SEE ATTACHED FOR CARDLOCK LOCATIONS)

### ITEM # 3 -

PRICING FOR FUEL DELIVERY TO CITY OWNED SITES. PRICING STATED BELOW IS BASED ON JACKSONVILLE OPIS AND RUNS FOR A FOUR-YEAR PERIOD WITH 2 - 1-YEAR PERIODS OF EXTENSION POSSIBLE. PROPOSED PRICING IS AS STATED BELOW:

A) FOR TRANSPORT LOADS -

87 UNLEADED GAS: OPIS + \$.0499 / GAL

DYED DIESEL FUEL: OPIS + \$.0499 / GAL

B) FOR TANK-WAGON LOADS --

87 UNLEADED GAS: OPIS + \$.100 / GAL

DYED DIESEL FUEL: OPIS + \$.100 / GAL

(PRICING PROPOSAL BASED ON A 1500  
GAL MINIMUM DELIVERY VOLUME)

*Wendell J. Smith, V.P.*

PROPOSER'S SIGNATURE

8/7/01

DATE