



The StandardSM
Positively different.

February 24, 2009

City of Gainesville, Florida
Attn: Steve Varvel, Director of Risk Management
200 East University Ave
Gainesville FL 32601

Group Number 642048

Thank you for allowing Standard Insurance Company to provide quality products to support your employees' insurance needs. We are pleased to renew your policy with continued coverage and services.

We have carefully reviewed the current composition of your organization, evaluating age, occupation, gender and salary of your insured employees. Based upon this review and application of rate factors appropriate for your industry classification, we are renewing your policy at existing premium rates as indicated in the chart below. This monthly rate is guaranteed until October 1, 2010.

Insurance Coverage	Through 09/30/2009	Effective 10/01/2009
Basic Term Life	\$0.122 Per \$1000 of Benefit	\$0.122 Per \$1000 of Benefit

If you have any questions about your rates or our review process, the Miami Employee Benefits Sales and Service Office at (954) 771-6828 is available to serve your needs. We value your business and welcome the opportunity to provide continued assistance to you.

Sincerely yours,

Paul Hennigan
National Accounts Eastern
Employee Benefits Division
Standard Insurance Company

cc: Gallagher Benefit Services, Inc.
Miami Employee Benefits Sales and Service Office
Mike Fullerton, National Accounts Consultant



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GAINESVILLE CITY OF

GROUP POLICY 642048
EXPERIENCE REPORT

TERM LIFE	10/01/2008 THROUGH 02/28/2009	04/01/2002 THROUGH 02/28/2009
EARNED PREMIUMS	\$68,458	\$1,843,835
PAID CLAIMS	90,000	1,755,800
CHANGE IN REPORTED RESERVES	5,000	5,000
CHANGE IN IBNR RESERVES	52	12,353
TOTAL INCURRED CLAIMS	95,052	1,773,153
LESS COMMISSIONS	5,467	184,262
PREMIUM TAX	1,198	32,267
OTHER EXPENSE AND RISK CHARGES	17,628	318,580
TOTAL EXPENSE AND RISK CHARGES	24,293	535,109
BALANCE	-50,887	-464,427

KFALCONE
9P

900 SW Fifth Avenue
Portland OR 97204
Tel 888.937.4783



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City of Gainesville, Florida

Current Basic Life Insurance Plan

COVERED MEMBERS

Eligibility: An active employee of the Employer working 30 hours per week

Class 1: Eligible Charter Officers

Class 2: All eligible employees earning 10K or more annually, other than Commissioners

Class 3: All eligible employees earning at least \$7,500 but less than 10K annually

Class 6: Retired Employees

Class 7: All eligible City commissioners

PLAN

	Class 1	Class 2	Class 3
Benefit Formula	2 X Annual Earnings	2 X Annual Earnings	Flat \$20,000
Rounding	Up to next \$1,000	Up to next \$1,000	N/A
Maximum Benefit	\$50,000	\$50,000	N/A
Guarantee Issue	Full Benefit	Full Benefit	Full Benefit
Employer Contribution	100%	100%	100%

	Class 6	Class 7
Benefit Formula	0.5 X Annual Earnings	2 X Annual Earnings
Rounding	Up to next \$1,000	Up to next \$1,000
Maximum Benefit	\$25,000	\$50,000
Guarantee Issue	Full Benefit	Full Benefit
Employer Contribution	100%	100%

COST

	<u>Members</u>	<u>Volume</u>	X	<u>Rate: Per</u> <u>\$1,000</u>	=	<u>Monthly</u> <u>Premium</u>
All Eligible Life	2,930	\$139,204,013		0.152		\$21,159
Total						\$21,159

The Standard's rates are guaranteed until 1/1/2010. An additional two-year rate guarantee is included provided that the incurred loss ratio is equal to or below 85% of the earned premium.

FEATURES

This proposal extends and duplicates the current contract.

Plan cost includes a flat 10% commission level.

In the event that the City would care to remove the Waiver of Premium provision, the rate would be \$0.122 per \$1,000 of coverage.

In the event that the City would care to remove the commissions, the rate with Waiver of Premium would be \$0.137 per \$1,000 of coverage. To remove Waiver of Premium, the rate would be \$0.11 per \$1,000 of coverage.

Susan C. Murphy
Officer Signature

8/15/06
Date

Lisa M. Athearn
Notary

8/15/06
Date

LISA M. ATHEARN
Notary Public, Maine
My Commission Expires January 19, 2007



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