

**LEGISLATIVE #**

**110516B**



Prioria Robotics Inc.  
104 N Main St, Ste 300  
Gainesville, FL 32601  
www.prioria.com  
O: 352.505.2188  
F: 352.505.2189

November 10, 2011

Russ Blackburn  
City Manager  
200 E University Ave.  
Gainesville, FL 32601

Dear Mr. Russ Blackburn,

We are pleased to submit the following letter of intent for Prioria Robotics Inc. to negotiate terms and conditions to use the GRU facility located in the Power District.

We are interested in the facility on the parcel described as Warehouse #2, Tax Parcel 12720, located at 555 SE 5<sup>th</sup> Avenue, in Gainesville FL. Prioria is forecasting a need for approximately 20,000 square feet that would be approximately 30% warehouse and 70% office space and zoned for the type of work our business engages in. It is also important for loading dock space to be available for deliveries and shipments.

Prioria intends to use the space to conduct the production and assembly of the Maveric Unmanned Air System, conduct engineering research and development, and the administration of our operations. Prioria expects to add an additional 40 jobs over the next three years, for a total of 80 employees and would need appropriate parking to accommodate them. We are targeting a move-in date of January 1, 2013. Prioria is also very interested in the park that is being built on adjacent properties and the availability of the air space above the park to be used for flight testing by the company.

The benefits offered by the State, City and CRA are key to making the economics of the project work. The enterprise zone incentives, coverage of building renovation costs, rent subsidy, CRA Relocation Program, and the SBIR Matching Program are important benefits. The state QTI incentives and other Enterprise Florida programs also strengthen the company's desire to make this proposed facility Prioria's new home.

Sincerely,

A handwritten signature in black ink, appearing to read "Bryan da Frota". The signature is stylized and cursive.

Bryan da Frota  
CEO