

Girls on the Run of Alachua County

*City of Gainesville ARPA Aid to Nonprofits
Program*

Girls on the Run of Alachua County

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Application Form

Eligibility

Economic Impact*

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

Location*

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

Operating Status*

Is your nonprofit organization active, open and operating? (in-person or virtually)

Yes

IRS Status*

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

IRS Status Year*

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

The Philanthropy Hub Verification*

Is your nonprofit organization verified on The Philanthropy Hub?

Yes

Services*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

- Education
- Medical Services (including Mental Health)

Other Services

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

Acknowledgment

Project Name*

Name of Project.

Girls on the Run of Alachua County

Acknowledgment*

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
 - incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;
 - incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;
 - incurred unplanned costs for technology to enable virtual work; or
 - lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and
- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

Applicant/Agency Information

Target Population*

Select all that apply to indicate which population groups are directly impacted by your work.

- Children (ages 0-12)
- Youth/Teens (ages 13-18)
- People with disabilities
- Low-income individuals/families
- Marginalized/Under-served groups

Local Impact*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

Girls on the Run (GOTR, pronounced “go-ter”) inspires girls to be joyful, healthy, and confident using fun, experience-based curricula that creatively integrates running. It is a physical activity-based positive youth development program designed to enhance 3rd through 8th grade girls’ social, psychological, and physical skills and behaviors to successfully navigate life experiences. Trained, caring, and qualified volunteer coaches deliver the life skills curriculum during out-of-school times by guiding small teams of girls through twice-a-week lessons for 10 weeks that promote social-emotional learning concurrently with physical activity. The program culminates with girls positively impacting their communities through a service project and completing a celebratory, non-competitive 5K event.

Before the season, volunteer coaches participate in a National Coach Training Program which prepares them to build relationships with girls, create a positive, inclusive environment, support individual improvement, and create trauma-sensitive spaces. The GOTR curriculum targets girls’ improvements in life skills and behaviors such as how to manage emotions, help others, make intentional decisions, and resolve conflict that they can use at home, at school, and with friends long after the program’s conclusion.

By adolescence, girls begin to experience faster rates of decline in physical activity levels, lower levels of confidence and positive perception of their academic abilities, and higher rates of anxiety and depression as compared to their male peers. As early as age 9, girls’ self-confidence begins to decline. From ages 10 to 13, at a time when peer relationships are becoming more central to girls’ lives, 50% of girls are experiencing bullying such as name calling and exclusion. GOTR works to prevent these adverse outcomes by empowering girls to know and activate their limitless potential. GOTR is the only national physical activity-based positive youth development program for girls with compelling evidence of program impact. It is our research-based curriculum, trained coaches, and a commitment to serve all girls regardless of ability or economic background that sets us apart.

GOTR was established in 1996 in Charlotte, North Carolina. Girls on the Run of Alachua County (GOTRAC, pronounced “go-track”) is one of 175 councils nationwide, was established in late 2009, and hosted its first season in January 2010. The inaugural group of 12 girls successfully completed the program and their 5K in April 2010. Since then, over 2,500 girls in our community have participated in our program at over 37 sites and almost 40% of those participants received scholarships. A snapshot of our history:

2016-2017 = 407 girls

2017-2018 = 450 girls
2018-2019 = 466 girls
2019-2020 = 429 girls
2020-2021 = 192 girls

We went from serving 429 girls to serving only 192 girls because of the pandemic. This is a dramatic drop with significant financial implications.

Board Chair or Authorized Person First Name*

Laura

Board Chair or Authorized Person Last Name*

Vaillancourt

Board Chair or Authorized Person Title*

Council Director

Hub Profile*

Please provide link to verified profile from The Philanthropy Hub.

<https://www.thephilanthropyhub.org/organizations/girls-on-the-run-of-alachua-county>

Organization Type*

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

Tax Form Information*

Please select the tax form your organization most recently filed.

Long form 990

Gross Revenue*

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.
- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
- For independently audited financial statement, enter the total revenue indicated.

\$42,553.00

Operating Revenue*

Organization's operating revenue for the last completed fiscal year

\$42,533.74

Operating Expenses*

Organization's operating expenses for the last completed fiscal year

\$57,436.99

Pandemic changes to your organization

Pandemic-related changes to priorities and goals*

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

Prior to the pandemic, Girls on the Run was a vibrant, growing, and self-sustaining organization. COVID-19 has had a significant and widespread impact as it forced the program to shift from in-person sessions and community 5Ks to virtual meetings, a virtual 5K, and site-based 5Ks. COVID-19 restrictions prohibited the program from being offered for one season resulting in significant lost income. Once reinstated, capacity limitations reduced the program's impact at each site thus further resulting in lost income. Inflation and supply chain issues caused by the pandemic resulted in rising costs for both GOTR and the families of girls served. Unfortunately, increased costs were not met with increased income as revenue from registration fees went down, donations shrunk, public 5Ks were cancelled, and in-person fundraising events came to a halt.

Not surprisingly, GOTRAC's priorities shifted and our goals changed from growth and expansion to survival. We did not want to close our doors and we were hopeful that we would one day be able to safely return to our schools and serve the girls in our community. We prioritized keeping our one staff member employed, pivoting from one season to the next to accommodate evolving CDC and Alachua County School Board Covid-19 protocols and guidelines, and tightening our finances wherever possible. We never wavered from making GOTR accessible to every girl, so we continued to keep the registration fee low and offer 40% of participants scholarships even though it meant using financial reserves. We went from serving 429 girls in 2018-2019 to serving only 192 girls in 2019-2020 because of the pandemic with an estimated income loss of \$54,245.

In 2021, with the loss of our Council Director, our Board Treasurer, and two other Board members—all women of the workforce stretched beyond their surge capacity—we shifted priorities again to re-building our Board while being mindful of diversity and representing the people we serve, transferring institutional knowledge, and strengthening operational systems.

Access and inclusion has always been and always will be an organization priority—we honored this commitment during the pandemic by ensuring that all aspects of the registration process were equitable—using paper-based applications where needed and introducing a lottery registration system to accommodate limited team sizes.

As of this grant application, our organizational priorities and goals continue to be survival, financial solvency, sustainability, and serve as many girls as possible. With your help, we are confident we can be successful.

Pandemic-related changes to your organization's operations*

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

For the last two years, none of our seasonal programming has been the same. Primarily offered in schools, each season encompassed varying changes in operations and service delivery as CDC and Alachua County School Board guidelines evolved along with the pandemic.

Unable to finish delivering the program in person in schools during the 2020 shutdown, we quickly pivoted to a virtual @Home model for girls and their parents and guardians and created a “K Your Way” virtual 5K experience.

The fall 2020 season brought no programming—volunteers were not allowed on campus and students were not allowed to gather. Unable to generate revenue, our expenses began to pile up (1 FTE, technology services, insurance, storage, etc.) We dipped into reserves to stay afloat.

With the spring 2021 season, the GOTR program was approved for elementary schools at the principal’s discretion with stringent social-distancing guidelines and the requirement that all volunteer coaches be existing teachers or staff members to minimize exposure and simplify contact tracing. We pivoted once again and offered virtual coach training, introduced curriculum with social-distancing, shrank our team size, incurred costs for individual instead of shared supplies, increased site allowances for the “site-based” 5Ks since there could not be a community 5K, and increased our coach thank you “gifts” to show our gratitude to teachers for going above and beyond. Despite these higher costs, we kept the registration fee the same and 40% of participants still received scholarships. Overall, we were able to serve 192 elementary school girls in 14 schools in the spring 2021 season.

After this small, hopeful season, we were operating in the red, our Council Director of five years resigned, and we lost three of our working board members—all women of the workforce stretched beyond their surge capacity. Our projected budget deficit for the next fiscal year was even further in the red with estimated income losses of \$54,245. The Board was forced to consider closing the council completely. A dedicated community member accepted the role of Council Director and we soldiered on. For the fall 2021 season, we returned to our middle schools—same modifications, same higher costs, same low registration fee, same low revenue. Working to rebuild our Board and unable to support running our own 5K, we partnered with Tyler’s Hope annual 5K. We joyfully served 66 middle school girls at 5 schools in the fall 2021 season.

The current spring 2022 season has brought the closest “typical” season to date with two exceptions: 1) the Board voted to increase the cost of registration to improve our financial health—a reluctant but necessary move, and 2) amid the rising Omicron variant, the Board decided to keep the community 5K closed to girls and their running buddies only—limiting 5K revenue for the third year in a row. We are currently proudly serving 320 elementary school girls in 18 schools in the spring 2022 season.

Impact

Description of Need as Specifically Related to Coronavirus*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

Inflation, supply chain interruptions, limited sources of sponsorship income as local business feel the economic strain, limited sources of revenue as families feel the economic strain—these are all factors from the pandemic that will continue to impact GOTRAC over the next two years. And yet, our program is needed now more than ever. We are not a new program—we are THE program that schools need—students participating in GOTR build the social and emotional skills, and connections to both peers and to caring adults, that the pandemic has forced many to forgo. GOTR also supports many of the women that volunteer 50 hours of their time to coach. As a current GOTR coach and teacher recently said, “I almost walked out of that school today for good. Knowing I had Girls on the Run practice is the only thing that kept me from leaving. It completely turned my day around and I was so glad to have it. It saved me.” Several studies outline the positive mental health outcomes for adults who volunteer—including helping with stress management, reducing feelings of social disconnection, and buffering the effects of depression. GOTRAC currently has 71 volunteer coaches.

As we head into a potential recession, we need to ensure that our program can maintain financial solvency and continue the significant impact to the girls and women in our community. We have already spent a large portion of our reserves trying to accommodate the \$54,245 in lost income. As such, we are requesting this lost income and 75% of the salary for two years for the driving force behind our organization—the Council Director. We expect the program return to serving 400+ girls per year and someone must be on staff to rebuild, manage and deliver the program—i.e., site approval and retention, coach recruitment and training, fundraising, 5K planning, accounting, and many other tasks. The major expense for the program is the Council Director salary and having part of it covered would give us the breathing room to focus on program delivery, returning to pre-pandemic strength, and reaching as many girls as possible at this critical time in their lives. We believe that this modest request will allow the finances of GOTRAC to stabilize and allow us to navigate the financial hardships we have endured and continue to face. Thank you for considering our proposal as we work to fully return to empowering and inspiring the girls in our community.

Note: Per conversations with Kristen Young, the Total Program Cost (\$213,997.48) was calculated using FY2018-2019 actual total expenses (\$79,876.24) for year one and year two of the grant in addition to the eligible lost revenue (\$54,245). Although not requested, the FY2018-2019 actuals are included in the Budget vs. Actuals spreadsheet on a separate tab to better understand this calculation as well as the eligible lost revenue calculation—the total income from FY2018-2019 (\$90,195.31) was used as the base year revenue since it was the last typical fiscal year.

Population Impact*

Indicate if your services are directed at populations that have been disproportionately impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

GOTR serves EVERY girl—girls with disabilities, black and Latina girls, and girls in low socio-economic schools. We work directly through elementary and middle schools in Alachua County and reflect the diversity of our community.

Disparity*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

GOTR aims to combat societal pressures and outdated gender stereotypes that negatively impact the ability of girls to thrive. Coaches are trained in trauma-sensitive coaching and disability inclusion. Scholarships ensure access for all girls.

Supplemental Disparity Information

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

Number of individuals served*

Indicate the total amount of individuals who will be directly impacted by this program.

800 girls will be impacted by this program in the next two years—they will have a safe and inclusive space to build their self-esteem as well as healthy physical, social and emotional habits and skills that will last long beyond the program.

Lost Revenue Calculation (Optional Question)

If you are requesting support for lost revenue, please complete the <https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx> Lost Revenue Calculation worksheet. Click here for instructions: [Lost Revenue Calculation Instructions](#).

After downloading and completing the worksheet, please submit it in Excel format.

Lost-Revenue-Calculations-Corrected.xlsx

Budget Spreadsheet*

Upload the program budget using the spreadsheet provided: [City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet](#)

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

Grant-Budget.xlsx

Sustainability*

What are the long-term strategies for funding this project/program at the end of the grant period?

For future support beyond this grant, we will seek a balance of contributed income sources through new corporate sponsorships, individual and group contributions, and foundation and corporate grants, in addition to options for renewed funding from existing program partners. Investment from community partners in the organization's programming will continue to be necessary in the years to come as the organization remains committed to offering the GOTR program to all girls, regardless of financial ability, and will continue to provide at least 40% of girls with scholarships based on demonstrated financial need. Additionally, we remain aware of the importance of balancing full pay participants with scholarship participants to ensure financial sustainability. This model is one that sets councils up for long-term financial sustainability and has been proven to be a success nationwide. This balance will allow for program continuation and expansion without depletion of scholarship funds.

Request Information

Purpose of Request*

One sentence describing the purpose of your request

The purpose of this grant is to help Girls on the Run of Alachua County recover from the near-financial ruin of the Covid-19 pandemic and position them to support the social and emotional recovery of the girls in the City of Gainesville.

Amount Requested*

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$105,745.00

Total Program Cost*

\$213,997.48

Allocation of requested funds for previous expenses*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$54,245.00

Allocation of requested funds for year one*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023.

\$26,250.00

Allocation of requested funds for year two*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$26,250.00

Financial Review

Budgets to Actuals*

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

GOTRAC Budget v Actual 2019-2022.xlsx

Balance sheet*

Please upload your most recent balance sheet.

GOTRStatementofFinancialPosition.pdf

Financial oversight*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

The Council Director and Board Treasurer meet monthly to review and reconcile program costs and fundraising efforts. They work closely with the Board Chair to develop and execute fundraising goals and projects in order to meet yearly objectives. The Board Treasurer provides bi-monthly financial reports to the Board detailing program costs—P&L statements and budget vs. actuals. In addition, the Council Director provides monthly reports to the Board detailing program status regarding items such as registrations, coach training, 5K details, etc. These reports inform and drive all financial decisions by the Board that the Council Director then executes.

Confirmation and Attestation

Confirmation and Attestation 1*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

Confirmation and Attestation 2*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

Confirmation and Attestation 3*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

Confirmation and Attestation 4*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

Confirmation and Attestation 5*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

Confirmation and Attestation 6*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

Confirmation and Attestation 7*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

Confirmation and Attestation 8*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

Signature*

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this application is submitted under the authority and approval of the CEO or Executive Director of my organization.

Type your name below

Laura Vaillancourt

Date Signed*

03/17/2022

For Evaluators

CFNCF Comment on Diversity*

Are diversity policies included in board recruitment?

Yes.

Board Demographics

African American/Black

1

Asian American/Pacific Islander

1

Caucasian

5

Hispanic/Latino

0

Native American/American Indian

0

Not Specified

Female

7

Male

0

Not Specified

0

Board Diversity Comments

It is our goal to have a board that will advance the mission of our council while representing and centering the breadth and depth of the people we serve. As such, our board composes women ages 27-64 and includes representation from the following communities: LGBTQ, single parents, teachers, and parents of girls with disabilities. While our interns (average age 21) do not serve on our board, they attend and contribute to meetings with innovative ideas and perspectives.

File Attachment Summary

Applicant File Uploads

- Lost-Revenue-Calculations-Corrected.xlsx
- Grant-Budget.xlsx
- GOTRAC Budget v Actual 2019-2022.xlsx
- GOTRStatementofFinancialPosition.pdf

Girls on the Run of Alachua County

Calculation	
Base Year Revenue <i>(General Revenue for FY19)</i>	\$ 90,195
Growth Adjustment <i>(Average growth over FY17, FY18, & FY19 OR 4.1%, whichever is greater)</i>	4.1%
n <i>(Number of months between end of FY19 and December 21, 2020: Choose from dropdown 18 for June end, 15 for October end, or 12 for December end)</i>	18
Actual Generated Revenue <i>(Actual general revenue from the last 12 month period before calculation date)</i>	\$ 41,554
Eligible Revenue Loss	\$ 99,286 \$ 54,245 *Corrected calculation

ARPA Coronavirus Nonprofit Recovery Fund

Organization Name: Girls on the Run of Alachua County

PROJECT BUDGET	Expenditures	Other Funding Income			Total Request
	Expected Expenditures 03/03/2021 through 12/31/2024	Other ARPA Funding*	Non-ARPA Funding Received**	Total Other Funding	
Input Line Item Descriptions in this Column				\$ -	-
75% of 1 FTE @\$35,000 for two years	\$ 52,500.00	\$ -	\$ -	\$ -	52,500
Eligible lost revenue	\$ 54,245.00	\$ -	\$ -	\$ 1,000.00	53,245
					-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
TOTAL	\$ 106,745.00	\$ -	\$ -	\$ 1,000.00	105,745

Sources of Other Funds	Status of Funding	Amount
Economic Injury Disaster Loan, Small Business Administration	received and spent	\$ 1,000
Total		\$ 1,000

* Please list any APRA funding received or pending from other sources
 **Please include an other federal pandemic response funding received during any time period during the pandemic

Income

405 · In-Kind

Total 405 · In-Kind

410 · Cash Contributions

Total 410 · Cash Contributions

420 · Grants

Total 420 · Grants

430 · Special Events

Total 430 · Special Events

440 · 5K

Total 400 · Sponsorship Income

450 · Program

Total 450 · Program

490 · Interest Income

Total Income

Gross Profit

Expense

600 · Personnel Expenses

Total 600 · Personnel Expenses

605 · Travel and M&E Expenses

Total 605 · Travel and M&E Expenses

610 · Professional Services

Total 610 · Professional Services

620 · Office Expenses

Total 620 · Office Expenses

630 · Operational Expenses

Total 630 · Operational Expenses

640 · Program Specific Expenses

Total 640 · Program Specific Expenses

650 · 5K Expenses

Total 690 · 5K Expenses

660 · Camp GOTR

8000 - Miscellaneous

Total Expense

Net Ordinary Income

Net Income



GIRLS ON THE RUN
ALACHUA COUNTY

Budget v. Actual

2019-20

2020-21

2021-22

	BUDGET	ACTUAL	BUDGET
	Jul '19 - Jun 20	Jul '19 - Jun 20	Jul '20 - Jun 21
40500 · Donated Goods	\$ 4,500.00	\$ 2,343.00	\$ 1,332.00
40505 · Donated Services	\$ 3,500.00	\$ 1,000.00	\$ -
	\$ 8,000.00	\$ 3,343.00	\$ 1,332.00
41000 · Individual Contributions	\$ 1,500.00	\$ 2,328.27	\$ 975.00
41010 · Corporate Contributions	\$ 8,000.00	\$ 5,977.13	\$ 4,000.00
	\$ 9,500.00	\$ 8,305.40	\$ 4,975.00
42000 · Corporate Grants	\$ 7,500.00	\$ 7,500.00	\$ -
42005 - Foundation Grants	\$ -	\$ -	\$ -
42010 · NonProfit Organization Grants	\$ 7,500.00	\$ 7,500.00	\$ -
	\$ 15,000.00	\$ 3,080.00	\$ 3,760.00
43015 · Amazon Smile	\$ -	\$ 36.79	\$ -
43030 · Amazing Give	\$ 1,105.00	\$ 1,105.00	\$ -
43055 · Barre Forte	\$ 128.00	\$ 128.00	\$ -
43065 · Gamma Phi Beta - Moon Ball	\$ 1,570.88	\$ 1,570.88	\$ -
43065 · GOTR INTL	\$ -	\$ -	\$ -
43090 · UFCC	\$ -	\$ -	\$ -
43095 · Facebook	\$ -	\$ -	\$ -
43080 · 5K Packet Pickup	\$ 341.00	\$ 341.00	\$ -
43100 - Satchel's	\$ -	\$ -	\$ -
43105 - Cycle Bar			

	\$	3,181.67	\$	6,525.92	\$	-
44005 · 5K Sponsorship Income	\$	5,000.00	\$	-	\$	6,000.00
44010 · 5K Registrations	\$	11,000.00	\$	4,462.30	\$	-
	\$	16,000.00	\$	4,462.30	\$	6,000.00
45005 · Program Registrations	\$	67,500.00	\$	64,350.00	\$	36,000.00
45010 · Program Scholarships	\$	(25,000.00)	\$	(22,477.63)	\$	(12,600.00)
	\$	42,500.00	\$	41,872.37	\$	23,400.00
	\$	250.00	\$	307.87	\$	310.00
	\$	94,431.67	\$	67,896.86	\$	46,277.00
	\$	94,681.67	\$	67,896.86	\$	46,277.00
60030 · Staff Professional Development	\$	-	\$	-	\$	-
60000 · Salaries & Wages - Exec/Prog	\$	30,000.00	\$	30,000.00	\$	30,000.00
60005 · Salaries & Wages - Staff	\$	-	\$	-	\$	-
9999999 · Payroll Expenses	\$	2,295.00	\$	2,295.00	\$	2,295.00
	\$	32,295.00	\$	32,295.00	\$	32,295.00
60510 · Board Travel	\$	750.00	\$	-	\$	-
	\$	750.00	\$	-	\$	-
61000 · Marketing Services/Supplies	\$	1,400.00	\$	424.01	\$	425.00
61005 · Organizational & Consulting	\$	-	\$	1,666.68	\$	5,000.00
61010 · Technology Services	\$	150.00	\$	379.88	\$	380.00
61025 · Website Services	\$	1,000.00	\$	1,083.56	\$	1,085.00
61040 · Background Checks	\$	400.00	\$	407.10	\$	410.00
61050 · Dues and Memberships	\$	150.00	\$	-	\$	-
61035 · Fundraising Service Fees	\$	200.00	\$	238.40	\$	240.00
	\$	3,300.00	\$	4,199.63	\$	7,540.00
62000 · Office Supplies	\$	400.00	\$	158.69	\$	160.00
62005 · Office Building Rent	\$	1,500.00	\$	1,566.50	\$	1,566.50
62025 · Copy and Printing	\$	1,200.00	\$	692.82	\$	700.00

62030 · Postage and Shipping	\$	175.00	\$	117.40	\$	120.00
62035 - QuickBooks Subscription	\$	-	\$	-	\$	-
	\$	3,275.00	\$	2,535.41	\$	2,546.50
63000 · Bank Fees	\$	35.00	\$	20.00	\$	20.00
63020 · Licensing and Taxes	\$	5,000.00	\$	4,734.00	\$	4,800.00
63015 · Insurance Expense	\$	2,600.00	\$	2,677.00	\$	2,700.00
	\$	7,635.00	\$	7,431.00	\$	7,520.00
64000 · Curricula and Related	\$	2,350.00	\$	-	\$	-
64005 · Volunteer Appreciation	\$	350.00	\$	127.69	\$	71.43
64010 · Coach Training	\$	1,500.00	\$	652.03	\$	364.77
64015 · Coach Bag	\$	3,550.00	\$	88.55	\$	49.54
64020 · Site Allowance	\$	6,750.00	\$	6,180.97	\$	3,457.89
64025 · Program TShirts	\$	3,750.00	\$	2,799.52	\$	1,566.17
64025 · Attendance Tracking			\$	180.20	\$	100.81
64040 · CPR/First Aid	\$	105.00	\$	-	\$	-
64045 · Promotion/Marketing	\$	60.00	\$	-	\$	-
64050 · Stripe Fees	\$	1,500.00	\$	1,276.89	\$	714.34
	\$	19,915.00	\$	11,305.85	\$	6,324.95
65000 · 5K Professional Services	\$	1,000.00	\$	2,176.00	\$	-
65005 · 5K Rentals	\$	10,000.00	\$	408.56	\$	-
65015 · 5K Materials	\$	8,000.00	\$	2,489.99	\$	1,393.00
65020 - 5K Promotion/Marketing	\$	-	\$	-	\$	-
65025 · 5K Tshirts	\$	5,200.00	\$	2,526.50	\$	1,413.43
65035 · 5K Medals	\$	2,800.00	\$	749.81	\$	419.47
65040 - 5K Race Bibs						
65050 · 5K Stripe/CC Fees	\$	250.00	\$	245.58	\$	137.39
65055 · 5K Race Bags	\$	1,500.00	\$	200.00	\$	-
	\$	28,750.00	\$	8,796.44	\$	3,363.29
	\$	-	\$	61.26	\$	-
	\$	-	\$	716.97	\$	800.00
	\$	95,920.00	\$	67,341.56	\$	60,389.74
	\$	330.00	\$	555.30	\$	(14,112.74)
	\$	330.00	\$	555.30	\$	(14,112.74)

ACTUAL	BUDGET	ACTUAL
Jul '20 - Jun 21	Jul '21-Feb '22	Jul '21 - Feb '22

\$ 1,221.50	\$ -	\$ -
\$ -	\$ -	\$ -
\$ 1,221.50	\$ -	\$ -
\$ 2,033.00	\$ 2,033.00	\$ 7,834.14
\$ 670.00	\$ 670.00	\$ 5.72
\$ 2,703.00	\$ 2,703.00	\$ 7,839.86
\$ 7,500.00	\$ -	\$ 2,500.00
\$ -	\$ 6,711.42	\$ 6,245.00
\$ 7,500.00	\$ -	\$ -
\$ 12,986.43	\$ 6,711.42	\$ 8,745.00
\$ 36.79	\$ 23.37	
\$ 1,105.00	\$ 285.00	
\$ 128.00	\$ -	
\$ 1,570.88	\$ 2,411.00	\$ 2,117.00
\$ -	\$ 1,544.66	
\$ -	\$ 1,664.15	
\$ -	\$ 370.00	
\$ 341.00	\$ -	
\$ -	\$ -	\$ 3,879.44
		\$ 500.00

\$	6,298.18	\$	6,298.18	\$	6,496.44
\$	-	\$	-	\$	-
\$	-	\$	3,600.00	\$	-
\$	-	\$	3,600.00	\$	-
\$	30,995.00	\$	52,500.00	\$	65,900.00
\$	(12,724.81)	\$	(21,000.00)	\$	(19,036.60)
\$	18,270.19	\$	31,500.00	\$	46,863.40
\$	74.44	\$	75.00	\$	26.76
\$	41,553.74	\$	50,887.60	\$	69,971.44
\$	41,553.74	\$	50,887.60	\$	69,971.44
\$	-	\$	-	\$	259.00
\$	30,000.00	\$	35,000.00	\$	18,871.88
\$	-	\$	-	\$	-
\$	2,295.00	\$	2,677.50	\$	6,606.86
\$	32,295.00	\$	37,677.50	\$	25,737.74
\$	-	\$	-	\$	913.63
\$	-	\$	-	\$	913.63
\$	39.53	\$	100.00	\$	19.00
\$	5,000.04	\$	1,000.00	\$	-
\$	355.78	\$	380.00	\$	301.40
\$	1,023.16	\$	1,050.00	\$	713.16
\$	227.70	\$	450.00	\$	422.90
\$	-	\$	-	\$	350.00
\$	63.46	\$	250.00	\$	-
\$	6,709.67	\$	3,130.00	\$	1,806.46
\$	117.98	\$	150.00	\$	132.13
\$	1,518.68	\$	2,172.00	\$	1,626.88
\$	1,054.97	\$	1,100.00	\$	-

\$	192.31	\$	200.00	\$	146.00
\$	-	\$	-	\$	204.00
\$	2,883.94	\$	3,622.00		

\$	-	\$	-	\$	50.00
\$	5,106.34	\$	2,700.00	\$	4,986.88
\$	-	\$	5,200.00	\$	2,082.00
\$	5,106.34	\$	7,900.00	\$	7,118.88

\$	600.00	\$	921.95	\$	2,289.10
\$	105.95	\$	162.80	\$	621.02
\$	200.85	\$	308.62	\$	380.08
\$	1,450.00	\$	2,228.05	\$	-
\$	3,929.67	\$	6,038.27	\$	2,409.23
\$	1,249.73	\$	2,800.00	\$	3,024.29
				\$	-
\$	28.95	\$	600.00	\$	-
\$	361.02	\$	554.74	\$	370.67
\$	391.98	\$	602.31	\$	856.75
\$	8,318.15	\$	14,216.75	\$	9,951.14

\$	-	\$	1,217.34	\$	1,500.00
\$	-	\$	2,500.00	\$	-
\$	987.47	\$	1,393.00	\$	833.14
\$	-	\$	-	\$	374.61
\$	-	\$	3,000.00	\$	-
\$	156.00	\$	559.30	\$	995.70
		\$	150.00	\$	-
\$	-	\$	137.39	\$	-
\$	75.62	\$	500.00	\$	-
\$	1,219.09	\$	9,457.03	\$	3,703.45

\$	-	\$	-	\$	-
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\$	-	\$	-	\$	-
\$	56,532.19	\$	76,003.28	\$	51,340.31

\$	(14,978.45)	\$	(25,115.68)	\$	18,631.13
\$	(14,978.45)	\$	(25,115.68)	\$	18,631.13

Income

405 · In-Kind

40500 · Donated Goods
40505 · Donated Services

Total 405 · In-Kind

410 · Cash Contributions

41000 · Individual Contributions
41010 · Corporate Contributions

Total 410 · Cash Contributions

420 · Grants

42000 · Corporate Grants
42010 · NonProfit Organization Grants

Total 420 · Grants

430 · Special Events

43015 · Amazon Smile
43030 · Amazing Give
43055 · Barre Forte
43065 · Gamma Phi Beta - Moon Ball
43080 · 5K Packet Pickup

Total 430 · Special Events

440 · 5K

44005 · 5K Sponsorship Income
44010 · 5K Registrations

Total 440 · Sponsorship Income

450 · Program

45005 · Program Registrations
45010 · Program Scholarships

Total 450 · Program

490 · Interest Income

Total Income

Gross Profit

Expense

600 · Personnel Expenses

60030 · Staff Professional Development
60000 · Salaries & Wages - Exec/Prog
60005 · Salaries & Wages - Staff
9999999 · Payroll Expenses

Total 600 · Personnel Expenses

605 · Travel and M&E Expenses

60510 · Board Travel

Total 605 · Travel and M&E Expenses

610 · Professional Services

61005 · Organizational & Consulting
61000 · Marketing Services/Supplies
61010 · Technology Services
61025 · Website Services
61040 · Background Checks
61050 · Dues and Memberships
61035 · Fundraising Service Fees

Total 610 · Professional Services

620 · Office Expenses

- 62000 · Office Supplies
- 62005 · Office Building Rent
- 62025 · Copy and Printing
- 62030 · Postage and Shipping

Total 620 · Office Expenses

630 · Operational Expenses

- 63000 · Bank Fees
- 63020 · Licensing and Taxes
- 63015 · Insurance Expense

Total 630 · Operational Expenses

640 · Program Specific Expenses

- 64000 · Curricula and Related
- 64005 · Volunteer Appreciation
- 64010 · Coach Training
- 64015 · Coach Bag
- 64020 · Site Allowance
- 64025 · Program TShirts
- 64040 · CPR/First Aid
- 64045 · Promotion/Marketing
- 64050 · Stripe Fees

Total 640 · Program Specific Expenses

650 · 5K Expenses

- 65005 · 5K Rentals
- 65000 · 5K Professional Services
- 65015 · 5K Materials
- 65025 · 5K Tshirts
- 65035 · 5K Medals
- 65050 · 5K Stripe/CC Fees
- 65055 · 5K Race Bags

Total 690 · 5K Expenses

660 · Camp GOTR

Total Expense

Net Ordinary Income

Net Income

ACTUAL
Jul '18 - Jun 19

4,400.00
<u>3,049.00</u>
7,449.00
1,413.00
<u>7,885.00</u>
9,298.00
7,500.00
<u>7,500.00</u>
20,000.00
36.79
1,105.00
128.00
1,570.88
<u>341.00</u>
8,611.16
100.00
<u>5,323.51</u>
5,423.51
62,370.00
<u>-23,415.00</u>
38,955.00
458.64
<u>90,195.31</u>
90,195.31
0.00
30,000.00
0.00
<u>2,295.00</u>
32,295.00
<u>0.00</u>
0.00
1,376.75
138.64
969.16
393.30
104.79
<u>178.98</u>
3,161.62

375.93
1,434.00
1,174.33
<u>154.11</u>
3,138.37

32.05
4,540.00
<u>2,568.00</u>
7,140.05

2,339.71
335.02
1,453.09
3,511.20
6,651.65
3,534.43
104.90
59.89
1,423.47
<hr/> 19,413.36
4,945.70
578.57
3,863.90
2,590.70
1,387.54
161.43
700.00
<hr/> 14,227.84
0.00
79,376.24
<hr/> 10,819.07
<hr/> 10,819.07

Girls On The Run

Statement of Financial Position

As of March 16, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10005 TD Checking -9341 (2012-14)	0.00
10010 TD Checking -4820 (2014)	0.00
10015 TD Checking New *7969	49,323.34
10020 GCF Account (2004-2016)	0.00
10021 TD Money Market	35,578.58
41000 Cash Contributions	-14,197.54
Individual	-371.83
Total 41000 Cash Contributions	-14,569.37
9999999 Personnel Expenses	6,158.32
Payroll Expenses	155.75
Total 9999999 Personnel Expenses	6,314.07
Total Bank Accounts	\$76,646.62
Accounts Receivable	
11005 GCF Receivable	298.30
Total Accounts Receivable	\$298.30
Total Current Assets	\$76,944.92
Other Assets	
10025 In Kind Donated Goods	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$76,944.92
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
24000 Payroll Liabilities	882.50
Federal Taxes (941/944)	522.09
FL Unemployment Tax	378.00
Total 24000 Payroll Liabilities	1,782.59
Direct Deposit Payable	0.00
EIDL	0.00
Total Other Current Liabilities	\$1,782.59
Total Current Liabilities	\$1,782.59
Total Liabilities	\$1,782.59
Equity	
30000 Opening Balance Equity	3,273.00
32000 Unrestricted Net Assets	62,596.84
Net Revenue	9,292.49
Total Equity	\$75,162.33
TOTAL LIABILITIES AND EQUITY	\$76,944.92

Girls on the Run of Alachua County

City of Gainesville ARPA Aid to Nonprofits Program : Evaluation Summary

Girls on the Run of Alachua County

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Evaluation Summary

1/1 Evaluations Complete

Chris Polischuck:

Evaluation Complete

Question Group

GSG Comments*

Please list any comments you would like for the evaluators to see when reviewing the application

Chris Polischuck: While the Final Rule lists the types of services Girls on the Run provides (Social, Emotional and Mental Health Services) as eligible ARPA expenses, they must be targeted at impacted (moderate income) and disproportionately impacted (low income) communities. Girls on the Run's stated objective is to serve all girls, regardless of economic background.

The linkage to the pandemic was made in terms of lost income to the program, and not being able to conduct programs in schools. Since the calculated revenue loss was \$54,245, the program is eligible for an ARPA award of up to \$54,245, under expenditure category 2.10, Aid to nonprofit organizations.

Is Your Review Complete?*

Chris Polischuck: Yes