

## Creating a Head Start Center in East Gainesville

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*City of Gainesville ARPA Aid to Nonprofits  
Program*

### ***Episcopal Children's Services***

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Mrs. Connie Stophel  
8649 Baypine Road  
Ste.300, Bldg. 7  
Jacksonville, FL 32256

martha.cox@ecs4kids.org  
O: 904-726-1500

### ***Mrs. Martha Cox***

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8649 Baypine Road  
Ste.300, Bldg. 7  
Jacksonville, FL 32256

martha.cox@ecs4kids.org  
O: 904-726-1500

# Application Form

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## *Eligibility*

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### **Economic Impact\***

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

### **Location\***

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

### **Operating Status\***

Is your nonprofit organization active, open and operating? (in-person or virtually)

Yes

### **IRS Status\***

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

### **IRS Status Year\***

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

### **The Philanthropy Hub Verification\***

Is your nonprofit organization verified on The Philanthropy Hub?

Yes

## Services\*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

- Childcare
- Education
- Food Security
- Human & Social Services

## Other Services

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

N/A

## Acknowledgment

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### Project Name\*

Name of Project.

Creating a Head Start Center in East Gainesville

### Acknowledgment\*

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
  - incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;
  - incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;
  - incurred unplanned costs for technology to enable virtual work; or

- o lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and
- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

## *Applicant/Agency Information*

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### Target Population\*

Select all that apply to indicate which population groups are directly impacted by your work.

- Children (ages 0-12)
- Adults (ages 19-64)
- People with disabilities
- Low-income individuals/families
- Marginalized/Under-served groups

### Local Impact\*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

We provide the Head Start/Early Head Start program that provides comprehensive child development services focused on predictors of school success.

Our target population is infants, toddlers, preschoolers, and pregnant women who are either living in a low-income household, have a disability, living in foster care, and children experiencing homelessness. In Alachua County, we are funded to serve 633 children and 91% of those are in Gainesville at service locations selected to serve the population most in need.

The harsh reality is that the children we serve are facing extreme challenges – poverty, trauma, disabilities, homelessness, and more. Our services ensure that children learn and develop in high-quality environments while giving their families the ability to work, enhance their own education or develop skills through job training. Our parent engagement and education support family well-being and promotes children's learning and development. We eliminate or reduce the achievement gaps created by poverty and trauma with comprehensive services.

Not only do we impact the children and families we serve, but we also create jobs that need local employment opportunities. With our new Alachua County grant, we have created 69 new local positions. These positions range from entry-level to fully credentialed positions with competitive pay and benefits.

### Board Chair or Authorized Person First Name\*

Thabata

**Board Chair or Authorized Person Last Name\***

Ford

**Board Chair or Authorized Person Title\***

Board President

**Hub Profile\***

Please provide link to verified profile from The Philanthropy Hub.

<https://www.thephilanthropyhub.org>

**Organization Type\***

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

**Tax Form Information\***

Please select the tax form your organization most recently filed.

Long form 990

**Gross Revenue\***

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.
- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
- For independently audited financial statement, enter the total revenue indicated.

\$91,697,202.00

**Operating Revenue\***

Organization's operating revenue for the last completed fiscal year

\$91,337,653.00

**Operating Expenses\***

Organization's operating expenses for the last completed fiscal year

\$91,628,303.00

## ***Pandemic changes to your organization***

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### **Pandemic-related changes to priorities and goals\***

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

The COVID pandemic has required our organization to truly demonstrated our resilience and perseverance to find new and creative ways to deliver the highest quality early education services to those most in need. The heartfelt dedication of a wonderful team of top professionals resulted in our continued success in creating impact for our community.

Despite an ongoing pandemic, we continue to prepare young children to enter kindergarten ready to succeed. This is not an easy field to work in, especially now – a teacher in a classroom with children who may be upset, crying, or stressed, an enrollment specialist collecting all the required paperwork so that families can receive services while social-distancing, or a custodian sanitizing a childcare center, so services can be delivered safely. Despite the enormity of the challenges, our team continues to do amazing work every day.

Each member of the Episcopal Children's Services team continues to give their commitment, their passion, their knowledge, and perhaps most importantly, their hearts, each and every day.

While the pandemic has caused operational challenges, including staffing shortages, increased program costs, supply chain issues, and skyrocketing construction costs, our priorities and goals remain consistent. Our priorities and goals are captured in our Strategic Plan:

- Build the Brand (Who We are)
- Strive for Excellence (Quality Enhancement)
- Extend the Reach (Program Expansion)
- Increase Funding (Development)
- Enhance Systems (Technology)

### **Pandemic-related changes to your organization's operations\***

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

The COVID pandemic has required our organization to truly demonstrated our resilience and perseverance to find new and creative ways to deliver the highest quality early education services to those most in need. The heartfelt dedication of a wonderful team of top professionals resulted in our continued success in creating impact for our community.

Despite an ongoing pandemic, we continue to prepare young children to enter kindergarten ready to succeed. This is not an easy field to work in, especially now – a teacher in a classroom with children who may be upset, crying, or stressed, an enrollment specialist collecting all the required paperwork so that families can receive services while social-distancing, or a custodian sanitizing a childcare center, so services can be delivered safely. Despite the enormity of the challenges, our team continues to do amazing work every day.

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## *Impact*

### Description of Need as Specifically Related to Coronavirus\*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

One unanticipated effect of the pandemic has been the delay in construction and dramatically increased costs. We were awarded a five-year grant to dramatically expand our services in Alachua County and were beginning implementation right as the pandemic began. This expansion required us to obtain and renovate new sites located in areas of high need. We had based on budget on costs from similar projects we have completed in the past. While our contractors have been as supportive as possible because they believe in our mission, the cost of materials and labor has skyrocketed. We are in the process of completing renovations at two sites in Gainesville and have funding to complete a third. However, the fourth site is on hold because of our lack of funds, which is the reason for this request. Our initial bid for the renovation of the site was \$125,972.15. The contractor has given us a revised project cost of \$491,742.66. We have already invested in lease payments and part of the playground. The delay in construction has caused us to exceed our budgeted amount for lease payments prior to center opening, so we are also requesting 6 months of funds to complete construction. We also need to finish the playground to accommodate the additional students.

### Population Impact\*

Indicate if your services are directed at populations that have been disproportionately impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

Our services are directed to low-income families with young children. Because poverty disproportionately affects minorities, we serve a large number of minorities.

### Disparity\*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

Our families suffer disparities for economic well-being, education, and health status. Our program delivers proven impact that directly addresses these disparities. Lack of economic well-being impacts food security and housing stability.

## Supplemental Disparity Information

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

The most recent U.S. Census data identifies that poverty is extreme for young children, with a poverty rate of 24.7% for Gainesville's youngest citizens, those under 5, well above the state average of 22.4% and the national average of 20.3%.

Nutrition is critical for child development and a lack of nourishing food causes health risks. Food insecurity is defined as the state of being without reliable access to a sufficient quantity of affordable, nutritious food. Food insecurity disproportionately affects young children in Alachua County, with a 18.2% food insecurity rate, resulting in almost 1 out of every 5 children without sufficient, nutritious food.

Preschoolers with diagnosed disabilities in Alachua County, those ages 3 – 5, have increased by 20% in the past five years which highlights the need for early, inclusive services. By providing treatment early, children are better able to adapt to the rigors of kindergarten and grade school education.

## Number of individuals served\*

Indicate the total amount of individuals who will be directly impacted by this program.

We are funded to serve 633 children in Alachua County, with 576 in Gainesville at service locations accessible for the population most in need. Our funding request will expand our East Gainesville location from 60 to 135 in an area of high need.

## Lost Revenue Calculation (Optional Question)

If you are requesting support for lost revenue, please complete the <https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx> Lost Revenue Calculation worksheet. Click here for instructions: [Lost Revenue Calculation Instructions](#).

After downloading and completing the worksheet, please submit it in Excel format.

## Budget Spreadsheet\*

Upload the program budget using the spreadsheet provided: City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

City of Gainesville ARPA Budget .xlsx



## Sustainability\*

What are the long-term strategies for funding this project/program at the end of the grant period?

We have a five year commitment of funds from the Office of Head Start, which will cover the ongoing operational costs for the program. However, without an influx of funding from another source, we will not be able to expand the East Gainesville location and will be forced to locate the planned services at another location, potentially outside of Gainesville. This project is crucial to providing desperately needed services to an area with proven need.

## Request Information

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### Purpose of Request\*

One sentence describing the purpose of your request

We are requesting funding to cover the unanticipated increase in construction costs due to COVID for our early education center in East Gainesville.

### Amount Requested\*

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$443,521.00

### Total Program Cost\*

\$744,915.00

### Allocation of requested funds for previous expenses\*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$0.00

### Allocation of requested funds for year one\*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023.

\$443,521.00

## Allocation of requested funds for year two\*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$0.00

## Financial Review

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### Budgets to Actuals\*

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

Episcopal Children's Services 3 years Budget and Actuals.pdf

### Balance sheet\*

Please upload your most recent balance sheet.

January 2022 Balance Sheet Episcopal Children's Services.pdf

### Financial oversight\*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

The Board of Trustees reviews credit card statements and financial statements monthly. The Board receives, reviews, and approves a monthly Financial Package that includes notes to the financial statements, balance sheet and cash trend, profit and loss statement, and income statement. The profit and loss statement shows budget and actuals for both revenue and expense by program area. The income statement shows the revenue detail and expense detail by category for the agency.

Every year, the Board of Trustees receives, reviews, and approves the agency audit, the Form 990, and the agency budget.

## Confirmation and Attestation

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### Confirmation and Attestation 1\*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

### Confirmation and Attestation 2\*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

### Confirmation and Attestation 3\*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

### Confirmation and Attestation 4\*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

### Confirmation and Attestation 5\*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

### Confirmation and Attestation 6\*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

### Confirmation and Attestation 7\*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

### Confirmation and Attestation 8\*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

**Signature\***

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this application is submitted under the authority and approval of the CEO or Executive Director of my organization. Type your name below

Martha Cox

**Date Signed\***

03/17/2022

***For Evaluators***

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**CFNCF Comment on Diversity\***

Are diversity policies included in board recruitment?

Yes

Board Demographics

African American/Black

4

Asian American/Pacific Islander

0

Caucasian

10

Hispanic/Latino

0

Native American/American Indian

0

Not Specified

0

Female

7

Male

7

Not Specified

0

Board Diversity Comments

One of the unique things about our Board of Trustees is our requirement that one Board Member also be a member of our Policy Council. Our Policy Council is also a governing body that is made up of at least one parent from each of our Head Start/Early Head Start centers and community volunteers. Our Policy Council ensures that the "voice of the parents" is part of our program oversight. The Policy Council Liaison position on the Board of Trustees ensures that the voice of our parents is a part of our Board operations and oversight.

We also seek diversity of skills in our Board selection in addition to diversity of race/ethnicity and gender. Our Board Member Selection Matrix ensures that we have members with knowledge and experience in Organizational Mission, Strategy Formulation, Community and/or Government Relations, Community Connections & Resources, Finance & Accounting, Legal, Human Resources, Marketing, Fundraising, and Early Childhood Education.

## File Attachment Summary

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### *Applicant File Uploads*

- City of Gainesville ARPA Budget .xlsx
- Episcopal Children's Services 3 years Budget and Actuals.pdf
- January 2022 Balance Sheet Episcopal Children's Services.pdf

## ARPA Coronavirus Nonprofit Recovery Fund

Organization Name: Episcopal Children's Services

PROJECT BUDGET	Expenditures	Other Funding Income			Total Request
	Expected Expenditures 03/03/2021 through 12/31/2024	Other ARPA Funding*	Non-ARPA Funding Received**	Total Other Funding	
Input Line Item Descriptions in this Column				\$ -	-
Rent during construction period	\$ 123,750.00		\$ 82,500.00	\$ 82,500.00	41,250
Architect/Engineering Services	\$ 38,812.50		\$ 38,812.50	\$ 38,812.50	-
Environmental Survey	\$ 2,110.00		\$ 2,110.00	\$ 2,110.00	-
Playground	\$ 88,500.00		\$ 52,000.00	\$ 52,000.00	36,500
Construction Costs	\$ 491,742.66		\$ 125,972.15	\$ 125,972.15	365,771
(includes pre-construction, general conditions, punch list, clean-up, dumpster, demolition, concrete, masonry, doors & frames, entrances, windows, hardware, framing, flooring, ceilings, painting/coating, casework, plumbing, HVAC, electrical, fire alarm)				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
<b>TOTAL</b>	<b>\$ 744,915.16</b>	<b>\$ -</b>	<b>\$ 301,394.65</b>	<b>\$ 301,394.65</b>	<b>443,521</b>

Sources of Other Funds	Status of Funding	Amount
Office of Head Start	Approved	\$ 301,395
<b>Total</b>		<b>\$ 301,395</b>

\* Please list any APRA funding received or pending from other sources

\*\*Please include an other federal pandemic response funding received during any time period during the pandemic

We have received the following COVID-19 funding, which is committed to other projects/geographies. Our program covers 12 counties.

Source	Amount	Dates
CARES	\$2,664,544	4/1/2020 - 7/31/2021
CCRSAA	\$888,762	4/1/2021 - 3/31/2023
ARPA	\$3,533,265	4/1/2021 - 3/31/2023

**Episcopal Children's Services**  
**Profit and Loss Statement**  
**As of June 30, 2019**

EPISCOPAL CHILDREN'S SERVICES	Current Month			Year to Date			FY2019 Budget			% Spent to Date	Year-End Projection
	Revenue	Expense	Net	Revenue	Expense	Net	Revenue	Expense	Net		
<b>Operational Activities</b>											
<b>Directly Operated Centers</b>											
Good Shepherd	37,080	52,131	(15,051)	566,001	512,414	53,587	519,479	519,479	0	99%	53,587
<b>Total Directly Operated Centers</b>	37,080	52,131	(15,051)	566,001	512,414	53,587	519,479	519,479	0	99%	53,587
<b>All Other Operational Activity/General Fund</b>											
General Fund	21	16,997	(16,976)	41,184	115,222	(74,038)	1,200	96,280	(95,080)	120%	(74,038)
Other	0	26	(26)	6,392	5,005	1,387	22,466	11,685	10,781	43%	1,387
<b>All Other Operational Activity/General Fund</b>	21	17,023	(17,002)	47,576	120,227	(72,651)	23,666	107,965	(84,299)	111%	(72,651)
<b>Total Operational Activity</b>	37,101	69,154	(32,053)	613,577	632,641	(19,064)	543,145	627,444	(84,299)	101%	(19,064)
<b>Fundraising &amp; Non-Federal Match</b>											
Undesignated Contributions	(66)	14,247	(14,313)	139,731	157,632	(17,901)	285,000	167,590	117,410	94%	(17,901)
Children's Champion	22,082	1,913	20,169	97,048	38,250	58,798	175,000	70,000	105,000	55%	58,798
<b>Total Fundraising</b>	22,016	16,160	5,856	236,779	195,882	40,897	460,000	237,590	222,410	82%	40,897
<b>Non-Federal Match</b>											
Goods, Rent and Services	66,410	66,410	0	1,522,838	1,522,838	0	850,000	850,000	0	179%	0
Volunteer Services	238,094	238,094	0	5,382,242	5,382,242	0	4,500,000	4,500,000	0	120%	0
VPK	(59,766)	(59,766)	0	957,381	957,381	0	950,411	950,411	0	101%	0
Grants	46	46	0	54,208	54,208	0	40,000	40,000	0	136%	0
<b>Total Non-Federal Match</b>	244,784	244,784	0	7,916,669	7,916,669	0	6,340,411	6,340,411	0	125%	0
<b>Total Fundraising &amp; Non-Federal Match</b>	266,800	260,944	5,856	8,153,448	8,112,551	40,897	6,800,411	6,578,001	222,410	123%	40,897
<b>Cost Reimbursable Contracts</b>											
ELC of North Florida	1,242,807	1,242,807	0	29,773,727	29,773,727	0	26,535,420	26,535,420	0	112%	0
ELC, Success by Six	20,759	16,698	4,061	245,591	226,874	18,717	229,272	201,272	28,000	113%	18,717
Kid's Hope Alliance, formerly JCC	122,823	122,823	0	1,644,212	1,644,212	0	1,672,194	1,672,194	0	98%	0
Head Start	639,016	639,016	0	11,612,394	11,612,394	0	11,469,495	11,469,495	0	101%	0
Early Head Start	1,072,368	1,074,488	(2,120)	13,474,284	13,474,284	0	13,892,148	13,892,148	0	97%	0
Nutrition	52,003	52,003	0	1,299,092	1,299,092	0	1,800,000	1,800,000	0	72%	0
<b>Total Cost Reimbursable Contracts</b>	3,149,776	3,147,835	1,941	58,049,300	58,030,583	18,717	55,598,529	55,570,529	28,000	104%	18,717
<b>TOTAL NET from Daily Operations</b>	3,453,677	3,477,933	(24,256)	66,816,325	66,775,775	40,550	62,942,085	62,775,974	166,111	106%	40,550
<b>Investment Net Gains/(Losses)</b>	47,866	0	47,866	67,573	0	67,573	45,000	0	45,000	150%	67,573
<b>Net Fixed Asset Activity</b>	0	53,822	(53,822)	0	(186,510)	186,510	0	(60,694)	60,694	307%	186,510
<b>TOTAL NET All Organizational Activity</b>	3,501,543	3,531,754	(30,211)	66,883,898	66,589,265	294,633	62,987,085	62,715,280	271,805	106%	294,633
							Completed % Of Fiscal Year			100%	



**Episcopal Children's Services**  
**Income Statement**  
**As of June 30, 2019**

	May-19	Jun-19	YTD Actual	YTD Budget	FY19 Budget
<b>Revenue</b>					
Good Shepherd	60,655	37,080	566,001	519,479	519,479
General Fund and Other Operational Revenues	18,497	21	47,576	23,666	23,666
Fundraising and Special Events	18,495	22,016	236,779	460,000	460,000
Non-Federal Match	1,133,028	244,784	7,916,669	6,340,411	6,340,411
Grants and Contracts	4,820,539	3,149,776	58,049,300	55,598,529	55,598,529
<b>Total Revenue</b>	<b>6,051,214</b>	<b>3,453,677</b>	<b>66,816,325</b>	<b>62,942,085</b>	<b>62,942,085</b>
<b>Expense</b>					
<b>Salaries and Benefits</b>					
Salaries	1,795,582	1,482,171	20,200,610	19,530,602	19,530,602
Benefits	350,667	306,110	4,187,179	4,032,335	4,032,335
<b>Total Salaries and Benefits</b>	<b>2,146,249</b>	<b>1,788,281</b>	<b>24,387,789</b>	<b>23,562,937</b>	<b>23,562,937</b>
<b>Occupancy and Administrative Expenses</b>					
Rent and Utilities	70,700	75,981	855,476	835,000	835,000
Telephone and Data Communications	17,202	16,175	205,647	200,000	200,000
Bldg Maintenance & Cleaning Contracts and Supplies	19,456	14,707	200,281	190,000	190,000
HVAC Inspections and Repairs	315	1,454	32,905	35,000	35,000
Office Storage and Lease Equipment	7,324	7,173	108,626	105,000	105,000
Administrative Insurance (Gen Liab, Umbrella, D&O, Fiduciary, etc.)	15,944	13,565	190,457	200,000	200,000
Legal and Other Professional Services	18,713	13,319	160,934	145,000	145,000
All Other Occupancy and Administrative Expenses	101,296	45,222	772,651	712,000	712,000
<b>Total Occupancy and Administrative Expenses</b>	<b>250,949</b>	<b>187,596</b>	<b>2,526,977</b>	<b>2,422,000</b>	<b>2,422,000</b>
<b>Supplies Training and Other Program Expenses</b>					
Program Supplies	30,968	62,928	675,619	510,000	510,000
Program Equipment/Construction(Skylark)	232,964	8,538	935,952	833,000	833,000
Insurance (Vehicle and Commercial Property)	14,802	8,474	85,764	80,000	80,000
Printing	2,449	12,907	37,926	25,000	25,000
Marketing, Advertising and Outreach	7,898	3,873	31,891	22,000	22,000
Nutrition/Children's Food Expense	82,155	45,457	975,754	900,000	900,000
Mileage, Per Diem and Other Travel Expenses	28,141	32,402	488,882	425,000	425,000
Training	14,627	19,525	403,924	300,000	300,000
In-Kind Volunteer Services	576,425	239,594	5,394,242	4,950,035	4,950,035
Other Contributed Goods/Services	217,289	46,070	1,290,367	710,000	710,000
All Other Program Expenses	70,867	36,421	461,309	640,000	640,000
<b>Total Supplies Training and Other</b>	<b>1,278,586</b>	<b>516,188</b>	<b>10,781,630</b>	<b>9,395,035</b>	<b>9,395,035</b>
<b>Provider and CCP Payments</b>					
Provider Payments/State Contract	2,182,962	938,509	26,777,563	25,000,000	25,000,000
CCP Contracts/Federal Contracts	199,253	47,360	2,301,818	2,396,000	2,396,000
<b>Total Provider and CCP Payments</b>	<b>2,382,215</b>	<b>985,869</b>	<b>29,079,381</b>	<b>27,396,000</b>	<b>27,396,000</b>
<b>Total Expenses</b>	<b>6,057,997</b>	<b>3,477,932</b>	<b>66,775,775</b>	<b>62,775,972</b>	<b>62,775,972</b>
<b>Net Results from General Operations and Cost Reimbursable Contracts</b>	<b>(6,783)</b>	<b>(24,256)</b>	<b>40,550</b>	<b>166,113</b>	<b>166,113</b>
Fixed Asset Purchases	223,763	8,538	890,415	833,000	833,000
Depreciation	(58,071)	(62,359)	(703,906)	(772,306)	(772,306)
Change in Investments	(46,487)	47,866	67,573	45,000	45,000
<b>Net Results from All Organizational Activity</b>	<b>112,422</b>	<b>(30,211)</b>	<b>294,633</b>	<b>271,805</b>	<b>271,805</b>

**Episcopal Children's Services**  
**Profit and Loss Statement**  
**As of June 30, 2020**

EPISCOPAL CHILDREN'S SERVICES	Current Month			Year to Date			FY2020 Budget			% Spent to Date
	Revenue	Expense	Net	Revenue	Expense	Net	Revenue	Expense	Net	
<b>Operational Activities</b>										
Good Shepherd	55,333	46,455	8,878	549,138	506,324	42,814	541,704	501,511	40,193	101%
General Fund	4	(3,501)	3,505	39,742	29,248	10,495	2,074	86,263	(84,189)	34%
<b>Total Operational Activity</b>	55,337	42,954	12,383	588,880	535,572	53,309	543,778	587,774	(43,996)	91%
<b>Fundraising &amp; Non-Federal Match</b>										
Undesignated Contributions	2,662	5,556	(2,894)	116,456	108,969	7,487				
Temporarily Restricted for Playground NFM	(50,759)	0	(50,759)	0	0	0				
Children's Champion	18,369	22,397	(4,028)	207,969	32,243	175,726				
<b>Total General Fundraising</b>	(29,728)	27,953	(57,681)	324,425	141,212	183,213	375,000	261,763	113,237	54%
<b>Non-Federal Match</b>										
Goods, Rent and Services	162,836	162,836	0	1,739,539	1,739,539	0	1,350,000	1,350,000	0	129%
Parent and Community Volunteers	263,060	263,060	0	4,270,443	4,270,443	0	4,917,499	4,917,499	0	87%
VPK	(28,575)	(28,575)	0	910,754	910,754	0	1,048,010	1,048,010	0	87%
Grants, Success by Six	7,573	7,573	0	52,902	52,902	0	50,000	50,000	0	106%
Grants, PNC	0	0	0	10,000	10,000	0				
Grants, First Coast Relief Fund	0	0	0	22,000	22,000	0				
Grants, United Way of Marion County	0	0	0	4,167	4,167	0				
Grants, United Way of Lake & Sumter Counties	0	0	0	7,750	7,750	0				
Grants, Lake County Board of Commissioners	0	0	0	3,750	3,750	0				
<b>Total Non-Federal Match</b>	404,894	404,894	0	7,021,305	7,021,305	0	7,365,509	7,365,509	0	95%
<b>Total Fundraising &amp; Non-Federal Match</b>	375,166	432,847	(57,681)	7,345,730	7,162,517	183,213	7,740,509	7,627,272	113,237	94%
<b>Cost Reimbursable Contracts</b>										
ELC of North Florida	2,434,673	2,434,673	0	32,695,707	32,695,707	0	30,215,924	30,215,924	0	108%
Kid's Hope Alliance	82,754	82,754	0	1,366,270	1,366,270	0	1,428,444	1,428,444	0	96%
Head Start	1,612,632	1,612,632	0	15,683,731	15,683,731	0	11,607,891	11,607,891	(0)	135%
HeadStart, Success by Six	12,427	12,427	0	188,852	171,490	17,362	166,145	166,145	0	103%
Early Head Start	582,918	582,918	0	14,802,999	14,802,989	10	17,854,143	17,854,143	(0)	83%
Americorps	12,814	12,814	0	95,731	95,731	0	227,879	227,879	0	42%
Nutrition	27,454	27,454	0	977,497	977,497	0	1,329,429	1,329,428	0	74%
<b>Total Cost Reimbursable Contracts</b>	4,765,673	4,765,673	0	65,810,787	65,793,415	17,372	62,829,854	62,829,854	0	105%
<b>TOTAL NET from Daily Operations</b>	5,196,176	5,241,474	(45,298)	73,745,398	73,491,504	253,894	71,114,142	71,044,900	69,242	103%
Investment Net Gains/(Losses)	17,498	0	17,498	29,563	0	29,563	56,106	0	56,106	53%
Net Fixed Asset Activity	0	(159,992)	159,992	0	224,229	(224,229)	0	591,900	(591,900)	38%
<b>TOTAL NET All Organizational Activity</b>	5,213,674	5,081,482	132,192	73,774,960	73,715,733	59,227	71,170,248	71,636,800	(466,552)	103%
									Completed % of Fiscal Year	100%

**Episcopal Children's Services**  
**Income Statement**  
**As of June 30, 2021**

	May-21	Jun-21	YTD Actual	YTD Budget	FY21 Budget
<b>Revenue</b>					
Good Shepherd	49,842	63,674	644,054	550,944	550,944
General Fund and Other Operational Revenues	888	17,353	22,930	0	0
Fundraising and Events	29,909	8,733	267,863	256,040	256,040
Non-Federal Match	1,041,178	696,846	9,513,003	8,921,450	8,921,450
Grants and Contracts	6,185,329	4,964,475	80,652,639	72,037,238	72,037,238
<b>Total Revenue</b>	<b>7,307,146</b>	<b>5,751,081</b>	<b>91,100,488</b>	<b>81,765,672</b>	<b>81,765,672</b>
<b>Expense</b>					
<b>Salaries and Benefits</b>					
Salaries	2,410,603	2,162,068	28,108,537	28,068,165	28,068,165
Benefits	446,024	362,761	5,632,317	5,905,775	5,905,775
<b>Total Salaries and Benefits</b>	<b>2,856,627</b>	<b>2,524,829</b>	<b>33,740,854</b>	<b>33,973,940</b>	<b>33,973,940</b>
<b>Occupancy and Administrative Expenses</b>					
Rent and Utilities	143,893	109,086	1,363,435	1,648,977	1,648,977
Telephone and Data Communications	21,089	19,408	231,490	253,857	253,857
Bldg Maintenance & Cleaning Contracts and Supplies	32,714	37,754	385,351	446,120	446,120
Office Storage and Lease Equipment	5,712	6,637	85,812	124,837	124,837
Administrative Insurance (Gen Liab, Umbrella, D&O, Fiduciary, etc.)	14,085	14,028	164,955	233,448	233,448
Legal and Other Professional Services	66,164	38,047	389,424	188,519	188,519
All Other Occupancy and Administrative Expenses	19,946	6,087	406,376	361,741	361,741
<b>Total Occupancy and Administrative Expenses</b>	<b>303,603</b>	<b>231,047</b>	<b>3,026,843</b>	<b>3,257,499</b>	<b>3,257,499</b>
<b>Supplies, Training and Other Program Expenses</b>					
Program Supplies	67,529	112,679	2,319,022	946,095	946,095
Program Equipment/Construction	0	23	192	29,736	29,736
Insurance (Vehicle and Commercial Property)	19,321	15,254	172,848	125,915	125,915
Printing	0	0	7,030	30,295	30,295
Marketing, Advertising and Outreach	4,500	1,641	110,157	98,921	98,921
Nutrition/Children's Food Expense	92,518	51,404	897,953	1,129,311	1,129,311
Mileage, Per Diem and Other Travel Expenses	22,638	24,275	258,460	421,193	421,193
Training & Technical Assistance	108,516	170,728	8,581,403	637,570	637,570
In-Kind Volunteer Services	749,197	330,937	6,455,859	5,631,935	5,631,935
Other Contributed Goods/Services	168,854	167,200	1,972,113	962,954	962,954
All Other Program Expenses	61,737	50,380	722,298	431,131	431,131
<b>Total Supplies, Training and Other</b>	<b>1,294,810</b>	<b>924,523</b>	<b>21,497,337</b>	<b>10,445,055</b>	<b>10,445,055</b>
<b>Provider and CCP Payments</b>					
Provider Payments/State Contract	1,919,945	1,923,404	27,779,832	29,256,608	29,256,608
CCP and Home Based Contracts/Federal Contracts	923,500	128,976	4,883,143	4,745,632	4,745,632
<b>Total Provider and CCP Payments</b>	<b>2,843,445</b>	<b>2,052,380</b>	<b>32,662,975</b>	<b>34,002,240</b>	<b>34,002,240</b>
<b>Total Expenses</b>	<b>7,298,484</b>	<b>5,732,779</b>	<b>90,928,009</b>	<b>81,678,734</b>	<b>81,678,734</b>
<b>Net Results from General Operations and Cost Reimbursable Contracts</b>	8,660	18,304	172,480	86,939	86,939
Fixed Asset Activity, Net	(51,015)	(61,591)	(463,129)	(705,000)	(705,000)
Change in Investments	12,918	14,621	359,549	18,000	18,000
<b>Net Results from All Organizational Activity</b>	<b>(29,436)</b>	<b>(28,666)</b>	<b>68,900</b>	<b>(600,061)</b>	<b>(600,061)</b>

**Episcopal Children's Services**  
**Profit and Loss Statement**  
**As of June 30, 2021**

EPISCOPAL CHILDREN'S SERVICES	Current Month			Year to Date			FY2021 Budget			% Spent to Date
	Revenue	Expense	Net	Revenue	Expense	Net	Revenue	Expense	Net	
<b>Operational Activities</b>										
Good Shepherd	63,674	61,049	2,625	644,054	588,230	55,824	550,944	536,067	14,877	110%
General Fund	17,353	9,676	7,677	22,930	57,690	(34,760)	0	33,250	(33,250)	174%
<b>Total Operational Activity</b>	<b>81,027</b>	<b>70,725</b>	<b>10,302</b>	<b>666,984</b>	<b>645,920</b>	<b>21,064</b>	<b>550,944</b>	<b>569,317</b>	<b>(18,373)</b>	<b>113%</b>
<b>Fundraising &amp; Non-Federal Match</b>										
Undesignated Contributions	4,901	2,463	2,438	160,497	66,988	93,509	143,540	90,829	52,711	74%
FY20 Children's Champion	0	(2,500)	2,500	(6,950)	(2,500)	(4,450)	0	0	0	#DIV/0!
Wine Women & Shoes	3,832	768	3,064	114,316	51,959	62,357	112,500	59,900	52,600	87%
<b>Total General Fundraising</b>	<b>8,733</b>	<b>731</b>	<b>8,002</b>	<b>267,863</b>	<b>116,447</b>	<b>151,416</b>	<b>256,040</b>	<b>150,729</b>	<b>105,311</b>	<b>77%</b>
<b>Non-Federal Match</b>										
Goods, Rent and Services	346,049	346,049	0	2,194,062	2,194,062	0	2,192,170	2,192,170	0	100%
Parent and Community Volunteers	330,937	330,937	0	6,455,859	6,455,859	0	5,631,935	5,631,935	0	115%
VPK	4,284	4,284	0	600,194	600,194	0	981,345	981,345	0	61%
Grants, Success by Six	11,408	11,408	0	135,081	135,081	0	66,000	66,000	0	205%
Grants, United Way of Marion County	4,167	4,167	0	46,078	46,078	0	50,000	50,000	0	92%
Grants, CSX	0	0	0	5,000	5,000	0	0	0	0	#DIV/0!
Grants, Community Foundation of NEFL	0	0	0	16,348	16,348	0	0	0	0	#DIV/0!
Grants, Florida Blue	0	0	0	25,000	25,000	0	0	0	0	#DIV/0!
Grants, United Way of Lake & Sumter Counties	0	0	0	12,500	12,500	0	0	0	0	#DIV/0!
Grants, Lake County Board of Commissioners	0	0	0	22,881	22,881	0	0	0	0	#DIV/0!
<b>Total Non-Federal Match</b>	<b>696,846</b>	<b>696,846</b>	<b>0</b>	<b>9,513,003</b>	<b>9,513,003</b>	<b>0</b>	<b>8,921,450</b>	<b>8,921,450</b>	<b>0</b>	<b>107%</b>
<b>Total Fundraising &amp; Non-Federal Match</b>	<b>705,579</b>	<b>697,577</b>	<b>8,002</b>	<b>9,780,866</b>	<b>9,629,450</b>	<b>151,416</b>	<b>9,177,490</b>	<b>9,072,179</b>	<b>105,311</b>	<b>106%</b>
<b>Cost Reimbursable Contracts</b>										
ELC of North Florida	2,318,797	2,318,797	0	38,999,212	38,999,212	0	32,609,491	32,609,491	0	120%
Kid's Hope Alliance	117,449	117,449	0	1,403,984	1,403,984	0	1,352,307	1,352,307	0	104%
Head Start / Early Head Start	2,467,425	2,467,425	0	39,100,778	39,100,778	0	36,349,971	36,349,971	0	108%
Head Start, Success by Six	8,592	8,592	0	104,919	104,919	0	224,000	224,000	0	47%
Americorps	0	0	0	6,820	6,820	0	0	0	0	#DIV/0!
Nutrition	52,213	52,213	0	1,036,926	1,036,926	0	1,501,470	1,501,470	0	69%
<b>Total Cost Reimbursable Contracts</b>	<b>4,964,475</b>	<b>4,964,475</b>	<b>0</b>	<b>80,652,639</b>	<b>80,652,639</b>	<b>0</b>	<b>72,037,238</b>	<b>72,037,238</b>	<b>0</b>	<b>112%</b>
<b>TOTAL NET from Daily Operations</b>	<b>5,751,081</b>	<b>5,732,777</b>	<b>18,304</b>	<b>91,100,488</b>	<b>90,928,008</b>	<b>172,480</b>	<b>81,765,672</b>	<b>81,678,734</b>	<b>86,939</b>	<b>111%</b>
Investment Net Gains/(Losses)	14,621	0	14,621	359,549	0	359,549	18,000	0	18,000	1997%
Net Fixed Asset Activity	0	61,591	(61,591)	0	463,129	(463,129)	0	705,000	(705,000)	66%
<b>TOTAL NET All Organizational Activity</b>	<b>5,765,702</b>	<b>5,794,368</b>	<b>(28,666)</b>	<b>91,460,038</b>	<b>91,391,138</b>	<b>68,900</b>	<b>81,783,672</b>	<b>82,383,734</b>	<b>(600,061)</b>	<b>111%</b>
										Completed % of Fiscal Year
										100%

**INTERFUND TRANSFER**

	Current Month Revenue	Year to Date Revenue
Unrestricted funds	2,500	(171,276)
Temporarily restricted for NFM	(2,500)	171,276
<b>Total Net Interfund Transfer</b>	<b>0</b>	<b>0</b>

To designate internally that FY20 Children's Champion proceeds are to be used for FY21 and beyond Head Start Non-Federal Match.

**Episcopal Children's Services**  
**Income Statement**  
**As of June 30, 2020**

	May-20	Jun-20	YTD Actual	YTD Budget	FY20 Budget
<b>Revenue</b>					
Good Shepherd	35,298	55,333	549,138	541,704	541,704
General Fund and Other Operational Revenues	261	4	39,742	2,074	2,074
Fundraising and Events	681	(29,728)	324,425	375,000	375,000
Non-Federal Match	577,303	404,894	7,021,305	7,365,509	7,365,509
Grants and Contracts	5,761,410	4,765,673	65,810,787	62,829,854	62,829,854
<b>Total Revenue</b>	<b>6,374,953</b>	<b>5,196,176</b>	<b>73,745,398</b>	<b>71,114,142</b>	<b>71,114,142</b>
<b>Expense</b>					
<b>Salaries and Benefits</b>					
Salaries	2,011,254	1,680,372	22,993,742	23,379,151	23,379,151
Benefits	511,139	358,229	5,098,269	4,722,613	4,722,613
<b>Total Salaries and Benefits</b>	<b>2,522,393</b>	<b>2,038,601</b>	<b>28,092,011</b>	<b>28,101,764</b>	<b>28,101,764</b>
<b>Occupancy and Administrative Expenses</b>					
Rent and Utilities	78,436	84,486	1,059,808	758,024	758,024
Telephone and Data Communications	18,220	17,591	208,700	221,801	221,801
Bldg Maintenance & Cleaning Contracts and Supplies	19,411	31,344	310,215	290,283	290,283
HVAC Inspections, Maintenance and Repairs	0	3,098	20,139	55,635	55,635
Office Storage and Lease Equipment	6,867	7,674	117,606	117,466	117,466
Administrative Insurance (Gen Liab, Umbrella, D&O, Fiduciary, etc.)	16,725	10,950	195,488	209,541	209,541
Legal and Other Professional Services	34,414	15,609	265,001	122,334	122,334
All Other Occupancy and Administrative Expenses	(13,981)	(7,588)	337,023	1,193,745	1,193,745
<b>Total Occupancy and Administrative Expenses</b>	<b>160,091</b>	<b>163,166</b>	<b>2,513,978</b>	<b>2,968,829</b>	<b>2,968,829</b>
<b>Supplies, Training and Other Program Expenses</b>					
Program Supplies	126,511	142,866	1,141,803	737,188	737,188
Program Equipment/Construction	0	5,927	334,652	219,383	219,383
Insurance (Vehicle and Commercial Property)	10,206	14,016	114,527	138,195	138,195
Printing	2,455	0	16,003	31,244	31,244
Marketing, Advertising and Outreach	3,016	26,595	128,710	68,784	68,784
Nutrition/Children's Food Expense	1,529	36,914	762,343	982,528	982,528
Mileage, Per Diem and Other Travel Expenses	2,064	7,261	334,146	404,177	404,177
Training	311,765	378,325	1,065,519	591,732	591,732
In-Kind Volunteer Services	371,699	263,060	4,332,751	2,644,831	2,644,831
Other Contributed Goods/Services	108,803	78,298	1,554,982	3,197,768	3,197,768
All Other Program Expenses	66,406	202,184	854,434	610,778	610,778
<b>Total Supplies, Training and Other</b>	<b>1,004,453</b>	<b>1,155,447</b>	<b>10,639,871</b>	<b>9,626,607</b>	<b>9,626,607</b>
<b>Provider and CCP Payments</b>					
Provider Payments/State Contract	2,453,183	1,775,802	28,900,318	27,276,529	27,276,529
CCP and Home Based Contracts/Federal Contracts	244,509	108,460	3,345,325	3,071,170	3,071,170
<b>Total Provider and CCP Payments</b>	<b>2,697,692</b>	<b>1,884,262</b>	<b>32,245,643</b>	<b>30,347,699</b>	<b>30,347,699</b>
<b>Total Expenses</b>	<b>6,384,632</b>	<b>5,241,474</b>	<b>73,491,504</b>	<b>71,044,899</b>	<b>71,044,899</b>
<b>Net Results from General Operations and Cost Reimbursable Contracts</b>	<b>(9,676)</b>	<b>(45,298)</b>	<b>253,894</b>	<b>69,242</b>	<b>69,242</b>
Fixed Asset Activity, Net	(48,589)	159,992	(224,229)	(591,900)	(591,900)
Change in Investments	40,633	17,498	29,563	56,106	56,106
<b>Net Results from All Organizational Activity</b>	<b>(17,633)</b>	<b>132,192</b>	<b>59,227</b>	<b>(466,552)</b>	<b>(466,552)</b>

**Episcopal Children's Services**  
**Profit and Loss Statement**  
**As of January 31, 2022**

EPISCOPAL CHILDREN'S SERVICES	Current Month			Year to Date			FY2022 Budget			% Spent to Date
	Revenue	Expense	Net	Revenue	Expense	Net	Revenue	Expense	Net	
<b>Operational Activities</b>										
Good Shepherd	52,466	42,437	10,029	382,852	350,864	31,988	569,925	557,903	12,022	63%
General Fund	23	78,760	(78,737)	2,646	181,111	(178,466)	0	49,525	(49,525)	366%
<b>Total Operational Activity</b>	<b>52,489</b>	<b>121,197</b>	<b>(68,708)</b>	<b>385,498</b>	<b>531,975</b>	<b>(146,478)</b>	<b>569,925</b>	<b>607,428</b>	<b>(37,503)</b>	<b>88%</b>
<b>Fundraising &amp; Non-Federal Match</b>										
Undesignated Contributions	21,986	5,388	16,598	126,881	75,115	51,765	150,000	78,105	71,895	96%
FY20 Children's Champion	0	0	0	(10,968)	0	(10,968)	0	0	0	#DIV/0!
FY21 Wine Women & Shoes	0	0	0	0	295	(295)	0	0	0	#DIV/0!
FY22 Wine Women & Shoes	11,000	1,767	9,233	22,000	18,199	3,801	120,000	50,000	70,000	36%
<b>Total General Fundraising</b>	<b>32,986</b>	<b>7,155</b>	<b>25,831</b>	<b>137,913</b>	<b>93,609</b>	<b>44,304</b>	<b>270,000</b>	<b>128,105</b>	<b>141,895</b>	<b>73%</b>
<b>Non-Federal Match</b>										
Goods, Rent and Services	195,087	195,087	0	1,139,970	1,139,970	0	781,689	781,689	0	146%
Parent and Community Volunteers	671,677	671,677	0	2,958,590	2,958,590	0	6,832,072	6,832,072	0	43%
VPK	61,863	61,863	0	353,786	353,786	0	1,511,382	1,511,382	0	23%
Grants, United Way of Marion County	4,167	4,167	0	29,167	29,167	0	50,000	50,000	0	58%
Grants, CSX	0	0	0	5,000	5,000	0	0	0	0	#DIV/0!
<b>Total Non-Federal Match</b>	<b>932,794</b>	<b>932,794</b>	<b>0</b>	<b>4,486,512</b>	<b>4,486,512</b>	<b>0</b>	<b>9,175,143</b>	<b>9,175,143</b>	<b>0</b>	<b>49%</b>
<b>Total Fundraising &amp; Non-Federal Match</b>	<b>965,780</b>	<b>939,949</b>	<b>25,831</b>	<b>4,624,425</b>	<b>4,580,121</b>	<b>44,304</b>	<b>9,445,143</b>	<b>9,303,248</b>	<b>141,895</b>	<b>49%</b>
<b>Cost Reimbursable Contracts</b>										
ELC of North Florida	3,000,421	3,000,421	0	28,405,169	28,405,169	0	34,994,191	34,994,191	0	81%
Kid's Hope Alliance	92,301	92,301	0	735,638	735,638	0	1,352,194	1,352,194	0	54%
Head Start / Early Head Start	3,203,457	3,203,457	0	23,158,973	23,158,973	0	40,655,025	40,655,025	0	57%
Head Start, Success by Six	20,000	20,000	0	140,000	140,000	0	240,000	240,000	0	58%
Nutrition	115,560	115,560	0	834,318	834,318	0	1,586,465	1,586,465	0	53%
<b>Total Cost Reimbursable Contracts</b>	<b>6,431,739</b>	<b>6,431,739</b>	<b>0</b>	<b>53,274,098</b>	<b>53,274,098</b>	<b>0</b>	<b>78,827,875</b>	<b>78,827,875</b>	<b>0</b>	<b>68%</b>
<b>TOTAL NET from Daily Operations</b>	<b>7,450,008</b>	<b>7,492,885</b>	<b>(42,877)</b>	<b>58,284,021</b>	<b>58,386,194</b>	<b>(102,174)</b>	<b>88,842,943</b>	<b>88,738,551</b>	<b>104,392</b>	<b>66%</b>
Investment Net Gains/(Losses)	(54,171)	0	(54,171)	6,931	0	6,931	30,000	0	30,000	23%
Net Fixed Asset Activity	0	(13,257)	13,257	0	11,642	(11,642)	0	740,000	(740,000)	2%
<b>TOTAL NET All Organizational Activity</b>	<b>7,395,837</b>	<b>7,479,628</b>	<b>(83,791)</b>	<b>58,290,952</b>	<b>58,397,836</b>	<b>(106,884)</b>	<b>88,872,943</b>	<b>89,478,551</b>	<b>(605,608)</b>	<b>65%</b>

Completed % of Fiscal Year 58%

**INTERFUND TRANSFERS**

	Current Month Revenue	Revenue to Date
Unrestricted funds	0	(160,308)
Temporarily restricted for NFM	0	160,308
<b>Total Net Interfund Transfer</b>	<b>0</b>	<b>0</b>

**To designate internally that FY20 Children's Champion proceeds are to be used for FY21 and beyond Head Start Non-Federal Match.**

	Current Month Revenue	Revenue to Date
Unrestricted funds	0	(62,062)
Temporarily restricted for NFM	0	62,062
<b>Total Net Interfund Transfer</b>	<b>0</b>	<b>0</b>

**To designate internally that FY21 Wine Women & Shoes proceeds are to be used for FY22 and beyond Head Start Non-Federal Match.**

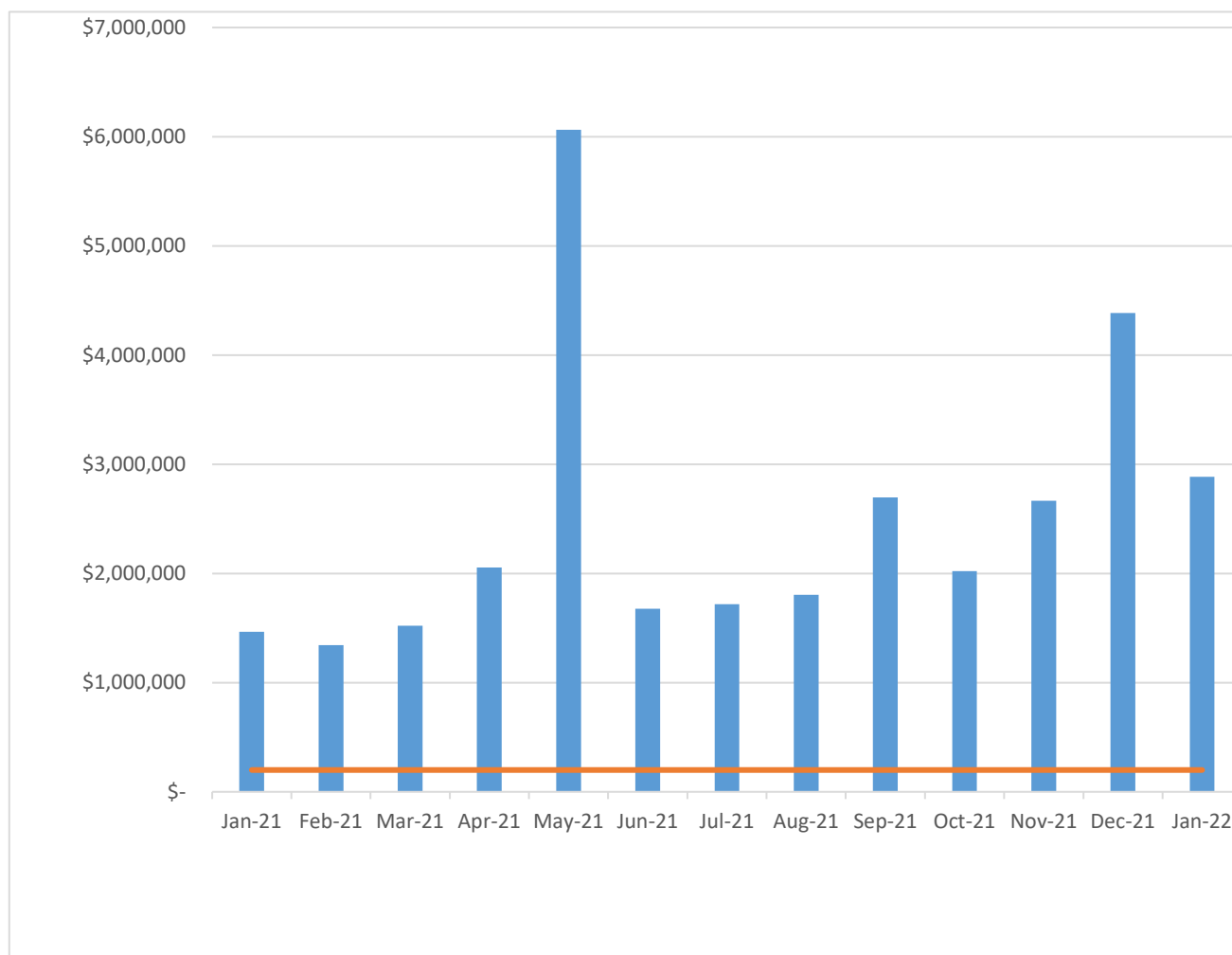
**Episcopal Children's Services**  
**Income Statement**  
**As of January 31, 2022**

	<b>Dec-21</b>	<b>Jan-22</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>FY22 Budget</b>
<b>Revenue</b>					
Good Shepherd	76,693	52,466	382,852	332,456	569,925
General Fund and Other Operational Revenues	453	23	2,646	0	0
Fundraising and Events	30,544	32,986	137,913	157,500	270,000
Non-Federal Match	586,251	932,794	4,486,512	5,352,167	9,175,143
Grants and Contracts	6,220,142	6,431,739	53,274,098	45,982,927	78,827,875
<b>Total Revenue</b>	<b>6,914,083</b>	<b>7,450,008</b>	<b>58,284,021</b>	<b>51,825,050</b>	<b>88,842,943</b>
<b>Expense</b>					
<b>Salaries and Benefits</b>					
Salaries	2,538,427	2,319,697	16,832,420	17,241,426	29,556,730
Benefits	512,957	466,774	3,455,121	3,688,899	6,323,826
<b>Total Salaries and Benefits</b>	<b>3,051,384</b>	<b>2,786,472</b>	<b>20,287,541</b>	<b>20,930,324</b>	<b>35,880,556</b>
<b>Occupancy and Administrative Expenses</b>					
Rent and Utilities	142,640	86,924	849,022	907,992	1,556,558
Telephone and Data Communications	26,134	26,452	178,643	144,521	247,751
Bldg Maintenance & Cleaning Contracts and Supplies	38,765	31,989	283,585	237,347	406,881
Office Storage and Lease Equipment	5,820	12,224	55,837	482,786	827,633
Administrative Insurance (Gen Liab, Umbrella, D&O, Fiduciary, etc.)	14,193	14,193	106,286	124,931	214,168
Legal and Other Professional Services	70,571	45,461	303,733	169,996	291,421
All Other Occupancy and Administrative Expenses	5,265	18,482	291,489	150,703	258,348
<b>Total Occupancy and Administrative Expenses</b>	<b>303,388</b>	<b>235,726</b>	<b>2,068,595</b>	<b>2,218,277</b>	<b>3,802,760</b>
<b>Supplies, Training and Other Program Expenses</b>					
Program Supplies	128,085	138,662	994,762	483,361	828,619
Program Equipment/Construction	0	0	0	298,650	511,971
Insurance (Vehicle and Commercial Property)	15,449	15,449	107,289	87,602	150,174
Printing	0	436	3,629	13,393	22,959
Marketing, Advertising and Outreach	17,012	10,949	146,999	46,919	80,433
Nutrition/Children's Food Expense	71,000	105,399	612,357	678,196	1,162,621
Mileage, Per Diem and Other Travel Expenses	31,519	14,926	197,140	179,405	307,552
Training & Technical Assistance	62,298	49,157	9,519,515	666,572	1,142,694
In-Kind Volunteer Services	417,696	671,677	2,958,590	3,985,375	6,832,072
Other Contributed Goods/Services	81,771	167,079	950,516	416,585	714,146
All Other Program Expenses	46,159	109,993	666,522	222,494	381,419
<b>Total Supplies, Training and Other</b>	<b>870,989</b>	<b>1,283,726</b>	<b>16,157,319</b>	<b>7,078,552</b>	<b>12,134,660</b>
<b>Provider and CCP Payments</b>					
Provider Payments/State Contract	2,397,602	2,755,061	17,420,537	18,493,422	31,703,009
CCP and Home Based Contracts/Federal Contracts	281,035	431,901	2,452,201	3,043,580	5,217,566
<b>Total Provider and CCP Payments</b>	<b>2,678,637</b>	<b>3,186,962</b>	<b>19,872,738</b>	<b>21,537,002</b>	<b>36,920,575</b>
<b>Total Expenses</b>	<b>6,904,398</b>	<b>7,492,885</b>	<b>58,386,194</b>	<b>51,764,155</b>	<b>88,738,551</b>
<b>Net Results from General Operations and Cost Reimbursable Contracts</b>	9,685	(42,877)	(102,174)	60,895	104,392
Fixed Asset Activity, Net	(42,406)	13,257	(11,642)	(431,667)	(740,000)
Change in Investments	36,916	(54,171)	6,931	17,500	30,000
<b>Net Results from All Organizational Activity</b>	<b>4,195</b>	<b>(83,791)</b>	<b>(106,884)</b>	<b>(353,271)</b>	<b>(605,608)</b>

Episcopal Children's Services, Inc.  
Balance Sheet  
For the Period Ending January 31, 2022

<b>COMPARATIVE BALANCE SHEET</b>			
	<b>1/31/2022</b>	<b>1/31/2021</b>	<b>Change</b>
<b>ASSETS</b>			
Cash and Cash Equivalents	2,885,463	1,466,171	1,419,292
Non-Cash Current Assets	6,549,122	6,327,931	221,191
Long-Term Assets	8,014,570	8,365,623	(351,053)
<b>TOTAL ASSETS</b>	<b>17,449,155</b>	<b>16,159,725</b>	<b>1,289,430</b>
<b>LIABILITIES &amp; NET ASSETS</b>			
Current Liabilities	7,001,541	5,546,831	1,454,710
Long-Term Liabilities	403,979	429,759	(25,780)
<b>TOTAL LIABILITIES</b>	<b>7,405,520</b>	<b>5,976,590</b>	<b>1,428,930</b>
Net Assets	10,043,635	10,183,135	(139,500)
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>17,449,155</b>	<b>16,159,725</b>	<b>1,289,430</b>

**12-MONTH OPERATING CASH TREND**





# Creating a Head Start Center in East Gainesville

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*City of Gainesville ARPA Aid to Nonprofits Program : Evaluation  
Summary*

## ***Episcopal Children's Services***

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Mrs. Connie Stophel  
8649 Baypine Road  
Ste.300, Bldg. 7  
Jacksonville, FL 32256

martha.cox@ecs4kids.org  
O: 904-726-1500

## ***Mrs. Martha Cox***

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8649 Baypine Road  
Ste.300, Bldg. 7  
Jacksonville, FL 32256

martha.cox@ecs4kids.org  
O: 904-726-1500

# Evaluation Summary

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## *1/1 Evaluations Complete*

**Chris Polischuck:**

**Evaluation Complete**

## *Question Group*

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### **GSG Comments\***

Please list any comments you would like for the evaluators to see when reviewing the application

**Chris Polischuck:** The services provided by Episcopal Children's Services to low income children (provided recipients meet income requirements per Treasury guidelines) appear to be ARPA eligible per the following expenditure categories:

Job creation services  
2.7 Job Training Assistance

Early education services  
3.1 Educational Assistance: Early Learning

Services addressing food insecurity  
2.1 Household Assistance: Food Programs

### **Is Your Review Complete?\***

**Chris Polischuck:** Yes