

GFI Genfare,
a Division of SPX Corporation

ELECTRONIC VALIDATING FAREBOX SYSTEM PRICING

ITEM	DESCRIPTION	Delivery before March 31, 2014			Delivery after March 31, 2014			SAVINGS
		UNIT PRICE	QUANTITY	TOTAL PRICE	UNIT PRICE	QUANTITY	TOTAL PRICE	
1	Odyssey Validating Fareboxes							
1.a	Electronic Validating Farebox complete with one (1) Operator Control Unit, one TRIM, and one (1) cashbox. (41" height)	\$ 12,515	97	\$ 1,213,955	\$ 13,102	97	\$ 1,270,894	\$ 56,939
1.b	J1708 Interface Cable, 22ft, PN# B24535-0022	\$ 21	97	\$ 2,037	\$ 25	97	\$ 2,425	\$ 388
1.c	J1708 Interface Software License	\$ 175	97	\$ 16,975	\$ 180	97	\$ 17,460	\$ 485
1.d	J1708 Interface Cable, 22ft, PN# B24535-0022 (for existing ODYs that are unused in storage.	\$ 21	38	\$ 798	\$ 25	38	\$ 950	\$ 152
1.e	J1708 Interface Software License (for existing ODYs that are unused in storage.	\$ 175	38	\$ 6,650	\$ 180	38	\$ 6,840	\$ 190
1.f	J1708 Interface Cable Installation (for existing ODYs that are unused in storage.	\$ 125	38	No Charge	\$ 130	38	\$ 4,940	\$ 4,940
1.g	Firmware/TRIM upgrade (for existing ODYs that are unused in storage.	No charge	38	No Charge	No charge	38	No Charge	No Charge
1.h	Installation of Electronic Validating Farebox	\$ 370	123	\$ 45,510	\$ 570	123	\$ 70,110	\$ 24,600
1.i	One-Year Warranty	No charge	135	No Charge	No charge	135	No Charge	No Charge
1.j	Supervisor Train-the-Trainer Program (at customer facility)	No charge	1	No Charge	No charge	1	No Charge	No Charge
1.k	Farebox Maintenance Training (at Genfare facility)	No charge	1	No Charge	No charge	1	No Charge	No Charge
1.l	Training Unit for mobile class room	\$ 13,100	1	\$ 13,100	\$ 13,495	1	\$ 13,495	\$ 395
	sub-total:			\$ 1,299,025			\$ 1,387,114	\$ 88,089
2	Cost for Vault							
2.a	Mobile Revenue Collection System. Includes outer structure, receiver and bin installation. Also includes Bin ID components, Bin ID, and cashbox ID components.	\$ 36,505	3	\$ 109,515	\$ 38,357	3	\$ 115,071	\$ 5,556
2.b	Cashbox ID Computer and Software.	\$ 2,843	1	\$ 2,843	\$ 4,500	1	\$ 4,500	\$ 1,657
2.c	Cashbox Receiver (R00542-0007)	\$ 13,250	1	No Charge	\$ 13,250	1	\$ 13,250	\$ 13,250
2.d	Installation of Mobile Revenue Collection System	No charge	1	No Charge	No charge	1	No Charge	No Charge
2.e	One-Year Warranty	No charge	1	No Charge	No charge	1	No Charge	No Charge
2.f	Training (at customer facility)	No charge	1	No Charge	No charge	1	No Charge	No Charge
	sub-total:			\$ 112,358			\$ 132,821	\$ 20,463
3	Cost for Data System							
3.a	Single Garage, Single Lane Data System complete including all hardware and probing equipment. (Six (6) 600 ft. Belden Cable #9773 for Isolation Box and Cashbox ID)	\$ 28,725	1	\$ 28,725	\$ 46,600	1	\$ 46,600	\$ 17,875
3.b	Additional Probing Lane with initial installation	\$ 5,030	2	\$ 10,060	\$ 5,180	2	\$ 10,360	\$ 300
3.c	Portable Data Unit	\$ 18,850	1	\$ 18,850	\$ 19,415	1	\$ 19,415	\$ 565
3.d	Portable Electronic Key	\$ 820	1	\$ 820	\$ 845	1	\$ 845	\$ 25
3.e	Odyssey Test Simulator	\$ 13,905	1	\$ 13,905	\$ 14,320	1	\$ 14,320	\$ 415
3.f	TRIM Diagnostic Kit PN# D27996-0002	\$ 3,000	1	\$ 3,000	\$ 3,090	1	\$ 3,090	\$ 90
3.g	Installation of Single Garage, Single Lane Data System	No charge	1	No Charge	No charge	1	No Charge	No Charge
3.h	One-Year Warranty	No charge	1	No Charge	No charge	1	No Charge	No Charge
3.i	Training (at customer facility)	No charge	1	No Charge	No charge	1	No Charge	No Charge
	sub-total:			\$ 75,360			\$ 94,630	\$ 19,270
4	Fare Card Media (per 1,000 cards)							
4.a	10 mil thermal paper, generic quoted per 1,000 cards (transfers, change card, and day pass stock)	\$ 18	1,000	\$ 18,000	\$ 18	1,000	\$ 18,000	\$ -
4.b	10 mil thermal plastic, encoded, custom 2 color quoted per 1,000 cards (31-Day Pass, Period Pass, Stored Value, Stored Ride)	\$ 350	5	\$ 1,750	\$ 350	5	\$ 1,750	\$ -
4.c	10 mil thermal plastic, unencoded, custom 2 color quoted per 1,000 cards (to be used in the PEM unit)	\$ 230	20	\$ 4,600	\$ 230	20	\$ 4,600	\$ -
	sub-total:			\$ 24,350			\$ 24,350	\$ -
5	Printing & Encoding Machine (PEM)							
5.a	Printing & Encoding Machine (PEM)	\$ 17,150	2	\$ 34,300	\$ 17,150	2	\$ 34,300	\$ -
5.b	Extra PEM card cassette	No charge	1	No Charge	No charge	1	No Charge	No Charge
5.c	One-Year Warranty	No charge	1	No Charge	No charge	1	No Charge	No Charge
5.d	Training (at customer facility)	No charge	1	No Charge	No charge	1	No Charge	No Charge
5.e		\$ -	1	\$ -	\$ -	1	\$ -	\$ -
	sub-total:			\$ 34,300			\$ 34,300	\$ -
6	Printing & Encoding Machine (PEM)							
6.a	Odyssey Spare Kit	\$ 4,816	2	No Charge	\$ 4,816	2	\$ 9,632	\$ 9,632
6.b	Odyssey TRIM Spare Kit	\$ 2,031	2	No Charge	\$ 2,031	2	\$ 4,062	\$ 4,062
6.c	Spare TRIM	\$ 3,975	2	No Charge	\$ 3,975	2	\$ 7,950	\$ 7,950
6.d	Vault Receiver Spare Parts	\$ 581	1	No Charge	\$ 581	1	\$ 581	\$ 611
	sub-total:			\$ -			\$ 22,225	\$ 22,255
7	Trade-in Allowance							

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7.a	Old CENTSaBILL Fareboxes, audit units, and spare parts	\$ (50,000)	1	\$ (50,000)	\$ (30,000)	1	\$ (30,000)	\$ 20,000
	sub-total:			\$ (50,000)			\$ (30,000)	\$ 20,000
	Total:			\$ 1,495,393			\$ 1,665,440	\$ 170,077