

## TECHNICAL & WRITTEN RECAP PROPOSAL QUALIFICATIONS EVALUATION

Use this form to consolidate your evaluations for each vendor

**PROJECT:** Executive Search Services

**RFQ#:** HRDX-190032-GD

**EVALUATOR#:** 3

**DATE:** \_\_\_\_\_

FIRM NAMES	TECHNICAL QUALIFICATIONS (0-100)	WRITTEN PROPOSAL (0-100)	TOTAL POINTS	RANKING
1 GovHR USA, LLC	100	100	200 0	
2 Baker Tilly Virchow Krause, LLP	90	80	170 0	
3 Vinali LLC	20	14	34 0	
4 Sunshine Enterprise USA LLC dba Sunshine Enterprise USA	85	75	160 0	
5 MGT of America Consulting, LLC	85	90	175 0	
6 Cooperative Personnel Services dba CPS HR Consulting	95	90	185 0	
7 Strategic Government Resources	95	87	182 0	
8 Colin Baenziger & Associates	100	100	200 0	
9 NP&S Management, Inc dba S. Renee Narlock & Associates	100	95	195 0	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Please complete one form for each submittal

PROJECT: Executive Search Services  
 EVALUATOR NUMBER: 3  
 FIRM NAME: Gov HR

RFQ#: HRDX-190032-GD

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	55	<i>extensive exp. in similar searches</i>
o Capability of Meeting Time and Budget	45	45	<i>fairly aggressive timeline (pg. 5)</i>
TOTAL	100	<i>100</i>	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## WRITTEN PROPOSAL EVALUATION

Please complete one form for each submittal

PROJECT: Executive Search Services RFQ#: HRDX-190032-GD  
 EVALUATOR#: 3  
 FIRM NAME: Gov HR

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	<p><i>extensive exp in similar searches</i></p> <p><i>- public sector only</i></p> <p><i>- 2 yr. exp.</i></p>
o Project Approach	30	30	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	5	
o Project Organization	5	5	
<b>TOTAL</b>	100	100 0	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Please complete one form for each submittal

PROJECT: Executive Search Services

RFQ#: HRDX-190032-GD

EVALUATOR NUMBER: 3

FIRM NAME: Daker Tilly

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	<del>55</del> 45	City Mgr for small towns; need to work w/ Comm others are Director positions
o Capability of Meeting Time <del>and Budget</del>	45	45	
TOTAL	100	90 0	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## WRITTEN PROPOSAL EVALUATION

Please complete one form for each submittal

PROJECT: Executive Search Services  
 EVALUATOR#: 3  
 FIRM NAME: Dakin Tilly

RFQ#: HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	<del>25</del> 20	Exceptions to RFP - Disqualify? most Director level; ? C. Comm exp.
o Project Approach	30	30	strong diversity approach
o Project Manager	15	12	spec. in Exec Rec & Org Mgt
o Project Team	15	8	Check Robbe is Exec Rec. but others have diff. specialties
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	80	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

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PROJECT: Executive Search Services RFQ#: HRDX-190032-GD  
 EVALUATOR NUMBER: 3  
 FIRM NAME: Vinalli

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	10	does not show exp. w/ Exec level recruitment
o Capability of Meeting Time and Budget	45	10	candidates w/in 10 day of job order - unrealistic at Exec Level
TOTAL	100	0 20	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## WRITTEN PROPOSAL EVALUATION

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PROJECT: Executive Search Services  
 EVALUATOR#: \_\_\_\_\_  
 FIRM NAME: \_\_\_\_\_

RFQ#: HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	5	Start w/ close geographic perimeter & present candidates in 10 days is indicative of lack of understanding our needs for Exec level searches (i.e. City Mgr.) <del>Did not show</del>  Project Team, Schedule & Organization would be more appropriate for much lower level positions.
o Project Approach	30	5	
o Project Manager	15	2 <del>5</del>	
o Project Team	15	2	
o Project Schedule	5	0	
o Project Organization	5	0	
TOTAL	100	0 14	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Please complete one form for each submittal

PROJECT: Executive Search Services RFQ#: HRDX-190032-GD  
 EVALUATOR NUMBER: 3  
 FIRM NAME: Sunshine Enterprise

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	45	didn't provide name of citys/orgs didn't know size/scope of positions (which utilities?)
o Capability of Meeting Time and Budget	45	40	can they get enough candidates for size/scope of our city?
TOTAL	100	85	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## WRITTEN PROPOSAL EVALUATION

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PROJECT: Executive Search Services  
 EVALUATOR#: \_\_\_\_\_  
 FIRM NAME: \_\_\_\_\_

RFQ#: HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	<del>30</del> 20	size/scope of city/orgs hard to judge experience at this level
o Project Approach	30	30	
o Project Manager	15	<del>15</del> 10	exp is H.R. generalist, not recruitment expert only <del>as</del> even though he is listed as an expert in only 3 staff. Staffing & recruitment
o Project Team	15	<del>15</del> 5	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	<del>75</del> 75	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**TECHNICAL PROPOSAL  
QUALIFICATIONS EVALUATION**

Please complete one form for each submittal

PROJECT: Executive Search Services

RFQ#: HRDX-190032-GD

EVALUATOR NUMBER: 3

FIRM NAME: MGT Consulting

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	40	list of work does not specify which are Exec Search; appears to be more experienced w/ class & comp work
o Capability of Meeting Time and Budget	45	45	<del>45</del>
TOTAL	100	0 85	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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PROJECT: Executive Search Services  
 EVALUATOR#: \_\_\_\_\_  
 FIRM NAME: \_\_\_\_\_

RFQ#: HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	<i>exp in Exec Search not highlighted</i>
o Project Approach	30	30	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	0 90	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

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PROJECT: Executive Search Services RFQ#: HRDX-190032-GD  
 EVALUATOR NUMBER: 3  
 FIRM NAME: CPS HR Consulting

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	50	
o Capability of Meeting Time and Budget	45	45	
TOTAL	100	095	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## WRITTEN PROPOSAL EVALUATION

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PROJECT: Executive Search Services  
 EVALUATOR#: \_\_\_\_\_  
 FIRM NAME: \_\_\_\_\_

RFQ#: HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	no FL exp. Heavy exp in Cal & TX.  difficult to ascertain size of cities & whether any city/county manager exp.
o Project Approach	30	30	
o Project Manager	15	15	
o Project Team	15	10	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	90	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

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PROJECT: Executive Search Services RFQ#: HRDX-190032-GD  
 EVALUATOR NUMBER: 3  
 FIRM NAME: SGR Strategic Govt. Resources

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	50	
o Capability of Meeting Time and Budget	45	45	
TOTAL	100	95	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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 FIRM NAME: \_\_\_\_\_

RFQ#: HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	qst which positions for which cities - have they worked w/ C. Comm. ?
o Project Approach	30	30	
o Project Manager	15	<del>15</del> 12	exp is in public sector & then in recruitment
o Project Team	15	10	exp more in public sector than recruitment
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	087	

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PROJECT: Executive Search Services

RFQ#: HRDX-190032-GD

EVALUATOR NUMBER: 3

FIRM NAME: Colin Branziger & Assoc.

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	55	extensive related searches
o Capability of Meeting Time <del>and Budget</del>	45	45	
TOTAL	100	0,00	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**WRITTEN PROPOSAL EVALUATION**

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**EVALUATOR#:** \_\_\_\_\_  
**FIRM NAME:** \_\_\_\_\_

**RFQ#:** HRDX-190032-GD

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	
o Project Approach	30	30	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	5	
o Project Organization	5	5	
<b>TOTAL</b>	<b>100</b>	<b>0 100</b>	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Please complete one form for each submittal

PROJECT: Executive Search Services RFQ#: HRDX-190032-GD  
 EVALUATOR NUMBER: 5  
 FIRM NAME: Executive Search Services, S. Penne Narloch

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	55	
o Capability of Meeting Time and Budget	45	45	
TOTAL	100	100	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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**PROJECT:** Executive Search Services **RFQ#:** HRDX-190032-GD  
**EVALUATOR#:** \_\_\_\_\_  
**FIRM NAME:** \_\_\_\_\_

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	
o Project Approach	30	30	
o Project Manager	15	15	
o Project Team	15	10	<i>only 3 listed</i>
o Project Schedule	5	5	
o Project Organization	5	5	
<b>TOTAL</b>	100	95 0 <del>4</del>	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_