

Attachment A – HOURLY RATES

Complete the rate chart below for services offered. If a company is proposing more than one service, please complete a rate chart for each service offered.

AREA 1 – ORGANIZATIONAL DESIGN

Respondent's Name: Ernst & Young LLP (EY US)

Regarding pricing, the following rates are included within our Management Services contract with the State of Florida . While rates and roles are required to be specified, ultimate success is more than just an equation. Should EY be afforded an opportunity to provide services to the City of Gainesville we will work with you to determine the right mix of roles, hours and contribution to achieve the best outcome. We estimate approximately ten to fifteen business days from initiation of the negotiation effort through completion of a contract and Statement of Work (SOW).

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ <u>417.00</u>	\$ <u>310.00</u>	\$ <u>242.00</u>	\$ <u>165.00</u>	\$ 125.00

AREA 2 – HUMAN RESOURCE POLICY

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

AREA 3 – TECHNOLOGY (INFORMATION, DATA COLLECTION, CITIZEN ENGAGEMENT, ETC.)

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Regarding pricing, the following rates are included within our Management Services contract with the State of Florida . While rates and roles are required to be specified, ultimate success is more than just an equation. Should EY be afforded an opportunity to provide services to the City of Gainesville we will work with you to determine the right mix of roles, hours and contribution to achieve the best outcome. We estimate approximately ten to fifteen business days from initiation of the negotiation effort through completion of a contract and Statement of Work (SOW).

AREA 4 – PROJECT MANAGEMENT

Respondent's Name: Ernst & Young LLP (EY US)

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ <u>417.00</u>	\$ <u>310.00</u>	\$ <u>242.00</u>	\$ <u>165.00</u>	\$ <u>125.00</u>

AREA 5 – LEADERSHIP

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

AREA 6 – EXECUTIVE COACHING

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____