

A. Spending with Qualified Local Small Businesses (QLSB), Excluding VISA:

Race & Gender Group		FY 07 Q1	FY 07 Q2	FY 07 Q3	FY 07 Q4	FY 07	FY 06	FY 05
H2	African American-Owned	\$ 30,667.56	\$ 24,293.22	\$ 30,607.83	\$ 23,210.84	\$ 108,779.45	\$ 105,836.83	\$ 79,398.84
I2	Hispanic American-Owned	\$ 3,685.50	\$ -	\$ -	\$ -	\$ 3,685.50	\$ 4,545.42	\$ 159.59
J2	Asian American-Owned	\$ 11,791.01	\$ 18,318.65	\$ 17,248.67	\$ 13,567.01	\$ 60,925.34	\$ 50,491.34	\$ 40,092.00
M2	Women-Owned	\$ 75,247.58	\$ 231,065.72	\$ 146,826.23	\$ 217,734.50	\$ 670,874.03	\$ 730,586.16	\$ 641,009.43
S2	Small Business-Owned	\$ 694,395.27	\$ 637,842.89	\$ 752,777.52	\$ 845,295.28	\$ 2,930,310.96	\$ 3,458,920.60	\$ 2,614,724.81
Total QLSB Spending		\$ 815,786.92	\$ 911,520.48	\$ 947,460.25	\$ 1,099,807.63	\$ 3,774,575.28	\$ 4,350,380.35	\$ 3,375,384.67

B. Spending with All Businesses

FY 07 \$ 48,145,666.47
FY 06 \$ 44,344,985.47

C. Current Number of QLSB Businesses in the Small Business Procurement Program:

158 Businesses

NOTES:

- In compliance with Federal and State regulations, data from this report can not be used to target particular vendor communities for increased spending.
- VISA spending reports are generated by filtering data received from SunTrust. SunTrust recently changed the format of their data, and as such the filter query needs to be revised. Staff is working with the Finance Department to resolve this issue.
- Total spending figures include both items that are competitively bid out and those that are not. Therefore, the total spending figures do not necessarily reflect all available procurement opportunity for businesses.
- Spending figures do not capture subcontracting dollars as the payment is made to the business through the prime contractor.
- Spending totals do not necessarily correlate to dollars spent with all small/minority/women-owned firms or local firms. The numbers reflect strictly the number of dollars spent with businesses in the Small Business Procurement Program. Not all businesses that participate in the City's procurement are in the program.



PURCHASING DEPARTMENT

SMALL BUSINESS ENTERPRISE PROGRAM
FOR FISCAL YEAR 2007
OCTOBER 1, 2006 - SEPTEMBER 30, 2007

Type of Business	PO Spend	Visa Spend	Total Spend	SBE Spend	% of SBE	% of Total
Small Business	\$ 22,746,654	\$ 369,111	\$ 23,115,765	\$ 23,115,765	100.00%	9.9%
Minority	\$ 1,349,600	\$ 15,179	\$ 1,364,779	\$ 1,364,779	5.90%	
Women-Owned	\$ 2,069,039	\$ 300,461	\$ 2,369,500	\$ 2,369,500	10.25%	
Small Business	\$ 19,328,015	\$ 53,471	\$ 19,381,486	\$ 19,381,486	83.85%	
Large Business	\$ 207,568,479 *	\$ 3,121,569	\$ 210,690,048			90.11%
Totals	\$ 230,315,133	\$ 3,490,680	\$ 233,805,813			100.00%

*Contract activities for Deerhaven Retrofit Project and Shands impact the total spend for this period.

Note. - VISA expenditures for Small and Large Businesses are included in this report.

Participant in Outreach Activities

University of Florida Small Business Conference & Reverse Trade Fair
Chamber of Commerce Small Business Week 2007, Speaker
North Central Florida Chapter - NIGP, Reverse Trade Show

Participant in Benchmarking Activities

UPMG Benchmarking Study
SunTrust Purchasing Card Benchmark Survey