CITY OF GAINESVILLE NEIGHORHOOD IMPROVEMENT-HOUSING DIVISION COMPREHENSIVE HOUSING PROGRAM

GRANT/LOAN FORGIVENESS POLICY

I. PURPOSE

The purpose of this policy is to outline the requirements and procedure to approve forgiveness of housing grants and/or loans awarded to recipients through the City of Gainesville's Comprehensive Housing Program. The Comprehensive Housing Program includes all housing programs implemented and administered by the City Housing Division as funded by programs such as the Community Development Block Grant Program (CDBG); HOME Investment Partnership Program (HOME); State Housing Initiatives Partnership Program (SHIP) and other federal, state, local and private programs.

Any borrower who received a housing grant and/or loan from the Comprehensive Housing Program and requires a short sale of their home due to a hardship may be eligible to request forgiveness of all or a portion of their outstanding grant and/or loan balance, if they meet the qualifications and requirements of this Grant/Loan Forgiveness Policy.

II. **DEFINITIONS**

For purposes of this policy, the following words are defined as follows:

Short sale. A short sale is the sale of a property whereby the net proceeds (sale price less the closing costs) are insufficient to pay off the outstanding mortgage or lien balance(s) at the time of closing. Borrower is obligated to pay any shortfall in full in order to release the lien on the property, unless the parties have agreed otherwise by written of agreement signed by the City of Gainesville.

Hardship. A hardship is an event or series of events that are generally beyond the Borrower's control and that resulted in a reduction in income and/or increase in expenses and/or forced short sale of the Borrower's home. Examples of hardship may include, but are not limited to, unemployment, divorce, medical emergency / sudden illness, bankruptcy, death or work required relocation. Examples that DO NOT constitute a hardship may include, but are not limited to, bad financial decisions (e.g., excessive debts), selling property without arms length transaction, unhappy with the neighbors, buying another home or moving into another residence.

Arms length transaction. An arms length transaction is one negotiated freely in the open market, without fraud or duress, by parties (Buyer and Seller) who are not related by blood, marriage or business association.

III. QUALIFICATIONS FOR GRANT/LOAN FORGIVENESS

The following are the qualifications that a borrower must meet to be eligible to request and submit an application for grant/loan forgiveness:

- a) Borrower must own and occupy the home as their primary residence;
- b) Borrower must be selling his/her home in an arms length transaction that is a short sale due to a documented hardship;
- c) Borrower must have listed the home for sale with a licensed Florida realtor on the Multiple Listing Service prior to the date of application to ensure that the sale of the home has fair exposure to potential buyers;
- d) Borrower must have a fully executed contract for sale. The City of Gainesville shall not be, or be considered, a party to the sales contract;
- e) Borrower cannot receive any proceeds from the sale of the home;
- f) Borrower must lack sufficient income and/or assets to payoff the superior loans and the City's loans/grants after the short sale. If sufficient income or assets are available at or before closing, the City may elect not to approve forgiveness because the borrower has the ability to pay the loans/grants in full; or the City may elect to approve the short sale and require the Borrower to pay back the amount of the shorted difference to the City.
- g) Borrower's short sale must be approved by all lien holder(s);
- h) Borrower's existing City housing grant and/or loan must be in compliance with the applicable mortgage, promissory note and/or grant conditions; and
- i) The market value of the Borrower's home must have declined such that the home is worth less than the unpaid balance due the lien holders, as evidenced by a property appraisal report or broker's price opinion, issued within 60 days of application, based on comparative market analysis with at least 3 comparable sales.

IV. <u>APPLICATION PROCESS</u>

In order to request grant/loan forgiveness, the borrower must submit the following completed application documents to the assigned Housing Finance Coordinator at the City Housing Division:

a) Authorization to Release Information (GLF Form 1);

- b) Grant/Loan Forgiveness Application (GLF Form 2). The Application must include a hardship letter (complete description of the facts of borrower's hardship and why the City should accept less than full payoff of the outstanding grant/loan balance), proof of income (documentation of all household income, such as most recent W-2 statement, 1 month of paycheck stubs, IRS Tax Returns for most recent 2 years), and proof of assets (Current Bank or other Asset Statements covering most recent 90 day period);
- c) Grant/Loan Forgiveness Guidelines and Pre-Negotiation Agreement (GLF Form 3). The Agreement must include all of the Application Documents Needed, as listed on the checklist therein; and
- d) Borrower's Affidavit (GLF Form 4).

V. <u>APPLICATION APPROVAL/DENIAL REVIEW PROCESS</u>

Upon receipt of all documentation required in Section IV, the Housing Finance Coordinator will review the Borrower's request and will make a determination of the Borrower's eligibility for grant/loan forgiveness from the City. All application information must be supplied prior to City Housing Division beginning review of the application. The application review may take up to 90 days and will be denied if all documentation is not supplied.

The Housing Manager will review the Housing Finance Coordinator's recommendation and will issue the final approval or denial of the grant/loan forgiveness.

The Housing Finance Coordinator will submit a written notification to the Borrower explaining the status of their approval or denial of their request within 90 days of receipt of the application.

Upon closing of the short sale and receipt of the proceeds in accordance with the City's approval letter, the City Manager is authorized to sign a Satisfaction of Mortgage for the property sold.

Applications Submitted for Grant/Loan Forgiveness***			
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Policy Approved by the City Commission:	Agenda Item#	(Date)	

Approved by City Attorney as to Form and Legality:
Nicolle Shalley, Assistant City Attorney II
Date