



RFP for Executive Search Firm for General Manager
RFP No. 2006-101-2

| | Qualifications of Firm 20% | Expertise of Firm/ Provider Personnel 20% | Methodology/ Responsiveness 20% | References 15% | Cost 15% | Schedule 10% | TOTAL 100% |
|------------------------|-------------------------------|---|---------------------------------------|-------------------|-------------|-----------------|---------------|
| Collin Baenziger | 4 | 4 | 20 | 15 | 20 | 10 | 73 |
| The Mercer Group * | 13 | 8 | 20 | 15 | 14 | 10 | 80 |
| MRI Network* | 15 | 15 | 20 | 15 | 7 | 10 | 82 |
| Mycoff & Associates* | 20 | 20 | 20 | 15 | 6 | 10 | 91 |
| Preng & Associates | 10 | 10 | 20 | 15 | 5 | 10 | 70 |
| The Waters Group | 8 | 8 | 20 | 15 | 10 | 10 | 71 |
| Heidrick & Struggles** | | | | | | | |

* Recommended for Oral Presentations
Explanation: Best evaluated proposals

** Nonresponsive due to lack of maximum fee for reimbursable expenses

A copy of each proposal is on file in Utilities Purchasing and is available for inspection.

Prepared by: 
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Purchasing Manager