

#180230
Aug. 2, 2018

Brand Name	GATOR NET	GATOR NET	GRUNet High Speed Internet	GRUNet High Speed Internet
Subscription Model	Bulk ("Wholesale")	Bulk ("Wholesale")	Retail	Retail
Subscribing Customer	Developer/HOA	Developer/HOA	Individual Homeowner/User ("Subscriber")	Individual Homeowner/User ("Subscriber")
Project Arrangement Type	Build-to-Order	Turn-Key	Build-to-Order	Turn-Key

Design/Engineering	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Material Acquisition	Provided by Developer/HOA (per design)	Provided by Developer/HOA (per design)	Provided by Developer/HOA (per design)	Provided by GRUCom
Installation Labor	Provided by Developer/HOA (per design)	Provided by GRUCom	Provided by Developer/HOA (per design)	Provided by GRUCom

One-time charge assessed by GRUCom (covers GRUCom's direct external costs for material and contract labor, does not include any internal GRUCom labor costs or application of any GRU corporate overheads)

Developer/HOA	\$0	Financed into Monthly Service Charge	\$0
Individual Subscriber		Financed into Monthly Service Charge	\$33,449

Installation of GRUCom Internet System

Developer/HOA	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Individual Subscriber	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom

One-time charge assessed by GRUCom (covers GRUCom's direct external costs for material and contract labor, does not include any internal GRUCom labor costs or application of any GRU corporate overheads)

Developer/HOA	Provided by GRUCom	Financed into Monthly Service Charge	\$63,091
Individual Subscriber	Provided by GRUCom	Financed into Monthly Service Charge	\$63,091

On-Going Monthly Service Charges Paid For By Service Contract Term Commitment	Developer/HOA		Individual Subscriber	
	Yes	No	Yes	No
Installation Charge Per Subscriber	\$0	\$0	\$0	\$0
Monthly Service Charge per Subscriber	Depends on Contract Term	Depends on Contract Term	\$39.99/mo	\$39.99/mo
Minimum Subscription Commitment by Developer/HOA	34	34	N/A	N/A

Monthly Service Charges Per Subscriber	Developer/HOA		Individual Subscriber	
	Yes	No	Yes	No
GATOR NET 50 (24 Month Contract)	\$110	\$159	N/A	N/A
GATOR NET 100 (24 Month Contract)	\$112	\$162	N/A	N/A
GATOR NET GIGABIT (24 Month Contract)	\$141	\$191	N/A	N/A
GATOR NET 50 (84 Month Contract)	\$42	\$58	N/A	N/A
GATOR NET 100 (84 Month Contract)	\$44	\$59	N/A	N/A
GATOR NET GIGABIT (84 Month Contract)	\$66	\$81	N/A	N/A

Paid For By	Developer/HOA		Individual Subscriber	
	Yes	No	Yes	No
GRUNet High Speed Internet (50Mb x 50Mb)	N/A	\$39.99	\$39.99	\$39.99
GATOR NET 50 (24 Month Contract)	\$3,724	\$5,415	N/A	N/A
GATOR NET 100 (24 Month Contract)	\$3,814	\$5,506	N/A	N/A
GATOR NET GIGABIT (24 Month Contract)	\$4,805	\$6,496	N/A	N/A
GATOR NET 50 (84 Month Contract)	\$1,439	\$1,939	N/A	N/A
GATOR NET 100 (84 Month Contract)	\$1,490	\$2,009	N/A	N/A
GATOR NET GIGABIT (84 Month Contract)	\$2,230	\$2,730	N/A	N/A