

PROPOSAL RESPONSE FORM – SIGNATURE PAGE
(submit this form with your proposal)

TO: City of Gainesville, Florida
200 East University Avenue
Gainesville, Florida 32601

PROJECT: Management Consulting (Non-Construction)

RFQ#: CMGR-180051-GD

RFQ DUE DATE: February 8, 2018, 3:00pm Local Time

Proposer's Legal Name: Ernst & Young LLP (EY US)

Proposer's Alias/DBA: EY

Proposer's Address: One Tampa City Center, 201 North Franklin Street, Suite 2400, Tampa, Florida 33602

PROPOSER'S REPRESENTATIVE (to be contacted for additional information on this proposal)

Name: Ken Thomas Telephone Number + 1 813 204 6053

Date: 2/6/2018 Fax Number N/A

Email address ken.thomas@ey.com

ADDENDA

The Proposer hereby acknowledges receipt of Addenda No.'s 1, _____, _____, to these Specifications.

TAXES

The Proposer agrees that any applicable Federal, State and Local sales and use taxes, which are to be paid by City of Gainesville, are included in the stated bid prices. Since often the City of Gainesville is exempt from taxes for equipment, materials and services, it is the responsibility of the Contractor to determine whether sales taxes are applicable. The Contractor is liable for any applicable taxes which are not included in the stated bid prices.

LOCAL PREFERENCE (check one)

Local Preference requested: YES NO

A copy of your Business tax receipt and Zoning Compliance Permit should be submitted with your bid if a local preference is requested.

QUALIFIED LOCAL SMALL AND/OR DISABLED VETERAN BUSINESS STATUS (check one)

Is your business qualified as a Local Small Business in accordance with the City of Gainesville Small Business Procurement Program? (Refer to Definitions) YES NO

Is your business qualified as a Local Service-Disabled Veteran Business in accordance with the City of Gainesville Small and Service-Disabled Veteran Business Procurement Program? (Refer to Definitions) YES NO

LIVING WAGE COMPLIANCE

See Living Wage Decision Tree (Exhibit C hereto)

Check One:

- Living Wage Ordinance does not apply (check all that apply)
 - Not a covered service
 - Contract does not exceed \$100,000
 - Not a for-profit individual, business entity, corporation, partnership, limited liability company, joint venture, or similar business, who or which employees 50 or more persons, but not including employees of any subsidiaries, affiliates or parent businesses.
 - Located within the City of Gainesville enterprise zone.
- Living Wage Ordinance applies and the completed Certification of Compliance with Living Wage is included with this bid.

NOTE: If Contractor has stated Living Wage Ordinance does not apply and it is later determined Living Wage Ordinance does apply, Contractor will be required to comply with the provision of the City of Gainesville's living wage requirements, as applicable, without any adjustment to the bid price.

SIGNATURE ACKNOWLEDGES THAT: (check one)

- Proposal is in full compliance with the Specifications.
- Proposal is in full compliance with specifications except as specifically stated and attached hereto.

Signature also acknowledges that Proposer has read the current City of Gainesville Debarment/Suspension/Termination Procedures and agrees that the provisions thereof shall apply to this RFP.

ATTEST:



Signature
By: Ken Thomas
Title: Principal

(CORPORATE SEAL)

PROPOSER:

N/A

Signature
By: N/A
Title: _____

Attachment A – HOURLY RATES

Complete the rate chart below for services offered. If a company is proposing more than one service, please complete a rate chart for each service offered.

AREA 1 – ORGANIZATIONAL DESIGN

Respondent's Name: Ernst & Young LLP (EY US)

Regarding pricing, the following rates are included within our Management Services contract with the State of Florida . While rates and roles are required to be specified, ultimate success is more than just an equation. Should EY be afforded an opportunity to provide services to the City of Gainesville we will work with you to determine the right mix of roles, hours and contribution to achieve the best outcome. We estimate approximately ten to fifteen business days from initiation of the negotiation effort through completion of a contract and Statement of Work (SOW).

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ <u>417.00</u>	\$ <u>310.00</u>	\$ <u>242.00</u>	\$ <u>165.00</u>	\$ 125.00

AREA 2 – HUMAN RESOURCE POLICY

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

AREA 3 – TECHNOLOGY (INFORMATION, DATA COLLECTION, CITIZEN ENGAGEMENT, ETC.)

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

Regarding pricing, the following rates are included within our Management Services contract with the State of Florida . While rates and roles are required to be specified, ultimate success is more than just an equation. Should EY be afforded an opportunity to provide services to the City of Gainesville we will work with you to determine the right mix of roles, hours and contribution to achieve the best outcome. We estimate approximately ten to fifteen business days from initiation of the negotiation effort through completion of a contract and Statement of Work (SOW).

AREA 4 – PROJECT MANAGEMENT

Respondent's Name: Ernst & Young LLP (EY US)

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ <u>417.00</u>	\$ <u>310.00</u>	\$ <u>242.00</u>	\$ <u>165.00</u>	\$ <u>125.00</u>

AREA 5 – LEADERSHIP

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

AREA 6 – EXECUTIVE COACHING

Respondent's Name: _____

Job Title	Principal	Senior Consultant	Consultant	Junior Consultant	Program & Administrative Support
Hourly Rate	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

DRUG FREE WORKPLACE FORM

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that

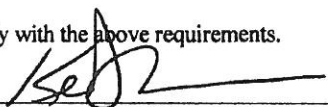
Ernst & Young LLP (EY US)

does:

(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty of nolo contendere to, any violation of Chapter 893, Florida Statutes, or of any controlled substance law of the United State or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Bidder's Signature

2/5/18

Date

LIVING WAGE COMPLIANCE
See Living Wage Decision Tree (Exhibit B hereto)

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(check all that apply)
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