Sulimitted 1/31/2005

Climate Change

A new reality

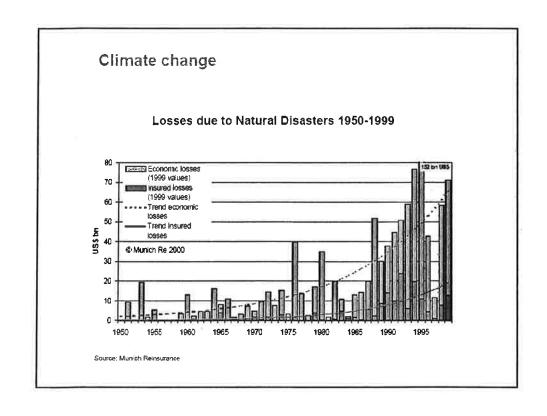
Mark van Soestbergen Gainesville City Commission 013105

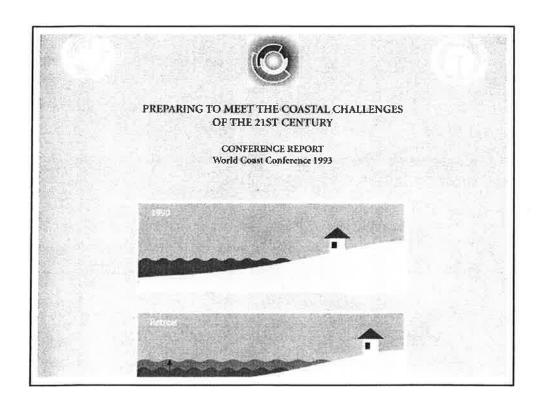
10,000 years ago, man walked out of his cave, not because he thought it was a great idea, but because the climate permitted him to. He walked out of his cave, where he found a bounty of plants, grains, fruits, fish and game he could stalk and cultivate at his leisure.

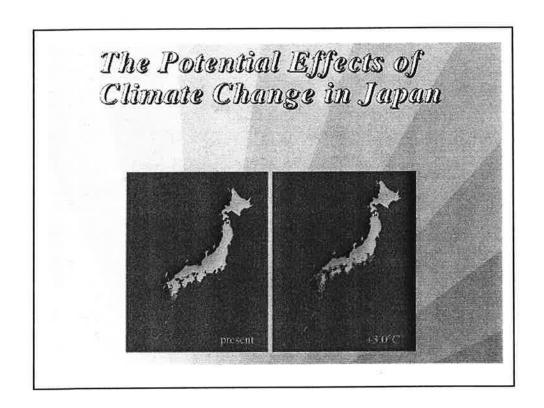
Man settled on the plains, near rivers, along the coast, built communities out of mud, developed a society, shared a culture, and traded with others. All the while, he did not pay for the air he breathed, the water that fell out of the sky, that replenished the soil, that grew the tree that bore the fruit, that filled the well and fed the spring. He did not pay for spring to come, the flower to bloom, the bee to pollinate, the warm summer rays, and the clear autumn skies.

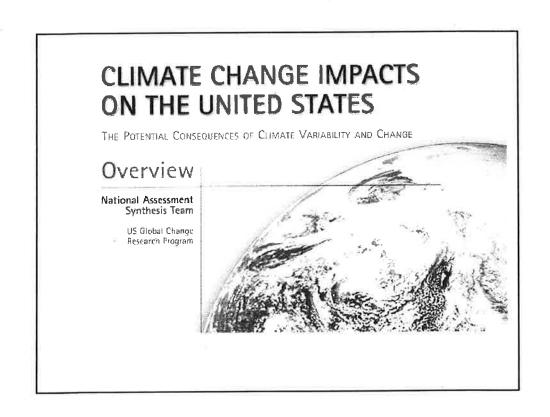
Man shared his life with millions of friends, some small and unnamed, each taking and giving, building up and breaking down, in an endless song of rhythmical motion, one beautiful form changing into another. Five thousand years later he built the pyramids, and 400 years ago, rejoined his cousins in the new world. Today he flies around in space, all the while still not having paid for the tree to grow, the soil to be moist, the ocean to be calm, and the winds to be fair.

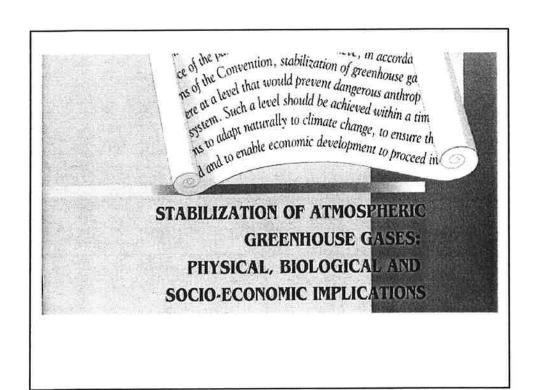
We have managed to create a \$27trillion/yr society, without ever paying a penny for rent. That is about to change. The value of the climate system must be infinitely greater than 7cents per KWh, or \$27trillion/yr, considering it has allowed all of man, all the animals, all the plants, all the fish, and all the trees to flourish for thousands of years, and surely we hope, for thousands more years to come.











CGER-1015-94

CLIMATE CHANGE IMPACTS AND ADAPTATIONS

IPCC Technical Guidelines for Assessing Climate Change Impacts and Adaptations



Swiss Re

Managing Risk in a Carbon

Constrained World

Presentation of Christian Mumenthaler, Chief Risk Officer, Swiss Re Ruschlikon, Switzerland 5 November 04





3. Risk management tools from the insurance perspective

The response of the insurance and reinsurance industries to the challenge of providing their clients with solutions to enable compliance with emissions trading requirements has been gathering pace over the last few years. A number of the solutions provided are adaptations of classic risk transfer solutions whilst others break new ground, in some cases blending insurance and financial products.



"The financial sector has a key role to play in delivering market solutions to climate change."

Directors and Officers

Directors & Officers (D&O) insurance products offer cover to senior executives for their professional liability as company leaders. As soon as there is a legal obligation to reduce GHG emissions, new liabilities are likely to be faced by companies and their top executives. Whilst fines or penalties resulting from a breach of law would not be covered under a D&O policy, inappropriate or inadequate management of climate risks, resulting in a failure to protect a company's interests, could potentially lead to proceedings being taken against senior decision-makers. A possible cause for action could arise if shareholder value was perceived as being damaged due to such a failure of management.

Professional Indemnity

As part of the process of creating emission certificates, a pivotal contribution will be made by those who verify that certificates meet the required standards. Those conducting validation, verification and certification work, such as auditing organisations, will carry additional responsibilities. These roles will require professional indemnity policies to cover the new areas of practice.

New products and services:

Swiss Re and the GHG emission

market

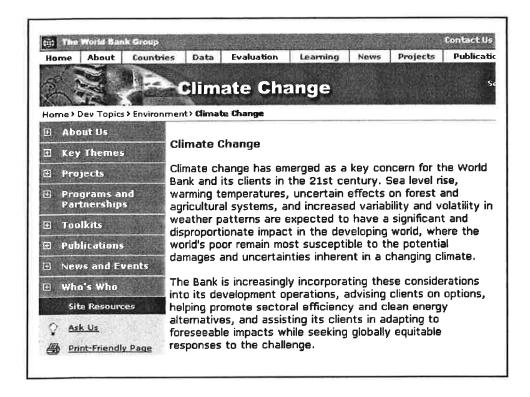
- Greenhouse Gas Risk Solutions
- Developing financial tools to mitigate/hedge market and performance risks
 - -Third Party Asset Management/investment related solutions
 - -Renewable/alternative energy (reinsurance/structured finance -wind, geothermal etc.
 - -Clearing and delivery guaranty insurance
- Evolutionary: Development ecosystem services markets
 - -Footprint neutral products consumer/company offsets

Linking Climate Change to corporate governance

Swiss Re

III

- Climate as a corporate board risk management issue
 - Preparation for the impacts of climate change?
 - Reporting "material events and uncertainties"; Sarbanes-Oxley
 - Carbon Disclosure Project (institutional investors representing ca. USD \$9 trillion in assets) In 2003:
 - 80% Global 500 CEOs acknowledge risk; 35-40% acting
 - Shareholder resolutions
 - In 2003 32% at Chevron, 22% at Exxon, 27% at AEP etc.
 - For 2004; >25 in energy, utilities, automotive sector as well as the insurance industry
- Implications for D&O insurance
 - Non-action potentially affects shareholder value
 - Swiss Re policy (upon policy renewal):



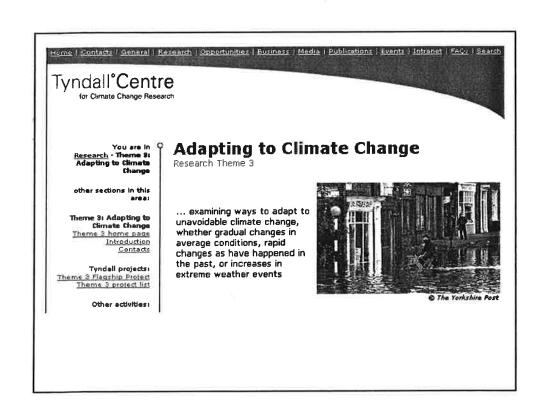
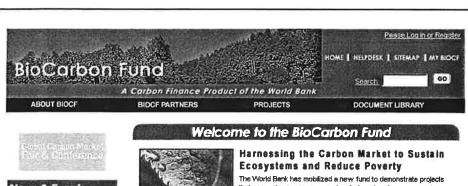


Table 3.2 Rough estimate of the impact of carbon-dioxide-equivalent doubling on agriculture, selected countries

Country	GDP, 1988 (billions of dollars)		Yield change	Implied value change		
	Total	Agriculture	(percentages)	$\alpha\beta = 0.75$	$\alpha\beta = 1.25$	
Australia	205	8.2	- 10.0°	-0,6	- 1.0	
Belgium	145	3,0	7.0	0,2	0.3	
Canada	440	17_6	- 18.0	-2.4	- 4.0	
China	360	120.8	10_0%	9.1	- 15.2	
Denmark	95	4.1	10.0	0.3	0.5	
Finland	90	5.2	15.0	0.6	1.0	
France	900	30.8	- 11.0	- 2.5	- 4:2	
Germany	1.130	16.5	~ 5.0	- 0,6	-1.0	
iceland	5	2.0b	50.0	0.8	1.3	
ltaly*	765	31.1	~ 10.0	- 2.3	3.8	
Japan	2,850	65.4	5.0 ^a	- 2.5	- 4.2	
Netherlands	215	8.5	1.0	0:1	0.2	
Soviet Union	1,000°	200.0⁵	0.0	0,0	0.0	
United States ^d	4.885	89.8	- 20.0	- 13.1	- 21.9	
Total	12,815	603.0	6.9	- 31-1	- 52.0	



News & Events

- 12.22.04 World Bank Ready To Allocate Grants For Ecological Projects In Russia
- ► 12.21.04 Ecuador Enters the Greenhouse Gas Reductions Era with Two Run-of-River Hydropower Projects
- ► 12.17.04 European Investment Bank and World Bank Agree to Develop the 撒en-European Carbon



The Virtual Balin, installable a frew talk to delinitistic projects that sequester or conserve carbon in forest and agro-ecosystems. The Fund, a public/private initiative administered by the World Bank, alms to deliver cost-effective emission reductions, while promoting biodiversity conservation and poverty alleviation. The Fund started operations in May 2004 and has a capital of \$33.3 million as of

January 2005.

- About BioCF

Featured BioCarbon Fund Documents

- Besics of the BioCarbon Fund
 BioCarbon Fund Brochure

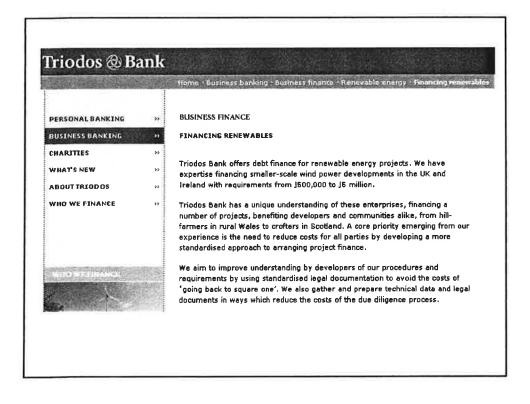


Environmental futures versus carbon cash products

Combined physical and financial carbon hedging

London, November 23, 2004 Seb Walhain







www.rrlim.co.uk/its

Merrill Lynch New Energy Technology plc Annual Report 31 October 2004



The Financial Sector Viewpoint



- Evidence is mounting that the financial implications of climate change for both industry and finance could be profound.
- The level of carbon risk varies among different industrial sectors and among individual companies within those sectors.
- Innovest found that company PV of future GHG reduction costs as a % of market capitalization ranges from 5% to 30%.
- Climate change issue has already negatively affected the valuation of coal-based electric utilities.
- Growing number of shareholder resolutions being tabled
- European-based investment houses are closely tracking matters





climate CHANGE POWEr GENERATION

Contents

 Power generation is an effective yardstick for abating GHG emissions

Hitting the Coal Face

The consensus today is that unprecedented amounts of man-made greenhouse gas (GHG) emissions are excling the distrate to change. The phenomenon is characterised by increasing average temperature of the globe, melting ice caps, see level rise and potential disruption to coson currents, changing rainfall and wind potterns and more frequent catestrophic events.

IIGCC represents \$700 Billion in Managed Assets

Market Growth in Renewables



Clean energy technologies

Climate change mitigation emissions trading techniques

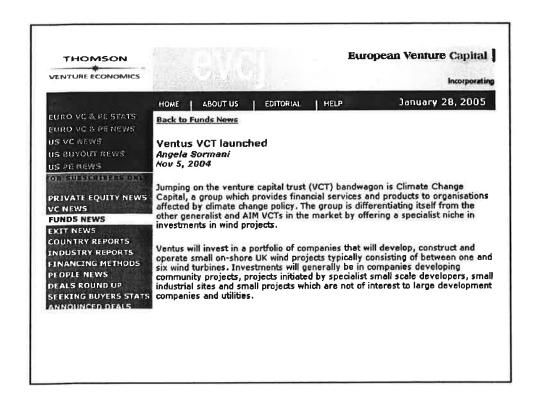
Fuel cells and low emissions fuellengine designs

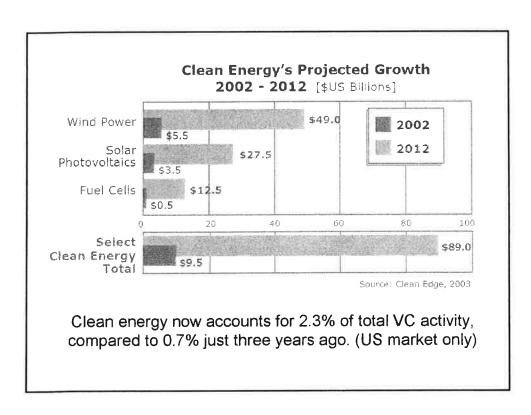
Innovative power generation capabilities

Digital and e-commerce based energy solutions

Energy management outsourcing opportunities

- The World Energy Council report that the market for renewable energy is likely to be in the range S234 to S625 billion by 2010 and \$1.9 trillion by 2020.
- Europe has already surpassed its plans to generate 6% of its energy needs from renewables by 2010 and 50% by 2050. At an average of \$1-\$1.5m per MW to install, this constitutes an investment of some \$90-\$135 billion.
- Australia is moving towards 2% renewables by 2010, equivalent to approximately AS6 billion.
- The US renewables market is forecast to grow 34% by 2020.

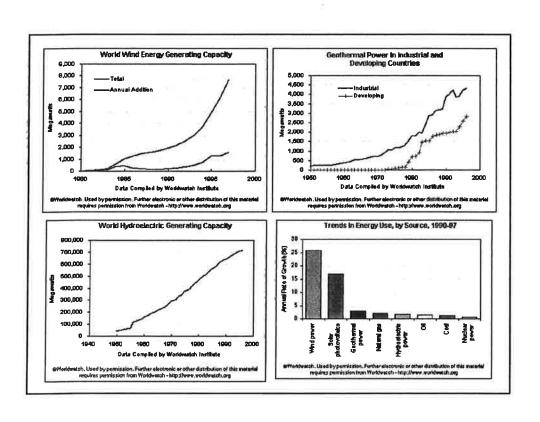


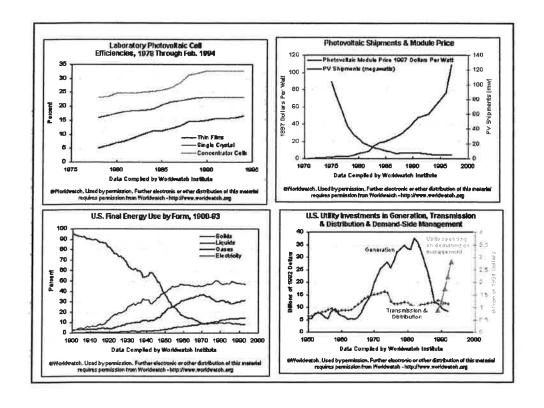


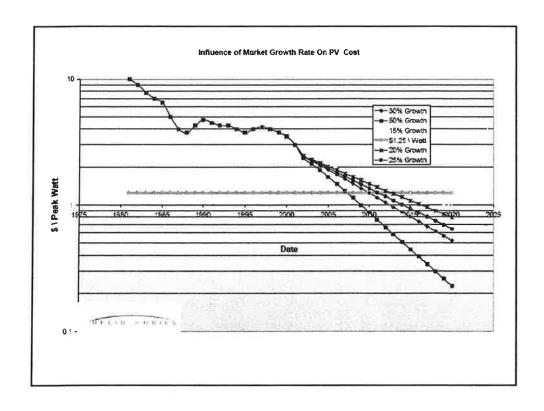
plaifs EU's installed wind power capacity rises 22% in 2004 to 34,205MW

London (Platts)-28Jan2005

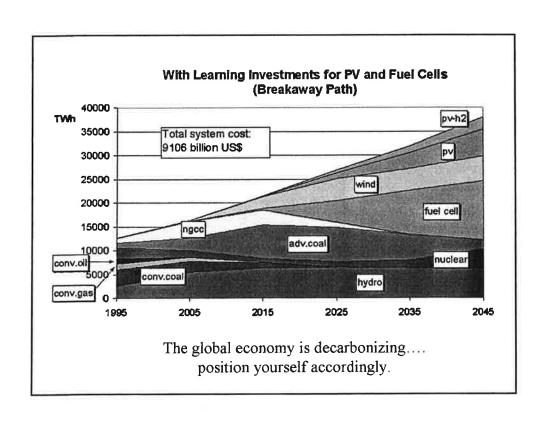
Wind power capacity in the European union rose by 22% to 34,205MW at the end of 2004, up from 28,567MW at the end of 2003, the European Wind Energy Association said Thursday. 5,703 MW of wind power capacity were installed last year in the 25 EU countries, the Brussels-based industry organization said. "Renewed political initiatives by the G8 could boost wind power. The industry is well positioned and ready for a more rapid roll out given the right political signals," Corin Millais, EWEA Chief Executive, said. The European market for wind energy has seen an average annual growth of 22% over the past six years. Two countries, Italy and the Netherlands, passed the 1,000MW threshold in 2004, indicating that important new European markets are emerging, Millais said. The top five EU countries in terms of adding new capacity in 2004 were Spain (2065MW), Germany (2037MW),UK (240MW), Portugal (224) and Italy (221). The 34,205MW installed in the EU by the end of 2004 will, in an average wind year, produce some 73TWh of electricity.







Japan	1		
TECHNOLOGY	FY 1996	FY 2000	FY 2010
PV Power Generation	55 MW	200 MW	5,000 MW
Wind Power Generation	14 MW	100 MW	300 MW
Thermal Energy Conversion	33,000 1d	n.a.	580,0 00 ki
Waste Power Generation	890 MW	1,080 MW	5,000 MW
Solar Heat Utilisation	1,040,000 1:1	1,400,000 14	5,920,000 1d
Fuel Cells	16 MW	13 MW	2,200 MW
Others (e.g. paper manufacturing waste)	4,900,000 1d	n.a.	5,920,000 14
Co-generation	3,850 MW	4,300 MW	
(of which using natural gas)		1,200 MW	5,550 MW
TOTAL	6850000 k1		19,100,000 1:1
Combined share of total primary energy	1.1%	1.2%	3.1%
Hydropower	82,000 MW		105,000 MW
Geothermal	1,200,000 14		3,800,000 kJ
Total Renewable	4.7%		7.5%

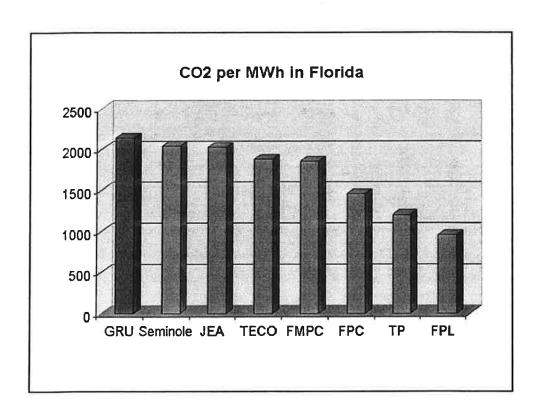


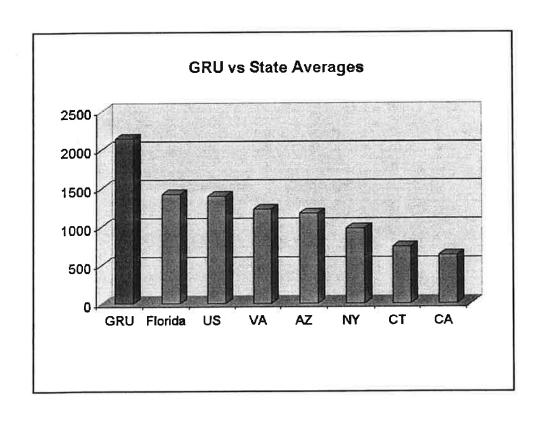
Entity	Target	Notes and source	
United States:			
State and Regional			
Maine: State-wide	1990 levels by 2010 10% below 1990 by 2020	LD 845 (HP 622)	
Massachusetts: State-wide	1990 levels by 2010 10% below 1990 by 2020	Massachusetts Climate Protectio Plan of 2004	
Massachusetts: Electric Utilities	10% below 1997-1999	CO, target only. 310 CMR 7.29	
New Hampshire: Electric Utilities	1990 levels by 2006	CO, target only. HB 284	
New Jersey: State-wide	3.5% below 1990 by 2005	Administrative Order 1998-09	
New York: State-wide	5% below 1990 by 2010 10% below 1990 by 2020	State Energy Plan of 2002	
New England Governors and Eastern Canadian Premiers: Regional economy-wide	1990 levels by 2010 10% below 1990 by 2020 75-85% below 2000 long-term	Climate Change Action Plan of 2001	
Bush Administration Target (Voluntary)	18% below 2002 <i>intensity</i> levels by 2012	Announced 2/14/2002 Pew Center Analysis	
Proposed Federal Legislation			
Climate Stewardship Act of 2003 (McCain-Lieberman) SA. 2028	2000 levels by 2010	As voted on 8/2003 Pew Center Analysis	
Climate Stewardship Act of 2003 (McCain-Lieberman) S. 139	2000 levels by 2010 1990 levels by 2016	As introduced 1/2003	
International:			
Australia	8% above 1990 by 2008-2012	Kyoto Target	
Canada	6% below 1990 by 2008-2012	Kyoto Target	
European Community	8% below 1990 by 2008-2012	Kvoto Target	
Japan	6% below 1990 by 2008-2012	Kyoto Target	
New Zealand	1990 levels by 2008-2012	Kyoto Target	
United Kingdom	20% below 1990 by 2020 60% below 1990 by 2050	CO ₂ target only, Energy White Paper of 2003	

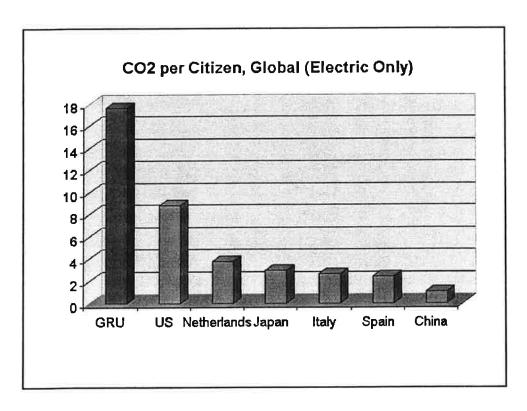
7A		nergy)		ΔV	_
24	224		‰ ∩f	Per Capita	
ountry	Index	Rank	World Total	Index	Rank
Inited States of America	100.0	(1)	26.90%	53.3	(3)
uropean Union (25)	63.8	(2)	22.55%	28.5	(21)
ussian Federation	37.2	(3)	10.01%	39.6	(10)
hina	32.3	(4)	8.68%	3.9	(90)
ermany	22,6	(5)	6.07%	42.3	(7)
apan	17.5	(6)	4,70%	21.2	(35)
nited Kingdom	14.2	(7)	3.82%	37.0	(11)
		02 02	ianye <i>)</i>		34
				△▼	
		02	% of	Tons CO2	
ountry	∆⊽ MtC02	02 Rank	% of World Total	Tons CO2 Per Person	Rank
ountry eatar	MtC02 35.1	02 Rank (65)	% of World Total 0.15%	Tons CO2 Per Person 58.7	Rank
ountry ater uwait	MtC02 35.1 58.5	Rank (65) (49)	% of World Total 0.15% 0.24%	Tons CO2 Per Person 58.7 25.7	Rank (1) (2)
ountry latar uwait nited Arab Emirates	MtC02 35.1 58.5 72.3	Rank (65) (49) (42)	% of World Total 0.15% 0.24% 0.30%	Tons CO2 Per Person 58.7 25.7 24.1	(1) (2) (3)
ountry ater uwait	MtC02 35.1 58.5 72.3	Rank (65) (49)	% of World Total 0.15% 0.24%	Tons CO2 Per Person 58.7 25.7	(1) (2) (3) (4)
ountry	∆⊽ MtC02	02 Rank	% of World Total	Tons CO2 Per Person	

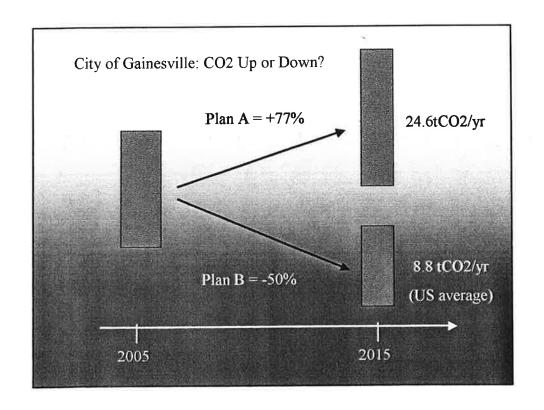
GHG Emissions from Electricity & Heat in 2000									
CO2									
AV	Δ∇			ΑΨ					
			% of	Tons CO2					
Country	MtCO2	Rank	World Total	Per Person	Rank				
Oatar	21.1	(53)	0.23%	35.3	(1)				
Kuwait	35.8	(37)	0.39%	15.7	(2)				
Brunei*	4.0	(84)	0.04%	11.7	(3)				
Bahrain	0.0	(73)	0.09%	11.7	(4)				
United Arab Emirates	33.2	(40)	0.36%	11.0	(5)				
Australia	181.2	(9)	1.95%	9.3	(6)				
United States of America	2,537.4	(1)	27.38%	8.8	(7)				

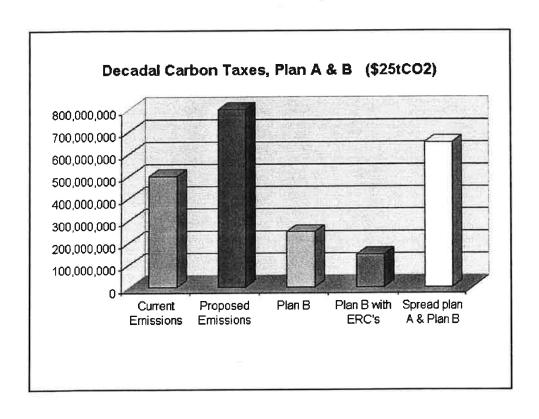
Citizens of Gainesville rank between Qatar and Kuwait with 17.6 tCO2 per citizen, rising to 24.6 tCO2 in 2012.











Various issues converge:

- Exposure
- Changing Industry
- Legislation
- Increased Global Competition for Resources

Requires a fundamental change in utility management.

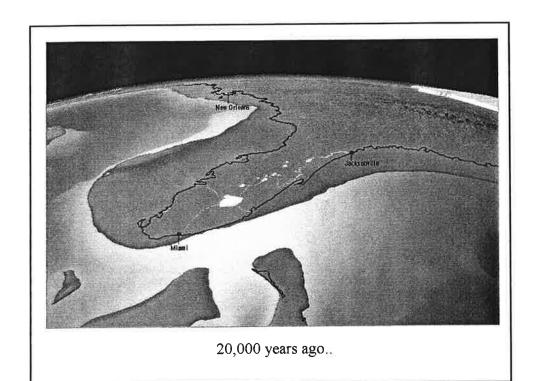
We need somebody who can meet our business objectives during a growing population, while lowering greenhouse emissions and reshaping our assets in line with future regulation.

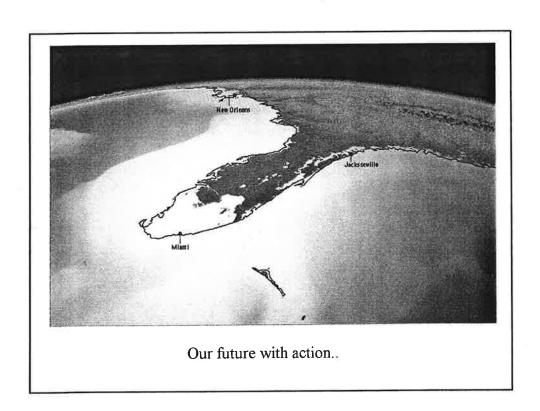
We need somebody with experience, somebody who can change the corporate culture over from traditional generation to conservation and clean energy, somebody who has done this before.

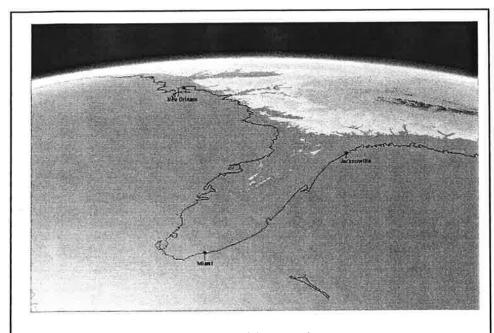
We need somebody who can excite the potential in the existing workforce, somebody open to collaborate with the knowledge base present in the community, somebody who can combine utility strength with local talent and natural resources to deliver results at an affordable cost. We need somebody with a proven track record.

We need to reposition our physical and human assets so that the carbon constrained future presents an opportunity, not a risk, to the City of Gainesville, its Citizens and rate payers.

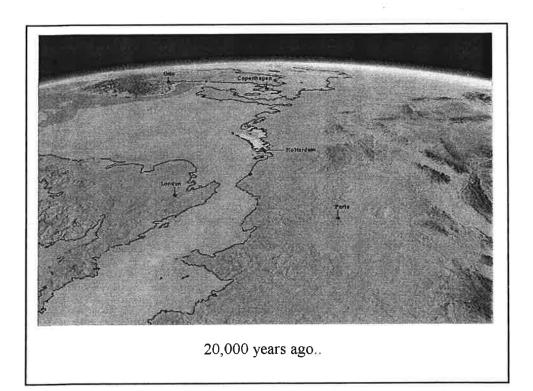
We need a different management philosophy, one that is New School, not Old School. We need a team that believes they can achieve these goals, one that inspires others that they can as well.



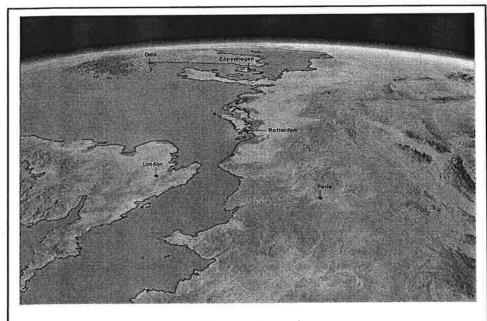




Our future without action...



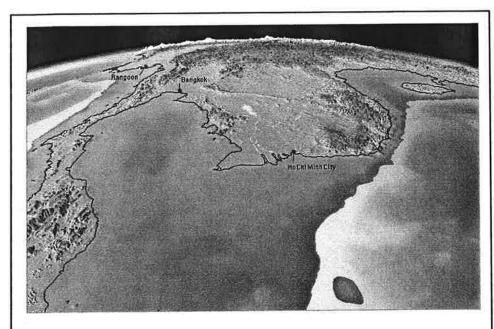
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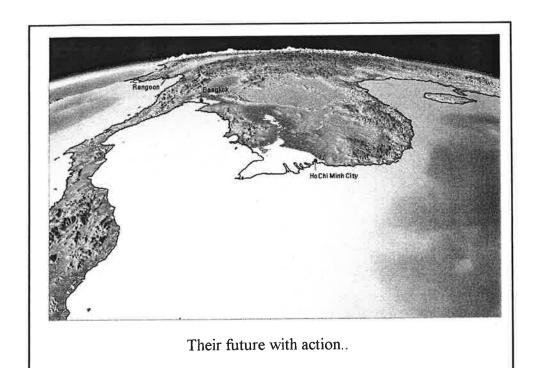
Their future with action...



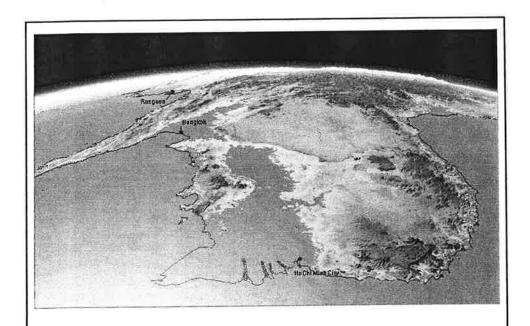
Their future without action...



20,000 years ago...



24



Their future without action...

British Thermal Unit is a unit of energy (energy is the ability to do work). The definition for Btu is the amount of energy required to raise the temperature of 1 pound of water 1 degree Fahrenheit (°F). Practically speaking, a Btu is equivalent to about the heat from a kitchen match and it takes about 2,000 Btu to make a pot of coffee.

The term was figured out by a bunch of British dudes who calculated how much energy it took to melt 1 ton of ice, by changing it from its solid state (32°F) to its liquid state (33°F). The reverse is also true. The origin of this term suggests the early history of refrigeration in ice plants: 1 ton refrigeration capacity ice plant could freeze 2,000 pounds (or 1 ton) of ice, corresponding to 12,000 BTU per hour.

For example, in comparison, over the last 40 years, the largest warming has occurred in the upper 300 meters of the world ocean on average by 0.56 degrees Fahrenheit. The water in the upper 3000 meters of the world ocean warmed on average by 0.11 degrees Fahrenheit. These findings represent the first time scientists have quantified temperature changes in all of the world's oceans from the surface to 3000 meters depth.

Q: How many pounds of water are there in the upper 3000 meters of the world ocean?

Climate Change

A new reality

Preparing the leaders of today for the challenges of tomorrow.