

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH
 EVALUATOR#: 3 DATE: 9/27/2016
 FIRM NAME: Baker Tilly

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|---|
| o Ability | 55 | 55 | Process improvement / people City & County experience Focus on process & needs assessment, (detailed) quick wins / operational changes Assess readiness |
| o Capability of Meeting Time and Budget | 45 | 40 | 5 staff interviews w/ staff |
| TOTAL | 100 | 95 | |

WRITTEN PROPOSAL EVALUATION

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EVALUATOR#: 3 DATE: 9/27/2016

FIRM NAME: Baker Tilly

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|--------------------------------------|
| o Project Understanding/Experience | 30 | 28 | Good understanding |
| o Project Approach | 30 | 30 | Holistic Approach Risk Assessment |
| o Project Manager | 15 | 15 | |
| o Project Team | 15 | 15 | |
| o Project Schedule | 5 | 5 | |
| o Project Organization | 5 | 5 | |
| TOTAL | 100 | 98 | |

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH
 EVALUATOR#: 3 DATE: 9/27/2016
 FIRM NAME: Berry Dunn

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|---|
| o Ability | 55 | 50 | City & County experience Optional plan |
| o Capability of Meeting Time and Budget | 45 | 40 | 7 staff, PMP, technology Teleconference, on-site meeting information request sheet Web Survey, Post finding meetings |
| TOTAL | 100 | 90 | |

WRITTEN PROPOSAL EVALUATION

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EVALUATOR#: 3 DATE: 9/27/2016

FIRM NAME: Berry Dunn

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|------------------------------------|
| o Project Understanding/Experience | 30 | 25 | Peripherals antiquated, not ERP |
| o Project Approach | 30 | 25 | Needs assessment - not enough info |
| o Project Manager | 15 | 15 | |
| o Project Team | 15 | 15 | |
| o Project Schedule | 5 | 4 | No date estimates |
| o Project Organization | 5 | 5 | |
| TOTAL | 100 | 89 | |

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH
 EVALUATOR#: 3 DATE: 9/27/2016

FIRM NAME: Chrysalis

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|--|
| o Ability | 55 | 50 | some city's & counties |
| o Capability of Meeting Time and Budget | 45 | 40 | on site interviews/focus groups 3 Staff |
| TOTAL | 100 | 90 ✓ | |

WRITTEN PROPOSAL EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH

EVALUATOR#: 3 DATE: 9/27/2014

FIRM NAME: Chrysalis

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|---|
| o Project Understanding/Experience | 30 | 25 | ERP is not outdated, Some peripheral systems are aging and out of support Process Assessment Staffing model skill sets Risk assessment No. date estimates |
| o Project Approach | 30 | 30 | |
| o Project Manager | 15 | 15 | |
| o Project Team | 15 | 15 | |
| o Project Schedule | 5 | 4 | |
| o Project Organization | 5 | 5 | |
| TOTAL | 100 | 94 | |

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH
 EVALUATOR#: 3 DATE: 9/27/2016
 FIRM NAME: Plante Moran

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|--|
| o Ability | 55 | 53 | Project charter functional gaps Needs assessment Change mgt Project Steering Committee |
| o Capability of Meeting Time and Budget | 45 | 45 | 8 Staff Interviews - educational & investigative |
| TOTAL | 100 | 98 | |

WRITTEN PROPOSAL EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH

EVALUATOR#: 3 DATE: 9/27/2016

FIRM NAME: Plante Moran

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|--|
| o Project Understanding/Experience | 30 | 30 | Good understanding Functional processes |
| o Project Approach | 30 | 30 | |
| o Project Manager | 15 | 15 | |
| o Project Team | 15 | 15 | |
| o Project Schedule | 5 | 5 | |
| o Project Organization | 5 | 5 | |
| TOTAL | 100 | 100 ✓ | |

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH
 EVALUATOR#: 3 DATE: 9/27/2016
 FIRM NAME: Soft Resources

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|--|
| o Ability | 55 | 45 | Focus on requirements |
| o Capability of Meeting Time and Budget | 45 | 40 | 5 staff ON SITE workshops Table of functional & tech. Requ. |
| TOTAL | 100 | 85 ✓ | |

WRITTEN PROPOSAL EVALUATION

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH

EVALUATOR#: 3 DATE: 9/27/2016

FIRM NAME: Soft Resources

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|-------------------------------------|
| o Project Understanding/Experience | 30 | 30 | |
| o Project Approach | 30 | 20 | Focus on requirements / not process |
| o Project Manager | 15 | 15 | |
| o Project Team | 15 | 15 | |
| o Project Schedule | 5 | 4 | No late estimates |
| o Project Organization | 5 | 4 | |
| TOTAL | 100 | 88 ✓ | |