

**TECHNICAL & WRITTEN RECAP PROPOSAL
QUALIFICATIONS EVALUATION**

Use this form to consolidate your evaluations for each vendor

BID #: #RMDX-210025-GD
BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
DUE DATE: Friday, April 9, 2021, 3:00pm
DEPARTMENT: Department of Risk Management

EVALUATOR#: 4

DATE: 4/20/21

FIRM NAMES		TECHNICAL QUALIFICATIONS (0-100)	WRITTEN PROPOSAL (0-100)	TOTAL POINTS
1	Alliant Insurance Services, Inc.	90	93	183 0
2	HUB Public Risk Inc.	75	67	142 0
3	Marsh USA, Inc.	90	98	193 0
4	McGriff Insurance Services, Inc.	85	77	162 0
5				0
6				0
7				0
8				0
9				0
10				0

**CITY OF GAINESVILLE
GENERAL GOVERNMENT PURCHASING DIVISION**

Please complete the shaded areas of this form by indicating the page number in the Respondents Submittal where the minimum requirement was addressed and met.

BID #: RMDX-210025-GD
 BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
 RFP DUE DATE: 9-Apr-21

Evaluator Number: 4

PAGE # of Bid Document	MINIMUM REQUIREMENTS (Must/Shall)	Alliant Insurance Services, Inc.	HUB Public Risk, Inc.	Marsh USA, Inc.	McGriff Insurance Services, Inc.
2	Minimum 10 years with public entities of equal size and complexity.			✓	
6	Must have experience with a power generating utility having at least 400MW of generating capacity			✓	
10	Experience with the marketing and placement of a complex insurance program, including the placement of a property program with a minimum total insured value of \$500,000,000			✓	
32	Property placement must have a significant boiler and machinery component.			✓	
3	Service team should have a public entity client with a minimum insurance placement of \$3 million.			✓	
24	Proposer shall have experience coordinating loss control visits with carriers			✓	
7288	Prior experience with a transit operation is preferred			✓	

Public Utility Sec 4

**TECHNICAL PROPOSAL
QUALIFICATIONS EVALUATION**

Please complete one form for each submittal

Enter your Evaluator Number on Each Entry

Enter the Firm Name on Each Entry

BID #: GD
 BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
 DUE DATE: Friday, April 9, 2021, 3:00pm
 DEPARTMENT: Department of Risk Management

EVALUATOR NUMBER: 4
 FIRM NAME: MARSH

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	50	
o Capability of Meeting Time and Budget	45	40	
TOTAL	100	95	

WRITTEN PROPOSAL EVALUATION

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Enter the Firm Name on Each Entry

BID #: #RMDX-210025-GD

BID NAME: Broker/Agent Insurance and Risk Management Consulting Services

DUE DATE: Friday, April 9, 2021, 3:00pm

DEPARTMENT: Department of Risk Management

EVALUATOR#: 4

FIRM NAME: MARSH

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	
o Project Approach	30	28	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	98 #	

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BID #: RMDX-210025-GD
BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
RFP DUE DATE: 9-Apr-21

Evaluator Number: (4)

PAGE # of Bid Document	MINIMUM REQUIREMENTS (Must/Shall)	Alliant Insurance Services, Inc.	HUB Public Risk, Inc.	Marsh USA, Inc.	McGriff Insurance Services, Inc.
33	Minimum 10 years with public entities of equal size and complexity.	✓			
33	Must have experience with a power generating utility having at least 400MW of generating capacity	✓			
33	Experience with the marketing and placement of a complex insurance program, including the placement of a property program with a minimum total insured value of \$500,000,000	✓			
34	Property placement must have a significant boiler and machinery component.	✓			
34	Service team should have a public entity client with a minimum insurance placement of \$3 million.	✓			
34	Proposer shall have experience coordinating loss control visits with carriers	✓			
35	Prior experience with a transit operation is preferred	✓			

**TECHNICAL PROPOSAL
QUALIFICATIONS EVALUATION**

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BID #: GD
 BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
 DUE DATE: Friday, April 9, 2021, 3:00pm
 DEPARTMENT: Department of Risk Management

EVALUATOR NUMBER: 4
 FIRM NAME: Alliant Insurance Services

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	55 50	
o Capability of Meeting Time and Budget	45	40	
TOTAL	100	90	

WRITTEN PROPOSAL EVALUATION

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BID #: #RMDX-210025-GD
BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
DUE DATE: Friday, April 9, 2021, 3:00pm
DEPARTMENT: Department of Risk Management

EVALUATOR#: 4
FIRM NAME: ALLIANT INSURANCE SERVICES

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	
o Project Approach	30	25	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	4	
o Project Organization	5	4	
TOTAL	100	93	

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BID #: RMDX-210025-GD
BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
RFP DUE DATE: 9-Apr-21

Evaluator Number: 41

PAGE # of Bid Document	MINIMUM REQUIREMENTS (Must/Shall)	Alliant Insurance Services, Inc.	HUB Public Risk, Inc.	Marsh USA, Inc.	McGriff Insurance Services, Inc.
9 8	Minimum 10 years with public entities of equal size and complexity.				✓
9 8	Must have experience with a power generating utility having at least 400MW of generating capacity				✓
9 8	Experience with the marketing and placement of a complex insurance program, including the placement of a property program with a minimum total insured value of \$500,000,000				✓
9 8	Property placement must have a significant boiler and machinery component.				✓
9 8	Service team should have a public entity client with a minimum insurance placement of \$3 million.				✓
9 8	Proposer shall have experience coordinating loss control visits with carriers				✓
9 8	Prior experience with a transit operation is preferred				✓

**TECHNICAL PROPOSAL
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BID #: GD
 BID NAME: Broker/Agent Insurance and Risk Management Consulting Services
 DUE DATE: Friday, April 9, 2021, 3:00pm
 DEPARTMENT: Department of Risk Management

EVALUATOR NUMBER: 4
 FIRM NAME: McGriff

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	45	
o Capability of Meeting Time and Budget	45	40	
TOTAL	100	85 0	

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BID NAME: Broker/Agent Insurance and Risk Management Consulting Services

DUE DATE: Friday, April 9, 2021, 3:00pm

DEPARTMENT: Department of Risk Management

EVALUATOR#: 4

FIRM NAME: McGripp

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	
o Project Approach	30	20	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	4	
o Project Organization	5	3	
TOTAL	100	77 0	

**CITY OF GAINESVILLE
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Evaluator Number: 4

PAGE # of Bid Document	MINIMUM REQUIREMENTS (Must/Shall)	Alliant Insurance Services, Inc.	HUB Public Risk, Inc.	Marsh USA, Inc.	McGriff Insurance Services, Inc.
16 §	Minimum 10 years with public entities of equal size and complexity.		✓		
18 §	Must have experience with a power generating utility having at least 400MW of generating capacity		✓		
16 §	Experience with the marketing and placement of a complex insurance program, including the placement of a property program with a minimum total insured value of \$500,000,000		✓		
18 §	Property placement must have a significant boiler and machinery component.		✓		
18 §	Service team should have a public entity client with a minimum insurance placement of \$3 million.		✓		
18 §	Proposer shall have experience coordinating loss control visits with carriers		✓		
19 §	Prior experience with a transit operation is preferred		Fleet Services No through Transit		

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EVALUATOR NUMBER: 4
FIRM NAME: HUB Public Risk

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	40	
o Capability of Meeting Time and Budget	45	35	
TOTAL	100	75	

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EVALUATOR#: 4
FIRM NAME: HUB Public Risk

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	
o Project Approach	30	25	
o Project Manager	15	15	
o Project Team	15	15	
o Project Schedule	5	4	
o Project Organization	5	3	
TOTAL	100	67	