

Summary of Evaluations-Oral  
Federal Lobbying Services

RFP#CMGR-210046-MS  
Date: August 4, 2021

FIRM NAME	Evaluator 1				Evaluator 2				Evaluator 3				Total Rank	Final Ranking
	Score	LP	TOTAL	Rank	Score	LP	TOTAL	Rank	Score	LP	TOTAL	Rank		
Alcalde & Fay, Ltd.	82		82	2	97		97	1	80		80	2	5	2
Van Scoyoc Associates, Inc.	88		88	1	94		94	2	90		90	1	4	1

Local Preference (LP)= 5 points (5% x 100 total points)

**PROPOSAL  
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: Federal Lobbying Services

RFP#: CMGR-210046-MS

EVALUATOR#:   1  

FIRM NAME: Van Scoyoc Associates, Inc.

PRESENTATION/INTERVIEW PTS)	(100 POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	35	Understand the Project, Knowledge of City Needs + Project - mention the Strategy Plan
o Responsiveness to Questions	15	13	
o Project Team	25	20	
o Project Manager	20	20	
TOTAL	100	88	

Oral-Ind

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**PROPOSAL  
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: Federal Lobbying Services

RFP#: CMGR-210046-MS

EVALUATOR#:   1  

FIRM NAME: Alcalde & Fay, Ltd.

PRESENTATION/INTERVIEW (PTS)	(100 POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	35	good understanding
o Responsiveness to Questions	15	12	—
o Project Team	25	20	—
o Project Manager	20	15	
TOTAL	100	82	

Evaluator Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**PROPOSAL  
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: Federal Lobbying Services

RFP#: CMGR-210046-MS

EVALUATOR#:   2  

FIRM NAME: Van Scoyoc Associates, Inc.

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	36	
o Responsiveness to Questions	15	13	
o Project Team	25	25	
o Project Manager	20	20	
TOTAL	100	94	

Evaluator Signature:

*Barbara Russell*

Date:

8/4/21

**PROPOSAL  
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: Federal Lobbying Services

RFP#: CMGR-210046-MS

EVALUATOR#:   2  

FIRM NAME: Alcalde & Fay, Ltd.

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	40	
o Responsiveness to Questions	15	12	
o Project Team	25	25	
o Project Manager	20	20	
<b>TOTAL</b>	100	<hr/> <b>97</b>	

Evaluator Signature:

*[Handwritten Signature]*

Date:

*8/4/21*

**PROPOSAL  
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: Federal Lobbying Services

RFP#: CMGR-210046-MS

EVALUATOR#: 3

FIRM NAME: Alcalde & Fay, Ltd.

PRESENTATION/INTERVIEW PTS)	(100 POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	30	• EQUITY VALUES OF UIC 11516 • Multiple projects with best practice
o Responsiveness to Questions	15	15	• ARA GUIDELINES / Funding \$92M • JOB CORPS ISSUE (FIDA) • WORKING DEVELOPMENT FUTURE BOARD • DISCUSSION OF FUTURE S. ACCORDS
o Project Team	25	20	• 50 yrs of experience with front conditions • Previous exp for UIC
o Project Manager	20	15	• UIC GROUP - 5 MEMBERS PRESENT
TOTAL	100	80	

Evaluator Signature: 

Date: 8-1-21

**PROPOSAL  
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: Federal Lobbying Services

RFP#: CMGR-210046-MS

EVALUATOR#: 3

FIRM NAME: Van Scoyoc Associates, Inc.

APPROPRIATE  
ITC

PRESENTATION/INTERVIEW PTS)	(100 POINT VALUE	POINTS AWARDED	COMMENTS
o Understanding of Project	40	35	EXPANSION OF TEAM <b>EMARKS</b>
o Responsiveness to Questions	15	15	DISCIPLINES: EQUITY, JUDICIAL TRANSITION / HEALTH MUNICIPAL CONSTITUTIONS BROADENED EQUITY DEVELOPMENT PSCIA CIRCUITS (INVEST)
o Project Team	25	20	6 FROM CLIENT? APPROPRIATE WORKS WITH OUR PLANS HOUSE
o Project Manager	20	20	ALIGNED WITH PUBLIC INTEREST PERFORMANCE? EFFICIENCY?
TOTAL	100	90	01 BERRY SANKI 2017

Evaluator Signature: *[Signature]* Date: 8-4-21