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Graystone
ConsultingSM
A business of Morgan Stanley

City of Gainesville Retiree Health Fund

Quarterly Performance Summary

As of December 31, 2021

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Graystone
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City of Gainesville

Goal Review

as of December 31, 2021

Goals:

The General investment objectives of the City are as follows:

1. Establish a Prudent Investment Program

Although the Fund is not covered by the Employee Retirement Income Security Act of 1974 (ERISA), the assets of this Fund shall be invested in a manner consistent with the fiduciary standard set forth in ERISA, as though ERISA applied to the Fund; namely, (1) in accordance with the safeguards and diversity to which a prudent investor would adhere (2) and all transactions undertaken on behalf of the Fund must be for the sole interest of Plan participants and their beneficiaries to provide benefits and pay the expenses of the Fund. The Retiree Health Insurance Fund investment program must operate in compliance with all applicable State and Federal laws and regulations concerning the investment of trust assets.

2. Achieve Growth in Purchasing Power

Primary investment emphasis must be placed upon the consistent protection of the funds assets and growth performance, i.e., the achievement of adequate investment growth must not be at the expense of the protection of the assets over the investment horizon.

More specific investment objectives established by the City include the following:

- The Fund should earn a return over time exceeding the assumed actuarial rate of return. In addition, the Fund should earn a return greater than inflation, as measured by the Consumer Price Index, by 5.5% per year. It is also consistent with the City's objective to enhance the purchasing power of the Fund.
- Individual investment managers will not be measured against the aggregate fund objective stated above. They will be compared to appropriate market indices, and the performance of other managers who utilize a similar investment style.

(source: November 2021 IPS)

City of Gainesville

Timeline Review

as of December 31, 2021

Timeline:

- November 2021: Investment Policy Statement
- August 2021: Investment Policy Statement
- May 2021: Active vs. Passive Analysis / Education
- February 2021: Active vs. Passive Analysis / Education
- September 2020: Removed: MLP
- July 2020: Infrastructure Fund Search
- June 2020:
 - Replaced: Large-Cap Growth Manager
 - Removed: Large-Cap Core Manager
 - Investment Policy Statement
- February 2020: Large-Cap Growth Manager Search
- October 2019: Asset Allocation Study
- December 2018: Investment Policy Statement
- March 2018: Removed: Large-Cap Growth Manager
- October 2017: Fixed Income Manager Search
- August 2017: Large-Cap Growth Manager Search
- October 2016: Removed: Hedge Fund of Funds
- August 2016: Removed: Hedge Fund of Funds
- July 2016: Removed: Hedge Fund of Funds
- June 2016: Investment Policy Statement
- February 2016:
 - Small-Cap Value Manager Search
 - SMID Value Manager Search
- November 2015: Added: MLP
- May 2015: MLP Search
- March 2014: Removed Hedge Fund of Funds
- September 2013: Added: Large-Cap Core Manager
- August 2013:
 - Large-Cap Growth Manager Search
 - Asset Allocation Study
- October 2012: Added: Private Real Estate Fund
- November 2012: Large-Cap Growth Manager Search
- February 2011: Real Estate Fund Search
- November 2010: Asset Allocation Study
- August 2010: Real Estate Fund Search
- May 2010: Added the following accounts:
 - Hedge Fund of Funds
 - Hedge Fund of Funds
- April 2010: Added the following accounts:
 - Large-Cap Value Manager
 - Large-Cap Growth Manager
 - Small-Cap Value Manager
 - Small-Cap Growth Manager
 - International Value Manager
 - International Growth Manager
 - Fixed Income Manager
 - Hedge Fund of Funds
 - Hedge Fund of Funds
 - Large-Cap Growth Manager

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City of Gainesville
Capital Markets Returns
as of December 31, 2021

U.S. Equity Market % Returns for the Period Ending December 31, 2021						
	Quarter	Year to Date	12 Months	Three Years (annualized)	Five Years (annualized)	Seven Years (annualized)
S&P 500 Index	11.03	28.70	28.70	26.07	18.47	14.93
Dow Jones Industrial Average	7.87	20.95	20.95	18.49	15.51	13.33
Russell 3000 Index	9.28	25.66	25.66	25.79	17.97	14.55
Russell 3000 Value Index	7.54	25.37	25.37	17.65	11.00	9.71
Russell 3000 Growth Index	10.89	25.85	25.85	33.21	24.56	19.02
Russell 1000 Index	9.78	26.46	26.46	26.21	18.43	14.84
Russell 1000 Value Index	7.77	25.16	25.16	17.64	11.16	9.73
Russell 1000 Growth Index	11.64	27.60	27.60	34.07	25.32	19.58
Russell Midcap Index	6.44	22.58	22.58	23.29	15.10	12.23
Russell Midcap Value Index	8.54	28.34	28.34	19.62	11.22	9.96
Russell Midcap Growth Index	2.85	12.73	12.73	27.46	19.83	14.92
Russell 2000 Index	2.14	14.82	14.82	20.02	12.02	10.76
Russell 2000 Value Index	4.36	28.27	28.27	17.99	9.07	9.45
Russell 2000 Growth Index	0.01	2.83	2.83	21.16	14.53	11.66

S&P 500 Sector % Returns for the Period Ending December 31, 2021	
	Quarter
Real Estate	17.54
Technology	16.69
Materials	15.20
Consumer Staples	13.31
Utilities	12.93
Consumer Discretionary	12.84
Health Care	11.17
Industrials	8.64
Energy	7.97
Financials	4.57
Communication Services	(0.01)

Past Performance is not a guarantee of future results. Indices are not available for direct investment. Source: PARis

City of Gainesville
Capital Markets Returns
as of December 31, 2021

Developed Markets Equity % Returns for the Period Ending December 31, 2021										
	U.S. Dollar					Local Currency				
	Quarter	Year to Date	12 Months	3 Years	5 Years	Quarter	Year to Date	12 Months	3 Years	5 Years
<u>Regional and Other Multi-Country Indices</u>										
MSCI EAFE	2.69	11.26	11.26	13.54	9.55	3.96	19.25	19.25	13.89	8.88
MSCI Europe	5.66	16.30	16.30	14.90	10.14	6.57	23.32	23.32	14.72	9.09
MSCI Far East	(3.88)	1.48	1.48	10.74	8.62	(1.27)	11.48	11.48	12.26	8.36
MSCI Pacific ex. Japan	(0.09)	4.68	4.68	9.70	8.31	(0.49)	9.13	9.13	9.00	8.17
MSCI The World	7.86	22.35	22.35	22.32	15.64	8.21	24.74	24.74	N/A	N/A
MSCI World ex. U.S.	3.14	12.63	12.63	14.07	9.63	4.28	19.88	19.88	14.19	8.97
<u>National Indices</u>										
MSCI Hong Kong	(3.55)	(3.91)	(3.91)	3.91	7.09	(3.41)	(3.41)	(3.41)	3.78	7.20
MSCI Ireland	0.61	8.83	8.83	20.18	9.05	2.54	17.09	17.09	20.39	9.44
MSCI Japan	(3.94)	2.04	2.04	12.08	8.89	(0.85)	13.81	13.81	13.90	8.61
MSCI Singapore	(3.61)	5.47	5.47	3.96	6.67	(3.89)	7.87	7.87	3.67	5.28
Emerging Markets Equity % Returns for the Period Ending December 31, 2021										
	U.S. Dollar					Local Currency				
	Quarter	Year to Date	12 Months	3 Years	5 Years	Quarter	Year to Date	12 Months	3 Years	5 Years
<u>Regional and Other Multi-Country Indices</u>										
MSCI EM	(1.24)	(2.22)	(2.22)	11.32	10.26	(0.84)	0.14	0.14	12.35	10.89
<u>National Indices</u>										
MSCI China	(6.06)	(21.64)	(21.64)	7.91	9.52	(6.17)	(21.58)	(21.58)	7.43	9.41
MSCI Malaysia	1.80	(6.24)	(6.24)	(1.61)	2.28	1.30	(2.90)	(2.90)	(1.34)	0.77
MSCI Taiwan	8.48	26.81	26.81	35.35	23.96	7.72	24.87	24.87	30.69	20.23
MSCI Thailand	3.04	(1.12)	(1.12)	(1.30)	4.22	3.04	(1.12)	(1.12)	(1.30)	4.22

Past Performance is not a guarantee of future results. Indices are not available for direct investment. Source: PARis

City of Gainesville
Capital Markets Returns
as of December 31, 2021

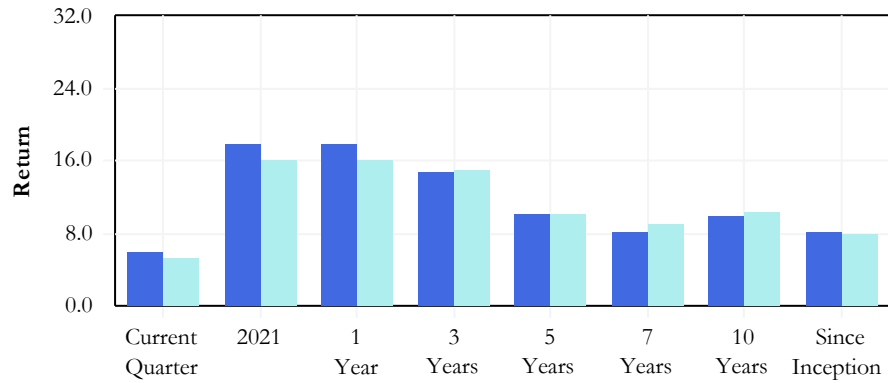
Fixed Income % Returns for the Period Ending December 31, 2021						
	Quarter	Year to Date	12 Months	Three Years (annualized)	Five Years (annualized)	Ten Years (annualized)
<u>U.S. Fixed Income</u>						
90-Day T-Bills	0.01	0.05	0.05	0.96	1.11	0.60
Barclays Aggregate	0.01	(1.54)	(1.54)	4.79	3.57	2.90
Barclays Credit	0.22	(1.08)	(1.08)	7.17	5.05	4.45
Barclays Govt/Credit	0.18	(1.75)	(1.75)	5.50	3.99	3.13
Barclays Government	0.15	(2.27)	(2.27)	4.06	3.07	2.14
Barclays High Yield	0.69	5.26	5.26	8.81	6.28	6.82
Barclays Intermediate Govt/Credit	(0.57)	(1.44)	(1.44)	3.86	2.91	2.38
Barclays Long Govt/Credit	2.15	(2.52)	(2.52)	10.62	7.39	5.72
Barclays Mortgage Backed	(0.37)	(1.04)	(1.04)	3.01	2.50	2.28
Barclays Municipal	0.72	1.52	1.52	4.73	4.17	3.72
<u>Global Fixed Income</u>						
Merrill Lynch Global High Yield	(0.74)	1.37	1.37	7.59	5.82	6.50
Barclays Global Treasury ex. US	(2.19)	(9.81)	(9.81)	1.76	2.76	0.99
Barclays Capital Majors ex. U.S.	(1.94)	(9.58)	(9.58)	1.20	2.27	0.05

City of Gainesville - Retiree Health Fund

Total Fund - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Inception 05/01/2005
Retiree - Total Fund	5.93	5.93	17.85	14.71	10.10	8.24	10.04	8.06
Policy Index	5.35	5.35	16.05	14.98	10.25	8.96	10.43	7.93
Differences	0.58	0.58	1.80	-0.27	-0.15	-0.72	-0.39	0.13

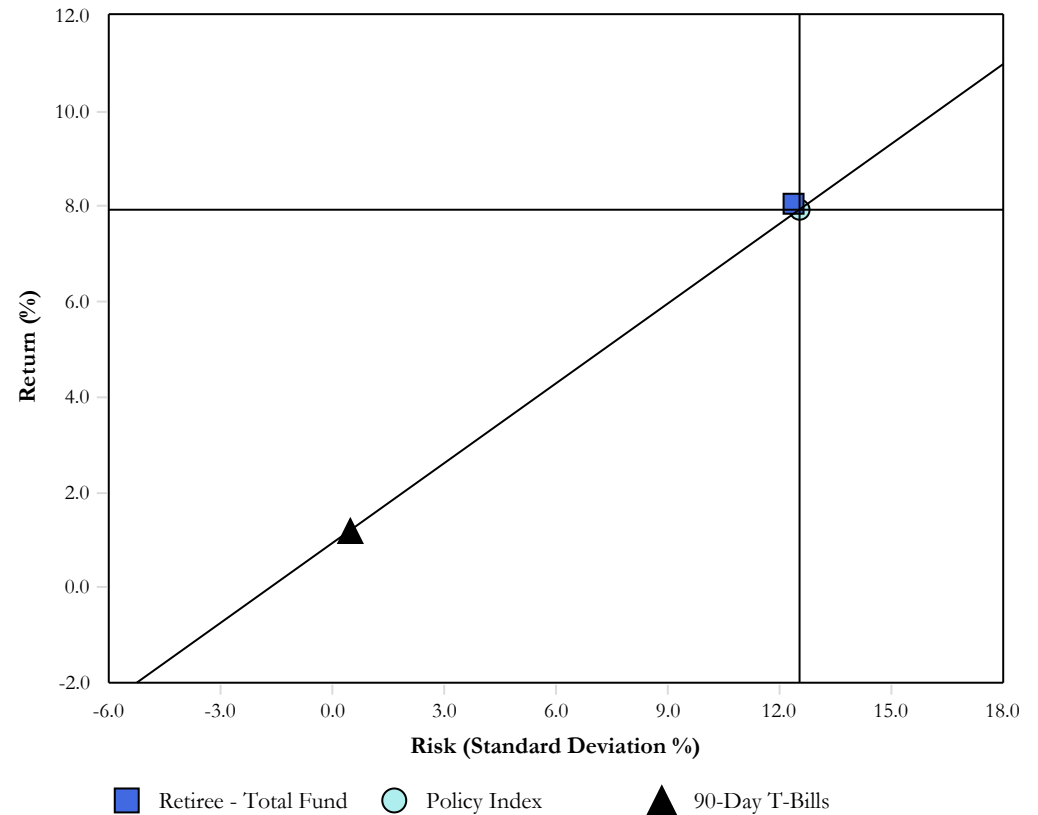
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Inception 05/01/2005
Retiree - Total Fund								
Beginning Market Value	71,612	71,612	66,935	57,934	21,024	20,536	14,506	8,814
Net Contributions	-	-	-2,500	-7,971	31,834	31,112	30,490	34,474
Fees/Expenses	-121	-121	-500	-1,449	-2,031	-2,372	-2,801	-3,504
Income	320	320	1,189	4,159	5,808	6,579	7,529	10,112
Gain/Loss	3,921	3,921	10,609	23,059	19,096	19,877	26,008	25,835
Ending Market Value	75,732	75,732	75,732	75,732	75,732	75,732	75,732	75,732

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Retiree - Total Fund	8.06	12.38	0.98	-40.63	99.68	98.58	0.30	0.59	0.98	05/01/2005
Policy Index	7.93	12.53	1.00	-40.44	100.00	100.00	0.00	0.58	1.00	05/01/2005

Manager Risk & Return



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City of Gainesville - Retiree Health Fund

Asset Allocation & Time Weighted Performance

as of December 31, 2021

	Allocation		Performance(%)								
	Market Value (\$)	%	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception	Inception Date
Retiree - Total Fund	75,732,237	100.00	5.93	5.93	17.85	14.71	10.10	8.24	10.04	8.06	05/01/2005
Retiree - Total Fund (net)			5.75	5.75	17.03	13.86	9.25	7.38	9.17	7.21	
Policy Index			5.35	5.35	16.05	14.98	10.25	8.96	10.43	7.93	
Domestic Equity											
Columbia - Dividend Income	15,829,015	20.90	10.84	10.84	27.00	N/A	N/A	N/A	N/A	31.51	07/01/2020
Columbia - Dividend Income (net)			10.68	10.68	26.25	N/A	N/A	N/A	N/A	30.72	
Russell 1000 Value			7.77	7.77	25.16	N/A	N/A	N/A	N/A	33.04	
Polen - Large Cap Growth	14,965,762	19.76	5.31	5.31	24.52	N/A	N/A	N/A	N/A	29.16	07/01/2020
Polen - Large Cap Growth (net)			5.17	5.17	23.82	N/A	N/A	N/A	N/A	28.39	
Russell 1000 Gr			11.64	11.64	27.60	N/A	N/A	N/A	N/A	37.20	
Kayne Anderson - Small Cap Value	8,732,616	11.53	6.68	6.68	19.84	N/A	N/A	N/A	N/A	33.97	07/01/2020
Kayne Anderson - Small Cap Value (net)			6.51	6.51	19.06	N/A	N/A	N/A	N/A	33.08	
Russell 2000 VL			4.36	4.36	28.27	N/A	N/A	N/A	N/A	45.31	
Geneva - Small Cap Growth	8,441,762	11.15	6.28	6.28	13.18	N/A	N/A	N/A	N/A	27.85	07/01/2020
Geneva - Small Cap Growth (net)			6.10	6.10	12.38	N/A	N/A	N/A	N/A	26.94	
Russell 2000 Gr			0.01	0.01	2.83	N/A	N/A	N/A	N/A	26.74	
International Equity											
Delaware - International Value	8,263,865	10.91	1.59	1.59	11.06	9.35	7.25	5.49	6.92	5.62	05/01/2005
Delaware - International Value (net)			1.43	1.43	10.30	8.59	6.48	4.72	6.12	4.79	
MSCI EAFE Net			2.69	2.69	11.26	13.54	9.55	6.76	8.03	5.65	
MSCI EAFE VL Net			1.17	1.17	10.89	7.82	5.34	3.65	5.81	4.00	
Harding Loevner - International Growth	8,282,950	10.94	4.64	4.64	9.81	17.73	12.58	9.23	9.68	6.58	02/01/2008
Harding Loevner - International Growth (net)			4.47	4.47	9.09	16.95	11.80	8.46	8.88	5.78	
MSCI AC World ex US Net			1.82	1.82	7.82	13.18	9.61	6.56	7.28	3.67	

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City of Gainesville - Retiree Health Fund

Asset Allocation & Time Weighted Performance

as of December 31, 2021

	Allocation		Performance(%)								
	Market Value (\$)	%	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Since Inception	Inception Date
Fixed Income											
Blackrock - Fixed Income	2,634,639	3.48	-0.65	-0.65	-1.51	3.64	N/A	N/A	N/A	3.44	03/01/2018
Blackrock - Fixed Income (net)			-0.75	-0.75	-1.91	3.20	N/A	N/A	N/A	2.98	
BC Agg Intm Tr			-0.50	-0.50	-1.29	3.60	N/A	N/A	N/A	3.45	
Alternatives											
Ubs - Real Estate	8,581,627	11.33	5.05	5.05	16.23	2.98	4.42	5.99	N/A	7.19	11/01/2012
Ubs - Real Estate (net)			4.72	4.72	14.78	1.69	3.00	4.49	N/A	5.65	
NCREIF Property Idx			6.15	6.15	17.70	8.37	7.76	8.57	N/A	9.31	
Barclays Aggregate			0.01	0.01	-1.54	4.79	3.57	3.00	N/A	2.70	

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City of Gainesville - Retiree Health Fund

Asset Allocation & Net Dollar Weighted Performance (IRR)

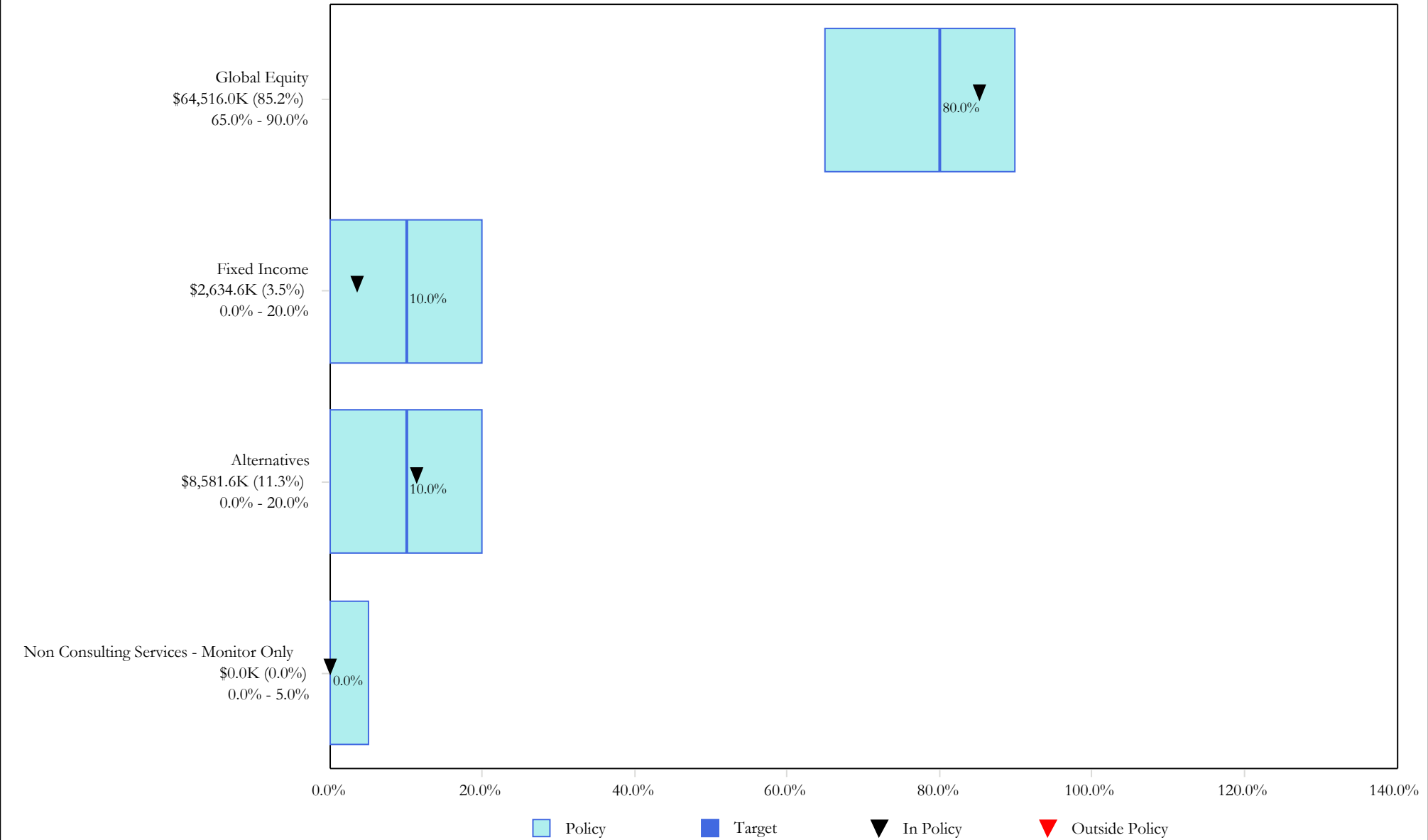
as of December 31, 2021

	%	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years
Retiree - Total Fund	100.00	5.75	5.75	17.06	13.77	8.28	7.39	8.58
Domestic Equity								
Columbia - Dividend Income	20.90	10.68	10.68	25.37	16.25	10.07	8.93	10.77
Polen - Large Cap Growth	19.76	5.17	5.17	25.43	N/A	N/A	N/A	N/A
Kayne Anderson - Small Cap Value	11.53	6.51	6.51	18.89	11.50	4.71	4.31	6.81
Geneva - Small Cap Growth	11.15	6.10	6.10	12.73	21.05	13.15	12.25	13.57
International Equity								
Delaware - International Value	10.91	1.43	1.43	9.35	8.29	4.43	3.84	4.69
Harding Loevner - International Growth	10.94	4.47	4.47	9.45	17.19	9.55	8.19	8.51
Fixed Income								
Blackrock - Fixed Income	3.48	-0.75	-0.75	-1.81	3.48	3.01	2.72	2.39
Alternatives								
Ubs - Real Estate	11.33	4.72	4.72	14.78	1.67	2.63	3.30	N/A

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City of Gainesville
Asset Allocation Compliance
as of December 31, 2021

Executive Summary



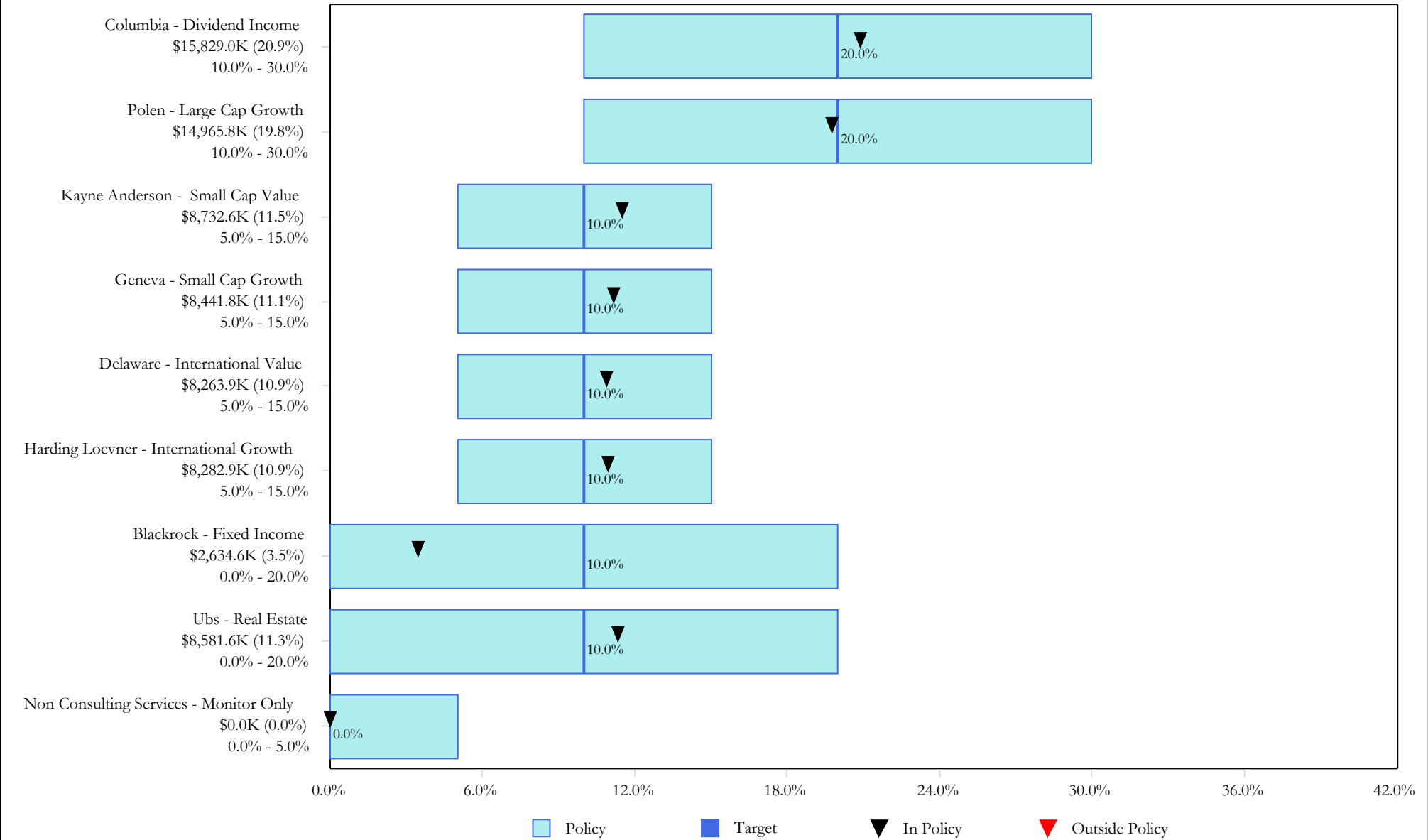
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City of Gainesville

Asset Allocation Compliance

as of December 31, 2021

Executive Summary

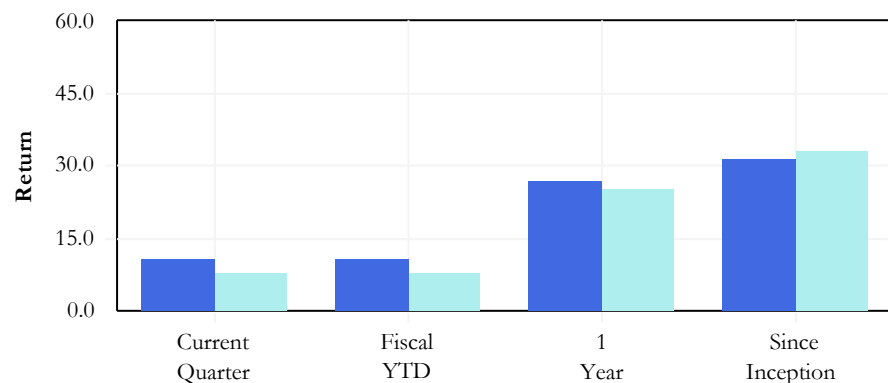


City of Gainesville - Retiree Health Fund

Columbia - Dividend Income - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	Inception 07/01/2020
Columbia - Dividend Income	10.84	10.84	27.00	31.51
Russell 1000 Value	7.77	7.77	25.16	33.15
Differences	3.07	3.07	1.84	-1.64

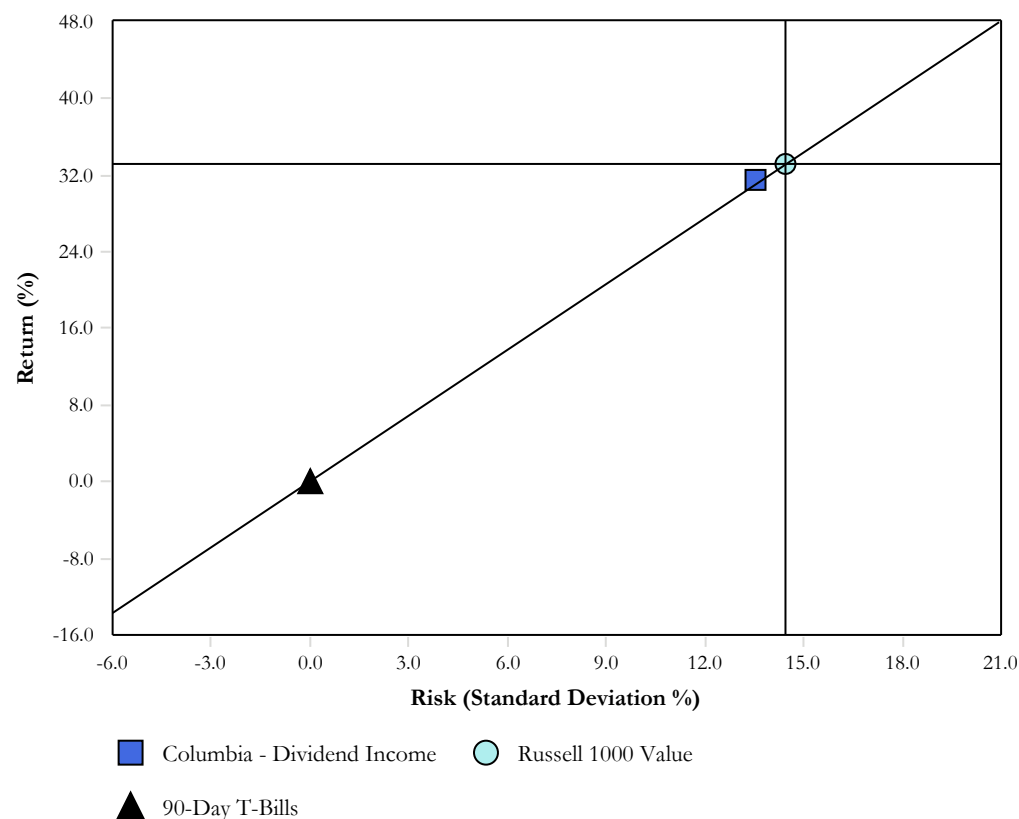
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	Inception 07/01/2020
Columbia - Dividend Income				
Beginning Market Value	14,308	14,308	10,167	8,589
Net Contributions	-7	-7	2,823	2,823
Fees/Expenses	-21	-21	-72	-100
Income	86	86	290	405
Gain/Loss	1,462	1,462	2,621	4,112
Ending Market Value	15,829	15,829	15,829	15,829

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Columbia - Dividend Income	31.51	13.56	0.90	-4.84	95.82	97.31	1.66	2.10	0.92	07/01/2020
Russell 1000 Value	33.15	14.45	1.00	-3.74	100.00	100.00	0.00	2.07	1.00	07/01/2020

Manager Risk & Return



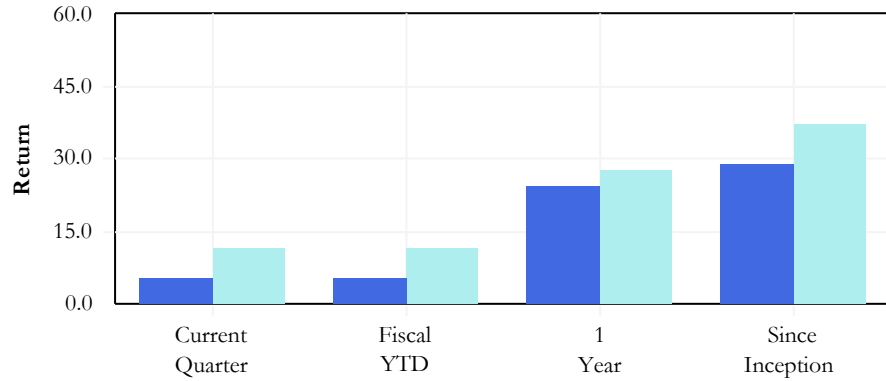
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City of Gainesville - Retiree Health Fund

Polen Large Cap Growth - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	Since Inception	Inception Date
Polen - Large Cap Growth	5.31	5.31	24.52	29.16	07/01/2020
Russell 1000 Gr	11.64	11.64	27.60	37.20	
Differences	-6.33	-6.33	-3.08	-8.04	

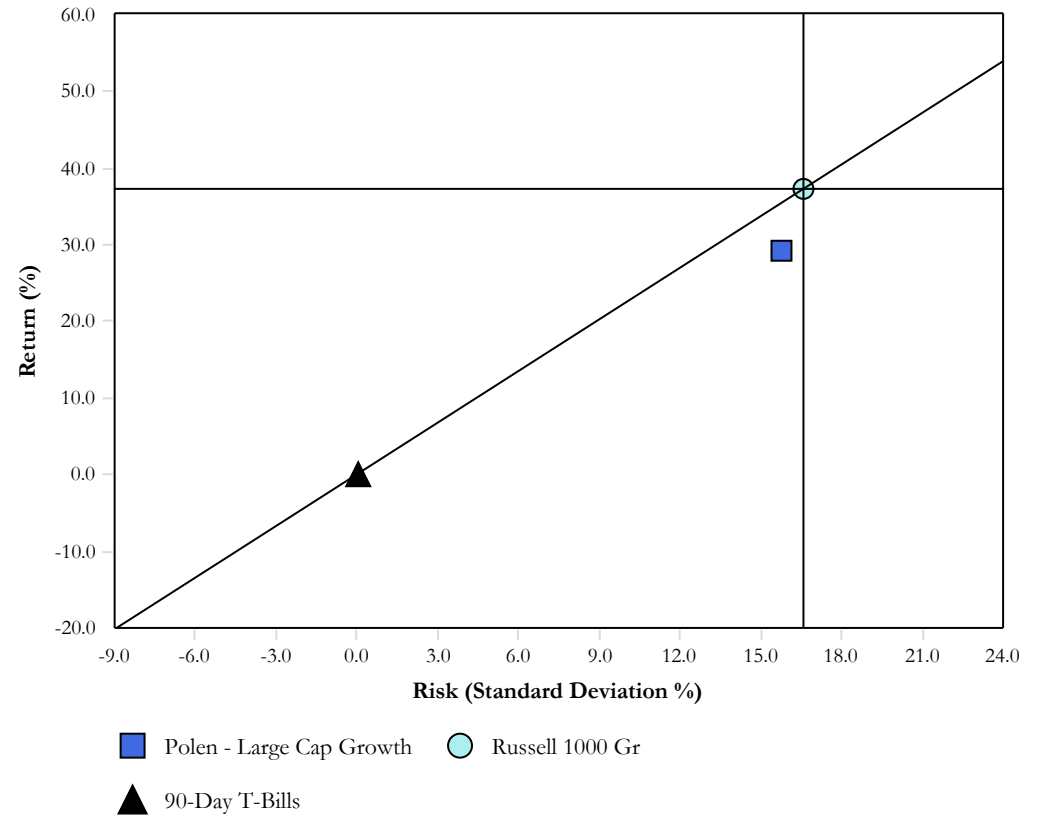
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	Since Inception	Inception Date
Polen - Large Cap Growth					07/01/2020
Beginning Market Value	14,230	14,230	14,790	10,859	
Net Contributions	-	-	-3,298	-1,554	
Fees/Expenses	-19	-19	-88	-130	
Income	13	13	61	95	
Gain/Loss	742	742	3,500	5,695	
Ending Market Value	14,966	14,966	14,966	14,966	

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Polen - Large Cap Growth	29.16	15.74	0.86	-6.17	80.30	78.51	-1.56	1.72	0.81	07/01/2020
Russell 1000 Gr	37.32	16.58	1.00	-7.94	100.00	100.00	0.00	2.02	1.00	07/01/2020

Manager Risk & Return



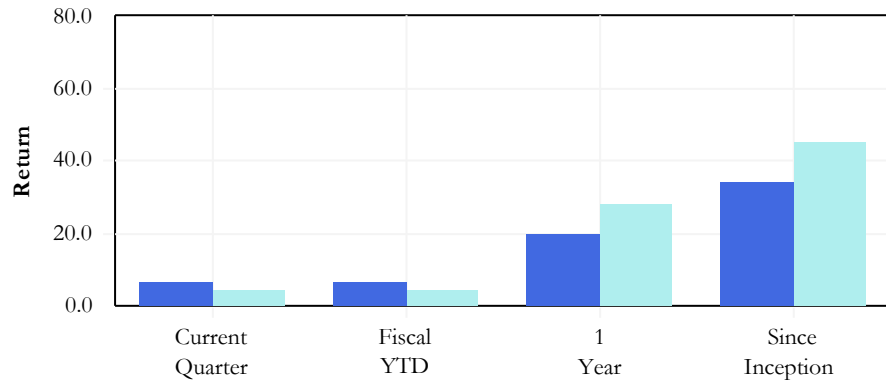
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City of Gainesville - Retiree Health Fund

Kayne Anderson Small Cap Value - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	Inception 07/01/2020
Kayne Anderson - Small Cap Value	6.68	6.68	19.84	33.97
Russell 2000 VL	4.36	4.36	28.27	45.46
Differences	2.32	2.32	-8.43	-11.49

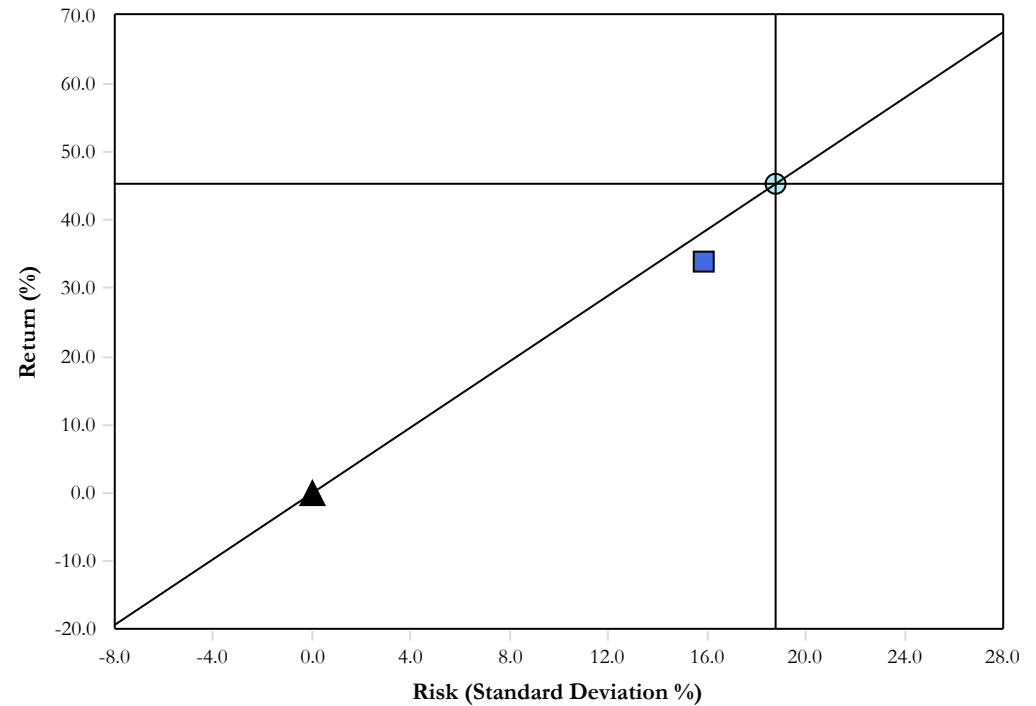
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	Inception 07/01/2020
Kayne Anderson - Small Cap Value				
Beginning Market Value	8,199	8,199	6,907	5,356
Net Contributions	-	-	485	485
Fees/Expenses	-13	-13	-52	-72
Income	43	43	131	189
Gain/Loss	504	504	1,263	2,774
Ending Market Value	8,733	8,733	8,733	8,733

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Kayne Anderson - Small Cap Value	33.97	15.89	0.75	-6.00	78.81	84.11	1.06	1.94	0.79	07/01/2020
Russell 2000 VL	45.46	18.80	1.00	-4.65	100.00	100.00	0.00	2.11	1.00	07/01/2020

Manager Risk & Return



- Kayne Anderson - Small Cap Value
- Russell 2000 VL
- ▲ 90-Day T-Bills

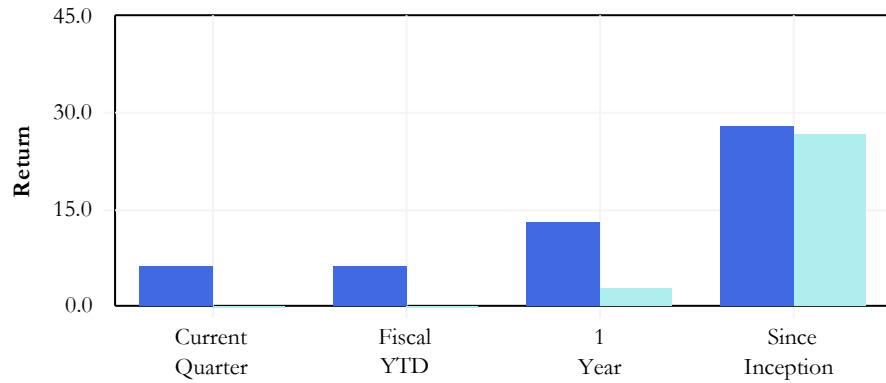
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City of Gainesville - Retiree Health Fund

Geneva Small Cap Growth - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	Inception 07/01/2020
Geneva - Small Cap Growth	6.28	6.28	13.18	27.85
Russell 2000 Gr	0.01	0.01	2.83	26.82
Differences	6.27	6.27	10.35	1.03

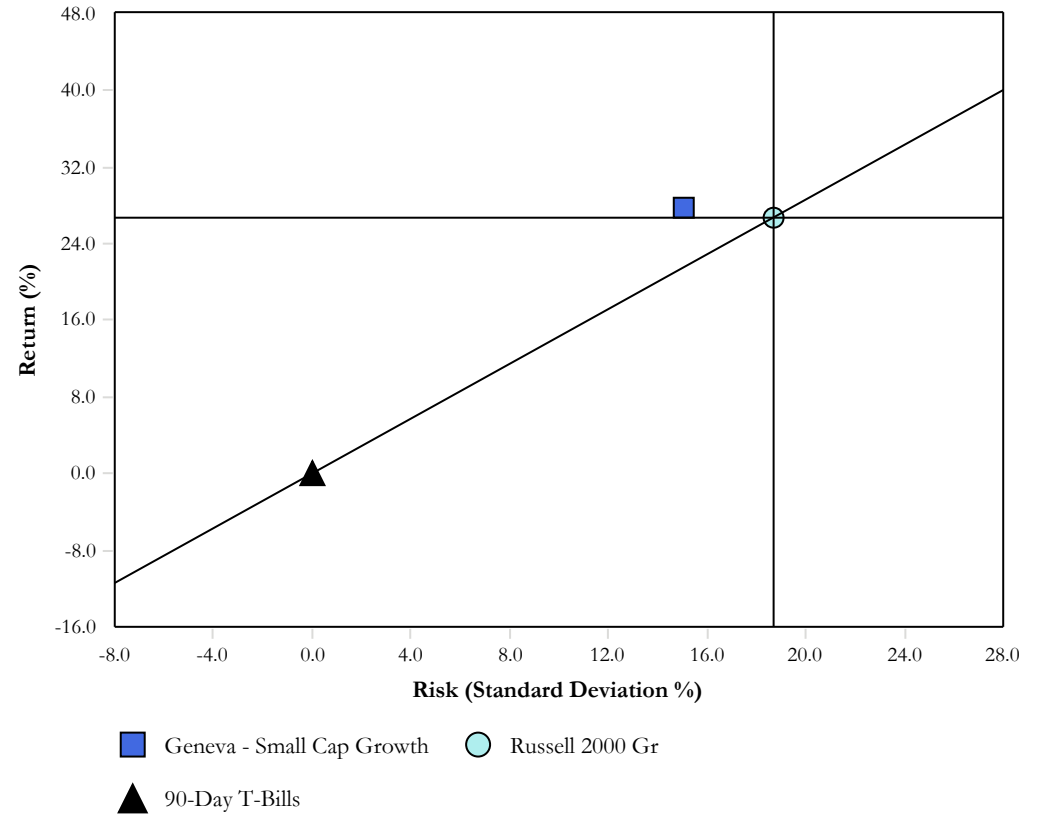
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	Inception 07/01/2020
Geneva - Small Cap Growth				
Beginning Market Value	7,956	7,956	10,452	8,213
Net Contributions	-	-	-3,186	-3,186
Fees/Expenses	-14	-14	-72	-104
Income	8	8	25	38
Gain/Loss	491	491	1,224	3,481
Ending Market Value	8,442	8,442	8,442	8,442

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Geneva - Small Cap Growth	27.85	15.03	0.70	-4.87	89.22	67.06	8.30	1.72	0.75	07/01/2020
Russell 2000 Gr	26.82	18.68	1.00	-6.06	100.00	100.00	0.00	1.37	1.00	07/01/2020

Manager Risk & Return



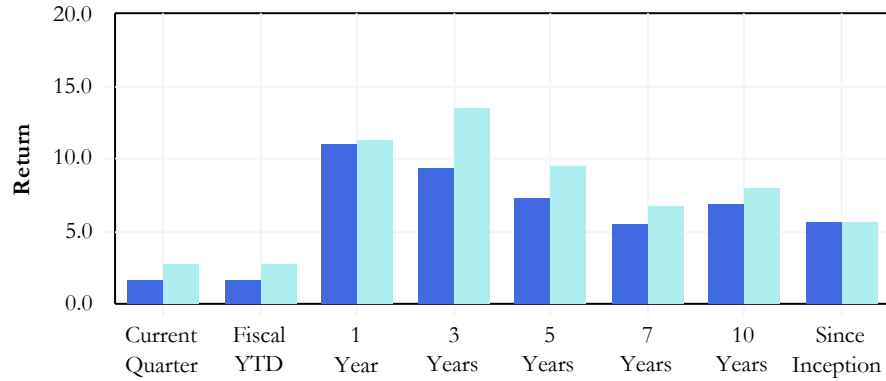
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City of Gainesville - Retiree Health Fund

Delaware International Value - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Inception 05/01/2005
Delaware - International Value	1.59	1.59	11.06	9.35	7.25	5.49	6.92	5.62
MSCI EAFE Net	2.69	2.69	11.26	13.54	9.55	6.76	8.03	5.66
Differences	-1.10	-1.10	-0.20	-4.19	-2.30	-1.27	-1.11	-0.04

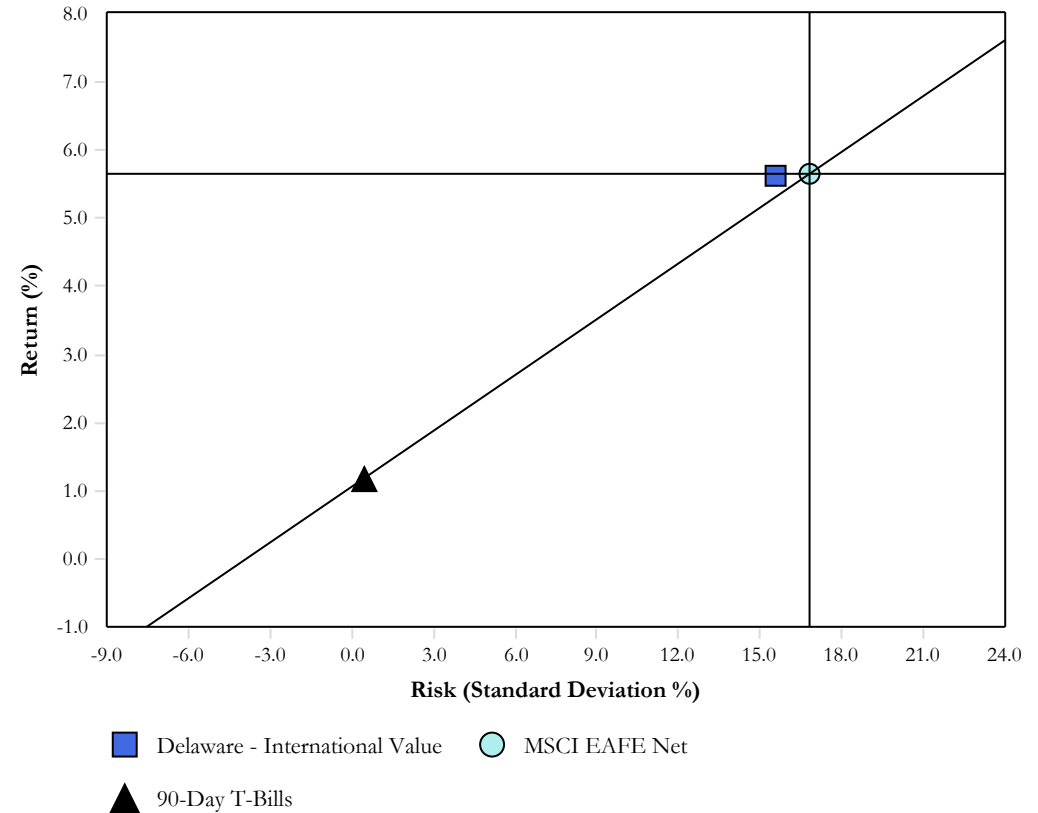
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Inception 05/01/2005
Delaware - International Value	8,148	8,148	6,402	5,515	1,992	2,022	1,288	1,558
Beginning Market Value	-	-	1,220	1,220	5,093	5,043	5,356	4,219
Net Contributions	-13	-13	-50	-133	-183	-214	-253	-360
Fees/Expenses	56	56	249	633	844	957	1,144	1,624
Income	74	74	443	1,029	517	455	729	1,224
Ending Market Value	8,264	8,264	8,264	8,264	8,264	8,264	8,264	8,264

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Delaware - International Value	5.62	15.59	0.89	-50.09	92.31	90.75	0.51	0.36	0.92	05/01/2005
MSCI EAFE Net	5.66	16.80	1.00	-56.68	100.00	100.00	0.00	0.34	1.00	05/01/2005

Manager Risk & Return



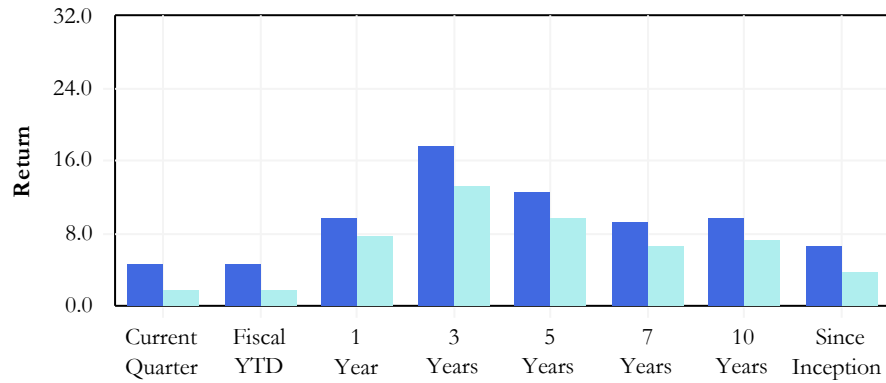
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City of Gainesville - Retiree Health Fund

Harding Loevner International Growth - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Inception 02/01/2008
Harding Loevner - Intl Growth	4.64	4.64	9.81	17.73	12.58	9.23	9.68	6.58
MSCI AC World ex US Net	1.82	1.82	7.82	13.18	9.61	6.56	7.28	3.68
Differences	2.82	2.82	1.99	4.55	2.97	2.67	2.40	2.90

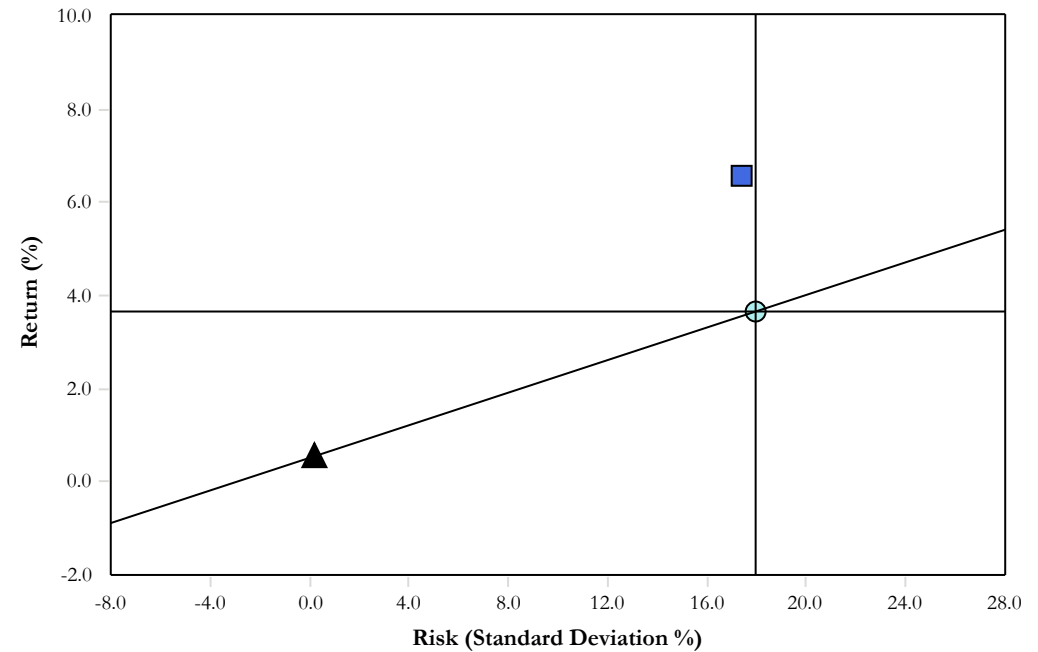
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	10 Years	Inception 02/01/2008
Harding Loevner - Intl Growth								
Beginning Market Value	7,929	7,929	8,583	5,865	1,971	1,997	1,535	1,645
Net Contributions	-	-	-1,070	-1,083	3,410	3,360	3,322	3,322
Fees/Expenses	-13	-13	-57	-149	-201	-231	-274	-322
Income	17	17	139	376	540	616	735	857
Gain/Loss	350	350	688	3,274	2,563	2,540	2,966	2,781
Ending Market Value	8,283	8,283	8,283	8,283	8,283	8,283	8,283	8,283

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Harding Loevner - International Growth	6.58	17.41	0.94	-48.93	100.37	87.60	3.02	0.42	0.94	02/01/2008
MSCI AC World ex US Net	3.68	17.99	1.00	-54.00	100.00	100.00	0.00	0.26	1.00	02/01/2008

Manager Risk & Return



- Harding Loevner - International Growth
- MSCI AC World ex US Net
- 90-Day T-Bills

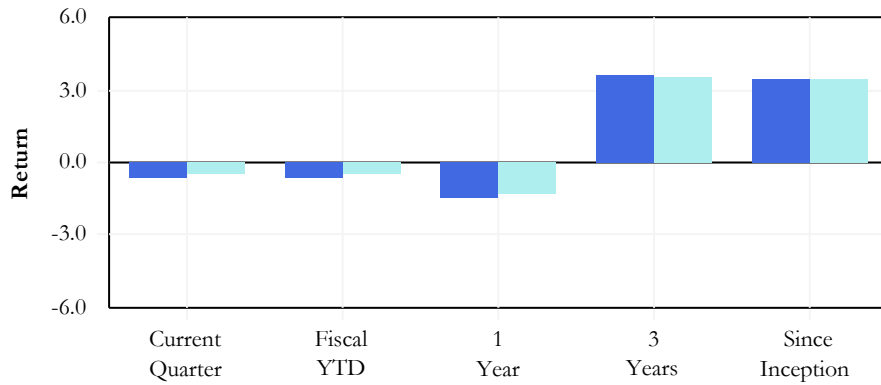
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City of Gainesville - Retiree Health Fund

Blackrock Fixed Income - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	3 Years	Inception 03/01/2018
Blackrock - Fixed Income	-0.65	-0.65	-1.51	3.64	3.44
BC Agg Intm Tr	-0.50	-0.50	-1.29	3.60	3.46
Differences	-0.15	-0.15	-0.22	0.04	-0.02

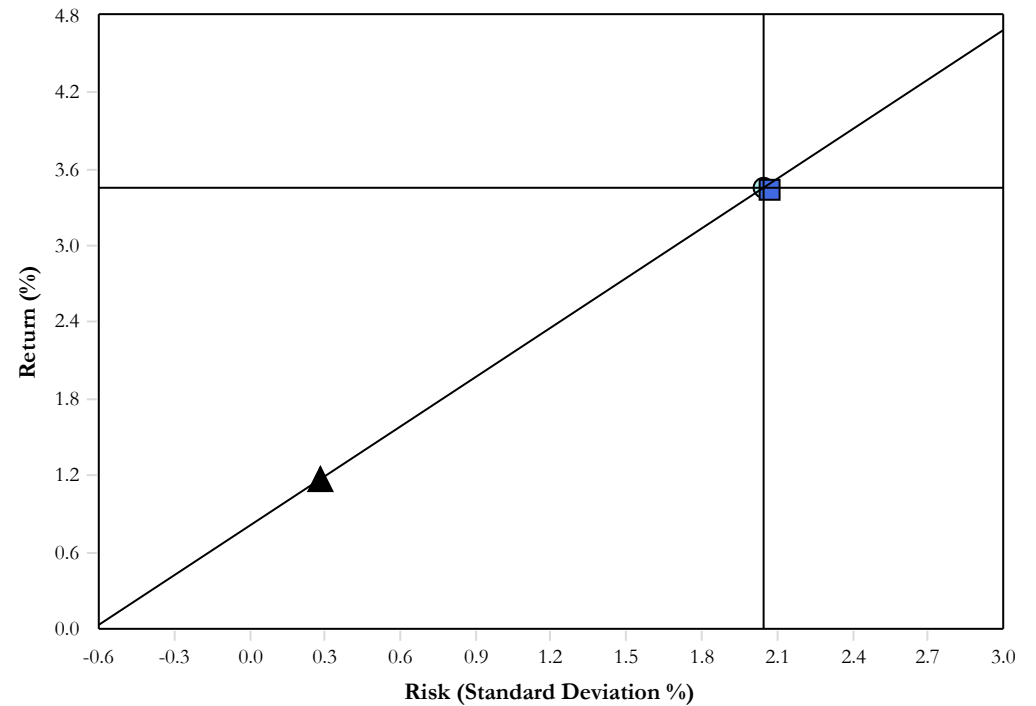
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	Inception 03/01/2018
Blackrock - Fixed Income					
Beginning Market Value	2,655	2,655	2,181	2,688	1,231
Net Contributions	-	-	500	-310	1,090
Fees/Expenses	-3	-3	-10	-32	-42
Income	16	16	66	224	279
Gain/Loss	-33	-33	-103	66	76
Ending Market Value	2,635	2,635	2,635	2,635	2,635

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Blackrock - Fixed Income	3.44	2.07	1.00	-1.57	99.20	98.72	-0.03	1.14	0.98	03/01/2018
BC Agg Intm Tr	3.46	2.05	1.00	-1.61	100.00	100.00	0.00	1.16	1.00	03/01/2018

Manager Risk & Return



■ Blackrock - Fixed Income
 ● BC Agg Intm Tr
 ▲ 90-Day T-Bills

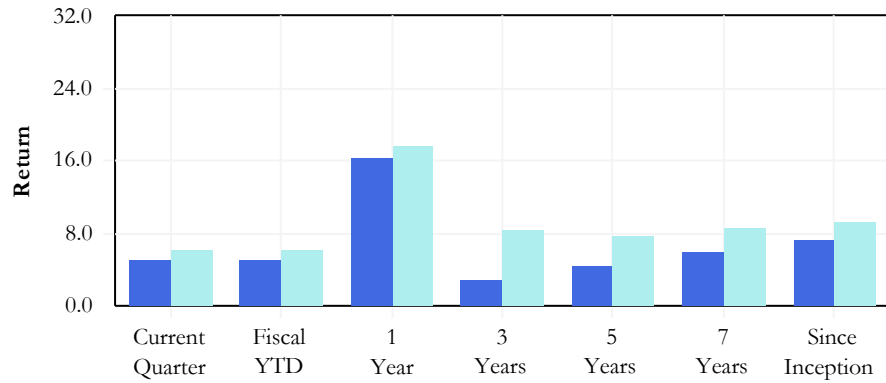
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City of Gainesville - Retiree Health Fund

UBS Private Real Estate - Executive Summary

as of December 31, 2021

Manager Performance Chart



Manager Annualized Performance

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Inception 11/01/2012
Ubs - Real Estate	5.05	5.05	16.23	2.98	4.42	5.99	7.19
NCREIF Property Idx	6.15	6.15	17.70	8.37	7.76	8.57	9.31
Differences	-1.10	-1.10	-1.47	-5.39	-3.34	-2.58	-2.12

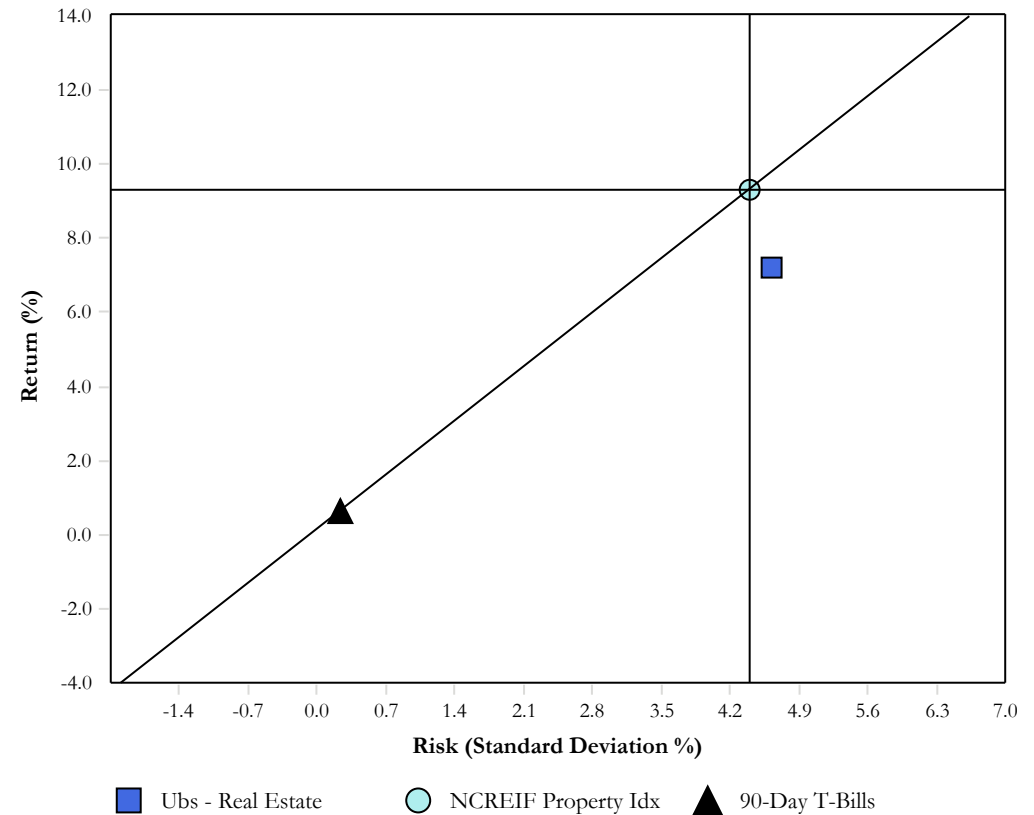
Historic Asset Growth

	Current Quarter	Fiscal YTD	1 Year	3 Years	5 Years	7 Years	Inception 11/01/2012
Ubs - Real Estate							
Beginning Market Value	8,188	8,188	7,452	8,086	2,178	1,842	1,500
Net Contributions	7	7	25	80	5,544	5,560	5,574
Fees/Expenses	-26	-26	-98	-303	-424	-487	-541
Income	81	81	229	810	1,026	1,099	1,099
Gain/Loss	332	332	973	-91	257	568	949
Ending Market Value	8,582	8,582	8,582	8,582	8,582	8,582	8,582

Modern Portfolio Statistics

	Return	Standard Deviation	Beta	Maximum Drawdown	Up Capture	Down Capture	Alpha	Sharpe Ratio	R-Squared	Inception Date
Ubs - Real Estate	7.19	4.62	0.92	-6.69	80.19	244.95	-1.24	1.37	0.77	11/01/2012
NCREIF Property Idx	9.31	4.39	1.00	-0.99	100.00	100.00	0.00	1.89	1.00	11/01/2012

Manager Risk & Return



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City of Gainesville Retiree Health Fund

Updated Values

As of February 8, 2022

	Value	% of Total	Current Policy Target	Current Policy Range	Fiscal YTD Return Since 9/30/2021 Dollar Weighted- Net
Columbia/NFJ - LCV	\$15,305,359	21.40%	20.00%	10.00 - 30.00%	7.1%
Polen - LCG	\$13,277,224	18.56%	20.00%	10.00 - 30.00%	-6.7%
Kayne Anderson/Fuller & Thaler - SCV	\$7,944,736	11.11%	10.00%	5.00 - 15.00%	-3.1%
Geneva/RBC - SCG	\$7,410,407	10.36%	10.00%	5.00 - 15.00%	-6.9%
Delaware - Intl Value	\$8,602,929	12.03%	10.00%	5.00 - 15.00%	5.6%
Harding Loevner - Intl Growth	\$7,835,194	10.95%	10.00%	5.00 - 15.00%	-1.2%
Total Equity	\$60,375,848	84.40%	80.00%	65.00 - 90.00%	
Blackrock - Fixed Income	\$2,577,295	3.60%	10.00%	0.00 - 20.00%	-2.9%
UBS*	\$8,581,627	12.00%	10.00%	0.00 - 20.00%	4.7%
Cash	\$0	0.00%	0.00%		0.0%
Total Fund	\$71,534,771	100%	100%		-0.1%

*UBS Trumbull Fund value and performance are as of 12/31/2021

Dollar-Weighted Returns

The portfolio returns are calculated on a dollar-weighted basis, accounting for deposits and cash flows upon receipt. The dollar-weighted or internal rate of return - IRR is the actual rate earned by the Fund. The dollar-weighted return is the appropriate measurement to evaluate the fund's performance in relation to the statement of investment policy and guidelines.

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City of Gainesville Retiree Health Fund

Compliance Checklist

as of December 31, 2021

GUIDELINES

In Compliance

Equity Portfolio

Listed on recognized exchange	Yes
Single issue not to exceed 10% at market value for each equity in each separately managed portfolio	Yes

Fixed Income Portfolio

U.S. Government / Agency or U.S. Corporations	Yes
Bonds rated "BBB" or better	Yes
Single corporate issuer not exceed 10% of bond portfolio (except U.S. Government/Agency)	Yes

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City of Gainesville Retiree Health Fund

Billing Summary

as of December 31, 2021

Columbia - Dividend Income 745-125107									
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee
12/7/2021	14,877,334.64	12/1/2021	12/31/2021	0.00	0.00%	3,537.95	0.28%	3,537.95	0.28%
11/5/2021	15,232,789.31	11/1/2021	11/30/2021	0.00	0.00%	3,505.63	0.28%	3,505.63	0.28%
10/12/2021	14,289,615.29	10/4/2021	10/11/2021	(1,047.34)	-0.33%	0.00	0.00%	(1,047.34)	-0.33%
10/12/2021	14,289,615.29	10/4/2021	10/11/2021	0.00	0.00%	(876.95)	-0.28%	(876.95)	-0.28%
10/7/2021	14,289,615.29	10/1/2021	12/31/2021	12,044.37	0.33%	0.00	0.00%	12,044.37	0.33%
10/7/2021	14,289,615.29	10/1/2021	10/31/2021	0.00	0.00%	3,398.19	0.28%	3,398.19	0.28%
				10,997.03		9,564.82		20,561.85	
Polen - Large Cap Growth 745-062197									
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee
12/7/2021	14,608,956.02	12/1/2021	12/31/2021	0.00	0.00%	3,101.90	0.25%	3,101.90	0.25%
11/5/2021	15,123,530.23	11/1/2021	11/30/2021	0.00	0.00%	3,107.57	0.25%	3,107.57	0.25%
10/12/2021	14,229,616.40	10/4/2021	10/11/2021	(1,042.94)	-0.33%	0.00	0.00%	(1,042.94)	-0.33%
10/12/2021	14,229,616.40	10/4/2021	10/11/2021	0.00	0.00%	(779.71)	-0.25%	(779.71)	-0.25%
10/7/2021	14,229,616.40	10/1/2021	12/31/2021	11,993.80	0.33%	0.00	0.00%	11,993.80	0.33%
10/7/2021	14,229,616.40	10/1/2021	10/31/2021	0.00	0.00%	3,021.36	0.25%	3,021.36	0.25%
				10,950.86		8,451.12		19,401.98	
Kayne Anderson - Small Cap Value 745-125106									
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee
12/7/2021	8,342,222.25	12/1/2021	12/31/2021	0.00	0.00%	2,479.81	0.35%	2,479.81	0.35%
11/5/2021	8,610,523.26	11/1/2021	11/30/2021	0.00	0.00%	2,477.00	0.35%	2,477.00	0.35%
10/12/2021	8,192,633.08	10/4/2021	10/11/2021	(600.47)	-0.33%	0.00	0.00%	(600.47)	-0.33%
10/12/2021	8,192,633.08	10/4/2021	10/11/2021	0.00	0.00%	(628.47)	-0.35%	(628.47)	-0.35%
10/7/2021	8,192,633.08	10/1/2021	12/31/2021	6,905.37	0.33%	0.00	0.00%	6,905.37	0.33%
10/7/2021	8,192,633.08	10/1/2021	10/31/2021	0.00	0.00%	2,435.34	0.35%	2,435.34	0.35%
				6,304.90		6,763.68		13,068.58	
Geneva - Small Cap Growth 745-125108									
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee
12/7/2021	8,095,276.25	12/1/2021	12/31/2021	0.00	0.00%	2,750.18	0.40%	2,750.18	0.40%
11/5/2021	8,388,725.10	11/1/2021	11/30/2021	0.00	0.00%	2,757.94	0.40%	2,757.94	0.40%
10/12/2021	7,952,788.64	10/4/2021	10/11/2021	(582.89)	-0.33%	0.00	0.00%	(582.89)	-0.33%
10/12/2021	7,952,788.64	10/4/2021	10/11/2021	0.00	0.00%	(697.23)	-0.40%	(697.23)	-0.40%
10/7/2021	7,952,788.64	10/1/2021	12/31/2021	6,703.21	0.33%	0.00	0.00%	6,703.21	0.33%
10/7/2021	7,952,788.64	10/1/2021	10/31/2021	0.00	0.00%	2,701.77	0.40%	2,701.77	0.40%
				6,120.32		7,512.66		13,632.98	

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City of Gainesville Retiree Health Fund

Billing Summary

as of December 31, 2021

Delaware - International Value										745-125111
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee	
12/7/2021	7,858,569.41	12/1/2021	12/31/2021	0.00	0.00%	2,536.27	0.38%	2,536.27	0.38%	
11/5/2021	8,302,173.88	11/1/2021	11/30/2021	0.00	0.00%	2,593.01	0.38%	2,593.01	0.38%	
10/12/2021	8,118,653.39	10/4/2021	10/11/2021	(595.05)	-0.33%	0.00	0.00%	(595.05)	-0.33%	
10/12/2021	8,118,653.39	10/4/2021	10/11/2021	0.00	0.00%	(676.18)	-0.38%	(676.18)	-0.38%	
10/7/2021	8,118,653.39	10/1/2021	12/31/2021	6,843.02	0.33%	0.00	0.00%	6,843.02	0.33%	
10/7/2021	8,118,653.39	10/1/2021	10/31/2021	0.00	0.00%	2,620.21	0.38%	2,620.21	0.38%	
				6,247.97		7,073.31		13,321.28		
Harding Loevner - International Growth										745-125400
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee	
12/7/2021	7,925,723.46	12/1/2021	12/31/2021	0.00	0.00%	2,356.00	0.35%	2,356.00	0.35%	
11/5/2021	8,274,057.28	11/1/2021	11/30/2021	0.00	0.00%	2,380.21	0.35%	2,380.21	0.35%	
10/12/2021	7,923,508.34	10/4/2021	10/11/2021	(580.74)	-0.33%	0.00	0.00%	(580.74)	-0.33%	
10/12/2021	7,923,508.34	10/4/2021	10/11/2021	0.00	0.00%	(607.83)	-0.35%	(607.83)	-0.35%	
10/7/2021	7,923,508.34	10/1/2021	12/31/2021	6,678.53	0.33%	0.00	0.00%	6,678.53	0.33%	
10/7/2021	7,923,508.34	10/1/2021	10/31/2021	0.00	0.00%	2,355.34	0.35%	2,355.34	0.35%	
				6,097.79		6,483.72		12,581.51		
BlackRock - Fixed Income										745-125105
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee	
11/15/2021	2,642,189.28	10/1/2021	12/31/2021	0.00	0.00%	660.55	0.10%	660.55	0.10%	
10/12/2021	2,654,672.14	10/4/2021	10/11/2021	(194.57)	-0.33%	0.00	0.00%	(194.57)	-0.33%	
10/7/2021	2,654,672.14	10/1/2021	12/31/2021	2,237.56	0.33%	0.00	0.00%	2,237.56	0.33%	
				2,042.99		660.55		2,703.54		
Total - Traditional Managers										
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee	
12/7/2021	61,708,082.03	12/1/2021	12/31/2021	0.00	0.00%	16,762.11	0.32%	16,762.11	0.32%	
11/15/2021	2,642,189.28	10/1/2021	12/31/2021	0.00	0.00%	660.55	0.10%	660.55	0.10%	
11/5/2021	63,931,799.06	11/1/2021	11/30/2021	0.00	0.00%	16,821.36	0.32%	16,821.36	0.32%	
10/12/2021	63,361,487.28	10/4/2021	10/11/2021	(4,644.00)	-0.33%	0.00	0.00%	(4,644.00)	-0.33%	
10/12/2021	60,706,815.14	10/4/2021	10/11/2021	0.00	0.00%	(4,266.37)	-0.32%	(4,266.37)	-0.32%	
10/7/2021	63,361,487.28	10/1/2021	12/31/2021	53,405.86	0.33%	0.00	0.00%	53,405.86	0.33%	
10/7/2021	60,706,815.14	10/1/2021	10/31/2021	0.00	0.00%	16,532.21	0.32%	16,532.21	0.32%	
				48,761.86		46,509.86		95,271.72		

The prices, quotes, or statistics contained herein have been obtained from sources believed to be reliable, however, its accuracy cannot be guaranteed. Past performance is not a guarantee of future results.

City of Gainesville Retiree Health Fund

Billing Summary

as of December 31, 2021

UBS - Real Estate										745-038522
Date Billed	Market Value	From	To	\$ GC Fee	% Annual GC Fee	\$ Mgr. Fee	% Annual Mgr. Fee	\$ Total Fee	% Annual Total Fee	
12/31/2021	8,188,163.04	10/1/2021	12/31/2021	0.00	0.00%	19,133.08	0.93%	19,133.08	0.93%	
10/7/2021	7,727,030.54	10/1/2021	12/31/2021	6,512.93	0.33%	0.00	0.00%	6,512.93	0.33%	
				6,512.93		19,133.08		25,646.01		
Total - All Managers										
Date Billed	\$ GC Fee	\$ Mgr. Fee	\$ Total Fee							
4th Quarter 2021	55,274.79	65,642.94	120,917.73							

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City of Gainesville
Policy Index History
As of December 31, 2021

Policy Index	Weight (%)	Policy Index	Weight (%)
May-2005		Oct-2012	
BC Agg Intm Tr	30.00	BC Agg Intm Tr	10.00
MSCI EAFE Net	18.00	MSCI EAFE Net	9.00
Russell 1000 Gr	17.00	Russell 1000 Gr	17.00
Russell 1000 Value	17.00	Russell 1000 Value	17.00
Russell 2000	11.00	Russell 2000 VL	11.00
Russell Midcap Growth	7.00	Russell 2000 Gr	7.00
Feb-2008		MSCI AC World ex US Net	9.00
BC Agg Intm Tr	30.00	HFRI FOF Conservative	10.00
MSCI EAFE Net	9.00	NCREIF Property Idx	10.00
Russell 1000 Gr	17.00	Oct-2013	
Russell 1000 Value	17.00	BC Agg Intm Tr	5.00
Russell 2000 VL	11.00	MSCI EAFE Net	10.00
Russell 2000 Gr	7.00	Russell 1000 Gr	12.50
MSCI AC World ex US Net	9.00	Russell 1000 Value	12.50
Jul-2008		Russell 2000 VL	10.00
BC Agg Intm Tr	20.00	Russell 2000 Gr	10.00
MSCI EAFE Net	9.00	MSCI AC World ex US Net	10.00
Russell 1000 Gr	17.00	HFRI FOF Conservative	10.00
Russell 1000 Value	17.00	NCREIF Property Idx	10.00
Russell 2000 VL	11.00	60% S&P 500 / 40% CBOE	10.00
Russell 2000 Gr	7.00	Dec-2015	
MSCI AC World ex US Net	9.00	BC Agg Intm Tr	5.00
HFRI FOF Conservative	10.00	MSCI EAFE Net	10.00
		Russell 1000 Gr	12.50
		Russell 1000 Value	12.50
		Russell 2000 VL	10.00
		Russell 2000 Gr	10.00
		MSCI AC World ex US Net	10.00
		HFRI FOF Conservative	0.00
		NCREIF Property Idx	10.00
		Alerian MLP Index	10.00
		60% S&P 500 / 40% CBOE	10.00

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City of Gainesville
Policy Index History
As of December 31, 2021

Policy Index	Weight (%)
Oct-2020	
BC Agg Intm Tr	5.00
MSCI EAFE Net	10.00
Russell 1000 Gr	17.50
Russell 1000 Value	17.50
Russell 2000 VL	10.00
Russell 2000 Gr	10.00
MSCI AC World ex US Net	10.00
HFRI FOF Conservative	0.00
NCREIF Property Idx	10.00
90-Day T-Bills	10.00
S&P 500 Total Return	0.00
Sep-2021	
BC Agg Intm Tr	10.00
MSCI EAFE Net	10.00
Russell 1000 Gr	20.00
Russell 1000 Value	20.00
Russell 2000 VL	10.00
Russell 2000 Gr	10.00
MSCI AC World ex US Net	10.00
HFRI FOF Conservative	0.00
NCREIF Property Idx	10.00

The prices, quotes, or statistics contained herein have been obtained from sources believed to be reliable, however, its accuracy cannot be guaranteed. Past performance is not a guarantee of future results.

Performance Appendix

Performance Data below is net of fees. Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Financial Advisor will provide those documents to you upon request.

Account Name	QTD	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception	Inception Date
Blackrock - Fixed Income	-0.75	-1.91	-1.91	3.20	2.20	1.48	2.81	04/07/2005
Columbia - Dividend Income	10.68	26.25	26.25	16.26	10.43	10.90	7.27	04/07/2005
Delaware - International Value	1.43	10.30	10.30	8.59	6.48	6.12	4.52	04/07/2005
Geneva - Small Cap Growth	6.10	12.38	12.38	20.63	13.13	13.87	10.45	04/07/2005
Harding Loevner - International Growth	4.47	9.09	9.09	16.95	11.80	8.88	5.41	01/09/2008
Kayne Anderson - Small Cap Value	6.51	19.06	19.06	11.50	5.68	7.79	7.03	04/07/2005
Polen - Large Cap Growth	5.17	23.82	23.82	--	--	--	26.77	06/30/2020
Ubs - Real Estate	4.72	14.78	14.78	1.69	3.00	--	5.60	10/01/2012

All performance above are Time Weighted(TWR) performance

Glossary of Terms

Active Contribution Return: The gain or loss percentage of an investment relative to the performance of the investment benchmark.

Active Exposure: The percentage difference in weight of the portfolio compared to its policy benchmark.

Active Return: Arithmetic difference between the manager's return and the benchmark's return over a specified time period.

Actual Correlation: A measure of the correlation (linear dependence) between two variables X and Y, with a value between +1 and -1 inclusive. This is also referred to as coefficient of correlation.

Alpha: A measure of a portfolio's time weighted return in excess of the market's return, both adjusted for risk. A positive alpha indicates that the portfolio outperformed the market on a risk-adjusted basis, and a negative alpha indicates the portfolio did worse than the market.

Best Quarter: The highest quarterly return for a certain time period.

Beta: A measure of the sensitivity of a portfolio's time weighted return (net of fees) against that of the market. A beta greater than 1.00 indicates volatility greater than the market.

Consistency: The percentage of quarters that a product achieved a rate of return higher than that of its benchmark. The higher the consistency figure, the more value a manager has contributed to the product's performance.

Core: Refers to an investment strategy mandate that is blend of growth and value styles without a pronounced tilt toward either style.

Cumulative Selection Return (Cumulative Return): Cumulative investment performance over a specified period of time.

Distribution Rate: The most recent distribution paid, annualized, and then divided by the current market price. Distribution rate may consist of investment income, short-term capital gains, long-term capital gains, and/or return of capital.

Down Market Capture: The ratio of average portfolio returns over the benchmark during periods of negative benchmark return. Lower values indicate better product performance.

Downside Risk: A measure similar to standard deviation, but focuses only on the negative movements of the return series. It is calculated by taking the standard deviation of the negative quarterly set of returns. The higher the value, the more risk the product has.

Downside Semi Deviation: A statistical calculation that measures the volatility of returns below a minimum acceptable return. This return measure isolates the negative portion of volatility: the larger the number, the greater the volatility.

Drawdown: A drawdown is the peak-to-trough decline during a specific period of an investment, fund or commodity.

Excess over Benchmark: The percentage gain or loss of an investment relative to the investment's benchmark.

Excess Return: Arithmetic difference between the manager's return and the risk-free return over a specified time period.

Growth: A diversified investment strategy which includes investment selections that have capital appreciation as the primary goal, with little or no dividend payouts. These strategies can include reinvestment in expansion, acquisitions, and/or research and development opportunities.

Growth of Dollar: The aggregate amount an investment has gained or lost over a certain time period, also referred to as Cumulative Return, stated in terms of the amount to which an initial dollar investment would have grown over the given time period.

Investment Decision Process (IDP): A model for structuring the investment process and implementing the correct attribution methodologies. The IDP includes every decision made concerning the division of the assets under management over the various asset categories. To analyze each decision's contribution to the total return, a modeling approach must measure the marginal value of every individual decision. In this respect, the hierarchy of the decisions becomes very important. We therefore use the IDP model, which serves as a proper foundation for registering the decisions and relating them to each other.

Information Ratio: Measured by dividing the active rate of return by the tracking error. The higher the Information Ratio, the more value-added contribution by the manager.

Jensen's Alpha: The Jensen's alpha measure is a risk-adjusted performance measure that represents the average return on a portfolio or investment above or below that predicted by the capital asset pricing model (CAPM) given the portfolio's or investment's beta and the average market return. This metric is also commonly referred to as alpha..

Kurtosis: A statistical measure that is used to describe the distribution, or skewness, of observed data around the mean, sometimes referred to as the volatility of volatility.

Maximum Drawdown: The drawdown is defined as the percent retrenchment from a fund's peak to the fund's trough value. It is in effect from the time the fund's retrenchment begins until a new fund high is reached. The maximum drawdown encompasses both the period from the fund's peak to the fund's valley (length), and the time from the fund's valley to a new fund high (recovery). It measures the largest percentage drawdown that has occurred in any fund's data record.

Modern Portfolio Theory (MPT): An investment analysis theory on how risk-averse investors can construct portfolios to optimize or maximize expected return based on a given level of market risk, emphasizing that risk is an inherent part of higher reward.

Mutual Fund (MF): An investment program funded by shareholders that trade in diversified holdings and is professionally managed.

Peer Group: A combination of funds that share the same investment style combined as a group for comparison purposes.

Peer/ Plan Sponsor Universe: A combination of asset pools of total plan investments by specific sponsor and plan types for comparison purposes.

Performance Ineligible Assets: Performance returns are not calculated for certain assets because accurate valuations and transaction data for these assets are not processed or maintained by us. Common examples of these include life insurance, some annuities and some assets held externally.

Performance Statistics: A generic term for various measures of investment performance measurement terms.

Portfolio Characteristics: A generic term for various measures of investment portfolio characteristics.

Preferred Return: A term used in the private equity (PE) world, and also referred to as a "Hurdle Rate." It refers to the threshold return that the limited partners of a private equity fund must receive, prior to the PE

firm receiving its carried interest or "carry."

Ratio of Cumulative Wealth: A defined ratio of the Cumulative Return of the portfolio divided by the Cumulative Return of the benchmark for a certain time period.

Regression Based Analysis: A statistical process for estimating the relationships among variables. It includes many techniques for modeling and analyzing several variables, when the focus is on the relationship between a dependent variable and one or more independent variables

Residual Correlation: Within returns-based style analysis, residual correlation refers to the portion of a strategy's return pattern that cannot be explained by its correlation to the asset-class benchmarks to which it is being compared.

Return: A rate of investment performance for the specified period.

Rolling Percentile Ranking: A measure of an investment portfolio's ranking versus a peer group for a specific rolling time period (i.e. Last 3 Years, Last 5 years, etc.).

R-Squared: The percentage of a portfolio's performance explained by the behavior of the appropriate benchmark. High R-Squared means a higher correlation of the portfolio's performance to the appropriate benchmark.

SA/CF (Separate Account/Comingled Fund): Represents an acronym for Separate Account and Commingled Fund investment vehicles.

Sector Benchmark: A market index that serves as a proxy for a sector within an asset class.

Sharpe Ratio: Represents the excess rate of return over the risk free return divided by the standard deviation of the excess return. The result is the absolute rate of return per unit of risk. The higher the value, the better the product's historical risk-adjusted performance results in.

Standard Deviation: A statistical measure of the range of a portfolio's performance; the variability of a return around its average return over a specified time period.

Total Fund Benchmark: The policy benchmark for a complete asset pool that could consist of multiple investment mandates.

Total Fund Composite: The aggregate of multiple portfolios within an asset pool or household.

Tracking Error: A measure of standard deviation for a portfolio's investment performance, relative to the performance of an appropriate market benchmark.

Treynor Ratio: A ratio that divides the excess return (above the risk free rate) by the portfolio's beta to arrive at a unified measure of risk adjusted return. It is generally used to rank portfolios, funds and benchmarks. A higher ratio is indicative of higher returns per unit of market risk. This measurement can help determine if the portfolio is reaching its goal of increasing returns while managing market risk.

Up Market Capture: The ratio of average portfolio returns over the benchmark during periods of positive benchmark return. Higher values indicate better product performance.

Upside Semi Deviation: A statistical calculation that measures the volatility of returns above an acceptable return. This return measure isolates the positive portion of volatility: the larger the number, the greater the volatility.

Value: A diversified investment strategy that includes investment selections which tend to trade at a lower price relative to its dividends, earnings, and sales. Common attributes are stocks that include high dividend, low price-to-book ratio, and/or low price-to-earnings ratio.

Worst Quarter: The lowest rolling quarterly return for a certain time period.

Information Disclosures

Performance results are annualized for time periods greater than one year and include all cash and cash equivalents, realized and unrealized capital gains and losses, and dividends, interest and income. The investment results depicted herein represent historical performance. As a result of recent market activity, current performance may vary from the figures shown. Past performance is not a guarantee of future results.

Please see the Morgan Stanley Smith Barney LLC Form ADV Part 2 Brochure for advisory accounts and/or any applicable brokerage account trade confirmation statements for a full disclosure of the applicable charges, fees and expenses. Your Financial Advisor will provide those documents to you upon request.

Benchmark indices and blends included in this material are for informational purposes only, are provided solely as a comparison tool and may not reflect the underlying composition and/or investment objective(s) associated with the account(s). Indices are unmanaged and not available for direct investment. Index returns do not take into account fees or other charges. Such fees and charges would reduce performance.

The performance data shown reflects past performance, which does not guarantee future results. Investment return and principal will fluctuate so that an investor's shares when redeemed may be worth more or less than original cost. Please note, current performance may be higher or lower than the performance data shown. For up to date month-end performance information, please contact your Financial Advisor or visit the funds' company website.

Investors should carefully consider the fund's investment objectives, risks, charges and expenses before investing. The prospectus and, if available the summary prospectus, contains this and other information that should be read carefully before investing. Investors should review the information in the prospectus carefully. To obtain a prospectus, please contact your Financial Advisor or visit the funds' company website.

Past performance is no guarantee of future results.

Investing involves market risk, including possible loss of principal. **Growth investing** does not guarantee a profit or eliminate risk. The stocks of these companies can have relatively high valuations. Because of these high valuations, an investment in a growth stock can be more risky than an investment in a company with more modest growth expectations. **Value investing** involves the risk that the market may not recognize that securities are undervalued and they may not appreciate as anticipated. **Small and mid-capitalization companies** may lack the financial resources, product diversification and competitive strengths of larger companies. The securities of small capitalization companies may not trade as readily as, and be subject to higher volatility than those of larger, more established companies. **Bond funds** and bond holdings have the same interest rate, inflation and credit risks that are associated with the underlying bonds owned by the funds. The return of principal in bond funds, and in funds with significant bond holdings, is not guaranteed. **International securities'** prices may carry additional risks, including foreign economic, political, monetary and/or legal factors, changing currency exchange rates, foreign taxes and differences in financial and accounting standards. International investing may not be for everyone. These risks may be magnified in emerging markets. **Alternative investments**, including private equity funds, real estate funds, hedge funds,

managed futures funds, and funds of hedge funds, private equity, and managed futures funds, are speculative and entail significant risks that can include losses due to leveraging or other speculative investment practices, lack of liquidity, volatility of returns, restrictions on transferring interests in a fund, potential lack of diversification, absence and/or delay of information regarding valuations and pricing, complex tax structures and delays in tax reporting, less regulation and higher fees than mutual funds and risks associated with the operations, personnel and processes of the advisor. **Master Limited Partnerships** (MLPs) are limited partnerships or limited liability companies that are taxed as partnerships and whose interests (limited partnership units or limited liability company units) are traded on securities exchanges like shares of common stock. Currently, most MLPs operate in the energy, natural resources or real estate sectors. Investments in MLP interests are subject to the risks generally applicable to companies in the energy and natural resources sectors, including commodity pricing risk, supply and demand risk, depletion risk and exploration risk; and MLP interests in the real estate sector are subject to special risks, including interest rate and property value fluctuations, as well as risks related to general and economic conditions. Because of their narrow focus, MLPs maintain exposure to price volatility of commodities and/or underlying assets and tend to be more volatile than investments that diversify across many sectors and companies. MLPs are also subject to additional risks including: investors having limited control and rights to vote on matters affecting the MLP, limited access to capital, cash flow risk, lack of liquidity, dilution risk, conflict of interests, and limited call rights related to acquisitions.

Mortgage backed securities also involve prepayment risk, in that faster or slower prepayments than expected on underlying mortgage loans can dramatically alter the yield-to-maturity of a mortgage-backed security and prepayment risk includes the possibility that a fund may invest the proceeds at generally lower interest rates.

Tax managed funds may not meet their objective of being tax-efficient.

Real estate investments are subject to special risks, including interest rate and property value fluctuations, as well as risks related to general and economic conditions. **High yield** fixed income securities, also known as "junk bonds", are considered speculative, involve greater risk of default and tend to be more volatile than investment grade fixed income securities.

Credit quality is a measure of a bond issuer's creditworthiness, or ability to repay interest and principal to bondholders in a timely manner. The credit ratings shown are based on security rating as provided by Standard & Poor's, Moody's and/or Fitch, as applicable. Credit ratings are issued by the rating agencies for the underlying securities in the fund and not the fund itself, and the credit quality of the securities in the fund does not represent the stability or safety of the fund. Credit ratings shown range from AAA, being the highest, to D, being the lowest based on S&P and Fitch's classification (the equivalent of Aaa and C, respectively, by Moody's). Ratings of BBB or higher by S&P and Fitch (Baa or higher by Moody's) are considered to be investment grade-quality securities. If two or more of the agencies have assigned different ratings to a security, the highest rating is applied. Securities that are not rated by all three agencies are listed as "NR".

"**Alpha tilt strategies** comprise a core holding of stocks that mimic a benchmark type index such as the S&P 500 to which additional securities are added to help tilt the fund toward potentially outperforming the market in an effort to enhance overall investment returns. Tilt strategies are subject to significant timing risk and could potentially expose investors to extended periods of underperformance."

Custom Account Index: The Custom Account Index is an investment benchmark based on your historical target allocations and/or manager selection that you may use to evaluate the performance of your account. The Custom Account index does take into consideration certain changes that may have occurred in your portfolio since the inception of your account, i.e., asset class and/or manager changes. However, in some

circumstances, it may not be an appropriate benchmark for use with your specific account composition. For detailed report of the historical composition of this blend please contact your Financial Advisor.

Peer Groups

Peer Groups are a collection of similar investment strategies that essentially group investment products that share the same investment approach. Peer Groups are used for comparison purposes to compare and illustrate a client's investment portfolio versus its peer across various quantitative metrics like performance and risk. Peer Group comparison is conceptually another form of benchmark comparison whereby the actual investment can be ranked versus its peer across various quantitative metrics.

All Peer Group data are provided by Investment Metrics, LLC.

The URL below provides all the definitions and methodology about the various Peer Groups

<https://www.invmetrics.com/style-peer-groups>

Peer Group Ranking Methodology

A percentile rank denotes the value of a product in which a certain percent of observations fall within a peer group. The range of percentile rankings is between 1 and 100, where 1 represents a high statistical value and 100 represents a low statistical value.

The 30th percentile, for example, is the value in which 30% of the highest observations may be found, the 65th percentile is the value in which 65% of the highest observations may be found, and so on.

Percentile rankings are calculated based on a normalized distribution ranging from 1 to 100 for all products in each peer group, where a ranking of 1 denotes a high statistical value and a ranking of 100 denotes a low statistical value. It is important to note that the same ranking methodology applies to all statistics, implying that a ranking of 1 will always mean highest value across all statistics.

For example, consider a risk/return assessment using standard deviation as a measure of risk. A percentile ranking equal to 1 for return denotes highest return, whereas a percentile ranking of 1 for standard deviation denotes highest risk among peers.

In addition, values may be used to demonstrate quartile rankings. For example, the third quartile is also known as the 75th percentile, and the median is the 50th percentile.

Alternatives

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Traditional alternative investment vehicles are illiquid and usually are not valued daily. The estimated valuation provided will be as of the most recent date available and will be included in summaries of your assets. Such valuation may not be the most recent provided by the fund in which you are invested. No representation is made that the valuation is a market value or that the interest could be liquidated at this value. We are not required to take any action with respect to your investment unless valid instructions are received from you in a timely manner. Some positions reflected herein may not represent interests in the fund, but rather redemption proceeds withheld by the issuer pending final valuations which are not subject to the investment performance of the fund and may or may not accrue interest for the length of the withholding. Morgan Stanley does not engage in an independent valuation of your alternative investment assets. Morgan Stanley provides periodic information to you including the market value of an alternative investment vehicle based on information received from the management entity of the alternative investment vehicle or another service provider.

Traditional alternative investment vehicles often are speculative and include a high degree of risk. Investors should carefully review and consider potential risks before investing. Certain of these risks may include but are not limited to: • Loss of all or a substantial portion of the investment due to leveraging, short-selling, or other speculative practices; • Lack of liquidity in that there may be no secondary market for a fund; • Volatility of returns; • Restrictions on transferring interests in a fund; • Potential lack of diversification and resulting higher risk due to concentration of trading authority when a single advisor is utilized; • Absence of information regarding valuations and pricing; • Complex tax structures and delays in tax reporting; • Less regulation and higher fees than mutual funds; and • Risks associated with the operations, personnel, and processes of the manager. As a diversified global financial services firm, Morgan Stanley Wealth Management engages in a broad spectrum of activities including financial advisory services, investment management activities, sponsoring and managing private investment funds, engaging in broker-dealer transactions and principal securities, commodities and foreign exchange transactions, research publication, and other activities. In the ordinary course of its business, Morgan Stanley Wealth Management therefore engages in activities where Morgan Stanley Wealth Management's interests may conflict with the

interests of its clients, including the private investment funds it manages. Morgan Stanley Wealth Management can give no assurance that conflicts of interest will be resolved in favor of its clients or any such fund.

Indices are unmanaged and investors cannot directly invest in them. Composite index results are shown for illustrative purposes and do not represent the performance of a specific investment. Past performance is no guarantee of future results. Actual results may vary. Diversification does not assure a profit or protect against loss in a declining market. Any performance or related information presented has not been adjusted to reflect the impact of the additional fees paid to a placement agent by an investor (for Morgan Stanley placement clients, a one-time upfront Placement Fee of up to 3%, and for Morgan Stanley investment advisory clients, an annual advisory fee of up to 2.5%), which would result in a substantial reduction in the returns if such fees were incorporated.

For most investment advisory clients, the program account will be charged an asset-based wrap fee every quarter ("the Fee"). In general, the Fee covers investment advisory services and reporting. In addition to the Fee, clients will pay the fees and expenses of any funds in which their account is invested. Fund fees and expenses are charged directly to the pool of assets the fund invests in and impact the valuations. Clients must understand that these fees and expenses are an additional cost and will not be included in the Fee amount in the account statements.

As fees are deducted quarterly, the compounding effect will be to increase the impact of the fees by an amount directly related to the gross account performance. For example, for an account with an initial value of \$100,000 and a 2.5% annual fee, if the gross performance is 5% per year over a three year period, the compounding effect of the fees will result in a net annual compound rate of return of approximately 2.40% per year over a three year period, and the total value of the client's portfolio at the end of the three year period would be approximately \$115,762.50 without the fees and \$107,372.63 with the fees. Please see the applicable Morgan Stanley Smith Barney LLC Form ADV Part 2A for more information including a description of the fee schedule. It is available at www.morganstanley.com/ADV <<http://www.morganstanley.com/ADV>> or from your Financial Advisor/Private Wealth Advisor.

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Money Market Funds

You could lose money in Money Market Funds. Although MMFs classified as government funds (i.e., MMFs that invest 99.5% of total assets in cash and/or securities backed by the U.S government) and retail funds (i.e., MMFs open to natural person investors only) seek to preserve value at \$1.00 per share, they cannot guarantee they will do so. The price of other MMFs will fluctuate and when you sell shares they may be worth more or less than originally paid. MMFs may impose a fee upon sale or temporarily suspend sales if liquidity falls below required minimums. During suspensions, shares would not be available for purchases, withdrawals, check writing or ATM debits. A MMF investment is not insured or guaranteed by the Federal Deposit Insurance Corporation or other government agency.