

980176

Gainesville Police Department Purchase Request Form

Date Prepared: 06/11/98
 Delivery Location:
Gainesville Police Dept. Aviation Unit
721 NW 6th Street
Gainesville, FL. 32601

For Budget Office Use Only:
 RX GPDX: _____
 Vendor Code: _____
 Commodity Code: _____

Account to be Charged:

Intended Use: Thermal Imager (FLIR)

108 810 H100 5210 6040
 FUND ORG OBJECT

Verification of Shipping Costs:
 Initials: DW

Suggested Vendor: Inframetrics, Inc.

Vendor Name: Inframetrics, Inc
 Address: 16 Esquire Road
N.Billerica, MA 01862

Contact Person: Kelly Bryant
 Telephone Number: 978-901-8855
 FAX Number: 978-670-0045

Item #	Description	Quan	Unit	Unit Price	Total Price
1	Inframetrics Model 445G MKI S/N 2023 3 years old with 6 month warranty	1	1	\$40,000.00	\$ 40,000.00
2	7" CRT monitor (13285-202)	1	1	\$1,500.00	\$ 1,500.00
3	Step Mount for OH-6 (13344-000)	1	1	\$3,150.00	\$ 3,150.00
	TOTALS from Page 2 (if any)				\$ -
	Note Bids or any Additional Info on Back				\$ -
				Shipping/Freight Cost:	\$ -
				TOTAL AMOUNT:	\$ 44,650.00

For Budget Office Use:
 Input to LGFS: _____
 Date: _____

Spu 266

Prepared By: L.D. Witt id# 209
 Division Commander: *Capt Sg. Daner*
246

Phone: 334-3362
 Date: 6/18/98

inframetrics*The Infrared Specialists*

TO: Gainesville Police Department
6620 NW 38th Terrace
Gainesville, Florida 32653

QUOTE #: 9805-32
DATE: May 18, 1998
FOB: N. Billerica, MA
TERMS: Net 15 Subject to
Inframetrics credit
approval and terms
of sale

ATTN.: Detective Dale Witt
PHONE: 352-334-2411
FAX: 352-334-3188
CC: John Fricot / Newco

PAGE: 1 of 1

USED MK I SYSTEM QUOTATION

ITEM	QTY	DESCRIPTION	AMOUNT
1	1	USED MODEL 445G MKI (9" Dual Sensor System) (10365-200) <i>SN 2023, System is 3 Years Old</i> A very lightweight, gyro-stabilized system with unlimited travel which operates at 8-12um and offers dual FOV thermal imaging.	\$40,000.00
2	1	7" CRT Monitor (13285-202)	\$1,500.00
3	1	Step Mount for OH6 (13344-000)	\$3,150.00


TOTAL: \$44,650.00

Delivery: Items 1 delivery based on availability. Items 2 and 3 can be delivered within 60 days upon receipt of purchase order.


Warranty: All Inframetrics manufactured items are covered by a six month warranty.

Validity: This quotation is valid for a period of 60 days.

Note: Please reference above quotation number when placing a purchase order


Kenneth G. Wood
Product Manager, Airborne Systems
Inframetrics, Inc.

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Jack Kaiser
Sales Engineer, Airborne Systems
Inframetrics, Inc.

16 Esquire Road, North Billerica, MA 01862-2598
Tel: (978) 670-5555 Fax: (978) 667-2702
Email: info@inframetrics.com
Web site: www.inframetrics.com

inframetrics

The Infrared Specialists

Telex Communication

To: Gainesville Police Dept.	Fax #: 352-334-3188	Pgs: 2
Attn: Detective Dale Witt	Phn#: 352-334-2411	
From: Kelli Bryant for Jack Kaiser	May 18, 1998	
CC: John Fricot @ Newco		

Dear Detective Witt,

Pursuant to your request, following please find the requested quotation number 9805-32 for the used MK I System and Accessories.

If you have any questions or need further assistance please contact myself or Jack Kaiser at the number below. Thank you.

Best regards,



Kelli L. Bryant
Sales Assistant
Phn: 978-901-8855
Fax: 978-670-0045

inframetrics inc.
18 Esquire Road, N. Billerica, MA 01862 USA

+1 978 667 7880
FAX +1 978 670 0045

inframetrics*The Infrared Specialists*

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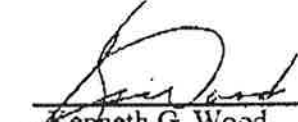
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Kenneth G. Wood
Product Manager, Airborne Systems
Inframetrics, Inc.

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Jack Kaiser
Sales Engineer, Airborne Systems
Inframetrics, Inc.

16 Esquire Road, North Billerica, MA 01862-2598
Tel: (978) 670-5555 Fax: (978) 667-2702
Email: info@inframetrics.com
Web site: www.inframetrics.com

inframetrics*Telefax Communication**The Infrared Specialists*

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Kelli L. Bryant
Sales Assistant
Phn: 978-901-8855
Fax: 978-670-0045



FLIR Systems, Inc. • 16505 S. W. 72nd Avenue • Portland, OR 97224 • (503) 684-3731 • Fax: (503) 968-1121

June 9, 1998

Mr. Dale Witt
Gainesville Police Department
Aviation Unit
721 NW 6th Street
Gainesville, FL 32601

Re: Reconditioned Series 2000F

Dear Mr. Witt:

We sincerely appreciate your request for proposal on FLIR Systems, Inc. (FSI) Reconditioned Series 2000F Thermal Imaging System. We have included pricing per your request, and information on the technical attributes of the systems. Your requirements are high; therefore, we intend to make the extra effort to provide you with the best system, at the most favorable pricing and expert technical support possible.

In addition, we'd like to let you know that our expertise doesn't end with the sale. With our worldwide service centers and highly experienced staff of field support personnel, training, service and installation support is never far away. We're committed to enhancing FSI's position as the world's leading supplier of infrared imaging equipment, and we realize that only the latest and best infrared technology and complete customer satisfaction will put us there.

Along with the following quotation, we'd like to submit for your review these Terms and Conditions. Prices are exclusive of federal state and local excise, sales and use taxes. Payment terms are Net 30 upon approved credit. This proposal may be considered firm for 60 days after the date of this letter. All orders accepted are subject to FSI terms and conditions (reference enclosed warranty). *Export of these articles requires approval and U.S. Government licensing through FLIR Systems, Inc.*

Mr. Witt, FSI has a proven track record of expertise in meeting the needs of law enforcement agencies such as yours. If this proposal fails to meet your competitive or technical requirements, please don't hesitate to call us. You may contact our representative, **Mr. David Wansley at (954) 346-4781, or you may reach me at (503) 684-3731 ext. 442.** We look forward to the favor of your order.

Very Best Regards,

A handwritten signature in black ink, appearing to read "Kurt Klinkhammer", written over a horizontal line.

Kurt Klinkhammer





Series 2000F High Resolution Thermal Imaging System
 PROPOSED PRICING AND DELIVERY INFORMATION

Item	Qty	Description	Unit Price	Total Price
1	1	Reconditioned FSI Series 2000F Thermal Imaging System <u>Including the following:</u> <ul style="list-style-type: none"> • Precision gimbal turret assembly • System Controller • Cable Kit • 9" P4 Monitor • Vacuum Pump • Vacuum Gauge • Operator's Manual • Six Month Warranty, Parts and Labor 	\$79,000	\$79,000
Total:				\$79,000

Aircraft Mount and Installation not included.

Delivery is currently one week ARO, and is FOB, Portland, Oregon. All pricing is in U.S. dollars. Please see attached Terms and Conditions. Please address your Purchase Order directly to FLIR Systems, Inc., 16505 S.W. 72nd Avenue, Portland, Oregon, 97224, or FAX (503) 968-1121, Attn: Mr. Kurt Klinkhammer.

DALE WITT

GAINSEVILLE AIR UNIT.

352 334 3361

DALE, LAST THURS OR FRI

FSI RECEIVED A 2000 F WITH

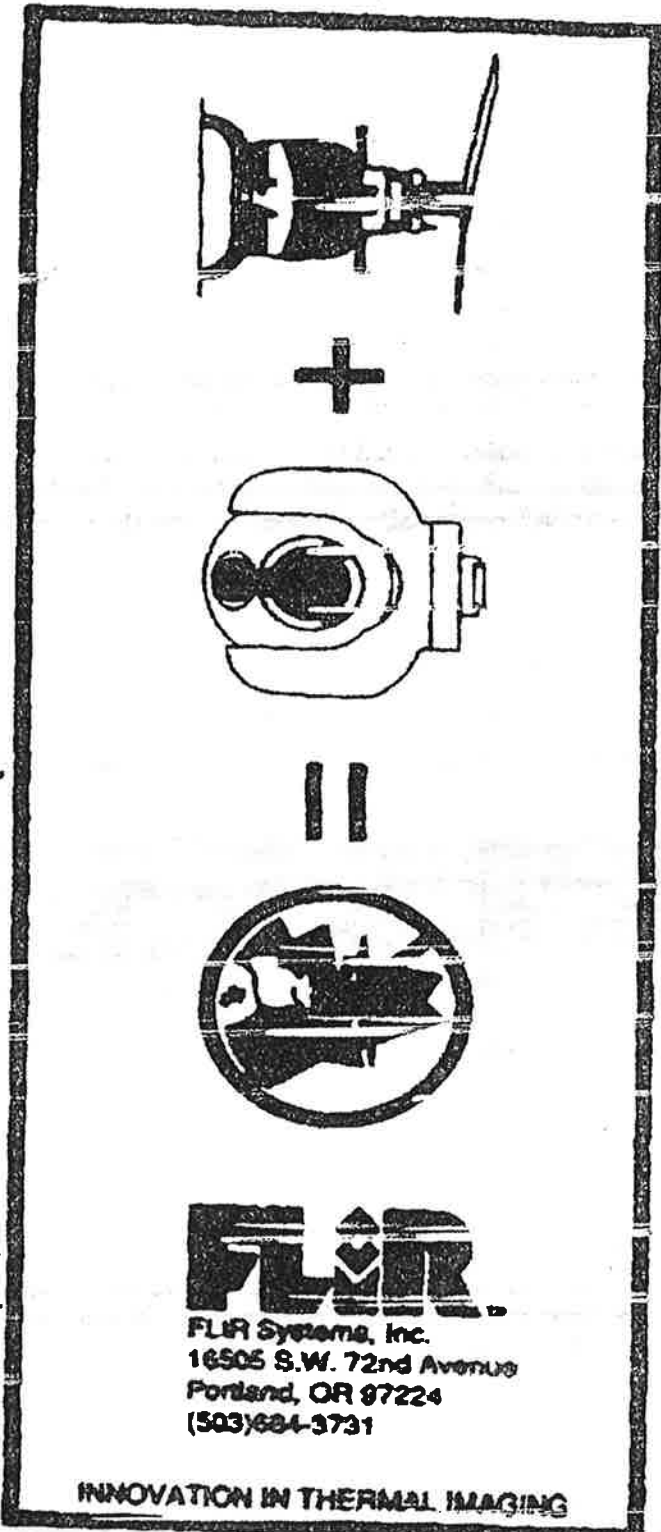
ALL GROUND SUPPORT EQUIP THAT
HAS ONLY 150± HOURS ON IT.

APPARENTLY THEY KEPT IN THE BOX
AND THEN DECIDED TO TRADE IT
IN ON A DIFFERENT MODEL. THE
ONLY TROUBLE WAS FSI WANTED
85 K WITHOUT GROUND SUPPORT
(GROUND SUPPORT IS \$3,800 EXTRA).
I'VE MANAGED TO GET FSI DOWN
TO 79 K AND 1 OR ANOTHER FSI
REP WILL PROVIDE FLIR TRAINING
GRABIS.

IF YOU'RE READY TO MOVE
ON P.O. I COULD HAVE THE FLIR
AND ME THERE NEXT MONDAY.

HOW'S THAT FOR ANSWERING
YOUR REQUEST. THE CURRENT PRICE
FOR A NEW 2000F WITH MONITOR
IS \$110,000. YOUR QUOTE SHOULD
BE THERE [?]10[?] JUN. CALL ME IF
IT'S NOT. CALL ME ANYWAY.

PLEASE GIVE ATTACHED
SHEETS TO RICHARD BRAY. I'M
COMING UP TUESDAY (MONDAY IF YOU
WANT TO BUY) TO DEMO 6000 TO RICHARD.
✓6 Marty



FLIR
FLIR Systems, Inc.
16505 S.W. 72nd Avenue
Portland, OR 97224
(503)684-3731

INNOVATION IN THERMAL IMAGING



This warranty will not apply to defects resulting from misuse, repair by unauthorized persons, or where the product is not installed and used in accordance with the instructions provided by FLIR Systems, Inc. This warranty is void if the product has been altered or modified in any manner by unauthorized persons.

Under the limited warranty, the customer is responsible for the shipping and any other charges incurred in sending the product to the authorized service center specified by FLIR Systems, Inc.; and FLIR Systems, Inc. will pay for the return of the product to the customer. The turnaround time on repairs will normally be five working days or less.

All warranty repairs must be performed at an authorized FLIR Systems, Inc. service center using recommended replacement spare parts.

No other warranty, expressed or implied, other than those specifically stated above are the responsibility of FLIR Systems, Inc. In no event shall FLIR Systems, Inc. be held responsible for incidental or consequential damages.

THE FOREGOING WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS, OR ADEQUACY FOR ANY PARTICULAR PURPOSE OR USE. FLIR SYSTEMS, INC. SHALL NOT BE LIABLE FOR ANY SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, WHETHER IN CONTRACT, TORT OR OTHERWISE.

8. PATENT INDEMNITY. FSI shall indemnify and save buyer harmless from any loss, claim, damage, and/or expense which may result from any suit or claim that may be instituted against Buyer for alleged infringement of patents related to the maintenance, sale, or use of items furnished pursuant to this order, except for any such infringement resulting from detailed design provided by Buyer, or from Buyer's alteration or use of the goods furnished, on the condition that the Buyer promptly notifies FSI in writing of any such suit or claim, and cooperate with FSI regarding the defense of same.
9. In case of discrepancies between a unit price and extended price, the unit price will be presumptively correct, subject to FSI's right to correct for typographical or clerical errors.
10. FSI is providing a commercial product and will not, therefore, calculate its incurred costs resulting from any Buyer cancellation. However, to compensate FSI for any Buyer cancellation, Buyer shall pay FSI an amount equal to 25% of the purchase order amount.

**THESE PRODUCTS ARE SUBJECT TO THE
EXPORT REGULATIONS OF THE UNITED STATES OF AMERICA**



CONDITIONS OF SALE

1. **EFFECT OF THIS ACKNOWLEDGMENT.** This order acknowledgment contains all of the terms and conditions with respect to the sale and purchase of the goods specified herein, EXCEPT if a contract is already in effect due to Buyer's acceptance of FSI price quotation and associated terms and conditions, this acknowledgment may be disregarded. If Buyer has submitted a purchase order as an offer to buy, the acceptance of Buyer's purchase order as contained herein is EXPRESSLY MADE CONDITIONAL on Buyer's assent to all of the terms and conditions contained herein, and any inconsistent terms set forth in Buyer's purchase order shall not be binding on either party unless expressly accepted in writing by FSI's authorized representative. Buyer's acceptance of the goods delivered hereunder shall constitute acceptance of these conditions of sale.
2. **PAYMENT TERMS.** FSI payment terms, conditioned on approved credit, are net 30 days from date of invoice shipping date unless otherwise stated in writing by FSI. When, in the opinion of FSI, the payment record or financial condition of Buyer so warrants, FSI specifically reserves the right to modify the payment terms provided herein.
3. **DELAYS IN PERFORMANCE OR SHIPMENT.** The Seller shall not be liable for any delay in performance of this order or in delivery of shipment of material when such delay is directly or indirectly caused by or in any manner arises from fires, floods, accidents, riots, war, governmental interference or embargoes, strikes or shortage of labor, delays in delivery of material or sub-suppliers, or other difficulties (whether or not similar in nature to any of those specified) beyond its control. Delivery on this order shall be deemed to be suspended so long as any such causes delay the execution. FSI agrees to make and the Buyer to accept deliveries whenever such causes have been remedied. Buyer shall accept partial shipments at any time.
4. **TAXES.** The prices stated are exclusive of any federal, state, municipal, or other government tax now or hereinafter imposed upon the production, storage, sale, transportation, or use of the products described herein. Such taxes applied directly to the sale and levied prior to shipment from the FOB point, shall be paid by the Buyer or in lieu thereof the Buyer shall provide a tax exemption certificate acceptable to the taxing authorities.
5. **TITLE, RISK OF LOSS, AND SECURITY INTEREST.** Title and risk of loss for all goods herein shall pass to the Buyer upon tender of the goods by FSI to the carrier. Buyer's submission of a purchase order creates an express security agreement granting to FLIR Systems, Inc. a security interest in the purchased goods, until the entire amount due therefore has been paid.
6. **DESIGN CHANGES.** FLIR Systems, Inc. reserves the right to make changes in design at any time without incurring any obligation to install same on units previously purchased.
7. **WARRANTY POLICIES AND LIMITATIONS.** Notwithstanding any other provision of this or any other agreement, the warranty stated in this paragraph shall be exclusive.

FLIR Systems, Inc. warrants its products to be free from defects in materials and workmanship for six months from the date of shipment to the customer. This warranty includes other manufacturers' products that are supplied as part of the system.

During the six month warranty period, FLIR Systems, Inc. will, at its option, either repair or replace any products found to be defective.

AIRBORNE LAW ENFORCEMENT
36 B CORNICHE DRIVE
DANA POINT, CA 92629
TEL: 714-493-9699
FAX: 714-493-9636



Date: 5/11/98

To: Gainesville Police Department
Detective Dale Witt
Phone: 352-334-3361
Fax: 352-334-3188

From: TODD NEWTON
DIRECTOR
AIRBORNE LAW ENFORCEMENT SYSTEMS

Subject: Quotation for Used Model 2000 A/B

Pages: 2

Detective Witt,

Enclosed with this fax is the quotation I promised you last week. If you have any questions pertaining to this quote from ISTOCO, please call me, or Lonnie Schuebach at the phone number I listed on the quotation.

Best Regards,

A handwritten signature in black ink, appearing to read "T. Newton", is written over the typed name.

Todd Newton

IST

Infrared Services and Training
 18996 South Country Air Court
 Oregon City, OR 97048

PH: 503-631-8095

Attn: Lonnie Schuepbach
 President

Quotation

Quotation No: 98LS02
 DATE: May 11, 1998

To: Gainesville Police Department

6620 NW 38th Terrace
 Gainesville, FL 32653

Aviation Unit

Attn: Det. Dale Witt

Ship To: Gainesville Police Department

6620 NW 38th Terrace
 Gainesville, FL 32653

Aviation Unit

Attn: Det. Dale Witt

SALESPERSON	QUOTE NO.	DELIVERY	QUOTE VALID	F.O.B. POINT	TERMS
Todd Newton	98LS02	60 days ARO	120 DAYS	Origin	Net 30
ITEM	QTY	DESCRIPTION		UNIT PRICE	AMOUNT
1	1	Used FSI Model 2000 A/B with closed cycle cooling, 1x & 4x optics hand controller 8" monitor monochrome CRT Cable Kit IDP quick disconnect mount No Warranty included, system is in used, but completely functional condition		\$37,500	\$37,500
Sub Total:					\$37,500
Sales Tax:					TBD
Shipping:				\$200	\$200
Total:				Not Including Tax	\$37,700

There is no warranty involved in this quotation.
 If you should have any questions about this quotation, or if you require further information please contact Lonnie Schuepbach at 503-631-8095.

THANK YOU FOR YOUR BUSINESS!

Lonnie D. Schuepbach
Infrared Service and Training
15996 S. Country Air Ct.
Oregon City, OR 97045

Mr. Dale Witt
Gainesville Police Dept.
721 NW 6th St.
Gainesville, FL 32601

Dear Mr Witt,

Please accept this letter as an additional to our quote # 98LS02 of 11 May 98.

As of this date, 11 June 98, we only have one Flir Systems, Inc. Model 2000 AVB available. It is an estimated 8-10 years old, but is in excellent condition with only 1,450 hours on it. Many have been used for over 10,000 hours and are still operational.

At present, there are no newer systems available in the near future.

I can offer your organization a 6 month warranty for an additional \$5,000.00 to cover parts and labor EXCEPT for the closed cycle cooler and the horizontal scan assembly. Should these require replacement they would be at cost. You would be responsible for shipping and any insurance costs involved in repairs, should they be required. This warranty would not cover and damage caused by abuse, misuse, or resulting from any miswiring. In addition, I must state that all items in quote # 98LS02 are contingent upon availability for duration of this quote.

Best regards,

Lonnie D. Schuepbach