

Issued: 07/24/2020

Quote Expiration: 09/15/2020

Account Number: 158327

Payment Terms: Net 30
 Delivery Method: Fedex - Ground



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

SALES REPRESENTATIVE

Brendan Rome

Phone:

Email: brome@axon.com

Fax:

PRIMARY CONTACT

Michael Schibuola

Phone: (352) 393-7581

Email: schibuolmg@cityofgainesville.org

SHIP TO

Michael Schibuola
 Gainesville Police Dept. -FL
 545 NW 8TH AVE
 GAINESVILLE, FL 32601
 US

BILL TO

Gainesville Police Dept. -FL
 PO BOX 1250
 GAINESVILLE, FL 32602
 US

Year 1 - Due 10/2020

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	15	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	5	0.00	0.00	0.00
73687	EVIDENCE.COM VIEWER LICENSE	60	6	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	60	318	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	60	318	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	15,900	0.00	0.00	0.00
73680	AWARE PLUS LICENSE	60	318	0.00	0.00	0.00
73681	AXON RECORDS FULL	60	318	0.00	0.00	0.00
73739	PERFORMANCE LICENSE	60	318	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	318	0.00	0.00	0.00
73693	CITIZEN FOR COMMUNITIES 151-350 SW AGENCY LICENSE	60	1	0.00	0.00	0.00
73733	REDACTION ASSISTANT 151-350 SW AGENCY-WIDE LICENSE	60	1	0.00	0.00	0.00
Hardware						
73202	AXON BODY 3 - NA10		211	699.00	699.00	147,489.00
74210	AXON BODY 3 - 8 BAY DOCK		20	1,495.00	178.95	3,579.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		20	43.90	43.90	878.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		242	0.00	0.00	0.00

Year 1 - Due 10/2020 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)						
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		211	0.00	0.00	0.00
75015	SIGNAL SIDEARM KIT		318	249.00	0.00	0.00
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	468.00	2,340.00
Unlimited 7+ 5 YEAR BUNDLE	Unlimited 7+ 5 YEAR BUNDLE	60	318	0.00	0.00	0.00
20410	UNLIMITED 7 + PAYMENT YEARS 1-5	12	318	2,028.00	0.00	0.00
Not Eligible/Customer Declined Channel Services	Not Eligible/Customer Declined Channel Services		318	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	211	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	20	0.00	0.00	0.00
Evidence.com Channel Services SMA Not Required	Evidence.com Channel Services SMA Not Required		318	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		20	0.00	0.00	0.00
12338	AXON AIR EVIDENCE.COM LICENSE	60	5	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	5	900.00	0.00	0.00
Services						
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
85144	AXON STARTER		1	2,750.00	0.00	0.00
85144	AXON STARTER		1	2,750.00	0.00	0.00
					Subtotal	154,286.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	154,286.00

Year 1 - Split Payment - Due 10/2020

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20410	UNLIMITED 7 + PAYMENT YEARS 1-5	12	318	2,028.00	1,863.00	592,434.00
					Subtotal	592,434.00
					Estimated Tax	0.00
					Total	592,434.00

Year 1 - TAP Replacement Contract #00016681

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
74210	AXON BODY 3 - 8 BAY DOCK		19	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		107	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		107	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		107	0.00	0.00	0.00
Other						
73828	AB3 8 BAY DOCK TAP WARRANTY	60	19	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	107	0.00	0.00	0.00
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		19	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Spares

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
73202	AXON BODY 3 - NA10		10	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		1	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		10	0.00	0.00	0.00
Other						
73827	AB3 CAMERA TAP WARRANTY	60	10	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Year 2 - Due 10/2021

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	468.00	2,340.00
20410	UNLIMITED 7 + PAYMENT YEARS 1-5	12	318	2,028.00	1,956.66	622,217.88
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	5	900.00	0.00	0.00
					Subtotal	624,557.88
					Estimated Tax	0.00
					Total	624,557.88

Year 3 - Due 10/2022

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	468.00	2,340.00
73309	AXON BODY CAMERA REFRESH ONE		318	0.00	0.00	0.00
20410	UNLIMITED 7 + PAYMENT YEARS 1-5	12	318	2,028.00	1,956.66	622,217.88
73689	MULTI-BAY BWC DOCK MID REFRESH		20	0.00	0.00	0.00
73689	MULTI-BAY BWC DOCK MID REFRESH		19	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	5	900.00	0.00	0.00
					Subtotal	624,557.88
					Estimated Tax	0.00
					Total	624,557.88

Year 4 - Due 10/2023

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	468.00	2,340.00
20410	UNLIMITED 7 + PAYMENT YEARS 1-5	12	318	2,028.00	1,956.66	622,217.88

Year 4 - Due 10/2023 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	5	900.00	0.00	0.00
					Subtotal	624,557.88
					Estimated Tax	0.00
					Total	624,557.88

Year 5 - Due 10/2024

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	5	468.00	468.00	2,340.00
73310	AXON BODY CAMERA REFRESH TWO		318	0.00	0.00	0.00
20410	UNLIMITED 7 + PAYMENT YEARS 1-5	12	318	2,028.00	1,956.66	622,217.88
73688	MULTI-BAY BWC DOCK FINAL REFRESH		20	0.00	0.00	0.00
73688	MULTI-BAY BWC DOCK FINAL REFRESH		19	0.00	0.00	0.00
12339	AXON AIR EVIDENCE.COM LICENSE PAYMENT	12	5	900.00	0.00	0.00
					Subtotal	624,557.88
					Estimated Tax	0.00
					Total	624,557.88

Grand Total 3,244,951.52

Discounts (USD)

Quote Expiration: 09/15/2020

List Amount	4,166,573.00
Discounts	921,621.48
Total	3,244,951.52

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1 - Due 10/2020	154,286.00
Year 1 - Split Payment - Due 10/2020	592,434.00
Year 1 - TAP Replacement Contract #00016681	0.00
Spares	0.00
Year 2 - Due 10/2021	624,557.88
Year 3 - Due 10/2022	624,557.88
Year 4 - Due 10/2023	624,557.88
Year 5 - Due 10/2024	624,557.88
Grand Total	3,244,951.52

Notes

Agency has existing contract #00016681 (originated via Q-156198) and is terminating that contract upon the new license start date (10/01/2020) of this quote.

The parties agree that Axon is granting a refund of \$113,416.46 (applied to Year 1 licenses) to refund paid, but undelivered services. This discount is based on a ship date range of 9/1/2020-9/15/2020, resulting in a 10/1/2020 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

100% discounted body-worn camera and docking station hardware contained in Year 1 reflects a TAP replacement for hardware purchased under existing contract #00016681. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Third party data included in Unlimited licenses is pooled and shared throughout the agency.

The contract generated from the execution of this quote will have a duration of 60 months from start date.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Brendan Rome at brome@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

What is the contact name and phone number for this shipment?	
What are your receiving hours? (Monday-Friday)	
Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	