

**Biosolids Reuse RFP Proposal Evaluation Form**  
 March 4, 2015

#140862  
 4/2/15

No.	Category	Evaluation Criteria	Criteria Weight	Category Weight	Vendor Scoring (0 to 3)						
					BCR	Delta Pio	Denali	Green Edge	H&H	R&E	Watson
1	Regulatory Compliance, Protection of Public Health, Ability to Permit, & other threshold criteria	Respondent able to obtain necessary permits and begin receiving GRU biosolids by December 1, 2015		Threshold	Y	Y	Y	Y	Y	Y	Y
		Ability to receive biosolids 4 to 5 days/wk 52 wks/yr during normal working hours			Y	Y	Y	Y	Y	Y	Y
		Biosolids processing facilities will not be constructed on GRU properties			Y	Y	Y	Y	Y	Y	Y
		Contract duration cannot to exceed 20 years			Y	Y	Y	Y	Y	Y	Y
		<i>Threshold Criteria</i>			Y	Y	Y	Y	Y	Y	Y
2	Risk	Risk of process failure or insufficient capacity to consistently handle biosolids material volumes & sufficiency of contingency plan with company resources to support it	25%	20%	3	2	2	3	3	1	2.5
		Financial strength (profitable, years in business, established company, etc.)	25%		2	2	2.5	2.5	3	3	2
		Company compliance record	25%		3	1	2	3	3	1	2
		Risk of permit and regulatory noncompliance due to regulatory changes	25%		3	2.5	1.5	3	1.5	1.5	2.5
		<i>Category Total Score</i>			2.8	1.9	2.0	2.9	2.6	1.6	2.3
3	Flexibility	Duration of contract (shorter provides greater flexibility)	60%	20%	3	3	3	3	3	3	3
		Accommodate variation in GRU operations/needs (i.e. hauling volumes/times/days - i.e. holidays, maintenance, storm events, cost saving operational adjustments)	20%		3	2	1	3	2.5	1	2
		Accommodate variation in GRU biosolids quality/quantity and digestion levels	20%		3	2	1	3	1	1	2
		<i>Category Total Score</i>			3.0	2.6	2.2	3.0	2.5	2.2	2.6
4	Enhanced Environmental Benefits	Nutrients recycled	40%	5%	3	3	3	3	3	3	3
		Low energy usage &/or Energy Recovery	40%		1	1.5	1	2	2	2	3
		Other Environmental Benefits	20%		0	0	0	2	0	0	2
		<i>Category Total Score</i>			1.6	1.8	1.6	2.4	2.0	2.0	2.8
5	Local Preference	Within City Limits in accordance with City Ordinance	100%	5%	0	0	0	3	0	0	0
		<i>Category Total Score</i>			0.0	0.0	0.0	3.0	0.0	0.0	0.0
6	Local Economic Benefits	Creates jobs in Alachua County, or provides income or other economic benefits to the City or to businesses within Alachua County.	100%	5%	0.5	0	0	1.5	0	0	2.5
		<i>Category Total Score</i>			0.5	0.0	0.0	1.5	0.0	0.0	2.5
7	Annual Operating Cost	Total Annualized Cost over Contract Period (\$/yr)	100%	45%	\$1,269,583	\$1,137,606	\$713,133	\$778,250	\$843,093	\$1,036,991	\$733,871
		<i>Category Total Score based on Pro-rated formula</i>			1.69	1.88	3.00	2.75	2.54	2.06	2.92
<b>Total Score</b>					<b>2.01</b>	<b>1.83</b>	<b>2.27</b>	<b>2.76</b>	<b>2.27</b>	<b>1.79</b>	<b>2.55</b>

**Scoring Scale**

- 0 Absent or poor
- 1 Fair
- 2 Good
- 3 Excellent

All evaluation team members are in consensus with the final scoring.

Ron Herget

Tony Cunningham

Rick Hutton

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