

Item #170053

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# **Gainesville Regional Utilities**

## **Budget to Actual Comparison**

**For the Period Ended March 31, 2017**



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# **Management's Discussion and Analysis**

## **Budget to Actual Comparison**

# **Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended March 31, 2017**

## **Management's Discussion and Analysis – Budget to Actual Comparison**

We offer readers this analysis of the budget to actual activities of GRU for the period ended March 31, 2017.

### **Budget Highlights**

#### Combined Utility Systems

- The combined systems withdrew \$4.6 million from rate stabilization for the period ended March 31, 2017, including budgeted transfers to and from rate stabilization.

#### Electric System

- Residential sales are 14.8% unfavorable compared to budget. This variance is expected as the electric system typically experiences a heavier summer usage in the second half of the fiscal year. Also contributing to the variance is 27,000 lower megawatt hour (MWh) sales based on a budgeted amount of 366,000 MWh stemming from mild fall weather.
- Non-residential sales are 7.8% lower than budget. This variance is expected as the electric system typically experiences a heavier summer usage in the second half of the fiscal year. In addition, reduced MWh sales for this period of 365,000 MWh as budgeted are less than the 356,000 MWh sold.
- Fuel adjustment revenues and fuel and purchased power expenses are slightly lower than budget due to seasonality (straight-line budgeting) difference and mild winter weather.
- Other electric sales are unfavorable to budget due to \$276,000 in lower Southeast Energy Center (SEC) and lower streetlight revenue than planned.
- Other revenues have decreased \$327,000 for the first half primarily due to lower miscellaneous non-utility revenues and lower jobbing fees.
- Steam power generation expenses are \$982,000 favorable to budget due to unexpected capital work to one of GRU's generating units, Deerhaven 2. The turbosorp at Deerhaven 2 separated from the dry unit in September 2016 and is currently being replaced as capital work rather than the scheduled maintenance work. Deerhaven 2 is expected to return to operation in May 2017. In addition, the Energy Supply division has personnel vacancies that are running higher than expected and is experiencing lower electricity costs at plants.
- Other power generation expenses are \$179,000 higher than expected due to repair costs to the GE combustion turbine at the Deerhaven plant.
- System control and dispatching is \$523,000 favorable due to lower than planned network and modem costs, professional service costs and software maintenance fees.

## **Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended March 31, 2017**

- Transmission and distribution costs are unfavorable to budget resulting from increased spending in professional service fees and network and modem expenses. Distribution costs are as expected.
- Customer accounts and sales expenses are favorable to budget by \$407,000 generated by a decrease in labor from personnel vacancies, lower spending on low-income whole house rebates and costs related to marketing.
- Administrative and general expenses are unfavorable to budget by \$622,000 due to unplanned legal fees associated with the GREC arbitration proceedings. Offsetting the unexpected arbitration costs are reductions in labor from higher personnel vacancies.

### Water System

- Total water sales are approximately \$689,000 higher than budget due to dryer than normal weather. The first half of the fiscal year experienced a 10.5 inch rainfall deficit from average rainfall totals.
- Other revenues are unfavorable to budget due to lower than expected connection fees and service charges such as turn on/turn offs and late charges.
- Pumping and water treatment expenses are favorable due to a higher personnel vacancy rate. Also contributing to the favorable variance are lower chemical expenses for water treatment.
- Transmission and distribution expenses are favorable to budget as less overtime than expected.
- Customer accounts and sales expenses are \$110,000 favorable primarily due to personnel vacancies.
- Administrative and general expenses are 13.6% favorable to budget primarily due to personnel vacancies. Also contributing to the favorable variance are timing differences from indirect service billing from the City.

### Wastewater System

- Total sales of services are \$780,000 above budget due to increased residential sales during the period. Wastewater revenues tend to track closely with water revenues.
- Other revenues are \$1.0 million unfavorable due to lower than expected connection fees. These revenues are not linear and some rebound is expected to occur in the second half of the fiscal year.
- Collection costs are as expected.
- Treatment costs are under budget due to fewer chemical costs and \$470,000 in lower sludge disposal fees.

**Gainesville Regional Utilities  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

- Customer accounts are \$74,000 below due to personnel vacancies.
- Administrative and general expenses are favorable due to personnel vacancies. Also contributing to the favorable variance are timing differences from shared service billing from the City.

Gas System

- Gas sales for residential and non-residential are \$482,000 above expectations. This is primarily due to actual customer counts higher than planned coupled with the 9% rate increase for fiscal year 2017.
- Purchased gas adjustment revenues and expenses are higher in the first six months due to seasonality (higher usage during winter months for gas).
- Other revenues are \$243,000 below budget due to lower than planned customer service revenue collections such as turn ons/turn offs, late fees and miscellaneous service revenues.
- Operation and maintenance expenses are at budget.
- Customer accounts and sales are favorable to budget primarily due to personnel vacancies and \$35,000 lower gas rebate spending during the period.
- Administrative and general expenses are favorable to budget due to personnel vacancies. Also contributing to the favorable variance are timing differences from shared service billing from the City.

Telecommunications (GRUCom) System

- Total sales are lower than expected by \$255,000 due primarily to lower tower lease revenue and telecommunications sales. Total revenues are \$723,000 less than expected due to rate stabilization revenues budgeted for revenue stabilization in the budget process in the prior year for which GRUCom had no rate stabilization cash available for withdrawal in fiscal year 2017.
- Operation and maintenance expenses are as expected.
- Customer accounts and sales expenses are favorable by \$95,000 due to a reduction in advertising for the first half of the year.
- Administrative and general expenses are favorable to budget during the period due to personnel vacancies. Also contributing to the favorable variance are timing differences from shared service billing from the City.

# **Budget to Actual Statements**

**Gainesville Regional Utilities  
Combined Utility Systems  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

	Budget	Actual	\$ Variance Fav/(Unfav)	% Variance	FY17 Budget	YTD Actual as % of FY17 Budget
<b>REVENUES:</b>						
Sales of electricity	\$ 64,389,111	\$ 57,627,271	\$ (6,761,840)	(10.5)	\$ 128,778,220	44.7
Sales for resale	1,686,255	1,791,563	105,308	6.2	3,372,509	53.1
Fuel adjustment	76,990,016	74,833,664	(2,156,352)	(2.8)	153,980,032	48.6
Other revenues	3,053,072	2,726,145	(326,927)	(10.7)	6,106,144	44.6
Transfer from/(to) rate stabilization	4,906,729	4,906,729	-	-	9,813,458	50.0
Interest income (expense)	588,104	539,988	(48,116)	(8.2)	1,176,208	45.9
Build America Bonds interest income	1,439,449	1,467,782	28,333	2.0	2,878,898	51.0
<b>Total Electric System Revenues</b>	<b>153,052,736</b>	<b>143,893,142</b>	<b>(9,159,594)</b>	<b>(6.0)</b>	<b>306,105,469</b>	<b>47.0</b>
Sales of water	16,385,384	17,073,989	688,605	4.2	32,770,764	52.1
Other revenues	1,494,156	916,030	(578,126)	(38.7)	2,988,311	30.7
Transfer from/(to) rate stabilization	(490,679)	(490,679)	-	-	(981,358)	50.0
Interest income (expense)	82,760	58,271	(24,489)	(29.6)	165,520	35.2
Build America Bonds interest income	404,351	412,310	7,959	2.0	808,701	51.0
<b>Total Water System Revenues</b>	<b>17,875,972</b>	<b>17,969,921</b>	<b>93,949</b>	<b>0.5</b>	<b>35,751,938</b>	<b>50.3</b>
Sales of wastewater services	19,465,834	20,246,247	780,413	4.0	38,931,665	52.0
Other revenues	1,850,923	831,408	(1,019,515)	(55.1)	3,701,846	22.5
Transfer from/(to) rate stabilization	149,520	149,520	-	-	299,041	50.0
Interest income (expense)	93,825	73,267	(20,558)	(21.9)	187,649	39.0
Build America Bonds interest income	457,660	466,668	9,008	2.0	915,319	51.0
<b>Total Wastewater System Revenues</b>	<b>22,017,762</b>	<b>21,767,110</b>	<b>(250,652)</b>	<b>(1.1)</b>	<b>44,035,520</b>	<b>49.4</b>
Sales of gas	7,555,008	8,061,068	506,060	6.7	15,110,013	53.3
Purchased gas adjustment	3,848,449	5,013,901	1,165,452	30.3	7,696,897	65.1
Other revenues	790,068	546,785	(243,283)	(30.8)	1,580,135	34.6
Transfer from/(to) rate stabilization	(549,959)	(549,959)	-	-	(1,099,917)	50.0
Interest income (expense)	59,896	62,655	2,759	4.6	119,792	52.3
Build America Bonds interest income	301,409	307,341	5,932	2.0	602,817	51.0
<b>Total Gas System Revenues</b>	<b>12,004,871</b>	<b>13,441,791</b>	<b>1,436,920</b>	<b>12.0</b>	<b>24,009,737</b>	<b>56.0</b>
Sales of services	5,539,995	5,285,411	(254,584)	(4.6)	11,079,987	47.7
Other revenues	89,672	332	(89,340)	(99.6)	179,344	0.2
Transfer from/(to) rate stabilization	395,308	-	(395,308)	(100.0)	790,616	-
Interest income (expense)	(310)	16,391	16,701	(5,387.4)	(620)	(2,643.7)
<b>Total Telecommunications System Revenues</b>	<b>6,024,665</b>	<b>5,302,134</b>	<b>(722,531)</b>	<b>(12.0)</b>	<b>12,049,327</b>	<b>44.0</b>
<b>TOTAL REVENUES</b>	<b>210,976,006</b>	<b>202,374,098</b>	<b>(8,601,908)</b>	<b>(4.1)</b>	<b>421,951,991</b>	<b>48.0</b>



**Gainesville Regional Utilities  
Combined Utility Systems  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

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	Budget	Actual	\$ Variance Fav/(Unfav)	% Variance	FY17 Budget	YTD Actual as % of FY17 Budget
<b>OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:</b>						
Electric system:						
Fuel expense:						
Fuel and purchased power	76,990,016	74,833,664	2,156,352	2.8	153,980,032	48.6
Interchange	-	122,587	(122,587)	-	-	-
<b>Total Fuel Expenses</b>	<b>76,990,016</b>	<b>74,956,251</b>	<b>2,033,765</b>	<b>2.6</b>	<b>153,980,032</b>	<b>48.7</b>
Operation and maintenance	20,613,849	19,739,686	874,163	4.2	41,227,696	47.9
Administrative and general	14,653,850	14,868,076	(214,226)	(1.5)	29,307,698	50.7
<b>Total Electric System Expenses</b>	<b>112,257,715</b>	<b>109,564,013</b>	<b>2,693,702</b>	<b>2.4</b>	<b>224,515,426</b>	<b>48.8</b>
Water system:						
Operation and maintenance	4,216,512	3,741,245	475,267	11.3	8,433,023	44.4
Administrative and general	3,888,320	3,354,134	534,186	13.7	7,776,638	43.1
<b>Total Water System Expenses</b>	<b>8,104,832</b>	<b>7,095,379</b>	<b>1,009,453</b>	<b>12.5</b>	<b>16,209,661</b>	<b>43.8</b>
Wastewater system:						
Operation and maintenance	5,439,166	4,871,164	568,002	10.4	10,878,331	44.8
Administrative and general	4,038,743	3,583,200	455,543	11.3	8,077,485	44.4
<b>Total Wastewater System Expenses</b>	<b>9,477,909</b>	<b>8,454,364</b>	<b>1,023,545</b>	<b>10.8</b>	<b>18,955,816</b>	<b>44.6</b>
Gas system:						
Fuel expense and purchased gas	3,848,449	5,013,901	(1,165,452)	(30.3)	7,696,897	65.1
Operation and maintenance	967,908	975,505	(7,597)	(0.8)	1,935,815	50.4
Administrative and general	2,664,800	2,148,393	516,407	19.4	5,329,600	40.3
<b>Total Gas System Expenses</b>	<b>7,481,157</b>	<b>8,137,799</b>	<b>(656,642)</b>	<b>(8.8)</b>	<b>14,962,312</b>	<b>54.4</b>
Telecommunications system:						
Operation and maintenance	2,279,518	2,289,002	(9,484)	(0.4)	4,559,036	50.2
Administrative and general	1,596,877	1,425,926	170,951	10.7	3,193,753	44.6
<b>Total Telecommunications System Expenses</b>	<b>3,876,395</b>	<b>3,714,928</b>	<b>161,467</b>	<b>4.2</b>	<b>7,752,789</b>	<b>47.9</b>
<b>TOTAL EXPENSES</b>	<b>141,198,008</b>	<b>136,966,483</b>	<b>4,231,525</b>	<b>3.0</b>	<b>282,396,004</b>	<b>48.5</b>
<b>NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION:</b>						
Total electric system	40,795,021	34,329,129	(6,465,892)	(15.8)	81,590,043	42.1
Total water system	9,771,140	10,874,542	1,103,402	11.3	19,542,277	55.6
Total wastewater system	12,539,853	13,312,746	772,893	6.2	25,079,704	53.1
Total gas system	4,523,714	5,303,992	780,278	17.2	9,047,425	58.6
Total telecommunications system	2,148,270	1,587,206	(561,064)	(26.1)	4,296,538	36.9
<b>TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION</b>	<b>69,777,998</b>	<b>65,407,615</b>	<b>(4,370,383)</b>	<b>(6.3)</b>	<b>139,555,987</b>	<b>46.9</b>
<b>LESS:</b>						
Debt service	30,941,945	31,153,971	(212,026)	(0.7)	61,883,881	50.3
Debt service - UPIF	(2,500,000)	(2,500,000)	-	-	(5,000,000)	50.0
UPIF contributions	23,429,048	23,429,048	-	-	46,858,096	50.0
Transfer to City of Gainesville General Fund	17,907,005	17,907,005	-	-	35,814,010	50.0
<b>NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)</b>	<b>\$ -</b>	<b>\$ (4,582,409)</b>	<b>\$ (4,582,409)</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

**Gainesville Regional Utilities  
Electric Utility System  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

	Budget	Actual	\$ Variance Fav/(Unfav)	% Variance	FY17 Budget	YTD Actual as % of FY17 Budget
<b>REVENUES:</b>						
Residential	\$ 23,984,191	\$ 20,428,684	\$ (3,555,507)	(14.8)	\$ 47,968,381	42.6
Non-residential	30,184,549	27,822,912	(2,361,637)	(7.8)	60,369,098	46.1
Fuel adjustment	76,990,016	74,833,664	(2,156,352)	(2.8)	153,980,032	48.6
Sales for resale	1,686,255	1,791,563	105,308	6.2	3,372,509	53.1
Utility surcharge	1,556,781	1,302,797	(253,984)	(16.3)	3,113,562	41.8
Other electric sales	8,663,590	8,072,878	(590,712)	(6.8)	17,327,179	46.6
<b>Total Sales of Electricity</b>	<b>143,065,382</b>	<b>134,252,498</b>	<b>(8,812,884)</b>	<b>(6.2)</b>	<b>286,130,761</b>	<b>46.9</b>
Other revenues	3,053,072	2,726,145	(326,927)	(10.7)	6,106,144	44.6
Transfer from/(to) rate stabilization	4,906,729	4,906,729	-	-	9,813,458	50.0
Interest income (expense)	588,104	539,988	(48,116)	(8.2)	1,176,208	45.9
Build America Bonds interest income	1,439,449	1,467,782	28,333	2.0	2,878,898	51.0
<b>Total Revenues</b>	<b>153,052,736</b>	<b>143,893,142</b>	<b>(9,159,594)</b>	<b>(6.0)</b>	<b>306,105,469</b>	<b>47.0</b>
<b>OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:</b>						
Fuel expenses:						
Fuel and purchased power	76,990,016	74,833,664	2,156,352	2.8	153,980,032	48.6
Interchange	-	122,587	(122,587)	-	-	-
<b>Total Fuel Expenses</b>	<b>76,990,016</b>	<b>74,956,251</b>	<b>2,033,765</b>	<b>2.6</b>	<b>153,980,032</b>	<b>48.7</b>
Steam power generation	12,944,273	11,962,617	981,656	7.6	25,888,546	46.2
Other power generation	107,818	286,608	(178,790)	(165.8)	215,636	132.9
System control and load dispatching	1,066,382	543,366	523,016	49.0	2,132,763	25.5
<b>Total Power Production Expenses</b>	<b>14,118,473</b>	<b>12,792,591</b>	<b>1,325,882</b>	<b>9.4</b>	<b>28,236,945</b>	<b>45.3</b>
Transmission and distribution expenses:						
Transmission	626,742	1,009,653	(382,911)	(61.1)	1,253,484	80.5
Distribution	5,868,634	5,937,442	(68,808)	(1.2)	11,737,267	50.6
<b>Total Transmission and Distribution Expenses</b>	<b>6,495,376</b>	<b>6,947,095</b>	<b>(451,719)</b>	<b>(7.0)</b>	<b>12,990,751</b>	<b>53.5</b>
Administrative and general expenses:						
Customer accounts and sales	2,307,499	1,900,162	407,337	17.7	4,614,997	41.2
Administrative and general	12,346,351	12,967,914	(621,563)	(5.0)	24,692,701	52.5
<b>Total Administrative and General Expenses</b>	<b>14,653,850</b>	<b>14,868,076</b>	<b>(214,226)</b>	<b>(1.5)</b>	<b>29,307,698</b>	<b>50.7</b>
<b>Total Operation, Maintenance and Administrative Expenses</b>	<b>112,257,715</b>	<b>109,564,013</b>	<b>2,693,702</b>	<b>2.4</b>	<b>224,515,426</b>	<b>48.8</b>
<b>TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION</b>	<b>40,795,021</b>	<b>34,329,129</b>	<b>(6,465,892)</b>	<b>(15.85)</b>	<b>81,590,043</b>	<b>42.08</b>
<b>LESS:</b>						
Debt service	19,224,707	19,409,499	(184,792)	(1.0)	38,449,414	50.5
Debt service - UPIF	(2,500,000)	(2,500,000)	-	-	(5,000,000)	50.0
UPIF contributions	13,523,088	13,523,088	-	-	27,046,177	50.0
Transfer to City of Gainesville General Fund	10,547,226	10,547,226	-	-	21,094,452	50.0
<b>NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)</b>	<b>\$ -</b>	<b>\$ (6,650,684)</b>	<b>\$ (6,650,684)</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

**Gainesville Regional Utilities  
Water Utility System  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

	<b>Budget</b>	<b>Actual</b>	<b>\$ Variance Fav/(Unfav)</b>	<b>% Variance</b>	<b>FY17 Budget</b>	<b>YTD Actual as % of FY17 Budget</b>
<b>REVENUES:</b>						
Residential	\$ 9,915,247	\$ 10,580,997	\$ 665,750	6.7	\$ 19,830,493	53.4
Non-residential	4,178,986	4,274,289	95,303	2.3	8,357,971	51.1
University of Florida	1,044,741	960,810	(83,931)	(8.0)	2,089,481	46.0
Utility surcharge	1,246,410	1,257,893	11,483	0.9	2,492,819	50.5
<b>Total Sales of Water</b>	<b>16,385,384</b>	<b>17,073,989</b>	<b>688,605</b>	<b>4.2</b>	<b>32,770,764</b>	<b>52.1</b>
Other revenues	1,494,156	916,030	(578,126)	(38.7)	2,988,311	30.7
Transfer from/(to) rate stabilization	(490,679)	(490,679)	-	-	(981,358)	50.0
Interest income (expense)	82,760	58,271	(24,489)	(29.6)	165,520	35.2
Build America Bonds interest income	404,351	412,310	7,959	2.0	808,701	51.0
<b>Total Revenues</b>	<b>17,875,972</b>	<b>17,969,921</b>	<b>93,949</b>	<b>0.5</b>	<b>35,751,938</b>	<b>50.3</b>
<b>OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:</b>						
Pumping and water treatment	2,984,454	2,562,921	421,533	14.1	5,968,907	42.9
Transmission and distribution	1,232,058	1,178,324	53,734	4.4	2,464,116	47.8
Customer accounts and sales	768,520	658,341	110,179	14.3	1,537,039	42.8
Administrative and general	3,119,800	2,695,793	424,007	13.6	6,239,599	43.2
<b>Total Operation, Maintenance and Administrative Expenses</b>	<b>8,104,832</b>	<b>7,095,379</b>	<b>1,009,453</b>	<b>12.5</b>	<b>16,209,661</b>	<b>43.8</b>
<b>TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION</b>	<b>9,771,140</b>	<b>10,874,542</b>	<b>1,103,402</b>	<b>11.3</b>	<b>19,542,277</b>	<b>55.6</b>
<b>LESS:</b>						
Debt service	3,375,710	3,407,472	(31,762)	(0.9)	6,751,417	50.5
UPIF contributions	3,521,356	3,521,356	-	-	7,042,712	50.0
Transfer to City of Gainesville General Fund	2,874,074	2,874,074	-	-	5,748,148	50.0
<b>NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)</b>	<b>\$ -</b>	<b>\$ 1,071,640</b>	<b>\$ 1,071,640</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

**Gainesville Regional Utilities  
Wastewater Utility System  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

	Budget	Actual	\$ Variance Fav/(Unfav)	% Variance	FY17 Budget	YTD Actual as % of FY17 Budget
<b>REVENUES:</b>						
Residential	\$ 13,136,683	\$ 13,987,070	\$ 850,387	6.5	\$ 26,273,365	53.2
Non-residential	4,842,368	4,794,266	(48,102)	(1.0)	9,684,735	49.5
Utility surcharge	1,486,783	1,464,911	(21,872)	(1.5)	2,973,565	49.3
<b>Total Sales of Services</b>	<b>19,465,834</b>	<b>20,246,247</b>	<b>780,413</b>	<b>4.0</b>	<b>38,931,665</b>	<b>52.0</b>
Other revenues	1,850,923	831,408	(1,019,515)	(55.1)	3,701,846	22.5
Transfer from/(to) rate stabilization	149,520	149,520	-	-	299,041	50.0
Interest income (expense)	93,825	73,267	(20,558)	(21.9)	187,649	39.0
Build America Bonds interest income	457,660	466,668	9,008	2.0	915,319	51.0
<b>Total Revenues</b>	<b>22,017,762</b>	<b>21,767,110</b>	<b>(250,652)</b>	<b>(1.1)</b>	<b>44,035,520</b>	<b>49.4</b>
<b>OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:</b>						
Collection	1,871,536	1,872,460	(924)	(0.0)	3,743,072	50.0
Treatment	3,567,630	2,998,704	568,926	15.9	7,135,259	42.0
Customer accounts and sales	661,567	587,442	74,125	11.2	1,323,133	44.4
Administrative and general	3,377,176	2,995,758	381,418	11.3	6,754,352	44.4
<b>Total Operation, Maintenance and Administrative Expenses</b>	<b>9,477,909</b>	<b>8,454,364</b>	<b>1,023,545</b>	<b>10.8</b>	<b>18,955,816</b>	<b>44.6</b>
<b>TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION</b>	<b>12,539,853</b>	<b>13,312,746</b>	<b>772,893</b>	<b>6.2</b>	<b>25,079,704</b>	<b>53.1</b>
<b>LESS:</b>						
Debt service	4,206,514	4,215,479	(8,965)	(0.2)	8,413,025	50.1
UPIF contributions	4,716,124	4,716,124	-	-	9,432,248	50.0
Transfer to City of Gainesville General Fund	3,617,215	3,617,215	-	-	7,234,431	50.0
<b>NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)</b>	<b>\$ -</b>	<b>\$ 763,928</b>	<b>\$ 763,928</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

**Gainesville Regional Utilities  
Gas Utility System  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

	Budget	Actual	\$ Variance Fav/(Unfav)	% Variance	FY17 Budget	YTD Actual as % of FY17 Budget
<b>REVENUES:</b>						
Residential	\$ 4,260,498	\$ 4,225,667	\$ (34,831)	(0.8)	\$ 8,520,995	49.6
Non-residential	2,369,329	2,886,439	517,110	21.8	4,738,657	60.9
Purchased gas adjustment	3,848,449	5,013,901	1,165,452	30.3	7,696,897	65.1
Utility surcharge	266,916	268,231	1,315	0.5	533,832	50.2
Other gas sales	658,265	680,731	22,466	3.4	1,316,529	51.7
<b>Total Sales of Gas</b>	<b>11,403,457</b>	<b>13,074,969</b>	<b>1,671,512</b>	<b>14.7</b>	<b>22,806,910</b>	<b>57.3</b>
Other revenues	790,068	546,785	(243,283)	(30.8)	1,580,135	34.6
Transfer from/(to) rate stabilization	(549,959)	(549,959)	-	-	(1,099,917)	50.0
Interest income (expense)	59,896	62,655	2,759	4.6	119,792	52.3
Build America Bonds interest income	301,409	307,341	5,932	2.0	602,817	51.0
<b>Total Revenues</b>	<b>12,004,871</b>	<b>13,441,791</b>	<b>1,436,920</b>	<b>12.0</b>	<b>24,009,737</b>	<b>56.0</b>
<b>OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:</b>						
Fuel expense and purchased gas	3,848,449	5,013,901	(1,165,452)	(30.3)	7,696,897	65.1
Operation and maintenance	967,908	975,505	(7,597)	(0.8)	1,935,815	50.4
Customer accounts and sales	1,118,780	952,389	166,391	14.9	2,237,560	42.6
Administrative and general	1,546,020	1,196,004	350,016	22.6	3,092,040	38.7
<b>Total Operation, Maintenance and Administrative Expenses</b>	<b>7,481,157</b>	<b>8,137,799</b>	<b>(656,642)</b>	<b>(8.8)</b>	<b>14,962,312</b>	<b>54.4</b>
<b>TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION</b>	<b>4,523,714</b>	<b>5,303,992</b>	<b>780,278</b>	<b>17.2</b>	<b>9,047,425</b>	<b>58.6</b>
<b>LESS:</b>						
Debt service	2,296,385	2,278,309	18,076	0.8	4,592,767	49.6
UPIF contributions	1,546,863	1,546,863	-	-	3,093,726	50.0
Transfer to City of Gainesville General Fund	680,466	680,466	-	-	1,360,932	50.0
<b>NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)</b>	<b>\$ -</b>	<b>\$ 798,354</b>	<b>\$ 798,354</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

**Gainesville Regional Utilities  
Telecommunications Utility System  
Budget to Actual Comparison  
For the Period Ended March 31, 2017**

	<u>Budget</u>	<u>Actual</u>	<u>\$ Variance Fav/(Unfav)</u>	<u>% Variance</u>	<u>FY17 Budget</u>	<u>YTD Actual as % of FY17 Budget</u>
<b>REVENUES:</b>						
Telecommunication	\$ 2,557,471	\$ 2,453,109	\$ (104,362)	(4.1)	\$ 5,114,941	48.0
Trunking radio	890,560	883,070	(7,490)	(0.8)	1,781,119	49.6
Tower lease	844,024	721,730	(122,294)	(14.5)	1,688,047	42.8
Internet access	1,247,940	1,227,502	(20,438)	(1.6)	2,495,880	49.2
<b>Total Sales of Services</b>	<b>5,539,995</b>	<b>5,285,411</b>	<b>(254,584)</b>	<b>-</b>	<b>11,079,987</b>	<b>47.7</b>
Other revenues	89,672	332	(89,340)	(99.6)	179,344	0.2
Transfer from/(to) rate stabilization	395,308	-	(395,308)	(100.0)	790,616	-
Interest income (expense)	(310)	16,391	16,701	(5,387.4)	(620)	(2,643.7)
<b>Total Revenues</b>	<b>6,024,665</b>	<b>5,302,134</b>	<b>(722,531)</b>	<b>-</b>	<b>12,049,327</b>	<b>44.0</b>
<b>OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:</b>						
Operation and maintenance	2,279,518	2,289,002	(9,484)	(0.4)	4,559,036	50.2
Customer accounts and sales	133,329	38,036	95,293	71.5	266,657	14.3
Administrative and general	1,463,548	1,387,890	75,658	5.2	2,927,096	47.4
<b>Total Operation, Maintenance and Administrative Expenses</b>	<b>3,876,395</b>	<b>3,714,928</b>	<b>161,467</b>	<b>4.2</b>	<b>7,752,789</b>	<b>47.9</b>
<b>TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION</b>	<b>2,148,270</b>	<b>1,587,206</b>	<b>(561,064)</b>	<b>(26.1)</b>	<b>4,296,538</b>	<b>36.9</b>
<b>LESS:</b>						
Debt service	1,838,629	1,843,212	(4,583)	(0.2)	3,677,258	50.1
UPIF contributions	121,617	121,617	-	-	243,233	50.0
Transfer to City of Gainesville General Fund	188,024	188,024	-	-	376,047	50.0
<b>NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)</b>	<b>\$ -</b>	<b>\$ (565,647)</b>	<b>\$ (565,647)</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>

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