



**PROPOSAL FOR FEDERAL GOVERNMENT LEGISLATIVE
CONSULTING AND LOBBYING SERVICES FOR THE
CITY OF GAINESVILLE, FL**



**REQUEST FOR PROPOSAL: #CMGR-210046-MS
FEDERAL LOBBYING SERVICES**

JUNE 10, 2021

**MAURICE KURLAND, PARTNER
ALCALDE & FAY GOVERNMENT AND PUBLIC AFFAIRS
2111 WILSON BOULEVARD, 8TH FLOOR ~ ARLINGTON, VIRGINIA 22201
(703) 841-0626 ~ KURLAND@ALCALDE-FAY.COM**

BID COVER

Procurement Division

(352) 334-5021(main)

Issue Date: May 12, 2021



REQUEST FOR PROPOSAL: #CMGR-210046-MS Federal Lobbying Services

PRE-PROPOSAL MEETING: Non-Mandatory Mandatory N/A Includes Site Visit

QUESTION SUBMITTAL DUE DATE: June 2, 2021 @ 3:00 PM

All meetings and submittal deadlines are Eastern Time (ET).

DUE DATE FOR UPLOADING PROPOSAL: June 10, 2021 @ 3:00 PM

SUMMARY OF SCOPE OF WORK: Federal legislative lobbying and advocacy firm to provide professional legislative consulting and lobbying services to the City of Gainesville, including General Government and Gainesville Regional Utilities. This includes but is not limited to scheduled, extended, and special Federal legislative sessions and anytime throughout the year deemed necessary by the city.

For questions relating to this solicitation, contact: [Melanie Sowers](mailto:sowersma@cityofgainesville.org) or [Diane Holder](mailto:holderds@cityofgainesville.org)

sowersma@cityofgainesville.org or holderds@cityofgainesville.org

Bidder is not in arrears to City upon any debt, fee, tax or contract: Bidder is NOT in arrears Bidder IS in arrears

Bidder is not a defaulter, as surety or otherwise, upon any obligation to City: Bidder is NOT in default Bidder IS in default

Bidders who receive this bid from sources other than City of Gainesville Procurement Division or DemandStar.com MUST contact the Procurement Division prior to the due date to ensure any addenda are received in order to submit a responsible and responsive offer. Uploading an incomplete document may deem the offer non-responsive, causing rejection.

ADDENDA ACKNOWLEDGMENT: Prior to submitting my offer, I have verified that all addenda issued to date are considered as part of my offer: Addenda received (list all) # Addendum 1

Legal Name of Bidder: Alcalde & Fay, LTD.

DBA: Alcalde & Fay

Authorized Representative Name/Title: Nancy Gibson Prowitt / President & Chief Operating Officer

E-mail Address: prowitt@alcalde-fay.com FEIN: 52-0996647

Street Address: 2111 Wilson Blvd, 8th Floor, Arlington, VA 22201

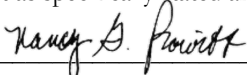
Mailing Address (if different): N/A

Telephone: (703) 841-0626 Fax: (703) 243-2874

By signing this form, I acknowledge I have read and understand, and my business complies with all General Conditions and requirements set forth herein; and,

Proposal is in full compliance with the Specifications.

Proposal is in full compliance with the Specifications except as specifically stated and attached hereto.

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

SIGNER'S PRINTED NAME: Nancy Gibson Prowitt DATE: 6/10/2021

This page must be completed and uploaded to DemandStar.com with your Submittal.

Ms. Melanie Sowers and Ms. Diane Holder
Procurement Division
200 E. University Avenue
Gainesville, Florida 32601

Dear Ms. Sowers and Ms. Holder:

Alcalde & Fay is pleased to submit the following proposal for Federal Government Legislative Consulting and Lobbying Services to the City of Gainesville. We welcome this opportunity to be considered to continue to provide our comprehensive lobbying and grant services.

Our proposal provides a detailed description of our firm's expertise and history of successful Washington representation for municipalities with a particular depth of experience on behalf of Florida communities. Founded in 1973, Alcalde & Fay is one of the oldest government and public affairs firms in the Washington, D.C. As a bi-partisan firm, our proposal speaks to our proven success in effectively helping our clients to secure federal funding through appropriations, authorizations, and grants, as well as obtaining positive resolution of issues involving federal departments and agencies. This representation includes not only public entities throughout the State of Florida, but also numerous corporations, coalitions, and industry trade associations across the country.

Over our firm's 48-year history, we have succeeded in helping our clients to obtain millions of dollars in federal funding for municipalities for a variety of transportation, public works, law enforcement, water resources, community development, and utility projects.

As such, we would very much welcome the opportunity to advocate for Gainesville. We are intimately familiar with the City, with Partners having attended the University of Florida, and most importantly our firm Partner, Mr. Marion Turner, who will serve as a co-lead on the Gainesville lobbying team, previously advocated on behalf of Gainesville for 15 years (1997-2012) during his tenure with Jordan Burt and MWW Group. He worked directly with the Mayor, Commissioners, and staff on a wide variety projects and initiatives to secure significant federal funding and assistance for critical infrastructure and community projects, including:

- ✓ Depot Avenue and Park;
- ✓ Regional Transit System (RTS) Buses and Facility;
- ✓ SW 62nd Blvd.;
- ✓ Cone Park;
- ✓ Juvenile Assessment Center (JAC) and Reichert House;
- ✓ Secured unpaid FAA funds related to Regional Airport noise abatement; and
- ✓ Served as the point person in negotiations with HUD over multiple issues pertaining to the condemnation of the Kennedy Homes housing project.

Furthermore, the firm has an exceptional background in understanding the interplay and synergies between municipal interests and institutions of higher education, pertaining to economic and workforce development, as well as transportation and infrastructure. A number of our clients reflect this such as Boca Raton, and Miami Dade County, and our work on behalf of Hillsborough Community College. We know that that City services and infrastructure, require additional investments with a University or College's large presence of students, faculty, family and supporters, and that accessing any available federal resources is imperative. Especially with ongoing additional municipal costs due to COVID-19, while working to restore in-person services and address economic development and business closures and infrastructure projects delayed due to budgetary considerations.

Having a firm who truly knows your priorities and can convey project's history and context to Washington decision maker's sets Alcalde & Fay apart. We have strong relationships with your U.S. Senators and Congresswoman, along with other key Members of Congress and federal agency executives through our broad base of Florida clientele and entire firm portfolio. These relationships along with our legislative expertise make Alcalde & Fay uniquely qualified to represent Gainesville to achieve its federal legislative and grant funding goals.

With the Administration and Congress working to further address COVID-19 impacts and make significant investments in infrastructure, we know that our representation would produce outstanding results for Gainesville. Each of Alcalde & Fay's Partners and Associates who will be on the Gainesville lobbying team will not be merely passive participants, but fully invested with their expertise to serve the needs of the City. We are known for this type of service, where our clients truly know our Partners, and at the same time we have years of strong working relationships with Members of Congress and Agency staff who recognize our determined advocacy for our clients. As such, we would be honored to represent Gainesville's interests in Washington, and welcome the opportunity for the City to consider our firm's five decades of experience and expertise in obtaining Federal funds and assistance.

I will serve as the Gainesville leader as a twenty-year Partner of the firm having represented the full range of Florida public bodies including large and small municipalities, counties and transportation entities. Separately, Nancy Gibson Prowitt, as President of Alcalde & Fay, is authorized to honor the commitments set forth in our proposal and to execute a contract. Our contact information is as follows: kurland@alcalde-fay.com, turner@alcalde-fay.com, prowitt@alcalde-fay.com, 703) 841-0626.

Sincerely,

Maurice Kurland, Partner
Kurland@Alcalde-Fay.com

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Consultation, Advocacy, Communications, and Logistical Support

OVERVIEW OF THE FIRM

Alcalde & Fay is comprised of 20 partners, associates and professionals providing comprehensive Congressional and Executive Branch lobbying including appropriations, authorizations, agency advocacy, and grant services to a broad range of public and private clients. Since the firm's founding in 1973 by our Chairman Hector Alcalde, Alcalde & Fay has successfully managed federal policy issues and has built a distinguished reputation for effective public policy representation and securing millions of dollars in federal funding for these clients.

As among the oldest federal advocacy firms in Washington, Alcalde & Fay has assisted its clients accomplish their federal goals and needs successfully for over four decades. As a bipartisan firm it has done so effectively, no matter which way the political winds may blow. Furthermore, our firm takes pride in being one of the most diverse in the federal lobbying arena. A significant percentage of our management and personnel are women and minorities, as we provide equal employment opportunity and access for all persons without regard to race, sexual orientation, gender identification, religion, creed, age, marital status, national origin, veteran's status, or disability.

Our diverse group of partners and staff include a former Florida Member of Congress, senior staff from Capitol Hill and the Executive Branch, and Presidential appointees. Also, our Partners and Associates have wide ranging backgrounds in education, public relations, journalism, marketing, business and law. This depth of experience allows us to offer our clients deep knowledge of the political and policy-making process, and to have widespread contacts throughout the federal government in the Congress, White House, and federal departments and agencies, while providing detailed legislative analysis, and interpretations of the legal and financial implications of bills and rulemakings.

As with any good organization, our greatest strength and your best assurance of our successful service on behalf of Gainesville will reside in the team that we would assemble to represent your interests in Washington. Although different members of the client team may take the lead on various projects, each of the team members has years of experience, and would be knowledgeable about Gainesville's objectives. Moreover, they would be specifically engaged in assisting Gainesville by utilizing their particular background and contacts, and other Partners and Associates of the firm will also be brought in to assist on an as needed basis on particular issue expertise and Congressional or Agency contacts where they have close working relationships. Our firm truly operates under a team approach, and while other firm's may tout their large size, or law firm or corporate public affairs attachments, Alcalde & Fay has always been dedicated to personalized service with tremendous access and expertise.

The proposed client team for Gainesville is **Maurice Kurland, Marion Turner, Nancy Gibson Prowitt, Shantrel Brown, and Jeremiah Van Auken**. Each of these individuals has substantial experience in Washington public policy with years of experience, and bring a wealth of knowledge of municipal government issues to the Gainesville Client Team.

Maurice Kurland, Partner and Lobbyist - Team Leader



Maurice Kurland, Partner, has been active in government and public affairs since 1991, and has advocated on behalf of Florida public bodies including cities, counties, transportation and utility entities for the past 20 years, including major transportation and infrastructure clients such as the Miami Dade Transportation Planning Organization. He has extensive experience on behalf of numerous public bodies and private corporations. His expertise includes economic development and infrastructure, federal appropriations, agency advocacy, grant funding, trade and technology, homeland security, broadband, broadcast telecommunications, and international affairs.

Mr. Kurland applies business, legal, and political skills for his clients to secure federal policy and funding. Additionally, he employs unique public affairs skills for international, county, municipal, and minority-owned clients. His advocacy has assisted clients in securing and preserving millions of dollars in funding for local governments, airports, non-profits, as well as entities in the agriculture, engineering, health care, homeland security, broadcast and technology, and transportation.

Prior to joining Alcalde & Fay, he served as Senior Legislative Assistant for Congressman Silvestre Reyes (D-TX), a former Chairman of the House Intelligence Committee. Mr. Kurland advised on a broad range of issues that dealt with energy, economic development, criminal justice, affordable housing, labor, small business, and veterans. Also, as the Congressman's Telecommunications and Technology liaison to the Congressional Hispanic Caucus, he focused on mergers, mass media, telecommunications, and technology, as well as specializing in trade and foreign policy issues.

A native of El Paso, Texas, he previously served as an Assistant District Attorney, for the 34th Judicial District of Texas for nearly 6 years. He supervised two State district courts as a Trial Team Chief, and conducted over 60 felony jury trials. He is a graduate of the "Top-Gun" Litigation and Advocacy School, and was Board Certified by the Texas Board of Legal Specialization. Also, he has been involved in grassroots campaigns, fundraising, advance, and field operations for State, Congressional and Presidential campaigns.

He holds a B.B.A. in Accounting from the University of Texas at Austin, and a J.D. from Washington University in St. Louis, Missouri, where he was a member of the Moot Court Board.

He previously served as a board member of La Clinica Del Pueblo community health center, and is currently a member of the ADL, AJC, and both the Texas and Florida State Societies.

Marion Turner, Partner – Client Team Co-Leader



Marion Turner, Partner, joined Alcalde & Fay in 2012, bringing to the team more than two decades of experience in government and public affairs. Serving several years as an assistant to Senator Connie Mack (R-Florida), Mr. Turner has detailed experience representing local government, transportation infrastructure, energy and utility clientele. His expertise includes the monitoring and influencing of all legislative activity within the infrastructure, public works, environment, transportation, and electric utility arenas.

Mr. Turner has extensive experience working with the respective authorizing committees within Congress to shape Federal policies pursuant to client specifications. In addition, Mr. Turner tracks the development of federal appropriations bills and all congressional budget negotiations. He has helped to secure hundreds of millions in appropriations, authorization and competitive grant successes for clients during his career.

Prior to joining Alcalde & Fay, Mr. Turner served nearly five years as a Senior Vice President at MWW Group, where he managed the firm’s local government practice. Before that, he served as Deputy Director of Government Relations for the law firm of Jorden Burt, LLP. During his time at Jorden Burt, Mr. Turner represented a number of the firm’s financial services clients, achieving victories for them in both the Gramm-Leach-Bliley and Sarbanes-Oxley regulatory reform bills. He also played a key role in the passage of the Terrorism Risk Insurance Act (TRIA) of 2002, legislation creating a federal “backstop” for insurance claims related to acts of terrorism.

Mr. Turner has a B.A. in English from the University of Florida.

Nancy Gibson Prowitt, President & Chief Operating Officer



Nancy Gibson Prowitt, President & Chief Operating Officer, has earned a reputation for being one of Washington’s top-tier government relations experts. In her more than three decades with Alcalde & Fay, Ms. Prowitt has successfully led lobbying and public relation efforts for various types of clients, both public (in particular cities and community colleges) as well as private sector companies. Prior to assuming her role as President & COO, she served as Managing Partner from 1994 – 2015.

Before joining Alcalde & Fay, Ms. Prowitt served as a legislative assistant to a senior member of the House Appropriations Committee from Virginia both as a personal office staffer, and then as an Appropriations Committee staffer. She also served as a Regional Communications Manager for the U.S. Chamber of Commerce based in the Chicago suburbs working with the

Chairmen of the Chamber implementing the Chamber's messaging throughout the Midwest on public relations tours.

Ms. Prowitt's in-depth knowledge of the Congressional process, combined with her nationwide contacts at both the regional and local levels, gives her a unique and tailored perspective in the formulation, communication and implementation of legislative strategies and initiatives. Her appropriations background as a staffer on the Hill has helped ensure positive results, particularly for public body clients seeking federal funding.

She has also worked in a leadership role on the firm's largest private sector client, the Cruise Lines International Association account. She has an extensive background in association management, and "grass roots" communications campaigns having led a number of the firm's campaigns over the years serving as the Executive Director of the Alliance for Clean Energy (ACE) on acid rain control which was operated out of the firm.

A native of Chicago, Ms. Prowitt holds a B.A. degree from DePauw University in Indiana. She has served on the Board of Directors of the Congressional Award Foundation, and on the Arlington Women's Civic Alliance for 20 years, most recently as President. In 2017, she was appointed by former Governor Terry McAuliffe of Virginia to serve a four year term on the 16 member Board of Visitors at George Mason University, Virginia's largest public university.

Shantrel Brown, Attorney and Partner



Prior to joining Alcalde & Fay, Ms. Brown owned a law firm, which focused on government relations. As principal of the firm, she combined extensive legal experience with firsthand political knowledge to offer clients a unique set of professional talents and abilities.

Ms. Brown was a political appointee in the Clinton Administration for over five years with the U.S. Environmental Protection Agency in the Office of Prevention, Pesticides, and Toxic Substances. A native Floridian, she received a bachelor's degree in Agriculture from the University of Florida and a juris doctorate from the Florida State University College of Law. Her legal education included participating in the Lyndon Baines Johnson Internship Program, where she served as a staff assistant to the late Congressman Charles E. Bennett (D-FL). Before relocating to Washington, Ms. Brown was an assistant state attorney in the Second Judicial Circuit of Florida. She completed internships with the Committee on Reapportionment in the Florida House of Representatives, the Leon County State Attorney's Office and the General Counsel's Office at Florida A&M University.

Ms. Brown was Vice President of the Women's Law Symposium and Secretary of the Black Law Students Association. Ms. Brown is a member of the Florida and D.C. Bars.

Jeremiah Van Auken, Associate

Jeremiah Van Auken, Associate works on behalf of several Alcalde & Fay municipal clients on a broad range of issues, including workforce and economic development and public safety. Prior to joining the firm, Mr. Van Auken served as a legislative staff assistant on the Senate Appropriations Committee to three different appropriations subcommittees. Mr. Van Auken began his public affairs career in local politics as a field organizer on a Mayoral campaign, and thereafter as Political Director for an Ohio State House member.

Mr. Van Auken is a native of South Bend, Indiana and a Cum Laude graduate of Xavier University in Cincinnati, Ohio. While working on his bachelors of arts degree, he interned for one of the city's councilmembers, and became a member of the Pi Sigma Alpha Political Science Honor Society. At Alcalde & Fay, he assists several public clients to advance their appropriations and authorizing priorities through the legislative process, and provides overall grant assistance.

GAINESVILLE EXPERTISE



As discussed in our cover letter, Marion Turner, Alcalde & Fay Client Team Co-Leader, provided Federal lobbying and consulting services on behalf of Gainesville from 2005 – 2012, while working with Marilyn Berry Thompson at Jordan Burt LLP and MWW Group. During that time, the City achieved great success in Federal appropriations and authorization legislation, with Mr. Turner playing the lead role for all City projects including: Depot Park; RTS Bus Purchases and Bus Facility Funding, and SW 62nd Blvd. The City was provided with regular legislative updates and grant alerts, informed of key issues and appropriations, authorizations, and grant funding opportunities.

BIPARTISAN CONGRESSIONAL AND EXECUTIVE AGENCY RELATIONSHIPS

As mentioned earlier, Alcalde & Fay is recognized as a bipartisan firm, with partners and associates drawn from both political parties, and having close working relations with key legislators and staff on both sides of the aisle. Moreover, through our extensive representation of clients throughout Florida, our firm is known by the entire Florida delegation and we have great rapport with their staffs. We confer frequently with them about local community issues as well as issues impacting the entire State of Florida.

While Florida Senators Marco Rubio (R) and Rick Scott (R) and Congresswoman Kat Cammack (R) will provide the base of support for implementing Gainesville's federal legislative agenda, it is critical to have solid working relationships with other senior members inside and outside of the Florida delegation.

At Alcalde & Fay, that is our special added value, based on not only our longevity, but our national and international client base, that includes the Cruise Line International Association, and clients that span from California to Florida, Georgia, Texas, Virginia and Washington. Moreover, with our long history, there is almost no issue area for which we have not previously handled and secured assistance for our clients. We are known as lobbyists who know their way around Capitol Hill, and offer solutions to get results. As such, we are well acquainted with key members of Congress and Agency officials and staff. For over 40 years, we have worked with leadership and senior staff who are instrumental in achieving the City's goals, including the Chairs and Ranking Members of the Appropriations, Transportation and Infrastructure, Environment and Public Works, Homeland Security, Energy and Commerce, Finance, Judiciary, and Ways and Means Committees.



For example, with the amount of transportation and infrastructure lobbying work that we do including for two major Sea Ports and the iconic Golden Gate Bridge Authority, Principals in our firm have developed a tremendous working relationship with House Transportation and Infrastructure Committee Chairman Peter DeFazio (D-OR), and have longstanding working relationships with senior committee members including Eddie Bernice Johnson (D-TX), Frederica Wilson (D-FL), Daniel Webster (R-FL), and Don Young (R-AK). Our Senior Partner, Former Congressman Skip Bafalis (R-FL), served ten years on the committee (formerly known as the Public Works Committee) as a colleague with Don Young (R-AK) who is a former Chairman of the Committee. Paul Schlesinger, Partner, previously served as the Staff Director for the House Transportation and Infrastructure Committee, and as a result of representing large California transportation entities including the Golden Gate Bridge Transportation District, has a solid rapport with Senator Dianne Feinstein (D-CA) and her staff, and has worked with Vice President Kamala Harris and her staff during her tenure as the Junior Senator from California.

As a result of these types of relationships, we are able to promote Gainesville's priorities to whichever Members have jurisdiction over issues impacting the City. Moreover, these long-standing relationships enable us to "stay ahead" of developments of potential interest to Gainesville, and allow for input while initiatives are in their earliest stages. As a result, we often learn of funding opportunities and policy even before your Congressional Members which allows for early pursuit of grants and changes in policy.



Our long-term bipartisan relationships extend well into the ranks of political appointees and senior career staff in many of the Federal departments as well. Alcalde & Fay has extensive contacts and significant experience in dealing with the Administration – Departments of Agriculture, Commerce, Energy, Homeland Security, Housing and Urban Development, Interior, Justice, Transportation and the Environmental Protection Agency (EPA) and Army Corps of Engineers, among others.

These relationships with federal department officials and staff will be an asset to the City in your efforts to affect administration policy, secure competitive grant funding, fight burdensome regulations, cut through bureaucratic red tape, obtain federal permits, and solve City problems that fall under federal jurisdiction.

APPROACH TO REPRESENTING THE CITY

With more than four decades of experience in representing public entities from across the country, Alcalde & Fay is highly qualified to provide federal government relations services to the City of Gainesville. We have developed an in-depth understanding of the needs of local government entities, and such knowledge is critical to ensuring the City's success in Washington.

Alcalde & Fay's efforts on behalf of each client are tailor-made to meet that client's needs. We pride ourselves in our commitment to service and attribute our high client retention rate to that service. In fact, our very first client, the Port of Tampa, is still a client of the firm with our representation on their behalf now in its 48th year. The firm's approach with both new and existing clients includes:

- ✓ Continuous communication with the client and key decision makers in Congress and the Federal departments;
- ✓ Understanding the agendas of those from whom we are requesting assistance so we can fit our client's objectives into that agenda;
- ✓ In-depth knowledge of the programs and issues of importance to our clients;
- ✓ Access to decision-makers; and
- ✓ Creative and persistent pursuit of our client's goals.



Upon commencement of our contract, we would immediately begin working with the City to establish a federal legislative agenda. This agenda would result from discussions with you in which we would gather specific information about your projects. Then we would perform a candid appraisal of each specific objective and determine the best means for accomplishing your goals.

While we would design our scope of work to meet your specific needs, generally speaking, we would work with the Gainesville City Council and staff to achieve your federal lobbying goals. Likewise, we would assist you with a full-spectrum of government relations objectives, including:

- ✓ Identifying, pursuing and protecting federal program funding that is important to the City in annual appropriations legislation;
- ✓ Working with the City to submit successful federal grants;

- ✓ Working to support legislation, regulations and policy that would benefit the City, and oppose those that would harm it.

Below is an overview of several areas of our expertise, which we strongly believe would assist the City of Gainesville in achieving its local and regional priorities.

FEDERAL PROGRAM FUNDING IN ANNUAL APPROPRIATIONS



A core part of our practice is assisting communities in securing funding through the appropriations process. We are experts in helping our clients navigate this process and our efforts have aided our clients in achieving hundreds of millions of dollars over our long history.

With Washington’s resumption this year of congressionally-directed appropriations (i.e. earmarks), now deemed as “community project funding,” we drew on our years of experience to help our clients navigate this renewed process, and submit projects across the range of available appropriations bills. With it being ten years since these Member directed projects were allowed, Congress limited Members to only ten total projects. Thus, we not only guided our clients to meet prerequisite submission requirements, but worked with our clients to strategically select among their top priorities, ensure they met account criteria, and better described their projects to showcase their need and value to withstand the added scrutiny that these projects would face in this first year. The FY 2022 Appropriations process is still underway with the various House and Senate Committee not yet having marked up their respective bills. But illustrative of our appropriations expertise, we assisted our clients this year to submit over 100 community funding project requests for consideration.

While the Gainesville Congressional delegation elected not to participate in the “community project funding” process this year, Alcalde & Fay is fully equipped to assist Gainesville next year if Senators Rubio and Scott, and Congresswoman Cammack decide to participate after seeing how this year’s process has been conducted.

At the same time, as we have always done in regards to appropriations, we will work closely with your delegation, and the House and Senate Appropriations Committees to create, enhance or protect federal programs that provide added opportunities for funding under formula and discretionary grant programs important to the City, including HUD Community Development Block Grant funding, FEMA Emergency Preparedness Grants, Economic Development Assistance, and RAISE (BUILD/TIGER), INFRA, and Bus and Bus facility grants. This is something our firm has accomplished throughout our history, and especially during the past ten year “earmark” ban during which only programmatic changes in appropriations were allowed. In fact, we have secured many such provisions to benefit our clients – such as ensuring greater flexibility to the U.S. Army Corps of Engineers in selecting projects for its work plan,

preserving UASI funding for Florida, urging the Department of Education to give added funding consideration to school districts with aggressive plans to utilize education technology, and providing added flexibility to large transportation management agencies to manage federally funded transportation projects.

AUTHORIZING LEGISLATION

In addition to federal appropriations, specific policies or projects can be secured through authorizing legislation. Authorizing bills are generally taken up every few years, and establish federally authorized projects that are a prerequisite for federal funding. Moreover, they determine priorities, provide for necessary studies, enable greater flexibility, and direct funding for projects. Alcalde & Fay has had tremendous success in securing funding and policy changes for our clients in these authorization bills, the most prominent among them being the Water Resources Development Acts (WRDA) and Surface Transportation Reauthorization (“Highway Bill”) Acts.

The Water Resources Development Act (WRDA) directs the Army Corps of Engineers regarding navigation, flood control, and environmental restoration projects. Within a future WRDA bill, we could pursue policy provisions that would benefit Gainesville water and wastewater infrastructure needs whether to have a project or study authorized or toward funding availability. For example, new funding mechanisms or policies can be adopted to assist localities in need of resources for flood control, water supply, and wastewater projects. In fact, in a previous WRDA bill, we advocated in support of the “Water Infrastructure Finance and Innovation Act” (WIFIA) pilot program that was created to provide localities with additional financing for water projects, where local funding generated from those projects could be used to reimburse the federal government to move water infrastructure projects forward. Elsewhere, we have secured authorization language to allow for U.S. Army Corps Assistance for water infrastructure projects for our clients. Once authorized, funds can be appropriated for each authorized project.

Separately, transportation policy for roads, bridges, and transit projects fall under the multi-year surface transportation authorization bills. In fact, this week, the House Transportation and Infrastructure Committee is taking up the INVEST in America Act. A five-year, \$547 billion reauthorization, that will provide funding for roads and bridges; transit, and rail. This bill is to replace the current FAST Act reauthorization bill that will expire at the end of September. As with our assistance to clients in securing water infrastructure funding, we have had enormous success in assisting our clients to obtain critical funding for their transportation needs. Alcalde & Fay has helped secure hundreds of millions of dollars for our clients through the reauthorization process whether for: roadway improvements; bridge repairs; retrofits or construction; safe routes to schools; traffic calming; bicycle and pedestrian trails, as well as for bus and bus facilities, bus service, and light rail.

As with appropriations in this 117th Congress, Member Directed projects were allowed to be submitted for the first time in over ten years. Again, while the Gainesville delegation opted not to participate this year, we would work with the City upon being retained to bring full attention to your transportation funding priorities through other key members with whom we closely work. Specifically, the Florida Members of the Transportation and Infrastructure Committee, Reps. Frederica Wilson (D-FL) and Daniel Webster (R-FL) along with Rep. Cammack to have FDOT look closely at Gainesville’s transportation needs, in conjunction with Gainesville MTPO.

Further, with the Congress currently planning to move forward on an additional overall infrastructure package in response to the White House’s American Jobs Plan, which would involve hundreds of millions of dollars in new funding for transportation and infrastructure, we would assist the City to access those dollars via formula or competitive grant programs, utilizing our grant services and expertise that we discuss below. We are especially aware of how important the Gainesville Regional Transit Service is to the City, as well as understanding our role in serving Alachua County, and the University of Florida and Santa Fe College Campuses. If retained by the City, we would assist to secure additional funding through the Bus and Bus Facility; and Zero Emissions Transit Grant programs. In addition, the Administration has proposed as part of the American Jobs Plan new investments in bridge reconstruction and repair, including to prioritize the top “10” most economically significant bridges along with 10,000 smaller bridges for reconstruction and repair. We will utilize our transportation experience and grant expertise to assist in the City’s pursuit of these new or other “plussed up” grant programs including those relating to pedestrian safety, traffic calming, mobility, intelligent transportation, and local roadway enhancements, especially as traffic patterns are restored to pre-covid levels.

FEDERAL GRANTS



While “earmarks” in the form of “community funding” or “member directed projects” have now become available in a limited way, there remains millions of dollars in federal funding for specific local community needs primarily available through formula and competitive grant programs directed by federal departments and agencies. In fact, in the American Rescue Plan that we discuss below, millions of dollars in new grant funding was made available.

As such, Alcalde & Fay has a full grants department as part of our lobbying services toward the successful pursuit of securing federal funding for our clients. Alcalde & Fay utilizes a multi-dimensional approach to assisting clients in the pursuit of grant funding. This includes comprehensive grant services to identify grant opportunities, assist in the preparation of applications, and securing delegation support for submissions. First and foremost, your Alcalde & Fay team will outline the standard funding opportunities that exist and are frequently pursued by local governments.

Second, Alcalde & Fay continuously prospects and monitor for grants from federal departments and agencies on a daily basis. Further, we directly identify federal grants for our clients through routine contact with agency staff. From our research and contacts, we will send you on a biweekly or more frequent basis our *Alcalde & Fay Grant Alert for Local Governments*, which is a compilation of recently issued federal grant opportunities. We have included a copy of a recent *Grant Alert* enclosed within our *This Week in Washington* that highlights relevant funding availabilities that we provide to our clients in the Appendix.

Moreover, as a grant lobbying strategy, we will frequently meet with federal department staff prior to the issuance of grant availabilities. Engaging in a coordinated program of visitations with key developmental offices can be critical to a successful grant strategy. These meetings will raise the visibility of the City's projects and priorities, and often we can shape grant criteria and guidelines while they are being formulated to account for unique client circumstances and needs. Also, we often will glean advance notification of grant criteria and expected dates of issuance. This allows our clients to gain a head start in developing an application, refining their proposals, and submitting an application that is as strong as possible, and ensuring that it reflects Administration funding objectives.

After grant notices are issued, Alcalde & Fay is available to help assist Gainesville in every step of the grant application process. We work with our clients to secure additional grant application information and clarification about grant criteria. We assist in the drafting of grant narratives, working closely with City staff to provide a grant review by editing and proofing the grant proposals prior to final submission to ensure that project details, budgetary data, and priority needs are presented in the strongest possible way. Moreover, to bolster any competitive grant application that you submit, we will secure congressional support for Gainesville applications in the form of letters of support from your congressional delegation. Finally, our grant assistance is comprehensive as we provide post-grant award debriefings and reviews of scoring, and assistance with any issues in drawing down awarded dollars.

Our grant services are not limited to the federal level. We are intimately familiar with key state grant programs of interest to local communities including those relating to emergency response, recreational trails, and energy efficiency. Also, we have an extensive database of private foundation grant opportunities for initiatives relating to economic development, emergency services, housing, environmental preservation, transportation, water and wastewater infrastructure, parks and recreation, education and art, and museums and libraries.

Our grant services span over 20 federal and state government agencies, and along with private foundations and corporations. Our clients have had tremendous success, and we provide a sample of recent grant successes below.

Recent Grant Successes

Alcalde & Fay has assisted its public clients to obtain more than \$40 million in competitive grant funding in recent years. Examples of funding awarded to our Florida local government clients where they pursued specific grant funding opportunities and our Alcalde and Fay grant team assisted in their applications include:



➤ ***Cocoa, Florida***

\$400,000 under the EPA Brownfields Assessment Grant program for environmental assessments of sites containing hazardous substances and petroleum



➤ ***Escambia County, Florida***

\$300,000 under the EPA Brownfields Assessment Grant program for environmental assessments of sites



➤ ***Deerfield Beach, Florida***

\$403,892 under the FHWA "Safe Routes to School" program for sidewalks, crosswalks, and bike lanes including signage, striping, and marking



FEMA

➤ ***Fort Lauderdale, Florida***

\$428,000 under the FEMA Assistance to Firefighter Grant (AFG) program for wellness and fitness programs



FEMA

➤ ***Lake County, Florida***

\$328,554 under the FEMA Assistance to Firefighter Grant (AFG) program for personal protective equipment to reduce the exposure to covid-19.



➤ ***Fort Lauderdale, Florida***

\$600,000 under Bureau of Justice Assistance (BJA) "Body Worn Camera and Implementation Program" for body worn cameras and implementation



FEMA

➤ ***Hallandale Beach, Florida***

\$70,000 under the FEMA Assistance to Firefighter Grant (AFG) program for P-25 compliant mobile interoperable radios



➤ ***Hillsborough Community College, Florida***

\$1,680,000 under the Economic Development Administration (EDA) Public Works program for a workforce training center



FEMA

➤ ***Lake County, Florida***

\$1,774,980 under the FEMA SAFER Program to hire 15 new firefighters to fully staff firefighter crews



➤ *Lauderdale Lakes, Florida*

\$250,000 in competitive grant funding under the COPS Hiring Grant Program to hire an additional 2 sworn police officers



➤ *Miramar, Florida*

\$1.5 million under Broward County Redevelopment Grant Program for improvements to Shirley Branca Park and median, streetscape and drainage upgrades.



➤ *Riviera Beach, Florida*

\$130,000 for Body Worn Cameras under Bureau of Justice Assistance (BJA) "Body Worn Camera and Implementation Program."

FEDERAL BUDGET, AND STIMULUS LEGISLATION – CARES ACT, AMERICAN RESCUE PLAN

Proposed federal budget submissions and stimulus legislation can have broad reaching impacts on a municipal government. If chosen to represent Gainesville, we would monitor and track pertinent pieces of federal legislation for significant developments that could impact the City, and oppose unfunded mandates or cuts in funding, or alternatively advocate for significant new funding availabilities. Illustrative of this is our efforts since the beginning of the COVID-19 pandemic to advocate for direct state and local coronavirus fiscal aid. While the CARES Act passed in March of 2020 provided \$150 billion in Coronavirus Relief Funds, only states and local governments with populations over 500,000 were eligible to receive direct allocations. Thus, we advocated on behalf of our clients, in line with the U.S. Conference of Mayors, National League of Cities, and National Association of Counties to have aid go directly to every local government including non-entitlement communities. We were pleased that with the passage in March of the *American Rescue Plan* that \$350 billion was enacted for Coronavirus State and Local Fiscal Recovery Funds to be administered by the U.S. Department of Treasury, with \$65.1 billion for municipalities. As an entitlement City, with a population over 133,000, we noted your allocation of \$32,408,804.

We know this funding is critical since similar to local governments across the country, Gainesville was not spared from the effects of the COVID-19 pandemic. Especially, as we are aware of the significant economic correlation the City has in regards to activities tied to the University of Florida. We know that during the fall of last year, there was a significant limit to attendance to the University of Florida's home football games, as normally the City has thousands of fans coming to Gainesville and Ben Hill Griffin Stadium.

While initial Treasury guidance was issued last month about the utilization of these dollars, we will work with the City to secure any additional guidance necessary about the appropriate use of these dollars in response to covid impacts. Especially, in knowing that along with the

City's population, the presence of the University of Florida includes a student body that swells over 50,000 putting additional demands on City services.

FEDERAL LEGISLATION, RULEMAKINGS AND POLICY

Federal legislation, proposed rules and policy can have broad reaching impacts, both good and bad, on a municipal government. On behalf of Gainesville, we will monitor pertinent pieces of federal legislation and regulatory activity and inform the City of significant developments as they occur. We are prepared to promote passage, amendment, or revision of any legislation or regulation of particular interest or concern to the City and work to affect the final bill to assure your maximum benefit.

As to federal legislation as a whole, we are well versed in the drafting, introduction, securing of co-sponsorship, committee, floor and conference process. We have had bills introduced to meet the needs of our clients, and worked to secure co-sponsorship to gain committee consideration, hearings, and mark ups toward floor consideration and final passage. With our monthly reports and legislative alerts that we discuss below, we keep our clients apprised of legislative proposals, bills, and amendments. In this way, over the course of a session of Congress, we will advise the City to add or modify Gainesville priorities as needed, and recommend various options to underline our advocacy, including adoption of City resolutions or correspondence to voice support, opposition, or changes to proposed legislation or policy. We will assist in the drafting of these letters to include technical and legislative references.

Separately, regulatory activity rulemakings, and policy can have broad reaching impacts, both good and bad, on a municipal government. If chosen to represent Gainesville, we would monitor and track any agency regulatory or rule proposals that could impact the City, such as unfunded mandates, burdensome requirements, or cuts in funding. For instance, during a previous Congress we alerted several of our public entities of the Army Corps of Engineers and Environmental Protection Agency's proposed rule to define "waters of the U.S." to determine what waters are considered "navigable waters" and fall under federal Clean Water Act oversight as opposed to state oversight. We encouraged our clients to review the rule and determine whether it would impact them.

MEETINGS IN WASHINGTON, D.C. WITH CONGRESS AND THE EXECUTIVE BRANCH



While members of the Alcalde & Fay Gainesville Client Team will be meeting and communicating regularly with Capitol Hill staff, the City's Congressional Delegation, and Federal Department officials, we would also encourage the City to make at least one trip to Washington, D.C. over the course of the year.

Alcalde & Fay arranges Washington, D.C. visits for our clients, for meetings with members of the Congressional Delegation, relevant committee staff members, key stakeholder groups, and officials in Federal agencies. The Firm is accustomed to handling all the arrangements of our clients' visits. Prior to any visit by Gainesville officials, we would prepare necessary documents that articulate the City's objectives.

We are accustomed to representing our clients in meetings with members of Congress, key legislative staff, and federal department officials. Ideally, it is helpful for Gainesville officials to participate in these meetings at least once a year. While over the past year Capital offices have been essentially closed outside of Members and Staff due to covid, we have arranged for virtual meetings for our clients via video conference and teleconference, and we anticipate that later this summer "in person" meetings will resume. As such, for Gainesville, we would arrange a day or two for you to come to Washington to emphasize your priorities.

More specifically, our relationships with federal department officials and staff will also be an asset to the City if it encounters a problem that falls under an agency's jurisdiction. Often, a public client will need to cut through bureaucratic red tape and meet with the appropriate federal employee in order to solve a problem expeditiously. Over the course of our firm history, we have facilitated meetings with numerous agencies including: Federal Highway Administration, Federal Aviation Administration, Federal Transit Administration, FEMA, Economic Development Administration, EPA, DOJ, COPS, and Bureau of Justice Assistance, and U.S. Army Corps of Engineers. We would do similarly for Gainesville along with arranging for teleconferences, and site visits, along with follow up correspondence to federal officials to advance the City's priorities favorably.

Attached in the appendix is a sample Alcalde & Fay Washington, D.C. "Fly in" itinerary for your consideration, that reflects our experience scheduling and coordinating substantive meetings for City officials to underline federal priorities and issues.

COMMUNICATION AND REPORTING

To ensure that our clients are fully aware of legislative developments and issues of impact, we provide weekly "*This Week in Washington*" updates, as well as monthly legislative updates, and more frequent legislative alerts and notifications. In the appendix, we have provided a copy of a recent Alcalde & Fay "*This Week in Washington*" alert for your review. We also will conduct frequent video, telephone and email communication between the Alcalde & Fay Client Team Leaders and City Officials, as well as other staff that the City may designate. Moreover, we are accustomed to providing end of session annual reports to our public clients. We would do so for Gainesville to provide the status of priorities and major legislative changes impacting the City.

HEARINGS AND PROVIDING TESTIMONY

On occasion, testimony will be required before a congressional committee or federal agency to explain the importance of a project, or the necessity of a change in policy. We have had extensive experience preparing for testimony for our clients to give before various committees and agencies. Also, we have had experience providing testimony directly, such as when our CEO Kevin Fay has testified before the Senate Committee on Environment and Public Works.

As part of our legislative and lobbying services we will advise of upcoming hearings of interest, and monitor the proceedings for any issues that arise impacting our clients.

STRATEGIC ALLIANCES

When needed, Alcalde & Fay works with outside coalitions and organizations in order to garner additional support for a client's initiative. We routinely participate in meetings, fly-ins, and strategic initiatives with the Florida Association of Counties, Florida League of Cities, American Association of Public Power, American Association of State Highway and Transportation Officials, National Association of Counties, National League of Cities, and the U.S. Conference of Mayors, working with them to advance the mutual objectives of our municipal clients. As we cited earlier in discussing the CARES Act, and the American Rescue Plan, we advocated in line with their efforts to secure direct coronavirus fiscal recovery aid.

Likewise, we often advocate for funding or legislation on behalf of small coalitions of public entities with a common interest. As an example, we successfully advocated to retain Urban Area Security Initiative funding for all of South Florida, from Palm Beach to Monroe County, leading a successful effort to oppose an effort to have that Department of Homeland Security funding only going to the top 10 metropolitan areas of the country.



There certainly might be the need and the opportunity to develop a strategic partnership between Gainesville and other Florida public entities to advance the City's goals, and we have the ability and a proven track record to succeed. For instance, if the City is applying for a federal grant, we would work with your staff to create additional grass-roots and regional interest in the application, lending local support.

LOBBYING AND LEGISLATIVE TIMELINE, MILESTONES, AND DELIVERABLES

Below is a chart that outlines our activities, milestones and anticipated deliverables for the City of Gainesville.

Time Period*	Federal Legislative Agenda – Assessment and Development, Projects, Action Items
Oct-Dec 2021	<ul style="list-style-type: none"> ▪ Travel to Gainesville to enhance Alcalde & Fay’s familiarity with the City’s priorities through discussions and meetings with the Mayor, Commission, City Manager, and key personnel. ▪ Provide candid appraisal of the potential for success for each specific goal and objective. ▪ Assess challenges which might impede the City in seeking federal support for defined initiatives. ▪ Assist and advise on the development, refinement and establishment of the City’s Federal Agenda. ▪ Immediately begin advocating on behalf of the City’s federal funding priorities particularly as they relate to the federal appropriations process. ▪ Meet with City’s congressional delegation to advocate on behalf of Gainesville’s agenda. ▪ Begin sending the City <i>Alcalde & Fay’s Grant Alert for Local Governments</i>. ▪ Begin providing “This Week in Washington” weekly, and also monthly updates ▪ Begin informing City staff of relevant rulemakings, legislation and policy that could impact Gainesville.
January 2022	<ul style="list-style-type: none"> ▪ Continue previous work. ▪ Begin preparing appropriations requests to the City’s congressional delegation for FY 2023 appropriations legislation. ▪ If Mayor is coming for USCM, schedule meetings with Congressional Delegation and Agencies to discuss City priorities ▪ Identify programs of priority to City and advocate on their behalf to the Administration as it begins the President’s budget proposal for the next fiscal year.
Feb-March 2022	<ul style="list-style-type: none"> ▪ Continue previous months’ work. ▪ Report on Administration’s Budget Proposal ▪ Work with City’s congressional delegation to submit appropriations requests to the House and Senate Appropriations Committees.
April - July 2022	<ul style="list-style-type: none"> ▪ Continue to assess challenges which might impede the City in seeking federal support for defined initiatives, providing candid appraisal of the potential for success of each objective. ▪ Meet with City’s congressional delegation to advocate on behalf of Gainesville’s agenda, including the City’s federal funding priorities ▪ Continue to provide the City <i>Alcalde & Fay’s Grant Alert for Local Governments</i>. ▪ Continue to inform City staff of relevant rulemakings, legislation and policy that could impact Gainesville.

	<ul style="list-style-type: none"> ▪ Begin to monitor relevant House and Senate Appropriations Committee hearings and markups
August 2022	<ul style="list-style-type: none"> ▪ While Congress is in recess, continue previous months' work. ▪ Schedule additional trip by Alcalde & Fay to the City to report on existing outcomes and strategize regarding the final months of the session. ▪ Address any pending Gainesville matters with congressional staff during August Congressional recess when staff are more available for extended meetings month.
September 2022	<ul style="list-style-type: none"> ▪ Continue previous months' work. ▪ Possible follow up trip for Gainesville officials to come to Washington.
October 2022	<ul style="list-style-type: none"> ▪ Monitor and advocate as to final negotiations of spending legislation ▪ Additional advocacy and monitoring of other legislation important or impacting the City
November 2022	<ul style="list-style-type: none"> ▪ Continue previous months' work. ▪ Begin developing City's Federal agenda for 2023.
December 2022	<ul style="list-style-type: none"> ▪ Continue previous months' work.

* Time periods are estimated.

The following tasks are ongoing during the entire 12 months:

Time Period	Appropriations and Project Funding Action Items
Oct 2021– Oct 2022	<ul style="list-style-type: none"> ▪ Communicate regularly with City personnel regarding relevant legislative and/or federal department regulatory developments including providing monthly reports. ▪ Provide grant support services. ▪ Facilitate visits by congressional delegation and staff for tours and briefings of projects and programs of interest to garner federal support. ▪ Leverage established relationships with associations to advocate legislative requests with Congress and the Administration.

QUALIFICATIONS - MINIMUM

Alcalde & Fay, LTD, a Virginia registered corporation, is a national government and public affairs firm located a short distance from the nation's Capital, from which all work would be performed for Gainesville. Furthermore, we are registered with the Florida Department of State, Division of Corporations as an "Active" Corporation. Our offices are located at 2111 Wilson Boulevard 8th Floor, Arlington, Virginia 22201. During the covid emergency, and currently our firm offices remain open from 9:00 am – 6:00 PM ET, although we have employed teleworking and abidance of public health social distancing requirements in accordance with CDC and local

guidelines. Our clients are always able to reach us via telephone: 703-841-0626; fax: 703-243-2874, website: www.alcalde-fay.com, or email: Kurland@alcalde-fay.com.

The firm has no pending litigation, nor has any indebtedness to the City of Gainesville. Furthermore, in conducting federal lobbying advocacy to the Congress and Executive Branch we do not require any particular licensures, but are required to file quarterly lobbying disclosures with the U.S. House and Senate, and we do so accordingly, and are fully current in our filings on behalf of each of our clients. If retained by the City of Gainesville, we will similarly submit those required filings.

Alcalde & Fay was founded in 1973 by Hector Alcalde, as a bipartisan firm, after serving as the chief of staff to Florida Congressman Sam Gibbons for 11 years. Since then, for 48 years, Alcalde & Fay has successfully managed legislative and regulatory issues and represented a broad range of clients before the United States Congress and the Federal Executive branch, including numerous municipal governments for 20 years or more including Boca Raton, Deerfield Beach, and Riviera Beach. In addition, we have long experience lobbying on behalf of publicly owned utilities including with our representation of Tampa Electric Company for over ten years, the City of Homestead, Florida with their water utility for 18 years, the City of Cocoa, Florida with their water utility for 15 years, and South Seminole North Orange County Transmission Authority for 5 years. Our work on municipal utility issues has resulted in our working directly with federal agencies such as the Department of Energy, Nuclear Regulatory Commission, Department of Commerce, Economic Development Agency, Environmental Protection Agency, Army Corps of Engineers, and the Department of Transportation, along with advocacy to key Congressional Members and Committees including Appropriations; Environment and Public Works; Commerce, Science, and Transportation; Transportation and Infrastructure; and Energy and Commerce.

The firm has built a distinguished reputation for effective public policy representation of municipalities pursuing appropriations, authorizations, and grant funding, and resolving issues with federal departments and agencies. In fact, Florida Trend magazine, in doing a profile of our firm, cited us as the “Dean of Lobbyists” for Florida communities.

With Alcalde & Fay’s almost fifty-year history of providing effective representation to a wide variety of public clients from across the country, we are fully versed in the federal legislative consulting and lobbying services sought by the City of Gainesville, as it reflects the fundamental components of our lobbying business and work for our public entity clients.

We are well equipped to track issues and impact federal legislation of importance to the City. Through our four decades of service to public entities, we have monitored and impacted legislation and federal rules that affect public entities on every front, including advocacy relating to legislation, regulations, and rules: transportation, community and economic development, environmental matters, infrastructure improvement, hurricane recovery efforts, housing and

urban development, homeless programs, intermodal programs, electric and water utilities, among many others.

As it relates to representing Gainesville in Washington, DC, we will act as the City's liaison to the federal government and would view ourselves as your Washington office. As you would expect, we are accustomed to representing our clients in meetings with members of Congress, professional staff, federal department officials and career civil servants. We would also encourage Gainesville officials to participate in these meetings at least once a year during which we would arrange a time for you to come to Washington to discuss your priorities with your congressional delegation, other key members of Congress, and federal agency officials. During the past year of the health emergency, we continued to do so virtually via both video and teleconference meetings, and with the anticipated opening of the Capitol in early to late summer, doing in person "fly ins" and meetings in Capitol Hill offices with Members and legislative staff.

Finally, we would keep the City apprised of our advocacy efforts through a series of weekly and monthly written reports, regular appropriations and budget updates, and other interim alerts. These reports would be in addition to routine communication with whomever the City directs as our primary government relations liaison for the City.

Distinctive Competence

Alcalde & Fay's range of federal legislative and lobbying expertise includes advocacy for: transportation and infrastructure, law enforcement, emergency management services, community and economic development, parks and recreation, water resources, and environmental projects. This breadth of experience is accompanied by tailoring our advocacy to serve our individual client's needs, particularly in exploring funding opportunities outside the traditional appropriations and authorization funding streams that are found in federal, state, and private foundation grants.

Further, we would cite the long-time retention of our clients as a testament to their satisfaction, and our ability to produce outstanding results similarly for Gainesville. The following is a sample of the clients we have continued to represent since the first day they retained us:

- Tampa Port Authority (48 years)
- Miami-Dade County, Florida (34 years)
- City of Boca Raton, Florida (25 years)
- City of Deerfield Beach, Florida (24 years)
- City of Riviera Beach, Florida (23 years)

Developing strong relationships is essential to successful government affairs, and we make it a priority of being fully aware of a community's current needs, and future goals in order to properly advocate on their behalf in Washington. We would refer you to our "[History of](#)

Successes” provided in the Appendix of numerous examples of federal funding secured for our clients’ critical needs for transportation improvements; water infrastructure; beach re-nourishment; police and fire fighter equipment, training and personnel; parks and recreation; and economic and community development.

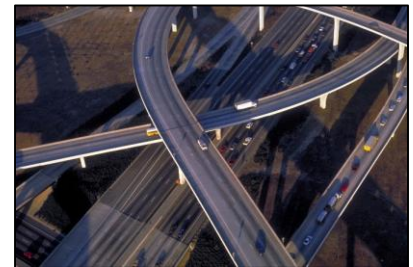
If given the opportunity, we know that we would ensure that Gainesville’s priorities, whether for funding for a project, shaping federal policy, or securing an expedited response by cutting through red tape, would be successfully achieved, and appreciate your consideration of our experience, credentials, and overall expertise.

We will bring to Gainesville our forty-eight-year record of advocacy in service of your federal legislative agenda, submitting your legislative priorities; tracking and supporting bill consideration; monitoring and analyzing hearings for legislative and administrative developments; reporting on emerging issues; and prospecting and guiding grant applications; as a routine and essential part of our federal lobbying services.

We provide the following description of Alcalde & Fay practice areas showing our full capabilities to meet the requirements of the City’s request for federal lobbying and legislative services.

TRANSPORTATION INFRASTRUCTURE

Alcalde & Fay has long been considered an expert in the transportation field, and has established a solid track-record in assisting our clients in obtaining funding for major projects. We have excellent and long-term working relationships with the senior members and staff of the House Transportation and Infrastructure Committee and the Senate Environment and Public Works Committee, as well as strong contacts at various agencies within the Department of Transportation. Notably, the Center for Public Integrity rated us as



one of “Washington’s biggest bats” in the transportation lineup based on total client list.

***“WASHINGTON’S BIGGEST BATS IN
THE TRANSPORTATION LINEUP”***

- Center for Public Integrity

Alcalde & Fay has successfully advocated for highway, bridge, rail, bus and bike and pedestrian projects in transportation reauthorization and appropriations legislation, and is well prepared to work on behalf of the

County’s priority transportation needs as transportation legislation is considered and federal grants and financing remains available.

As an example, Hillsborough Community College sought our assistance to implement a pedestrian safety initiative, which required construction of a new turn lane and other enhancements that would allow for improved traffic flow in and out of campus and provide a safer environment for students traversing the corridor. During the planning phase, the Department of Transportation solicited applications from state and local governments under its Transportation Enhancement Community System Preservation Grant program which provided investments for such activities.

As the College itself was not an eligible applicant, we worked in conjunction with Hillsborough County to submit an application for the project. We drafted the County's grant application and worked with their congressional delegation to help generate support on behalf of the College and County's behalf – ultimately leading to the awarding of more than \$600,000 for the project.

Likewise, our depth of expertise in the transportation field is best demonstrated by our clients' accomplishments in prior transportation authorization bills such as SAFETEA-LU. Alcalde & Fay's clients who sought funding in the legislation received a total of \$358 million for a variety of highway/transportation-related projects.

In addition to surface transportation reauthorization bills, Alcalde & Fay has been successful in maximizing opportunities for our clients to benefit from funding through the annual Transportation, Housing and Urban Development and Related Agencies Appropriation Bill.

PUBLIC SAFETY AND HOMELAND SECURITY

Since the events of September 11, 2001, Alcalde & Fay has been at the forefront of working with Congress and the Department of Homeland Security (DHS) to address the first-responder and security-related infrastructure needs of our clients.



On behalf of our current municipal clients in Broward County, Palm Beach and Miami-Dade County, we spearheaded and coordinated a unified lobbying effort in support of adequate funding for the Ft. Lauderdale/Miami Urban Area Security Initiative (UASI), which benefits the Florida counties of Broward, Palm Beach, Miami-Dade and Monroe.

Alcalde & Fay hosted biweekly teleconferences with all of the constituent South Florida UASI representatives. We apprised our clients about developments here in Washington in order to obtain their input about DHS directives as we advocated for Ft. Lauderdale/Miami UASI's priorities within the relevant Homeland Security appropriations and authorizing committees. As a result of our efforts, UASI funding was restored to higher levels for the South Florida region.

ENERGY, ENVIRONMENT AND NATURAL RESOURCES

Alcalde & Fay has a long history of leadership in environmental, energy and water quality issues ranging from broad environmental policy issues such as climate change and clean air policy, to congressionally-directed funding for public bodies for energy efficiency and water infrastructure projects.



Kevin Fay, Vice Chairman of Alcalde & Fay and Executive Director of the International Climate Change Partnership (ICCP), has extensive experience in dealing with the Administration, Congress, Department of Energy (DOE), the Environmental Protection Agency (EPA), Council on Environmental Quality, and other departments and agencies on a wide variety of international and domestic environmental issues.

Likewise, we have excellent and long-term working relationships with the senior members and staff of the House Energy and Commerce Committee, House Natural Resources Committee, the Senate Environment and Public Works Committee, the Senate Committee on Energy and Natural Resources, the House Transportation & Infrastructure Committee's Subcommittee on Water Resources, and the House and Senate Energy and Water Appropriations Subcommittees. Members of our firm have worked closely with the congressional committees on a variety of energy and environmental issues of concern to local governments including climate change, marine conservation, environmental infrastructure and clean energy jobs.

WATER AND WASTEWATER INFRASTRUCTURE

Alcalde & Fay has a long history of successfully representing the water and wastewater needs of cities, counties and public authorities around the country. We are accustomed to working collaboratively with the host of federal departments and programs that support water and wastewater infrastructure.



We are experienced in addressing clients' water and wastewater infrastructure needs through the various programs, including: (1) Environmental Protection Agency (EPA) State Revolving Fund; (2) U.S. Department of Agriculture (USDA) Rural Utilities Program; (3) Economic Development Administration (EDA) Public Works programs; and (4) the U.S. Army Corps of Engineers (USACE) Environmental Infrastructure Program.

HOUSING AND COMMUNITY DEVELOPMENT

Alcalde & Fay has worked extensively on behalf of our public clients to obtain funding for downtown improvement, economic development, urban redevelopment and parks. We are



quite familiar with funding available from a number of different agencies, particularly the EPA and the U.S. Department of Housing and Urban Development (HUD).

We have supported the granting of HUD Section 108 loans for communities needing a source of financing for economic development, housing rehabilitation, public facilities, and large-scale development projects. Additionally, we have supported maintaining Community Development Block Grants (CDBG) along with U.S. Department of Commerce, Economic Development Administration (EDA) grants for revitalization and reuse of idle and abandoned industrial land and facilities.

PRICE PROPOSAL

Currently, all Alcalde & Fay clients are billed based upon a monthly retainer. Along with our clients, we believe that a fixed monthly retainer provides them with their most cost-effective approach, allowing the client to operate with a firm fixed budget, and allows the team to perform all the work required to be successful on a client's behalf without concern of whether each hour might ultimately contribute to that success.

For the services described in our proposal, Alcalde & Fay proposes per the RFP's requirements of a lump sum annual rate – \$72,000 annually. This would reflect a monthly cost of \$6,000. This retainer fee is exclusive of all out-of-pocket administrative expenses for local services such as telephone tolls, copying, messenger service, parking, transportation, and postage, that will be billed at cost per the terms of the RFP. Any expenses for travel outside of the Washington metropolitan area would be additional and undertaken only at the City's request and direction. Reimbursement is based on actual expenses with no administrative overhead applied.

STATEMENT OF QUALIFICATIONS

Our proposal provides a detailed description of our firm's qualifications, expertise, and history of successful Washington representation for municipalities with a particular depth of experience on behalf of Florida communities. Founded in 1973, Alcalde & Fay is one of the oldest government and public affairs firms in the Washington, D.C. As a bi-partisan firm, our proposal speaks to our proven success in effectively helping our clients to secure federal funding through appropriations, authorizations, and grants, as well as obtaining positive resolution of issues involving federal departments and agencies. This representation includes not only public entities throughout the State of Florida, but also numerous corporations, coalitions, and industry trade associations across the country. We are a known and reliable firm, consisting of government relations professionals with decades of experience throughout all areas of federal and local government.

We hereby state that the qualifications included in the attached request for proposal are a fair and accurate representation of our firm and its ability to represent the interests of the City of Gainesville, Florida.



Nancy Gibson Prowitt, President & Chief Operating Officer

FORMS: ATTACHED BELOW

Addenda Number One (1)
Drug-Free Workplace Form
Bidder Verification Form
References Form
W-9
Diversity and Inclusion Policy

REFERENCES

Mr. George S. Brown - Deputy City Manager
Boca Raton, Florida
Phone Number: (561) 393-7701
Fax: (561) 367-7014
Email Address: GBrown@ci.boca-raton.fl.us

Mr. David Santucci – City Manager
Deerfield Beach, Florida
Phone Number: (945) 480-4263
Fax: (945) 480-4268
Email Address: DSantucci@deerfield-beach.com

Mr. Phil Alleyne – City Manager
Lauderdale Lakes, Florida
Phone Number: (954) 535-2740
Fax: (954) 773-7325
Email Address: phila@lauderdalelakes.org

APPENDIX/ADDITIONAL ATTACHMENTS

Alcalde & Fay – This Week In Washington
Alcalde & Fay – Grant Alert
Alcalde & Fay – “Fly In” Itinerary
Alcalde & Fay Success List



ADDENDUM NO. 1

Date: May 21, 2021

Bid Date: June 10, 2021
at 3:00 P.M. (Local Time)

Bid Name: Federal Lobbying Services

Bid No.: CMGR-210046-MS

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

Please find attached:

- a) Copy of the black-out period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters) distributed during pre-bid meeting.

The following are answers/clarifications to questions received:

1. Question: On page 4, Section 1.6 – Determination of Responsibility of Bidders, under the “bidder’s capability to perform,” item g) it states:

“Each person engaged in lobbying services on behalf of the City of Gainesville must be registered as a legislative and executive lobbyist in the State of Florida.”

I suspect that this item is a requirement for a state lobbyist – the scope of work for this project does not require us to lobby the state legislative body or the executive office of the Governor/Florida agency as far as I can tell. The website for registration in Florida: lobbyists **who lobby either chamber of the Florida Legislature or the Public Service Commission Nominating Council must register**. A lobbyist is anyone who lobbies for compensation or any person who is principally employed for governmental affairs by another person or governmental entity to lobby on behalf of that other person or governmental entity. The website also defines a lobbyist as anyone who is employed and receives payment, or who contracts for economic consideration, for the purpose of lobbying, or a person who is principally employed for governmental affairs by another person (natural or business entity) or governmental entity **to lobby an agency** on behalf of that other person or governmental entity.

Is this an error and meant to say that respondents need to be registered to lobby Congress and Federal agencies, which would require registration with the Clerk of the U.S. House and Representatives and Senate?

Answer: Vendors only need to be registered in the state of Florida if they are providing lobbying services for us at both the state and federal level. If they are just lobbying for us at the federal level, they do not need to be registered here.

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 1 by his or her signature below, **and a copy of this Addendum to be returned with proposal.**

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: Alcalde & Fay, LTD.

BY:  Nancy Gibson Prowitt, President & Chief Operating Officer

DATE: 6/10/2021

41-424 Prohibition of lobbying in procurement matters

Except as expressly set forth in Resolution 060732, Section 10, during the black out period as defined herein no person may lobby, on behalf of a competing party in a particular procurement process, City Officials or employees except the purchasing division, the purchasing designated staff contact. Violation of this provision shall result in disqualification of the party on whose behalf the lobbying occurred.

Black out period means the period between the issue date which allows for immediate submittals to the City of Gainesville Purchasing Department for an invitation for bid or the request for proposal, or qualifications, or information, or the invitation to negotiate, as applicable, and the time the City Officials and Employee awards the contract.

Lobbying means when any natural person for compensation, seeks to influence the governmental decision making, to encourage the passage, defeat, or modification of any proposal, recommendation or decision by City Officials and Employees, except as authorized by procurement documents.

PART 10 – EXHIBITS

The following documents/forms are included in this section:

- Drug-Free Workplace Form
- Bidder Verification Form
- Reference Form

DRUG-FREE WORKPLACE FORM

The undersigned bidder in accordance with Florida Statute 287.087 hereby certifies that

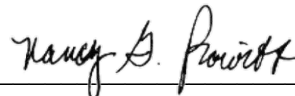
Alcalde & Fay, LTD.

does:

(Name of Bidder)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this bidder complies fully with the above requirements.



Bidder's Signature

6/10/2021

Date

In the event of a tie bid, bidders with a Drug Free Workplace Program will be given preference. To be considered for the preference, this document must be completed and uploaded to DemandStar.com with your Submittal.

BIDDER VERIFICATION FORM

LOCAL PREFERENCE (Check one)

Local Preference requested: YES NO

A copy of the following documents must be included in your submission if you are requesting Local Preference:

- Business Tax Receipt
- Zoning Compliance Permit

QUALIFIED SMALL BUSINESS AND/OR SERVICE DISABLED VETERAN BUSINESS STATUS (Check one)

Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Small Business? YES NO

Is your business qualified, in accordance with the City of Gainesville's Small Business Procurement Program, as a local Service-Disabled Veteran Business? YES NO

REGISTERED TO DO BUSINESS IN THE STATE OF FLORIDA

Is Bidder registered with Florida Department of State's, Division of Corporations, to do business in the State of Florida?

YES NO (refer to Part 1, 1.6, last paragraph)

If the answer is "YES", provide a copy of SunBiz registration or SunBiz Document Number (# F12000004439)

If the answer is "NO", please state reason why: _____

DIVERSITY AND INCLUSION (Applies to solicitations above \$50,000)

Does your company have a policy on diversity and inclusion? YES NO

If yes, please attach a copy of the policy to your submittal.

Note: Possessing a diversity and inclusion policy will have no effect on the City's consideration of your submittal, but is simply being requested for information gathering purposes.

Alcalde & Fay, LTD.

Bidder's Name

Nancy Gibson Prowitt / President & Chief Operating Officer

Printed Name/Title of Authorized Representative

Nancy G. Prowitt

Signature of Authorized Representative

\ 6/10/2021

Date

REFERENCE FORM

Name of Bidder: Alcalde & Fay, LTD.

Provide information for three references of similar scope performed within the past three years. You may include photos or other pertinent information.

#1 Year(s) services provided (i.e. 1/2015 to 12/2018): 10/1996 to Present

Company Name: City of Boca Raton, Florida
Address: 201 West Palmetto Park Road
City, State Zip: Boca Raton, FL 33432
Contact Name: Mr. George S. Brown, Deputy City Manager
Phone Number: (561) 393-7701 Fax Number: (561) 367-7014
Email Address (if available): GBrown@ci.boca-raton.fl.us

#2 Year(s) services provided (i.e. 1/2015 to 12/2018): 6/1997 to Present

Company Name: City of Deerfield Beach, Florida
Address: 150 N.E. 2nd Ave.
City, State Zip: Deerfield Beach, FL 33441
Contact Name: Mr. David Santucci, City Manager
Phone Number: (945) 480-4263 Fax Number: (945) 480-4268
Email Address (if available): DSantucci@deerfield-beach.com

#3 Year(s) services provided (i.e. 1/2015 to 12/2018): 2/2006 to Present

Company Name: City of Lauderdale Lakes, Florida
Address: 4300 NW 36th Street
City, State Zip: Lauderdale Lakes, FL 33319
Contact Name: Mr. Phil Alleyne, City Manager
Phone Number: (954) 535-2740 Fax Number: (954) 773-7325
Email Address (if available): phila@lauderdalelakes.org

State of Florida

Department of State

I certify from the records of this office that ALCALDE & FAY, LTD. INC is a Virginia corporation authorized to transact business in the State of Florida, qualified on October 30, 2012.

The document number of this corporation is F12000004439.

I further certify that said corporation has paid all fees due this office through December 31, 2019, that its most recent annual report/uniform business report was filed on March 5, 2019, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fifth day of March, 2019*



Ronald R. DeBevoise
Secretary of State

Tracking Number: 4297436757CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

Print or type
 See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <div style="text-align: center; font-size: 1.2em; font-weight: bold;">Alcalde & Fay, LTD</div>	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) <div style="text-align: center; font-size: 1.2em; font-weight: bold;">2111 Wilson Boulevard, Eighth Floor</div>	Requester's name and address (optional)
6 City, state, and ZIP code <div style="text-align: center; font-size: 1.2em; font-weight: bold;">Arlington, VA 22201</div>	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number									
	-		-						
or									
Employer identification number									
5	2	-	0	9	9	6	6	4	7

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶ 06/10/2021
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

ALCALDE & FAY

GOVERNMENT & PUBLIC AFFAIRS CONSULTANTS

Diversity and Inclusion at Alcalde & Fay

Minority representation has been a key component in our hiring practices at Alcalde & Fay since its founding by Hector Alcalde 48 years ago. To that end, Alcalde & Fay prides itself on being one of the most diverse government and public affairs firms in the Washington, DC area. Without exception, Alcalde & Fay provides an equal employment opportunity and equal access for all persons without regard to race, color, sex, religion, creed, age, marital status, sexual preference/orientation, gender identity/expression, national origin or disability. In addition to the diverse political and professional backgrounds of our staff, we have always recognized the strength that our firm's diversity brings to the table and we have always sought to expand on that whenever possible. As a minority-controlled firm, we are particularly sensitive to the need to consider equal employment opportunities in our hiring and promotion practices.

ALCALDE & FAY

GOVERNMENT & PUBLIC AFFAIRS FIRM



THIS WEEK IN WASHINGTON

Week of April 19-23, 2021

FEDERAL UPDATE

Both the House and Senate were in session this week. The Senate continued consideration of several of President Biden's executive nominations, confirming Lisa Monaco to be Deputy Attorney General by a vote of 98-2, and in much closer vote of 51 to 49 confirming Vanita Gupta to be Associate Attorney General; Senator Lisa Murkowski (R-AK) was the only Republican to vote with Senate Democrats to confirm Gupta. The Senate this week also continued consideration of the *COVID-19 Hate Crimes Act (S. 937)* before ultimately passing the bill on Thursday by a bipartisan vote of 97-1. The bill responds to the rise in violence against Asian Americans and Pacific Islanders, and during floor consideration the Senate adopted an amendment via unanimous consent to broaden the bill by requiring the Department of Justice to track all hate crimes, not just those against the Asian American-Pacific Islander (AAPI) community, and to also create grants for state and local governments to combat hate crimes.

The House this week considered and passed several bills that had been previously passed by the House during the last session of Congress but never considered in the Senate, including the *Transit Security Grant Program Flexibility Act (H.R. 396)* to clarify certain allowable uses of funds and establish periods of performance under the Federal Emergency Management Agency (FEMA) Transit Security Grant program; the bill passed by a bipartisan vote of 355-69 and could be considered by the Senate. The House this week also passed the *Washington, D.C. Admission Act (H.R. 51)* to admit Washington, D.C. to the United States as the 51st state, by a party-line vote of 216-208; the bill will likely not be considered by the Senate as it lacks the 60-votes needed to clear a filibuster.

FISCAL YEAR 2022 APPROPRIATIONS

This week, Senate Republicans decided to keep their 2019 conference rule that prohibits the use of earmarks after no amendments to change the rule were offered/considered during a closed door conference meeting. This decision ends weeks of internal debate within the Senate GOP conference about whether to participate in community project funding requests in the Fiscal Year (FY) 2022 appropriations process along with House and Senate Democrats and many House Republicans. It is worth noting that the conference rules are non-binding, and therefore Republican Senators are able to request earmarks for community projects in their respective states without facing any official repercussions. The conference remains split over the issue, as some Republican Senators that have long supported the return of earmarks have indicated they would be requesting community projects regardless of a change in conference rules, while a separate group of 15 Republican Senators this week signed a pledge ([available here](#)) to uphold the conference rules and not participate in requesting earmarks. As previously reported, Senate Appropriations Committee Chairman Patrick Leahy (D-VT) has indicated that should Republican Senators participate in the earmark process, he would split community project funding evenly between the parties.

In the House, Budget Committee Chairman John Yarmuth (D-KY) this week indicated he does not anticipate the committee will mark-up a FY 2022 budget resolution until June, and so in the interim House Democrats were considering utilizing a "deeming" resolution to set a topline limit for FY 2022 discretionary spending. Deeming resolutions are typically used when the House and Senate have not agreed on a budget resolution, but allow Congress to employ regular legislative procedures to deal with issues on an ad hoc basis. Adopting a topline limit for FY 2022 discretionary spending would allow the House to consider appropriations bills on the floor prior to adopting the FY

2022 budget resolution. Chairman Yarmuth said he expected the House Appropriations Committee would use the President's budget outline unveiled last week (available [here](#)) to help determine the specific allocations for each of the 12 spending bills. Pushing formal consideration of a budget resolution until June also gives Democrats more time to decide whether they will move forward with using the reconciliation process to pass an infrastructure package (based on President Biden's *American Jobs Plan*).

INFRASTRUCTURE

Negotiations on a potential infrastructure package continued this week with President Biden and Transportation Secretary Pete Buttigieg meeting at the White House with a bipartisan group of ten lawmakers to discuss the size and scope of Biden's \$2.2 trillion *American Jobs Plan* infrastructure proposal, the second such bipartisan meeting in recent weeks. In addition to concerns with other aspects of the proposal, Republican lawmakers this week expressed opposition to Biden's proposal to raise the corporate tax rate from 21% to 28% and, as previously reported, have alternatively proposed user fees to offset infrastructure costs. President Biden reportedly indicated he is open to compromising on a corporate tax increase, although some Republican lawmakers have indicated they will oppose any such increase.

Additionally this week, a group of Republican Senators led by Environment and Public Works (EPW) Committee Ranking Member Shelley Moore Capito (R-WV) unveiled the framework of a \$568 billion infrastructure proposal (*fact sheet available [here](#)*) focused on the "regular definition of infrastructure." The proposal was described by the group as a counteroffer to President Biden's *American Jobs Plan* in an attempt to spur bipartisan negotiations and avoid Democrats using the budget reconciliation process to pass an infrastructure package without needing Republican support. Specifically, the group's framework proposes:

- **\$299 billion** for roads and bridges through the Federal Highway Administration (FHWA);
- **\$65 billion** in additional spending for broadband infrastructure through the Federal Communications Commission (FCC) and National Telecommunications and Information Administration (NTIA);
- **\$61 billion** for public transit systems through the Federal Transit Administration (FTA);
- **\$44 billion** for airports through the Federal Aviation Administration (FAA);
- **\$35 billion** for drinking water and wastewater infrastructure through the Environmental Protection Agency (EPA);
- **\$20 billion** for rail through Amtrak and the Federal Rail Administration (FRA);
- **\$17 billion** for ports and inland waterways, through the U.S. Army Corps of Engineers and Maritime Administration; and
- **\$13 billion** for safety programs through the Federal Motor Carrier Safety Administration (FMCSA) and National Highway Traffic Safety Administration (NHTSA)

Ranking Member Capito indicated this framework is based off several key principals and goals, including that federal infrastructure funding should be based on needs and encourage private sector investment, infrastructure programs and policies should reduce regulatory burdens and expedite the environmental review and permitting process, and the federal government should ensure users of certain types of infrastructure are contributing to the generation of revenue, and unused federal spending should be repurposed to pay for infrastructure costs without changing the tax code. In a direct counter to the President's plan, the GOP framework specifically calls for preserving the 2017 tax cuts, including extending the \$10,000 cap on the state and local tax (SALT) deduction and preserving the corporate tax rate.

CLEAN ENERGY TAX CREDITS

This week Senate Finance Committee Chairman Ron Wyden (D-OR), along with two dozen Democrat cosponsors including Commerce Committee Chairwoman Maria Cantwell (D-WA) and Environment and Public Works (EPW) Committee Chairman Tom Carper (D-DE), unveiled the *Clean Energy for America Act*, his latest proposal for clean energy tax reform (*bill text available [here](#); fact sheet available [here](#); section-by-section summary available [here](#)*). The bill would consolidate about 40 existing energy-related tax breaks into three separate categories of incentives for clean

electricity, clean transportation fuels and vehicle electrification, and energy efficiency and conservation. Specifically, the bill includes the following incentives:

- **Incentives for Clean Electricity:** Creates an emissions-based, technology-neutral tax credit for the production of clean electricity that is open to all resources but limited to facilities with zero or net negative carbon emissions. Facilities may choose between a “production tax credit” of up to 2.5 cents per kilowatt hour or an “investment tax credit” of up to 30-percent of investments in the year the facility begins service. Investments in critical grid improvements would qualify for a full-value investment tax credit.
- **Incentives for Clean Transportation:** Provides long-term incentives for battery and fuel cell electric vehicles and electric vehicle charging. Additionally it would provide a technology-neutral tax credit for domestic production of clean transportation fuel that would be open to all resources but limited to fuels that are at least 25-percent cleaner than average.
- **Incentives for Energy Conservation:** Provides performance-based tax credits for energy efficient homes and tax deductions for energy efficient commercial buildings, and promotes conservation in both new and existing buildings.

Additionally the bill would repeal certain tax incentives for fossil fuel companies, including expensing of intangible drilling costs, credits for enhanced oil recovery, coal gasification, and more, and would ensure oil companies are not specifically exempted from the 2017 tax law’s global minimum tax. The bill would also create a tax credit bond for facilities producing clean electricity or clean transportation fuels with the maximum credit being 70-percent of interest on the bond.

NEW GRANT OPPORTUNITIES

DEPARTMENT OF HEALTH AND HUMAN SERVICES – ADMINISTRATION FOR CHILDREN & FAMILIES

❖ *Street Outreach Program*

The Street Outreach Program from the Administration for Children and Families (ACF)’s Runaway and Homeless Youth Program provides matching federal funding aimed to provide street-based services to runaway, homeless, and street youth who are under 22 years old and who are at risk of or have been subjected to sexual abuse, prostitution, sexual exploitation, and severe forms of trafficking. This program also seeks to build relationships between street outreach workers and runaway, homeless, and street youth to move youth into stable housing and to work on their preparation for independence. Applicants must conduct street outreach and provide access to a shelter. Applicants are expected to use a comprehensive youth-centered service model, that includes both street outreach to locate youth where they congregate as well as public outreach and awareness to the community, and are expected to conduct gateway services, assessment, harm reduction, crisis stabilization, case management, and follow-up.

Eligible Entities: Units of state and local governments, institutions of higher education (non-profit), and non-profit organizations.

Program Funding: \$ 5,177,322.

Application Deadline: June 21st, 2021.

Additional program information can be found [here](#).

❖ *Basic Center Program*

The Basic Center Program from ACF’s Runaway and Homeless Youth Program delivers matching federal funding to provide emergency shelter and counseling services to runaway and homeless youth under the age of 18 who: have

left home without permission of their parents/guardians; have been forced to leave their home; cannot live safely with a parent, guardian, or relative; have no other safe alternative living arrangement; or other homeless youth who may otherwise come into contact with the law enforcement, child welfare, mental health, or juvenile justice systems. The vision of the program is to establish and/or strengthen community-based projects that meet the immediate needs of runaway, homeless, and street youth through the provisions of temporary shelter and services encouraging family reunification when in the best interest of the youth. Applicants must provide shelter for these youths for up to 21 days, and deliver individual, family, and group counseling as appropriate. Applicants must ensure that projects are located in areas where runaway, homeless, and street youth under 18 can easily access services, and have safe and appropriate exits for leaving the shelter program.

Eligible Entities: Units of state and local governments, institutions of higher education (non-profit), and non-profit organizations.

Program Funding: \$24 million.

Application Deadline: June 21st, 2021.

Additional program information can be found [here](#).

❖ *Preferred Communities (PC) Program*

The Preferred Communities (PC) Program from ACF's Office of Refugee Resettlement provides federal funding to awardees for the successful resettlement and integration of especially vulnerable groups of newly and vulnerable longer-term refugee arrivals. The program follows four objects, of which there are multiple eligible activities. First, to facilitate refugee self-sufficiency, which includes activities such as providing intensive case management, holding extended cultural orientation on navigating systems in the U.S., and ensuring clients' access and linkages to culturally and linguistically appropriate services. Second, to support service providers using pass-through funds, which includes assessing and selecting locations, and monitoring and providing training and technical assistance. Third, to provide resources for PC programs to develop a new capacity for placement and to cover the costs of changing community placements, which include engaging in outreach and collaboration, and administering project implementation. Fourth, to support resettlement communities address the needs of vulnerable populations, which includes planning and coordinating with community partners, expanding organizational capacity of PC programs, and addressing service gaps. Applicants must have existing cooperative agreements with the Department of State to provide services.

Eligible Entities: Units of state and local governments, and non-profit organizations.

Program Funding: \$32 million.

Application Deadline: June 18th, 2021.

Additional program information can be found [here](#).

PREVIOUS GRANT OPPORTUNITIES

DEPARTMENT OF TRANSPORTATION

❖ *FY 2021 Rebuilding America's Infrastructure with Sustainability and Equity (RAISE) Program*

The Rebuilding America's Infrastructure with Sustainability and Equity (RAISE) discretionary grant program (formerly BUILD and TIGER grants) provide federal funding for capital investments in surface transportation that have significant local or regional impact. For Fiscal Year (FY) 2021, the Department of Transportation (DOT) will select to fund projects primarily based on safety, environmental sustainability, quality of life, economic competitiveness, and state of good repair merits, and secondarily based on partnership and innovation merits.

Specifically, DOT seeks to fund projects that have considered climate change and environmental justice in the planning stage, utilize elements designed to address climate change impacts, and directly support Climate Action Plans. Examples include projects with components to reduce emissions, promote energy efficiency, increase resiliency, or redevelop existing infrastructure. Additionally, in FY 2021 DOT plans to target 40% of resources towards low-income and disadvantaged communities that are underserved by affordable transportation option, and seeks to invest in projects that promote racial equity and reduce barriers to opportunity, such as increasing transportation options, expanding access to transportation services, and improving connectivity for individuals to jobs.

Eligible Entities: State, local, tribal, and territorial governments, including transit agencies, port authorities, metropolitan planning organizations (MPOs), and other political subdivisions of state and local governments.

Program Funding: \$1 billion

Application Deadline: July 12th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF HOMELAND SECURITY

❖ *FY 2021 Targeted Violence and Terrorism Prevention (TVTP) Program*

The Targeted Violence and Terrorism Prevention (TVTP) Grant Program seeks to provide federal funding assistance to projects that will bolster local capacity to prevent targeted violence and forms of terrorism. Specifically, the TVTP Grant Program aims to strengthen community resistance against the drivers of violent extremism and broaden awareness, counter the influence of terrorists and violent extremists online, develop prevention frameworks, and implement recidivism reduction programming for individuals convicted of crimes related to terrorism and/or targeted violence. Applicants may seek funding under three tracks: (1) Promising Practices – Single Project; (2) Promising Practices – Multiple Projects; and (3) Innovation. In Fiscal Year 2021, the Department of Homeland Security will prioritize preventing domestic violent extremism, enhancing local threat assessment and management capabilities, implementing innovative solutions, and challenging online violence mobilization narratives.

Eligible Entities: State, local, and tribal governments, non-profits, and institutions of higher education.

Program Funding: \$20 million

Application Deadline: May 25th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF THE INTERIOR – BUREAU OF LAND MANAGEMENT

❖ *Wildlife Resource Management*

The Bureau of Land Management (BLM) Wildlife Resource Management program provides assistance to maintain, restore, and conserve wildlife species and their habitats in support of wildlife and wildlife uses under a shared conservation stewardship approach. Specific uses of funds can include activities related to vegetation restoration that improves the habitat by increasing forage for livestock, improving water quality, removing invasive weed species, and reducing the threat of wildfires. Additionally, funds can be used for landscape resilience, the improvement of game and habitat management to increase outdoor recreation opportunities, work on sage grouse and their habitats, and more. Proposals should also address the national program goals of expanding hunting and other wildlife enjoyment activities.

Eligible Entities: State, local, and Tribal governments, independent school districts, public and private institutions of higher education, nonprofit organizations, Tribal organizations, and public and Indian housing authorities.

Program Funding: \$400,000 for maximum awards of \$100,000.

Application Deadline: May 7th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF HOMELAND SECURITY – FEDERAL EMERGENCY MANAGEMENT AGENCY (FEMA)

❖ FY 2021 Port Security Grant Program

The Port Security Grant Program (PSGP) provides federal funding assistance to support increased risk management across ports and to protect surface transportation infrastructure from terrorism. In Fiscal Year (FY) 2021, FEMA is particularly focused on enhancing cybersecurity. Second-tier priorities in FY 2021 include: (1) enhancing the protection of soft targets/crowded places; (2) addressing emerging threats (criminal organizations, weapons of mass destruction, unmanned aerial systems, etc.); (3) effective planning; (4) training and awareness campaigns; (5) equipment and capital projects; and (6) exercises. Ferry systems are eligible to apply for PSGP funding, however if awarded funds from this program the ferry system will not be eligible for funding under the FY 2021 Transit Security Grant Program (TSGP).

Eligible Entities: Port authorities, facility operators, and State and local government agencies.

Program Funding: \$100 million

Application Deadline: May 14th, 2021

Additional program information can be found [here](#).

❖ FY 2021 Transit Security Grant Program

The Transit Security Grant Program (TSGP) provides federal funding assistance to support transit agencies in protecting critical surface transportation infrastructure and the traveling public from terrorism. In Fiscal Year (FY) 2021, FEMA is particularly focused on information sharing and collaboration in order to build increased preparedness and protection against emerging threats across the nation. Additionally, enhancing cybersecurity, enhancing the protection of soft targets/crowded places, and addressing emerging threats (criminal organizations, weapons of mass destruction, unmanned aerial systems, etc.) are top-priorities of this funding cycle. Second-tier priorities in FY 2020 include: (1) effective planning; (2) training and awareness campaigns; (3) equipment and capital projects; and (4) exercised. Ferry systems are eligible to apply for TSGP funding, however if awarded funds from this program the ferry system will not be eligible for funding under the FY 2021 Port Security Grant Program (PSGP).

Eligible Entities: Government agencies with eligible rail, intra-city bus and ferry systems identified in the Notice of Funding Opportunity (NOFO).

Program Funding: \$88 million

Application Deadline: May 14th, 2021

Additional program information can be found [here](#).

❖ FY 2021 Homeland Security Grant Program

The Homeland Security Grant Program (HSGP) provides federal funding assistance to enhance the ability of state, local, and tribal governments, and nonprofits to prevent, protect against, respond to, and recover from acts of terrorism. In Fiscal Year 2021, there are three aspects of HSGP:

- **State Homeland Security Program (SHSP):** SHSP supports the implementation of FEMA’s strategic goal to build a culture of preparedness and ready the nation for disasters. SHSP supports state and local efforts to enhance capabilities necessary to prevent, prepare for, protect against, and respond to acts of terrorism.
- **Urban Area Security Initiative (UASI):** UASI supports high-threat, high-density Urban Areas to enhance capabilities necessary to prevent, prepare for, protect against, and respond to acts of terrorism.
- **Operation Stonegarden (OPSG):** OPSG supports increased cooperation and coordination between Customs and Border Protection (CBP), United States Border Patrol (USBP), and federal, state, and local law enforcement agencies in order to improve overall border security. Funding specifically will assist joint efforts to secure U.S. borders along routes and from international borders, including travel corridors in states bordering Canada and Mexico and states with international water borders.

Eligible Entities: Applicant eligibility varies by subset programs. State Administrative Agencies (SAAs) are the only eligible entities to submit HSGP applications, including applications submitted on behalf of UASI and OPSG applicants. Please contact your respective [State Administrative Agency](#) for details specific to your efforts.

Program Funding: The total funding available for the Homeland Security Grant Program in FY 2021 is \$1.120 billion, with the following suballocations:

- \$415 million for the State Homeland Security Program
- \$615 million for the Urban Area Security Initiative (UASI)
- \$90 million for Operation Stonegarden (OPSG)

Application Deadline: May 14th, 2020

Additional program information can be found [here](#).

❖ *FY 2021 Emergency Management Performance Grant Program*

The Emergency Management Performance Grant Program (EMGP) provides federal funding assistance to support state and local emergency management agencies implement the National Preparedness System and the National Preparedness Goal of a secure and resilient nation. In order to apply, EMGP applicants must develop a Work Plan and receive final approval from the applicant’s FEMA Regional Program Manager to ensure state and regional priorities are met. Projects should address the areas for improvement as identified through lessons-learned from recent disasters that include: (1) logistics and distribution management planning; (2) evacuation plan; (3) disaster financial management; (4) catastrophic disaster housing; and (5) resilient communications. Funding from this program can also be applied towards implementing community lifelines, which provides community partners with simplified incident information in order for decision makers to identify impacts on community services and root causes.

Eligible Entities: State Administrative Agencies (SAAs) or the State’s Emergency Management Agencies (EMAs). Please contact your respective [State Administrative Agency](#) for details specific to your efforts.

Program Funding: \$355.1 million; please visit the Notice of Funding Opportunity (NOFO) for the breakdown of funding allocated to each State.

Application Deadline: May 14th, 2021

Additional program information can be found [here](#).

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (HUD)

❖ *Older Americans Home Modification Grant Program*

The Older Americans Home Modifications Program (OAHMP) provides federal funding assistance to undertake comprehensive programs to make safety and functional home modifications and limited repairs to meet the needs of low-income elderly homeowners. Additionally the program aims to help allow low-income elderly persons to

remain in their homes with low-cost, low barrier and high impact home repairs that reduce the risk of falls, improve general safety, increase accessibility, and improve functional abilities within the home. Examples of these repairs include the installation of grab bars, railings, and lever-handled faucets and doorknobs, as well as the installation of adaptive equipment such as temporary ramps and risers. The program also supports utilizing Occupational Therapists (OTs) to ensure modifications address the needs of the elderly client, and the program encourages applications to take a person-centered approach that motivates and supports older adults.

Eligible Entities: State, local, and special district governments, and nonprofits having a 501(c)(3) status, other than institutions of higher education.

Program Funding: \$30 million.

Application Deadline: May 4th, 2021.

Additional program information can be found [here](#).

NATIONAL ENDOWMENT FOR THE HUMANITIES

❖ *FY 2021 Infrastructure and Capacity Building Challenge Grants*

The Infrastructure and Capacity Building Challenge Grants program supports the institutional base of the humanities by providing federal funding assistance for both capital projects and digital infrastructure projects to create and preserve access to the humanities. Capital projects include the design, purchase, construction, restoration, or renovation of facilities to support humanities activities, including installation of exhibit equipment, equipment to monitor and protect collections, and critical building systems like electrical, heating ventilation and air conditioning, telecommunications, and energy management. Digital Infrastructure projects will support the maintenance, modernization, and sustainability of existing projects and platforms.

Eligible Entities: State and local governmental agencies, Tribal governments, nonprofit organizations with a 501(c)(3) status, and public institutions of higher education.

Program Funding: \$6.5 million.

Application Deadline: May 18th, 2021 and September 28th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF COMMERCE –

ECONOMIC DEVELOPMENT ADMINISTRATION (EDA)

❖ *Public Works and Economic Adjustment Assistance (EAA) Programs*

EDA's Public Works and EAA programs provide investments that support construction, non-construction, planning, technical assistance, and revolving loan fund projects. For loan fund projects, they should seek to leverage existing regional assets and support the implementation of economic development strategies that advance new ideas and creative approaches to further economic prosperity in distressed communities, including those negatively impacted by changes to the coal economy. These programs provide economically distressed communities and regions with comprehensive and flexible resources to address a wide variety of economic needs. Projects funded by these programs will support the Department's Strategic Plan (2018-2022) by, among other things, advancing innovation, enhancing the manufacturing and export capacities of regions, providing workforce development opportunities, and growing ecosystems that attract foreign direct investment. EDA encourages its grantees to develop initiatives that present new ideas and creative approaches to advance economic prosperity in distressed communities.

Eligible Entities: State governments, local governments, independent school districts, nonprofits having a 501(c)(3) status with the IRS, and Tribal governments.

Application Deadline: Applications accepted on an ongoing basis until the publication of a new PW/EAA NOFO, cancellation of this PW/EAA NOFO, or all available funds have been expended.

Additional program information can be found [here](#).

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GOVERNMENT & PUBLIC AFFAIRS FIRM



GRANT ALERT FOR LOCAL GOVERNMENTS

June 4, 2021

NEW GRANT OPPORTUNITIES

DEPARTMENT OF JUSTICE – BUREAU OF JUSTICE ASSISTANCE

❖ *FY 2021 Preventing School Violence: STOP School Violence Program*

The Preventing School Violence: Students, Teachers, and Officers Prevent (STOP) School Violence Program aims to improve K-12 school security by providing students and teachers with training to recognize, quickly respond to, and prevent acts of violence. Applicants may apply under one or more of the following areas: (1) training school personnel and education students on preventing student violence; and (2) developing and implementing threat assessment and/or intervention teams. Proposals may include training to prevent student violence against others and themselves for local law enforcement officers, school personnel and students, and the development of an anonymous reporting system for threats of school violence. Applications may also propose the development of school threat assessment and intervention teams in coordination with law enforcement and school personnel, training for school officials in responding to mental health crises, and improved access to school-based behavioral health services.

Eligible Entities: State, local, and tribal governments, independent school districts, nonprofit institutions with a 501(c)(3) status, public and private institutions of higher education.

Program Funding: \$74 million

Application Deadline: August 2nd, 2021.

Additional program information can be found [here](#).

PREVIOUS GRANT OPPORTUNITIES

DEPARTMENT OF JUSTICE– BUREAU OF JUSTICE ASSISTANCE

❖ *FY 2021 Body-Worn Camera Policy and Implementation Program to Support Law Enforcement Agencies*

The Body-Worn Camera Policy and Implementation Program to Support Law Enforcement Agencies delivers federal funding to establish or expand body-worn camera (BWC) programs to strengthen the means for evidence capture to improve justice outcomes and promote the safety of law enforcement officers and the community as a whole. Projects are expected to fulfill the following objectives: (1) establish a working relationship with the training and technical provider; (2) assure that all BWC policies and practices are compliant with local and state law; (3) develop a planned and phased strategy to implementation; (4) implement operational procedures and tracking mechanisms; (5) demonstrate commitment to incorporating the evidentiary value of BWCs into daily administrative and field operations; (6) establish training protocols; and, (7) address access to and sharing of BWC footage. Applicants will be expected to utilize a comprehensive approach, including allowing broad stakeholder input into program

development, developing plans for the integration of BWC technology within the operational framework, enhancing mutual trust between officers and the community, and promoting organizational efficiency. Funds must be used to purchase BWCs and funds may be used to include expenses reasonably related to the program implementation.

Eligible Entities: Units of state, local and tribal governments, school districts, public housing authorities, and institutions of higher education.

Program Funding: \$27.5 million.

Application Deadline: July 26th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT–
OFFICE OF COMMUNITY PLANNING AND DEVELOPMENT**

❖ *FY 2021 Youth Homelessness Demonstration Program*

The FY 2021 Youth Homelessness Demonstration Program provides federal funding to support successful applicants in the development and implementation of a coordinated community approach to preventing and ending youth homelessness and sharing this strategy with and mobilizing other communities around the nation toward the same goal. Successful applicants will be given technical assistance to help analyze community strengths and needs, develop a coordinated community plan, implement the plan, and engage in continuous quality improvement. The program aims to deliver six objectives: (1) build national momentum; (2) promote equity in the delivery and outcomes of homeless assistance; (3) evaluate the coordinated community approach; (4) expand capacity; (5) evaluate performance measures; and, (6) establish a framework for Federal program and TA collaboration. This program will also aid HUD in learning more regarding the concepts of housing first, coordinated entry, risk and protective factors for youth homelessness, LGBTQ youth, success in education and employment, and assessment and prioritization, among others.

Eligible Entities: Units of state, local and tribal governments, and non-profit organizations.

Program Funding: \$145 million.

Application Deadline: July 27th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF COMMERCE –
NATIONAL TELECOMMUNICATIONS AND INFORMATION ADMINISTRATION (NTIA)**

❖ *Broadband Infrastructure Program*

The Broadband Infrastructure Program provides federal funding assistance to partnerships between a state, or political subdivisions of the state, and one or more providers of fixed broadband services to support the deployment of fixed broadband services with download speeds of not less than 25 megabits per second, an upload speed of not less than 3 megabits per second, and a latency sufficient to support real time, interactive applications. Specifically, this program aims to provide broadband to the greatest number of households in an eligible service area, provide broadband service to rural areas, be cost-effective in providing these services, and to provide services with a download speed of at least 100 Mbps and upload speed of at least 20 Mbps. Additionally, broadband infrastructure deployed under this program should have the ability to evolve, sustain, and scale for future advanced services, and covered broadband projects must be complete within one year of receipt of grant funds.

Eligible Entities: Covered partnerships between a state, or political subdivisions of the state, and one or more providers of fixed broadband services.

Program Funding: \$288 million

Application Deadline August 17th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF JUSTICE–
OFFICE OF COMMUNITY ORIENTED POLICING SERVICES (COPS)**

❖ *FY2021 Community Policing Development (CPD) Microgrants Program*

The Microgrants Program provides assistance to develop the capacity of law enforcement, and implement policing strategies at state and local law enforcement agencies. Applicants should propose strategies to be implemented that offer innovative and creative ideas to advance crime fighting, community engagement, or organizational changes. These programs should be related to at least one of the following subtopics: Community Trust and Legitimacy; Officer Engagement; Youth Engagement; Hate Crimes and Domestic Terrorism; and, Community Violence Intervention. Proposals should be responsive to the selected topic and have the potential to significantly advance the field of community policing such as increasing awareness of effective community policing strategies, increasing the skills and abilities of law enforcement, and increasing the number of law enforcement agencies and relevant stakeholders. Applicants are encouraged to partner with community groups, institutions of higher education, national youth-based programs, and other stakeholders, as well as considering evidence-based practices or an evaluation component based on the proposed activities.

Eligible Entities: State, local, and tribal law enforcement agencies.

Program Funding: \$3 million.

Application Deadline: July 8th, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Community Policing Development (CPD) Crisis Intervention Teams Program*

This program seeks to improve law enforcement's response to individuals experiencing mental health crises through crisis intervention team training, crisis triage centers, co-response teams, and embedded mental health and behavioral services. Funding will be under two subcategories: Implementation of Crisis Intervention Teams; and, Crisis Intervention Training Provider. Under the Implementation subtopic, successful applicants will be funded to create and expand the use of crisis intervention teams embedding mental health and behavioral experts with law enforcement for better response. Under the Training subtopic, the successful applicant will be given funding to support all law enforcement agencies by developing and delivering online training programs for the COPS Training Portal. In total, the COPS office expects the provider to train a minimum of 5,000 law enforcement personnel across the country, and will support and work specifically with the successful applicants under the Implementation subcategory.

Eligible Entities:

- Implementation of Crisis Intervention Teams Subcategory: State, local, and tribal law enforcement agencies
- Crisis Intervention Training Provider Subcategory: Units of state, local, and tribal governments, commercial organizations, non-profit organizations, institutions of higher education, and community groups.

Program Funding: \$10 million.

Application Deadline: July 8th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF JUSTICE–
BUREAU OF JUSTICE ASSISTANCE**

❖ ***FY 2021 Byrne Criminal Justice Innovation Program***

The Byrne Criminal Justice Innovation (BCJI) Program aims to deliver federal funding assistance for crime reduction by leveraging community knowledge and expertise by focusing enforcement efforts on neighborhoods where crime is concentrated, or crime “hotspots.” BCJI utilizes a complex approach that addresses the roots of the crimes to ensure long-term impacts, by employing a comprehensive interagency method that enables law enforcement, educators, social services agencies, and community organizations to address both public safety issues and their underlying causes. Applicants should focus on: (1) addressing serious and violent crimes, especially on gun violence or related crimes; (2) examining conditions that contribute to crime to effectively target crime hotspots; (3) addressing physical conditions that increase crime risk; and, (4) implementing strategies to engage residents, including youth, in crime prevention efforts. Using Community Violence Intervention strategies will give applicants priority consideration. Once awarded, successful applicants will be expected to follow a two-step timeline, first doing the Planning and Action Plan Finalization phase, followed by the Action Plan Implementation phase.

Eligible Entities: State, local and tribal governments, non-profit organizations, and institutions of higher education.

Program Funding: \$18.9 million.

Application Deadline: July 6th, 2021.

Additional program information can be found [here](#).

❖ ***FY 2021 Connect and Protect: Law Enforcement Behavioral Health Responses Program***

This program provides federal funding assistance to support the cross collaboration of law enforcement and behavioral mental health services meant to improve public safety responses and outcomes for individuals affected by mental health issues and/or substance abuse issues when they encounter the law enforcement system. Successful applicants must use funds to pursue three goals: (1) Increasing cooperative efforts by public safety officials and mental health agencies to connect people affected by mental health and/or substance abuse issues with treatment and social services; (2) Improve officer and public safety through training to respond better to circumstances involving people affected by mental health and/or substance abuse issues; and, (3) Increase intergovernmental cooperation between state and local governments to enhance support for people affected by mental health and/or substance abuse issues. Applicants should focus on designing and implementing a police-mental health collaboration program, which may include embedded clinicians and social workers in law enforcement, mobile crisis outreach teams, crisis response teams, intensive case management teams, co-responder teams, and law enforcement/mental health integrated 911 dispatch. Successful applicants will be expected to operate under a two-step timeline, enacting the planning phase for up to twelve months, followed by the implementation phase. Applicants should be able to show the sustainability of the proposed collaboration program after the end of the grant period.

Eligible Entities: State, local and tribal governments, mental health agencies, non-profits, and public institutions of higher education.

Program Funding: \$20 million.

Application Deadline: July 20th, 2021.

Additional program information can be found [here](#).

❖ ***Justice and Mental Health Collaboration Program***

This program delivers matching federal funding to support cross-system collaboration aiming to enhance public safety responses and outcomes for individuals affected by mental illness and/or substance abuse issues. Successful applicants must use funds to: (1) increase cooperative efforts by justice system officials and service providers to

connect people affected by mental illness and/or substance abuse issues with treatment and social services; (2) create or expand mental health courts or other court-based approaches to preliminary qualified offenders; (3) improve public safety through specialized cross-system training; and, (4) increase intergovernmental cooperation between state and local governments to improve support for people affected by mental illness and/or substance abuse issues. Specifically, applicants should focus on enhancing, expanding, and operating mental health drop-off crisis stabilization treatment centers with law enforcement officials involved, increasing community capacity for mental health advocacy and services for supporting people within the criminal justice system who are affected by mental illness and/or substance abuse issues, and providing programmatic support and capacity building for criminal justice professionals and community supervision targeting individuals affected by mental illness and/or substance abuse issues at risk of recidivism. Applicants will receive priority consideration if they execute any of the program-specific priority areas on the NOFO.

Eligible Entities: State, local and tribal governments, mental health agencies, non-profit organizations, and public institutions of higher education.

Program Funding: \$10 million.

Application Deadline: July 6th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF JUSTICE – OFFICE FOR VICTIMS OF CRIME

❖ *FY 2021 Fostering Resilience and Hope: Bridging the Gap Between Law Enforcement and the Community*

This outreach initiative provides assistance to support programs that address the trauma experienced by law enforcement and build trust between the communities those law enforcement groups serve. This program must implement a “hope-centered” framework, demonstrating a “shared desire for a better society articulated through a broad set of agreed upon goals and principles and elaborated through socially inclusive dialogue.” This program aims to repair the trust between communities and law enforcement groups through increased training and community outreach to increase the capability of law enforcement officers to more effectively engage with community leaders and members, as well as increase the likelihood that members of the community will assist law enforcement with their investigative needs. This will ideally result in an increased number of victims reporting their crimes to the police, as they see law enforcement officials appropriately responding to their needs.

Eligible Entities: State, local, and tribal governments, nonprofits, and institutions of higher education.

Program Funding: \$4 million

Application Deadline: July 6th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF JUSTICE– OFFICE OF JUSTICE PROGRAMS

❖ *FY 2021 Collaborative Approaches toward Preventing and Addressing Hate Crimes – Demonstration Projects*

The program provides federal assistance to law and prosecution agencies in developing comprehensive approaches to address the increase in hate crimes. Projects must include conducting outreach, educating practitioners and the public, enhancing victim reporting strategies, and investigating and prosecuting hate crimes committed on the basis of the victim’s actual or perceived race, color, religion, national origin, sexual orientation, gender, gender identity, or disability. Additionally, applicants must identify a hate crime of types of hate crimes that have increased in their jurisdiction and will be addressed by the proposed project, identify the period of time during which these hate crimes

have increased, and provide evidence substantiating the hate crime increase. The program's overall objectives include fostering collaborations between law enforcement, prosecution, and community-based organizations, expanding and enhancing strategies to increase hate crime reporting, enhancing the capacity of law enforcement and prosecution to address, investigate and prosecute hate crimes, and preparing community partners to be able to understand and address hate crimes through assessment of organizational culture.

Eligible Entities: State, local, and tribal law enforcement and prosecution agencies.

Program Funding: \$3 million

Application Deadline: July 13th, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Matthew Shepard and James Byrd Jr. Hate Crimes Program*

The Matthew Shepard and James Byrd Jr. Hate Crimes Program provides federal support to efforts by law enforcement and prosecution agencies in conducting outreach, educating practitioners and the public, enhancing victim reporting tools, and investigating and prosecuting hate crimes committed on the basis of the victim's actual or perceived race, color, religion, national origin, sexual orientation, gender, gender identity, or disability. The program also provides support for extraordinary expenses related to the investigation and prosecution of hate crimes. The overall objectives of this program are to foster strong collaboration between law enforcement, prosecution, and community-based organizations to conduct outreach and education, expand and enhance strategies to increase reporting of hate crimes, enhance the capacity of law enforcement and prosecution to prevent and address hate crimes, and enhance the collaboration between federal, state, local, and tribal law enforcement and prosecution agencies in their investigation and prosecution of hate crimes.

Eligible Entities: State, local, and tribal law enforcement and prosecution agencies.

Program Funding: \$3.844 million

Application Deadline: July 13th, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Project Safe Neighborhoods*

The Project Safe Neighborhoods (PSN) program intended to build and encourage safer communities through the reduction of violent crime in communities by establishing a team of federal, state, and local agencies to implement investigation and prevention tactics to stop violent crimes in their districts. Plans should include how to build trusting and fruitful relationships between law enforcement groups and the communities they serve, as well as focus the existing law enforcement apparatus on the most pressing cases of crime and victimization. PSN teams must cultivate a relationship between community leaders and residents to help leaders understand the needs and main concerns of the districts they serve, as well as discuss the impacts and efforts of various law enforcement activities designed to improve public safety. Funding can be used on a variety of evidence-based programs designed to intervene and prevent violence, such as the Community Violence Intervention program. This program includes community street outreach and hospital-based interventions to identify high risk areas and those who may be susceptible to committing violence or being the victim of violent crime in the future.

Eligible Entities: Project Safe Neighborhood certified fiscal agents for the federal judicial districts. Agents must be certified by United States Attorney's Office. Eligible certified entities include states, local governments, community and nonprofit organizations, private nonprofit organizations, and Indian tribal governments.

Program Funding: \$18 million

Application Deadline: June 22nd, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Comprehensive Opioid, Stimulant, and Substance Abuse Site-based Program*

The Comprehensive Opioid, Stimulant, and Substance Abuse Program (COSSAP) provides funding and technical assistance to various governments to create, implement, or increase the scope of efforts to find and treat individuals impacted by opioids, stimulants and other commonly abused drugs. The goal of COSSAP is to reduce the impact and prevalence of opioids, stimulants, and other addictive illegal drugs in the community. This would entail a reduction in overdose fatalities, as well as mitigate the effects on crime victims by supporting comprehensive initiatives to protect the community. Funds can be used for treatment programs as an alternative to incarceration, naloxone for first response initiatives, and pairing social services with law enforcement to quickly respond to drug overdoses in the presence of children.

Eligible Entities: Local and tribal governments.

Program Funding: \$163 million

Application Deadline: June 21st, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF JUSTICE–

OFFICE OF JUVENILE JUSTICE AND DELINQUENCY PREVENTION

❖ *FY 2021 Opioid Affected Youth Initiative*

The FY 2021 Opioid Affected Youth Initiative delivers federal funding to help eligible entities protect public safety by implementing strategies and programs that identify, respond to, treat, and support youth and families impacted by the opioid epidemic. The program focuses on two categories: (1) Opioid Affected Youth Programs and Services; and (2) Opioid Affected Youth Initiative Training and Technical Assistance. The first category aims to implement programs and services addressing the epidemic, including working in partnership with representatives from law enforcement, mental health providers, probation and community supervision, medical physicians, education, prosecutors, community organizations addressing substance abuse, juvenile court, child welfare agencies, and first responders. The second directs applicants to develop, implement, and enhance training and technical assistance materials and activities for addressing the epidemic and help the Office of Juvenile Justice and Delinquency Prevention identify innovative and effective strategies and programs for addressing the epidemic.

Eligible Entities: Units of state, local and tribal governments, independent school districts, small businesses, institutions of higher education, and non-profit organizations.

Program Funding: \$9.75 million.

Application Deadline: July 28th, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Second Chance Act Youth Offender Reentry Program*

The FY 2021 Second Chance Act Youth Offender Reentry Program provides federal funding to support reentry services to youth, to further the goal of reducing recidivism among youth. The program encompasses two categories: (1) Youth Offender Reentry Program; and (2) Community-Based Youth Reentry Program. The first category supports eligible applicants in partnership with other stakeholders including federal corrections and supervision agencies, service providers, and non-profits providing comprehensive services to youth offenders before, during, and after

release from confinement. The second category provides funding to provide training on offenders and victims' issues and support transitional services to assist in the reintegration of youth offenders into the community. Applicants are expected to screen and assess youth for needs and risk of reoffending and provide case management.

Eligible Entities: Units of state, local and tribal governments and non-profit organizations.

Program Funding: \$9.75 million.

Application Deadline: June 29th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

❖ *FY 2021 Choice Neighborhoods Planning Grants Program*

The FY 2021 Choice Neighborhoods Planning Grants Program provides matching federal funding to help communities transform neighborhoods by redeveloping severely distressed public housing and produce critical improvements. The program is focused on three goals: (1) Housing, which encompasses replacing severely distressed public housing with well-managed, quality mixed-income housing; (2) People, which including improving the quality of life of households living in the targeted housing with regard to employment, health, and education; and (3) Neighborhood, which focuses on creating excellent conditions in the community that warrant public and private investment resulting in amenities such as safety, good schools, and commercial activities. Applicants are expected to develop and implement a neighborhood revitalization strategy, which is the guiding document for the redevelopment process while also managing the transformation of the community and producing positive outcomes for families. Applicants should also provide strategies for broad civic engagement, including working with public and private agencies, community-based organizations, banks, and key community individuals.

Eligible Entities: Units of state, local and tribal governments, public housing agencies, and non-profit organizations.

Program Funding: \$5 million.

Application Deadline: July 13th, 2021.

Additional program information can be found [here](#).

NATIONAL ENDOWMENT FOR THE ARTS

❖ *Grants for Arts*

The Grants for Arts Program delivers matching federal funding to support the creation of all forms of art, the integration of arts into communities, the learning of arts, and public engagement with and access to art. Applicants are encouraged to address a variety of areas, including portraying current events, celebrating America's cultural heritage, creating a dialogue amongst a diverse group of people, originating from a select group of constituencies including African American serving institutions, American Indian and Alaska Native tribes, Hispanic serving institutions, Asian American and Pacific Islander communities, and organizations supporting the independence and inclusion of people with disabilities. While projects may focus on a select constituency, they may not be exclusionary. This project is aligned with the National Endowment for the Arts' commitment to diversity, equity, inclusion, and fostering mutual respect for diverse beliefs and values.

Eligible Entities: Units of state, local and tribal governments and non-profit organizations.

Program Funding: \$10,000 to \$100,000 per project.

Application Deadline: July 8th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF TRANSPORTATION

❖ *FY 2021 Rebuilding America's Infrastructure with Sustainability and Equity (RAISE) Program*

The Rebuilding America's Infrastructure with Sustainability and Equity (RAISE) discretionary grant program (formerly BUILD and TIGER grants) provide federal funding for capital investments in surface transportation that have significant local or regional impact. For Fiscal Year (FY) 2021, the Department of Transportation (DOT) will select to fund projects primarily based on safety, environmental sustainability, quality of life, economic competitiveness, and state of good repair merits, and secondarily based on partnership and innovation merits. Specifically, DOT seeks to fund projects that have considered climate change and environmental justice in the planning stage, utilize elements designed to address climate change impacts, and directly support Climate Action Plans. Examples include projects with components to reduce emissions, promote energy efficiency, increase resiliency, or redevelop existing infrastructure. Also, in FY 2021 DOT plans to target 40% of resources towards low-income and disadvantaged communities that are underserved by affordable transportation option, and seeks to invest in projects that promote racial equity and reduce barriers to opportunity, such as increasing transportation options, expanding access to transportation services, and improving connectivity for individuals to jobs.

Eligible Entities: State, local, tribal, and territorial governments, including transit agencies, port authorities, metropolitan planning organizations (MPOs), and other political subdivisions of state and local governments.

Program Funding: \$1 billion

Application Deadline: July 12th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF JUSTICE–

OFFICE OF COMMUNITY ORIENTED POLICING SERVICES (COPS)

❖ *FY 2021 COPS Hiring Program*

The FY 2021 COPS Hiring Program (CHP) provides support to state, local, and tribal law enforcement agencies to hire entry level career law enforcement officers, and re-hire officers that have been laid off due to budget constraints to increase community policing capacity and crime prevention efforts. The CHP program will fund as many positions as possible for awarded applicants; however, the number of positions requested by the applicant may be reduced based on availability of CHP funding and other considerations. Outcomes of CHP awards should include engagement in planned community partnerships, the implementation of projects to analyze and assess problems, the implementation of changes to personnel and agency management in support of community policing, and increased capacity of the agency to engage in community policing activities.

Eligible Entities: State, local, and tribal law enforcement agencies.

Program Funding: \$140 million.

Application Deadline: June 15th, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Law Enforcement Mental Health and Wellness Act Program*

The Office of Community Oriented Policing Services (COPS Office) FY 2021 Law Enforcement Mental Health and Wellness Act (LEMHWA) Program provides federal funding assistance to improve the delivery of and access to mental health and wellness services for law enforcement through implementing and enhancing programs to provide training and support services to officers, including peer mentoring, suicide prevention, stress reduction, and family services. Projects may also include civilian staff such as crime scene technicians, dispatchers, and others who may

regularly experience the same trauma exposure. In FY 2021, the COPS Office will support projects that identify and expand on promising practices and produces knowledge of best practices that can be replicated.

Eligible Entities: Public governmental agencies, Tribes, for-profit and nonprofit institutions, institutions of higher education, community groups, and faith-based organizations.

Program Funding: approximately \$8 million for awards of up to \$125,000.

Application Deadline: June 2nd, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 COPS School Violence Prevention Program (SVPP)*

The School Violence Prevention Program (SVPP) provides funding to improve school and school grounds security through evidence-based school safety programs. School safety measures eligible for funding under this program include the following: school coordination with law enforcement: training local law enforcement officers to prevent student violence; placement and use of metal detectors, locks, lighting, and other deterrent measures; acquisition and installation of technology for expedited notification of local law enforcement during an emergency; any other measure that, in the determination of the COPS Office Director, may provide a significant improvement in security.

Eligible Entities: States, units of local government and its public agencies (school districts, public boards of education, police departments, sheriff's departments, etc.), and Indian tribes

Program Funding: \$53 million for awards of up to \$500,000

Application Deadline: June 22nd, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF JUSTICE –
OFFICE OF JUSTICE PROGRAMS**

❖ *FY 2021 Comprehensive Youth Violence Prevention and Reduction Program*

The Comprehensive Youth Violence Prevention and Reduction Program provides federal financial support to programs that develop and implement various intervention and suppression programs to reduce both gun and gang violence amongst vulnerable youth populations. Programs should support the development of prevention and intervention focused strategies that will improve existing resources, build trust between the community and law enforcement, and provide activities for youth that may be inclined to participate in violent crime. Applicants using Community Violence Intervention strategies such as street outreach, hospital-based violence interventions, and violence interrupters, will be given priority consideration. These efforts are designed to provide alternatives for youth at risk of involvement with gun and gang related violence.

Eligible Entities: State, local, and tribal governments, for profit organizations, small businesses, nonprofits, public and private institutions of higher education, and independent school districts.

Program Funding: \$11 million

Application Deadline: June 22nd, 2021.

Additional program information can be found [here](#).

❖ *FY 2021 Second Chance Act Pay for Success Initiative*

The Second Chance Act Pay for Success Initiative delivers federal funding to enhance or implement performance- and outcomes-based contracts with reentry, permanent supportive housing, or recovery housing providers aiming to reduce recidivism and address substance abuse in formerly incarcerated people. Applicants may apply under two separate funding categories: (1) Performance-based and Outcomes-based Contracting for Permanent Supportive Housing (PSH) or Reentry Services; and (2) Performance-based and Outcomes-based Contracting for Recovery Housing. Category one focuses on the increase of programming for the target reentry population, while category 2 focuses on the increase of programming for the population already in reentry. Applicants focusing on category one may enhance and manage already established contracts providing individualized reentry services or PSH for people leaving incarceration identified as being at moderate to high risk to reoffend. Applicants focusing on category two may enter into and manage contracts to provide evidence-based, high-quality recovery housing to formerly incarcerated individuals who have a substance use disorder.

Eligible Entities: Units of state, local and tribal governments.

Program Funding: \$6.6 million.

Application Deadline: July 6th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF JUSTICE–
OFFICE FOR VICTIMS OF CRIME**

❖ *FY 2021 Transforming America's Response to Elder Abuse: Enhanced Multidisciplinary Teams (E-MDTs) for Older Victims of Financial Exploitation and Abuse*

This program delivers federal funding to develop and enhance support for elder abuse MDTs that can better identify and respond to older adults experiencing financial exploitation and other elder abuse. Applicants should demonstrate the ability to develop new MDTs or expand existing MDTs that include forensic accountants, neuropsychologists, medical personnel, and other professionals that will understand the victims' priorities and needs and provide services to older adults who have been abused. Applicants must show the need for a new or enhanced MDT through identifying service gaps and helping resolve systems problems and coordination issues, seeking and screening cases that meet criteria, and developing best practices, policies, training guides, and professional education tools. Through these new and enhanced MDTs, the Office for Victims of Crimes hopes to improve case outcomes while minimizing additional trauma and restoring safety and security to older adults, and to potentially hold more offenders accountable.

Eligible Entities: State, local and tribal governments, institutions of higher education, and non-profit organizations.

Program Funding: \$3.75 million.

Application Deadline: June 28th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF JUSTICE–
OFFICE OF JUVENILE JUSTICE AND DELINQUENCY PREVENTION**

❖ *FY 2021 Strategies to Support Children Exposed to Violence*

This program seeks to deliver federal funding assistance to develop and provide support services for children exposed to violence, as well as technical assistance and training to child and family-serving organizations to enhance their ability to recognize and help families at risk for violence. Applicants may apply under two separate categories of funding: (1) project sites, which focuses on funding the development and implementation of support services and

Community Violence Intervention strategies; and (2) training and technical assistance, which focuses on funding training and technical assistance providers to support project sites and provide general training on exposure to violence. Objectives for this program include increasing protective factors preventing juvenile violence, delinquency, and victimization, improving family and community responses to children exposed to violence, and finally supporting communities design, develop, and deliver prevention and intervention strategies in supporting children. Applicants applying under Category 1 may receive priority if they propose to implement Community Violence Intervention strategies, i.e.: community-based gun violence interventions such as street outreach, violence interrupters, group violence intervention, and hospital-based violence intervention.

Eligible Entities: State, local and tribal governments, independent school districts, institutions of higher education, and non-profit organizations.

Program Funding: \$7.01 million.

Application Deadline: July 6th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF HEALTH AND HUMAN SERVICES – ADMINISTRATION FOR CHILDREN & FAMILIES

❖ *Street Outreach Program*

The Street Outreach Program from the Administration for Children and Families (ACF)'s Runaway and Homeless Youth Program provides matching federal funding aimed to provide street-based services to runaway, homeless, and street youth who are under 22 years old and who are at risk of or have been subjected to sexual abuse, prostitution, sexual exploitation, and severe forms of trafficking. This program also seeks to build relationships between street outreach workers and runaway, homeless, and street youth to move youth into stable housing and to work on their preparation for independence. Applicants must conduct street outreach and provide access to a shelter. Applicants are expected to use a comprehensive youth-centered service model, that includes both street outreach to locate youth where they congregate as well as public outreach and awareness to the community, and are expected to conduct gateway services, assessment, harm reduction, crisis stabilization, case management, and follow-up.

Eligible Entities: State and local governments, institutions of higher education (non-profit), and non-profits.

Program Funding: \$5.2 million

Application Deadline: June 21st, 2021.

Additional program information can be found [here](#).

❖ *Basic Center Program*

The Basic Center Program from ACF's Runaway and Homeless Youth Program delivers matching federal funding to provide emergency shelter and counseling services to runaway and homeless youth under the age of 18 who: have left home without permission of their parents/guardians; have been forced to leave their home; cannot live safely with a parent, guardian, or relative; have no other safe alternative living arrangement; or other homeless youth who may otherwise come into contact with the law enforcement, child welfare, mental health, or juvenile justice systems. The vision of the program is to establish and/or strengthen community-based projects that meet the immediate needs of runaway, homeless, and street youth through the provisions of temporary shelter and services encouraging family reunification when in the best interest of the youth. Applicants must provide shelter for these youths for up to 21 days, and deliver individual, family, and group counseling as appropriate. Applicants must ensure that projects are located in areas where runaway, homeless, and street youth under 18 can easily access services, and have safe and appropriate exits for leaving the shelter program.

Eligible Entities: State and local governments, institutions of higher education (non-profit), and non-profits.

Program Funding: \$24 million.

Application Deadline: June 21st, 2021.

Additional program information can be found [here](#).

❖ *Transitional Living Program*

The Transitional Living Program provides federal funding aimed to implement, enhance, and support effective strategies for a successful transition to sustainable living for runaway and homeless youth from age 16 to 22. The program seeks to ensure that homeless and runaway youth will be successful in transitioning into adulthood through highlighting self-sufficient living and preventing long-term dependency on social services. Applicants must include safe, stable, and appropriate shelter, develop outreach and public education plans, provide gateway services, and implement screening and assessment services. Applicants must also provide case management, which will include individualized service or treatment plans, keep records and provide case management for infants or toddlers, possess a service coordination plan for access to all available resources, and provide transition planning and aftercare planning. Applicants must show the project will provide shelter and supportive services.

Eligible Entities: Units of state and local governments, institutions of higher education (non-profit), and non-profit organizations.

Program Funding: \$ 11.9 million

Application Deadline: June 28th, 2021.

Additional program information can be found [here](#).

DEPARTMENT OF HOMELAND SECURITY

❖ *FY 2021 Targeted Violence and Terrorism Prevention (TVTP) Program*

The Targeted Violence and Terrorism Prevention (TVTP) Grant Program seeks to provide federal funding assistance to projects that will bolster local capacity to prevent targeted violence and forms of terrorism. Specifically, the TVTP Grant Program aims to strengthen community resistance against the drivers of violent extremism and broaden awareness, counter the influence of terrorists and violent extremists online, develop prevention frameworks, and implement recidivism reduction programming for individuals convicted of crimes related to terrorism and/or targeted violence. Applicants may seek funding under three tracks: (1) Promising Practices – Single Project; (2) Promising Practices – Multiple Projects; and (3) Innovation. In Fiscal Year 2021, the Department of Homeland Security will prioritize preventing domestic violent extremism, enhancing local threat assessment and management capabilities, implementing innovative solutions, and challenging online violence mobilization narratives.

Eligible Entities: State, local, and tribal governments, non-profits, and institutions of higher education.

Program Funding: \$20 million

Application Deadline: May 25th, 2021.

Additional program information can be found [here](#).

**DEPARTMENT OF COMMERCE –
ECONOMIC DEVELOPMENT ADMINISTRATION (EDA)**

❖ *Public Works and Economic Adjustment Assistance (EAA) Programs*

EDA's Public Works and EAA programs provide investments that support construction, non-construction, planning, technical assistance, and revolving loan fund projects. For loan fund projects, they should seek to leverage existing regional assets and support the implementation of economic development strategies that advance new ideas and creative approaches to further economic prosperity in distressed communities, including those negatively impacted by changes to the coal economy. These programs provide economically distressed communities and regions with comprehensive and flexible resources to address a wide variety of economic needs. Projects funded by these programs will support the Department's Strategic Plan (2018-2022) by, among other things, advancing innovation, enhancing the manufacturing and export capacities of regions, providing workforce development opportunities, and growing ecosystems that attract foreign direct investment. EDA encourages its grantees to develop initiatives that present new ideas and creative approaches to advance economic prosperity in distressed communities.

Eligible Entities: State and local governments, independent school districts, nonprofits having a 501(c)(3) status with the IRS, and Tribal governments.

Application Deadline: Applications accepted on an ongoing basis until the publication of a new PW/EAA NOFO, cancellation of this PW/EAA NOFO, or all available funds have been expended.

Additional program information can be found [here](#).

ALCALDE & FAY

GOVERNMENT & PUBLIC AFFAIRS CONSULTANTS

MUNICIPAL CLIENT FLY-IN SAMPLE SCHEDULE

WASHINGTON, D.C. ITINERARY

Mayor [REDACTED] c): [REDACTED]
City Manager, [REDACTED] c): [REDACTED]
Maurice Kurland, Partner, Alcalde & Fay c): (202) 368-0040
Jeremiah Van Auken, Associate, Alcalde & Fay c): (574) 855-9711

Flights: Arrive at DCA: [REDACTED]
Depart from DCA: [REDACTED]

8:45 am **Preview Briefing and Strategy Meeting**
Conference Room
The Capitol Hilton
1001 16th St NW
Washington, DC 20036

9:30 am [REDACTED] **Professional Staff Member, Subcommittee on
Highways and Transit**
House Transportation & Infrastructure Committee
2165 Rayburn House Office Building
Washington, D.C. 20515

10:45 am [REDACTED] **Senior Director, Office of Regional Affairs**
Economic Development Administration
U.S. Department of Commerce
1401 Constitution Avenue, NW
Washington, D.C., 20004

11:45 am **Lunch**
U.S. Capitol
House Members Dining Room

ALCALDE & FAY

GOVERNMENT & PUBLIC AFFAIRS CONSULTANTS

12:45 pm

Fire Program Specialist, AFG Grant Programs
Supervisory Emergency Management Specialist
Section Chief, SAFER/FP&S Grant Programs
Department of Homeland Security
Federal Emergency Management Agency (FEMA)
500 C ST. SW, 6NE-0108
Washington, D.C. 20024

1:30 pm

Associate Administrator for Safety
Associate Administrator for Operations
U.S. Department of Transportation
Federal Highway Administration
East Building, Administrator's Conference Room, E87-302
1201 4th Street, SE
Washington, D.C. 20003

2:30 pm

Senior Policy Analyst
Department of Justice
Office of Community Oriented Policing Services (COPS)
145 N St., NE
Washington, D.C. 20530

3:30 pm

Congresswoman Kat Cammack (R-FL)
1626 Longworth House Office Building
Washington, D.C. 20515

4:30 pm

Senator Rick Scott (R-FL)
Legislative Director - Jonathan Foltz
716 Hart Senate Office Building
Washington, D.C. 20510

5:30 pm

Senator Marco Rubio (R-FL)
Legislative Director – Lauren Reamy
284 Russell Senate Office Building
Washington, D.C. 20510

History of Client Successes

At Alcalde & Fay, we have a demonstrated history of effective representation on behalf of our public and private sector clientele. A partial record of our clients' successes is highlighted below.

Alachua County, Florida

- Helped secure over \$4 million in SAFER grants (Staffing for Adequate Fire and Emergency Response)
- Assisted in the appropriation of over \$1 million for a county-wide drug involved offender initiative
- Secured over \$500,000 for land conservation acquisitions throughout rural Alachua County
- Worked with EPA and Congress to expedite the cleanup of the Cabot-Koppers Superfund Site

Alonzo Mourning Charities, Florida

- \$450,000 for the Overtown Youth Center

Art of Leadership Foundation, Michigan

- \$175,000 for curriculum development and training
- \$100,000 for mentoring programs

City of Albany, Georgia

- \$5 million from the U.S. Department of Transportation for a new transit center
- Assisted in securing over \$30 million in CDBG-DR (Disaster Recovery) funding for recovery efforts related to two back to back tornadoes in January of 2017
- Worked to preserve the FAA's Contract Tower program which services the tower at Albany-Dougherty Regional Airport (ABY)
- Worked with community groups and the U.S. Postal Service to preserve operations at the Downtown Albany Post Office
- \$8,000,000 from the Department of Commerce – Economic Development Administration (EDA) to underground electric utility and fiber optic infrastructure in designated downtown "opportunity zone," providing high-speed internet and reliable electric power to support new businesses, and create employment throughout the region.
- \$350,000 for cleanup and remediation of downtown Belk Building –Brownfield Site as future home of Albany Museum of Art, as their prior location was previously destroyed by tornado damage.
- \$800,000 to fund revolving loan fund to address community-wide Brownfield Sites.
- \$300,000 EPA Brownfields Assessment Grant for environmental site assessment

City of Baytown, Texas

- \$500,000 for Water and wastewater infrastructure improvements
- \$400,000 for the Flyover Connecting Highway 146 and Spur 330
- Worked to advocate for full remediation of the San Jacinto Waste Pits.
- Assisted in accelerating disbursement of federally administered local resources following Hurricane Harvey.

City of Boca Raton, Florida

- \$1.39 million for a Reverse Osmosis Water Treatment Facility
- Helped to extend federal participation in beach renourishment project for up to 50 years
- \$200,000 reimbursement for the preparation of a Design Memorandum for Central Beach

- \$500,000 for city traffic calming
- \$950,000 for the Pearl City Master Plan
- Helped to secure a Special Temporary Authorization from the Federal Communications Commission for continued use of the City's police, fire and rescue wireless services, relieving the City of large fines while the City finished its application materials
- Helped to secure Appropriations language to ensure continuation of the FAA (for the specific designation) Contract Tower Program
- \$1.6 million for an Automated Traffic Management System
- \$350,000 for a multi-modal transportation program
- \$14.85 million for I-95 Interchange/Yamato Road Interchange Project
- \$13 million for beach renourishment (Including \$4.179 in 2014 for past reimbursement, and \$2 million toward current North Beach Segment renourishment based on projected cost).
- Helped to expedite a U.S. Army Corps permit for marina redevelopment project
- Prevented closure and relocation of downtown Boca Raton Post Office
- Designation of a Boca Raton census tract as an "Opportunity Zone" (2018)
- Helped stop a proposed Department of Homeland Security plan to transport migrants from the U.S.-Mexico to South Florida communities

Broward County Public Schools, Florida

- Worked with Congressional Delegation to secure passage of a provision to reinstate a three-year statute of limitations on FEMA's ability to reclaim grants provided to state or local governments following a declared disaster when there is no evidence of fraud, waste or abuse.

Contra Costa County, California

- \$2.95 million over 7 years in funds unbudgeted by Administration to study levee improvements
- Authorization of new rail start
- \$19.491 million over twelve years for maintenance dredging,
- \$8.089 million over 10 years in study funding of dredging project generally unbudgeted by Administration
- \$41.170 million over 12 years, \$3.4 million above Administration request, for maintenance dredging
- \$2.063 million over four years for a Countywide police communications system.
- \$1.687 million over five years for unbudgeted construction of "new start" flood control project
- \$1.266 million over six years for flood control study, \$966,000 over Administration request
- \$72,000 for youth literacy program
- \$14 million for construction of new highway
- \$1 million for bike/hike trail
- \$1.187 million over 2 years, unbudgeted by Administration, for clean-up of mercury mine
- \$121,000 for library at juvenile hall
- \$14.569 million over 3 years for levee stabilization construction not requested by Administration
- Help to secure legislation allowing work to proceed on flood control/environmental restoration projects, with assurance County could be credited for expenses incurred prior to approval of project
- Authorized Army Corps of Engineers to study the beneficial use of dredged materials for levee maintenance and ecosystem restoration
- \$978,000 over two years to assist children exposed to domestic violence
- \$200,000 to combat methamphetamines
- \$750,000 Justice Department 2ne Chance Act grant for reintegration/recidivism reduction program

City of Dallas, Texas

- \$97.31 million, (\$95.31 million above Administration requests) over ten years, including “new start” not requested by Administration, for flood control project, with statutory language each year requiring Corps to fund project opposed by Administration
- \$8 million for construction of a new bridge
- \$13.925 million for construction of a replacement bridge
- \$83.15 million for construction of a replacement bridge
- \$11.019 million over ten years, \$6.791 million over Administration request, for study of major flood control project
- \$1.452 million for water reclamation project not requested by Administration.
- \$298 million authorization of flood control project, prior to completion of Army Corps study process. Corps process would likely have resulted in a project with more limited scope and federal share of \$51 million
- \$2.55 million for Army Corp investigations in Dallas Floodway/Upper Trinity River Basin
- Facilitated construction of flood control project and highway bridge over flood plain by securing legislative relief from federal historic designation
- Despite Congressional earmark ban, secured authorization required to overturn unfavorable Army Corps interpretation of previous legislation, thus allowing Corps participation in interior drainage project not generally in its purview

City of Daytona Beach, Florida

- \$600,000 for the Widening of West International Speedway Boulevard (US-92)
- Authorization for the Daytona Beach Stormwater Retention and Flood Protection Project in the Water Infrastructure Improvements for the Nation (WIIN) Act
- Worked with the City to submit communities for consideration under the Opportunity Zones Program as established by the Tax Cuts and Jobs Act and administered by the Department of Treasury.

City of Deerfield Beach, Florida

- \$2.8 million for State Road A-1-A improvements
- Assisted in successfully challenging the 1996 Census increasing the population to over 50,000, enabling the City to become eligible for federal funding for which they were not previously considered
- \$450,000 Universal Hiring Program grant from the Department of Justice
- \$490,000 for a Hurricane Mitigation Operation Center
- \$1.5 million for the Dixie Highway Flyover Bridge
- \$224,834 for firefighting equipment from the Assistance to Firefighters Grant Program
- \$1.682 million for the preparation of a General Reevaluation Report for Beach Segment 1
- \$28,860 in competitive grant funding under the FEMA Fire Prevention and Safety (FP&S) program to implement a “fall prevention” education program for their elderly population
- \$500,000 in competitive grant funding under the 2014 COPS Hiring Program to hire 4 new officers.
- \$50,000 under the 2014 Florida Recreational Trails program to improve Johnnie McKeithen Trail including pathway renovation and extension of an exercise trail.
- Secured an expedited U.S. Army Corps of Engineers construction permit that preserved a \$1.8 million Florida Inland Navigation District grant award toward the Sullivan Park expansion project

- Secured an expedited U.S. Army Corps of Engineers permit for construction of an artificial reef, thereby preserving grant funding that otherwise would have expired.

Escambia County, Florida

- Assisted with drafting and passing into law the RESTORE Act (Resources and Ecosystems Sustainability, Tourist Opportunities, and Revived Economies of the Gulf Coast States Act) adding language directing significantly larger percentage of funding directed to Florida to the 8 panhandle coastal counties most directly affected, with approximately \$3.46 billion allocated among the 5 Gulf Coast States
- Secured language in the National Defense Authorization Act (NDAA) allowing Escambia County and the US Navy to engage in a land swap regarding a landing field used for training purposes
- Passed legislation through the House in multiple congresses allowing for fee simple title transfer of leased lands on Santa Rosa Island
- \$300,000 EPA Brownfields Assessment Grant for environmental site assessment

Florida A&M University, Florida

- \$1.4 million for Future Affordable Multi-Utility (FAMU) Materials for the Army Combat System
- \$2 million for the Biological Control and Agricultural Research Program.
- Helped to secure language directing FEMA to work with the State University System to fund the Hurricane Mitigation Project

Fort Lauderdale, Florida

- \$428,010 in competitive grant funding under the FEMA 2014 Assistance to Firefighters Grant (AFG) program for wellness and fitness programs.
- \$1,000,000 in competitive grant funding under the 2016 COPS Hiring grant program for hiring of eight officers.
- \$600,000 in competitive grant funding under the Bureau of Justice Administration FY2016 “Body Worn Camera Policy and Implementation Program” for acquisition and implementation of body worn cameras.

Golden Gate Bridge, Highway and Transportation District, California

- Helped to secure policy revision to permit nonfederal monies spent on seismic retrofit of bridge work to count toward local share of federal funds utilized in future. This provision was critically needed to allow retrofit work to commence
- Worked with US DOT headquarters to overturn decision made in region and so allow transportation monies to be used for rail restoration of immediate importance to freight railroad
- \$169.058 million through legislative earmarks and/or the Secretary’s discretionary program for seismic retrofit of Golden Gate Bridge
- Helped to secure legislation making maintenance of ferry channel a federal responsibility.
- \$3.34 million in unbudgeted funding for the Army Corps of Engineers to dredge a ferry channel
- \$500,000 for the Golden Gate Bridge Ferry Berth Facility
- \$1.44 million over two years for movable median barriers on Bridge
- \$475,000 for parking improvements at ferry terminal facility
- \$1.46 million – Assisted with successful DOT grant application for funding of a ferry fuel system
- \$2.4 million – Assisted with successful grant application that resulted in funding for ferry terminal passenger access improvements.

- Assisted in securing provision in transportation reauthorization bill that expanded District's eligibility for federal aid from just Bridge program to all of Title 23
- Assisted in securing provision making suicide deterrent systems eligible for federal highway funding, resulted in over \$50 million in funding

Hallandale Beach, Florida

- \$298,570 in competitive grant funding under the FEMA 2014 Assistance to Firefighters Grant (AFG) program under a Regional Grant application for Self-Contained Breathing Apparatus equipment
- Engaged in a successful multi-year lobbying effort to reverse a denial by FEMA of additional time to utilize grant dollars for a flood mitigation project. After going through the full appeal process, an extension of fifty-two months (4 years and four months) was secured preserving \$9.3 million in mitigation dollars that were otherwise in jeopardy, with the City allowed sufficient time to design, permit, and construct the unfinished portion of its NE/SE-SW drainage project.
- \$12,858 in competitive grant funding under the FEMA 2016 Fire Prevention and Safety Grant (FP&S) program for an interactive robot and updated safety "mascot" to conduct outreach to the City's families and children.
- \$70,000 in competitive grant funding under the FEMA 2016 Assistance to Firefighters Grant (AFG) program to acquire twenty-two P-25 compliant mobile interoperable radios as part of an eight city \$722,273 regional request award.

City of Hampton, Virginia

- \$250,000 for program for police cruiser cameras and interoperable communications
- \$250,000 for risk identification, planning, communication, response coordination, and modeling activities for disaster mitigation.

Hillsborough Community College, Florida

- \$6 million in competitive grant funding from the U.S. Department of Education to beef up HCC's STEM pipeline from developmental math to 4 year degree completion. As the only Hispanic-serving institution in Tampa Bay - largest grant in its history in this category
- \$340,000 for the Information and Instructional Technology and Innovative Technology Program
- \$676,000 for the Veterinary Technology Program
- \$100,000 for Community Oriented Police Training Facility equipment.
- \$200,000 for the Public Safety Training Center
- \$1.68 million cumulative under EDA for workforce training center
- \$285,000 for the Community Dental Clinic
- \$200,000 for Building Exterior Skin Replacement at the Brandon Campus
- \$498,815 competitive grant through the Employment Training Administration Technology Based Learning Initiative Grant program
- Assisted the College to successfully apply for and participate in the U.S. Cleantech Trade & Investment Mission in France and Belgium through the Economic Development Administration and the International Trade Administration.
- \$602,354 in competitive grant funding under the FHWA Transportation, Community and System Preservation Program (TCSP) for Leroy Avenue Entrance Improvements
- \$350,000 under EDA to establish Diesel/Marine Diesel/Transit Training Center

City of Homestead, Florida

- \$750,000 for the East-West Bus Connector
- \$1.05 million for water and wastewater infrastructure improvements
- \$690,000 for facilities and equipment at the William F. "Bill" Dickinson Senior Center
- \$5.6 million for the widening of SW 328 from SW 137 Avenue to 152 Avenue
- \$2 million for the widening of SW 320 (Mowry Drive) from Flagler Avenue to SW 187 Avenue
- \$500,000 for a water utility upgrade project
- \$500,000 for the YMCA Energy Efficiency HVAC and Building Management Control
- \$500,000 for Emergency Wireless Law Enforcement Technology
- Helped to secure authorizing language in MAP-21 that directs each State to consider certain criteria when allocating funds to highway projects. This criterion includes funding evacuation routes serving or adjacent to Armed Forces facilities
- \$7.6 million for a Multimodal Transit Center through 2016 DOT FHWA earmark repurposing initiative that permitted the allocation of unused historic earmarks for new projects
- Designation of Homestead Air Force Base in FAA's Military Airport Program for a 5-year period

Jacksonville Aviation Authority, Florida

- Worked with officials in the Federal Aviation Administration and helped to secure a \$2.2 million discretionary grant for runway improvements
- Helped to secure designation of the Jacksonville Airport within the FAA's Military Airport Program. This makes the airport eligible for grants for capital improvements for a five-year period
- Received report language directing the FAA to fund a new taxiway
- \$7.17 million for airport access road
- \$722,000 for Cecil Field

Lake County, Florida

- \$11.6 million for the widening of State Road 50
- \$200,000 for construction of the Citrus Ridge Library
- Obtained a congressional directive to fund the County's drinking water study and a substantive directive that makes the County eligible to receive grant funding through USDA's Rural Development Programs even though the County does not technically meet program criteria
- \$1.8 million for an Emergency Operations Center
- \$1,702,500 for Law Enforcement Technology
- \$750,000 for Palatlahaha Bridge Replacement
- \$44,550 for Smart Occupancy Sensing Thermostat Energy Retrofit project under the Florida Department of Agriculture and Consumer Services - 2015 Energy Efficiency for Public Buildings grants (along with \$9,912 match) – toward \$54,462 project
- \$1,774,980 million in competitive grant funding under the 2015 FEMA SAFER Grant Program to hire 15 new firefighters to fully staff firefighter crews

City of Lauderdale Lakes, Florida

- \$196,514 for Business Resource Center and Business Development Training
- \$200,000 for library renovation and construction of a new educational and cultural addition
- \$164,500 for Law Enforcement Technology
- \$750,000 for Emergency Operations Center
- \$1,570,920 under the 2012 SAFER Grant program to restore five career firefighter positions

- \$250,000 under the 2013 COPS Hiring Program to hire two additional officers
- \$125,000 under the 2014 COPS Hiring Program to hire an additional officer.
- \$250,000 under the 2016 COPS Hiring grant program for hiring of two officers.

Miami-Dade County, Florida

- \$25 million for East-West Rail Corridor
- \$5 million for the North Rail Corridor
- \$9.5 million for buses and bus facility
- \$8 million for construction of Miami-Palmetto Metrorail
- Helped to enable U.S. Customs Service to continue to use the surplus in the customs user fee account to fund up to 50 inspector positions
- Assisted in establishment of the McKinney/Homestead homeless facility with funding under the Defense Base Closure Act
- Assisted in identifying unspent HUD dollars which were targeted for rescission by congress and ensured that the dollars were obligated so that the County did not lose them
- Helped to successfully strike rescission provision that would have reduced Port of Miami Tunnel funding by \$5.8 million of the total \$10.3 million project amount
- Restored \$19 million in targeted assistance funding for immigration support programs in welfare reform legislation
- Stripped provision adverse to the County, which would have reduced assistance for legal aliens from immigration reform bill
- Helped to secure authorization for credit & reimbursement for costs of work related to the Agricultural & Rural Lands Retention Plan & the South Biscayne Bay Watershed Study which are contained within the Everglades & South Florida Ecosystem Restoration Critical projects.
- \$4.1 million for the Miami-Dade County Juvenile Assessment Center National Demonstration Project
- \$4 million for water and wastewater infrastructure improvements
- \$1 million for a mosquito helicopter
- \$30 million in reprogrammed funds from the Army Corps of Engineers
- \$3 million for Miami port tunnel
- \$500,000 for the 7th Avenue Transit HUB
- \$700,000 for the Miami-Dade Transit Bus Procurement Plan
- \$33.36 million for Metrorail Orange Line Expansion
- \$125 million dredging authorization
- Language that exempts the Miami Harbor General Reevaluation Report (GRR) from 2004 revised cost sharing rules governing GRRs. Miami was one of only two ports provided with the exemption language by the WRDA conference report
- Authorization allowing credit for work accomplished by non-federal interests in advance of the execution of the Project Cooperation Agreement
- \$475,000 for Bus Procurement
- \$1.139 million cumulative for Biscayne Bay Water Quality Assessment Model and Feasibility Study
- \$30.289 million for dredging of Miami Harbor Channel

Miami-Dade County Water and Sewer Department, Florida

- \$1 million for preliminary work on proposed water reuse facility.
- \$1.3 million for sanitary sewer overflow (SSO) study.

Miami-Dade Seaport, Florida

- Helped to secure language directing the Army Corps of Engineers to dredge the Port
- \$23 million for the completion of high-span bridge connecting downtown Miami to the seaport
- \$300,000 for a General Reevaluation Report (GRR) to study further channel improvements.
- \$15 million for reimbursement to the Seaport Department for dredging work already completed at the Seaport's expense
- \$3.9 million for specific environmental mitigation work which has already been accomplished at the Seaport's expense

City of Miramar, Florida

- ✓ \$16.3 million in cumulative Urban Area Security Initiative grant funding: (\$5.4 million in 2011, \$5.4 million – 2012, and \$5.5 million – 2013)
- ✓ \$1,985,160 in competitive grant funding under the 2012 (awarded in 2013) FEMA SAFER Program to hire 12 new firefighters to staff a new engine company in the City
- ✓ \$240,000 in competitive grant funding under the FEMA Assistance Firefighters Grant (AFG) Program for the purchase of an Advanced Life Support Ambulance
- ✓ \$60,000 in competitive grant funding under the Scotts Miracle-Gro GRO1000 Gardens and Green Spaces Award Program to enhance a community garden
- ✓ Secured unanimous support of the Florida Congressional delegation for a floor amendment to the FY2012 House Homeland Security Appropriations that reversed a provision that would have eliminated all UASI grant funding for South Florida
- ✓ Secured language in the FY2012 House Homeland Security Authorization Act ensuring consideration of unique South Florida risk factors in the allocation of DHS UASI funding
- ✓ \$1.5 million 2013 Broward County Redevelopment Program Grant for the redevelopment of Shirley Branca Park (amphitheater) and median, streetscape, and drainage improvements
- ✓ \$41,000 in competitive grant funding under the Florida EMS Grant program for mechanical CPR equipment
- ✓ Secured an agreement from GSA and ICE to construct a parking structure at the Miramar ICE facility and provide access to bathrooms and water fountains and establishment of a true appointment system to alleviate hazardous street parking and provide individuals access to basic facilities.

City of Missouri City, Texas

- ✓ \$893,676 in competitive grant funding under the 2011 COPS Hiring Grant program to hire four police officers to address increasing gang activity
- ✓ \$500,000 in competitive grant funding under the 2015 COPS Hiring Grant program to hire four police officers to combat gang violence

Village of Oak Lawn, Illinois

- \$100,000 for Law Enforcement Technology
- \$1,347,952 million in competitive grant funding under the 2016 FEMA SAFER Grant Program to hire 7 new firefighters to fully support the Village's firefighting requirements.

City of Oviedo, Florida

- \$180,000 for law enforcement technology upgrades
- \$140,778 for a Firefighters Assistance Grant

\$2,885,500 for State Road 426/County Road 419

City of Plantation, Florida

- \$500,000 for the Multi Use Recreational Trail (MURT) system
- \$337,500 for a community amphitheater
- Obtained a congressional directive to fund the City's stormwater management plan and a subsequent directive that makes the City eligible to receive grant funding through the Department of Agriculture's Rural Development Programs even though the City does not technically meet program criteria
- \$1.288 million for the Central Transit Greenway System
- \$282,000 for digital police radios

City of Riviera Beach, Florida

- \$750,000 for police communications equipment
- \$1.3 million for a traffic calming project
- \$600,000 for a stormwater management plan
- \$502,500 for an urban retail development project
- \$500,000 in grant funding from EPA for operation of the City's airstrippers
- Reversed position of Environmental Protection Agency mandating that they adopt and implement a plan to actively treat and remove contamination from the City's drinking water. The estimated cost of the remedy is \$865,000
- Initiated an investigation by the EPA Ombudsman of the EPA's handling of the City's contaminated water problem. This action led to the EPA's decision to cover the operation and maintenance costs of the City's air strippers, relieving the City of an \$880,000 expense
- \$2 million for Blue Heron Boulevard improvements
- \$394,000 for law enforcement technology
- \$625,000 in competitive grant funding under the 2014 COPS Hiring Program to hire five additional new officers.
- Secured reinstatement by the Department of Treasury Community Development Financial Institutions Fund (CDFI) of the City's 2014 New Market Credit Tax application that had been unfairly disqualified after being deemed a common enterprise with another application
- Achieved agreement from the Department of Justice - Office of Community Oriented Policing Services (COPS) that the City's 2015 MOU with the Palm Beach School District adequately sets forth discipline and privacy issues, thereby avoiding a delay in the deployment of officers until after the beginning the school year.
- \$158,736 under the 2014 Assistance to Firefighters Grant program for self-contained breathing apparatus (SCBA) equipment for firefighter personal protective equipment.
- Helped secure 2016 release of federal interest by the Department of Health and Human Services for Spanish Courts property, and allow for its redevelopment for Senior Housing and an adjoining public market.
- \$138,885 in competitive grant funding under the Bureau of Justice Administration FY2016 "Body Worn Camera Policy and Implementation Program" for acquisition and implementation of body worn cameras.
- \$1,335,761 million in competitive grant funding under the 2016 FEMA SAFER Grant Program to hire 9 new firefighters to fully support the City's firefighting requirements.

Sonoma County, California

- \$2.75 million over three years for construction of park and ride lots
- \$6 million for intermodal transportation facilities
- \$1.5 million for construction of Visitor's Center
- \$37.85 million to widen Highway 101
- Authorization of new rail start
- Help to secured funding for installation of radar at County airport
- \$1 million to assist with construction of a bus garage
- \$500,000 for a landfill gas conversion facility
- \$500,000 for a CNG fueling facility upgrade
- \$225,000 for sewage improvements for local community
- \$500,000 for sewage improvements for local community
- \$1.218 million for purchase of CNG transit buses
- \$1 million, discretionary grant for airport runway improvements
- \$635,000 discretionary grant to attract service to airport, from the Small Airport Assistance Program.
- \$5.6 million for highway widening
- Help to secure legislative remedy to overcome Homeland Security Administration refusal to provide security screeners at County-owned airport
- \$500,000 toward purchase of park
- \$190,000 for integrated emergency operations center
- \$650,000 competitive grant from the Department of Transportation to facilitate an additional route through a small airport
- \$8 million in emergency funding from USDA to prevent the spread of European grapevine moth (EGVM) in California, including Sonoma County
- Worked to secure legislative provision facilitating maintenance dredging of small harbors, and then secured about \$5 million not included in Administration budgets, to carry out the project
- \$5.6 million appropriated for preparation of dredge material site, with a statutory requirement that old dredge materials be used to construct a new public park, and dredging of a bay Administration had requested \$1.9 million for a dredging project
- Work annually to continue small federal program that returns a portion of geothermal royalties to the county of origin. Brings the County over \$1 million each year

Sonoma County Water Agency, California

- \$1 million to replace septic systems with sewage hookups
- \$750,000 for expansion of capacity at a sewage treatment plant
- Initiated effort to establish Pacific Coastal Recovery Fund. Worked extensively with Administration, and developed coalition with other coastal states and their congressional delegations. The Program was funded at \$58 million its first year. \$500,000 for a Bureau of Reclamation Project to reuse recycled water, not requested by the Administration
- \$9.139 million to study four ecosystem restoration projects, budgeted by Administration at \$6.695 million. Each project was initially a new start not requested by the Administration
- \$60.504 million in operation and maintenance funding of a dam, including substantial additions over budget request for improved fish hatchery operations not requested by the Administration
- \$87.5 million federal share of authorization for largest environmental restoration project west of the Mississippi River, adding \$52 million in authorization to project approved by the Army Corps

- \$3.35 million for environmental restoration of salt marsh, compared to Administration 1.975 million
- \$1.495 million for a regional water reuse project of the Bureau of Reclamation, not requested by the Administration.
- \$49.911 million for operation and maintenance funding of a dam and dam facilities
- \$4,538,270 for operations & maintenance at Coyote Valley Dam
- \$7,767,230 for operations & maintenance at Dry Creek (Warm Springs) Lake and Channel
- \$500,000 for Army Corps investigations at the San Pablo Bay Watershed
- \$7 million for Army Corps construction at NAPA River Salt Marsh Restoration project
- Assisted in development of strategy to secure greater Army Corps assistance in implementation of biological opinion, and to request new start feasibility studies of importance to the client as part of their budget request, and then with Congress to overturn its previous policy against funding such new starts. Resulted in \$300,000 in Corps work plan for new starts.
- Secured Army Corps new start funding for 2 Sec. 1135, Project Modifications for the Improvement of Environment projects critical to accelerate implementation of work under a biological opinion.
- Worked to secure \$120,000 in Corps work plan for additional hatchery work at Corps facility despite Congressional earmark ban, secured Army Corps authorization aimed exclusively at project that will allow Corps participation in project essential to the implementation of a Biological Opinion entered in pursuant to the Endangered Species Act

South Seminole & North Orange County Wastewater Transmission Authority, Florida

- \$30 million authorization for the rehabilitation of the wastewater system
- \$650,000 for Water and Wastewater Infrastructure Improvements Project

Seminole County, Florida

- \$1.425 million for commuter bus stations
- \$970,000 for State Road 46 regional evacuation route

South Seminole & North Orange County Wastewater Transmission Authority, Florida

- \$30 million authorization for the rehabilitation of the wastewater system
- \$650,000 for Water and Wastewater Infrastructure Improvements Project

Tampa Port Authority, Florida

- The Main Channel deepening project was, upon its completion, the largest public works project in the state of Florida. This was completed at 100 percent federal government expense, with a total cost in excess of \$200 million
- Obtained an exemption from limitations placed on the use of tax exempt bonds for the acquisition of property for the Tampa Port Authority
- \$175,000 for improvements to the Alafia Channel, despite the opposition of the Army Corps of Engineers
- \$2 million grant from the Economic Development Administration for navigational improvements necessary for business expansion at the Seaport
- \$1 million grant from the Federal Highway Administration for the construction of ferry docks
- \$1 million for economic development and revitalization efforts at the Garrison Seaport.
- \$3.2 million for dredging the Ybor Turning Basin
- \$70 million authorization for federal improvements to the Alafia Channel, despite Administration's opposition

- Helped to secure an authorization for improvements to the Port Sutton Channel
- Helped to secure the conveyance of the Department of Navy property to the Tampa Port Authority
- \$500,000 for improvements to the disposal areas
- \$12 million for the dredging of the Big Bend Channel
- \$200,000 for continuing the General Re-evaluation Report (GRR)
- \$202,000 for a terminal expansion
- \$2.5 million for the widening of a portion of the main channel. Also helped to secure language directing the Army Corps of Engineers to widen portion of channel
- Obtained authorization for new construction work at CUT B
- \$950,000 for construction at Tampa Harbor
- \$9.565 million for operations and maintenance at Tampa Harbor
- Helped secure language requiring the Secretary of the Army to reimburse the Authority for the Federal share of the dredging work carried out for the Tampa Harbor Big Bend Channel project.

City of Treasure Island, Florida

- \$50 million for the Causeway Bridge
- \$1 million for wastewater and sewer system upgrades
- \$500,000 for a beach access project
- \$450,000 for signalized crosswalks to increase pedestrian safety

City of Virginia Beach, Virginia

- \$112 million authorization for beach erosion control and hurricane protection project
- \$111.427 million in cumulative appropriations for construction of a Beach Erosion Control and Hurricane Protection Project
- Helped secure 50-year authorization for Army Corps of Engineers maintenance of the Rudee Inlet, ensuring federal cost participation for 50 years without being subject to the current \$4.5M cap
- Helped to secure language to continue funding Sandbridge Beach project periodically for 50 years
- \$12.933 million for the renourishment of Sandbridge Beach
- \$4 million - construction funds for Hurricane Protection project's 79th St Outfall
- Coordinated efforts for Commerce decision to allow construction of Lake Gaston water pipeline
- \$800,000 for funding of innovative homeless activities
- \$1 million for the study of a new intermodal center
- \$7.399 million for the Rudee Inlet Navigation Maintenance Project
- \$7 million for construction of Southeastern Parkway and Greenbelt
- \$198,000 appropriated to reimburse City for unauthorized fees imposed by the Department of Interior, and helped secure a congressional authorization for this action in the WRDA
- \$400,000 for the Norfolk Avenue Bike Trail and \$800,000 for Atlantic Avenue Trails
- \$150,000 for the Providence Road Trail Project
- \$4.773 million for the Environmental Restoration for Lynnhaven Inlet project
- Helped secure language allowing sand from nearby channel to finish hurricane protection project
- \$200,000 for para-transit for the handicapped
- \$500,000 for traffic light signalization projects
- \$12 million in competitive grant and congressionally directed funding from COP Interoperable Communications Technology Program for the purchase of communications equipment, enhancements to communications infrastructure, and project management expenses.

- \$150,806 for the Virginia Aquarium & Marine Science Center's Chesapeake Bay Champions (CBC) project under the National Oceanic and Atmospheric Administration's (NOAA) B-Wet Program
- \$363,900 for Virginia Aquarium & Marine Science Center's Stranding Program from the John H. Prescott Marine Mammal Rescue Assistance Grant Program via National Marine Fisheries Service
- \$250,000 to initiate construction of a marine mammal stranding center.
- \$112,500 in 2002 for the Virginia Aquarium & Marine Science Center's general operations under the General Operating Support grant from the Institute for Museum and Library Services
- \$425,000 for the Marine Science Museum Science Camp
- \$48,000 for the Virginia Aquarium & Marine Science Center "Beyond the Aquarium" program
- Worked with HUD to remove City from the Administration's FY 2003 Budget list for 50% reductions in CDBG that would have devastating effect on critical local low-income housing and affordable housing for military personnel programs
- Helped secure language in 2005 National Defense Authorization Act ensuring a study would be done on the state of TRICARE to provide health and support services for "exceptional family member program" enrollees in high-density military areas such as Virginia Beach
- \$11.4 million for I-264/Lynnhaven Parkway/Great Neck Road Interchange
- Worked with Department of Homeland Security to have the Hampton Roads region designated eligible for Urban Area Security Initiative (UASI) Homeland Security Grants
- \$988,000 for Public Safety Interoperability Technology Upgrades
- \$1.245 million for the Lynnhaven Inlet, Bay and Connecting Waters Maintenance Dredging
- \$750,000 for the Lesner Bridge Replacement project
- Helped to secure language that would allow the City to use its own funds for beach renourishment.
- Helped to secure authorizing language in MAP-21 that directs each State to consider certain criteria when allocating funds to highway projects. This criterion includes funding evacuation routes serving or adjacent to Armed Forces facilities
- \$844,000 to finish an analysis to address and prepare for emergencies related to sea level rise from the National Oceanic and Atmospheric Administration's Regional Resilience Grant Program
- Worked with congressional delegation, Transportation and Infrastructure Committee, and Environment and Public Works Committee to support New Start determination language in the Senate Energy and Water Appropriations bill to continue to allow the U.S. Army Corps of Engineers greater flexibility in selecting projects for its work plan
- \$10 million in U.S. Army Corps of Engineers New Start funds for the Lynnhaven River Basin Ecosystem Restoration; one of only 5 New Start projects funded in Fiscal Year 2018
- \$17.6 million as part of the USACE FY 2018 Work Plan construction funds for the Virginia Beach Hurricane Protection program for beach maintenance and dredging
- \$925,000 total as part of the USACE FY 2018 Work Plan operations and maintenance funds for shoaling, maintenance, and dredging of the Lynnhaven Inlet
- \$720,000 total as part of the USACE FY 2018 Work Plan operations and maintenance funds for shoaling, maintenance, and dredging of the Rudee Inlet
- \$3 million as part of FY 2018 Civil Works Budget short-term construction project funds for Sandbridge Beach

Town of Windermere, Florida

- \$750,000 for traffic calming measures
- \$200,000 for a stormwater management plan
- \$240,000 for bicycle and pedestrian improvements