

COMPANY: TEMPLE INC
PO BOX 2066
DECATUR, AL 35602
FAX: (256)353-4578
SHELDON PAFFORD (800)633-3221

Pinellas County Purchasing Department
BOARD OF COUNTY COMMISSIONERS
PINELLAS COUNTY
400 S. Ft. Harrison Ave.
6th Floor, Annex Building
Clearwater, FL 33756

PO Number: 227693
Rev. 0
Page 1 of 3
THIS NUMBER MUST APPEAR ON ALL PACKAGES, SHIPPING NOTICES, INVOICES AND CORRESPONDENCE

SHIP TO: Various County Depts
Clearwater, FL 33756

BILL TO: Various County Depts
Clearwater, FL 33756

Blanket Purchase Agreement

DATE OF ORDER	DELIVERY DUE	REQUISITION NO.	REQUESTOR:			
24-JUN-08						
QUANTITY	UNIT	ITEM NO.	DESCRIPTION	UNIT PRICE	AMOUNT	ACCOUNT CHARGES
			078-0399-SS (MMW) VEHICLE DETECTORS WIRELESS IN-PAVEMENT CONTRACT PERIOD: 17-JUN-2008 THRU 16-JUN-2010 WITH 1 RENEWAL @ 12 MONTHS EACH. BCC APPROVAL: 17-JUN-2008			
	UNIT	31691	SENSOR, VEHICLE, FLUSH MOUNTED, VSN-240-F	481.0000		
	UNIT	31692	SENSOR, VEHICLE, FLUSH MOUNTED, VSN-240-T	387.0000		
	UNIT	31693	ACCESS POINT, AP240-S	1,494.0000		
	UNIT	31694	ACCESS POINT, AP240-ES	2,689.0000		
	UNIT	31695	ACCESS POINT, AP240-E	2,689.0000		
	UNIT	31696	ACCESS POINT, WITH GPRS, AP240-EG	3,817.0000		
	UNIT	31697	MOUNTING BRACKET, AP240-MTG, PELCO SP-5704-62"	96.0000		
	UNIT	31698	POWER SUPPLY, AP240-E-POE	156.0000		
CONTINUED						
PAYMENT TERMS		SHIP VIA	FOB	FREIGHT TERMS		
NET 30		BEST WAY	DESTINATION	FREIGHT INCLUDED		
CONTRACT NO. 078-0399-SS		P.A./PHONE Wilson, Mike W		727/464-3311		
				SALES TAX EXEMPT NO. 85-8013287050C-7		

It is hereby certified that all provisions of the laws of Florida were complied with in issuing this order, and that there are sufficient and properly appropriated funds to liquidate this obligation. This purchase order is governed by the terms and conditions on reverse side.
NOTICE: Vendors doing business with Pinellas County are required to show proof of current Pinellas Construction licenses, if applicable.

VENDOR COPY

BOARD OF COUNTY COMMISSIONERS
PINELLAS COUNTY, FLORIDA
Andy M...
(AUTHORIZED SIGNATURE)

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QUANTITY	UNIT	ITEM NO.	DESCRIPTION		UNIT PRICE	AMOUNT	ACCOUNT CHARGES
UNIT		31699	POWER SUPPLY, AP240-E-48PS		156.0000		
UNIT		31700	COMPLIANT INTERFACE BOARD, (4 CHANNELS), CC TS2		677.0000		
UNIT		31701	COMPLIANT INTERFACE BOARD, (4 CHANNELS), CC 170		513.0000		
UNIT		31702	EXTENSION CONTROLLER, INTERFACE BOARD (4 CHANNELS), EX-TS2		380.0000		
UNIT		31703	EXTENSION CONTROLLER, INTERFACE BOARD (4 CHANNELS), EX-170		310.0000		
UNIT		31704	ACCESS BOX, CC-ACC		130.0000		
UNIT		31705	REPEATER, BATTERY OPERATED (2-4 YR LIFE), RP240-B		650.0000		
EACH		31706	MOUNTING BRACKET, RP240-MTG, PELCO SP-5703-62"		96.0000		
PAYMENT TERMS		SHIP VIA	FOB		FREIGHT TERMS		
NET 30		BEST WAY	DESTINATION		CONTINUED		
CONTRACT NO. 078-0399-SS		P.A./PHONE Wilson, Mike W	727/464-3311		SALES TAX EXEMPT NO. 85-8013287050C-7		

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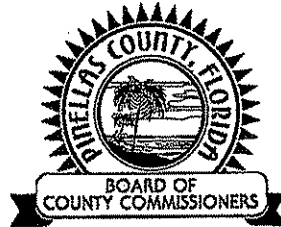
DATE OF ORDER 24-JUN-08		DELIVERY DUE		REQUISITION NO.		REQUESTOR:	
QUANTITY	UNIT	ITEM NO.	DESCRIPTION	UNIT PRICE	AMOUNT	ACCOUNT CHARGES	
UNIT		31707	EPOXY TUBE, FABICK M-PP-450, M-FM-750	35.0000			
UNIT		31708	CORING BIT, CONCRETE, VSN-240-CON	835.0000			
UNIT		31709	CORING BIT, ASPHALT, VSN-240-ASPH	625.0000			
UNIT		31710	EPOXY GUN M-PPM-300	127.0000			
PAYMENT TERMS				SHIP VIA	FOB	FREIGHT TERMS	
NET 30				BEST WAY	DESTINATION	FREIGHT INCLUDED	
CONTRACT NO. 078-0399-SS				P.A./PHONE Wilson, Mike W		727/464-3311	
TOTAL				1,600,000.00			
SALES TAX EXEMPT NO. 85-8013287050C-7							

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BOARD OF COUNTY COMMISSIONERS
PINELLAS COUNTY, FLORIDA

(AUTHORIZED SIGNATURE)



BOARD OF COUNTY COMMISSIONERS

DATE: June 17, 2008

AGENDA ITEM NO. 7.

Consent Agenda ☒

Regular Agenda ☐

Public Hearing ☐

County Administrator's Signature: *[Signature]*

Subject:

Sole Source Purchase - Vehicle Detectors Wireless In-Pavement - Public Works Transportation Division
Contract No. 078-0399-SS (MW)

Department:

Public Works / Purchasing

Staff Member Responsible:

Pete Yauch / Joe Lauro

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS APPROVE A TWENTY-FOUR (24) MONTH CONTRACT FOR THE SOLE SOURCE PURCHASE OF WIRELESS IN-PAVEMENT VEHICLE DETECTORS MANUFACTURED BY SENSYS NETWORKS, GEORGETOWN, TEXAS AND SOLD THROUGH THEIR FLORIDA DISTRIBUTOR TEMPLE, INC., DECATUR, GEORGIA.

Summary Explanation/Background:

The Transportation Division of the Public Works Highway and Operations Department requires products that detect and report traffic flows. These products are an essential part of the Advanced Traffic Management System / Intelligent Transportation System (ATMS/ITS) that is utilized to track traffic patterns and provide data to the adaptive signal systems in real time. The usage of these wireless products will result in cost savings to the County versus traditional detection systems currently deployed, and ultimately improved commutes for citizens.

The required products are only manufactured by Sensys Networks, with Temple, Inc. as their sole distributor for the State of Florida. The equipment is unique as the unit is installed in-pavement, utilizing wireless communications and is battery operated. Using this new style of vehicle detector will save time as well as money. The previous standard required sixty minute lane closures over multiple lanes to install inductive, wired loops. The new equipment can be installed in fifteen to twenty minutes per lane. Cost of detection, per intersection, is approximately one-third the cost of installing wired inductive loops, side fired microwave, or video detection systems. The new detection system has been tested on the southbound approach of Keene Road to Gulf-To-Bay Boulevard (SR60). It has been deployed for over one and a half years with great success. A wide search was conducted for like products with negative results.

As per policy, on April 25, 2008, a Notice of Intent to Sole Source was posted in a newspaper of general circulation and County website. No responses were received.

This is a twenty-four (24) month contract with one twelve (12) month option of renewal. The option of renewal includes a price adjustment in an amount not to exceed the average of the Consumer Prices Index (CPI) for the twelve (12) months prior to renewal, or five percent (5%), whichever is less will be allowed upon vendor's request.

Fiscal Impact/Cost/Revenue Summary:

ESTIMATED ANNUAL EXPENDITURE NOT TO EXCEED: \$800,000.00

ESTIMATED TWENTY-FOUR (24) MONTH EXPENDITURE NOT TO EXCEED: \$1,600,000.00

Funding is provided through the Public Works & Operations Transportation Division PID # 1501 ATMS/ITS Stage 6 and other grant dollars available for ATMS construction.

Exhibits/Attachments Attached:

1. Contract Review
2. Pricing



Temple

May 28, 2008

Mike Wilson, CPPB
PINELLAS COUNTY
Procurement Analyst
727-464-3154 Office / 727-464-3925 Fax

Mr. Wilson,

The below Sensys Networks product descriptions and unit prices are for **Pinellas County Sole Source Contract 078-0399-SS (MW)**. All freight charges are included and based on FOB Destination. Unit prices do not include Sales Taxes because Pinellas County is Tax Exempt. Prices are firm for the first 24 months of the contract. CPI increase not to exceed five percent for the 12-month renewal.

DESCRIPTION	PRICE
VSN-240-F Flush Mounted Vehicle Sensor	\$ 481.00
VSN-240-T Flush Mounted Vehicle Sensor	\$ 387.00
AP240-S Access Point	\$ 1,494.00
AP240-ES Access Point	\$ 2,689.00
AP240-E Access Point	\$ 2,689.00
AP240-EG With GPRS Access Point	\$ 3,817.00
AP240-MTG Mounting Bracket Pelco SP-5704-62"	\$ 96.00
AP240-E-POE Power Supply	\$ 156.00
AP240-E-48PS Power Supply	\$ 156.00
CC TS2 Compliant Interface Board (four channels)	\$ 677.00
CC 170 Compliant Interface Board (four channels)	\$ 513.00
EX-TS2 Extension Controller Interface Board (four channels)	\$ 380.00
EX-170 Extension Controller Interface Board (four channels)	\$ 310.00
CC-ACC Access Box	\$ 130.00
RP240-B Battery Operated Repeater - Two to Four Year Life	\$ 650.00
RP240-MTG Mounting Bracket Pelco SP-5703-62"	\$ 96.00
Epoxy Tube, Fabick M-PP-450, M-FM-750	\$ 35.00
VSN-240-CON Concrete Coring Bit	\$ 835.00
VSN-240-ASPH Asphalt Coring Bit	\$ 625.00
Epoxy Gun M-PPM-300	\$ 127.00

If you have any questions, please call me at 407-701-4649.

Sincerely,

Sheldon Pafford

Temple, Inc.

P.O. Box 2066 • Decatur, AL 35602-2066

(256) 353-3820 • (800) 633-3221

Sales/Customer Fax (256) 353-4578 • Accounting Fax (256) 353-3351