

City of
Gainesville

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Update on Exclusive Solid Waste Franchise
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Current Agreement

A Strong Partnership Between City and County

- County was the Lead Agency in Procurement
- Seamless Service Between Jurisdictions
- Address Issues Cooperatively
- Flexible Enough to Allow for Individual Needs

Commercial and Multi-Family Property Non-Exclusive Franchised Collection

Current Status

- Multiple Haulers Competing for Commercial and Multi-Family Property Business
- Inconsistent & Wide Range of Pricing for Customers
- Multiple Haulers Often Driving to Nearly Identical Locations to When Servicing Containers
- Not Environmentally Efficient
- Open Hauling Market Creates Pricing Advantage For Large Corporations over Small Companies

Commercial and Multi-Family Property Franchised Collection

Benefits to Exclusive Franchise Agreement

- Reduced Traffic => Reduced Emissions => Sustainability
- Simplify Pricing for Customers (Level Playing Field)
- Decrease in Residential Pricing
- Better Flow Control Through Contract
- Increased Recycling at Multi-Family Properties
- Improved Management of Hauling Operations (Early Starts, Trash in Roadway)
- Standardization of Containers, Labeling, Messaging, etc.
- Installation of Minimum Service Vehicle Requirements (Fuel, Age, Size)
- Anticipate and Address Unique Situations

Commercial and Multi-Family Property Franchised Collection

Multi-Family Property Recycling

MFPs Represents Approximately 50% of Housing Units in City

- Absence of Consistency and Infrastructure
- “Lack of Access to Recycling” is the #1 Complaint Received by UF Office of Sustainability
- Currently the City has Little or No Control/Input On:
 - Type of Recycling Program (Dual-Stream or Single-Stream)
 - Container Placement/Location
 - Container Type
 - Number of Collection Locations
 - Education & Messaging

Future Agreement

A Stronger Partnership

- Greater Volume Results in Better Pricing
- City and County Staff Have Been Meeting to Discuss Bid Features, Improvements and Changes
- Disagreements are Not Insurmountable

Future Agreement

Differences Between City and County

City of Gainesville	Alachua County
Shift to Using Carts for Curbside Recycling Collection	Stay with Current Two Bin Curbside Recycling Collection System
Open to Exploring Use of Electric Collection Vehicles	Prefers to Continue with CNG Collection Vehicles
Start Contract as Soon as Practical	Match Exclusive Period Start Timing
Reviewing Options to Collect Yard Waste & Bulk Waste In-House	Collection By Contracted Services for All Materials
Integrate Small Businesses Into Curbside Collection	Limit Curbside Collection to Residential Homes

Procurement Options

Standard Bid	Request for Proposals (RFP)	Invitation to Negotiate (ITN)
<ul style="list-style-type: none">• Specifically Defined Scope, Number or Product• Low, Responsive Bid According to Bid Criteria	<ul style="list-style-type: none">• Criteria in Addition to Price is to be Considered• A Selection Committee Reviews Proposals Based on RFP Requirements• Contract is Awarded to Vendor that Committee Ranks as Number 1	<ul style="list-style-type: none">• Scope of Work is Varied and Complex• Services May Be Provided in Various Ways• Contractor Qualifications are Important• Responses May Contain Innovative Solutions.• Negotiations May Take Place with More than One Vendor

Vehicle Options



Diesel	Compressed Natural Gas (CNG)	Electric
<ul style="list-style-type: none">• Fuel Readily Available• Noisier• Least Upfront Costs• New Vehicles Available Quickly	<ul style="list-style-type: none">• Quieter• 20% Fewer GHG• Fuel Less Expensive• New Vendor Would Need Time to Install Slow Fill Station	<ul style="list-style-type: none">• Even Quieter• 50% Fewer GHG• Maintenance Significantly Less• Emerging Technology• Most Upfront Costs• Implementation Time Unclear

Future Agreement

Electric Vehicles

- The Future is Electric Vehicles
- Currently Being Implemented Around the Country e.g. Ocala, New York City
- Bid Specs Allow Three Years for Implementation



Bulk and Yard Waste

Service Options

- In-House Collection Options Being Analyzed (type of trucks, number, etc.)
- More Clam Shell Trucks, Fewer Rear Load
- Reduces Injuries and Hard to Fill Positions



In-House (City) Bulk and Yard Waste Collection



Advantages	Disadvantages
+ Greater Control Over Assets	- Likely More Expensive
+ Faster Disaster Event Response	- Smaller Fleet/Fewer Employees
+ Increased City Employment	- Greater Management Responsibilities
+ Dedicated Vehicles for Exclusive Use in City	- Repairs and Absenteeism May Result in Delays

Contracted Bulk and Yard Waste Collection



Advantages	Disadvantages
+ Less Expensive	- Less Control
+ Fleet Versatility	- Trucks Work Near Capacity
+ Easier Management	- Most Complaints About this Service

Curbside Residential Franchised Collection

Added Feature

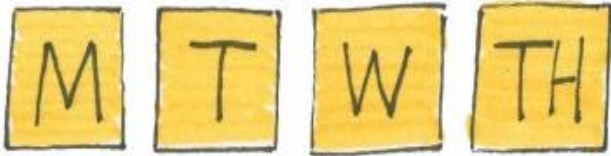
Cart Ownership at End of Contract

- Seamless Transfer at End of Contract
- Allows for Branding of Containers
- Contractor Maintains and Replaces as Part of Contract



Curbside Residential Franchised Collection

Added Feature



Four Day Per Week Collection

- Most City of Gainesville Residents Receive Service on Wednesday or Thursday
- Currently WCA Collection in Alachua County on Monday and Tuesday
- Delays Can Accrue to City
- City Staff Works Five Days a Week
- Spreading Out the Number of Services Days per Week, Allows for More Uniform Collection

Curbside Residential Franchised Collection

Added Feature

Organics Collection Flexibility

- Specifications Give the City Options Based on Capabilities of Composting Contractor
- Allows for City to Contract Separately for Collection if Desired



Commercial and Multi-Family Property Franchised Collection

Added Feature

Bulk Collection at Multi-Family Properties

- Per Unit Price for Collection of Bulk Up to a Limit Based on Size of Complex
- Additional Fee for Overage
- Properties would be Responsible for Additional Service During Move In/Out

Commercial and Multi-Family Property Franchised Collection

Added Feature

Small Business Recycling

- Small Business May be Part of Residential Route with Cart Collection and Curbside Containers
- Provides Efficiency and Reduces Emissions

Other Contract Features

Annual CPI Adjustment

- Current Contract has Negotiated Increases at Different Intervals
- Annual CPI May Lead to Lower Initial Pricing
- Vendor is Compensated When Prices Increase
- Proposal is to Use Water, Garbage, Trash subset of CPI

Other Contract Features

- Contract Allows City to Implement Liquidated Damages for Numerous Contract Deficiencies as a Deterrent
- Term Length 10 year with Two, Five Year Extensions

Franchise Fees

- Current Rate Generates Approximately \$1.2 Million
- Represent +10% of Solid Waste Fund Revenues
- Percentage is on the Low Side. Other Communities Have 2X the rate.
- Revenue May Increase or Decrease with New Contract

Current Rate
11.10%

Franchise Fees

- Move Percentage to Closer to Average
- Fixed Fee as Part of Contract

Options

- Wait to Determine What New Contract Will Provide

Curbside Billing

Current Status	Proposed Change
<ul style="list-style-type: none">• Curbside Billed on GRU Bill• High Rental Rate Leads to Bad Debt• Frequent Turnover Creates Changes in Service Levels	<ul style="list-style-type: none">• Minimum Service (20 gal.) Placed on Property Tax• Additional Service Placed on GRU Bill

Thank You.