

**TECHNICAL PROPOSAL
QUALIFICATIONS EVALUATION**

Technical BT

PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH

and Gainesville Regional Utilities

EVALUATOR: #2

DATE: 11/07/2016

FIRM NAME: _____

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	35	A. 1-3: Five of seven references have a large asset base and revenues. Proposed partner in charge was the partner on five of the seven references. Clear mention of experience in the following: municipal bonds, arbitrage, participation contracts, rate design, net cost recoverable, derivatives including fuel hedges and interest rate swaps, regulatory accounting, and information technology auditing with summaries of each.
		10	A. 6: Yes.
		10	A. 7: Yes, governmental auditing and accounting experiences. Consulting and EQR partners have utilities experience.
o Capability of Meeting Time and Budget	45	45	
TOTAL	100	100	

Technical BT

WRITTEN PROPOSAL EVALUATION

PROJECT: RFP for Professional Auditing Services for General Government and Gainesville Regional Utilities RFP#: CAUD-170010-DH
 EVALUATOR#: 2 DATE: _____
 FIRM NAME: _____

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	See technical comments
o Project Approach	30	30	
o Project Manager	15	15	See technical comments
o Project Team	15	15	See technical comments
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	100	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Technical CRI

PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH
and Gainesville Regional Utilities

EVALUATOR: #2 _____ DATE: 11/07/2016

FIRM NAME: _____

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	22	A. 1-3: First five references are varied yet at least two have a large asset base and revenues (references additional professionals in proposal). Unclear mention of experience in the following: arbitrage, participation contracts, rate design, net cost recoverable, derivatives including fuel hedges and interest rate swaps, regulatory accounting, and information technology auditing.
		10	A. 6: Yes.
		10	A. 7: Yes, governmental auditing and accounting experiences. Consulting and EQR partners have utilities experience.
o Capability of Meeting Time and Budget	45	45	
TOTAL	100	87	

WRITTEN PROPOSAL EVALUATION

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WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	22	See technical comments
o Project Approach	30	30	
o Project Manager	15	10	See technical comments
o Project Team	15	12	See technical comments
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	84	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Technical M&J

PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH
 and Gainesville Regional Utilities
 EVALUATOR: #2 DATE: 11/07/2016

FIRM NAME: _____

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	15	A. 1-3: First five references are all small cities (with varying multi utility components), compared to the size of customer base and revenues of GRU. Second set of references: first reference, much smaller city yet multi-utility; second, partners in charge are not the proposed partners on this proposal; third reference, much smaller city yet multi-utility; fourth, partners in charge are not the proposed partners on this proposal. Unclear mention of experience in the following: arbitrage, participation contracts, rate design, net cost recoverable, derivatives including fuel hedges and interest rate swaps, regulatory accounting, and information technology auditing.
		10	A. 6: Yes, yet on a much smaller scale.
o Capability of Meeting Time and Budget	45	10	A. 7: Yes, governmental auditing and accounting experiences
TOTAL	100	80	

WRITTEN PROPOSAL EVALUATION

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FIRM NAME: _____

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	See technical comments
o Project Approach	30	30	
o Project Manager	15	10	See technical comments
o Project Team	15	10	See technical comments
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	80	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

Technical PGC

PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH

and Gainesville Regional Utilities

EVALUATOR: #2

DATE: 11/07/2016

FIRM NAME: _____

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
<ul style="list-style-type: none"> o Ability 	55	25	<p>A. 1-3: Five references were provided: two of the five references partners in charge are not the proposed partners on this proposal (does reference team audit approach). No clear mention of experience in the following: participation contracts, net cost recoverable, derivatives including fuel hedges and interest rate swaps, and information technology auditing.</p> <p style="margin-left: 40px;">A. 6: Yes.</p> <p>A. 7: Yes, governmental auditing and accounting experiences.</p>
TOTAL	100	90	

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WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	See technical comments
o Project Approach	30	30	
o Project Manager	15	10	See technical comments
o Project Team	15	12	See technical comments
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	87	