

MONTHLY CHARGE

Discounted (Install)

	24 Month Contract Term	36 Month Contract Term	48 Month Contract Term
Service	GATOR NET GIGABIT	GATOR NET GIGABIT	GATOR NET GIGABIT
Subscription Model	Bulk ("Wholesale")	Bulk ("Wholesale")	Bulk ("Wholesale")
Subscribing Customer	Developer/HOA	Developer/HOA	Developer/HOA
Total Number of Service Locations	34	34	34
Design/Engineering	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Material Acquisition	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)
Installation Labor	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)
One-time charge assessed by GRUCom (covers GRUCom's direct external costs for material and contract labor, does not include any internal GRUCom labor costs or application of any GRU corporate overheads)	\$0	\$0	\$0
Design/Engineering	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Material Acquisition	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Installation Labor	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
One-time charge assessed by GRUCom (covers GRUCom's direct external costs for material and contract labor, does not include any internal GRUCom labor costs or application of any GRU corporate overheads)	\$40,734.00	\$31,703.00	\$23,907.00
On-Going Monthly Service Charges Billed-To	Developer/HOA	Developer/HOA	Developer/HOA
Contract Term (Months)	24	36	48
Monthly Service Charge per Subscriber Unit	\$80.74	\$76.70	\$72.87
Total Number of Subscriber Units	34	34	34
GATOR NET GIGABIT - HEARTWOOD	\$2,745.16	\$2,607.80	\$2,477.58

MODEL OPTION 2

(Additional Charges Apply)

60 Month Contract Term	72 Month Contract Term	84 Month Contract Term
GATOR NET GIGABIT Bulk ("Wholesale") Developer/HOA 34	GATOR NET GIGABIT Bulk ("Wholesale") Developer/HOA 34	GATOR NET GIGABIT Bulk ("Wholesale") Developer/HOA 34

Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)
Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)
\$0	\$0	\$0

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\$17,246.00	\$11,581.00	\$6,805.00

Developer/HOA	Developer/HOA	Developer/HOA
60	72	84
\$69.22	\$65.76	\$62.48
34	34	34

\$2,353.48	\$2,235.84	\$2,124.32
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