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Submitted
8/28/2000
#991057

Joe Nowikowski
Branch Manager

nowikowskij@simplexnet.com

August 28th, 2000

Gainesville City Commission
Gainesville, Florida
Re: Protest of GRU Award on RFP 2000-123

Dear Sir or Madam:

Simplex hereby protests the findings of the GRU Protest Board in regard to RFP 2000-123. The Board found Simplex to be "non-responsive" and thereby did not consider their bid during the review process. As evidenced below, Simplex argues that the findings of the Protest Board are inconsistent with the details of the RFP specifications and the proposals submitted by Simplex Time Recorder Company. Please review the following examples:

1. Board finding (regarding Simplex bid): "... wiring was not included in the proposal."
COMPARE:
 - a. The specification in the General conditions of 1.0 call for a complete system to be installed.
 - b. Addendum # 2 requires all material needed to be provided.
 - c. The acknowledgement at the end of the specification certifies that the proposal is in compliance with the specifications and the addendum.
 - d. Mr. Gary Hill asked us via voice mail if our proposal included wire. We responded in writing that the proposal did in fact include wire.

Our proposal referenced the specifications, all addenda with the acknowledge statements. We sent a separate letter stating the wiring was included in our original proposal. It is our position that we fully complied with the RFP.

2. Board finding (regarding Simplex bid) "...unit pricing was not included"
COMPARE
 - a. Section 9.3 of the RFP specification " Proposer shall clearly indicate if the unit prices include installation or shall indicate a price for all labor to install the access control system in accordance with the terms and conditions included in the Request for Proposal.

Simplex response: "Unit prices do not include installation..."
See Section 1.1 of our proposal.

Fire, Security, Communications, Workforce Solutions, Sales & Service
Offices & Representatives in Principal Cities throughout the World



Simplex Time Recorder respectfully requests your endorsement in overturning the Board findings of Simplex being non-responsive.

Respectfully Yours,

A handwritten signature in black ink, appearing to read 'Joe Nowikowski', with a stylized flourish at the end.

Joe Nowikowski
Branch Manager

PROPOSAL RESPONSE

All Simplex responses are shown throughout this document in Bold Italics.

CITY OF GAINESVILLE
GAINESVILLE REGIONAL UTILITIES
REQUEST FOR PROPOSAL # 2000-123

TECHNICAL SPECIFICATIONS

1.0 GENERAL.

→ 1.1 Summary of Work: Gainesville Regional Utilities (GRU) is seeking proposals to furnish and install a complete access control system utilizing proximity card readers, at the following locations:

Reply: Our pricing for the following, based on these specifications and Addendums 1, 2 and 3, are as follows:

GRU Administration Building (301 SE 4th Avenue): Replace three existing readers, add a fourth.

Material: \$5,042

Labor: \$2,990

Total: \$8,032

GRU Springhills Service Center (3805 NW 97th Blvd.) Replace three existing readers.

Material: \$3,815

Labor: \$2,888

Total: \$6,703

GRU Depot Avenue Operations Center (555 SE 5th Avenue): Install four readers

Material: \$4,178

Labor: \$2,376

Total: \$6,554

1.1.1 Access control may also be utilized at the following locations, at GRU's sole discretion, based upon budgetary and other considerations:

W/WW Building (528 SE 5th Avenue): Install two readers

Material: \$3,365

Labor: \$2,340

Total: \$5,705

Field Services Building (532 SE 5th Avenue): Install two readers

Material: \$3,265

Labor: \$1,920

Total: \$5,185

Electric System Control Center (NW 43rd Street and NW 53rd Avenue): Install one reader

Material: \$2,413

Labor: \$1,067

CITY OF GAINESVILLE
GAINESVILLE REGIONAL UTILITIES
REQUEST FOR PROPOSAL # 2000-123

Total: \$3,480

Kanapaha Wastewater Reclamation Facility: Install one reader

Material: \$2,402

Labor: \$3,520

Total: \$5,922

Main Street Wastewater Reclamation Facility: Install one reader

Material: \$2,402

Labor: \$2,980

Total: \$5,382

Deerhaven Generating Station: Install six readers

Material: \$10,900

Labor: \$8,040

Total: \$18,940

Springhills Service Center (3805 NW 97th Blvd.): Install vehicle scanners (vehicle entry readers) at the gate to the yard.

Material: \$7,590

Labor: \$640

Total: \$8,230

1.1.2 The System shall have the capability of utilizing an optical turnstile as a controlled access point at the 1st floor Information Counter of the Administration Building. Actual purchase and installation of the optical turnstile will be at the option of GRU based upon budgetary and design considerations.

(See 9.1, Unit Pricing for information)

1.2. System Concept: The card access system shall reflect an open architecture design that is flexible and can be easily and economically expanded. The system design shall be easy to operate and incorporate state-of-the-art technology. The installed system shall be complete and fully integrated. It shall combine access control, alarm reporting and acknowledgement, standard reporting, badge imaging. The system shall be capable of being remotely monitored at one or more locations with full functions for control and monitoring of access control and intrusion detection. The main controller will be located in the GRU Administration Building, with readers at remote sites tied in via a modem or fiber optic network. Additional monitoring workstation(s) may be required at the Information Desk of the GRU Administration Building and/or other locations as determined by GRU.

1.2.1 The system shall run on an IBM compatible PC or server class computer. The system shall support multiple printers, the exact number of which is undetermined at this time. Proposer shall indicate any limitations in this regard in its proposal.

Reply: The Simplex NT3400 is not limited in this regard.

1.2.2 The system shall utilize either Windows NT 4.0 or Windows 2000 operating system. Proposer shall indicate which operating system is being proposed. If system is capable of utilizing either operating system, Proposer shall indicate a price for each operating system with its proposal.

Reply: The Simplex NT3400 utilizes the Windows NT 4.0 operating system.



**CITY OF GAINESVILLE, FLORIDA
GAINESVILLE REGIONAL UTILITIES**

Request for Proposal No. 2000 - 123

PROXIMITY CARD READER SYSTEM

ADDENDUM NO. TWO

DATE: JULY 14, 2000

BID DATE: JULY 18, 2000

NOTE: This addendum has been issued only to all holders of record of the Invitation to Bid.

The original document remains in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

THE FOLLOWING ARE ANSWERS TO QUESTIONS AND CLARIFICATIONS REQUESTED FROM PROPOSERS BASED ON THE ORIGINAL REQUEST FOR PROPOSAL, DATED JUNE 26, 2000 AND THE JULY 10, 2000 JOBSITE WALK-THROUGH.

1. GRU will provide the connection from the network to controller, as well as interfacing with gate controllers.
2. Proposers must clearly state in their technical proposal the protocol between the proposed controller and the card reader.
- 3. All material necessary for installation is to be provided by the Proposer.
4. Proposers must clearly state if a dedicated fiber or copper wire is required for the installation of the proposed System.
5. The System proposed must be capable of connecting with the fire alarm, at GRU's option (See the Specification 3.6.2).
6. The turnstile should be capable of an "all release" mode and an "each release" mode.
7. The vehicle entry system should be a long range reader, capable of reading a barcode installed on the vehicle.
8. Proposer shall cite the read range of the vehicle entry system scanner.

Kanapaha WW Reclamation Facility. Install one reader. Gate Reader.

Main Street WW Reclamation Facility. Install one reader. Gate Reader (2nd gate).

Deerhaven Generating Station. Install six readers.

- Phone room, (ground floor Administration Building – single door)
- DCS room (3rd floor Main Plant – single door)
- 660 room, two doors, 1-double door-interior (access one); 1-single door (outside-weatherproof required)
- Precipitator Building. Two doors – 1-double door entry (access one); (1-single door). Both are outside. Weatherproof required.

GRU Springhills Service Center. South gate.



**Gary Hill, Senior Buyer
Utilities Purchasing**

ACKNOWLEDGMENT:

→ Each bidder shall acknowledge receipt of this Addendum No. Two by its signature below and shall attach this Addendum to its bid or note receipt on its Bid.

CERTIFICATE BY BIDDER

→ The undersigned acknowledges receipt of this Addendum No. Two and the Bid submitted is in accordance with the information, instructions and stipulations set forth herein.

→ Bidder: SIMPLEX
 By: [Signature]
 Date: 7/18/2000



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Jacksonville, FL 32205 U.S.A.
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July 21st, 2000

Gary Hill
Senior Buyer
Gainesville Regional Utilities
P.O. Box 147117
Gainesville, Fl. 32614

RE: Clarification regarding RFP # 2000-123

Dear Mr. Hill,

→ Thank you for your inquiry regarding our proposal. Our installation includes all necessary wire and cable to complete the job.

Respectfully submitted,


Randy Graves
Simplex

PROPOSAL RESPONSE

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