

Evaluation by Pegeen Hanrahan - 10/1/05

Proposer	Pr	Points	Cost	Points	Rank
<b>Demonstration of Evaluation Criteria</b>					
Christensen Associates Energy Consultants	Ret profes Primar structu	Experience not clear re: DSM, environmental considerations	\$230,000	4	10
Convictor Consulting		Focus is on modeling. Several references did not confirm experience.	\$125,000	8	9
Frontier Associates		All areas of expertise demonstrated except power plant design/operation	\$213,900	20	4
GDS Associates		All areas of expertise demonstrated	\$219,468	25	1
Global Energy Decisions		Experience not clear re: DSM, environmental considerations	\$86,750	10	7
ICF Consulting		All areas of expertise demonstrated	\$345,000	25	3
Navipant Consulting, Inc.		All areas of expertise demonstrated	\$180,000	25	2
Schumaker & Company, Inc.		Experience not clear re: DSM, energy efficiency, minimal re: design/operation	\$107,854	15	8
Stone & Webster Management Consultants, Inc.		Experience not clear re: DSM, energy efficiency, other areas demonstrated	\$167,690	25	5
Synapse Energy Economics, Inc.		Experience not clear re: DSM, energy efficiency, other areas demonstrated with exception of plant design/operation	\$250,000	20	6
					100 Max
				4	58
				5	60
				9	79
				10	93
				5	65
				4	82
				4	87
				5	64
				6	78
				3	75

Submitted by  
Maura Hanrahan  
7841

10/3/05

Hint-  
Maura's  
Ranking

Maura  
will call  
in &  
Please advise

Evaluation Factor	Relevant training, education, professional registrations, papers, work experience	Experience with similar projects by individuals and the firm in general	All related fees and expenses to provide the specified services	Overall approach, methodologies, processes, techniques, standards and creativity	Statement of time available for the job within the project schedule	Points
General Basis for Assigning Points	Primary basis is the depth and spread of expertise shown (power plant design/operation, energy efficiency, rate structures/economics, utility planning/policy, environmental issues) - 5 points for each	Primary basis is the demonstration of completion of projects with diverse components similar to the RTP	Basis for divisions is the range between the highest and the lowest cost proposals (\$345k-\$96.75k/10)	Primary basis is understanding of project scope, design of approach, and deliverables. Qualitative assignment of points.	Basis is hours specified or discernable from project budget. *Budget for Synapse includes expenses, but not all hours are at max rate, so assume this balances out. Divisions based on (1545-536)/5	4
			\$96,750 or less		Not specified	5
			\$121,575 or less	Assigned qualitatively	536 hours or more	6
			\$146,400 or less		738 hours or more	7
			\$171,225 or less		940 hours or more	8
			\$196,050 or less		1141 hours or more	9
			\$220,875 or less		1343 hours or more	10
			\$245,700 or less			
			\$270,525 or less			
			\$295,350 or less			
			\$320,175 or less			
			\$345,000 or more			
			Note: ICF costs are "exclusive of travel"			

BALLOT RFP 2005-147	
Commissioner: _____	
Proposer	
	Vote
Christensen Associates Energy Consulting	
Convactor Consulting	
Frontier Associates	
GDS Associates	
Global Energy Decisions	
C. H. Guernsey & Company	
ICF Consulting	
Navigant Consulting, Inc.	
Schumaker & Company, Inc.	
Stone & Webster Management Consultants, Inc.	
Synapse Energy Economics, Inc.	

*Proceeded  
from  
Jill W*

*10/3/05*

*# 040541*



10/3/05  
# 040841  
Submitted by  
Sill W

[ Independent Consultation  
Selection ]

Presentation to the  
Gainesville City Commission

By  
Gainesville Regional Utilities  
October 3, 2005

[ Process Update ]

- Request For Proposal ("RFP") was issued on July 25, 2005
- Proposals were due on September 7, 2005

## Submitted Proposals

- Burns & McDonnell
- Christensen Associates Energy Consulting LLC
- Convector Consulting
- Frontier Associates
- GDS Associates
- Global Energy Decisions
- Green Liquids & Gas Technologies

## Submitted Proposals

- C.H. Guernsey & Company
- ICF Consulting
- KEMA Consulting
- Navigant Consulting, Inc.
- Schumaker & Company, Inc.
- Stone & Webster Management Consultants, Inc.
- Synapse Energy Economics, Inc.

## Process

- Purchasing staff reviewed the proposals to determine responsiveness to the minimum submittal requirements

## Submittal Requirements

1. A resume of professional qualifications;
2. A listing of previous projects that would indicate the candidate's suitability for this Scope of Services, together with references for individuals familiar with the candidate's performance related to these projects;
3. A cost estimate including all related fees and expenses required to provide the proposed services;
4. A proposed methodology for conducting the independent consultation;
5. A statement of the time available for performing the consultation within the time allotted by the project schedule.

## Results

- Burns & McDonnell: does not meet requirements under paragraph five of Qualifications for Consultants-currently under contract with GRU

## Results

- Green Liquids & Gas Technologies: does not meet minimum requirements under paragraphs two (previous projects), four (methodology) and five (project schedule) of the Submittal Requirements
- KEMA Consulting: does not meet requirements of paragraph two of Submittal Requirements-projects not identified by customer name and no contact information provided. Subcontractor did provide customer names but not contact information.



## Process Update

### Selection Schedule

- September 12, 2005 Purchasing staff delivered the results and copies of the proposals for each Commissioner

### Reference Questions

- Completed checking references on the responsive proposals

## Consultancy Schedule

- Deliver a written draft of their report within 120 calendar days from the City's issuance of a notice to proceed
- City Commission & staff to review written draft report to identify points for further analysis or clarification within 30 calendar days of receiving the draft report

## Consultancy Schedule

- Independent Consultant(s) shall thereafter prepare their final report and submit in electronic format to City Commission within 30 calendar days
- Final presentation of the report at a subsequent City Commission meeting

## Process

- Any questions on the process?

## Process

- Commissioner's need to turn in their evaluation sheets to Ruth Davis, Purchasing Manager for tabulation
- Suggest a short recess
  - \* Copies of each of the evaluation sheets will be provided to the Commissioners, staff, and the public

## Selection of Independent Consultant(s)

- Evaluation Sheet results provided with rankings

## Selection of Independent Consultant(s)

- Suggested Commission discussion on their reasons for their evaluation scores
  - \* proceed with the highest evaluated; or
  - \* agree to short list; and
  - \* forced ranking vote; or
  - \* oral presentations; or
  - \* enter into a contract with more than one Independent Consultant

## Selection of Independent Consultant(s)

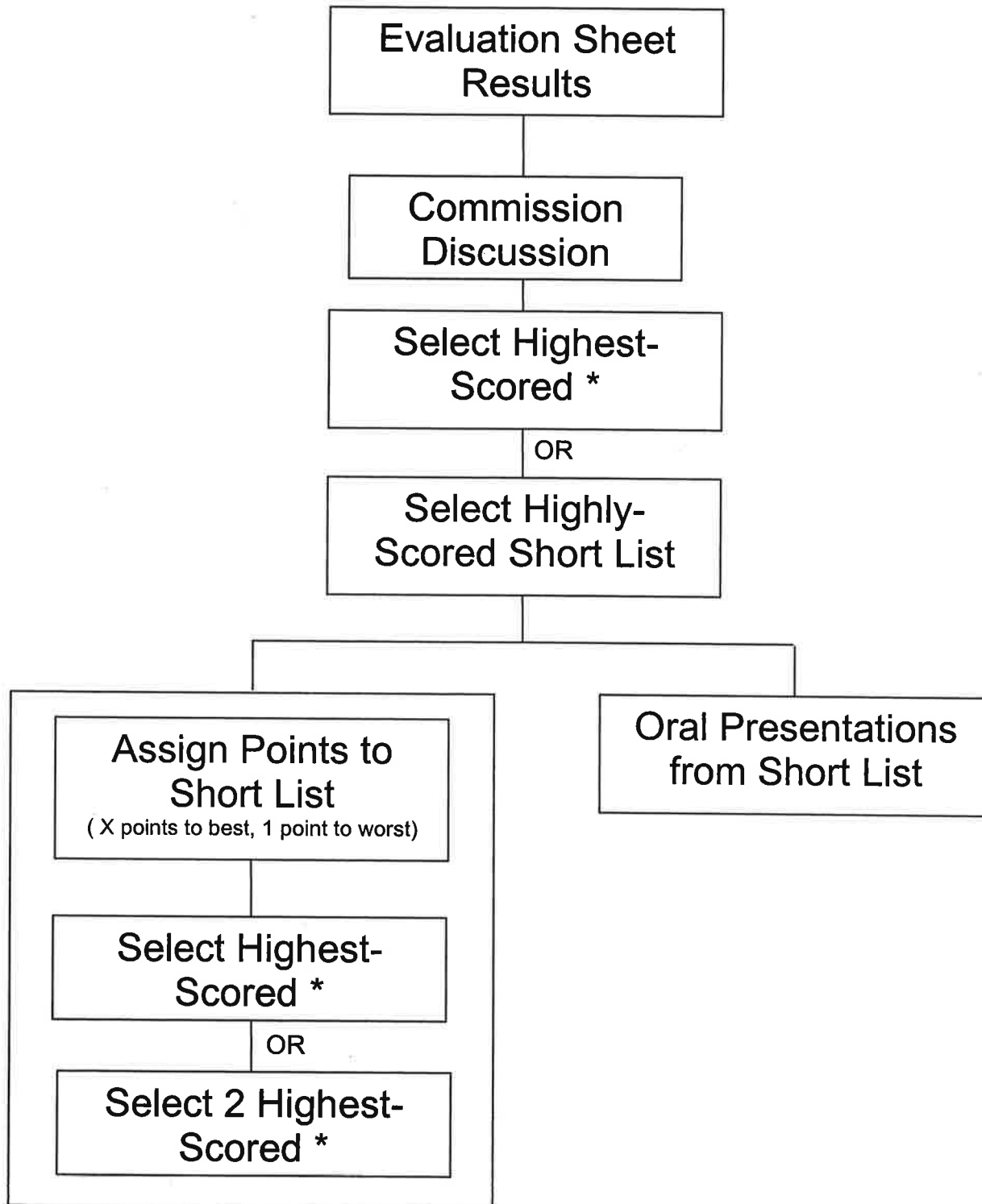
- Finalize the selection process
- Select Independent Consultant(s)
- Commission authorize the General Manager or his designee to negotiate and execute the contract(s)

[ Thank-you ]

- Questions



## Suggested Process For Selection Of The Independent Consultant(s)



\* Motion: A motion will be entertained to make the consultant(s) the final selection(s) and authorize the General Manager or his designee to negotiate and execute the contract(s).

