

October 1, 2011-September 30, 2012



Type of Business	Non-Visa Spend FY12	Visa Spend FY12	Total Spend FY12	Total Spend FY11	Total Spend FY10	Non-Visa Spend FY09
Small Business	\$23,012,111	\$240,695	\$23,252,806	\$19,314,165	\$14,555,927	\$11,575,854
Minority-Owned	\$1,208,362	\$44,854	\$1,253,216	\$736,444	\$751,300	\$731,332
Women-Owned	\$2,821,254	\$133,716	\$2,954,970	\$2,132,563	\$1,788,298	\$2,852,561
Small Business	\$18,982,495	\$62,125	\$19,044,620	\$16,445,158	\$12,016,329	\$7,991,961
Other Business	\$71,075,666	\$3,815,521	\$74,891,187	\$110,663,411	\$92,181,254	\$67,700,453
Totals	\$94,087,777	\$4,056,216	\$98,143,993	\$129,977,576	\$106,737,181	\$79,276,307

· A small business is an independently owned and operated business concern that employs 200 or fewer permanent full-time employees and that, together with its affiliates, has a net worth of not more than \$5 million (F.S. 288.703).

· Spend with women-owned minority businesses is included with 'Minority - Owned'.

· Non Visa spend with businesses located in Gainesville corporate City limits:

- Small \$4,138,802 [Minority - owned \$279,804; Women - owned \$1,466,877;

Other \$2,392,121].

- Large \$5,887,090 [Other \$5,887,090].

· Report does not include fuel purchases.

Participant in Outreach Activities

University of Florida Small Business Conference & Trade Show, sponsor and attendee
North Central Florida Chapter of NIGP Reverse Trade Show, attendee
Florida Minority Supplier Diversity Council, corporate member
Florida Minority Supplier Diversity Council, Annual Trade Fair, attendee
Florida Minority Supplier Diversity Council, 2012 Annual Meeting, attendee
City of Gainesville Small Business Vendor Forum at Cone Park, presenter
Small Business Workshop at GRU "Doing Business with GRU", presenter
University of Florida Small Business Enterprise Construction Contracting Program, attendee
Florida Department of Management Services - Office of Supplier Diversity Matchmaker Conference, attendee