

MONTHLY CHARGE MODEL OPTION 1
Standard (No Installation Charges)

	24 Month Contract Term	36 Month Contract Term	48 Month Contract Term	60 Month Contract Term	72 Month Contract Term	84 Month Contract Term
Service	GATOR NET GIGABIT	GATOR NET GIGABIT	GATOR NET GIGABIT	GATOR NET GIGABIT	GATOR NET GIGABIT	GATOR NET GIGABIT
Subscription Model	Bulk ("Wholesale")	Bulk ("Wholesale")	Bulk ("Wholesale")	Bulk ("Wholesale")	Bulk ("Wholesale")	Bulk ("Wholesale")
Subscribing Customer	Developer/HOA	Developer/HOA	Developer/HOA	Developer/HOA	Developer/HOA	Developer/HOA
Total Number of Service Locations	34	34	34	34	34	34
Design/Engineering	Installation of Community Infrastructure ("Site Prep")	Installation of Community Infrastructure ("Site Prep")	Installation of Community Infrastructure ("Site Prep")	Installation of Community Infrastructure ("Site Prep")	Installation of Community Infrastructure ("Site Prep")	Installation of Community Infrastructure ("Site Prep")
Material Acquisition	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Installation Labor	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)	Provided by Developer/HOA (per GRUCom design)
One-time charge assessed by GRUCom (covers GRUCom's direct external costs for material and contract labor, does not include any internal GRUCom labor costs or application of any GRU corporate overheads)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Design/Engineering	Installation of GRUCom Internet System	Installation of GRUCom Internet System	Installation of GRUCom Internet System	Installation of GRUCom Internet System	Installation of GRUCom Internet System	Installation of GRUCom Internet System
Material Acquisition	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
Installation Labor	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom	Provided by GRUCom
One-time charge assessed by GRUCom (covers GRUCom's direct external costs for material and contract labor, does not include any internal GRUCom labor costs or application of any GRU corporate overheads)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
On-Going Monthly Service Charges Billed-To	Underlying Monthly Service Charge Details	Underlying Monthly Service Charge Details	Underlying Monthly Service Charge Details	Underlying Monthly Service Charge Details	Underlying Monthly Service Charge Details	Underlying Monthly Service Charge Details
Contract Term (Months)	Developer/HOA	Developer/HOA	Developer/HOA	Developer/HOA	Developer/HOA	Developer/HOA
Monthly Service Charge per Subscriber Unit	24	36	48	60	72	84
Total Number of Subscriber Units	\$141.33	\$108.61	\$91.18	\$79.95	\$71.85	\$65.60
	34	34	34	34	34	34
Total Monthly Charge Billed to Developer/HOA	\$4,805.22	\$3,692.74	\$3,100.12	\$2,718.30	\$2,442.90	\$2,230.40
GATOR NET GIGABIT - HEARTWOOD						