



October 18, 2017

City of Gainesville
Gale Dykeman
Purchasing Representative
200 East University Avenue, Room 339
Gainesville, FL 32627

RE: RFQ No. FPUR-180009-GD, Continuing Construction Management Professional Services for Minor Projects

Dear Ms. Gale Dykeman,

We are pleased to submit our qualifications for the Continuing Construction Management Professional Services for Minor Projects with an opportunity to once again work with the City of Gainesville (CoG), Gainesville Regional Utilities (GRU), and the Gainesville Community Redevelopment Agency (CRA).

We are excited about this unique contract that encompasses multiple departments that we have had success with in the past. Each division has its own unique needs for the segment of the community that they serve. We feel it is imperative for you to match a Construction Manager with these needs; one that has working knowledge of each department, widespread experience in the various project types, and long-term relationships with local trade subcontractors.

We have over 30 years of Construction Management experience and have provided similar projects for the CoG, GRU, University of North Florida, University of Florida, and Santa Fe College. Our experiences have varied widely and included: **new construction, renovations and additions in occupied spaces, re-roofs, parking lot and roadway improvements, fuel stations, streetscapes, hardscapes, storm water retention, storm sewer systems, underground utility improvements, equipment replacement and installation, street lighting, and campus wide signage- specific examples of which are outlined in the following qualifications.** Under a similar contract, we recently completed an interior renovation at the Santa Fe College Blount Center, are working on the Sweetwater Wetlands Park Sediment Removal for Public Works, and an office remodel for GRU.

Our team has cemented themselves as a valuable partner thanks to our successful history of working on minor construction management service projects for local municipalities and higher education facilities. Scherer's successes center around our intense focus on pre-construction, value engineering, cost control, scheduling, constructability, and how all of that protects the GMP. We have mastered working within **fast track schedules, operating in heavily occupied and high traffic areas, coordinating subs and utilities for underground work, devising MOT plans for traffic control, minimizing impact or disruptions by working nontraditional hours, creating unique installation plans for equipment-** all of which are aspects we see occurring under this Minor Projects contract.

As you know from previous experience, with Scherer Construction you do not get just another contractor- you get *a partner with an inherent passion for making this community that we live in the very best that it can be.* We greatly look forward to the opportunity to be a part of your pool of capable construction managers. Thank you for taking the time to review our qualifications.

Sincerely,

A blue ink signature of Doug Wilcox.

Doug Wilcox
President

A blue ink signature of Keith Journey.

Keith Journey
Project Manager

A blue ink signature of Wesley Emmanuel.

Wesley Emmanuel
Project Manager

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TAB 1

CMQS 0

Company Information &
Certification

CMQS 0

Company Information & Certification

COMPANY INFORMATION and CERTIFICATION (CMQS 0)

PROJECT NUMBER: FPUR-180009-GD
PROJECT NAME: Continuing Construction Management Services for Minor Projects

FIRM NAME: Scherer Construction of North Florida, LLC
ADDRESS OF PROPOSED
Telephone & Fax Numbers: (352) 371-1417 Fax: (352) 338-1018
Email & Website Address: info@schernfl.com www.schererconstruction.com
Florida Corporate Charter Number: L98000003299
Federal ID Number: 59-3548410

For how many years has your firm been
providing construction management services? 27 Years General contracting? 30 Years
Total billings, past three calendar years (submitting office)? \$92,412,600
Total billings, past three calendar years (company-wide)? \$92,416,600

Notarized signature below certifies the following:

I. Regarding information furnished by the applicant herewith, and as may be provided subsequently (including information presented at interview, if a finalist):

- a) All information of a factual nature is certified to be true and accurate (subject to perjury laws, Chapter 837, Florida Statutes).
- b) All statements of intent or proposed future action (including the assignment of personnel and the provision of services) are commitments that will be honored by the applicant if awarded the contract.
- c) The provision of false information could be cause for my firm's disqualification from applying for other OWNERS of Gainesville work for a period of up to three years.

II. Applicant acknowledges that:

- a) If any information provided by the applicant is found to be, in the opinion of the Selection Committee or the OWNERS, substantially unreliable, this application may be rejected.
- b) The Selection Committee may reject all applicants and may stop the selection process at any time.
- c) The selection of finalists for interview will be made on the basis of information provided herein. Finalists will be ranked based on additional criteria, the interview, and the results of reference checks.
- d) It is understood that this sealed submittal must be received at OWNERS, 200 East University Avenue, Room 339, City Hall, Gainesville, FL 32601 attention Gayle Dykeman, no later than 3:00 PM, October 23, 2017.

Facsimile (FAX) submittals are not acceptable and will not be considered. In addition, proposer must provide one (1) electronic copy of their submittal in PDF format on a CD or USB flash drive. The statement of qualifications shall be clearly labeled: Statement of Qualifications for Continuing Construction Management Services for Minor Projects.

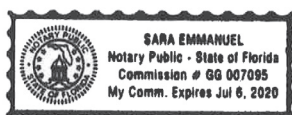
- e) Failure to file a protest within the time prescribed in City of Gainesville Purchasing Procedures shall constitute a waiver of proceedings.
- f) Failure to sign this form will result in disqualification.

III. The undersigned certifies that he/she is a principal or officer of the firm applying for consideration and is authorized to make the above acknowledgments and certifications for and on behalf of the applicant.

IV. The undersigned certifies that the Applicant has not been convicted of a public entity crime within the past 36 months, as set forth in Section 287.133, Florida Statutes.

SWORN TO AND SUBSCRIBED TO ME,
A NOTARY PUBLIC, THIS 18th DAY
OF October 2017

Sara Emmanuel



SEAL)

FOR AND ON BEHALF OF THE APPLICANT

Douglas W. Wilcox, II
BY: Douglas W. Wilcox, II - President

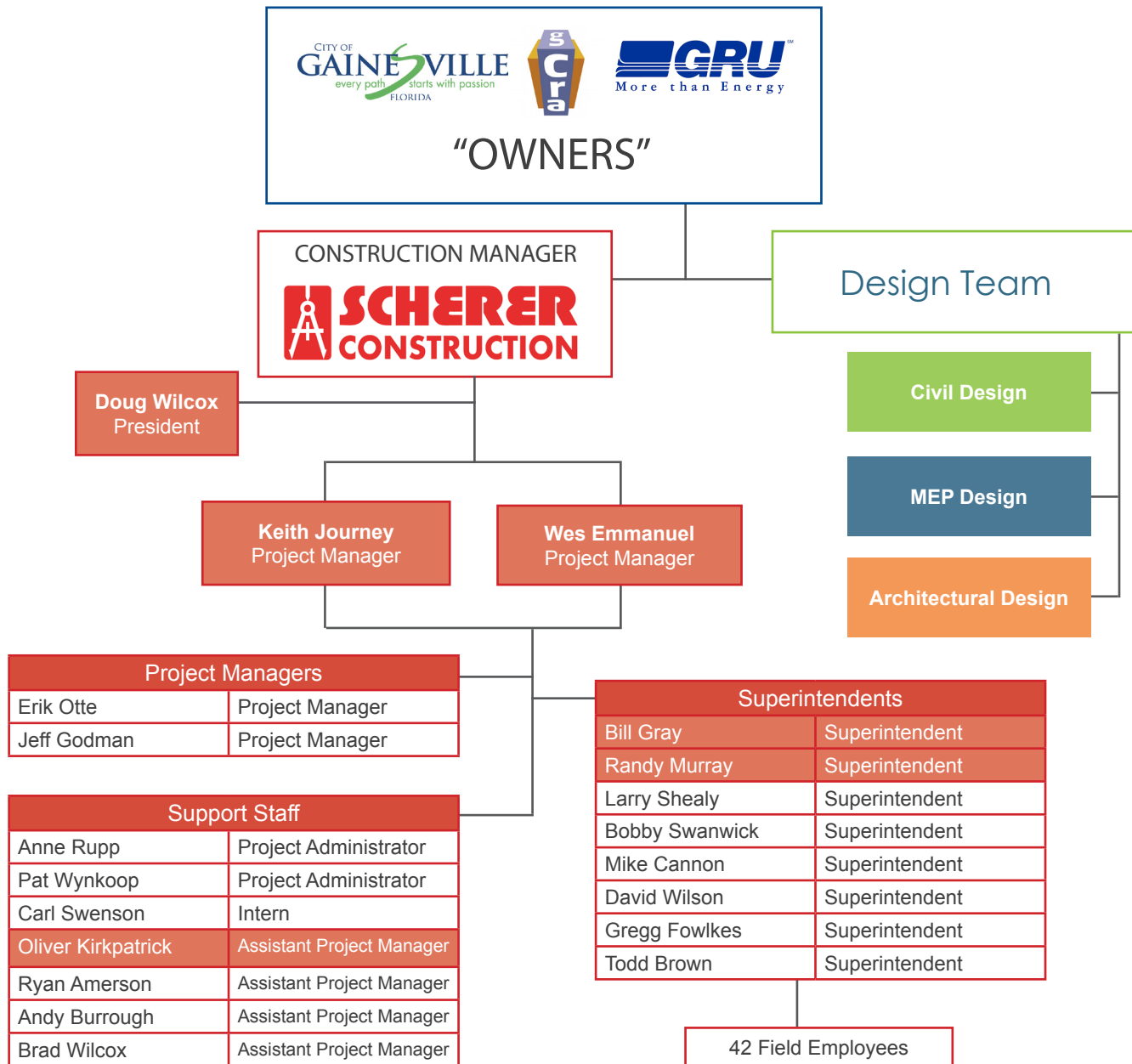
TAB 2

CMQS 1

Personnel Resumes

ORGANIZATIONAL CHART FOR THIS PROJECT

Our team has the personnel and support needed to serve your needs. Our ability to successfully accomplish each project on time and within budget is a direct result of our commitment of team resources, and the abilities of our project partners. The structure of our team is set up to allow a seamless and precise flow of communication and distribution of information between key members of the entire team.



The names highlighted in the red indicate the proposed team members throughout the life of the contract.



The names highlighted in white indicate additional support and resources throughout the life of the contract.

Doug Wilcox

President/Executive Review

RELEVANCE TO TEAM

- Extensive CM Continuing Services experience
- Expert in Pre-Construction, Cost Control, and GMP
- Expert in Providing Exceptional Customer Service



"Construction has always been my passion, that is why I am intimately involved in every project we do"

As the President and Project Review, Doug has extensive experience in all aspects of construction delivery services covering design/build, general contracting, and construction management. He has been intimately involved in every project that Scherer Construction has performed- from \$24 million to \$1,000 projects. This gives him the knowledge base to oversee and cross check all of the Project Managers and Superintendents involved and lend his experience dealing with each entity's specific policies, procedures, and standards.

RELEVANT PROJECT EXPERIENCE

Project Name	Project Type	Cost	Size	Job Assignment
City of Gainesville Continuing Services	CM	<\$2M	Various	Project Manager
Santa Fe College Minors Contract (over 100 projects)	CM	<\$2M	Various	Project Manager
University of Florida Continuing Services CM Minors (22 projects)	CM	<\$2M	Various	Project Manager

RESIDENCE: Melrose, FL
YEARS EXPERIENCE: 32
YEARS WITH SCHERER: 30
EDUCATION:
University of Florida Bachelor of Science
in Building Construction

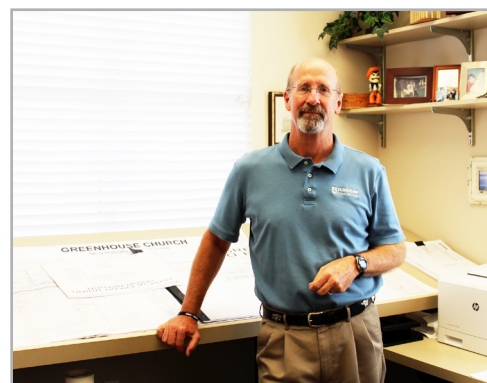
REGISTRATION / LICENSES:
LEED AP
OSHA 30-Hour
Florida CGC 057622
Florida CCC 056936
Florida CUC 057419

Keith Journey

Project Manager / LEED AP

RELEVANCE TO TEAM

- Extensive CM Continuing Services experience
- Expert in Pre-Construction, Cost Control, and GMP
- Long list of repeat customers



"I take great pride in providing a quality product that both my team and client can be proud of"

With over 34 years of experience in Construction Management services, Keith will serve as the single point of contact and be responsible for the project from pre-construction, GMP and past the warranty phase. He will coordinate and manage all aspects of the project including pre-construction, submittals, scheduling, communication, budgeting, ODP's and change management. He is also responsible for ensuring quality control and enforcing safety procedures.

RELEVANT PROJECT EXPERIENCE

Project Name	Project Type	Cost	Size	Job Assignment
Santa Fe College Minors Contract (over 100 projects)	CM Continuing Services	<\$2M	Various	Project Manager
University of Florida Continuing Services CM Minors (22 projects)	CM Continuing Services	<\$2M	Various	Project Manager
The Salvation Army - Camp Keystone (25 projects)	CM & Design Build	Various	Various	Project Manager

RESIDENCE: Keystone Heights, FL
YEARS EXPERIENCE: 34
YEARS WITH SCHERER: 13
EDUCATION:
Oklahoma State University
Bachelor of Science in Engineering
REGISTRATION / LICENSES:
LEED AP
OSHA 30-Hour
First Aid/CPR 2017
Florida GCG 059312

Wesley Emmanuel

Project Manager / LEED AP

RELEVANCE TO TEAM

- Extensive CM Continuing Services experience
- Expert in Pre-Construction, Cost Control, and GMP
- Expertise in site related scopes

Wesley has 17 years' experience in the construction industry and manages the site work division for Scherer Construction. While he provides project oversight for all site related activities including safety and quality control, he is also responsible for site estimating, scheduling, value engineering and cost control. His experiences include numerous large scale site projects complete with underground water/sewer systems, utilities, earthwork, paving, retention/water storm systems, fire lines, and other site related scopes.

RELEVANT PROJECT EXPERIENCE

Project Name	Project Type	Cost	Size	Job Assignment
City of Gainesville Continuing Services	CM	<\$2M	Various	Project Manager
City of Gainesville CRA Continuing Services	CM	<\$1M	Various	Project Manager
City of Alachua Roadway/Storm Water Improvements	Hard Bid	\$1.8M	2,000 LF roadway	Project Manager
Santa Fe College Minors Contract	CM	<\$2M	Various	Project Manager



"Doing things right the first time is something I live by daily and expect from my team"

RESIDENCE: Gainesville, FL

YEARS EXPERIENCE: 17

YEARS WITH SCHERER: 17

EDUCATION:

University of Florida Bachelor of Science in

Building Construction

REGISTRATION / LICENSES:

LEED AP

OSHA 30-Hour

Certified Class V Fire Contractor

Oliver Kirkpatrick

Assistant Project Manager

RELEVANCE TO TEAM

- Excels in document control, submittal review, and closeout documents
- Aids in the flow of communication
- Completed 6 CM projects for Santa Fe College

Joining our team after graduation, Oliver has quickly gained both field and office experience with his "can do" attitude and eagerness to learn from his peers. Oliver will perform as the Assistant Project Manager and will report directly to the Project Manager. His role will be document management and will work with the project team to ensure the direct flow and allocation of the project documents including submittals, RFI's and other pertinent information. He will also ensure the project documents are managed accurately and timely.

RELEVANT PROJECT EXPERIENCE

Project Name	Project Type	Cost	Size	Job Assignment
Santa Fe College Minors Contract (Over 100 projects including AHU replacements, reroof's, solar PV systems replacement, office/bathroom/classroom renovations, campus-wide sidewalks and signage)	CM	<\$2M	Various	Project Manager



"Communication is key to success on every project. I strive to ensure that everyone is on the same page at all times"

RESIDENCE: Gainesville, FL

YEARS EXPERIENCE: 3

YEARS WITH SCHERER: 3

EDUCATION:

University of Florida Bachelor of Science in

Building Construction

REGISTRATION / LICENSES:

OSHA 30-Hour

First Aid/CPR 2017

Bill Gray

Superintendent

RELEVANCE TO TEAM

- Extensive CM Continuing Services experience
- Excellent working relationships with trade subcontractors
- Excellent communication and coordination skills

Bill has over 8 years of experience working on a heavily occupied campus providing CM services for over 100 related projects. His role is to uphold the daily on-site activities including the flow of communication and compliance of the project schedule, subcontractor coordination, maintaining safety in and around the work area, coordinating site logistics, and ensuring maximum quality and workflow. He is proficient in his communication skills, is an excellent problem solver, has a great attention to detail, and displays outstanding leadership among his team and trade contractors.



“Having a great working relationship with the subcontractors is key to a successful project”

RELEVANT PROJECT EXPERIENCE

Project Name	Project Type	Cost	Size	Job Assignment
Santa Fe College Minors Contract (Over 100 projects including AHU replacements, reroofs, solar PV systems replacement, office/bathroom/classroom renovations, campus-wide sidewalks, signage & roads)	CM	<\$2M	Various	Superintendent

OFFICE LOCATION: Gainesville, FL
 YEARS WITH SCHERER: 11
 OTHER FIRMS: 12
 EDUCATION:
 Career City Collge
 United States Navy
 REGISTRATION / LICENSES:
 LEED AP BD+C
 OSHA 30-Hour

Randy Murray

Superintendent

RELEVANCE TO TEAM

- Has experience from both project manager and tradesman
- Solid relationships with trade subcontractors
- Hands-on approach and a keen eye for detail

With his past experience as a construction company owner and operations manager, Randy has a basis of knowledge that lends unique insight to all aspects of a project. He has performed journeyman level carpentry, sheet rock, plastering, painting, basic electrical work, plumbing, and roofing. Given his background, Randy is able to approach each project as a tradesman and as a project manager. He is hands on and has a keen eye for detail.



“A happy owner is a reflection of our team’s hardwork and dedication to a job well done”

RELEVANT PROJECT EXPERIENCE

Project Name	Project Type	Cost	Size	Job Assignment
Saundry Warehouse Remodel	Hard Bid	<\$2M	Various	Superintendent
Steeplechase Office/Retail Building	Hard Bid	\$2.5M	12,000 SF	Superintendent
Depot Park Pump Station	CM	\$292K	.5 acres	Superintendent

RESIDENCE: High Springs, FL
 YEARS EXPERIENCE: 13
 YEARS WITH SCHERER: 4
 EDUCATION:
 All State Construction College, Hollywood, FL
 REGISTRATION / LICENSES:
 Florida CGC 1253097
 OSHA 30-Hour
 First Aid/CPR 2016

TAB 3

CMQS 2

Experience & References

Experience & References

We have extensive experience in the various types of projects that will transpire from this Continuing Services contract. From roadways, site improvements, utility relocation, new construction, remodel and renovation of existing buildings, streetscapes, and urban revitalization to the multitude of processes in Construction Management, we are confident in our ability to meet your needs. Below is a project matrix illustrating a summary of our experience using our selected 5 projects for this proposal.

	SFC Minors	Depot Park Pump Station	Alachua Roadway	CRA	Columbia Bank
TEAM					
Keith Journey	X				X
Wes Emmanuel	X	X	X	X	
Bill Gray	X			X	
Randy Murray		X			
SERVICES					
Construction Management	X	X		X	
Minors (under \$2M)	X	X		X	X
Value Engineering	X	X	X	X	X
Fast-Track	X		X	X	
Cost Control/Tracking/Savings	X	X	X	X	X
ODP Program	X		X		X
Bonding	X		X	X	X
Local Small Business Procurement Program	X	X	X	X	X
PROJECT CRITERIA					
Roadway (Milling, resurfacing, reconstruction)	X		X	X	
Site Improvements (sidewalks, landscaping, etc)	X		X	X	
Utility installation/relocation		X	X	X	
Stormwater retention/structures/dewatering/pumps	X	X	X		
Water treatment/reclamation plant equipment					
Streetscapes	X		X	X	
MOT /NPDES	X		X	X	
Large earthwork			X		
Building remodel/renovation	X				X
Interior office/classroom remodels	X				
Completed on time/within budget	X	X	X	X	X
Downtown area		X	X	X	
Tight site (little to no lay down area)	X	X		X	X
Work with Owners in-house design personnel	X				
Work with local design professionals	X		X	X	
Work with multiple departments on one job	X	X	X	X	X
Urban development/redevelopment				X	
Heavily occupied site	X		X	X	
Operation without interruption	X		X	X	
HVAC/Mechanical Installation/Replacement	X				

CONSTRUCTION SERVICES FOR MINOR PROJECTS QUALIFICATIONS SUPPLEMENT (CMQS 2)

QUESTIONS 2 – EXPERIENCE & REFERENCES

NOTE: Complete one 2-page form for each of the (up to 5 “most related” projects – see instructions).

Project Information

Project # and Title: Depot Park Phase II Pump Station Project Location: Gainesville, FL

Services provided (check applicable boxes)

☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other

BIM/LEED services provided? ☐ YES ☒ NO

Current Status: Completed Size of project (gross square feet): .5 acres

Program / Pre-Design Budget: N/A Design Development Budget: N/A

GMP Proposal (Original): \$292,686 Final Contract Value: \$277,595

Construction Start (NTP) Date: October 5, 2015 Original Substantial Completion Date (at NTP): October 10, 2016

Actual Substantial Completion Date: Varies per project LEED Certified? No

Staffing Information (for this project)

Principal: <u>Doug Wilcox</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
BIM Staff: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
LEED Staff: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Project Manager: <u>Wesley Emmanuel</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Project Engineer: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Superintendent: <u>Randy Murray</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Other: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Other: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

This project was for the completion of the **pump station for Depot Park**. The first phase was for pre-construction services which included exploratory excavation of the site to determine what objects might interfere with the proposed valve vaults. The construction phase included the **partial demolition of an existing 24" water main, installation of the storm water force main piping, valves, vaults and pumps**. Additionally, the **electrical services for the pumps, setting the control panel for the pumps, 6" of concrete paving, pipe bollards, and the final course of asphalt**.

Explanation of relevance/similarity to the **FPUR-180009-GD** project (see instructions):

- ✓ Similar CM Contract/Providing a GMP
- ✓ Similar team
- ✓ Storm water project for Public Works
- ✓ Tight site/limited work area
- ✓ Downtown project
- ✓ Worked with other departments/utilities (GRU)



Owner Contact Information

Owner/Client: City of Gainesville Public Works Contact Person or PM: John Veilleux
Address: 405 NW 39th Avenue, Gainesville, FL 32627
Phone and Fax: (352) 393-8417 E-mail Address: veilleuxj@cityofgainesville.org

****The contacts listed below were the most commonly used under this contract.***

Designer Contact Information

Architect/Eng.: Environmental Consulting & Technology Contact Person or PM: Chris Fagerstrom
Address: 707 East Third Avenue, New Smyrna Beach, FL 32169
Phone and Fax: (386) 427-0694 E-mail Address: cfagerstrom@ectinc.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: Hamlet Construction Contact Person or PM: Harvey Vendeven
CSI Division/Trade: 0200 Site Work Value of Sub-Contract: \$151,232
Address: 4260 NE 35th Street, Ocala, FL 34479
Phone and Fax: (352) 236-3355 E-mail Address: hvhamlet@hamletconst.com

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: Crown Construction Contact Person or PM: Ronnie Crown
CSI Division/Trade: 0300 Concrete Value of Sub-Contract: \$13,720
Address: 11316 NW 120th Terrace, Alachua, FL 32615
Phone and Fax: (352) 317-6283 E-mail Address: bambibuster@hotmail.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Barr-None Electrical Contact Person or PM: Michael Barr
CSI Division/Trade: 1600 Electrical Value of Sub-Contract: \$11,835
Address: 3490 West Dunnellon Road, Dunnellon, FL 34433
Phone and Fax: (352) 489-7734 E-mail Address: mike.barrnone@att.net



CONSTRUCTION SERVICES FOR MINOR PROJECTS QUALIFICATIONS SUPPLEMENT (CMQS 2)

QUESTIONS 2 – EXPERIENCE & REFERENCES

NOTE: Complete one 2-page form for each of the (up to 5 “most related” projects – see instructions).

Project Information

Project # and Title: Santa Fe College Continuing Services Contract Project Location: Gainesville, FL

Services provided (check applicable boxes)

☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other

BIM/LEED services provided? ☐ YES ☒ NO

Current Status: In Progress Size of project (gross square feet): Varies up to \$2M

Program / Pre-Design Budget: Varies up to \$2M Design Development Budget: Varies up to \$2M

GMP Proposal (Original): Varies up to \$2M Final Contract Value: Varies up to \$2M

Construction Start (NTP) Date: Varies per project Original Substantial Completion Date (at NTP): Varies per project

Actual Substantial Completion Date: Varies per project LEED Certified? No

Staffing Information (for this project)

Principal: <u>Doug Wilcox</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
BIM Staff: <u>None</u>	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
LEED Staff: <u>None</u>	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Project Manager: <u>Wesley Emmanuel</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Project Engineer: <u>Keith Journey</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Superintendent: <u>Bill Gray</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Other: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Other: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

Since 2008, Scherer Construction has been providing **CM services** for Santa Fe College (SFC) under a **Continuing Services Contract for up to \$2M**. Our team has completed over 80 projects for SFC which has consisted of **milling and repaving roadways and parking lots, striping and curbing of parking lots, site work, storm water and retention basins, a fuel station, sidewalks, landscaping, classroom renovations, MEP upgrades, solar PV installations, building reroofs, courtyards, waiting areas and lobbies, laboratory renovations.**

Explanation of relevance/similarity to the **FPUR-180009-GD** project (see instructions):

- ✓ *Similar CM Contract/Providing a GMP*
- ✓ *Similar team*
- ✓ *Similar type of projects including equipment installations, site improvements, parking lots, & interior remodels*
- ✓ *Tight schedules/fast tracking due to working around school schedules & activities*
- ✓ *Working in heavily occupied areas/operation without interruption*
- ✓ *Cost control methods/Owner Direct Purchase Program/Value Engineering*
- ✓ *Working with multiple departments at once/working with end-users*



... CMQS Question 2 (Experience & References), continued

Owner Contact Information

Owner/Client: Santa Fe College Contact Person or PM: Rebecca Rogers
Address: 3000 NW 83rd Street, Bldg U, Room 28, Gainesville, FL 32606
Phone and Fax: (352) 395-5174 E-mail Address: rebecca.rogers@sfcollege.edu

**The contacts listed below were the most commonly used under this contract.*

Designer Contact Information

Architect/Eng.: Kail Partners Contact Person or PM: Danny Kail
Address: PO Box 359055, Gainesville, FL 32635
Phone and Fax: (352) 871-4935 E-mail Address: danny@kailpartners.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

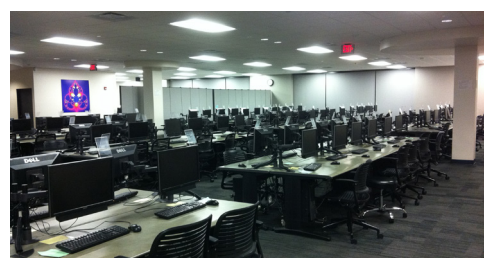
Sub-Contractor: Vintage Electric Contact Person or PM: Mike McGraw
CSI Division/Trade: 1600 Electrical Value of Sub-Contract: Varies per project
Address: 2421 NW 71st Place, Gainesville, FL 32653
Phone and Fax: (352) 371-8021 E-mail Address: mike.mcgraw@vintageelectric.net

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: W.W. Gay Mechanical Contact Person or PM: Tom Smith
CSI Division/Trade: 1550 Mechanical Value of Sub-Contract: Varies per project
Address: 515 SE 11th Place, Gainesville, FL 32601
Phone and Fax: (352) 372-3963 E-mail Address: tsmith@wwgmc.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Central Florida Drywall Contact Person or PM: Ken Tenney
CSI Division/Trade: 0900 Drywall/Mtl Studs Value of Sub-Contract: Varies per project
Address: 3307 NE 2nd Street, Gainesville, FL 32609
Phone and Fax: (352) 376-6606 E-mail Address: kenneth@cfdp.biz



CONSTRUCTION SERVICES FOR MINOR PROJECTS QUALIFICATIONS SUPPLEMENT (CMQS 2)

QUESTIONS 2 – EXPERIENCE & REFERENCES

NOTE: Complete one 2-page form for each of the (up to 5 “most related” projects – see instructions).

Project Information

Project # and Title: Gainesville Community Redevelopment Agency

Project Location: Gainesville, FL

Services provided (check applicable boxes)

☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other

BIM/LEED services provided? ☐ YES ☒ NO

Current Status: Completed

Size of project (gross square feet): Varies up to \$1M

Program / Pre-Design Budget: Varies up to \$1M

Design Development Budget: Varies up to \$1M

GMP Proposal (Original): Varies up to \$1M

Final Contract Value: Varies up to \$1M

Construction Start (NTP) Date: Varies per project

Original Substantial Completion Date (at NTP): Varies per project

Actual Substantial Completion Date: Varies per project

LEED Certified? No

Staffing Information (for this project)

Principal: Doug Wilcox

On proposed **FPUR-180009-GD** team?

☒ YES ☐ NO

BIM Staff: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

LEED Staff: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Project Manager: Wesley Emmanuel

On proposed **FPUR-180009-GD** team?

☒ YES ☐ NO

Project Engineer: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Superintendent: Mike Cannon

On proposed **FPUR-180009-GD** team?

☐ YES ☒ NO

Other: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Other: _____

On proposed **FPUR-180009-GD** team?

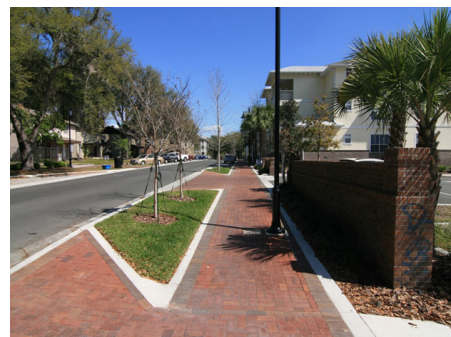
☐ YES ☐ NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

We completed four projects under the Gainesville Community Redevelopment Agency (CRA) Continuing Services contract of \$1M or less. The projects were **roadway reconstructions** for SW 7th Avenue and SW 8th Avenue, street lighting for SW 12th Street, and reconstruction of the Rail Trail between the 13th Street Overpass and SW 11th Avenue. These areas **were high traffic areas (alongside Sorority Row) and required extensive Maintenance of Traffic (MOT) to maintain pedestrian, vehicle, and worker safety.** Careful and thorough **coordination with the City of Gainesville, Public Works, Regional Transit, GRU, and nearby residences** were established and maintained throughout each project to minimize user impact during construction and stay on schedule. The scopes included **site work, undergrounding GRU electrical and fiber, undergrounding Cox Communications' cables, brick pavers, repaving, roadway lighting, new parking, storm piping with underground retention, landscaping and irrigation.** All work successfully completed on time and within budget.

Explanation of relevance/similarity to the **FPUR-180009-GD** project (see instructions):

- ✓ *History of working with the CRA*
- ✓ *Similar CM Contract*
- ✓ *Dynamic features including paved walkways, lighting, sustainable landscaping, repurposed objects*
- ✓ *Worked in coordination with other prime contractors*
- ✓ *Worked in coordination with the City of Gainesville, GRU, and Public Works*
- ✓ *Projects were imaginative, creative, and an elevated level of skill*
- ✓ *Required detailed pre-planning and site logistics for all phases*



... CMQS Question 2 (Experience & References), continued

Owner Contact Information

Owner/Client: Gainesville Community Redevelopment Agency Contact Person or PM: Sarah Vidal-Finn
Address: 802 NW 5th Avenue, Suite 200, Gainesville, FL 32601
Phone and Fax: (352) 393-8203 E-mail Address: vidalsc@cityofgainesville.org

Designer Contact Information

Architect/Eng.: Dyer, Riddle, Mills & Precourt (DRMP) Contact Person or PM: Chris Towne
Address: 7525 NW 4th Blvd, #70, Gainesville, FL 32607
Phone and Fax: (352) 371-2741 E-mail Address: ctowne@drmp.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: JB Coxwell Contact Person or PM: Jayson Smith
CSI Division/Trade: 0200 Site Work Value of Sub-Contract: Varied per project
Address: 6741 Lloyd Road West, Jacksonville, FL 32254
Phone and Fax: (904) 786-1120 E-mail Address: jaysons@jbcowell.com

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: All Florida Electric Contact Person or PM: Dave Sanders
CSI Division/Trade: 1600 Electrical Value of Sub-Contract: Varied per project
Address: 2606 NE 17th Terrace, Gainesville, FL 32609
Phone and Fax: (352) 378-6014 E-mail Address: daves@allfloridaelectric.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Florida Greenkeepers Contact Person or PM: Chris Short
CSI Division/Trade: 0220 Landscaping Value of Sub-Contract: Varied per project
Address: 1404 NW 53rd Avenue, Gainesville, FL 32609
Phone and Fax: (352) 373-4932 E-mail Address: floridagreenkeep@bellsouth.net



CONSTRUCTION SERVICES FOR MINOR PROJECTS QUALIFICATIONS SUPPLEMENT (CMQS 2)

QUESTIONS 2 – EXPERIENCE & REFERENCES

NOTE: Complete one 2-page form for each of the (up to 5 “most related” projects – see instructions).

Project Information

Project # and Title: Alachua Roadway & Drainage Improvements Project Location: Alachua, FL

Services provided (check applicable boxes)

☐ CM At-Risk ☒ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other

BIM/LEED services provided? ☐ YES ☒ NO

Current Status: Completed

Size of project (gross square feet): 2,100 LF of roadway

Program / Pre-Design Budget: None

Design Development Budget: None

GMP Proposal (Original): \$1,826,128

Final Contract Value: \$1,849,010

Construction Start (NTP) Date: Feb 1, 2013

Original Substantial Completion Date (at NTP): March 3, 2014

Actual Substantial Completion Date: April 1, 2015

LEED Certified? No

Staffing Information (for this project)

Principal: Doug Wilcox

On proposed **FPUR-180009-GD** team?

☒ YES ☐ NO

BIM Staff: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

LEED Staff: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Project Manager: Wes Emmanuel

On proposed **FPUR-180009-GD** team?

☒ YES ☐ NO

Project Engineer: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Superintendent: Ken Waite

On proposed **FPUR-180009-GD** team?

☐ YES ☒ NO

Other: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Other: _____

On proposed **FPUR-180009-GD** team?

☐ YES ☐ NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

This *dynamic and high-profile project for the City of Alachua* was a long overdue renovation for the park and downtown area. Two major scopes of work were the roadway and drainage improvements for the NW 150th Avenue and 142nd Terrace roadways. The scope of work included an extensive underground retention system, new storm drainage system, domestic water and sanitary sewer work, *street lighting conduits and pole bases*, complete reconstruction of the roads, *new sidewalks and brick paver crosswalks*, and *landscaping*. Also included in the scope were the reconstruction of the baseball field that the retention system was buried beneath and the reconstruction of a City of Alachua owned parking lot.

Explanation of relevance/similarity to the **FPUR-180009-GD** project (see instructions):

- ✓ Extensive site work performed with sidewalks, retaining walls, and new ball field with site lighting and parking.
- ✓ High profile project for the City of Alachua and a major renovation for their downtown area.
- ✓ Highest quality was expected and performed.
- ✓ Extensive site logistics and coordination with surrounding businesses and residences
- ✓ Creative and brainstorming efforts aided in obtaining a more cost effective and innovative underground storm system with a savings of \$148,000 to the Owner



... CMQS Question 2 (Experience & References), continued

Owner Contact Information

Owner/Client: City of Alachua Contact Person or PM: Adam Boukari
Address: 15100 NW 142nd Terrace, Alachua, FL 32615
Phone and Fax: (386) 418-6100 E-mail Address: aboukari@cityofalachua.org

Designer Contact Information

Architect/Eng.: Causseaux, Hewett, & Walpole (CHW) Contact Person or PM: Monique Heathcock
Address: 132 NW 76th Drive, Gainesville, FL 32608
Phone and Fax: (352) 331-1976 E-mail Address: moniqueh@chw-inc.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: Florida Greenkeepers Contact Person or PM: Hunt Whaley
CSI Division/Trade: 0200 Landscaping Value of Sub-Contract: \$76,597
Address: 1401 NW 53rd Avenue, Gainesville, FL 32653
Phone and Fax: (352) 373-7392 E-mail Address: lisa@floridagreenkeepers.com

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: Precision Metals Contact Person or PM: Leon Burgess
CSI Division/Trade: 0284 Specialty Metals Value of Sub-Contract: \$26,006
Address: 15010 NW 173rd Street, Alachua, FL 32615
Phone and Fax: (386) 417-4011 E-mail Address: precisionmetalsinc@gmail.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: All Florida Enterprises Contact Person or PM: Carl Jones
CSI Division/Trade: 0282 Fencing Value of Sub-Contract: \$19,190
Address: 22515 Newberry Road, Newberry, FL 32669
Phone and Fax: (352) 472-3550 E-mail Address: allflentinc@gmail.com



CONSTRUCTION SERVICES FOR MINOR PROJECTS QUALIFICATIONS SUPPLEMENT (CMQS 2)

QUESTIONS 2 – EXPERIENCE & REFERENCES

NOTE: Complete one 2-page form for each of the (up to 5 “most related” projects – see instructions.)

Project Information

Project # and Title: Columbia Bank Branch Project Location: Ocala, FL

Services provided (check applicable boxes)

☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other

BIM/LEED services provided? ☐ YES ☒ NO

Current Status: Completed Size of project (gross square feet): 3,137 sf

Program / Pre-Design Budget: None Design Development Budget: None

GMP Proposal (Original): \$842,944 Final Contract Value: \$623,163

Construction Start (NTP) Date: Dec 14, 2016 Original Substantial Completion Date (at NTP): May 10, 2017

Actual Substantial Completion Date: May 10, 2017 LEED Certified? No

Staffing Information (for this project)

Principal: <u>Doug Wilcox</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
BIM Staff: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
LEED Staff: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Project Manager: <u>Keith Journey</u>	On proposed FPUR-180009-GD team?	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Project Engineer: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Superintendent: <u>Mike Cannon</u>	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
Other: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO
Other: _____	On proposed FPUR-180009-GD team?	<input type="checkbox"/> YES <input type="checkbox"/> NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

This project was the renovation of an existing bank into a new open floor plan concept for Columbia Bank. Scherer was hired after the previous hired contractor was not able to perform the work and our team was able to finish the project on time and within budget. The scope included adding new office spaces, open floor lobby, new teller area, and new drive thru's.

Explanation of relevance/similarity to the **FPUR-180009-GD** project (see instructions):

- ✓ CM Project
- ✓ Similar team
- ✓ Remodel and renovation of an existing facility
- ✓ Office space



... CMQS Question 2 (Experience & References), continued

Owner Contact Information

Owner/Client: Columbia Bank Contact Person or PM: Teresa Stephens
Address: 1025 E Silver Springs Blvd, Ocala, FL 34470
Phone and Fax: (352) 512-6590 E-mail Address: tstephens@columbiabankflorida.com

Designer Contact Information

Architect/Eng.: SPAA, LLC Contact Person or PM: Jerry Stevens
Address: 821 SE 16th Place, Ocala, FL 34471
Phone and Fax: (352) 368-3776 E-mail Address: shibuistudios@mindspring.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: DR Nickelson & Company Contact Person or PM: Dale Nickelson
CSI Division/Trade: 0662 Millwork Value of Sub-Contract: \$95,730
Address: PO Box 1744, Lake City, FL 32056
Phone and Fax: (386) 867-4616 E-mail Address: dale@drnickelson.com

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: Newmans Heating & Air Contact Person or PM: Ed Newmans
CSI Division/Trade: 1500 Mechanical Value of Sub-Contract: \$61,500
Address: PO Box 5425, Gainesville, FL 32602
Phone and Fax: (352) 375-8555 E-mail Address: ed@newmansac.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Church's Plumbing Contact Person or PM: John Church
CSI Division/Trade: 1540 Plumbing Value of Sub-Contract: \$10,380
Address: 4415 SW 35th Terrace, Gainesville, FL 32608
Phone and Fax: (352) 372-4678 E-mail Address: churchsplumbin@aol.com



TAB 4

CMQS 3

Procurement, Management,
& Coordination of Trade
Subcontractors

CMQS 3 - Procurement, Management, & Coordination of Trade Subcontractors

What means will be used to identify, notify, pre-qualify, and procure sub-contractors for the unique and/or exacting disciplines involved in this project?

With over 30 years of experience working in Gainesville, we have built and maintained solid, long-term subcontractor partnerships that are aligned with our commitment to quality, integrity, and trust. These strong connections ensure the delivery of quality and value to our clients.

We notify our subcontractors through a real-time, web-based bidding software called Building Connected. This user-friendly platform provides live communication and instant access to bidding documents throughout the entire bidding process. Due to the ease of accessibility, most subcontractors quickly become familiar with the software. Building Connected also allows us to combine our existing network with their ever-expanding pool. In addition, to make sure we are giving all local subcontractors, including small and minority firms, the opportunity to participate, we also advertise projects using local news outlets, trade industry groups, email/fax blasts, and even social media.

After thoroughly reviewing a project's scope, subcontractors that are best suited are selected not only based on the information they provided but by investigating their actual skill sets, their level of responsiveness on past projects, the quality of work they have completed, and their overall organization. This would include reviewing their financial stability, bonding

capacities, insurance limits, and safety records. We only include subcontractors that manage their projects professionally by being on time, paying attention to the quality of the work they produce, working well with other subcontractors, and finishing within budget on their scope of work.

How will the trade contracts be proactively, rather than reactively, managed?

We manage proactively from procurement through the warranty period and beyond. Subcontractors are procured by means of persistent communication throughout the pre-construction process. Procurement of subcontractors does not end once they are identified, notified, and pre-qualified. *Successful procurement requires continual effort to follow up and receive commitments from multiple subcontractors in each trade to ensure complete coverage and a competitive environment.* We begin calling subcontractors the day after they are notified to receive commitments and we continue following up until all notified subcontractors are accounted for. These steps are critical in a highly active construction market.

We thoroughly review the construction documents and prepare detailed scopes of work identifying coverage under each trade contract. All specifications and notes shown on the plans, sections, details, and elevations are checked off one by one and are included in our detailed scopes of work. Our comprehensive examination of the construction documents eliminates scope gap and

scope overlap between trade contracts. Additionally, we require subcontractors to provide schedule activities, including material procurement lead times and project milestones, in their scopes of work. In doing this, subcontractors are given the opportunity to buy-in and commit to a project schedule before construction begins.

What specific steps will be taken to ensure communication and to minimize conflicts between trades in the field as well as conflicts between the CM and the sub-contractors?

At a minimum, weekly subcontractor coordination meetings are held and attendance is mandatory for all subcontractors

The screenshot displays the Building Connected web application. The top navigation bar includes 'OVERVIEW', 'BIDDERS', 'BID FORM', 'FILES', 'MESSAGES', and 'PROPOSALS'. The main content area is titled '02A: Site Work' and shows a list of subcontractors and their bidding status. The list includes:

- Northpointe Services, Inc. (Bid RECEIVED, Submitted 09/21)
- PaverScape, Inc. (Bid Submitted, Submitted 09/21)
- Vallencourt (Submitted, Submitted 09/21)
- De Civil Construction (Submitted, Submitted 09/21)
- Environmental Land Services (Submitted, Submitted 09/21)
- VJ Utina (Submitted, Submitted 09/21)
- A.J. Johns Inc. (Submitted, Submitted 09/21)
- American Site & Utilities (Submitted, Submitted 09/21)
- D2 Site (Submitted, Submitted 09/21)
- D & W Paving, Inc. (Submitted, Submitted 09/21)
- Don Pacione, Inc. (Submitted, Submitted 09/21)
- Daval Asphalt (Submitted, Submitted 09/21)

On the right side, there is a 'Proposals' section with a table showing the amount, date, and submitted by for each proposal. Below this is a 'Notes' section with a list of notes and a 'History' section with a list of history items. At the bottom, there is an 'Invites' section with a table showing the name, status, phone, and mobile number for each invitee.

Using Building Connected makes the bidding process simple and efficient

Weekly meetings play a critical role in the flow of communication between all members of the team throughout the project



currently on site and subcontractors that will mobilize within two weeks of the meeting date. In doing this, subcontractors are given the opportunity to identify their individual project requirements and proactively eliminate potential conflicts or delays two weeks prior to commencing any work. We, in turn, outline project expectations in terms of safety, schedule, and quality.

All communication regarding responsibilities that affect the schedule are sent with “Ball In Court” (BIC) indication. These BIC assignments let everyone know who currently is responsible for action. All meetings are recorded and the minutes are distributed to all affected parties immediately following to ensure communication is not lost or forgotten. In addition, this communication is routinely shared with the owner and design team to keep them appraised of project progress.

Other than tracking and processing, what is the CM’s role in technical correspondence between sub-contractors and the owners A/E (submittal and shop drawings, Requests For Information, etc)?

We are responsible for reviewing the submittals, shop drawings, requests for information, and any other technical reports prior to forwarding them to the design team. This process ensures conformity with the contract documents. It also identifies any potential schedule impacts and conflicts with other trades and project components. This process organizes all technical information to ensure only items requiring the attention of the design team gets forwarded, allowing for a more efficient communication channel between the sub-contractors and the owner, architect, or engineering team. It is our responsibility to streamline all documentation to ensure the team can approve items quickly without requiring resubmissions.

Elaborate on your understanding of the City Local Small Business Procurement Program.

We understand that taxes, fees, and utility revenues received from local small businesses contribute significantly to the City of Gainesville’s ability to purchase property, materials, and contractual services required to improve real property and existing structures. To this end, the City of Gainesville is benefited by taking steps to help local small businesses begin, develop, and succeed. The Small Business Procurement Program (SBPP) assists local small businesses by giving them a chance to provide services in all phases of the City’s contracting and procurement programs. The City of Gainesville achieves this by identifying and seeking out qualified local small businesses and maintaining a database of all such local small businesses so they can easily be notified of all opportunities. Additionally, local small businesses are given a 5% preference, not to exceed \$25,000, on all procurements where it is not expressly forbidden by any agreement, policy, statute, or governmental entity.

As a business that is headquartered in Gainesville, we are in full agreement with this directive and will mirror every effort to include qualified local small businesses in the procurement process. The vast majority of subcontractors listed on the SBPP are already included in our bid requests. This policy benefits our company even beyond the scope of this agreement both professionally and personally for our local employees.

TAB 5

CMQS 4

Cost Estimating & Control

CMQS 4 - Cost Estimating & Control

Describe the team's approach to, and methods for, cost estimating during the pre-GMP phase and cost control during the construction phase, specifically when the unforeseen arises.

The primary benefit of the CM process is the integrated relationship between the designer and the constructor. This integrated relationship allows us to provide cost estimating during the pre-GMP phase to support and guide the design, aligning it with the owner's target budget. We act as a real-time source for the cost impact of each line that is drawn throughout the design phase. In this way, we ensure that we do not approach or exceed the designated budget for the project unless the City deems it necessary to the success of the project. We also work to ensure value is being recognized through alternate means, methods, and materials to achieve the design intent with less of a cost impact.

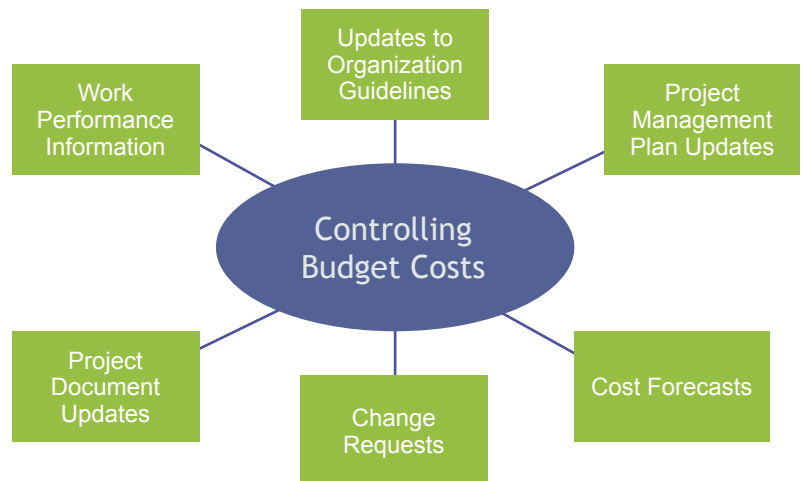
We utilize a combination of several methods for cost estimating during the pre-GMP phase, including input and feedback from potential subcontractors. By utilizing a combination of methods, we can accurately budget overall project costs as well as individual components to provide the owner and design team with direct feedback and alternate suggestions, if needed to realign the design with the target budget. We will provide full budgetary cost estimates during all phases of design. Through our many years of experience, we have become well adept at providing quick insight and valuable alternates that affect costs and keep a project in line.

- Utilized Methods for Pre-GMP Cost Estimating
- Direct subcontractor feedback
- Historical cost data from similar projects
- Quantity take-offs and direct materials pricing
- Square foot cost estimating

With an abundance of internal historical cost data and key subcontractor relationships, we can efficiently and effectively budget costs throughout the pre-GMP phase. We maintain the cost information for all our projects in an internal database. This recent and sometimes live information is shared with our Project Management team so it can be quickly applied to other projects we are currently working on. This information is readily available in easy-to-utilize unit formats such as "per square foot." In addition, our long history locally has provided us with an extensive understanding of the

subcontractor market and has helped us build and maintain key subcontractor relationships, which we draw upon to receive expert advice and insight. We stay aware of material price changes and shortages in labor before they affect the project. Our Project Manager aggregates this information and provides timely feedback to design team personnel so adjustments, if necessary, can be made quickly to maintain design schedules.

Controlling costs during the construction phase is straightforward once preconstruction is properly completed. It is a matter of holding all stakeholders accountable to the commitments they have made during the planning and design phases. However, there are times when an unforeseen cost arises. We are professionals with extensive experience in the various aspects of construction and as such, it is our



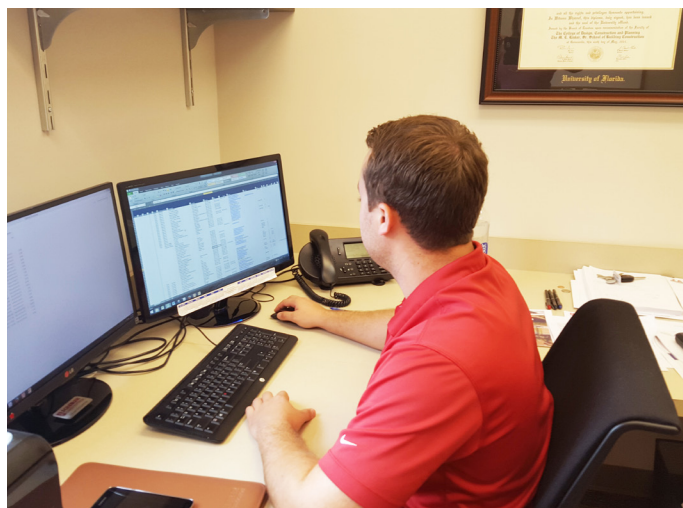
responsibility to prepare, to the greatest extent possible, our customer for these potential conditions. We believe the best way to accomplish this is by identifying, during the pre-construction phase, all the potential areas where unforeseen conditions may arise and providing unit costs for those areas. In the rare instance that a truly unforeseen cost does arise, we work with the design team and owner to minimize or completely mitigate the cost to the project. A project that finishes overbudget is not a success and Scherer will share in the responsibility of making it correct.

How are cost estimates developed and how dependent are they upon estimates by potential subcontractors?

While we have a robust database of actual cost data, our cost estimates are always developed with the help

Provide examples of previous estimates. Where they lump sum packages or unit pricing, or a combination of both?

In a Construction Management format, we provide detailed information for each trade and material in the divisions that they affect. These can all be rolled up into



lump sum amounts for decision making, but we feel it's important to have access to the details if needed. The screenshot is from our Procore software and shows a summary of the breakdown. In the live version, each section includes an expanded view that allows a drill down of divisions and individual costs. Unit pricing is typically used for known costs that can be quickly applied to a design for decision making.

Example

Sheets

Est

Draw

Edit

Copy

Print

Print

Print

Calculator

Define

Activate

Export

Unlink

Band

Verify

Auto

TV

Exit

Search

End Doc

Takeoff

Show: Estimate Line Items

Sort: not sorted

Filter: <none>

PDF

CS

Shape Recognition		Reference	Description	Type	Qty	Units	UnitCost	XtdCost	AdjQty	AdjUnitCost	Bid Item	WBS2	Comment				
	+		...Concrete Package Clubhouse	List	1.00		28,985.00	28,985.00	1.00	28,985.00	0208		See Concrete Takeoff Spreadsheet				
NotePad			...Concrete Package Site	List	1.00		30,215.00	30,215.00	1.00	30,215.00	0110						
	+		Masonry	List	1.00		251,175.00	251,175.00	1.00	251,175.00							
Catalog			Steel	List	1.00		12,490.48	12,490.48	1.00	12,490.48							
			...Structural Steel Package	Material	1.00	LS	11,000.00	11,000.00	1.00	11,000.00	0212		Anchor Bolts A4.3 with steel flanges				
Estimate		17.01.02	...FOREMAN	Labor	15.00	HR	37.60	761.40	15.00	60.76	0212	17.01					
		17.01.03	...LABORER	Labor	15.00	HR	16.00	324.00	15.00	21.60	0212	17.01					
		17.01.29	...CARPENTER	Labor	15.00	HR	20.00	405.00	15.00	27.00	0212	17.01					
Alternates			Carpentry	List	1.00		0.00	0.00	1.00	0.00							
	+		Thermal/Moisture Protect	List	1.00		149,213.00	149,213.00	1.00	149,213.00							
Change Orders			...Roofing	List	1.00		53,863.00	53,863.00	1.00	53,863.00							
	+		...Clubhouse Wood Framing	List	1.00		56,200.00	56,200.00	1.00	56,200.00							
Summary			...Wood Framing	Material	1.00	LS	46,000.00	46,000.00	1.00	46,000.00	0213		Rough carpentry includes setting truss				
			...Clubhouse Pre-Engineered Wood Trusses	SubContr	1.00	LS	5,700.00	5,700.00	1.00	5,700.00	0213		Includes hurricane clips and tie downs				
			...Cupola Wood Framing	SubContr	1.00	LS	4,500.00	4,500.00	1.00	4,500.00	0116						
			...Wood Framing Instal	SubContr	1.00		29,300.00	29,300.00	1.00	29,300.00	0216		Reference S2.4 for simpson table				
			...Flashing Stone wall	SubContr	1.00		2,400.00	2,400.00	1.00	2,400.00	0217						
			...Fluid Flashing	SubContr	1.00		3,950.00	3,950.00	1.00	3,950.00	0217		Prosoco R-Guard CAT 5 System				
			...Waterproofing	SubContr	1.00		3,500.00	3,500.00	1.00	3,500.00	0118						
	+		Doors and Windows	List	1.00		19,132.00	19,132.00	1.00	19,132.00							
			Finishes	List	1.00		56,914.00	56,914.00	1.00	56,914.00			Note material being supplied by owner				
			Specialties	List	1.00		269,698.08	269,698.08	1.00	269,698.08							
	-		Mechanical	List	1.00		77,437.00	77,437.00	1.00	77,437.00							
			...Plumbing	List	1.00		42,000.00	42,000.00	1.00	42,000.00	0241						
			...HVAC Installation	SubContr	1.00	LS	35,437.00	35,437.00	1.00	35,437.00	0241		Air-Max Heating and Cooling				
	-		Electrical	List	1.00		189,600.00	189,600.00	1.00	189,600.00							
			...Electrical Package	SubContr	1.00		162,800.00	162,800.00	1.00	162,800.00	0244		Diamond Electric				
			...Electrical Site	SubContr	1.00		26,800.00	26,800.00	1.00	26,800.00	0129		Includes 7 qty site light poles SP12				
	+		Special Construction	List	1.00		298,000.00	298,000.00	1.00	298,000.00							
	\$	99.01	Material Tax	Financials	6.00	%	3,002.21	18,013.26	6.00	3,002.21	0101						
	\$	99.03	Profit	Financials	1.00	%	91,446.58	91,446.58	1.00	91,446.58	0103						
	\$	99.04	Contingency	Financials	1.00	%	0.00	0.00	1.00	0.00							
	\$	99.05	Builder's Risk	Financials	1.00	%	0.00	0.00	1.00	0.00							
	Total	Labor	Equipment	Material	SubContr	Other	Financials	OH	Profit	Other5	Other6	Other7	Other8	Other9	Other10	ManHours	ManDays
	2,750,000	84,777	11,700	300,221	2,195,690	35,000	122,612	0	0	0	0	0	0	0	0	372.0	46.5

Sheet: Working Total Pitch: none No layers defined

0.00

Pitch

Area

Weight

Volume

Space on Center

Find

Find Next

Fullscreen Mode

TAB 6

CMQS 5
Quality Control &
Constructability

CMQS 5 - Quality Control & Constructability

Does your staff review design submittals with an eye for errors, discrepancies, conflicts, and other potential change order issues? If so, who specifically does that?

Yes. The Project Manager, Superintendent, and potential subcontractors review the design submittals for errors, discrepancies, conflicts, and other potential change order issues. We thoroughly search to ensure all required dimensions are included, all elevations are identifiable, all slopes meet requirements, utilities don't conflict, details are provided and accurate, and sections are provided. We also focus on discipline coordination making sure that the MEP drawings match up with the civil drawings, etc. It is our desire to complete every project, from start to finish, without any disruptions due to change orders caused by errors, discrepancies, or conflicts, therefore we give our utmost and complete attention to constructability reviews during the design phase.

What means are used to cross-check design submittals against the City design and construction parameters and standards, previous review comments, Value Engineering input, and other direction or feedback?

We will continually reference the City of Gainesville Engineering Design & Construction Manual while we are reviewing design submittals to check conformance with all requirements. At the same time, we will compare the review comments, Value Engineering, and all other feedback to ensure all requirements are included in the Construction Documents.

Describe the methods used by the team to maintain quality control during the construction phase.

Quality control is a top priority for Scherer Construction that goes beyond simply requiring subcontractors to adhere to the project documents. We believe that high quality work is one of the largest contributors to the repeat business we receive due to strong relationships with our clients so we demand the highest quality of work from all our employees and all our subcontractors. To ensure our high standards are met, we have developed a Quality Control Program that we use in all project phases.

Briefly describe the firms' existing quality assurance policies & procedures and explain how they're tailored to each project.

Our policy is to showcase our complete dedication to quality in everything we do. To ensure quality expectations

are met through all project phases, our project team develops an individual and specific Quality Control Program for each project. This program outlines that QC begins in the design phase and continues through the end of the warranty phase. Immediately after the GMP phase, a quality control log, quality assurance checklists, inspection report forms, inspection report schedule, corrections log, submittal schedule, and meeting logs are created. Each of these items will include the applicable items to this specific project to ensure that all definable features of work are reviewed and managed correctly from a quality perspective.

Quality Assurance Procedures

Bidding Phase:

- Constructability reviews to evaluate the use of materials, systems and promote performance and efficiency
- Use of checklists for thorough evaluations on major components, along with in house review of unique or complex tasks
- Pre-qualification of subcontractors and pre-bid meetings

Construction Phase:

- Construction kick-off meeting with trade contractors to discuss policies, field procedures and quality standards
- Appropriate field supervision at the site
- Careful and thorough review of shop drawings and samples
- Field checklists and running punch lists
- Quick rejection of substandard work

Post-Construction Phase:

- Completion of punch lists plus the testing and acceptance of all operating equipment and systems
- Closeout documents with all maintenance manuals, as-built drawings, warranties and other information pertinent to the completed project

TAQB 7

CMQS 6 Scheduling

CMQS 6 - Scheduling

Describe how the team will develop and maintain the construction schedule throughout the construction process.

Development of the construction schedule begins with the Owner determining a goal. After an end date is determined, we will work with the design team to provide a master schedule encompassing design and construction. The construction portion of the master schedule will then be broken down into further detail showing individual activities and the associated durations. Scheduled activities will include submittals, approvals, procurement of materials, and all inspections. Once all activities are listed and durations have been assigned to each, activities will be linked together as either predecessors or successors. The schedule will highlight the critical path of activities that cannot be moved or lengthened without altering the project end date.

The schedule will be maintained daily between the subcontractors and our superintendent on-site. Our superintendent will log which subcontractors were working, how many workers were on-site, the amount of work in place, inspections performed, and any issues discovered. The information recorded in the superintendent's daily logs will be discussed and used

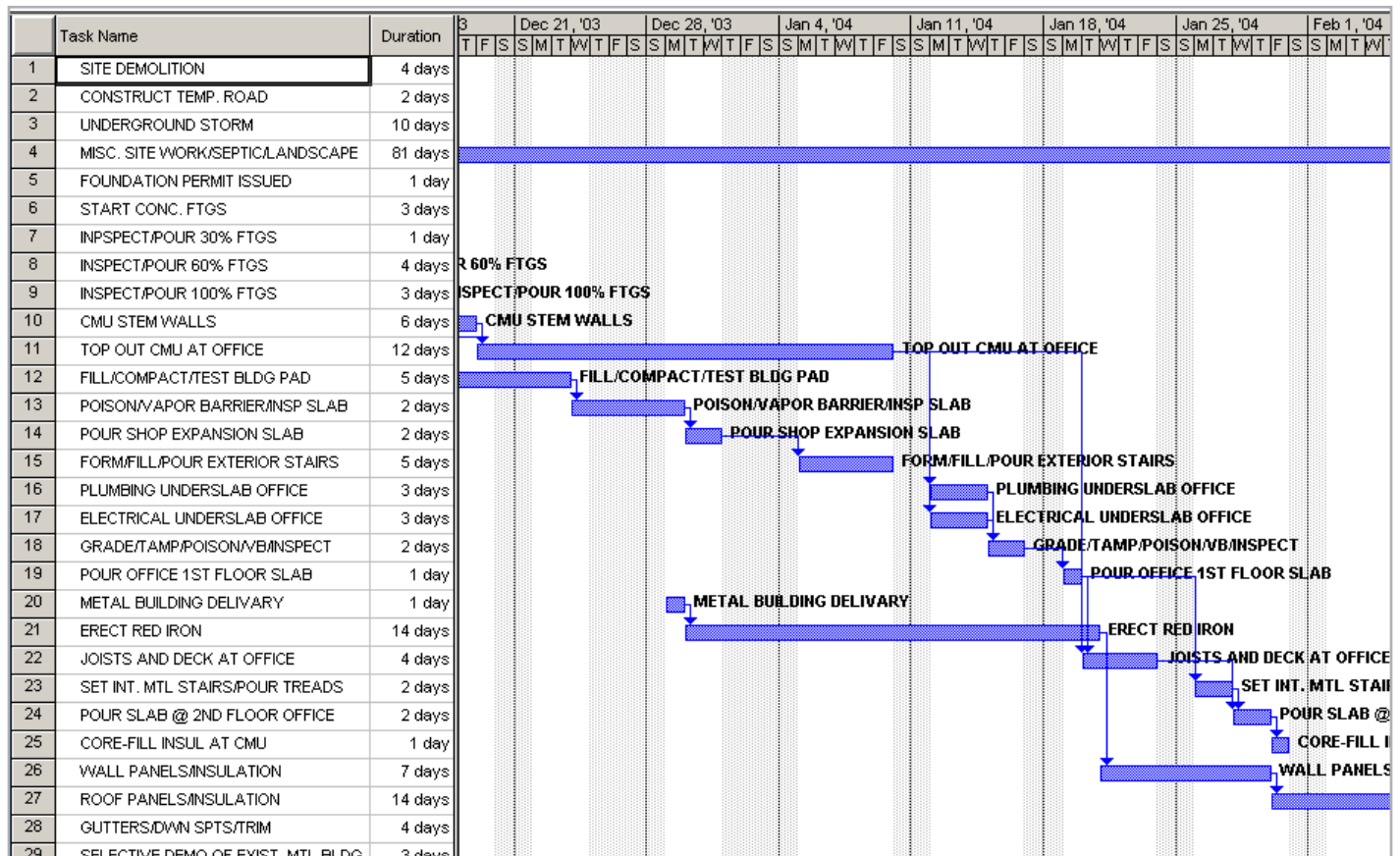
to update the project schedule during the weekly subcontractor coordination meetings. Two week look ahead schedules will be generated to proactively keep the project on track.

Who develops the schedule that accompanies the GMP proposal?

The Project Manager is responsible for developing the project schedule that accompanies the GMP proposal. During the pre-construction process, the Project Manager will receive a list of schedule activities and accompanying durations from each subcontractor for their respective scope of work and the Project Manager will compile these activities and durations into the project schedule and link them all together.

Who is responsible for updating and adhering to the schedule during construction?

The Project Manager and the Superintendent coordinate to update the schedule during construction. The superintendent monitors progress on-site and relays all information to the Project Manager for inclusion in the schedule updates. The Superintendent ensures that



the overall project schedule is adhered to and that any needed adjustments are made to finish before the project end date. The Superintendent may require the subcontractors to provide extra workers, work longer hours, or work over nights and weekends to make up for lost time on individual activities. It is the superintendent's responsibility to utilize any means necessary to finish on time.

What role, if any, do potential sub-contractors play in developing the schedule? What role, if any, do actual sub-contractors play in refining and maintaining the schedule?

Potential subcontractors are required to provide schedule activities and durations with their bid packages including procurement of all materials. The Project Manager adds all provided activities and durations to the project schedule, arranges them, and adjusts them as necessary to fit within the overall project timeline. The project schedule is discussed with the subcontractors during bid review and the subcontractors are required to agree to and adhere to our schedule as it is included in all subcontract agreements. Subcontractors are encouraged to refine their portion of the schedule to finish early, however they must meet all deadlines and are required to make up any lost time. Any actual subcontractors that affect the critical path of the schedule are scrutinized more closely to ensure an efficient project delivery.

Given your understanding of the Owner's goals, requirements, and constraints, elaborate on ideas you have for "fast-tracking" the project without sacrificing quality or introducing unreasonable risk.

Certain portions of any given project can be released prior to the completion of design to fast-track the project. We often work with the design team and owner to release site work, demolition, foundation work, and any long lead time materials while the remainder of the design is completed. We also work with the local building departments to obtain site work, demolition, and foundation permits early so we can begin working while building review is taking place. This process can be done without introducing risk as site work, demolition, and foundations can be clearly defined long before the more intricate details and finishes are finalized. Additionally, materials that traditionally have long lead times, such as site lighting and reinforcing steel, can be easily identified and released as quickly as a submittal can be approved without sacrificing quality or introducing risk.

Subcontractor involvement
for refining the schedule is
a key factor in delivering a
successful project



TAB 8

CMQS 7

Safety, Commissioning,
& LEED

CMQS 7 - Safety, Commissioning, & LEED

Outline your firm's approach to jobsite safety management, training & education, enforcement and OSHA compliance. Provide proof of your firm's Experience Modification Rate for the past three years.

Our Safety Management and Health Program is at the core of everything we do. Our staff is trained and equipped to ensure that all persons on the jobsite are experienced with Scherer's policies and procedures and are properly trained in their trade safety standards. Our safety committee meets quarterly to discuss the safety program, modify or create policies to ensure that the program is not only being utilized but is effective. The constant improvement to our program allows us to maintain the highest of safety standards, mitigate risks on new hazards, and comply with changes to OSHA policy

All of our Superintendents are required to have the following safety credentials:

- OSHA 30 certification
- CPR, First Aid/AED
- Scaffolding competent person
- Fall protection competent person
- Excavation competent person

A few of our major safety management program components include:

- Weekly job site safety meetings for all employees
- Our third-party Safety Consultant, HRH Safety & Health Systems, conducts bi-monthly inspections
- Continuous safety training
- Weekly tool box safety meetings for upcoming work in the immediate future
- Job specific safety plan
- Task specific activity hazard analysis plans
- Subcontractor safety compliance documentation and enforcement

Describe the experience of the proposed staff with building commissioning.

Our proposed staff has ample experience with higher education buildings, assembly halls, kitchens, and other heavy MEP facilities where proper commissioning is critical to use and maintenance. We utilize commissioning practices in various projects from air conditioning unit replacement to major new construction projects. We


team with the selected subcontractors, owners, and end users to properly balance, operate, and control the various systems for optimum performance. We then work to train and document the proper usage practices so that future end users can keep the building tuned. Our approach is collaborative with the goal of working seamlessly alongside other professionals to deliver to the City the best value from the commissioning process.



LEED or equivalent accreditation is preferred; enclose copies of proposed staff's LEED similar accreditation(s) and describe the experience of the proposed project management staff with sustainable construction and LEED certification efforts.

All of our project managers have been previously LEED accredited and are fully knowledgeable of LEED/green standards. Our staff understands the value in utilizing smart design principles, sustainable material and energy efficiency. Our team understands the importance of their role in the LEED certification process. In a LEED project, the role of the construction manager is to protect, administer, and track the LEED credits that they are assigned. This starts in the pre-construction and design phase and conveyed through to the trade subcontractors. The process continues with proactive management and LEED close-out.

EMR Ratings



WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: SCHERER CONSTRUCTION OF N FLORIDA LLC

Risk ID: 913999029

Rating Effective Date: 01/01/2017

Production Date: 10/13/2016

State: INTERSTATE

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
AL	.13	0	0	0	0	31,325	0	0
FL	.13	87,521	104,601	37,080	0	30,100	14,713	14,713
GA	.12	1,588	2,175	587	0	40,250	0	0
(A) (B) (C) Exp Excess Losses (D - E)		(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.13	69,109	106,776	37,667	0	30,307	13,689	13,689	
Primary Losses		Stabilizing Value		Ratable Excess		Totals		
(I)		$C * (1 - A) + G$		$(A) * (F)$		(J)		
Actual		13,689	90,432	0		104,121		
(E)		$C * (1 - A) + G$		$(A) * (C)$		(K)		
Expected		37,667	90,432	8,984		137,083		
ARAP		FLARAP		SARAP		MAARAP		Exp Mod
Factors	1.00	1.00				(J) / (K)		.76

REVISED RATING

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED.

THE ARAP FACTOR SHOWN IS FOR THOSE STATES CONTAINED ON THIS RATING THAT HAVE APPROVED THE ARAP PROGRAM AND IS CALCULATED BASED ON THE STATE WITH THE HIGHEST APPROVED MAXIMUM ARAP SURCHARGE. THE MAXIMUM ARAP SURCHARGE MAY VARY BY STATE. PLEASE REFER TO EACH STATE'S APPROVED RULES FOR THE APPLICABLE MAXIMUM ARAP SURCHARGE.

RATING REVISED TO REFLECT APPROVED RATING VALUES

WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: SC NFL DBA SHERER CONSTRUCTION OF NORTH FL LLC

Risk ID: 091838753

Rating Effective Date: 01/01/2016

Production Date: 11/13/2015

State: FLORIDA

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
FL	.12	53,280	82,740	29,460	0	30,100	14,168	14,168
(A) (B) (C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses		
.12	53,280	82,740	29,460	0	30,100	12,123	12,123	12,123
Primary Losses		Stabilizing Value		Ratable Excess		Totals		
(I)		$C * (1 - A) + G$		$(A) * (F)$		(J)		
Actual		12,123	76,986	0		89,109		
(E)		$C * (1 - A) + G$		$(A) * (C)$		(K)		
Expected		29,460	76,986	6,394		112,840		
ARAP		FLARAP		SARAP		MAARAP		Exp Mod
								(J) / (K)
Factors		1.00						.79

REVISED RATING

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED.

RATING REVISED TO REFLECT APPROVED RATING VALUES

WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: SC NFL DBA SHERER CONSTRUCTION OF NORTH FL LLC

Risk ID: 091838753

Rating Effective Date: 01/01/2015

Production Date: 11/14/2014

State: FLORIDA

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
FL	.11	41,802	64,345	22,543	0	25,200	15,297	15,297
(A) (B) (C) Exp Excess Losses (D - E)		(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.11		41,802	64,345	22,543	0	25,200	8,089	8,089

	Primary Losses	Stabilizing Value	Ratable Excess	Totals
(I)		$C * (1 - A) + G$	$(A) * (F)$	(J)
Actual	8,089	62,404	0	70,493
(E)		$C * (1 - A) + G$	$(A) * (C)$	(K)
Expected	22,543	62,404	4,598	89,545

ARAP	FLARAP	SARAP	MAARAP	Exp Mod
Factors	1.00			.79

REVISED RATING

RATING REFLECTS A DECREASE OF 70% MEDICAL ONLY PRIMARY AND EXCESS LOSS DOLLARS WHERE ERA IS APPLIED.

RATING REVISED TO REFLECT APPROVED RATING VALUES

EMR Rating for 3 Years
2017: .76
2016: .79
2015: .79

LEED Accreditations



TAB 9

CMQS 8

Joint Venture

(NOT APPLICABLE)

TAB 10

ATTACHMENTS & SUPPLEMENTS

Attachments & Supplements

Contractor's License & Proof of Corporate Status

RICK SCOTT, GOVERNOR KEN LAWSON, SECRETARY

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER
CGC057622

The GENERAL CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2018

WILCOX, DOUGLAS WARREN II
SCHERER CONSTRUCTION OF NORTH FLORIDA LLC
2504 NW 71ST PLACE
GAINESVILLE FL 32653

ISSUED: 08/21/2016 DISPLAY AS REQUIRED BY LAW SEQ # L1608210003598

RICK SCOTT, GOVERNOR KEN LAWSON, SECRETARY

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER
CUC056936

The UNDERGROUND UTILITY & EXCAVATION CO
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2018

WILCOX, DOUGLAS WARREN II
SCHERER CONSTRUCTION OF NORTH FLORIDA LLC
2504 NW 71ST PLACE
GAINESVILLE FL 32653

ISSUED: 08/21/2016 DISPLAY AS REQUIRED BY LAW SEQ # L1608210003890

RICK SCOTT, GOVERNOR KEN LAWSON, SECRETARY

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER
CCC057419

The ROOFING CONTRACTOR
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2018

WILCOX, DOUGLAS WARREN II
SCHERER CONSTRUCTION OF NORTH FLORIDA LLC
2504 NW 71ST PLACE
GAINESVILLE FL 32653

ISSUED: 08/21/2016 DISPLAY AS REQUIRED BY LAW SEQ # L1608210002890

State of Florida Department of State

I certify from the records of this office that SCHERER CONSTRUCTION OF NORTH FLORIDA, LLC is a limited liability company organized under the laws of the State of Florida, filed on December 21, 1998.

The document number of this limited liability company is L98000003299.

I further certify that said limited liability company has paid all fees due this office through December 31, 2017, that its most recent annual report was filed on January 4, 2017, and that its status is active.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fourth day of January, 2017*



Ken Detjen
Secretary of State

Tracking Number: CC0245177636

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

Certificate of Insurance & Proof of Bonding Capacity



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/6/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Waldorff Insurance & Bonding, Inc. 45 Elgin Parkway, NE, Ste 202 Fort Walton Beach FL 32548		CONTACT NAME: PHONE (A/C, No, Ext): 850-581-4925 FAX (A/C, No): 850-581-4930 E-MAIL: receptionist@waldorffinsurance.com ADDRESS:	
		INSURER(S) AFFORDING COVERAGE	NAIC #
		INSURER A : Amerisure Insurance	19488
		INSURER B : Amerisure Mutual	23396
		INSURER C : Federal Insurance Company	20281
		INSURER D :	
		INSURER E :	
		INSURER F :	

INSURED
SCHE-02
Scherer Construction of
North Florida, LLC
2504 NW 71st Place
Gainesville FL 32653

COVERAGES

CERTIFICATE NUMBER: 1114946431

REVISION NUMBER: 01

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			CPP20752390701	1/1/2017	1/1/2018	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 Work Site Pollution \$100,000
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			CA20752380601	1/1/2017	1/1/2018	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ PIP \$10,000
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$0			CU20815670502	1/1/2017	1/1/2018	EACH OCCURRENCE \$9,000,000 AGGREGATE \$9,000,000 \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WC207524007	1/1/2017	1/1/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C	Rented/Leased Equip Installation Floater			6705321	1/1/2017	1/1/2018	Ded \$2,500 Limit: \$250,000 Job site Limit \$100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
RFQ - FPUR180009

CERTIFICATE HOLDER

City of Gainesville 200 East University Avenue Gainesville FL 32601	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
---	--

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ACORD 25 (2014/01)

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September 13, 2017

To Whom It May Concern

Re: Scherer Construction of North Florida, LLC

Scherer Construction of North Florida, LLC is currently bonded by **Berkley Insurance Company**; an AM Best rated A+,XV surety company licensed to do business in Florida.

Scherer Construction of North Florida, LLC is a successful contractor that has successfully completed every job they have undertaken, bonded or not bonded. They have been approved for bonding single jobs in excess of \$35,000,000 with a work program in excess of \$75,000,000.

We would be pleased to provide performance and payment bonds for the referenced project, should you award a contract to **Scherer Construction of North Florida, LLC**. As always, the surety reserves the right to perform normal underwriting at the time of any bond request, including, without limitation, prior review and approval of relevant contract documents, bond forms, and project financing.

Please be advised that this letter is not an assumption of liability, nor is it a bid bond or a performance bond, it is issued as a bonding reference to accompany the referenced bid. Please let me know if you have any questions or would like any additional information regarding this fine contractor. I can be reached at (727) 504-3876.

Sincerely,

Deborah Ann DeFoe
Vice-President & Attorney-in-Fact

1904 BOOTHE CIRCLE • LONGWOOD, FL 32750
PH (407) 834-0022 • FAX (407) 280-1767 • TOLL-FREE (888) 220-3780 • FAX (888) 220-3228
www.GuignardCompany.Com

Acknowledgement of Addenda

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

CITY OF GAINESVILLE
every path starts with passion
FLORIDA

ADDENDUM NO. 1

Date: October 2, 2017 Bid Date: October 23, 2017
at 3:00 P.M. (Local Time)

Bid Name: Continuing Construction Management Professional Services for Minor Projects Bid No.: FPUR-180009-GD

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

- Any questions shall be submitted in writing to the City of Gainesville Purchasing Division by 3:00 p.m. (local time), October 9, 2017. Questions may be submitted as follows:
Email: dykemangb@cityofgainesville.org
or
Faxed (352) 334-3163
Attention: Gayle Dykeman
- Please find attached:
 - Copy of the blackout period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters) distributed during mandatory pre-bid meeting.
 - Copy of the Pre-Bid sign-in sheet for your information.
- Gayle Dykeman, Procurement Division, discussed bid requirements
 - Sign-in Sheet is circulating.
 - Submitted bid to match business name as signed in at pre-bid.
 - Firms are encouraged to read the documentation prior to the Questions deadline: Questions are to be received by the Purchasing office no later than 3:00 p.m. on October 9, 2017. Any questions received after 3:00 p.m. on that date will not be answered.
 - Send questions in writing to Gayle Dykeman via email (dykemangb@cityofgainesville.org) or fax.
 - All communication through Gayle Dykeman only. Do not communicate with other City staff.
 - Discussed bid due date, time and delivery location.
 - Deliver (or have delivered) to Purchasing by 3:00pm local time, October 23, 2017.
 - Various forms are to be completed and returned with your bid. Instructions on how to submit your proposal are located on pages 18 and 19 of the package.
 - Sign, date and return all Addenda.

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

The following are answers/clarifications to questions received at the mandatory pre-bid conference:

- Question: Are you looking for a particular number of qualified respondents?
Answer: No, in this project we don't have a set number of companies we will short list. We will choose the companies based on the strength in the respected areas of expertise. For example, if you have experience with working certain areas such as roadways, storm water, or building it will be to your advantage to include that information in your qualifications.
- Question: Are there any additional staffing requirements for this project?
Answer: You are expected to have the staffing needed to perform the particular type of work, but having those specific relationships with other companies that have a niche may aid you in the process and be the justification of choosing your firm. For example, a lot of the projects require an engineering component we are not requiring you have an engineer on staff, but one may be needed to successfully complete project.
- Question: Is local preference a factor?
Answer: Because of the type of solicitation (RFQ), local preference will not play a role in the evaluation process.
- Question: Is there quantitative scoring associated with this project?
Answer: Please pay attention to the 'musts' and 'shall's' of the project along with the requested information. The solicitation will be evaluated quantitatively by the evaluation committee.
- Question: Are there any other individuals on the evaluation team that are not present?
Answer: One member of the team is absent due to a family emergency. He will be representing CRA.

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 1 by his or her signature below, and a copy of this Addendum to be returned with proposal.

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: Scherer Construction of North Florida, LLC

BY: Douglas W. Wilcox, II

DATE: October 10, 2017

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

CITY OF GAINESVILLE
every path starts with passion
FLORIDA

ADDENDUM NO. 2

Date: October 3, 2017 Bid Date: October 23, 2017
at 3:00 P.M. (Local Time)

Bid Name: Continuing Construction Management Professional Services for Minor Projects Bid No.: FPUR-180009-GD

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

- Please note the following changes to the RFQ:
 - Submittal Instructions, Page 20, section 2, paragraph 1
 - Replace "Submit up to three most related projects..." with "Submit up to five (5) most related projects"
 - Submittal Instructions, Page 20, section 2, paragraph 2
 - Replace "(one two-page form for each of the three projects)" with "(one two-page form for each of the five (5) projects)"
 - Submittal Instructions, Page 20, section 2, last paragraph
 - Replace "INCLUDE NO MORE THAN 3 TOTAL PROJECTS." with "INCLUDE NO MORE THAN 5 TOTAL PROJECTS."
 - Submittal Instructions, Page 23, first paragraph
 - Replace "NOTE: Complete one 2-page form for each of the (up to 3) ..." with "NOTE: Complete on 2-page form for each of the (up to 5)..."
- Any questions shall be submitted in writing to the City of Gainesville Purchasing Division by 3:00 p.m. (local time), October 9, 2017. Questions may be submitted as follows:
Email: dykemangb@cityofgainesville.org
or
Faxed (352) 334-3163
Attention: Gayle Dykeman
- Please find attached:
 - Copy of the blackout period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters) distributed during mandatory pre-bid meeting.

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 2 by his or her signature below, and a copy of this Addendum to be returned with proposal.

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 2 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: Scherer Construction of North Florida, LLC

BY: Douglas W. Wilcox, II

DATE: October 10, 2017

