

From: [Baxley, Robin L.](#) on behalf of [Viehe, Kathy E](#)
To: [citycomm](#)
Bcc: [Viehe, Kathy E](#)
Subject: Winter Park
Date: Tuesday, February 18, 2014 9:47:19 AM
Attachments: [Winter Park sales summary 2.docx](#)

Mayor and Commissioners,

As you know, we have had several bids to sell power to other utilities in Florida but none have come to fruition. I have some good news. Mr. Stanton and I met with the City of Winter Park and agreed to terms on a power sale. Part of the challenge in selling wholesale power is the abundance of low cost energy in the marketplace. In spite of these challenges, we have found an option that meets the customer's needs and also brings additional revenue to GRU to help hold down costs for all of our retail customers. The proposed power sale will be presented to the City of Winter Park City Commission at an upcoming meeting. The next step, once it is approved by the City of Winter Park, is to document these terms through an inter-local agreement between the City of Winter Park and GRU.

In the event you receive a question in regard to authority, I wanted to provide you the language from the Charter. *Pursuant to the authority granted by Section 3.06 (2) (a) of the City of Gainesville Charter, the General Manager for Utilities "shall be responsible for and have exclusive management jurisdiction and control over operating and financial affairs of the Utility System including, but not limited to, the planning, development, production, purchase, sale, exchange, interchange, transmission and distribution of all electricity;..."*

The attached document provides a summary of this agreement and the financial benefits to GRU.

As always, please let me know if you have any questions.

Best Regards,
Kathy

Kathy E. Viehe
Interim General Manager
GRU (Gainesville Regional Utilities)
PO Box 147117
Gainesville, FL 32614
352-393-1035
vieheke@gru.com
www.gru.com